

Navigating The Ministry of Social Development

Supporting New Zealand Businesses through People, Products and Partnership



**MINISTRY OF SOCIAL
DEVELOPMENT**
TE MANATŪ WHAKAHIA TO ORA

Products and Services

An introduction to MSD's
Products and Services



**MINISTRY OF SOCIAL
DEVELOPMENT**
TE MANATŪ WHAKAIATO O RA

MSD's Employment Services

MSD have a range of services for employers that can help you recruit people through regional work brokerage, leveraging the expertise at our Jobs and Skills Hubs and Job connect team.

Recruitment/Attraction services

- Vacancy management
- Find a job website
- Job Connect social media
- Local work focussed events
- Education to Employment Work Brokerage



MSD Products and Employer Support

Support for new employees

Flexi-Wage

- Subsidises the new employees' wages while they gain the necessary skills for that job
- Can be utilized to cover some training costs and in-work assistance, where appropriate

Mana in Mahi

- Supporting an untrained worker, to achieve an industry-recognised training pathway
- Up to \$8,000 (plus GST) towards the cost of training course fees

Apprenticeship Boost

- Apprenticeship Boost is a payment to help employers keep and take on new apprentices
- Applicable to TEC (Tertiary Education Commission) approved NZ Apprenticeships or Managed Apprenticeships

Transition to Work

- A grant for eligible clients to cover the additional costs of moving into employment such as relocation, work clothes and bridging finance



Digital Products and Services

MSD's digital suite of products were developed with the intention of supporting kiwis both in and out of employment. They are free to access for all New Zealanders.

- Digital Passport - Online digital skills training for modern Kiwi workplaces
- Te Heke Mai - An app-based coaching service that employers can offer to staff
- Jobs for Mums - Jobs for Mums supports businesses with family-friendly policies to create enabling and flexible environments
- Virtual Reality – we've worked with sector associations to develop VR modules aimed at attracting people into entry-level roles

Partnerships and Programmes

Delivering Broader Outcomes Through Strategic Partnerships



He Poutama Rangatahi

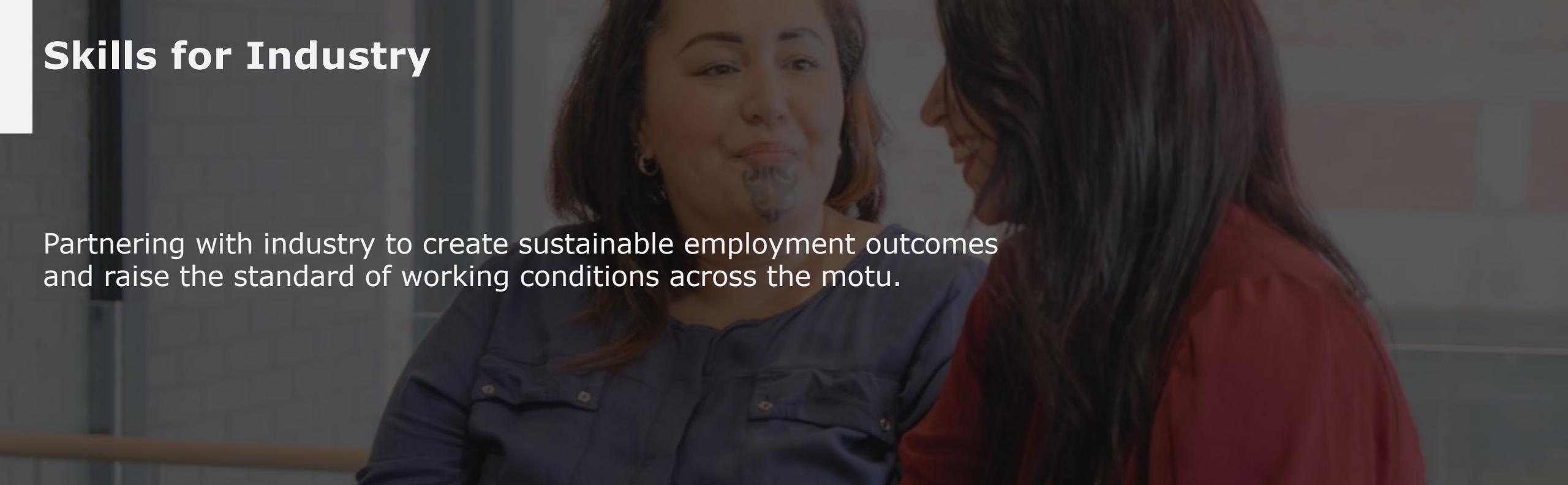
He Poutama Rangatahi (HPR) was developed to help communities support rangatahi (young people) aged between 15 and 24, who are most at risk of long-term unemployment onto pathways to employment, and who were not succeeding under standard employment programmes.

Through HPR, community-based organisations are funded to run training and work-readiness programmes, with wrap-around support, to support those rangatahi into employment or onto a pathway towards employment.

HPR is currently runs **81** programmes nationwide.



Skills for Industry



Partnering with industry to create sustainable employment outcomes and raise the standard of working conditions across the motu.

Skills for Industry is a contract model that allows us to purchase short-term training to prepare clients who require up-skilling to meet industry requirements.

This can be delivered through **Providers** - pre-employment skills for industry training i.e. participants will remain on a benefit while they train (1-12 weeks)

Or directly with **Employers** - in-work training (0-6 months)
suitable participants are recruited, employed, and trained in-work, or on-the job



Auckland Council

Ngā Puna Pūkenga - Skills for Industry

"The NPP partnership has been invaluable for Auckland Council in achieving, and even exceeding the targets that we set ourselves for quality targeted employment outcomes in our procurement activity. Without the help, dedication and collaboration with MSD, we would not have been able to achieve these amazing outcomes for Aucklanders and deliver against our sustainable procurement strategy. NPP is now fully integrated in all our procurement activities that target employment outcomes and the first port of call for our suppliers too" Jazz Singh - Head of Auckland Council Procurement

Broader Outcomes

- ✓ **Leveraging Supply Chains** to achieve broader outcomes such as better working conditions, living wage and career progression
- ✓ **Helping Industry Succeed** in fulfilling their obligations to the government procurement rules that support upskilling and employment.
- ✓ **Influence Best Practice** in employment and give suppliers the NPP seal of approval when tendering for government contracts.

Te Pai Tawhiti – Our Future

Industry
Partnerships



MINISTRY OF SOCIAL
DEVELOPMENT
TE MANATŪ WHAKAIATO O RA

Te Pae Tawhiti – Strategic Priorities



Mana manaaki – A positive experience every time

Mana manaaki is about building the mana of others and uplifting them in a way that honours their dignity. Working with MSD will be mana enhancing. The korowai inspires us to be warm, kind and compassionate to people and whānau and treat them with care, honour and respect.

Kotahitanga – Partnering for greater impact

Kotahitanga is about unity, togetherness, solidarity and collective action. The kete reflects the idea that working together people will thrive.

Kia takatū tātou – Supporting long-term social and economic development

Kia takatū tātou means let's get ready and underpins our intention to prepare ourselves and those we serve for future realities. Like the kōmako's role in regenerating the natural environment, MSD has an important role to play in supporting and developing our communities so they have a strong and sustainable future.

Government Target: 50,000 less job seekers by 2030

TARGET

5

Fewer people on the Jobseeker Support benefit

WHAT IS THE TARGET?

Fifty thousand fewer people on the Jobseeker Support benefit.

Total number of people on the Jobseeker Support Benefit



LEAD MINISTER

Hon Louise Upston, Minister for Social Development and Employment

LEAD AGENCY

Ministry of Social Development,
Secretary for Social Development,
Debbie Power

WHY IS IT NEEDED AND WHAT WILL BE DIFFERENT?

Enabling all who can work into work, reducing benefit dependency for the next generation.

In December 2023, 190,000 people were receiving Jobseeker Support.

Overall, if you're on Jobseeker Support it's estimated you will spend on **average 13 more years on a main benefit**, and for people aged between 18 and 24 years, you will spend on **average 19 more years on a main benefit**.

We need to do things differently to change longer-term outcomes for job seekers.

Work is about more than money. It provides a sense of purpose, independence and connectedness – leading to a better future and helping families break out of the cycle of inter-generational welfare dependence. It also creates opportunity and builds dignity.

Our economy is stronger when more people are in work, and that helps with the cost of living and builds a better way of life.

HOW WILL WE KEEP TRACK?

Ministry of Social Development data, released weekly online
at www.msd.govt.nz

HOW TO FIND OUT MORE

For the Ministry of Social Development's Income Support Reporting go to
www.msd.govt.nz

For information on the Government Targets go to www.dpmc.govt.nz

Thank you

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**MINISTRY OF SOCIAL
DEVELOPMENT**
TE MANATŪ WHAKAHIAITO ORA



Kānoa

Regional Economic Development
& Investment Unit

Regional Infrastructure Fund (RIF)

Helping Pakihi Māori Navigate Government Funding and Support



**MINISTRY OF BUSINESS,
INNOVATION & EMPLOYMENT**
HĪKINA WHAKATUTUKI

Te Kāwanatanga o Aotearoa
New Zealand Government



What is the RIF?

