

# **Emerging coffee markets: South and East Asia**

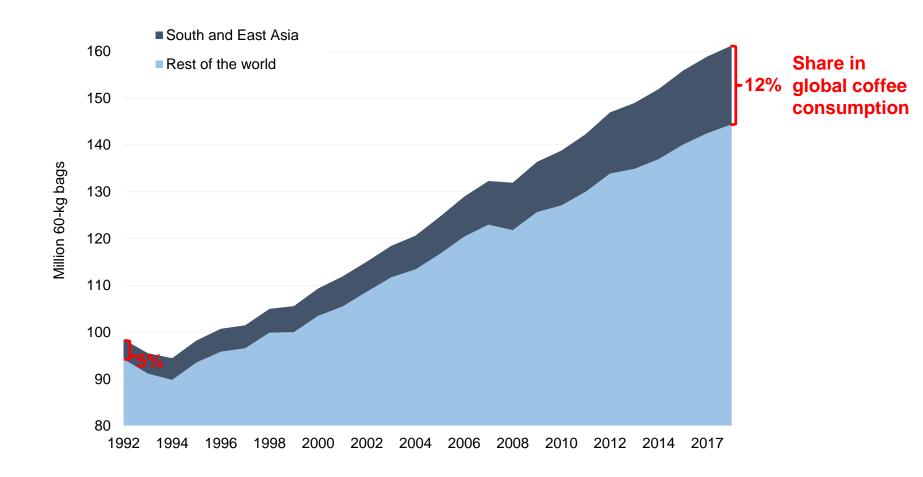
Marcela Umaña 122nd Session of the International Coffee Council 17-21 September 2018

### Seven markets in South and East Asia





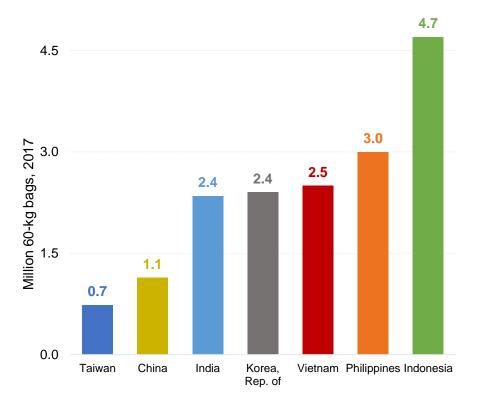
### Faster growth of coffee consumption in South and East Asia



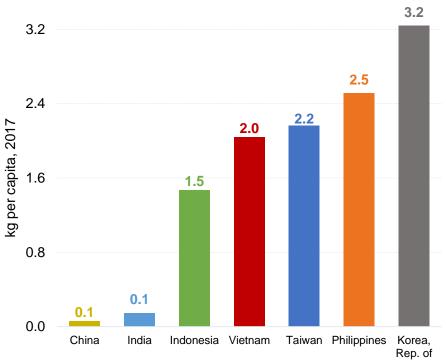


### Biggest coffee consumers in the region





### PER CAPITA\*

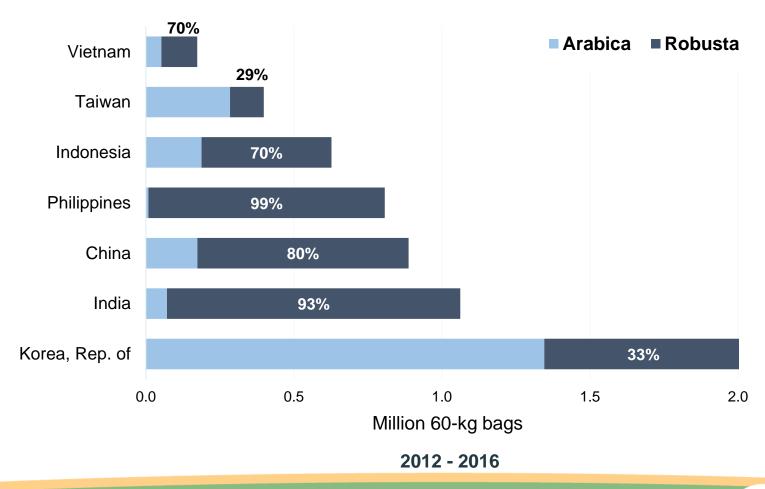


<sup>\*</sup> Calculated using population above 15 years old (inclusive)



