



SmartPath

LEARNING SMARTPATH

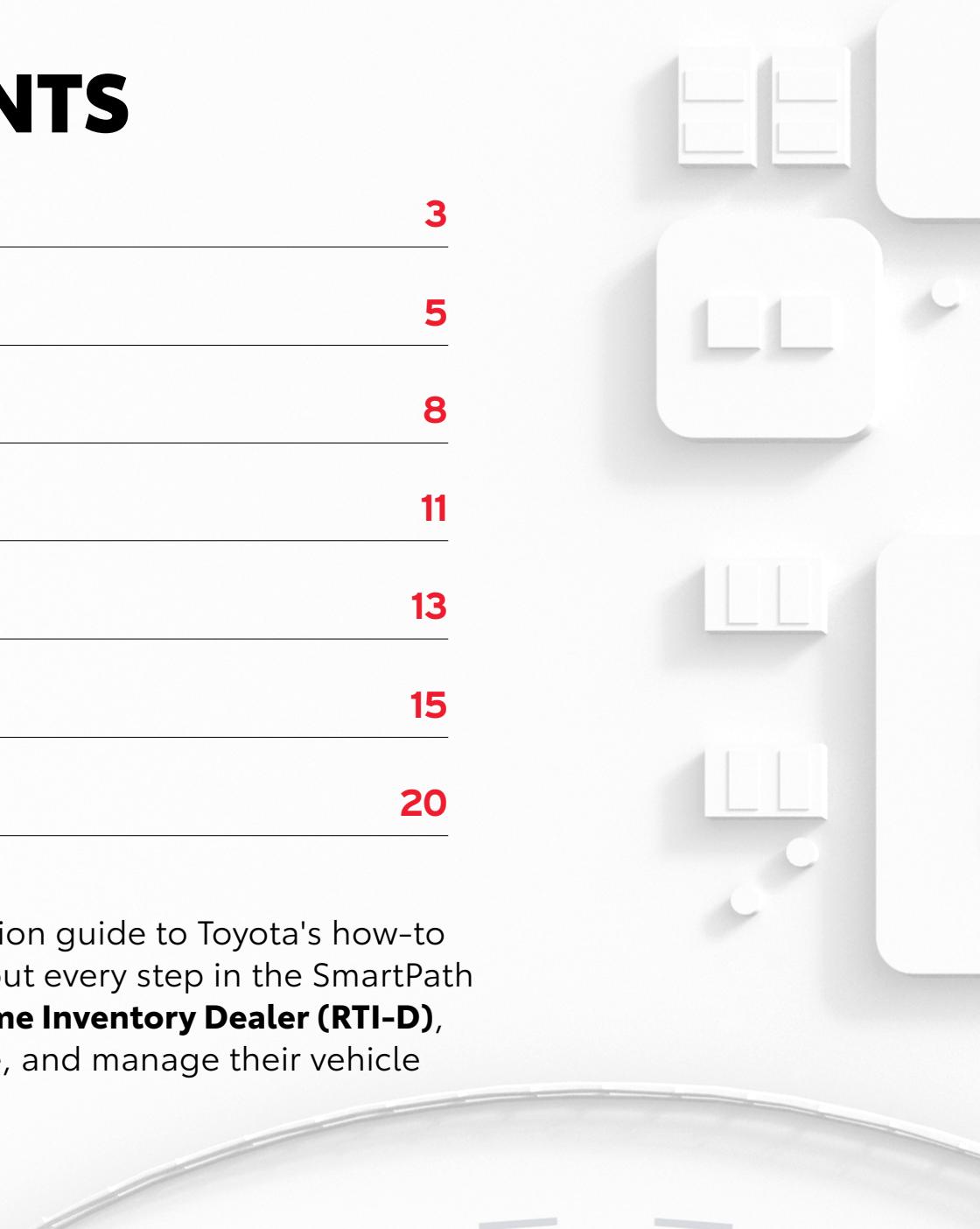
RTI-D ON DD-365



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Welcome to *Learning SmartPath*, a companion guide to Toyota's how-to video series designed to educate users about every step in the SmartPath sales process. This guide dives into **Real Time Inventory Dealer (RTI-D)**, where sales consultants can price, promote, and manage their vehicle inventory online.





RTI-D OVERVIEW

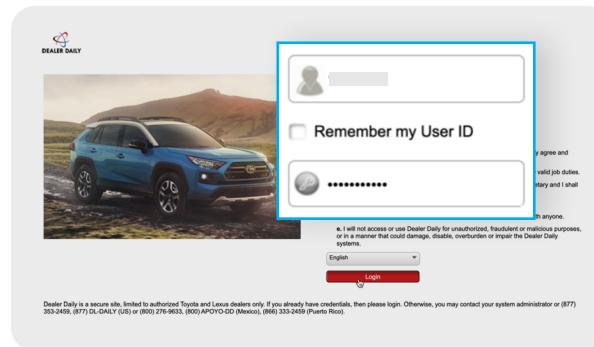
In the RTI-D Overview chapter, we'll teach you **how to access Real Time Inventory Dealer** (RTI-D) on Dealer Daily 365 (DD365), **manage your vehicle inventory**, and **add accessories** to a vehicle or dealer-installed options (DIO) list. Let's dive in.

Watch on Toyota Engage

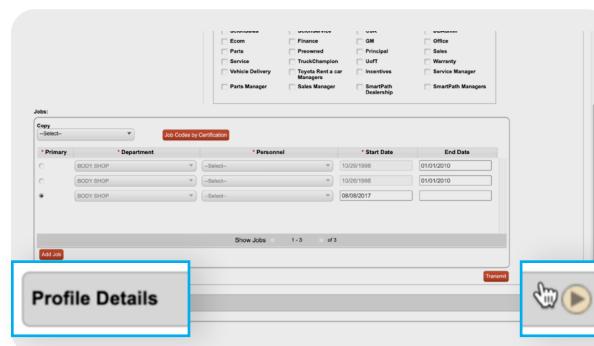


How to Access RTI-D

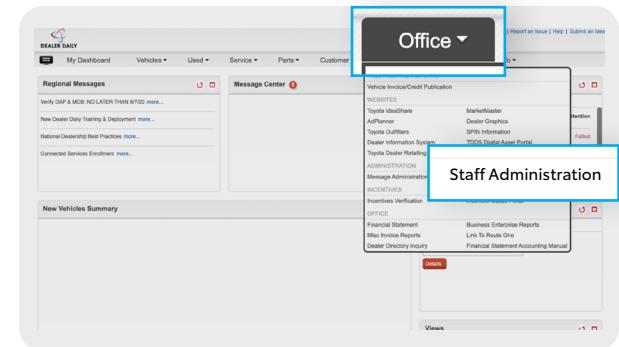
The first thing you'll need to know is how to sign into RTI-D and enable price adjustments on the platform.



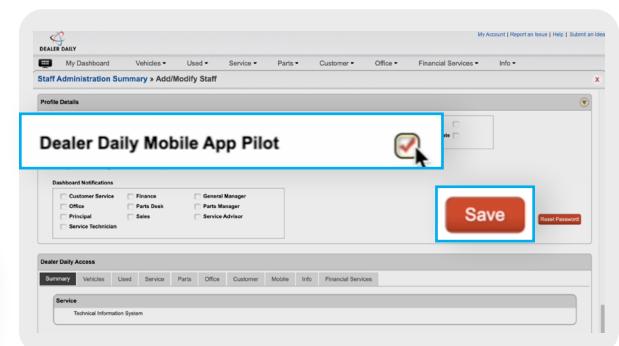
- 1 Log into the Dealer Daily 365 platform. Make sure that your **Dealer Daily credentials are authorized** for the SmartPath program. If they aren't, you'll need to **contact your Dealer Daily admin**.



