#### **Step 1:Import Libraries**

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import scipy.stats as stats

Requirement already satisfied: scipy in c:\users\hp\anaconda3\lib\site-packages
(1.15.3)
Requirement already satisfied: numpy<2.5,>=1.23.5 in c:\users\hp\anaconda3\lib\site-packages
te-packages (from scipy) (2.1.3)
```

Note: you may need to restart the kernel to use updated packages.

#### **Step 2: Create the Dataset**

```
Sales Data
         product_id product_name category units_sold Sale_date
                1 Product1
                                  Home 25 2023-01-01
                    Product2
                               Sports
                                              15 2023-01-02
                    Product3 Electronic
      2
                3
                                              17 2023-01-03
                4 Product4 Home
                                              19 2023-01-04
                                             21 2023-01-04
21 2023-01-05
17 2023-01-06
19 2023-01-07
16 2023-01-08
                                  Home
                 5
      4
                    Product5
                    Product6 Sports
      5
                    Product7 Electronic
                7
      6
                    Product8 Electronic
      7
                8
                9
                    Product9 Home
      8
                                              21 2023-01-09
               10 Product10 Clothing
                                              21 2023-01-10
               11 Product11
                                  Home
                                              17 2023-01-11
      10
                                  Home
      11
               12 Product12
                                              22 2023-01-12
               13 Product13
      12
                                  Home
                                              14 2023-01-13
                                              17 2023-01-14
      13
              14 Product14
                                  Home
                                              17 2023-01-15
              15 Product15
                                Sports
      14
      15
              16 Product16 Electronic
                                              21 2023-01-16
              17 Product17 Sports
                                              21 2023-01-17
                                              13 2023-01-18
      17
               18 Product18
                                Sports
                                              18 2023-01-19
                19 Product19
      18
                                  Sports
               20 Product20
      19
                                   Home
                                               25 2023-01-20
In [3]: #Save the dataframe as a csv file
       sales_data.to_csv('sales_data.csv',index=False)
In [4]: #Path Location
       import os
       os.getcwd()
Out[4]: 'c:\\Users\\HP\\VSCODE_PROJECT\\Statistics'
```

# **Step 3: Descriptive Statistics**

```
In [5]: #Descriptive statistics
        descriptive stats=sales data['units sold'].describe()
        #Display Descriptive Statistics
        print("\nDescriptive Statistics for Units Sold:")
        print(descriptive_stats)
        # Additional Statistics
        mean_sales=sales_data['units_sold'].mean()
        meadian_sales=sales_data['units_sold'].median()
        mode_sales=sales_data['units_sold'].mode()[0]
        variance_sales=sales_data['units_sold'].var()
        std_deviation_sales=sales_data['units_sold'].std()
        #Group by category total and average sales
        category_stats=sales_data.groupby('category')['units_sold'].agg(['sum','mean','s
        category_stats.columns=['Category','Total units Sold','Average Units sold','Std
        #Display the results
        print("\nStatistical Analysis:")
        print(f"Mean Unit Sold: {mean_sales}")
        print(f"Median Unit Sold: {meadian_sales}")
        print(f"Mode Unit Sold: {mode_sales}")
```

```
print(f"Variance Unit Sold: {variance_sales}")
 print(f"Standard Deviation of Unit Sold: {std_deviation_sales}")
 print("\nCategory Statistics:")
 print(category_stats)
Descriptive Statistics for Units Sold:
count 20.000000
mean
       18.800000
std
        3.302312
min
      13.000000
25%
      17.000000
      18.500000
50%
      21.000000
75%
       25.000000
max
Name: units_sold, dtype: float64
Statistical Analysis:
Mean Unit Sold: 18.8
Median Unit Sold: 18.5
Mode Unit Sold: 17
Variance Unit Sold: 10.905263157894737
Standard Deviation of Unit Sold: 3.302311789927586
Category Statistics:
    Category Total units Sold Average Units sold Std dev of Units Sold
    Clothing
                         21
                                21.000000
1 Electronic
                          73
                                      18.250000
                                                             2.217356
                          181
2
        Home
                                      20.111111
                                                             3.723051
                          101
      Sports
                                       16.833333
                                                              2.714160
```

### **Step 4:Inferential Statistics**

```
In [6]: # Confidence interval for the mean of units sold
    confidence_level = 0.95
    degrees_freedom = len(sales_data['units_sold']) - 1
    sample_mean = mean_sales
    sample_standard_error = std_deviation_sales / np.sqrt(len(sales_data['units_sold
    # t-score for the confidence level
    t_score = stats.t.ppf((1 + confidence_level) / 2, degrees_freedom)
    margin_of_error = t_score * sample_standard_error

    confidence_interval = (sample_mean - margin_of_error, sample_mean + margin_of_er
    print("\nConfidence Interval for the Mean of Units sold:")
    print(confidence_interval)
Confidence Interval for the Mean of Units sold:
```

## step 4: Hypothsis Testing

(np.float64(17.254470507823573), np.float64(20.34552949217643))

