

# **Big Data Analytics**

## **Session 4**

### **Logistic Regression**

# Classification



- Regression vs Classification
  - Response variable: quantitative vs qualitative
- Classification: predicting a qualitative/categorical response
  - Given an observation, classify it (assign it to a category or class)
- Classification: in some cases making decisions based on
  - Predicting the probability of each of the categories
  - In this sense classification behaves like regression methods
- Widely-used classifiers (classification techniques)
  - Logistic regression, linear discriminant analysis, K-nearest neighbors (IRO), Generalised additive models, tree-based methods, support vector machines

# Logistic Regression Outline



- Case: Orange Juice Brand Preference
  - Why Not Linear Regression?
  - Simple Logistic Regression
    - Logistic Function
    - Interpreting the coefficients
    - Making Predictions
- Case: Credit Card Default Data (A whole running example)
  - Adding Qualitative Predictors
- Multiple Logistic Regression

# Case 1: Brand Preference for Orange Juice

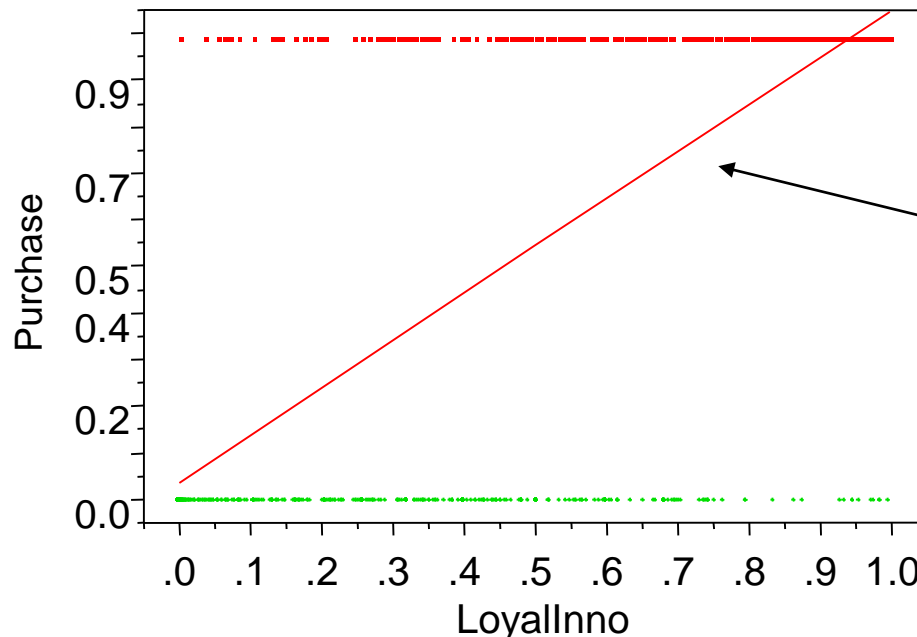


- We would like to predict what customers prefer to buy: **Innocent** or **Tropicana** orange juice?
- The **Y (Purchase)** variable is categorical: 0 or 1
- The **X (LoyalInno)** variable is a numerical value (between 0 and 1) which specifies the how much the customers are loyal to the Innocent (Inno) orange juice.
- Can we use Linear Regression when Y is categorical?



# Why not Linear Regression?

- When Y only takes on values of 0 and 1, why is standard linear regression inappropriate?
  - The red and green ticks indicate the 1/0 values coded for Purchase of Innocent and or not



How do we interpret values of Y between 0 and 1?

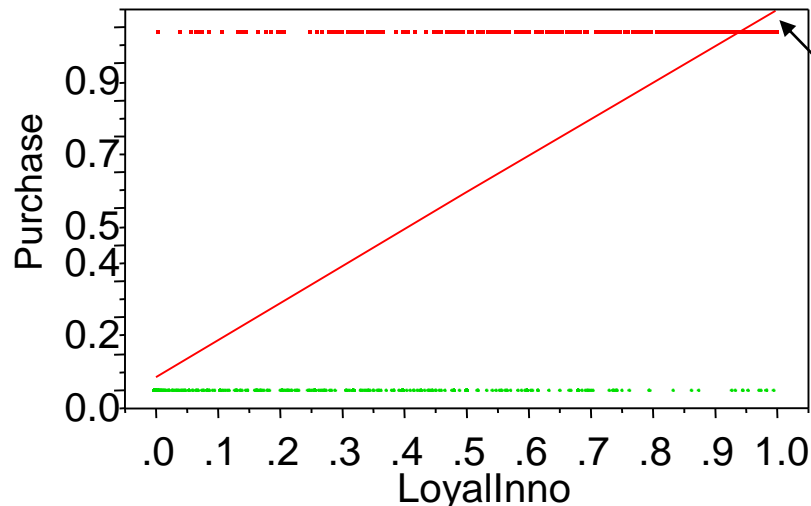
# Problems



- The regression line  $\beta_0 + \beta_1 X$  can take on **any value** between negative and positive infinity
- BUT, in the orange juice classification problem, Y can **only** take on **two possible values**: 0 or 1.
- Therefore the regression line **almost always** predicts the **wrong value** for Y in classification problems

# More Problems

- Solution:
  - Instead of trying to predict  $Y$ , let's try to predict  $P(Y = 1)$ , i.e., **the probability a customer buys Innocent juice**.
  - Thus,  $P(Y = 1)$  gives outputs between 0 and 1.
- Again, can we use linear regression for  $P(Y=1)$ ?