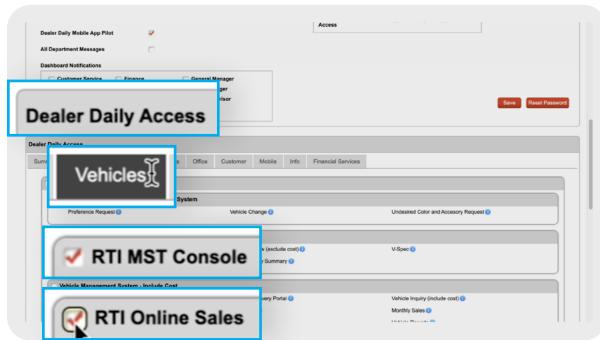
- 3 Select the user. Then scroll to **Profile Details** and click [▶] to expand the section.



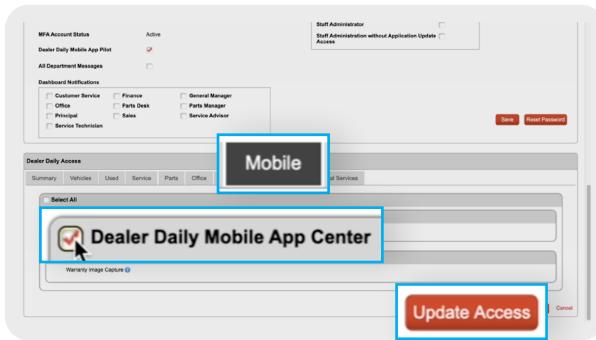
- 2 Only enrolled SmartPath dealers have these options at the Dealer Daily admin level, but if you're an admin setting up access for your team, the process is simple: first **click on [Office]**, then **[Staff Administration]**.



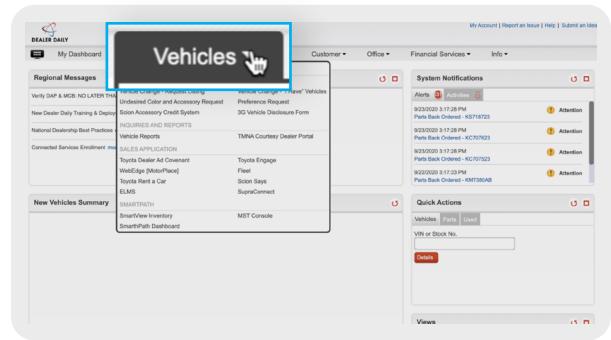
- 4 Check the **[Dealer Daily Mobile App Pilot]** box, click **[Save]**, and then continue scrolling down.



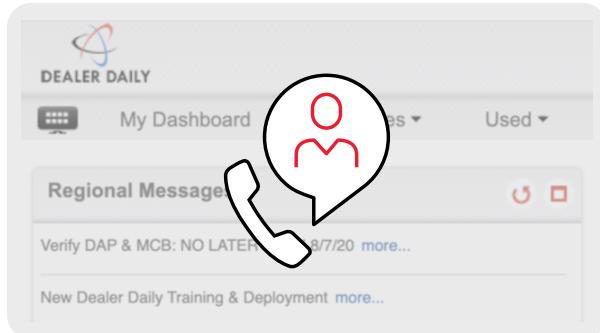
- 5** In the Dealer Daily Access module, first **select the [Vehicles] tab**, and then **check the [RTI MST Console] and [RTI Online Sales] options**.



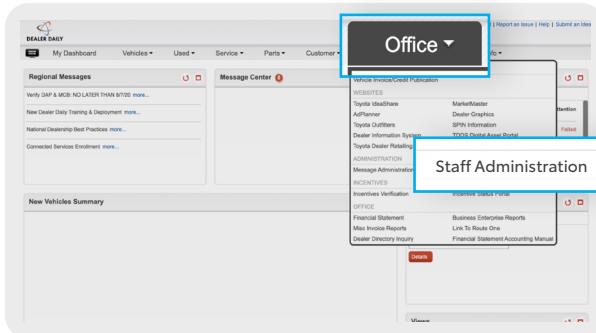
- 6** Go to the [Mobile] tab. Check [Dealer Daily Mobile App Center], and then click the [Update Access] button to save.



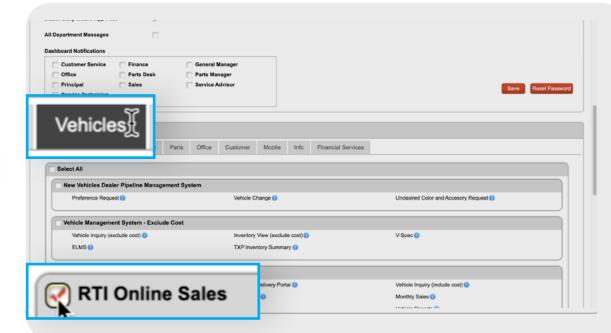
- 7** Once you've logged in with the appropriate Dealer Daily credentials, **click on the [Vehicles] dropdown menu** and you should see a section for SmartPath.



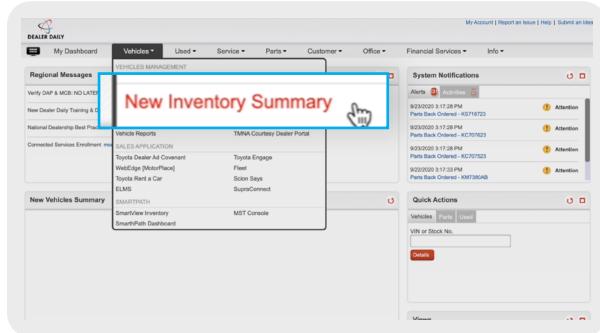
- 8** Sales consultants can also **change a price with a simple tap**. Just contact your Region e-Commerce Manager and ask them to contact their FRO to enable the functionality.



- 9** Once you've received confirmation that the functionality has been enabled, **go back to the [Staff Administration] page and select a user**.



- 10** Go to the [Vehicles] tab and check the [RTI Online Sales] option.



- 11** Finally, **click on [New Inventory Summary]** to launch RTI-D.

Optional Steps for Enabling Price Adjustments



RTI-D INVENTORY

Now that you know how to access RTI-D, let's learn **how to stay on top of your vehicle inventory**, using key components like Inventory Grid, Quick Search, Filter Bar and Custom Views.

Managing your inventory with RTI-D is fast and easy, and it **helps ensure consistent product information and presentation**, since it feeds toyota.com, buyatoyota.com and the dealer website all at the same time.

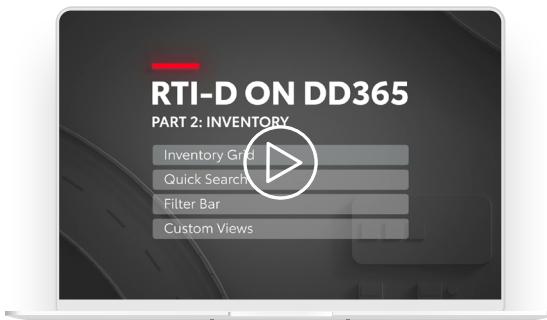
Let's take a look around, starting with the Inventory Grid.

Inventory Grid

Once you've logged into RTI-D, you'll land on the Inventory Summary tab, which provides a detailed view of your vehicle inventory.

Cat.	Health	Model Name	DIS	Invoice	MSRP	Stock No.	Model	Ext.
G	Highlander LE	142	36,868.40	39,520.00	TT31947	6948A		
G	Highlander Hybrid	121	38,725.40	41,447.00	TT32065	6964A		
G	Highlander Limited	93	44,510.22	48,012.00	TT32222	6956A		
F	4Runner Limited		46,183.40	49,184.00	TT32259	8668C		
A	Highlander Platini...		47,429.77	51,215.00	TT32322	6957A		

Watch on Toyota Engage



1 Information is **organized across a variety of columns**, including Cat. (Category), Model Name, DIS (Days in Stock) and Price.

2 Be sure to also note the **Cat. indicator**, which **shows the vehicle status**:
A Allocated **F** In Transit **G** Ground

3 Clicking on any of these categories will **sort your inventory in ascending or descending order**.

4 Let's try it. Say we want to find out which vehicles have been sitting around the longest – just **click on the [DIS] column header to sort by Days in Stock**, then again to reverse the order.



Quick Search

If you're looking for something specific, it's easy to narrow your inventory using the **Quick Search** bar at the top of the screen.

- 1** You can **search for specific keywords**, or click in the Quick Search bar to **view helpful modifiers** for more advanced searches.

- 2** Plus, as you type in the Quick Search bar, it will also **populate suggestions if you're stumped** on that grade or color.

Filter Inventory Bar

You can filter your inventory using the **Filter Inventory** Bar on the left side of the screen. Use it to quickly filter by categories – like your Ground vehicles – as well as vehicles within a specific range.

- 1** Meanwhile, the Promote Ready filter lets you **see all the vehicles that are now promotable**, which is definitely a useful tool for managers – and something that should be performed every day.

- 2** As you filter your inventory, each filter is added in blue above your inventory, and you can **remove a filter at any point by clicking [X]** next to it – or **clear them all at once by clicking [Clear]**.



Custom Views

Customization in RTI-D is deep. Here's how to create a custom view for your SmartPath inventory.

- 1 Start by clicking [] in the upper-right corner.

- 2 In the [Overview] tab, you can **name your custom view** and make it the **default** going forward.

- 3 In the [Columns] tab, **check Selling, Advertised, Smart Pricing, Online, Promotable, and Cmpgn.** – these are key to successful inventory and pricing management.

- 4 And while we're here, let's **drag them next to Invoice and MSRP** so the manager can see everything at a glance.

- 5 Meanwhile, the [Sort] tab allows you to **sort the order of any column**. That DIS view was pretty handy earlier, so let's make that the default.

- 6 Now just **hit the [Save] button** and your custom view will be added to the dropdown next to it – not just for you, but **for everyone in your dealership** as well.

- 7 Lastly, if you want to **export a spreadsheet of your inventory**, just click on [] in the upper-right corner.

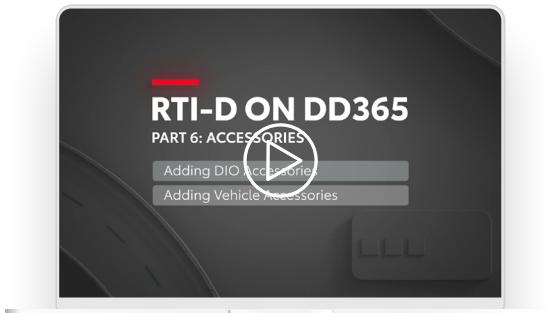


RTI-D ACCESSORIES

Now that you know how to access RTI-D and you're comfortable navigating the Inventory Summary tab, it's time to learn more about managing your accessories.

Let's go over **how to add accessories to a DIO list**, as well as simply **adding them to a specific vehicle**.

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Adding Accessories to a DIO List

To create or add accessories to a DIO list, you can do so on the Retail Administration page.

The screenshot shows the Retail Administration interface. In the top right corner, there is a 'More' dropdown menu with the 'DIO Administration' option highlighted. Below this, there is a section titled 'V-Spec List' containing a table of vehicle models and their details.

- 1 Go to the [More] drop-down menu, and select [DIO Administration] to launch it.

The screenshot shows the 'Select Series to list DIOs' page. It includes filters for Year (2021-2022) and Series (Avion, Prius, Camry, etc.). A 'Select All' checkbox is checked, and an 'APPLY' button is visible at the bottom right.

- 2 You can **drill down to specific vehicles** by selecting model year, series and specific models, or leave [Select All] checked to **see every model for a particular series**. After making a vehicle selection, click [APPLY].

The screenshot shows the 'DIO Summary' page. It lists various accessories with columns for Model, MSRP, Installed Price, Display, and Last Modified Date. Examples include 'Con Holder/Tray Cup', 'Alloy Wheel Locks - Black Chrome', and 'Carpet Floor Mats - Gray'.

- 3 Now you'll see the DIO Summary page, which **shows a list of all the available DIO accessories** for the criteria you've selected. These accessories are added to the system by the Parts Manager during the SmartPath pre-launch activities.

The screenshot shows the 'DIO Summary' page with a search bar filter applied. The search term 'Alloy' is entered, narrowing down the list to items like 'Alloy Wheel Locks - Black Chrome' and 'Carpet Floor Mats - Gray'.

- 4 Try clicking [] to **choose a specific model**, and then **use the search bar to narrow down** the list of accessories for that model.



DEALER INVOICE

Help prevent door edge dings and chipped paint with this protective finishing touch.
Thermoplastic-coated stainless steel that is precisely matched to the exterior finish.

DISCLAIMERS

VISIBLE

Available Models : 3

Selected Models : 14

MODEL	DESCRIPTION
2560	Camry Hybrid XLE 2.5L 4-Cylinder ECVT Hybrid
2561	Camry Hybrid SE 2.5-Liter 4-Cylinder ECVT Hybrid

MODEL	DESCRIPTION
2515	Camry LE AWD 2.5L 4-Cylinder 8-Speed Auto
2516	Camry SE AWD 2.5L 4-Cylinder 8-Speed Auto

5 Click on one of the accessories to **see more information about it**, including the DESCRIPTION, DISCLAIMERS, DEALER INVOICE, Available Models and Selected Models.

VISIBLE

Available Models : 3

Selected Models : 14

MODEL	DESCRIPTION
2560	Camry Hybrid XLE 2.5L 4-Cylinder ECVT Hybrid
2561	Camry Hybrid SE 2.5-Liter 4-Cylinder ECVT Hybrid

MODEL	DESCRIPTION
2515	Camry LE AWD 2.5L 4-Cylinder 8-Speed Auto
2516	Camry SE AWD 2.5L 4-Cylinder 8-Speed Auto

6 By clicking [VISIBLE], you make the accessory **available on [toyota.com](#), [buyatoyota.com](#) and your dealership's website**, so that customers can see and add it to their vehicle when shopping.

ADD DIO

Part Number	Name	Models	MSRP	Installed P.
PT1902-03190	Paint Protection Film - Hood, Fenders, Mirror B.	2518,2548,2546,2540,2536,2514,2517,251	295.00	295.00
PTV225-03181	Door Sill Protectors	2546,2593,2548,2540,2549,2536,2514,2550,251	159.00	159.00
PTV225-03182	Door Sill Protectors	2546,2516,2532,2548,2517,2542,2549,2519,251	159.00	159.00
PTV225-03184	Illuminated Door Sills 4-Pieces	2540,2549,2532,2505,254,2514,2548,2536,254	209.00	209.00
PTV225-03185	Door Edge Guards - (218) - Midnight Black Met.	2515,2516,2546,2550,2549,2517,2514,2512,251	99.00	99.00
PTV225-03187	Door Edge Guards - (240) - Super White	2515,2516,2546,2517,2512,2514,2554,2519,251	99.00	99.00
PTV225-03188	Door Edge Guards - (1,1) - Celestial Silver Metal	2550,2546,2549,2517,2511,2514,2554,2514,251	99.00	99.00
PTV225-03189	Door Edge Guards - (1,1) - Predator Gray Metal	2515,2516,2517,2505,2546,2554,2514,2548,251	99.00	99.00

7 Finally, you can **create new DIO accessories** by clicking the [ADD DIO] button on the main page, and then filling in the important details.

Adding Accessories to a Vehicle

Besides managing a model's available accessories, you can also display and add accessories to a specific vehicle. Or if you prefer, you can filter and select multiple vehicles, and then display and add accessories to them all at once.

