



# Kopyl Daniil

## Work Experience

### Analyst Amaxa LTD

August 2024 - January 2026 | Ukraine

- Worked with sales reports.
- Created company car tracking reports
- Worked with CPM
- Created and updated dashboards in Power BI

### Sales Manager NDA

May 2023 - May 2024 | Ukraine

- Conducted outbound cold calls to prospective clients, effectively pitching products and services while adhering to company guidelines and best practices
- Successfully arranged appointments with qualified leads, optimizing scheduling for maximum efficiency

### Customer Success Manager Beconected

December 2021 - January 2022 | Ukraine

- Effective pitching products and services, and general adherence to company guidelines and best practices
- Correction of all technical problems that the company's clients may have when using their equipment

## Education

### Trade and Economics College of KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

#### Information activity of the enterprise

September 2018 - June 2021 | Ukraine

### KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

#### Information Technology and Business Analytics (Data Science)

September 2021 - June 2023 | Ukraine

### KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

#### Cyber security

September 2023 - December 2024 | Ukraine

## Contacts

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## Tech Skills

- Google Workspace/MS 365
- Power BI
- HTML5
- WebPack
- JavaScript

## Soft Skills

- Communication skills
- High learning ability
- Analytic skills
- Teamwork
- Approachable
- Calm

## Languages

- English - Upper-Intermediate
- Ukrainian - Native