```
In [7]: # Hypothesis testing(t-test)
# Null Hypothesis: Mean units sold is equal to 20
# Alternative Hypothesis: Mean units sold is not equal to 20

t_statistic,p_value=stats.ttest_1samp(sales_data['units_sold'],20)
```

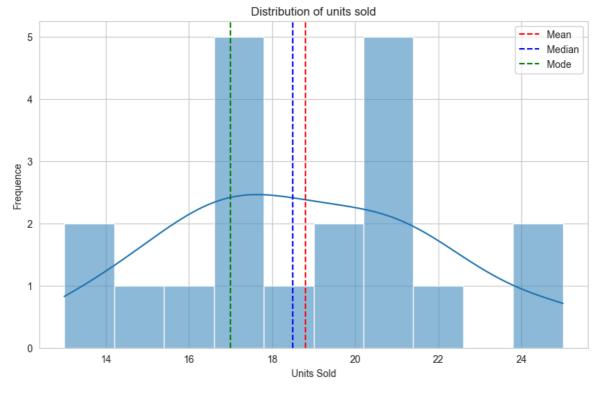
```
print("\nHypothesis testing (t-test):")
print(f"T-ststistics:{t_statistic},p-value:{p_value}")

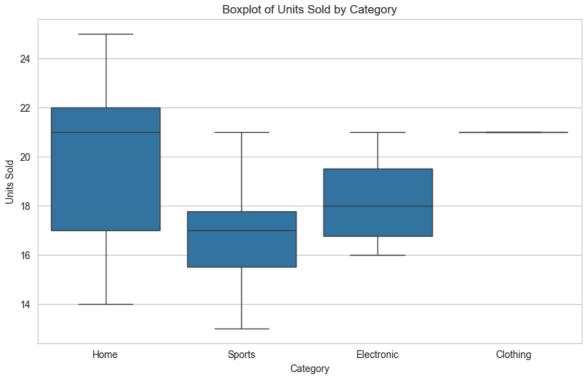
if p_value < 0.05:
    print("Reject the null hypothesis: The mean units sold id significantly dif
else:
    print("Fail to reject the null hypothesis: the mean units sold id not significantly dif</pre>
```

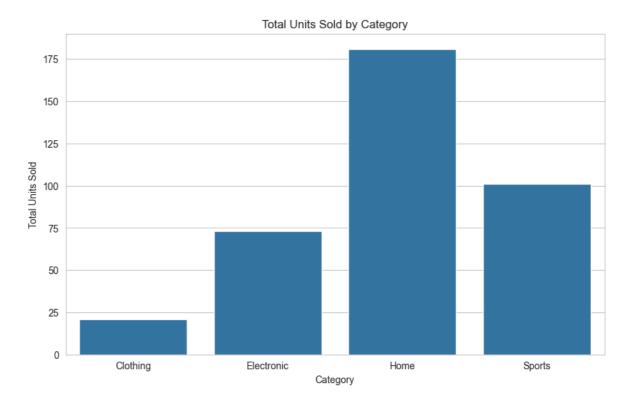
Hypothesis testing (t-test):
T-ststistics:-1.6250928099424466,p-value:0.12061572226781002
Fail to reject the null hypothesis: the mean units sold id not significantly different from 20.

### **Step 5: Visualizations**

```
In [10]: # Visualizations
         sns.set_style("whitegrid")
         #Plot distribution of units sold
         plt.figure(figsize=(10,6))
         sns.histplot(sales_data['units_sold'], bins=10, kde=True)
         plt.title("Distribution of units sold")
         plt.xlabel('Units Sold')
         plt.ylabel('Frequence')
         plt.axvline(mean_sales, color='red', linestyle='--', label='Mean')
         plt.axvline(meadian_sales, color='blue', linestyle='--', label='Median')
         plt.axvline(mode_sales, color='green', linestyle='--', label='Mode')
         plt.legend()
         plt.show()
         # Boxplot for units sold by category
         plt.figure(figsize=(10, 6))
         sns.boxplot(x='category', y='units_sold', data=sales_data)
         plt.title('Boxplot of Units Sold by Category')
         plt.xlabel('Category')
         plt.ylabel('Units Sold')
         plt.show()
         # Bar plot for total units sold by category
         plt.figure(figsize=(10, 6))
         sns.barplot(x='Category', y='Total units Sold', data=category_stats)
         plt.title('Total Units Sold by Category')
         plt.xlabel('Category')
         plt.ylabel('Total Units Sold')
         plt.show()
```







In [ ]: