



Contacts

C: [+38 066 054 11 01](tel:+380660541101)

E: dnkopy@gmail.com

Li: www.linkedin.com/in/daniil-kopyl

Tech Skills

- Google Workspace/MS 365
- Power BI
- HTML5
- WebPack
- JavaScript

Soft Skills

- Communication skills
- High learning ability
- Analytic skills
- Teamwork
- Approachable
- Calm

Languages

- English - Upper-Intermediate
- Ukrainian - Native

Kopyl Daniil

Work Experience

Analyst **Amaxa LTD**

August 2024 - January 2026 | Ukraine

- Worked with sales reports.
- Created company car tracking reports
- Worked with CPM
- Created and updated dashboards in Power BI

Sales Manager **NDA**

May 2023 - May 2024 | Ukraine

- Conducted outbound cold calls to prospective clients, effectively pitching products and services while adhering to company guidelines and best practices
- Successfully arranged appointments with qualified leads, optimizing scheduling for maximum efficiency

Customer Success Manager **Beconnected**

December 2021 - January 2022 | Ukraine

- Effective pitching products and services, and general adherence to company guidelines and best practices
- Correction of all technical problems that the company's clients may have when using their equipment

Education

Trade and Economics College of KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

Information activity of the enterprise

Septermber 2018 - June 2021 | Ukraine

KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

Information Technology and Business Analytics (Data Science)

Septermber 2021 - June 2023 | Ukraine

KYIV NATIONAL UNIVERSITY TRADE AND ECONOMIC

Cyber security

Septermber 2023 - December 2024 | Ukraine