What is the RIF?

- A **\$1.2 billion Regional Infrastructure Fund** designed to help rebuild New Zealand's economy by **investing in new and existing infrastructure projects** that boost **regional growth, resilience, and productivity**.
- This includes **building new infrastructure and improving existing structures** to benefit businesses, organisations, and communities in regional areas.
- The RIF will create regional assets primarily through a mix of **loan and equity investments**. Grants will be considered only in limited cases.



Government priorities

Government's economic strategy

The Government's economic strategy has five pillars:

1. Building infrastructure for growth and resilience;
2. Lifting educational achievement and skills;
3. Strengthening trade and investment;
4. Promoting innovation, science, and technology; and
5. Improving regulation.

It is this first pillar which is at the heart of the Regional Infrastructure Fund (RIF).

Partnering with regional organisations, businesses and community groups is crucial to the RIF's success in helping build infrastructure for growth and resilience in the regions.



What is eligible? What is not?

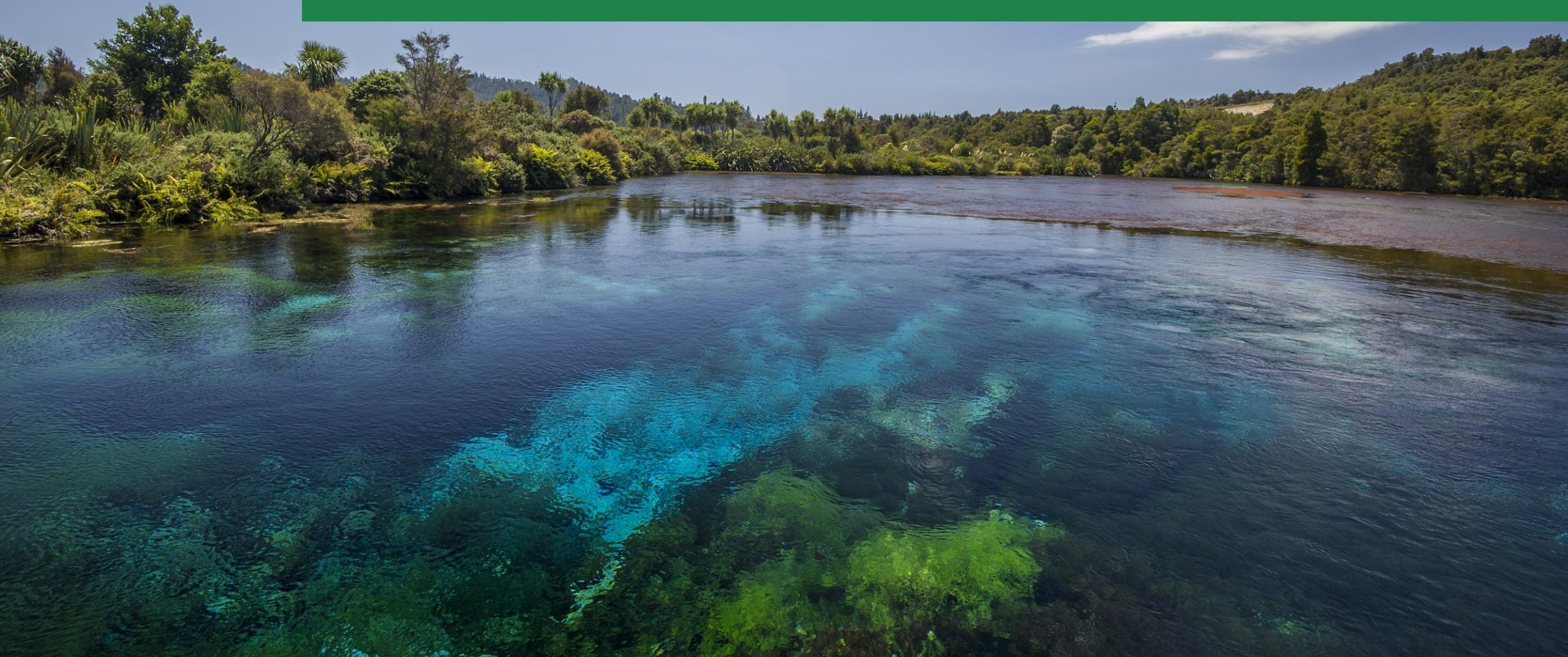
Eligibility criteria include that a project must:

- Be based in one of the provincial regions of New Zealand.
- Be focused on delivering a ‘hard infrastructure’, such as physical structures.
- Contribute to improving **regional resilience and/or productivity**.
- Fit at least one of the RIF funding component definitions (Resilience or Enabling Infrastructure).
- Be aligned with regional priorities.
- Show an ability to deliver, including an implementation plan appropriate to the size, scale and nature of the project, robust project governance/decision-making systems and risk identification and management.
- Have a co-investment element (from a private investor, iwi or other non-central government entity) where relevant (i.e., not be wholly central government-funded unless concessionary funding is supported), while any investments in individual businesses must have an element of co-investment.
- Require government financial support to progress or to crowd-in private investment (either within the region or elsewhere) – i.e., the project would not otherwise happen without RIF support.

What is not eligible?

- Projects already funded through the following central government programmes:
social infrastructure (housing and accommodation, schools, hospitals), large-scale national digital connectivity (broadband) initiatives and roads of national significance.
- Ancillary commercial activity such as **marketing or business development**.
- **Apprenticeships or vocational education and training**.
- **Projects that are already underway**, unless the applicant can demonstrate why the project would not proceed without RIF
- ‘Business as usual’ infrastructure maintenance works.
- **Purchases of land**, except in instances where this is essential to the success of an investment-ready RIF eligible infrastructure project.
- **A project in potable water, wastewater, and storm water assets**, except for investment in the following that will remain eligible:
 - Rural, community-owned water assets (that aren’t on the local authority’s water network).
 - Water assets that are not ‘business as usual’ assets and are directly critically-enabling for eligible RIF projects, for example storm water assets that are typically vital to ensure the success of a flood bank project.

About regional resilience and productivity



About regional resilience and productivity

There are two main ‘funding component’ categories for the RIF. Eligible projects will contribute to improving one or both of these:

1. Resilience infrastructure:

- Infrastructure that improves a regions’ ability to absorb, adapt and/or respond to stresses and shocks.
- Will improve resilience in areas such as **weather events, energy security, water security, food security, connectivity, and recovery infrastructure**.
- E.g. flood resilience, roof-top solar generation, transport connectivity, electricity microgrids.

2. Enabling infrastructure:

- Infrastructure that **supports growth by ensuring regions are well-connected and productive**.
- These projects will invest in assets that are used by, and/or generate benefits for, multiple businesses or many parts of a community.
- E.g. shared services such as innovation parks or supply chain solutions.

Maori Economic Development



A wide-angle photograph of a coastal scene. The foreground is dominated by a sandy beach curving along the shore. To the right, a large, rugged headland rises from the sand, its slopes covered in dense green vegetation and rocky outcrops. The ocean extends to the horizon, with waves crashing onto the shore. The sky above is a clear blue with scattered white clouds.

How do I apply for the RIF?

How do I apply for the RIF?

- Regional projects already known to Kānoa – RD and likely to meet eligibility criteria will be invited to submit a full application for RIF consideration.
- A RIF application can still be submitted by regional projects unknown to Kānoa-RD, but they should initially submit the first part on eligibility only (for preliminary triaging). Projects that seem eligible will then be invited to submit a full application.
- Information on the eligibility criteria, applying for the RIF, as well as the application form, are all available on the Grow Regions website.
- If you have any questions, please reach out to your Kānoa – RD regional lead via the Grow Regions website.

A wide-angle photograph of a river scene. The water in the foreground is a vibrant turquoise color, with sunlight reflecting off the surface. The river flows from the background towards the viewer. The banks of the river are covered in dense green vegetation, including various trees and shrubs. In the far background, there are rolling hills or mountains covered in forest. The sky above is a clear blue with a few wispy white clouds.

**Thank you
Questions?**



**Tertiary Education
Commission**

Te Amorangi Mātauranga Matua

Tertiary Education Commission

23 July 2024



Talking Points

- Tertiary Education Commission - overview
- Snapshot of Workplace Literacy & Numeracy Funding
- Workforce Development Councils – networking and IAGs
- Q & A



Skills Highway



Business benefits

- unlock productivity
- kick-start educational success, and
- deliver far-reaching benefits for workplaces, and for workers and their families.

Literacy and numeracy skills are crucial for building a competitive, skilled and productive workforce.