Inventory Summary

Stock No.	Model	Ext.	Int.	Yr.	VIN	
TC32693	Prius LE	1223A	0089	FF020	2021	JN3132
TC32694	Prius Limited	1227A	0218	EA11	2021	JN3132
TC32672	Prius Limited	1227A	0218	EA21	2021	JN3132
TC32422	Prius LE AWD-e	1263A	0103	FF020	2021	JN3023
TC32695	Prius XLE AWD-e	1265A	0103	FF020	2021	JN3024
TC32639	Corolla LE	1852C	0040	FB020	2021	JNP165

1 You can **add accessories to a vehicle** on RTI-D's main Inventory Summary page.

Accessories

MO.	1K	1K	1K
24	19,231	19,231	18,544
36	17,171	16,827	16,140
48	14,080	13,736	13,050
60	10,646	10,302	9,615

2 For instance, let's **select this vehicle**, and then click **[Accessories]** from its Actions menu.

PPO DIO

The vehicle is in Category 0. PPOs cannot be updated.

Code	Description
2T	All-Weather Floor Liner Package
3P	Paint Protection Film

3 In this pop-up, you can **see PPOs that were installed on the vehicle** before it reached your dealership, as well as those **DIOs we looked through earlier**.



The image consists of three vertically stacked screenshots of the SmartPath software interface. The top screenshot shows a search bar labeled 'Quick Search' with a magnifying glass icon, highlighted with a blue box. The middle screenshot shows a list of accessories with one item, 'Alloy Wheel Locks', highlighted with a blue box and a checkmark icon. The bottom screenshot shows a confirmation dialog with a red 'Save' button highlighted with a blue box.

4 You can also easily **narrow down the list by entering keywords** in the Quick Search bar.

5 Let's add the Alloy Wheel Locks and Coin Holder to the vehicle, and then click [Save] to make it official. The accessories will **now be shown as included with the vehicle** on all three websites, with total price transparency.

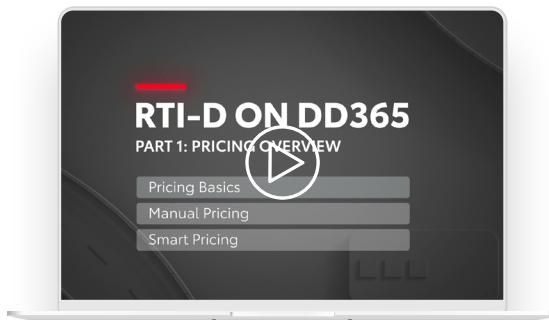


PRICING OVERVIEW

Now that you've learned how to price and promote new vehicles in RTI-D, let's explore **how to add and price your TCUV and used vehicle inventory on Dealer Daily 365**.

In this Overview chapter, we'll show you some pricing basics, **how to price a vehicle or multiple vehicles manually**, and **how to set smart pricing rules** that adjust automatically according to preset criteria. Let's get started.

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Pricing Basics

- 1 To access pricing on RTI-D, **select a vehicle on the Inventory Summary page to bring up a panel on the right** with a variety of options. Here, you can see a vehicle's Incentives, V-Spec, Sticker, and more.

There are two ways to price on RTI-D: you can **enter prices manually**, or you can **use Smart Pricing**. But before we get into the differences between these methods, let's talk about Advertised Price and Selling Price.

ADVERTISED PRICE

The first price that customers see on:

Toyota.com Buyatoyota.com Dealer website

- 2 The **Advertised Price is what gets displayed online** – whether [toyota.com](#), [buyatoyota.com](#), or your dealership site. It's **the first price that customers see** on every advertising tier before they "unlock" the Selling Price.



The screenshot shows the SmartPath platform's vehicle selection and pricing interface. On the left, there are various filters: Select Year, Select Series/Model, Reserve Status (Reserved, Unreserved), Exterior Color (Black, White), SmartPath (Online, Offline, No Price, Promote Ready), Last Price Update, and Days in Stock. The main area shows a vehicle detail for a 'C-HR LE' with VIN '4T1C31AK6LU400044'. It indicates it's 'Price Camry Hybrid LE' with an 'Invoice: \$28,009.10' and 'Online' status. A 'SmartPrice: Applied' message with an 'Override rule' link is present. A modal window is open, showing price rules:

Category	Description	Value
IN TRANSIT	Advertised	MSRP+DIO - \$0
	Selling	MSRP+DIO - \$200
MINIMUM	Advertised	INVOICE+DIO + \$1
	Selling	INVOICE+DIO - \$1000

Below the modal, a note says 'To edit this rule visit [Smart Pricing](#)'. At the bottom of the modal are 'Cancel', 'Save & Promote', and 'Save' buttons.

3 When setting Advertised Price, **be extra careful about adhering to Minimum Allowable Advertised Price rules**, or MAAP. This is defined as the Dealer Invoice, including DIOs, minus any Consumer Facing Offers and non-performance Dealer Cash. And if the dealer installs any Toyota parts or accessories on a vehicle, the MAAP is increased by the amount paid for these items, minus any installation costs.

4 Since the SmartPath platform automatically rounds down, we recommend **always adding at least \$1 over the invoice price**. Otherwise, the platform may round down a dollar and the dealer may technically not be MAAP-compliant.

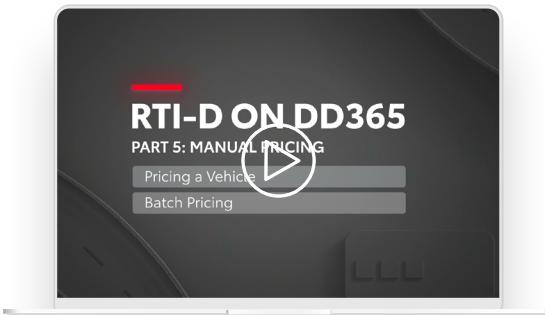
5 Meanwhile, the **Selling Price is hidden by default** and is only displayed across all three websites once the customer "unlocks" the additional savings by submitting the necessary personal identifiable information in PERC. Because you are now negotiating directly with the customer, the **Selling Price does not need to be MAAP-compliant**.



MANUAL PRICING

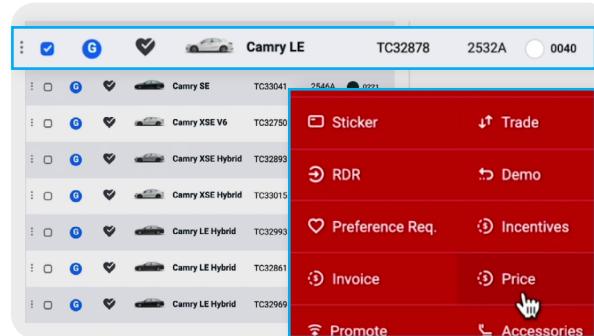
Now that you understand the basics of vehicle pricing on RTI-D, let's dig deeper into **how to manually price and promote your vehicle inventory**. In this section, you'll learn how to price a single vehicle in the Pricing window, as well as how to price multiple vehicles using the Batch Price feature. Let's dive in.

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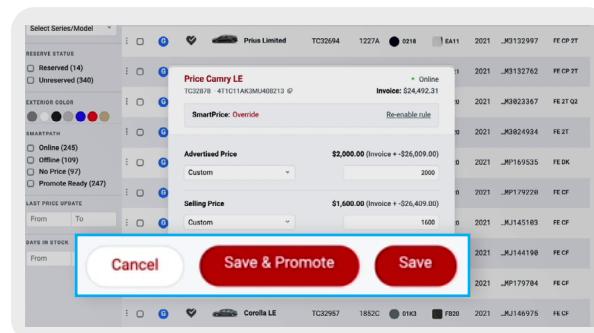


Pricing a Vehicle

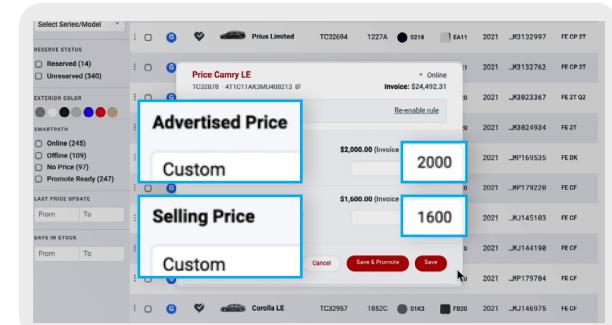
First, let's try setting the pricing on a vehicle manually.