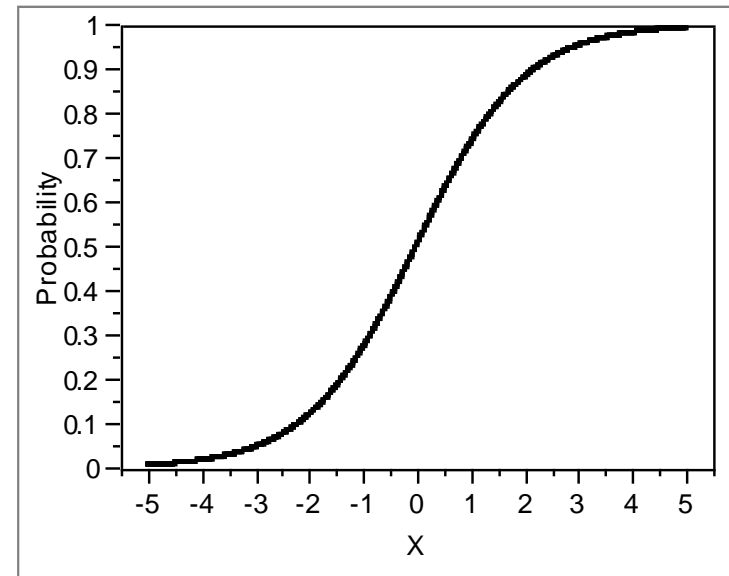
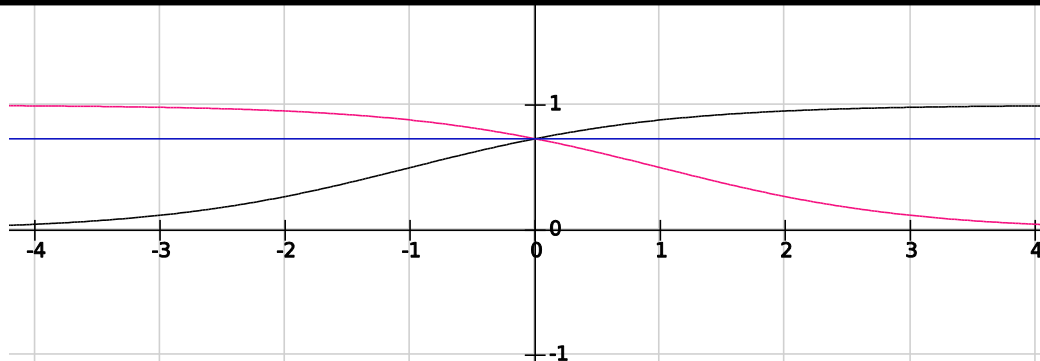
for high loyalty we predict a probability above 1

for very low loyalty we predict a negative probability

# Solution: Use Logistic Function

- Goal: we need to model  $P(Y = 1)$  using a function that gives outputs between 0 and 1.
- We can use the **logistic function** → Logistic Regression!
  - Always produce an S-shaped curve
  - Regardless of the value of  $X$ , we always obtain a sensible prediction

$$p(X) = P(Y = 1 | X) = \frac{e^{b_0 + b_1 X}}{1 + e^{b_0 + b_1 X}}$$

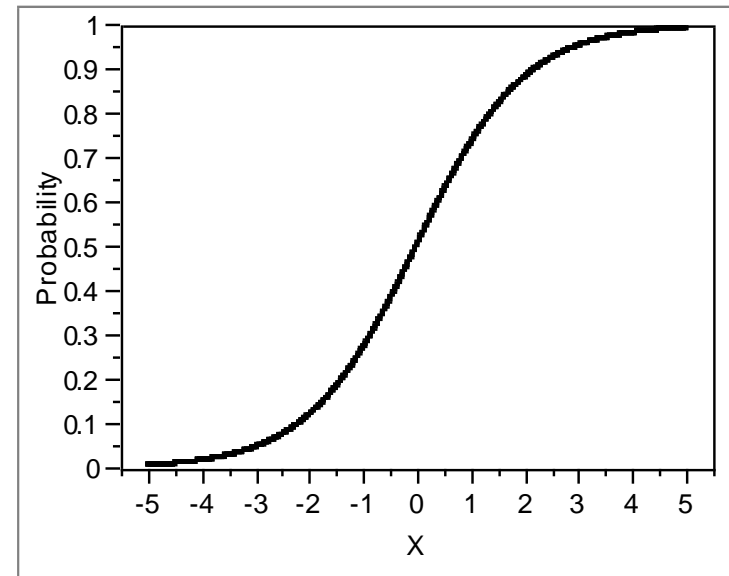




# Solution: Use Logistic Function

- Goal: we need to model  $P(Y = 1)$  using a function that gives outputs between 0 and 1.
- We can use the logistic function → Logistic Regression!
  - Always produce an S-shaped curve
  - Regardless of the value of  $X$ , we always obtain a sensible prediction

$$p(X) = P(Y = 1 | X) = \frac{e^{b_0 + b_1 X}}{1 + e^{b_0 + b_1 X}}$$



# Odds

$$p(X) = P(Y = 1) = \frac{e^{\beta_0 + \beta_1 X}}{1 + e^{\beta_0 + \beta_1 X}}$$

Odds  $\leftarrow \frac{p(X)}{1 - p(X)} = e^{\beta_0 + \beta_1 X}$

- Odds can take on any value between 0 and infinity
  - 1 in 5 people will buy Innocent Juice with an odds of  $\frac{1}{4}$   
 $p(X)=0.2,$       odds= $0.2/(1-0.2)=1/4$
  - 9 out of 10 people will buy Innocent Juice with an odds of 9  
 $p(X)=0.9,$       odds= $0.9/(1-0.9)=9$
- Odds are traditionally used instead of probabilities in horse-racing, since they relate more naturally to the correct betting strategy.

# Odds



# Log-odds/Logit

$$p(X) = P(Y = 1) = \frac{e^{b_0 + b_1 X}}{1 + e^{b_0 + b_1 X}}$$
$$\frac{p(X)}{1 - p(X)} = e^{b_0 + b_1 X}$$
$$\log\left(\frac{p(X)}{1 - p(X)}\right) = b_0 + b_1 X$$

