



# **Assessment Test**

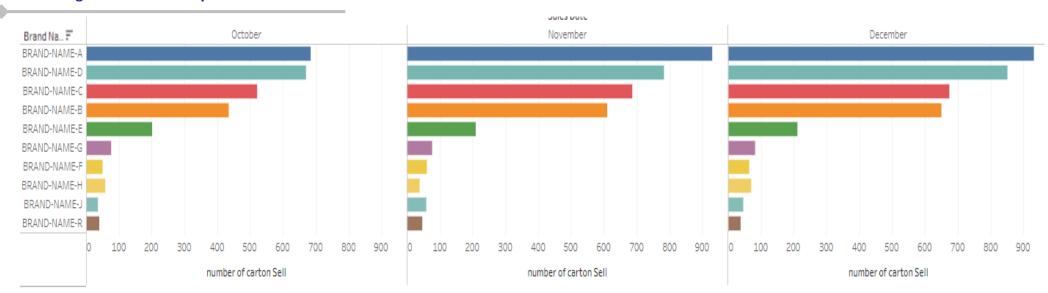
Tableau Public - Assesemnt Azfahsyaz



# **Top 10 Highest Carton Sell by Brands**



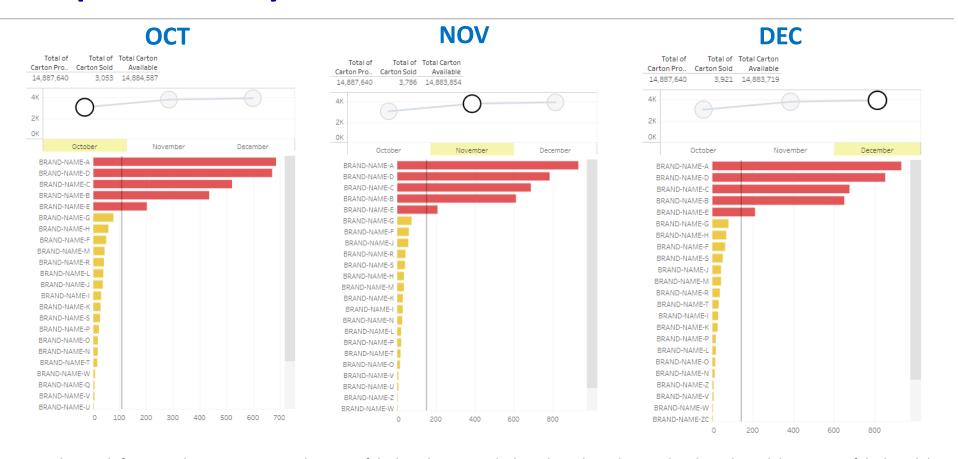
#### **TOP 10 Highest Carton Sell by Brands**



- 1. The trends for 3 months comparison was the top 5 of the brands maintain highest throughout the months. This indicated the success of the brand that we can maintain as top selling brands in our company.
- 2. Findings; Bottom 5 of the trends are changing; we can identify what was the reasons for the instability of the total numbers of carton sold.
- 3. Armed with insights into the top-performing brands, the marketing team can optimize their marketing campaigns to capitalize on existing consumer demand. They can allocate resources towards promoting high-performing brands and products, refine messaging and targeting strategies, and identify new opportunities for marketing initiatives.

### **Group Revenue by Channels**

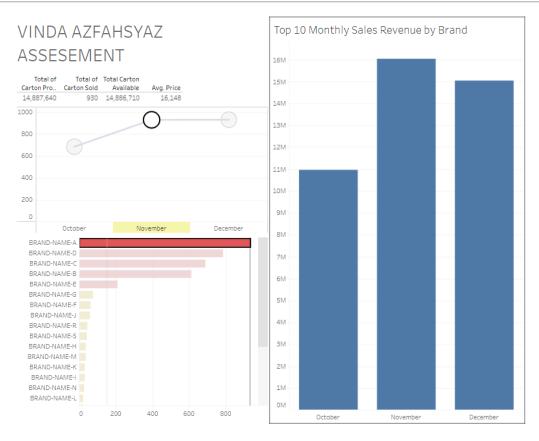




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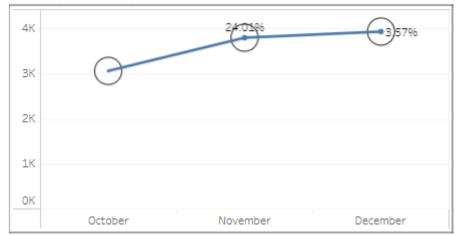


- 1. Brand A has the highest during Nov, to be taken into consideration. Did Brand A have any activation or promotion during Nov? The total carton sold in NOV for Brand A has the highest in sales revenue.
- 2. We can use this data to maintain the sales revenue for Brand A, marketing can use this insight to maintain the sales revenue for brand A.

# Oct, Nov and Dec Comparison



| Total of   | Total of    | Total Carton |            |
|------------|-------------|--------------|------------|
| Carton Pro | Carton Sold | Available    | Avg. Price |
| 14,887,640 | 10,760      | 14,876,880   | 32,715     |





- **Growth in November and December from October**
- **TOP 5 Brand that contribute highest in Sales Revenue and** selling above average
- Marketing Team can make use of this



# Thank you!

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