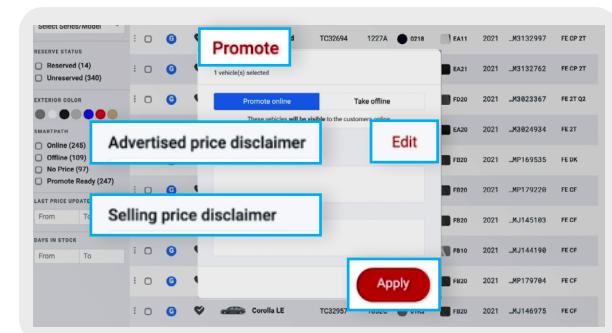
- 1 Select a vehicle in your inventory, and then choose [Price] to bring up the Pricing window.



- 3 When you're ready, hit [Save] to cue up your pricing strategy if you need manager approval or aren't 100% sure about the numbers yet. You can also hit [Save & Promote] and the listing will update online for all your customers to see.



- 2 Enter a value for the Advertised Price, Selling Price, and any other criteria that you wish to set.

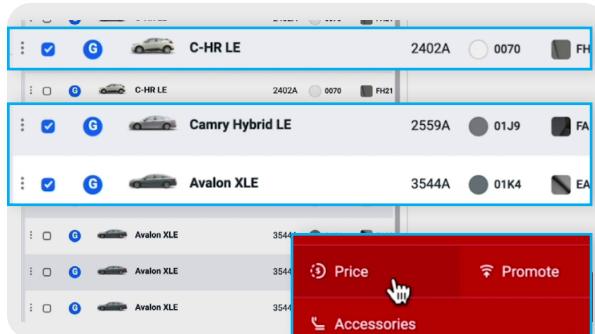


- 4 Finally, within the Promote pop-up window, you can edit the Advertised and Selling Price disclaimers. Once you put in the work the first time, you can quickly click [Apply] and the text will automatically be applied for all future pricing activities.

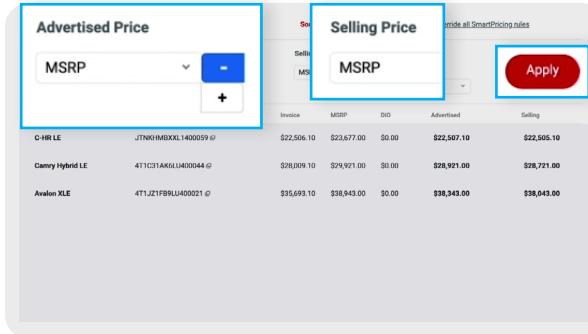


Batch Pricing

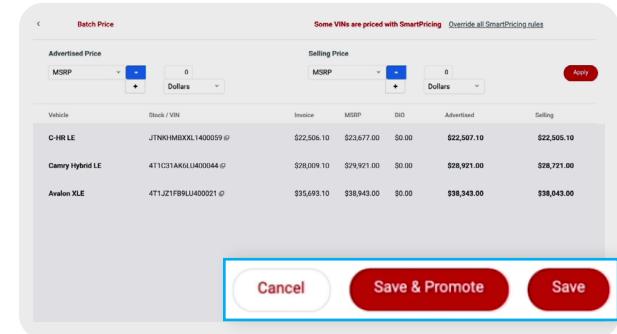
With RTI-D's Batch Price feature, it's easy to price multiple vehicles in one fell swoop.



1 First, **select all the vehicles you'd like to price**, and then **click on [Price]** to launch the Batch Price page with all the vehicles you've selected.



2 Here, you can **set the Advertised and Selling Price** the same way you did on the individual vehicle pricing pop-up window, with the same exact options. When you're ready, just **click [Apply]** to update the vehicles' prices simultaneously.



3 Finally, click **[Save]** to **save the changes**, or click **[Save & Promote]** to **also promote the new prices online**.



SMART PRICING

Now that you know how to price vehicles manually in RTI-D, let's learn **how to use the Smart Pricing feature** to save even more time.

In this section, we'll explore **how to use Smart Pricing to add, edit, and remove pricing rules** that can be shared across multiple vehicles, such as an entire model series. Once they're implemented, these pricing rules can help dealers maintain a consistent pricing strategy.

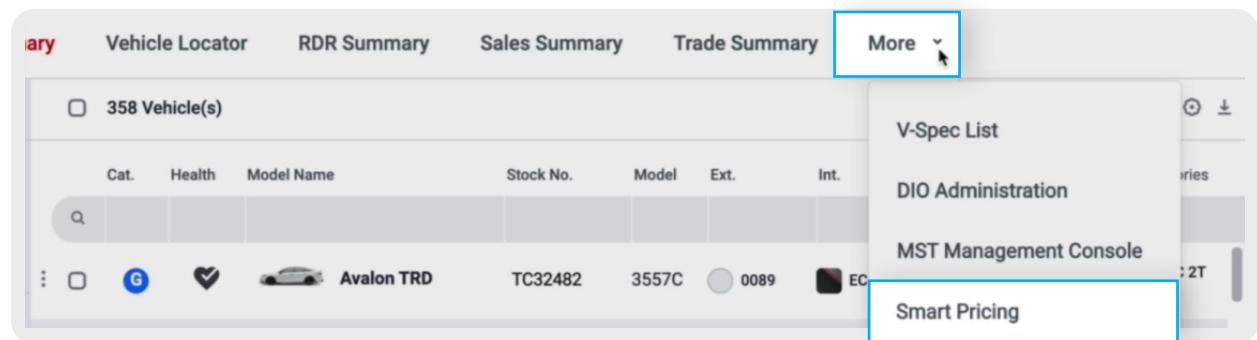
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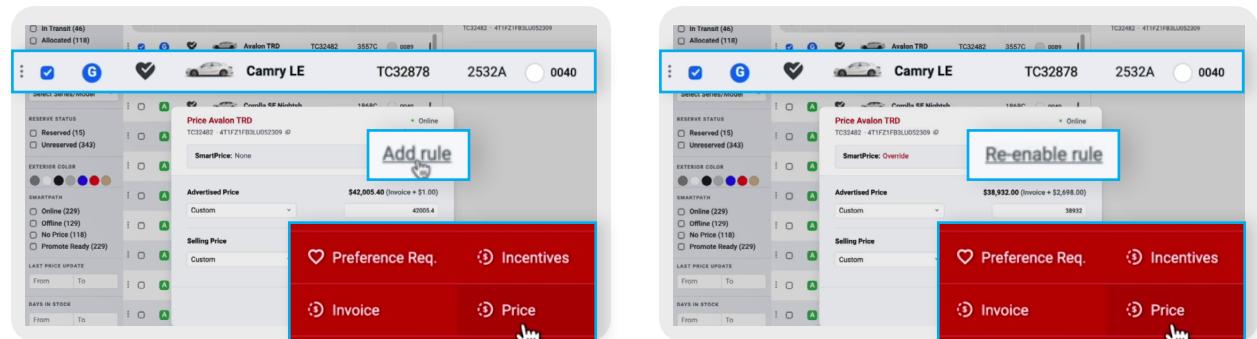
Smart Pricing Basics

Smart Pricing is available for all SmartPath dealers, but you'll need to opt in to enable the feature at your dealership. If you'd like to turn on Smart Pricing, please contact your Region e-Commerce Manager and have them contact their FRO.

Note: When you update a vehicle using Smart Pricing, it only pushes the new prices from Dealer Daily 365 into your DMS and onto your website. Smart Pricing becomes the source of truth for all pricing on these platforms, and it will not pull updates in from your DMS.



1A First, if you'd like to access the Smart Pricing Dashboard on RTI-D, just **click on the [More] dropdown** menu up top, and **then choose [Smart Pricing]**.



1B You can also **access the Smart Pricing Dashboard through a specific vehicle** by choosing [Price], and then clicking [Add rule] or [Re-enable rule] through the individual pricing pop-up widget.



The screenshot shows the RTI-D Smart Pricing dashboard. On the left, there's a 'Filters' sidebar with dropdowns for 'Select Year' (2020) and 'Select Series/Model' (Tundra SR5). Below these are sections for 'APPLIED RULES' with options like 'No Pricing Rule', 'Starting Price', and 'Aging Rule'. The main area displays a table titled '708 Models' with columns for 'Year', 'Name', 'Model', and 'Advertised Price'. Two rows are shown: '2020 Tundra SR5 8241' and '2020 Tundra SR 8242'. Each row has a 'IN TRANSIT' box (MSRP + DIO - \$0) and a 'GROUND' box (MSRP + DIO). To the right of the table is a modal window titled '8 Rules Applied' for 'Tundra SR5' (2020 • 8241), listing 'IN TRANSIT Advertised Selling' and 'GROUND'. A red box labeled '3' highlights the 'Select Series/Model' dropdown in the sidebar.

2 If you click on a vehicle name within the Smart Pricing Dashboard, the Quick View bar will appear on the right side of the page, with the vehicle's **full list of pricing rules laid out** in an easy-to-understand format.

This screenshot shows a detailed view of applied rules for a specific vehicle. It includes a 'Filters' sidebar and a main area with a table of models. A modal window titled '8 Rules Applied' for 'Tundra SR5' (2020 • 8241) is open, showing a breakdown of rules: 'IN TRANSIT Advertised Selling' (MSRP + DIO - \$0) and 'GROUND' (MSRP + DIO - \$500). To the right, another modal shows a list of models with their respective applied rules. A red box labeled '2' highlights the '8 Rules Applied' modal.

3 Meanwhile, on the left side of the page, you'll see a Filters bar, where you can **narrow down your inventory** by model year, model, and any applied rules, if applicable.

4 And if you click on the [Select Series/Model] drop-down menu, it will **show a full list of models**, with drop-down arrows for each that open up to show the individual grades.

This screenshot shows a filtered list of vehicles. The 'Filters' sidebar shows '2020' and 'Camry Hybrid' selected. The main area displays a table for '3 Models' (2020 • CAMRYHYBRID). One row is shown: '2020 Camry Hybrid LE 2559' with an 'IN TRANSIT' box (MSRP + DIO - \$0) and a 'GROUND' box (MSRP + DIO - \$0). A red box labeled '4' highlights the 'CAMRYHYBRID' filter in the sidebar.

5 Any filters will appear as **blue boxes at the top of the page**, and you can **remove a filter by clicking [X]** inside each blue box.



Adding Rules

1 To add a Smart Pricing rule, just **select one or multiple models** by clicking the respective check boxes, and then clicking [Add rule] in the bottom-right corner.

2 A New Pricing Rule window will pop up with the models you've selected near the top. This window is divided into **three main columns: Criteria, Advertised Price, and Selling Price**.

3 For any Smart Pricing rule, you need to **define the Criteria that triggers the rule**. There are 5 main types of Criteria:

[Start: Allocated] Covers **A** category vehicles

[Start: In Transit] Covers **F** category vehicles

[Start: Ground] Covers **G** category vehicles

[DIS > days] Sets the pricing rules and adjusts pricing accordingly, based on a defined number of days that a vehicle has been in stock

[Minimum] The lowest price that the vehicle can be sold for (no matter what the other rules allow)

4 DIS > days is also known as an "Aging Rule," and up to **five of them can be added to a given Smart Pricing rule**. You can delete an Aging Rule by clicking on [**>Delete**] on the right side of the window.



The screenshot shows a pricing rule configuration. The 'Advertised Price' column has a dropdown menu open for 'Invoice+DIO'. The 'Selling Price' column also has a dropdown menu open for 'Invoice+DIO'. Below the dropdowns, there are input fields for '1 \$ %'.

5 And remember, if Invoice or Invoice+DIO are being used, you must **enter at least \$1 over the invoice price**. Otherwise, the system may automatically round down a dollar and make your dealership non-compliant with MAAP rules.

The screenshot shows a pricing rule configuration. The 'Advertised Price' column has a dropdown menu open for 'MSRP+DIO'. The 'Selling Price' column also has a dropdown menu open for 'MSRP+DIO'. Below the dropdowns, there are input fields for '1 \$ %'.

6 Now, you can choose to **create a new rule for the Advertised Price** based on plus or minus MSRP+DIO or Invoice+DIO. Just click on the drop-down menu in either column to select your desired anchor point.

The screenshot shows a pricing rule configuration. The 'Advertised Price' column has a dropdown menu open for 'MSRP+DIO'. The 'Selling Price' column also has a dropdown menu open for 'MSRP+DIO'. Below the dropdowns, there are input fields for '\$' and '%'.

7 You can also choose to **set pricing rules in dollar amounts or percentages** by clicking on [\$] or [%] next to the rule.

The screenshot shows a pricing rule configuration with multiple anchor points. The 'Advertised Price' column has dropdown menus for 'MSRP+DIO' with '+' and '-' signs. The 'Selling Price' column also has dropdown menus for 'MSRP+DIO' with '+' and '-' signs. Below the dropdowns, there are input fields for '\$' and '%'. This indicates the user has selected multiple anchor points for both Advertised and Selling Price.

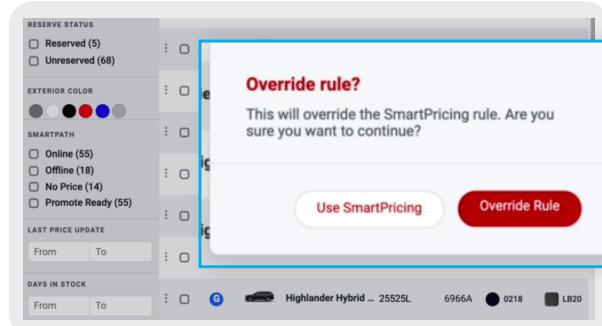
8 Once you create a rule for the Advertised Price, the drop-down menu inside the Selling Price column will **change to match what you've selected**. You can also choose to price with two different anchor points here (i.e., Advertised and Selling Price). Just remember that the **Selling Price may never be greater than Advertised Price**.

The screenshot shows a pricing rule configuration. The 'Advertised Price' column has a dropdown menu open for 'MSRP+DIO'. The 'Selling Price' column also has a dropdown menu open for 'MSRP+DIO'. Below the dropdowns, there are input fields for '0 \$ %'.

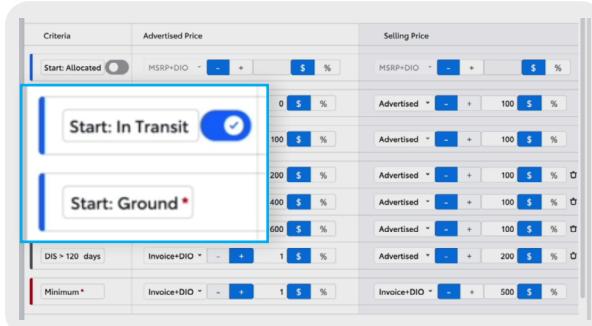
9 Next, you can **select [+] or [-] for each price, and then enter a dollar amount**, which can be as low as 0 if you'd like. It's also important to note that if you want to promote a vehicle in F category at MSRP+DIO, you **still need to enter a 0 in the [+] or [-] field** or the vehicle will not be priced or promoted in A or F category.