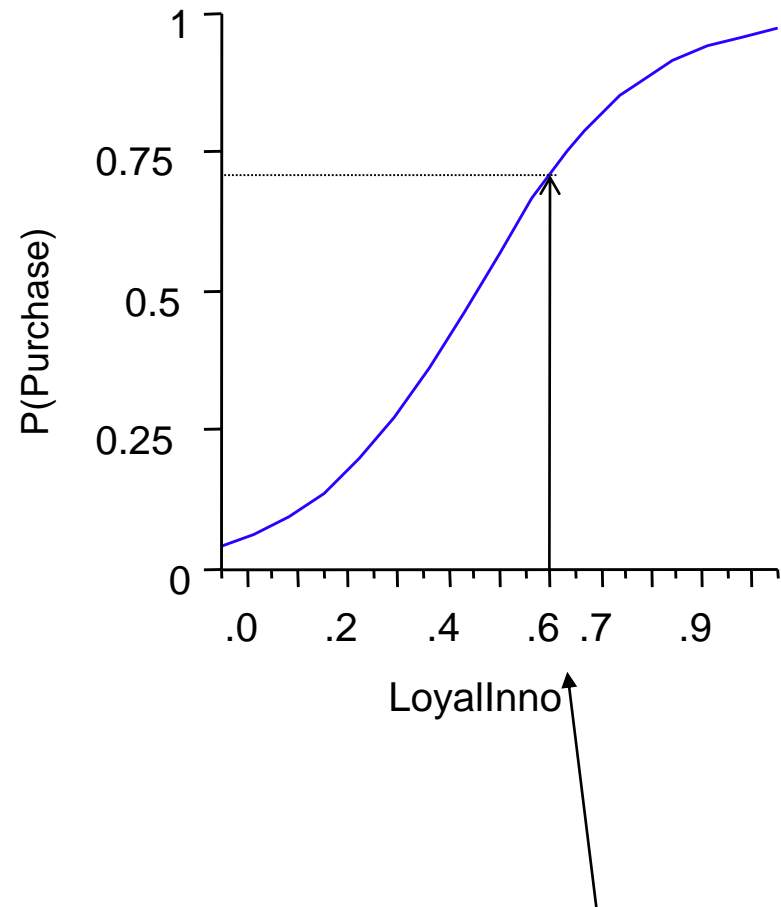
Odds

Log-odds  
or logit

- The logistic regression model has a logit that is linear in X.

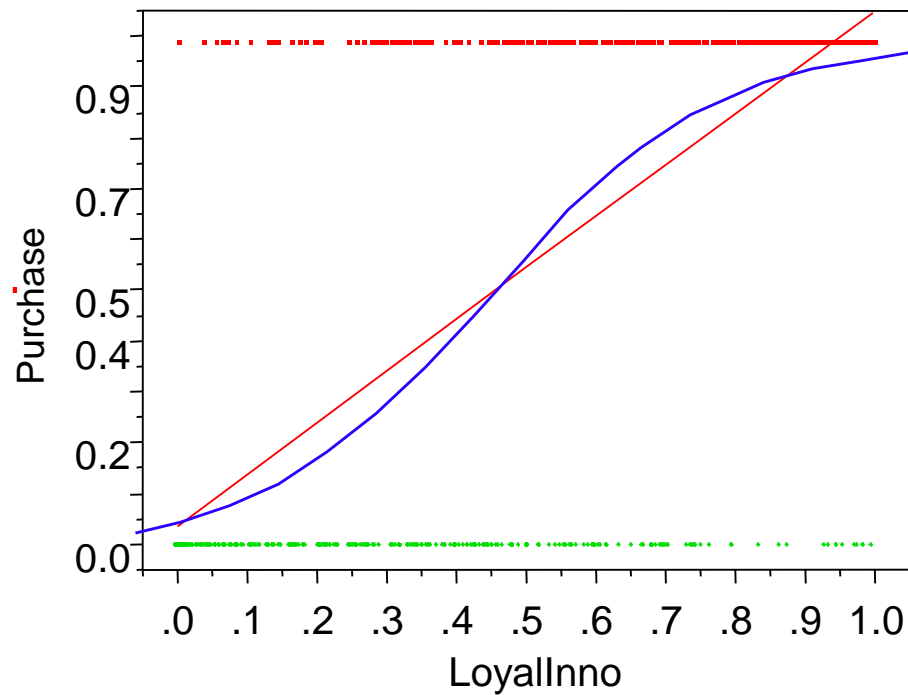
# Logistic Regression

- Logistic regression is very similar to linear regression
- We come up with  $\hat{\beta}_0$  and  $\hat{\beta}_1$  to estimate  $\beta_0$  and  $\beta_1$ 
  - How? (Q1)
- We have similar problems and questions as in linear regression, e.g. (Q2)
  - Is  $\beta_1$  equal to 0?
  - How sure are we about our guesses for  $\beta_0$  and  $\beta_1$ ?
- How to make predictions? (Q3)



If LoyalInno is about .6 then  $\Pr(\text{Inno}=1) \approx .7$

# Linear vs Logistic Regression



# Q1: How to estimate coefficients?



- Recall in linear regression, we use **least squares coefficient estimates**
- Here, we use a method called **maximum likelihood**
- Intuition: we try to find  $\hat{\beta}_0$  and  $\hat{\beta}_1$  such that plugging these estimates into

$$p(X) = P(Y = 1 | X) = \frac{e^{b_0 + b_1 X}}{1 + e^{b_0 + b_1 X}}$$

yields

a number close to 1 for all individuals who chose Innocent, and  
a number close to 0 for all individuals who did not choose Innocent.

- Formally, to maximise the following **likelihood function**

$$l(\beta_0, \beta_1) = \prod_{i: y_i=1} p(x_i) \prod_{j: y_j=0} (1 - p(x_j))$$

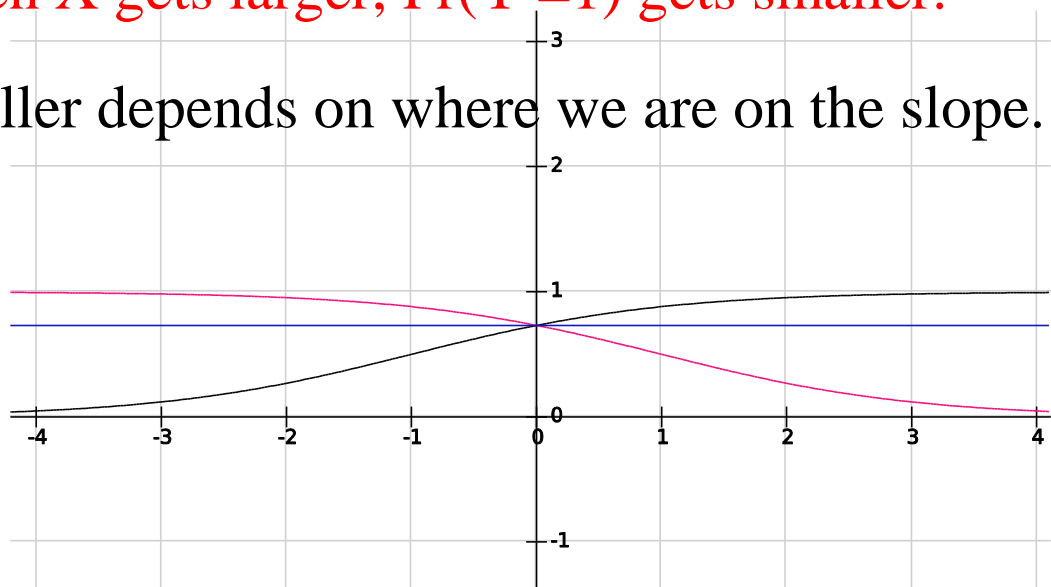
# Interpreting $\beta_1$

- Interpreting what  $\beta_1$  means is not very easy with logistic regression, simply because we are predicting  $P(Y)$  and not  $Y$ .
- If  $\beta_1 = 0$ , this means that there is no relationship between  $Y$  and  $X$ .
- If  $\beta_1 > 0$ , this means that when  $X$  gets larger so does the probability that  $Y = 1$ , that is,  $X$  and  $\Pr(Y = 1)$  are positively correlated.
- If  $\beta_1 < 0$ , this means that when  $X$  gets larger,  $\Pr(Y = 1)$  gets smaller.
- But how much bigger or smaller depends on where we are on the slope.

