

CBS-Princeton Money in Politics Conference
Copenhagen Business School
Department of International Economics, Government and Business
June 27-28, 2024

Address

Råvarebygningen (CBS Executive Building)
Copenhagen Business School
Porcelænshaven (PH) 22, ground floor, room S.20.
DK-2000 Frederiksberg

Rooms

We will be in three rooms located in two adjacent buildings:
PH22 S.20 (CBS Exec 1), PH22 4.17 (CBS Exec 2), and PH24A, 2nd Floor Common Room.

Papers

Please circulate your paper by putting it in the following Google Drive folder no later than Monday June 17:
<https://drive.google.com/drive/folders/1wXdCZzmfZ5E4QoR8G2KGTzxX5dg8rzjS?usp=sharing>

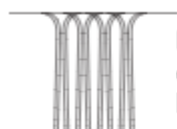
If you cannot get access to the Drive folder, please email your paper to cphmoneyinpolitics@gmail.com as well as your discussant and the panel chair. Please write “conference paper” in the topic field.

Presentation format

We will spend 35 minutes on each paper. This includes 15 minutes of presentation by the author(s), 10 minutes of discussant comments, and 10 minutes of comments from the rest of the audience members.

Please make sure to bring your slides with you on, e.g., a USB stick.

We gratefully acknowledge funding from Princeton University, School of Public and International Affairs, the Carlsberg Foundation and CBS.



Princeton School
of Public and
International Affairs

CARLSBERG
FOUNDATION



Thursday, June 27

9:30 – 10:00: Welcome PH22 S.20 (CBS Exec 1),

Morning session: 10:00 – 12:20

Panel 1A: Campaign Finance I	Panel 1B: Corruption	Panel 1C: Lobbying I
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: Sanford Gordon	Chair: Adam Scharpf	Chair: Maggie MacDonald
Sanford Gordon , Leah Umanskiy Stein; Kyle Van Rensselaer: Individual Donor Motivations and Out-of-District Contributions in House Elections	David Szakonyi & Jordan Gans-Morse: Corruption and Property Rights: Evidence from Russia	Max Miller , Lakshmi Naaraayanan & Marco Grotteria: Foreign Influence in US Politics
Discussant: Rachel Porter	Discussant: Stanislav Markus	Discussant: Edoardo Teso
Jennifer Gaudette & Justin de Benedictis-Kessner: Local Money: Evaluating the Effects of Municipal Campaign Contributions on Policy Outcomes	Luis Soto Tamayo & Felipe Torres Raposo: The Impact of Government Audits on Curbing Corruption Among Civil Servants	James Strickland : Legislative Turnover and Occupational Exit among Lobbyists
Discussant: Leah U. Stein	Discussant: Olivia Tsoutsoplidi	Discussant: Gleason Judd
Madison Schroder : Crossing Boundaries: Out-of-State Influence in American State-Level Direct Democracy Campaigns	Sarah Brierly : Cross-Party Anti-Corruption Platforms and Voter Attitudes	Bas Machielsen : Dynamic Returns to Political Tenure
Discussant: Jennifer Victor	Discussant: Trevor Incerti	Discussant: James Bisbee
Leah U. Stein : Ex Post' Campaign Contributions: Evidence from Corporate Subsidies in U.S. States	Felix Hartmann , Mogens K. Justesen, Benjamin Egerod, Stanislav Markus, and Kristina A. Pedersen: Why Do Voters Elect Business Candidates?	Jan Stuckatz , Felix Hartmann, Cornelius Erfort, Heike Kluever & Kai-Uwe Schnapp: Who becomes a Lobbyist?
Discussant: Edgard Dewitte	Discussant: Saad Gulzar	Discussant: Hye Young You

**Lunch: 12:20-13:10, PH22 S.20 (CBS Exec 1),
featuring:**

Money in Politics Snap Chat and Discussion

by Hye Young You and Benjamin Egerod:

Decoding Trends: Topics and Interests in Papers Presented at Money in Politics Conferences