The screenshot shows a completed pricing rule configuration. The 'Advertised Price' column has a dropdown menu open for 'MSRP+DIO'. The 'Selling Price' column also has a dropdown menu open for 'MSRP+DIO'. Below the dropdowns, there are input fields for '0 \$ %'. On the right side of the screen, there is a red 'Create' button highlighted with a red box.

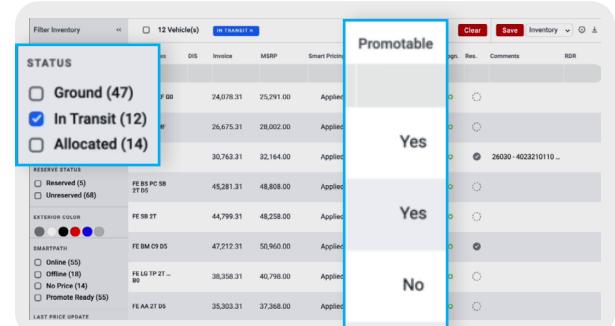
10 When you're happy with the pricing structure, **click [Create] to save** your new rule.



11 Just keep in mind that if you price a vehicle manually, **it will override any Smart Pricing that you've set up**, and the same applies the other way, too. However, there is also an option to override the Smart Pricing temporarily.



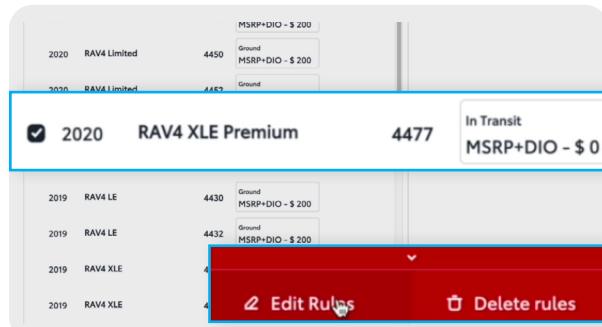
12 And remember – if you promote a vehicle in F category, it will **stay promoted once it changes to G category**. And if you don't promote a vehicle in F, you can **still promote it in G**.



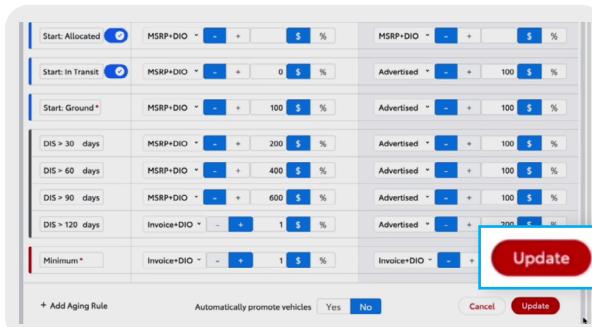
13 Ultimately, we recommend dealers **check their inventory every day** to see which vehicles are in F category and are in a promotable category. And before promoting a vehicle, we recommend **waiting until you've actually stocked the vehicle** and have a stock number for it. A vehicle may not be promotable if it already has a campaign, is reserved, RDR Pending, RDR, or a demo vehicle. As a reminder, **it is the dealer's responsibility to ensure that advertising and promotion adheres to applicable state laws**.

Editing/Removing Rules

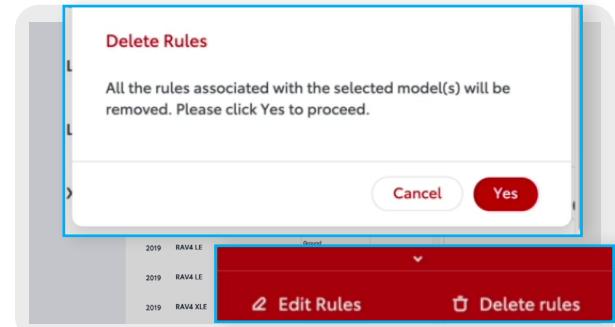
Once you've created Smart Pricing rules for a vehicle, it's easy to edit them later.



1 Just **select any vehicle** with existing rules, and then **click [Edit Rules]** in the bottom right corner. All of the current rules will appear in the Edit Pricing Rule window.



2 Make any changes you see fit, and then **click [Update]** to save the updated rule.



3 And finally, if you'd like to delete a Smart Pricing rule, just **select a vehicle and click [Delete rules]**.



TCUV/USED PRICING

Now that you've learned how to price and promote new vehicles in RTI-D, let's explore **how to add and price your TCUV and used vehicle inventory** on Dealer Daily 365.

In this section, we'll show you how to use the TCUV Inventory application to add inventory, view details about existing inventory, and update the price on a TCUV or non-certified used vehicle. Let's get started.

Watch on Toyota Engage



Adding TCUV Inventory

It's easy for SmartPath dealers to price their TCUV and non-certified used vehicle inventory online, so that these vehicles are listed on their dealer website and can be negotiated in MST.

The screenshot shows the 'Used' tab selected in the top navigation bar. Below it, the 'USED VEHICLES' section is displayed, featuring a large 'TCUV Inventory' button with a magnifying glass icon, followed by 'TCUV Monthly Sales', 'Connected Services Portal', and 'ELMS' buttons.

1 Click on the [Used] drop-down menu and open the [TCUV Inventory] application.

TCUV Inventory Summary													
Parts				Customer		Office		Financial Services					
Info				Actions									
Details Add/Remove Edit Item Print Import Export Stock No. (OFP) Address Actions Select Columns Sort Options Clear Filters Print Inventory													
Model No.	Make	Model Desc.	Model Year	VIN	Retail Price (\$)	ACV Price (\$)	Mileage						
14	T132873A	8675A TOYOTA RUNNER	2019	CLASSIC 5 BLACK W/M	Yes	140 CFM	\$9,285.00	37,320.00	26709 11				
28	U15791	8656A TOYOTA RUNNER	2019	MAGNETIC G BLACK	Yes	21 CFM	No	34,000.00	32,100.00 34108 10				
11	U150705	3545A TOYOTA AVALON	2018	DK BLUE M ALMOND	Yes	CF 20 FE	RM	23,000.00	22,000.00 33573 10				
11	T132884A	2550A TOYOTA CAMRY	2019	WIND CHILL	Yes	63 CF PC	RM	30,982.00	26,890.00 15017 11				
46	TC2353A	2648A TOYOTA CAMRY	2018	PREDWIN GR BLACK	Yes	DK FE	RM	18,420.00	17,300.00 32086 11				
18	TC2478A	2644A TOYOTA CAMRY	2018	RUBY FLAME BLACK	Yes	PF 15 FE	RM	19,423.00	14,940.00 65881 10				
73	U170830	2645A TOYOTA CAMRY	2018	SILVER MET BLACK	Yes	27 CF FE	RM	16,998.00	16,460.00 22180 10				
11	UD19870	2634A TOYOTA CAMRY	2018	SILVER MET BLACK	Yes	27 CF FE	RM	17,000.00	17,480.00 23022 11				
18	TC2374A	2632A TOYOTA CAMRY	2018	SUPER WHIT BLACK	Yes	CF 20 FE	RM	19,174.00	16,460.00 26387 10				
14	T132814A	2548A TOYOTA CAMRY	2018	WIND CHILL BLACK	Yes	21 CF CP	RM	23,000.00	20,390.00 27866 11				
54	UD1936A	2540A TOYOTA CAMRY	2017	CHROME BRUL ALMOND	Yes	65 CF	RM	17,000.00	14,780.00 08135 10				
					Yes	21 CF CP	RM						

2 You should now see the TCUV Inventory Summary page. Just like on RTI-D, this **page has a variety of columns with important information** about each vehicle, including the Model Year, VIN, Retail Price, and Mileage.