Workplace LN Funding

	Approved Baseline	
Fund	2024	2025
Employer-led WLN	\$11,220,000	\$11,500,00
TEO-led WLN	\$15,410,000	\$15,796,000

How does it work?



TEC Skills Highway Website

- We have updated the Skills Highway section of the TEC website.
- This also now provides specific information for employers and learners, as well as for providers

The screenshot shows a web browser window displaying the Tertiary Education Commission (TEC) website at <https://www.tec.govt.nz/focus/our-focus/foundation-education/skills-highway/>. The page title is "Skills Highway – information for employers". The content area features three main sections: "About Skills Highway", "Literacy and numeracy in your workplace", and "Workplace literacy and numeracy funding". Each section has a brief description and a link to more information.

Our focus > Our focus > Foundation education > Skills Highway – information for employers

Skills Highway – information for employers

Skills Highway provides funding and resources to support your employees' literacy, numeracy and communication skills.

About Skills Highway
Skills Highway is a workplace literacy and numeracy initiative that provides funding and resources to support employees' literacy, numeracy and communicati...

Literacy and numeracy in your workplace
This page has information on literacy and numeracy issues in the workplace, and how these can affect your business.

Workplace literacy and numeracy funding
This page explains the government funding assistance available to employers for workplace literacy and numeracy programmes, and how to apply for it.

Workforce Development Councils (WDCs)

- What are they?
- The why
- Links
- Q & A



Ko te pokapū auaha o Aotearoa tātou
We are the enablers of good innovation
in Aotearoa New Zealand



Callaghan
Innovation
Te Pokapū
Auaha



About us

Te Pokapū Auaha Callaghan Innovation is a government agency created to empower the innovators and entrepreneurs of Aotearoa New Zealand. We were born out of the simple, powerful idea that our country's intergenerational prosperity will be driven by smart, bold entrepreneurs creating world-class, world-bettering companies.

Our services and products are designed to help with every stage of an innovator's journey to commercialising their idea. We provide funding and scientific expertise, promote R&D, facilitate collaboration between researchers, scientists, and industry and support the commercialisation of ideas with positive impact.



Te Pokapū Auaha

Our ingoa Māori describes us as the heart of innovation. We fulfil that role by placing innovators at the centre of a system of support, knowledge and capability.

Our customers

As Aotearoa New Zealand's innovation agency, we work with all science and technology-based innovative businesses, with a special focus on Pakihi Māori and Frontier Ventures. Our Grow products are designed primarily to support these two groups, and include strategy design, R&D roadmapping, and business model innovation.

Our product categories



Upskill

We help identify the innovation, R&D and commercialisation skills you need to amplify and elevate your ideas. Then, we train and upskill your team to put them into practice.



Connect

We have extensive connections across our country's innovation network and can help you find the right collaborators and resources to advance your ideas.



Fund

We empower you for growth and long-term success by funding specific innovation and R&D initiatives, including talent recruitment and product development.



Solve

We put world-class problem-solving expertise and R&D facilities at your disposal, helping you overcome technical challenges and take your innovations to the next level.



Grow

We'll support your business growth by helping you spot opportunities to innovate and increase productivity, set goals and get the training you need for success.

