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**BOMMIDI BHARGAVA  
KASHYAPA**

has successfully completed

**Models & Frameworks to Support Sales Planning**

an online non-credit course authorized by Fundação Instituto de Administração and  
offered through Coursera

Four handwritten signatures in black ink, each followed by a vertical line separator.

Nelson Yoshida, Samantha Mazzero, Edson Ito and Cesar Rodrigues

**COURSE  
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participation in the course.