Afternoon session 1: 13:10-14:55

Panel 2A: Corporate Political Activity Room: CBS Exec 1	Panel 2B: Small Campaign Donors Room: CBS Exec 2	Panel 2C: Regulation Room: PH24A Common Room
Chair: Jan Stuckatz	Chair: Madison Schroder	Chair: Anne Jamison
Stanislav Markus & Joao Albino-Pimentel: Politics If You Dare: Antecedents of CPA in Emerging Markets	Edgard Dewitte , Laurent Bouton, Julia Cagé, Vincent Pons: Small Campaign Donors	Lorenzo Crippa : Elite Re-Globalization: Enforcement of Regulatory Regimes and the Restructuring of Offshore Wealth
Discussant: Robert Kubinec	Discussant: Michael Barber	Discussant: Sojun Park
Tony He , Witold J. Henisz, Matthew Josefy, Timothy Werner: Walking the CSR Talk in Politics: Examining the (Mis)Alignment of Firm Rhetoric with Corporate Political Lobbying in Five U.S. States	Michael Barber & Jay Goodliffe: Small Donors	Dahyun Choi & Kyuwon Lee: Navigating Environmental Regulatory Landscapes: How Firms Use Politics to Counter Agency Capacity
Discussant: James Strickland	Discussant: Jennifer Gaudette	Discussant: Greg Martin
Soohyun Cho & Hyunjoo Oh: Chains of Lobbying: How Reputational Risks in Supply Chains Affect Corporate Political Activities	Rachel Porter , Maggie MacDonald & Megan Brown: The Impact of Small Dollar Donations and Donors in Congressional Campaigns	
Discussant: Timothy Werner	Discussant: Kyle Van Rensselaer	

Break 14:55-15:10 (Coffee in Exec 1)

Afternoon session 2: 15:10-16:55

Panel 3A: Organized Interests Room: CBS Exec 1	Panel 3B: Ideology and Partisan Politics Room: CBS Exec 2	Panel 3C: International Business and Politics Room: PH24A Common Room
Chair: Marcia Grimes	Chair: Kyuwon Lee	Chair: Stanislav Markus
Wiebke Junk : Money, money, money ... in a sick man's world: Changes in interest group funding during the global pandemic	Michael Kistner & Michael Pomirchy: Ideological Bias in Legislator Contact? Evidence From Witness Slips in the Illinois General Assembly	Yumi Park : Varieties of Globalization: Trade Openness, Bank Lobbying and the Political Economy of Financial Liberalization
Discussant: Jesse Crosson	Discussant: Elisa Wirsching	Discussant: Lorenzo Crippa
Maria Carreri , Edoardo Teso & Rui Yu: The Influence of Public Safety Unions in Local Elections. Evidence from U.S. Cities Spending and Performance	Max Kagan , Reuben Hurst, & Justin Frake: Office Parties: Partisan Sorting in the United States Labor Market	Sojun Park : Democratic Governance, Patent Enforcement, and Foreign Direct Investment
Discussant: Justin de Benedictis-Kessner	Discussant: Nolan McCarty	Discussant: Calvin Thrall
Gleason Judd & Peter Bills: Working for the Revolving Door	Greg Martin & Zhao Li: Media and Ideological Movements: How Fox News Built the Tea Party	Jian Xu & Frederick Chen : Long-Arm Deterrence: How Legal Exposure Affects MNCs in Authoritarian Regimes
Discussant: Ian Turner	Discussant: Michael Kistner	Discussant: Vincent Arel-Bundock

Reception: 16:55

Room: Rooftop Terrace on the CBS Executive Building by Exec 2

After the reception, there will be pizzas and salads for those interested (sign-up required!)