Get in touch

callaghaninnovation.govt.nz





NEW ZEALAND
TRADE & ENTERPRISE
Te Taurapa Tūhono

TE HONONGA KI NGĀ HAPORI MĀORI O WHARIKI

TE TIMA KAITUKI – NZTE MĀORI EXPORT TEAM

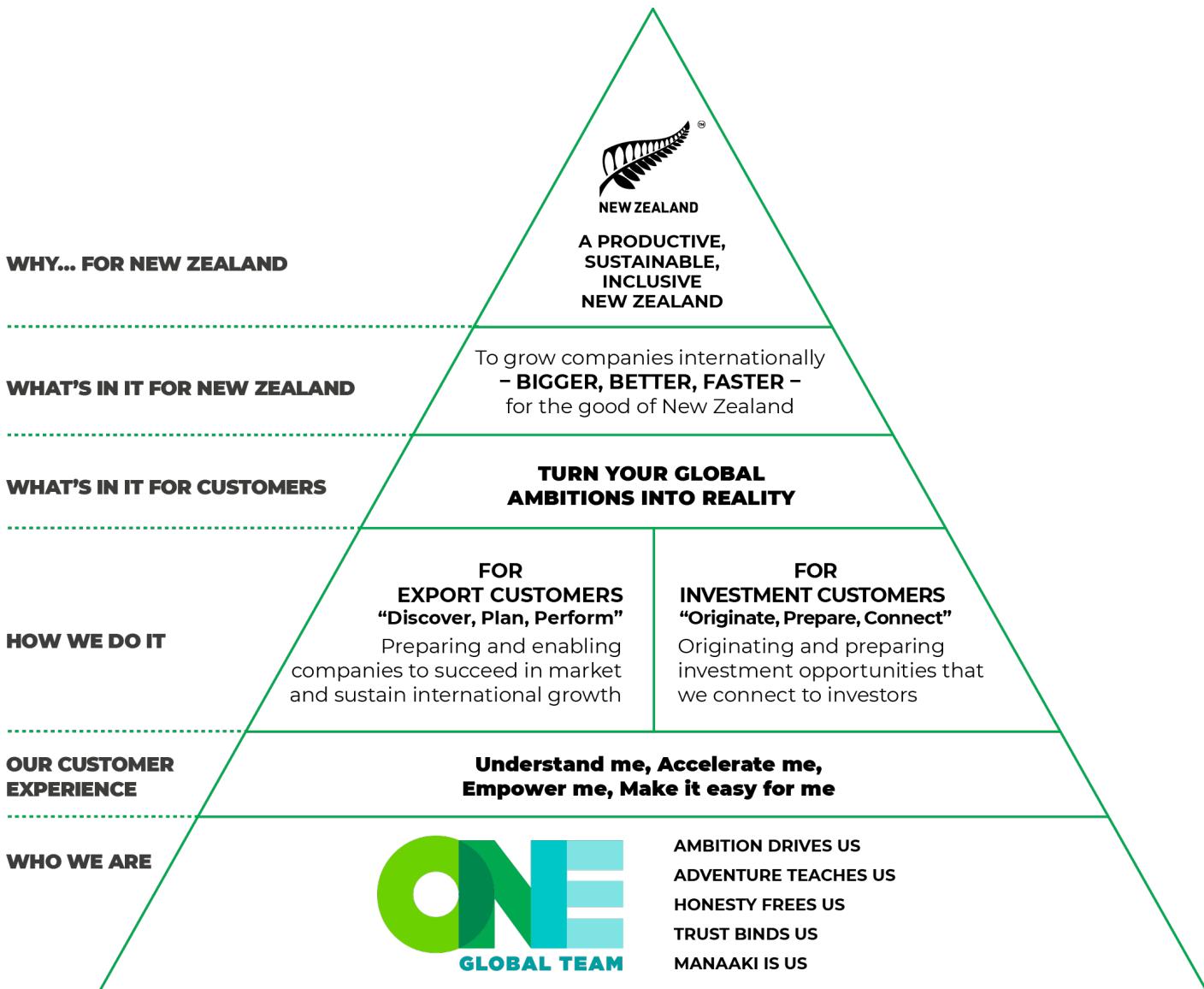
We are here at NZTE / Te Taurapa Tūhono to be part of something bigger than ourselves...

Our Fundamental Setup

For our country, we're here to grow companies internationally - bigger, better, faster for the good of New Zealand. For our customers, we're here to turn their global ambitions into reality

The representation here shows our fundamental set up:

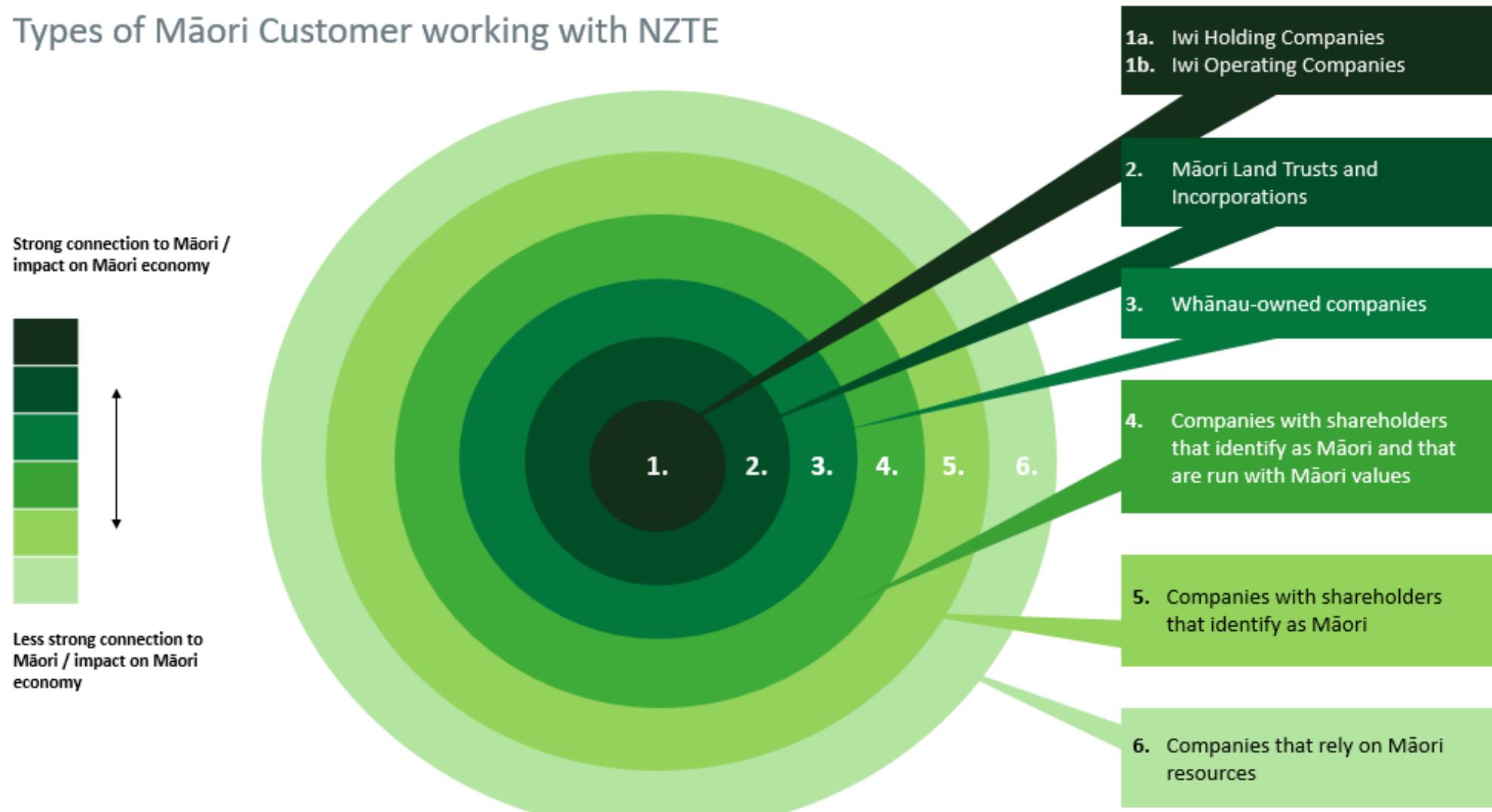
- why we exist - our purpose
- what we do - our value proposition and operating models
- how we work - our culture and characters.



