Brody Schulke

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SUMMARY

Technical AI Product Manager & Builder driving **$7M+** in revenue and **75% efficiency gains** through agentic automation. Proven success shipping internal productivity tooling and high-impact GTM programs. Hands-on with Python, LangGraph, and LLM orchestration, merging engineering rigor with business strategy to build trusted, scalable AI systems.

SKILLS

- **AI Systems & Agents:** LLMs, Multi-Agent Systems, RAG, Eval Frameworks, Guardrails, System Prompt Design.
- **Technical Prototyping:** Python, TypeScript, OpenAI SDK, LangGraph, REST APIs, CI/CD.
- **Cloud/Infra:** Azure (Functions, VMs), Serverless Architecture, Observability, SLO/SLI.
- **Product Strategy:** Technical PRDs, GTM, KPI Definition, Stakeholder Management, ROI Analysis.

EXPERIENCE

AI Product Manager (Agentic Automation Platform)　　　　　　　　　　　　October 2022 – Present
Microsoft　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Redmond, WA*

- **AI Product Strategy:** Spearheaded a proprietary agentic AI platform to automate internal service delivery. Accelerated cloud migration by **30%** and drove a **75% reduction** in manual effort across the full delivery lifecycle.
- **Operational Leadership:** Founded the ring-fenced 'App Modernization Factory' leveraging ISV tooling to expedite cloud-native refactoring. Reduced timelines by **40%** and secured **$600K** direct / **$1M** recurring revenue across 12 enterprise accounts.
- **Commercial Strategy & GTM:** Launched market-facing GitHub developer productivity offerings. Strategic packages generated **$700K** direct revenue and generated **$14M+** in pipeline within just **60 days**.

Product Manager, Security & Infrastructure Offerings　　　　　　　　　September 2019 – October 2022
Microsoft　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Issaquah, WA*

- Defined product strategy for Azure Security & Identity services, standardizing global technical frameworks. Generated **$6.1M** direct revenue and **$74M+** pipeline influence in the first 12 months.
- **Architected the "Secure Multi-Region" operational framework**, translating complex requirements for geo-redundancy and data residency into a repeatable delivery model that unlocked **$168M+ in contract value over a two-year period**.
- **Led the pivot to remote-first delivery** for mission-critical security assessments during COVID-19, designing new tooling and engagement protocols that preserved service continuity and uptime for public sector and Fortune 500 clients.

Azure Solutions Consultant (Implementation Engineer)　　　　　　　　February 2017 – September 2019
Microsoft　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　　*Remote*

- **Engineered config-as-code scripts, CI/CD pipelines, and automation libraries** to streamline Azure deployments reducing manual support overhead by **2,200+ hours annually** and increasing concurrency by 10%.
- **Led the technical implementation** for large-scale cloud modernizations, re-architecting **1,700+ legacy applications** to cloud-native standards and guiding client engineering teams on middleware integration strategies.
- **Accelerated enterprise adoption** of Azure identity and security products by resolving critical blockers in complex environments, directly improving the time-to-value metric for strategic accounts.

Software Developer | *Siemens Healthineers*　　　　　　　　　*Issaquah, WA* | February 2016 – January 2017

- **Developed diagnostic ultrasound software** and managed critical framework upgrades in a strictly regulated environment.

PROJECTS

Asset Furnace *(Python, OpenAI SDK, Rust, TypeScript)*

- **Agentic Workflow Automation:** Architected a local-first multi-agent desktop app reducing asset production time by 90% (<20 min). Designed the Rust/OpenAI workflow to autonomously handle research, generation, and packaging.

InsiderScraper *(Angular, TypeScript, Python, Azure services)*

- **Real-Time Market Intelligence:** Engineered an automated serverless ETL system ingesting daily SEC filings to surface insider signals. Built the Python/Angular full stack for error-resilient, real-time visualization.

EDUCATION

University of Washington, Bothell　　　　　　　　　　　　　　　　　　　　　　　　　　　　2016
BS in Computer Science (Cum Laude, GPA 3.85)　　　　　　　　　　　　　　　　　*Bothell, WA*