Blue:  $\beta_0 = 1, \beta_1 = 0$

Black:  $\beta_0 = 1, \beta_1 = 1$

Red:  $\beta_0 = 1, \beta_1 = -1$





## Q2: Are the coefficients significant?



- We still want to perform a hypothesis test to see whether we can be sure that  $\beta_0$  and  $\beta_1$  are significantly different from zero.
- $H_0: \beta_1 = 0$ ? --- the null hypothesis
- We use a **Z test instead of a T test**
  - z-statistics associated with  $\beta_1$  is  $\hat{\beta}_1 / SE(\hat{\beta}_1)$
- This doesn't change the way we interpret the **p-value**.
  - If p-value is **tiny**, reject  $H_0 \rightarrow$  there is **relationship** between X and  $P(Y=1)$
  - **Otherwise**, accept  $H_0 \rightarrow$  there is **no relationship** between X and  $P(Y=1)$

$$t = \frac{\hat{\beta}_1}{SE(\hat{\beta}_1)}$$

## Q3: Making Prediction

- Suppose an individual has a loyalty of 0.1. What is the probability of buying Innocent?
- $\hat{\beta}_0 = -2.91$  and  $\hat{\beta}_1 = 6.26$
- The predicted probability of purchasing Innocent juice for an individual with the loyalty of 0.1 is

$$\hat{p}(X) = \frac{e^{\hat{\beta}_0 + \hat{\beta}_1 X}}{1 + e^{\hat{\beta}_0 + \hat{\beta}_1 X}} = \frac{e^{-2.91 + 6.26 * 0.1}}{1 + e^{-2.91 + 6.26 * 0.1}} = 0.0924$$

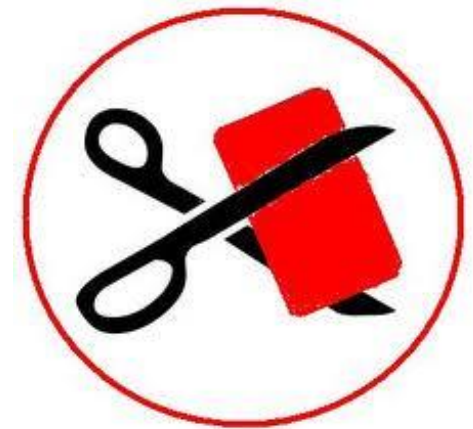
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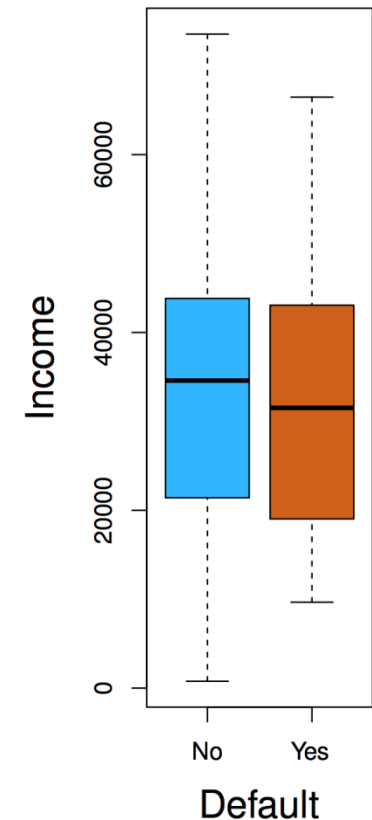
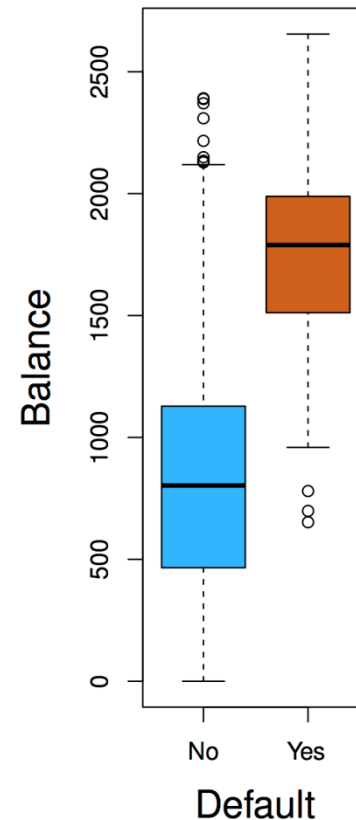
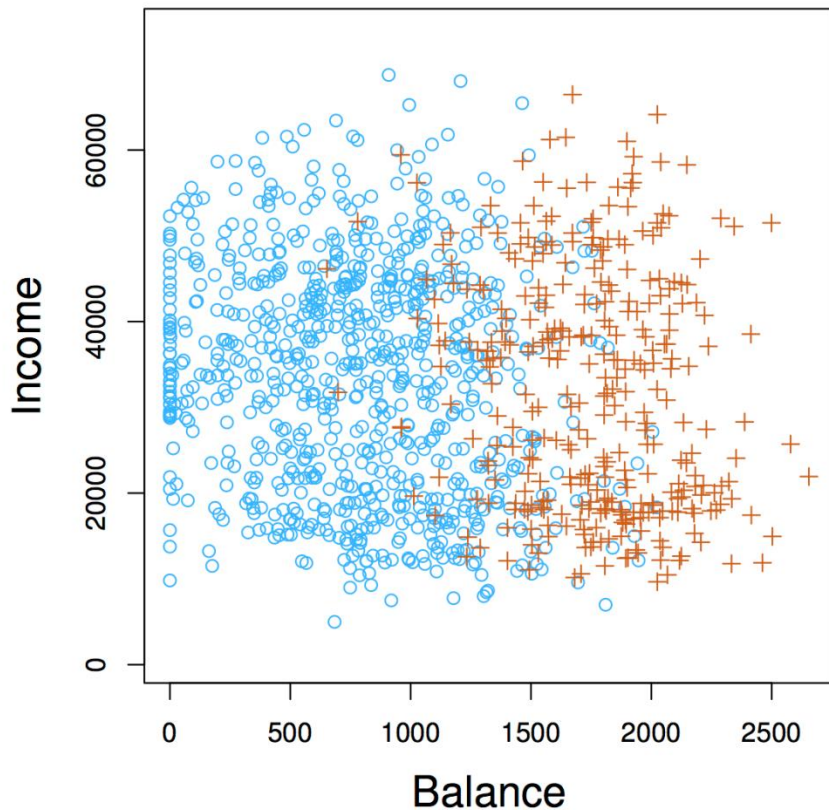
# Case: Credit Card Default Data

- We'd like to be able to predict customers that are likely to default
  - default: fail to adhere to the payment policy on credit card agreement
- Possible X variables are:
  - Annual income
  - Monthly credit card balance
    - 0 (nothing is owed)
    - positive (something is owed)
    - negative (a payment is made over what is owed)
- The Y variable (default) is categorical: Yes or No
- How do we check the relationship between Y and X?



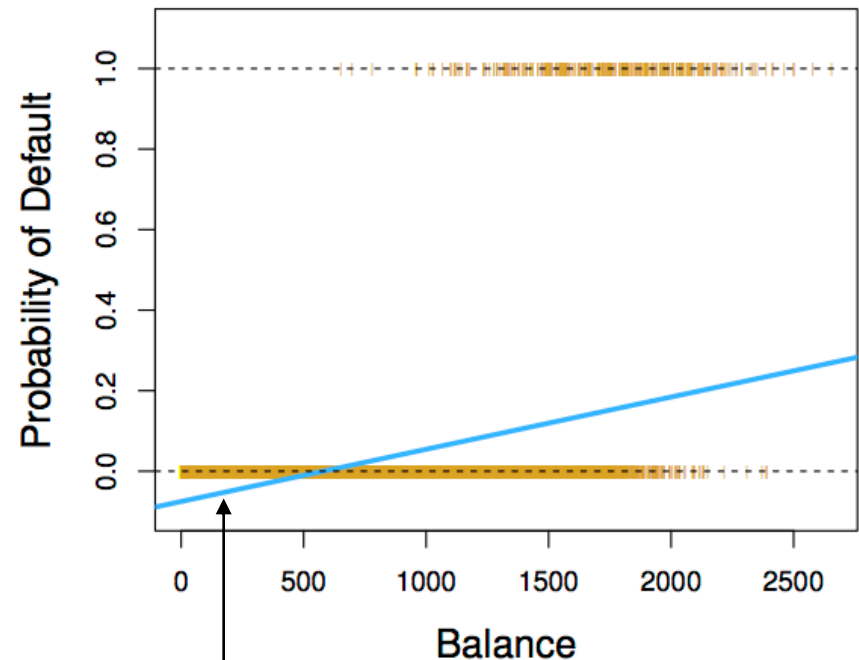
# The Default Dataset

- ?Default to see details
- Plot the data set so that you have the following three plots in R



# Why not Linear Regression?

- If we fit a linear regression to the Default data, then
  - for very low balances we predict a negative probability
  - for high balances we predict a probability above 1
- Perform the linear regression on the data set and plot the figure on the right

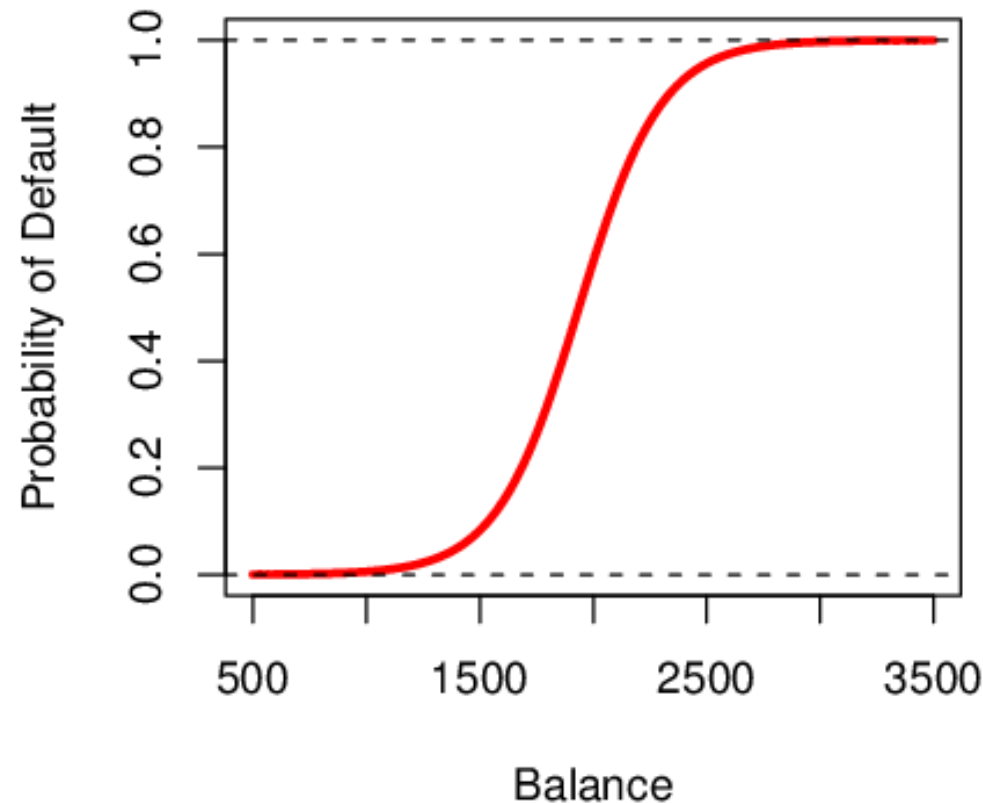


When Balance < 500,  
Pr(default) is negative!

# Logistic Function on Default Data



- Now the probability of default is
  - close to, but not less than zero for low balances
  - close to, but not above 1 for high balances
- Perform the logistic regression on the data set and show the plot on the right



# Are the coefficients significant?

- Have you obtained the following table of results?

	Coefficient	Std. Error	Z-statistic	P-value
Intercept	-10.6513	0.3612	-29.5	< 0.0001
balance	0.0055	0.0002	24.9	< 0.0001

- How to read the results from logistic regression?
- Here the p-value for balance is very small, and  $\hat{\beta}_1$  is positive, so we are sure that if the balance increase, then the probability of default will increase as well.