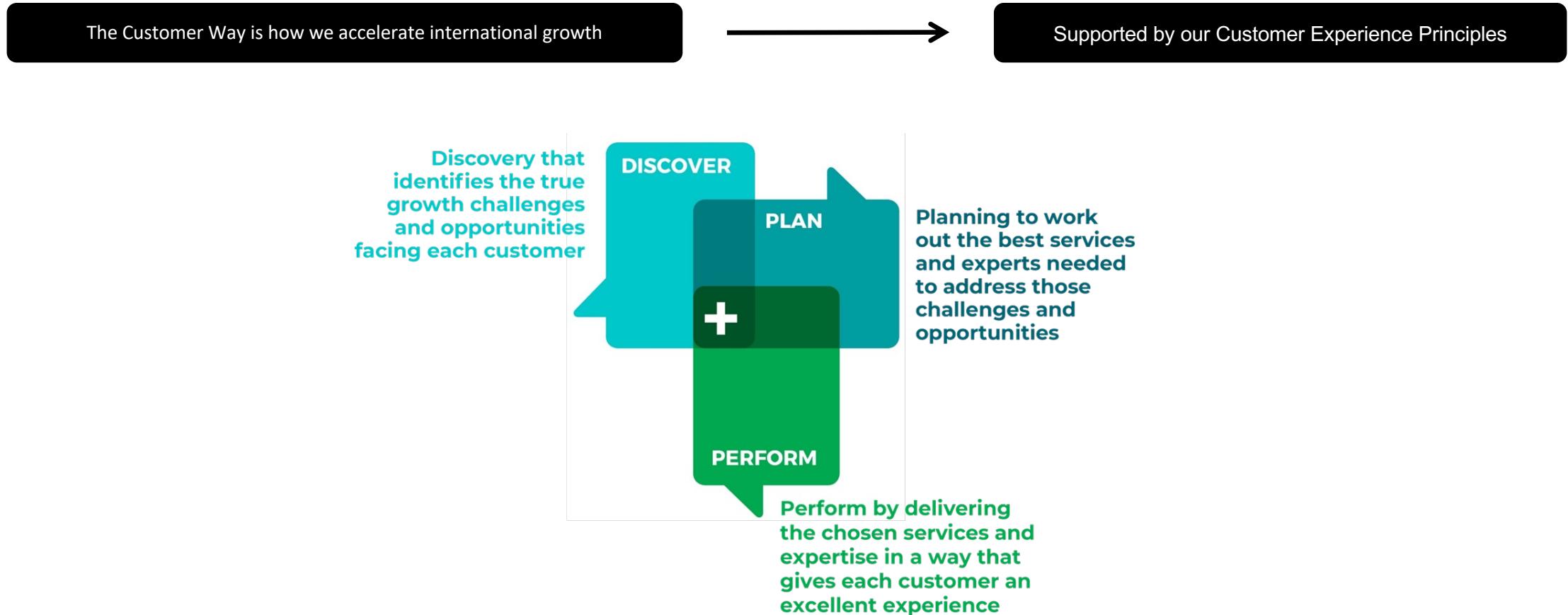
TE PORA MĀORI



Types of Māori Customer working with NZTE



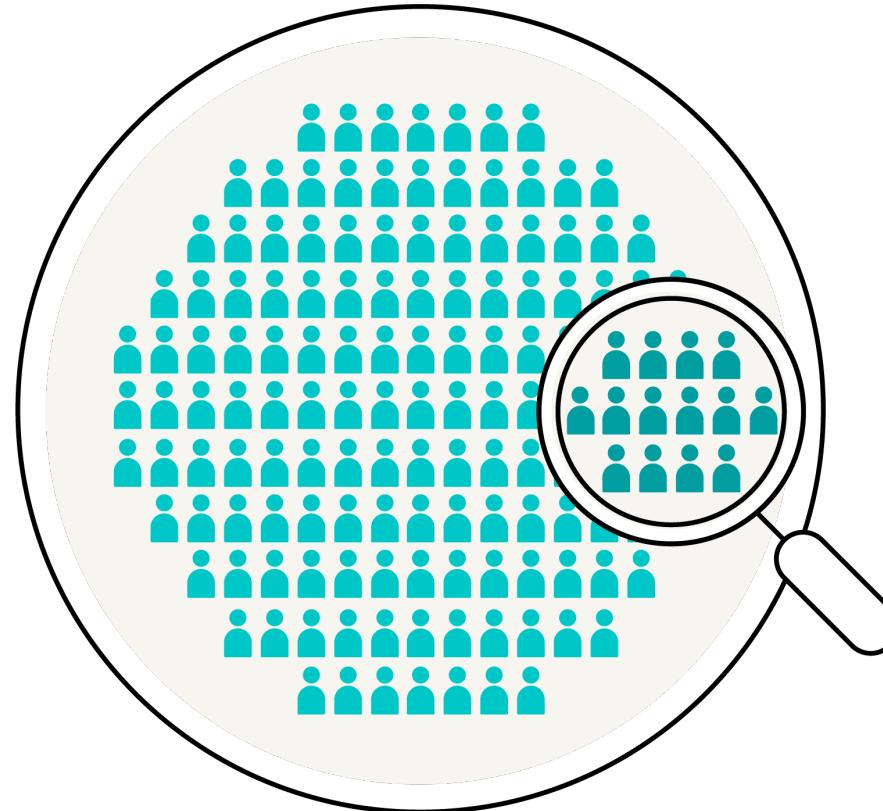
The Customer Way and Customer Experience Principles



Our core offering

ALL NZTE CUSTOMERS GET:

-
- **myNZTE: Events; Learning; Guides and Insights**
 - **Customer Advisors**
 - **Export Essentials**
 - **Investment Services**
 - **NZ Inc**
-



FOCUS CUSTOMERS

- **Customer Manager**
 - **In-market Support**
 - **Funding and Providers**
 - **International Growth Fund**
 - **Springboard**
 - **External Advisory Services**
 - **Market Research**
-

- **myNZTE: Events; Learning; Guides and Insights**
 - **Customer Advisors**
 - **Export Essentials**
 - **Investment Services**
 - **NZ Inc**
-



**NEW ZEALAND
TRADE & ENTERPRISE**
Te Taurapa Tūhono



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