

**CBS-Princeton Money in Politics Conference**  
**Copenhagen Business School**  
**Department of International Economics, Government and Business**  
**June 27-28, 2024**

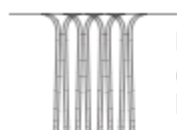
**Address**

Råvarebygningen (CBS Executive Building)  
Copenhagen Business School  
Porcelænshaven (PH) 22, ground floor, room S.20.  
DK-2000 Frederiksberg

**Rooms**

We will be in three rooms located in two adjacent buildings:  
PH22 S.20 (CBS Exec 1), PH22 4.17 (CBS Exec 2), and PH24A, 2<sup>nd</sup> Floor Common Room.

We gratefully acknowledge funding from Princeton University, School of Public and International Affairs, and CBS.  
The work presented here is supported by the Carlsberg Foundation, grant CF23-0883.



Princeton School  
of Public and  
International Affairs

CARLSBERG  
FOUNDATION



**Thursday, June 27**

**9:30 – 10:00: Welcome PH22 S.20 (CBS Exec 1),**

**Morning session: 10:00 – 12:20**

Panel 1A: Campaign Finance I	Panel 1B: Corruption	Panel 1C: Lobbying I
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: <b>Sanford Gordon</b>	Chair: <b>Adam Scharpf</b>	Chair: <b>Maggie MacDonald</b>
<b>Sanford Gordon</b> , Leah Umanskiy Stein; Kyle Van Rensselaer: Individual Donor Motivations and Out-of-District Contributions in House Elections	<b>David Szakonyi</b> & Jordan Gans-Morse: Corruption and Property Rights: Evidence from Russia	<b>Max Miller</b> , Lakshmi Naaraayanan & Marco Grotteria: Foreign Influence in US Politics
Discussant: <b>Rachel Porter</b>	Discussant: <b>Stanislav Markus</b>	Discussant: <b>Edoardo Teso</b>
<b>Jennifer Gaudette</b> & Justin de Benedictis-Kessner: Local Money: Evaluating the Effects of Municipal Campaign Contributions on Policy Outcomes	<b>Luis Soto Tamayo</b> & Felipe Torres Raposo: The Impact of Government Audits on Curbing Corruption Among Civil Servants	<b>James Strickland</b> : Legislative Turnover and Occupational Exit among Lobbyists
Discussant: <b>Leah U. Stein</b>	Discussant: <b>Olivia Tsoutsoplidi</b>	Discussant: <b>Gleason Judd</b>
<b>Madison Schroder</b> : Crossing Boundaries: Out-of-State Influence in American State-Level Direct Democracy Campaigns	<b>Sarah Brierly</b> : Cross-Party Anti-Corruption Platforms and Voter Attitudes	<b>Bas Machielsen</b> : Dynamic Returns to Political Tenure
Discussant: <b>Jennifer Victor</b>	Discussant: <b>Trevor Incerti</b>	Discussant: <b>James Bisbee</b>
<b>Leah U. Stein</b> : Ex Post' Campaign Contributions: Evidence from Corporate Subsidies in U.S. States	<b>Felix Hartmann</b> , Mogens K. Justesen, Benjamin Egerod, Stanislav Markus, and Kristina A. Pedersen: Why Do Voters Elect Business Candidates?	<b>Jan Stuckatz</b> , Felix Hartmann, Cornelius Erfort, Heike Kluever & Kai-Uwe Schnapp: Who becomes a Lobbyist?
Discussant: <b>Edgard Dewitte</b>	Discussant: <b>Saad Gulzar</b>	Discussant: <b>Hye Young You</b>

**Lunch: 12:20-13:10, PH22 S.20 (CBS Exec 1),  
featuring:**

**Money in Politics Snap Chat and Discussion**

by Hye Young You and Benjamin Egerod:

Decoding Trends: Topics and Interests in Papers Presented at Money in Politics Conferences

### Afternoon session 1: 13:10-14:55

Panel 2A: Corporate Political Activity Room: CBS Exec 1	Panel 2B: Small Campaign Donors Room: CBS Exec 2	Panel 2C: Regulation Room: PH24A Common Room
Chair: <b>Jan Stuckatz</b>	Chair: <b>Madison Schroder</b>	Chair: <b>Anne Jamison</b>
<b>Stanislav Markus</b> & Joao Albino-Pimentel: Politics If You Dare: Antecedents of CPA in Emerging Markets	<b>Edgard Dewitte</b> , Laurent Bouton, Julia Cagé, Vincent Pons: Small Campaign Donors	<b>Lorenzo Crippa</b> : Elite Re-Globalization: Enforcement of Regulatory Regimes and the Restructuring of Offshore Wealth
Discussant: <b>Robert Kubinec</b>	Discussant: <b>Michael Barber</b>	Discussant: <b>Sojun Park</b>
<b>Tony He</b> , Witold J. Henisz, Matthew Josefy, Timothy Werner: Walking the CSR Talk in Politics: Examining the (Mis)Alignment of Firm Rhetoric with Corporate Political Lobbying in Five U.S. States	<b>Michael Barber</b> & Jay Goodliffe: Small Donors	<b>Dahyun Choi</b> & Kyuwon Lee: Navigating Environmental Regulatory Landscapes: How Firms Use Politics to Counter Agency Capacity
Discussant: <b>James Strickland</b>	Discussant: <b>Jennifer Gaudette</b>	Discussant: <b>Greg Martin</b>
<b>Soohyun Cho</b> & Hyunjoo Oh: Chains of Lobbying: How Reputational Risks in Supply Chains Affect Corporate Political Activities	<b>Rachel Porter</b> , Maggie MacDonald & Megan Brown: The Impact of Small Dollar Donations and Donors in Congressional Campaigns	
Discussant: <b>Timothy Werner</b>	Discussant: <b>Kyle Van Rensselaer</b>	

### Break 14:55-15:10 (Coffee in Exec 1)

### Afternoon session 2: 15:10-16:55

Panel 3A: Organized Interests Room: CBS Exec 1	Panel 3B: Ideology and Partisan Politics Room: CBS Exec 2	Panel 3C: International Business and Politics Room: PH24A Common Room
Chair: <b>Marcia Grimes</b>	Chair: <b>Kyuwon Lee</b>	Chair: <b>Stanislav Markus</b>
<b>Wiebke Junk</b> : Money, money, money ... in a sick man's world: Changes in interest group funding during the global pandemic	<b>Michael Kistner</b> & Michael Pomirchy: Ideological Bias in Legislator Contact? Evidence From Witness Slips in the Illinois General Assembly	<b>Yumi Park</b> : Varieties of Globalization: Trade Openness, Bank Lobbying and the Political Economy of Financial Liberalization
Discussant: <b>Jesse Crosson</b>	Discussant: <b>Elisa Wirsching</b>	Discussant: <b>Lorenzo Crippa</b>
<b>Maria Carreri</b> , Edoardo Teso & Rui Yu: The Influence of Public Safety Unions in Local Elections. Evidence from U.S. Cities Spending and Performance	<b>Max Kagan</b> , Reuben Hurst, & Justin Frake: Office Parties: Partisan Sorting in the United States Labor Market	<b>Sojun Park</b> : Democratic Governance, Patent Enforcement, and Foreign Direct Investment
Discussant: <b>Justin de Benedictis-Kessner</b>	Discussant: <b>Nolan McCarty</b>	Discussant: <b>Calvin Thrall</b>
<b>Gleason Judd</b> & Peter Bills: Working for the Revolving Door	<b>Greg Martin</b> & Zhao Li: Media and Ideological Movements: How Fox News Built the Tea Party	Jian Xu & <b>Frederick Chen</b> : Long-Arm Deterrence: How Legal Exposure Affects MNCs in Authoritarian Regimes
Discussant: <b>Ian Turner</b>	Discussant: <b>Michael Kistner</b>	Discussant: <b>Vincent Arel-Bundock</b>

### Reception: 16:55

Room: Rooftop Terrace on the CBS Executive Building by Exec 2

After the reception, there will be pizzas and salads for those interested (sign-up required!)

## Friday, June 28

Morning session: 9:30 – 11:15

Panel 4A: Business and Politics I	Panel 4B: Political Connections	Panel 4C: Campaign Finance II
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: <b>Saad Gulzar</b>	Chair: <b>Florian Hollenbach</b>	Chair: <b>Hye Young You</b>
<b>Olivia Tsoutsoplidi</b> , Julia Cagé and Felipe Lauritzen: Campaign Finance Quotas and Descriptive Representation: Evidence from Brazil, 2002-2022	<b>Reilly S. Steel</b> : Does Money Talk? Assessing the Strategic Use of Corporate Political Spending to Avoid Agency Enforcement	<b>Nelson Ruiz</b> , Robin Harding and Laura Guerrero: The larger the bounty, the larger the investment: climate related events and donations
Discussant: <b>Luis Soto Tamayo</b>	Discussant: <b>Sanford Gordon</b>	Discussant: <b>Karam Kang</b>
<b>Zoltan Fazekas</b> and Mogens K. Justesen: Malfeasance in the World's Least Corrupt Country	<b>James Bisbee</b> , Joshua Clinton: Evaluating the Influence of Money in Politics: Politicians' Stock Transactions and Constituent Employment	<b>Caíque Melo</b> : The Distribution Game: Evidence from 200,000 Campaign Donors
Discussant: <b>Abhit Bhandari</b>	Discussant: <b>David Szakonyi</b>	Discussant: <b>Nelson Ruiz</b>
	<b>Kyuwon Lee</b> , Florian Hollenbach, David Szakonyi: Which Connections Matter?	<b>Connor Phillips</b> : A Machine-Learning Approach to Classifying Interest Group Donation Strategy
	Discussant: <b>Jake Grumbach</b>	Discussant: <b>Sebastian Thieme</b>

**Lunch: 11:15-12:00 (CBS Exec 1)**

**Afternoon session 1: 12:00-13:45**

Panel 5A: Business & Politics II	Panel 5B: Firms and Stakeholders	Panel 5C: Lobbying II
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: <b>Soohyun Cho</b>	Chair: <b>Timothy Werner</b>	Chair: <b>Mogens Justesen</b>
<b>Benjamin Egerod</b> , Brian Libgober & Sebastian Thieme: Who Governs the Association?	<b>Anne Jamison</b> , Witold Henisz & Tony He: The dynamic capability of strategic issues management: Winning stakeholder support in evolving issue landscapes	<b>David Foster</b> : Lobbying for Orders
Discussant: <b>Lawrence Rothenberg</b>	Discussant: <b>Zhao Li</b>	Discussant: <b>Anne Rasmussen</b>
<b>Sukrit S Puri</b> : Cross-Pressured Business: Ethnic Attachment of the Family Firm	<b>Zhao Li</b> : Can Stakeholders Shape Corporate Political Responsibility in an Era of Democratic Backsliding? Evidence from the Capitol Insurrection	<b>Anne Rasmussen</b> , Andreu Casas & Gregory Eady: Who Leads and Who Follows? Agenda Linkages Among Interest Groups, Politicians, and their Social Media Followers
Discussant: <b>Frederik Thieme</b>	Discussant: <b>Anne Jamison</b>	Discussant: <b>Maggie MacDonald</b>
<b>Robert Kubinec</b> , Abhit Bhandari, Sekou Jabateh, Hamza Mighri: The Political Nature of Entrepreneurship in Developing Countries: Experimental Evidence from Tunisia and Senegal	<b>Adam Scharpf</b> , Christian Gläsel & Alexander Dukalskis: Dictators and Western Public Relations Firms	<b>Jesse Crosson</b> , Alexander Furnas, Geoffrey Lorenz: Interest Group Legislative Effectiveness Under Strong Parties
Discussant: <b>Sukrit S. Puri</b>	Discussant: <b>Frederick R. Chen</b>	Discussant: <b>Wiebke Junk</b>

**Break 14:00-14:15 (Coffee in Exec 1)**

**Afternoon session 2: 14:15-15:45**

Panel 6A: Business and Climate Policy	Panel 6B: Campaign Finance III	Panel 6C: Elites and Wealth
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A: Common Room
Chair: <b>Lawrence Rothenberg</b>	Chair: <b>Nolan McCarty</b>	Chair: <b>Zoltan Fazekas</b>
<b>Roel Bos:</b> Policy Development with Obstruction Contests	<b>Saad Gulzar</b> , Juan Felipe Ladino, and Juan Felipe Riano. Pay-to-Play: Campaign Contributions and Kickbacks in Public Procurement	<b>Lucia Motolinia</b> & Marko Klasnja. Like them Rich? Public Perceptions and Opinions of Politicians' Wealth
Discussant: <b>Ian Turner</b>	Discussant: <b>Benjamin Egerod</b>	Discussant: <b>Maria Carreri</b>
<b>Ryan Pike:</b> Greening in Groups: Firm Decarbonization and Support for Green Industrial Policy	<b>Jennifer Victor:</b> Member-to-member campaign contributions as determinants of political capital in Congress	<b>Robert Klemmensen</b> , Mogens K. Justesen, Sara Hobolt and Marko Klasnja. The Rich, the Wealthy, and the Median Voter: The Policy Preferences of Economic Elites and the General Public
Discussant: <b>Dahyun Choi</b>	Discussant: <b>Madison Schroder</b>	Discussant: <b>Sarah Brierly</b>
<b>Sylvan Zheng:</b> News Production and Strategic Citation Selection: Evidence from 17,000 Climate Change Articles	<b>Sebastian Thieme</b> , Sean Kates: Welcome to the Party, Pal: Donors at Political Fundraising Events	<b>Mogens K. Justesen</b> , Robert Klemmensen, Sara Hobolt and Marko Klasnja. Mind the Gap: What the Rich Want from Government and How it Differs from the Mass Public
Discussant: <b>Ryan Pike</b>	Discussant: <b>Connor Phillips</b>	Discussant: <b>Lucia Motolinia</b>