# Making Prediction



- Suppose an individual has an average balance of \$1000. What is their probability of default?

$$\hat{p}(X) = \frac{e^{\hat{\beta}_0 + \hat{\beta}_1 X}}{1 + e^{\hat{\beta}_0 + \hat{\beta}_1 X}} = \frac{e^{-10.6513 + 0.0055 \times 1000}}{1 + e^{-10.6513 + 0.0055 \times 1000}} = 0.00576$$

- The predicted probability of default for an individual with a balance of \$1000 is less than **1%**.
- For a balance of \$2000, the probability is much higher, and equals **to 0.586 (58.6%)**.
- **Can you come up with the same probabilities?**

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# Qualitative Predictors in Logistic Regression



- We can predict if an individual default by checking if s/he is a student or not. Thus we can use a qualitative variable “student” coded as (Student = 1, Non-student =0).
- $\hat{\beta}_1$  is positive: This indicates students tend to have higher default probabilities than non-students

	Coefficient	Std. Error	Z-statistic	P-value
Intercept	-3.5041	0.0707	-49.55	< 0.0001
student[Yes]	0.4049	0.1150	3.52	0.0004

$$\widehat{\Pr}(\text{default}=\text{Yes}|\text{student}=\text{Yes}) = \frac{e^{-3.5041+0.4049 \times 1}}{1 + e^{-3.5041+0.4049 \times 1}} = 0.0431,$$
$$\widehat{\Pr}(\text{default}=\text{Yes}|\text{student}=\text{No}) = \frac{e^{-3.5041+0.4049 \times 0}}{1 + e^{-3.5041+0.4049 \times 0}} = 0.0292.$$

- Try this yourselves!

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# Multiple Logistic Regression



- We can fit multiple logistic just like linear regression

$$p(X) = \frac{e^{\beta_0 + \beta_1 X_1 + \dots + \beta_p X_p}}{1 + e^{\beta_0 + \beta_1 X_1 + \dots + \beta_p X_p}}.$$

# Multiple Logistic Regression- Default Data



- Predict Default using:
  - balance (quantitative)
  - income (quantitative) in thousand pounds
  - student (qualitative)

	Coefficient	Std. Error	Z-statistic	P-value
Intercept	-10.8690	0.4923	-22.08	< 0.0001
balance	0.0057	0.0002	24.74	< 0.0001
income	0.0030	0.0082	0.37	0.7115
student [Yes]	-0.6468	0.2362	-2.74	0.0062

- Which predictors are associated with the probability of default?

# Predictions

- A student with a credit card balance of £1,500 and an income of £40,000 has an estimated probability of default

$$\hat{p}(X) = \frac{e^{-10.869 + 0.00574 \times 1500 + 0.003 \times 40 - 0.6468 \times 1}}{1 + e^{-10.869 + 0.00574 \times 1500 + 0.003 \times 40 - 0.6468 \times 1}} = 0.058.$$

# An Apparent Contradiction!

	Coefficient	Std. Error	Z-statistic	P-value
Intercept	-3.5041	0.0707	-49.55	< 0.0001
student[Yes]	0.4049	0.1150	3.52	0.0004

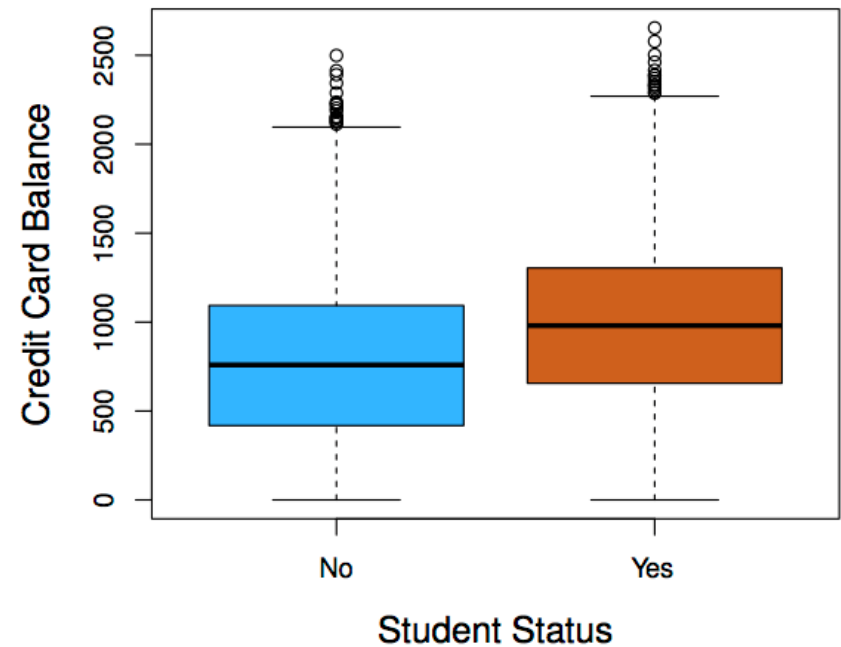
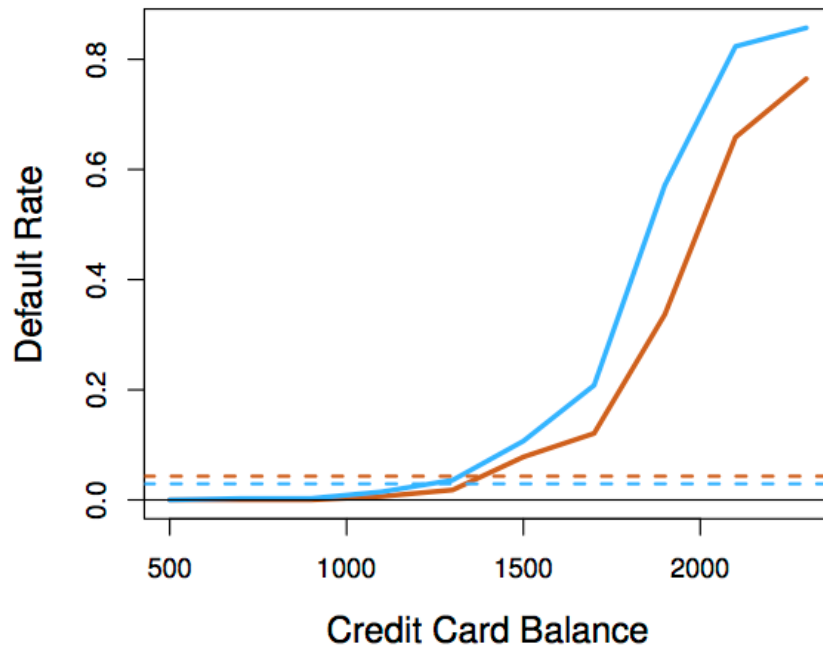
Positive