TCUW Inventory Summary											My Dashboard		Vehicles		Used		Service		Parts		Customer		Office		Financial Services	
View Options											Show Vehicles		Last Updated:		Select Columns		Sort Options		C							
Delete Details Stock No. (DF) Additional Actions											Model Desc.		Model Year		Ext. Color Desc.		Int. Color Desc.		VIN		Cert.		Accessories		Delivery ROD	
SMI D											All	All	All	All	All	All	All	All	All	All	All	All	All	All	All	
<input type="checkbox"/>	3	TT32786A	7544A	TOYOTA	4 X 4 TACO	2018	MAGNETIC G	GRAPHITE W			CE	TE	OC		No	3										
<input type="checkbox"/>	14	TT32786A	8672E	TOYOTA	4RUNNER	2019	CINNAMON SI	BLACK W/M			1E	TE	OC		No	3										
<input checked="" type="checkbox"/>	28	UT16791	8666A	TOYOTA	4RUNNER	2017	MAGNETIC G	BLACK			2T	DK	ES		No	3										
<input type="checkbox"/>	11	UT16570B	3564A	TOYOTA	AVALON	2018	DK.BLUE M.	ALMOND			0M	TE	OC		No	3										
<input type="checkbox"/>	11	TT32683A	2656A	TOYOTA	CAMRY	2019	WIND CHILL	COCKPIT RE			63	FE	PC		No	3										
<input type="checkbox"/>	46	TC32533A	2546E	TOYOTA	CAMRY	2018	PREDAWN GR	BLACK			Q2	TE	OC		No	3										
<input type="checkbox"/>	18	TC32679A	2546E	TOYOTA	CAMRY	2018	RUBY FLARE	BLACK			0K	FE	PC		No	3										
<input type="checkbox"/>	73	UV16553	2546E	TOYOTA	CAMRY	2018	SILVER MET	BLACK			2T	PC	SR		1											
<input type="checkbox"/>	11	UD16870	2546E	TOYOTA	CAMRY	2018	SILVER MET	BLACK			0M	TE	DF		No	2										
<input type="checkbox"/>											SR	TE	DF		No	2										
<input type="checkbox"/>											2T	DK	FE		No	2										

3 if you'd like to **add a used vehicle for promotion online**, click on the [Add New] button in the upper-left corner.

DEALER DAILY

My Dashboard Vehicles ▾ Used ▾ Service ▾ Parts ▾ Customer ▾ Office ▾ Financial Services ▾ Info ▾

TCUV Inventory Summary ▾ Add New Vehicle X

Stock #: Mfg.: MS. Desc.: Show Vehicles: 1 of 1 Check Certification Eligibility | 1-Specific | Winch Label | R.P. ▾ Details | VIN Inquiry | Sales Inquiry

Stock No.:	Mileage *:	Processing Fee:	Acquired Date *:
VIN *:	Ext. Color *:	ACV Price *:	Acquired Method *:
Days in Stock :	Int. Color *:	Retail Price *:	DOU *:
0	Plan Code :	Trade Price :	Certification No. :
Model Year *:	Accessories :	Recondition Cost :	Last Modified Date :
Model Desc. *:			

4 Enter the VIN, Model Year, Model Description, Mileage, Ext. Color, and Int. Color. **Add any accessories by entering the accessory code**, enter the ACV Price and Retail Price, and enter an Acquired Date and Acquired Method.



This screenshot shows the 'VIN Inquiry' section of the SmartPath interface. It displays vehicle information such as Model Year (2019), Trade Price (0.00), and Certification No. (blank). Below this, there's a 'Notes' section containing several checkboxes related to vehicle condition and history. A large blue box highlights the 'Repair Order No. 1' and 'Repair Order No. 2' fields, which are currently empty. At the bottom right is a red 'Add New' button.

- 5** Check the **four mandatory check boxes below to certify the vehicle**, and then click [Add New] when you're finished.

This screenshot shows the 'TCUV Inventory Summary' page. It lists various vehicles with columns for SMI, DIS, Stock No., Model No., Make, Model Desc., Model Year, Ext. Color Desc., Int. Color Desc., and VIN. A specific row for a TOYOTA 4X4 TACO 2018 is highlighted with a blue box around its VIN field. A cursor is hovering over this highlighted row.

- 6** Meanwhile, if you'd like to **view more detailed information on a vehicle**, just click on the VIN to open the details page.

This screenshot shows the 'TCUV Inventory Summary' page with a vehicle selected for deletion. A blue box highlights the checkbox next to the vehicle's row and the red 'Delete' button at the top right of the table area.

- 7** And if you'd like to **delete a used vehicle from your online inventory**, just check its box to select it, and then click the [Delete] button.

Pricing TCUV Inventory

Updating the price on a TCUV or used vehicle is just as easy.

This screenshot shows the 'TCUV Inventory Summary' page with a vehicle selected for price adjustment. A blue box highlights the checkbox next to the vehicle's row.

- 1** First, **click on the VIN** of any vehicle listed in your inventory.

This screenshot shows the vehicle details page for a selected vehicle. It includes fields for ACV Price (\$), Retail Price (\$), and other vehicle specifications like Model Year (2019) and Model Desc. (RAV4). A blue box highlights the 'ACV Price' input field, which contains the value '25,998.00'. Below it is the 'Retail Price' input field, which contains the value '27,975.00'. A red 'Transmit' button is at the bottom right.

- 2** Then, **adjust the ACV Price or Retail Price** as needed and **click [Transmit]** to save and submit your changes.

This screenshot shows the vehicle details page after price changes have been transmitted. It displays the updated values: ACV Price '25,998.00' and Retail Price '27,975.00'. A red 'X' button is located in the top right corner of the page.

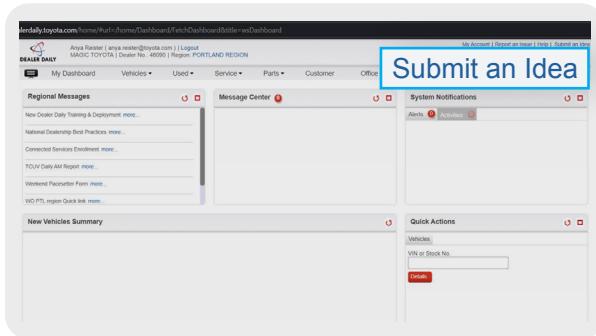
- 3** Finally, **click [X]** in the upper-right to return to the TCUV Inventory Summary.



Wrapping Up

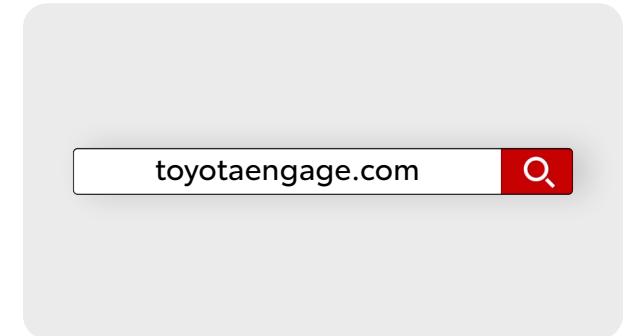
So, that wraps up the RTI-D portion of the Learning SmartPath companion publication.

In the next series, we'll dive into the online side of SmartPath to find out how all this information is presented to the customer – and what they can do with it.



The screenshot shows a 'SmartPath' application window titled 'Retailer Daily'. It features a sidebar with 'Regional Messages' and 'New Vehicles Summary'. The main area contains a 'Message Center' and 'System Notifications'. A central modal window is open, titled 'Submit an Idea', which is described as 'Use this form to submit an idea for Retail Transformation'. The modal has fields for 'Requester ID', 'Dealer', 'Email ID', 'Dealer Contact Person', and 'Phone Number'. At the bottom, there are two buttons: 'Submit' (highlighted with a red box) and 'Cancel'.

To submit feedback to the SmartPath team, you can send an email to SmartPath@Toyota.com, or go to the Dealer Daily homepage and click **[Submit an Idea]**. Then fill out the form and click **[Submit]**.



For more information about SmartPath, visit toyotaengage.com.