**Dinner:**

18:00-20:15

Restaurant Vækst

Sankt Peders Stræde 34, 1453 København

## **List of Participants**

Abhit Bhandari, Vanderbilt University  
Adam Scharpf, University of Copenhagen  
Anne Jamison, Copenhagen Business School  
Anne Rasmussen, King's College London & Uni Copenhagen  
Bas Machielsen, Utrecht University  
Benjamin CK Egerod, Copenhagen Business School  
Caíque Melo, Bocconi University  
Calvin Thrall, Columbia University  
Christian Ganer, Copenhagen Business School  
Connor Phillips, Princeton University  
Dahyun Choi, Princeton University  
Dario Landwehr, Copenhagen Business School  
David Foster, London School of Economics  
David Szakonyi, George Washington University  
Edgard Dewitte, Nuffield College, University of Oxford  
Edoardo Teso, Northwestern University  
Elisa Wirsching, New York University  
Felix Hartmann, Copenhagen Business School  
Florian Hollenbach, Copenhagen Business School  
Frederick R. Chen, Ohio State University  
Frederik Thieme, Humboldt University  
Gleason Judd, Princeton University  
Greg Martin, Stanford Graduate School of Business  
Hye Young You, Princeton University, School of Public and International Affairs  
Ian Turner, Yale University  
Jake Grumbach, UC Berkeley, Goldman School of Public Policy  
James Bisbee, Vanderbilt University  
James Strickland, Arizona State University  
Jan Stuckatz, Copenhagen Business School  
Jana Schwenk, University of Gothenburg  
Jennifer Gaudette, UC San Diego  
Jennifer Victor, George Mason University  
Jesse Crosson, Purdue University  
Jian Xu, Yale-NUS College  
Justin de Benedictis-Kessner, Harvard University, Kennedy School of Government  
Karam Kang, University of Wisconsin-Madison  
Kyle Van Rensselaer, New York University  
Kyuwon Lee, Princeton University

Lawrence Rothenberg, University of Rochester  
Leah U. Stein, New York University  
Lorenzo Crippa, University of Glasgow  
Lucia Motolinia, Washington University in St. Louis  
Luis Soto Tamayo, King's College London  
Madison Schroder, University of Oregon  
Mads Dagnis Jensen, Copenhagen Business School  
Maggie MacDonald, University of Kentucky  
Marcia Grimes, University of Gothenburg  
Maria Carreri, UC Berkeley  
Max Kagan, UC Berkeley  
Max Miller, Harvard Business School  
Michael Barber, Brigham Young University  
Michael Kistner, University of Houston  
Michael Mueller, Copenhagen Business School  
Mogens K. Justesen, Copenhagen Business School  
Nelson Ruiz, University of Essex  
Nolan McCarty, Princeton University  
Olivia Tsoutsoplidi, Sciences Po Paris  
Rachel Porter, University of Notre Dame  
Reilly S. Steel, Princeton University  
Robert Klemmensen, Lund University  
Robert Kubinec, New York University Abu Dhabi  
Roel Bos, Princeton University  
Ryan Pike, Yale University  
Salma Mahamed, Copenhagen Business School  
Sanford Gordon, New York University  
Sarah Brierley, London School of Economics  
Sebastian Ahlstick, Copenhagen Business School  
Sebastian Thieme, Institute of Advanced Study Toulouse  
Sojun Park, Princeton University  
Soohyun Cho, Princeton University  
Stanislav Markus, Moore School of Business, University of South Carolina  
Sukrit S Puri, Massachusetts Institute of Technology  
Sylvan Zheng, New York University  
Saad Gulzar, Princeton University  
Timothy Werner, UT Austin, McCombs School of Business  
Tove Christine Duncan-Jones, Copenhagen Business School  
Tony He, Rutgers Business School

Trevor Incerti, University of Amsterdam

Vincent Arel-Bundock, Université de Montréal

Wiebke Junk, University of Copenhagen

Yumi Park, Copenhagen Business School

Zhao Li, NYU Stern School of Business

Zoltan Fazekas, Copenhagen Business School