	Coefficient	Std. Error	Z-statistic	P-value
Intercept	-10.8690	0.4923	-22.08	< 0.0001
balance	0.0057	0.0002	24.74	< 0.0001
income	0.0030	0.0082	0.37	0.7115
student[Yes]	-0.6468	0.2362	-2.74	0.0062

Negative



# Non-students (Blue) vs. Students (Orange)



- Left solid lines: Given a balance, a student is less likely to default
- Left broken lines: the default rates (DR) over all values of balances
  - The overall student default rate is higher
- Right: student and balance are correlated!
  - Students are more likely to have large credit card balances (left) → higher DR

# To whom should credit be offered?



- A student is riskier than non students if no information about the credit card balance is available
- However, that student is less risky than a non student with the same credit card balance!
- The results obtained using one predictor may be quite different from those obtained using multiple predictors, especially when there is correlation among the predictors.

# LAB

## Logistic Regression

# The Stock Market Data



- The data set consists of percentage returns for the S&P 500 stock index over 1,250 days, from the beginning of 2001 until the end of 2005.
- For each day, the following are recorded:
  - **Year**: in which year the day is
  - **Lag1, ..., Lag5**: The % returns for each of the 5 previous trading days
  - **Volume**: the number of shares traded on the previous day (in billion)
  - **Today**: the percentage return on the date in question
  - **Direction**: whether the market was Up or Down on this day

# The Stock Market Data



- The `Cor()` function produces a matrix that contains all the pairwise correlations among the predictors in a data set

```
> cor(Smarket[, -9])
```

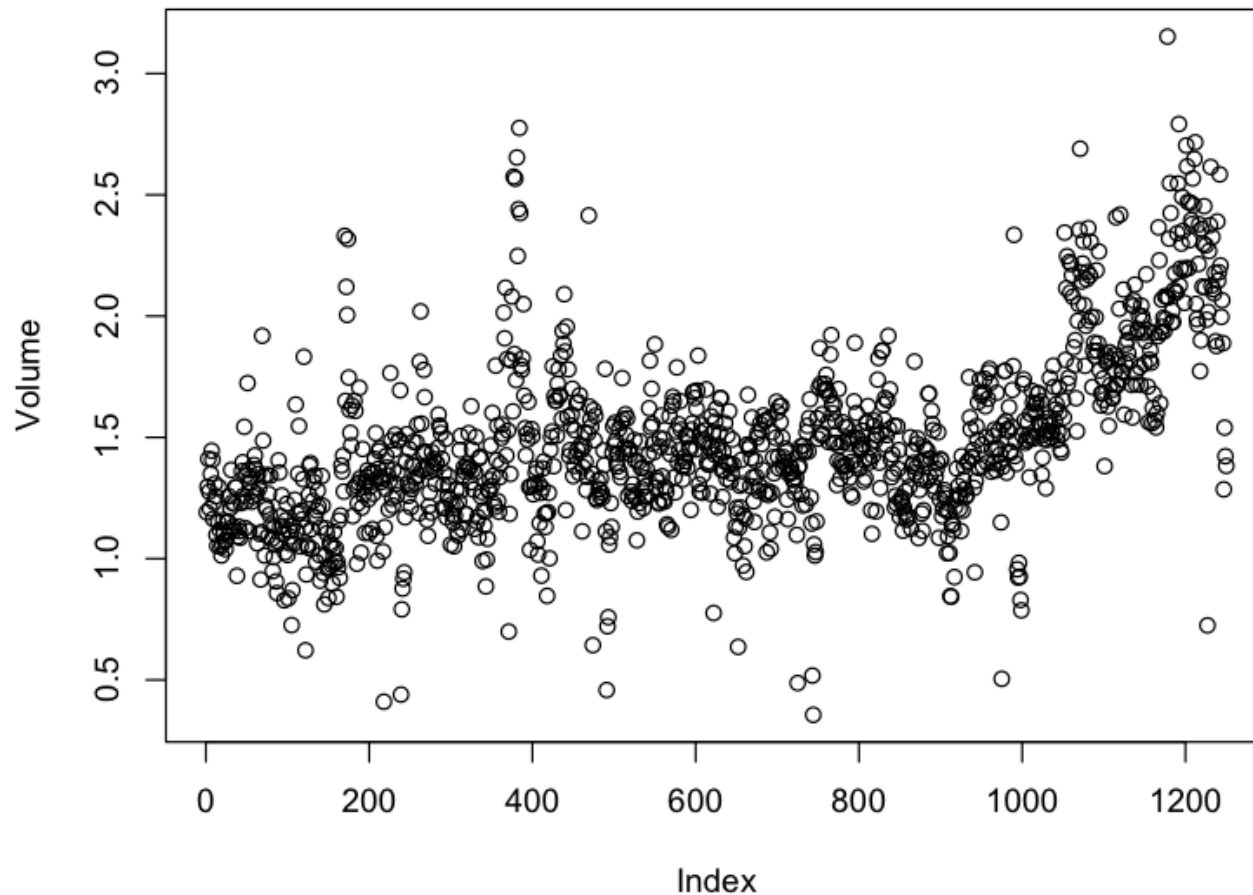
	Year	Lag1	Lag2	Lag3	Lag4	Lag5	Volume	Today
Year	1.00000000	0.029699649	0.030596422	0.033194581	0.035688718	0.029787995	0.53900647	0.030095229
Lag1	0.02969965	1.000000000	-0.026294328	-0.010803402	-0.002985911	-0.005674606	0.04090991	-0.026155045
Lag2	0.03059642	-0.026294328	1.000000000	-0.025896670	-0.010853533	-0.003557949	-0.04338321	-0.010250033
Lag3	0.03319458	-0.010803402	-0.025896670	1.000000000	-0.024051036	-0.018808338	-0.04182369	-0.002447647
Lag4	0.03568872	-0.002985911	-0.010853533	-0.024051036	1.000000000	-0.027083641	-0.04841425	-0.006899527
Lag5	0.02978799	-0.005674606	-0.003557949	-0.018808338	-0.027083641	1.000000000	-0.02200231	-0.034860083
Volume	<b>0.53900647</b>	0.040909908	-0.043383215	-0.041823686	-0.048414246	-0.022002315	1.000000000	0.014591823
Today	0.03009523	-0.026155045	-0.010250033	-0.002447647	-0.006899527	-0.034860083	0.01459182	1.000000000

- The correlations between `Today` and `Lag $n$`  are close to zero
  - little correlation between today's returns and previous days' returns
- The correlations between `Year` and `Volume` are substantial
  - How are they correlated?

# The Stock Market Data

- Plot the data

```
> attach(Smarket) > plot(Volumn)
```



# Logistic Regression



- Goal: fit a logistic regression model in order to predict `Direction` using `Lag1`, ..., `Lag5` and `Volume`.
- The `glm()` function fits generalised linear models (including logistic regression)
  - Similar to `lm()`, but must pass in the argument `family=binomial` to tell R to run a logistic regression

# Logistic Regression



```
> glm.fit=glm(Direction~Lag1+Lag2+Lag3+Lag4+Lag5+Volume,
data=Smarket,family=binomial)
> summary(glm.fit)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-1.446	-1.203	1.065	1.145	1.326

Coefficients:

	Estimate	Std. Error	z value	Pr(> z )
(Intercept)	-0.126000	0.240736	-0.523	0.601
Lag1	<b>-0.073074</b>	0.050167	-1.457	<b>0.145</b>
Lag2	-0.042301	0.050086	-0.845	0.398
Lag3	0.011085	0.049939	0.222	0.824
Lag4	0.009359	0.049974	0.187	0.851
Lag5	0.010313	0.049511	0.208	0.835
Volume	0.135441	0.158360	0.855	0.392

(Dispersion parameter for binomial family taken to be 1)

Null deviance: 1731.2 on 1249 degrees of freedom  
Residual deviance: 1727.6 on 1243 degrees of freedom  
AIC: 1741.6

Number of Fisher Scoring iterations: 3

- The smallest p-value: Lag1
- Its negative coefficient suggests that
  - if the market had a positive return yesterday
  - then it is less likely to go up today
- 0.145 is still relatively large, so **no clear evidence** of a real association between Lag1 and Direction.



# Make A Prediction



```
> glm.probs=predict(glm.fit,type="response")
> glm.probs[1:10] % only print out first 10 probabilities
      1      2      3      4      5      6      7      8      9     10
0.5070841 0.4814679 0.4811388 0.5152224 0.5107812 0.5069565 0.4926509 0.5092292 0.5176135 0.4888378
> contrasts(Direction)
      Up
Down   0
Up     1
```

- `type="response"` tells R to output the probabilities of the form  $P(Y=1|X)$
- If no data is provided to the `predict()` function, then it will predict the training data
- These probabilities correspond to the probability of market going up
  - `contrasts()` function indicates that R has created a dummy variable with 1 for Up

# Make A Prediction



- Now predict whether the market will go up or down on a particular day
  - Need to convert the predicted probabilities into class labels: Up or Down
  - > `glm.pred=rep("Down",1250)` → create a vector of 1250 Down elements
  - > `glm.pred[glm.probs>.5]="Up"` → transform those with prob >.5 to Up
- Given these predictions, use `table()` function
  - to produce a confusion matrix
  - to determine how many observations were in/correctly classified

```
> table(glm.pred,Direction)
      Direction
glm.pred Down  Up
   Down  145 141
   Up    457 507
> (507+145)/1250
[1] 0.5216
> mean(glm.pred==Direction)
[1] 0.5216
```

LR correctly predicted  
the movement of the  
market 52.2% of the time

# Improve the Performance



- The above result train and test the same data set, this might
  - Overestimate the training error
  - Underestimate the test error
- Train the model corresponding to 01-04 data & test it on 05 data
  - To get a more realistic error rate

## Step 1: Create vectors for training & test data

```
> train=(Year<2005)
> Smarket.2005=Smarket[!train,]
> dim(Smarket.2005)
[1] 252    9
> Direction.2005=Direction[!train]
```

# Improve the Performance



## Step 2: fit the model using logistic regression

```
> glm.fit=glm(Direction~Lag1+Lag2+Lag3+Lag4+Lag5+Volume, data=Smarket,  
family=binomial, subset=train)  
> glm.probs=predict(glm.fit, Smarket.2005, type="response")
```

## Step3: compute the predictions for 2005

```
> glm.pred=rep("Down", 252)  
> glm.pred[glm.probs>.5]="Up"
```

## Step 4: compare the predictions to the actual movements for 2005

```
> table(glm.pred, Direction.2005)  
      Direction.2005  
glm.pred Down Up  
      Down      77 97  
      Up       34 44  
> mean(glm.pred==Direction.2005)  
[1] 0.4801587  
> mean(glm.pred!=Direction.2005)  
[1] 0.5198413
```

# Remove Irrelevant Predictors



- Large p-value means irrelevancy
  - Irrelevant predictors will deteriorate the test error rate
  - Remove them to improve the model

```
> glm.fit=glm(Direction~Lag1+Lag2, data=Smarket, family=binomial, subset=train)
> glm.probs=predict(glm.fit,Smarket.2005,type="response")
> glm.pred=rep("Down",252)
> glm.pred[glm.probs>.5]="Up"
> table(glm.pred,Direction.2005)
```

```
      Direction.2005
glm.pred Down  Up
      Down   35  35
      Up    76 106
> mean(glm.pred==Direction.2005)
[1] 0.5595238
> 106/(106+76)
[1] 0.5824176
```

## Coefficients:

	Estimate	Std. Error	z value	Pr(> z )
(Intercept)	-0.126000	0.240736	-0.523	0.601
Lag1	<b>-0.073074</b>	0.050167	-1.457	<b>0.145</b>
Lag2	-0.042301	0.050086	-0.845	0.398
Lag3	0.011085	0.049939	0.222	0.824
Lag4	0.009359	0.049974	0.187	0.851
Lag5	0.010313	0.049511	0.208	0.835
Volume	0.135441	0.158360	0.855	0.392

# Predicting Particular Values



- We can predict the returns associated with particular values of Lag1 and Lag2
  - Predict Direction on a day when
    - Lag1=1.2 and Lag2=1.1
    - Lag1=1.5 and Lag2=-0.8

```
> predict(glm.fit,  
          newdata=data.frame(Lag1=c(1.2,1.5),Lag2=c(1.1,-0.8)),  
          type="response")  
          1          2  
0.4791462 0.4960939
```