Friday, June 28

Morning session: 9:30 – 11:15

Panel 4A: Business and Politics I	Panel 4B: Political Connections	Panel 4C: Campaign Finance II
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: Saad Gulzar	Chair: Florian Hollenbach	Chair: Hye Young You
Olivia Tsoutsoplidi , Julia Cagé and Felipe Lauritzen: Campaign Finance Quotas and Descriptive Representation: Evidence from Brazil, 2002-2022	Reilly S. Steel : Does Money Talk? Assessing the Strategic Use of Corporate Political Spending to Avoid Agency Enforcement	Nelson Ruiz , Robin Harding and Laura Guerrero: The larger the bounty, the larger the investment: climate related events and donations
Discussant: Luis Soto Tamayo	Discussant: Sanford Gordon	Discussant: Karam Kang
Zoltan Fazekas and Mogens K. Justesen: Malfeasance in the World's Least Corrupt Country	James Bisbee , Joshua Clinton: Evaluating the Influence of Money in Politics: Politicians' Stock Transactions and Constituent Employment	Caíque Melo : The Distribution Game: Evidence from 200,000 Campaign Donors
Discussant: Abhit Bhandari	Discussant: David Szakonyi	Discussant: Nelson Ruiz
	Kyuwon Lee , Florian Hollenbach, David Szakonyi: Which Connections Matter?	Connor Phillips : A Machine-Learning Approach to Classifying Interest Group Donation Strategy
	Discussant: Jake Grumbach	Discussant: Sebastian Thieme

Lunch: 11:15-12:00 (CBS Exec 1)

Afternoon session 1: 12:00-13:45

Panel 5A: Business & Politics II	Panel 5B: Firms and Stakeholders	Panel 5C: Lobbying II
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A Common Room
Chair: Soohyun Cho	Chair: Timothy Werner	Chair: Mogens Justesen
Benjamin Egerod , Brian Libgober & Sebastian Thieme: Who Governs the Association?	Anne Jamison , Witold Henisz & Tony He: The dynamic capability of strategic issues management: Winning stakeholder support in evolving issue landscapes	David Foster : Lobbying for Orders
Discussant: Lawrence Rothenberg	Discussant: Zhao Li	Discussant: Anne Rasmussen
Sukrit S Puri : Cross-Pressured Business: Ethnic Attachment of the Family Firm	Zhao Li : Can Stakeholders Shape Corporate Political Responsibility in an Era of Democratic Backsliding? Evidence from the Capitol Insurrection	Anne Rasmussen , Andreu Casas & Gregory Eady: Who Leads and Who Follows? Agenda Linkages Among Interest Groups, Politicians, and their Social Media Followers
Discussant: Frederik Thieme	Discussant: Anne Jamison	Discussant: Maggie MacDonald
Robert Kubinec , Abhit Bhandari, Sekou Jabateh, Hamza Mighri: The Political Nature of Entrepreneurship in Developing Countries: Experimental Evidence from Tunisia and Senegal	Adam Scharpf , Christian Gläsel & Alexander Dukalskis: Dictators and Western Public Relations Firms	Jesse Crosson , Alexander Furnas, Geoffrey Lorenz: Interest Group Legislative Effectiveness Under Strong Parties
Discussant: Sukrit S. Puri	Discussant: Frederick R. Chen	Discussant: Wiebke Junk

Break 14:00-14:15 (Coffee in Exec 1)

Afternoon session 2: 14:15-15:45

Panel 6A: Business and Climate Policy	Panel 6B: Campaign Finance III	Panel 6C: Elites and Wealth
Room: CBS Exec 1	Room: CBS Exec 2	Room: PH24A: Common Room
Chair: Lawrence Rothenberg	Chair: Nolan McCarty	Chair: Zoltan Fazekas
Roel Bos: Policy Development with Obstruction Contests	Saad Gulzar , Juan Felipe Ladino, and Juan Felipe Riano. Pay-to-Play: Campaign Contributions and Kickbacks in Public Procurement	Lucia Motolinia & Marko Klasnja. Like them Rich? Public Perceptions and Opinions of Politicians' Wealth
Discussant: Ian Turner	Discussant: Benjamin Egerod	Discussant: Maria Carreri
Ryan Pike: Greening in Groups: Firm Decarbonization and Support for Green Industrial Policy	Jennifer Victor: Member-to-member campaign contributions as determinants of political capital in Congress	Robert Klemmensen , Mogens K. Justesen, Sara Hobolt and Marko Klasnja. The Rich, the Wealthy, and the Median Voter: The Policy Preferences of Economic Elites and the General Public
Discussant: Dahyun Choi	Discussant: Madison Schroder	Discussant: Sarah Brierly
Sylvan Zheng: News Production and Strategic Citation Selection: Evidence from 17,000 Climate Change Articles	Sebastian Thieme , Sean Kates: Welcome to the Party, Pal: Donors at Political Fundraising Events	Mogens K. Justesen , Robert Klemmensen, Sara Hobolt and Marko Klasnja. Mind the Gap: What the Rich Want from Government and How it Differs from the Mass Public
Discussant: Ryan Pike	Discussant: Connor Phillips	Discussant: Lucia Motolinia