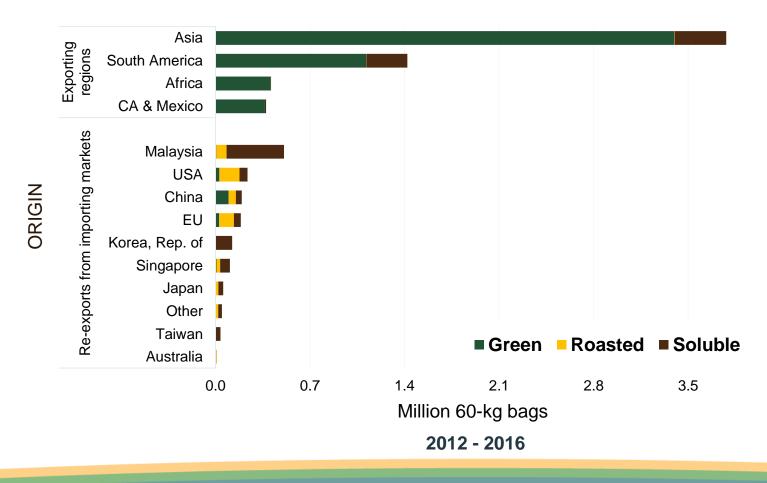
# Imports

### On average, 64% of the coffee imported into South and East Asia was Robusta





## A third of the processed coffee imported, originates in coffee-producing regions

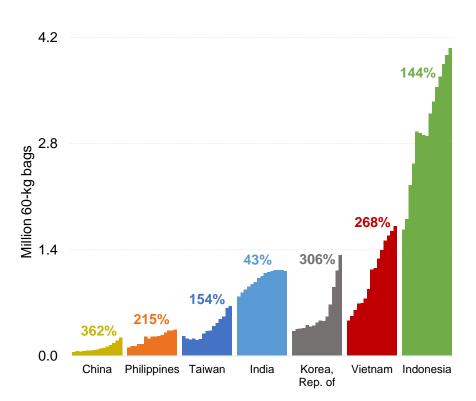




# Market segments

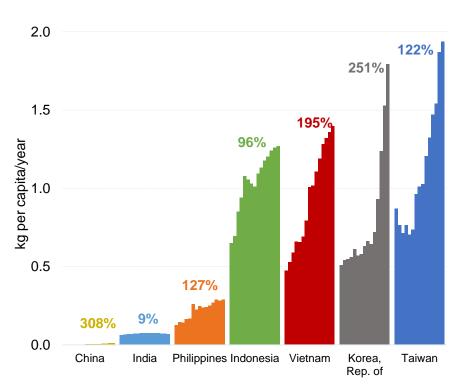
### Increasing trend in fresh coffee consumption since 2003

#### TOTAL



Percentage values indicate the total growth from 2003 to 2017 in coffee consumption

#### PER CAPITA\*



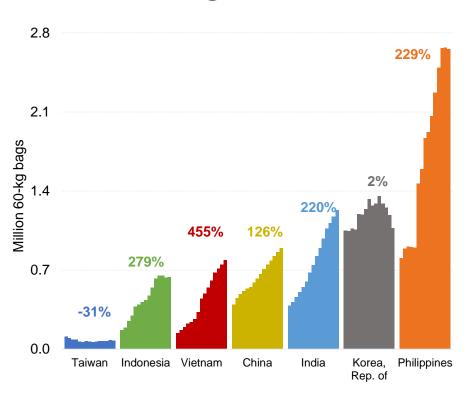
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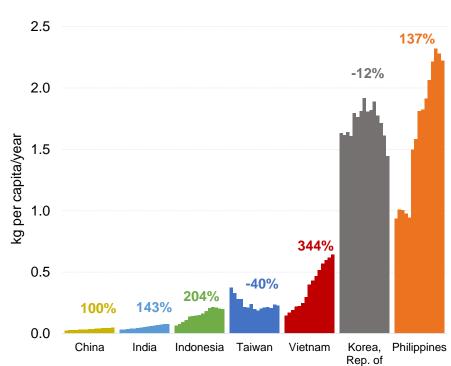


# Similar trend for soluble coffee in some markets but less consumption in others



### PER CAPITA\*



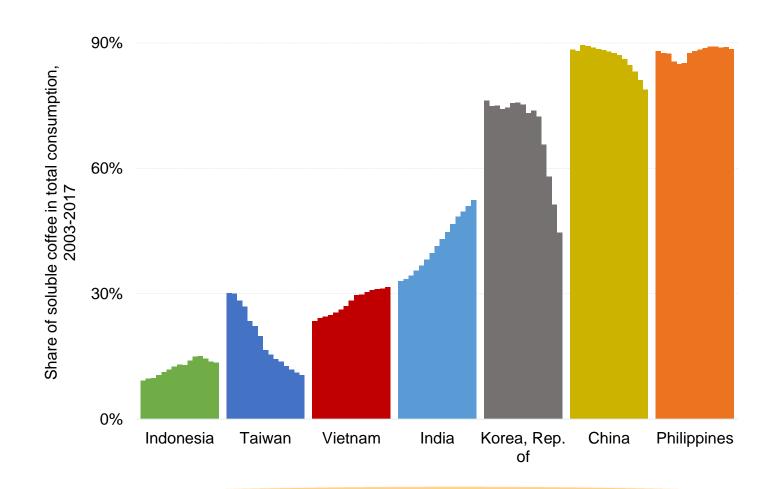


Percentage values indicate the total growth from 2003 to 2017 in coffee consumption



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# Consumer preferences have been changing, favouring fresh coffee consumption.







# INTERNATIONAL COFFEE ORGANIZATION

Thank you