Dinner:

18:00-20:15

Restaurant Vækst

Sankt Peders Stræde 34, 1453 København

List of Participants

Abhit Bhandari, Vanderbilt University
Adam Scharpf, University of Copenhagen
Anne Jamison, Copenhagen Business School
Anne Rasmussen, King's College London & Uni Copenhagen
Bas Machielsen, Utrecht University
Benjamin CK Egerod, Copenhagen Business School
Caíque Melo, Bocconi University
Calvin Thrall, Columbia University
Christian Ganer, Copenhagen Business School
Connor Phillips, Princeton University
Dahyun Choi, Princeton University
Dario Landwehr, Copenhagen Business School
David Foster, London School of Economics
David Szakonyi, George Washington University
Edgard Dewitte, Nuffield College, University of Oxford
Edoardo Teso, Northwestern University
Elisa Wirsching, New York University
Felix Hartmann, Copenhagen Business School
Florian Hollenbach, Copenhagen Business School
Frederick R. Chen, Ohio State University
Frederik Thieme, Humboldt University
Gleason Judd, Princeton University
Greg Martin, Stanford Graduate School of Business
Hye Young You, Princeton University, School of Public and International Affairs
Ian Turner, Yale University
Jake Grumbach, UC Berkeley, Goldman School of Public Policy
James Bisbee, Vanderbilt University
James Strickland, Arizona State University
Jan Stuckatz, Copenhagen Business School
Jana Schwenk, University of Gothenburg
Jennifer Gaudette, UC San Diego
Jennifer Victor, George Mason University
Jesse Crosson, Purdue University
Jian Xu, Yale-NUS College
Justin de Benedictis-Kessner, Harvard University, Kennedy School of Government
Karam Kang, University of Wisconsin-Madison
Kyle Van Rensselaer, New York University
Kyuwon Lee, Princeton University

Lawrence Rothenberg, University of Rochester
Leah U. Stein, New York University
Lorenzo Crippa, University of Glasgow
Lucia Motolinia, Washington University in St. Louis
Luis Soto Tamayo, King's College London
Madison Schroder, University of Oregon
Mads Dagnis Jensen, Copenhagen Business School
Maggie MacDonald, University of Kentucky
Marcia Grimes, University of Gothenburg
Maria Carreri, UC Berkeley
Max Kagan, UC Berkeley
Max Miller, Harvard Business School
Michael Barber, Brigham Young University
Michael Kistner, University of Houston
Michael Mueller, Copenhagen Business School
Mogens K. Justesen, Copenhagen Business School
Nelson Ruiz, University of Essex
Nolan McCarty, Princeton University
Olivia Tsoutsoplidi, Sciences Po Paris
Rachel Porter, University of Notre Dame
Reilly S. Steel, Princeton University
Robert Klemmensen, Lund University
Robert Kubinec, New York University Abu Dhabi
Roel Bos, Princeton University
Ryan Pike, Yale University
Salma Mahamed, Copenhagen Business School
Sanford Gordon, New York University
Sarah Brierley, London School of Economics
Sebastian Ahlstick, Copenhagen Business School
Sebastian Thieme, Institute of Advanced Study Toulouse
Sojun Park, Princeton University
Soohyun Cho, Princeton University
Stanislav Markus, Moore School of Business, University of South Carolina
Sukrit S Puri, Massachusetts Institute of Technology
Sylvan Zheng, New York University
Saad Gulzar, Princeton University
Timothy Werner, UT Austin, McCombs School of Business
Tove Christine Duncan-Jones, Copenhagen Business School
Tony He, Rutgers Business School

Trevor Incerti, University of Amsterdam

Vincent Arel-Bundock, Université de Montréal

Wiebke Junk, University of Copenhagen

Yumi Park, Copenhagen Business School

Zhao Li, NYU Stern School of Business

Zoltan Fazekas, Copenhagen Business School