

# 2021 All Opportunities YTD

Stage

☐ Closed Lost

☐ Closed Won

☐ MFG Rep

☐ Qualification

☐ Quote Sent

Year, Month

☒ 2021

Quote #	Quote Expiration
Grainger quoted	
F780/F306NZ/F779	2/28/2022
Eagle Barricade	
Abatix quoted	
2126CG	9/30/2022
2125CG	6/30/2022
2124CG	6/30/2022
2123CG	6/30/2022
2122CG	6/30/2022
2121CG	6/30/2022
2066CG	4/30/2022
2065CG	2/28/2022

MFG Group

☐ -

☐ Belmont Enterprises, Inc.

☐ Great Lakes Sales & Marketing

☐ H3 Sales & Marketing

☐ JR Myers & Associates

☐ M.L. Kishigo

☐ Mountain Borders Association

☐ NACH

☐ Pro-Tek Sales Associates, Inc.

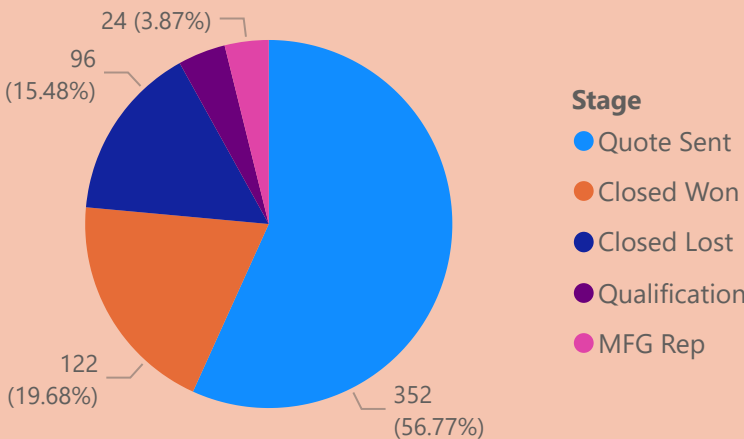
☐ Sales Northwest Inc

☐ Sales Solutions Inc.

☐ Sun Safety, Inc

Created Date	Opportunity Name	Account Name	Opportunity Owner	MFG Rep Name	Probability (%)	Close Date	Stage
5/21/2021	AM Leonard (Quote)	A.M. Leonard	Shawn Vandenberg	Mike Barnes	90.00	3/31/2022	Quote Sent
5/24/2021	Abatix (Quote)	Abatix Env Corp.	Shawn Vandenberg	-	90.00	12/31/2021	Closed Won
3/2/2021	Abatix (Special pricing:Stock)	Abatix Env Corp.	Shawn Vandenberg	Lonnie Anthony	90.00	12/31/2021	Closed Won
5/17/2021	ABCO (Quote)	Abco Safety	Shawn Vandenberg	Mike Barnes	90.00	12/31/2021	Quote Sent
5/20/2021	ABCO (Quote)	Abco Safety	Shawn Vandenberg	Mike Barnes	90.00	12/31/2021	Quote Sent
5/21/2021	ABCO (Special Pricing: Stock)	Abco Safety	Shawn Vandenberg	Mike Barnes	90.00	12/31/2021	Quote Sent
5/24/2021	ABCO (Special Pricing: Stock)	Abco Safety	Shawn Vandenberg	Mike Barnes	90.00	12/31/2021	Quote Sent
5/26/2021	ABCO Safety (Quote)	Abco Safety	Shawn Vandenberg	Mike Barnes	90.00	12/31/2021	Quote Sent
5/21/2021	Acme Construction Supply (Quote)	Acme Construction Supply Co.	Shawn Vandenberg	AJ Myers	90.00	12/31/2021	Quote Sent
2/17/2021	Acme Construction Supply-JS150	Acme Construction Supply Co.	Jim Foster	Jim Swink	0.00	3/31/2021	Closed Lost
3/29/2021	Best Interiors/Acme Construction	Acme Construction Supply Co.	Jim Foster	-	0.00	4/16/2021	Closed Lost
3/17/2021	Adform (Quote)	Adform Creative	Shawn Vandenberg	Kristin Bendit	0.00	6/30/2021	Closed Lost
5/26/2021	Advanced Safety Equipment (Modified Stock)	Advance Safety Equipment Co	Shawn Vandenberg	Jennifer Miles	90.00	12/31/2021	Quote Sent
2/16/2021	Airgas (Modified Stock)	Airgas East	Shawn Vandenberg	Kristin Bendit	0.00	6/30/2021	Closed Lost
Total					44,910.00		

Count of Probability (%) by Stage



Amount by Stage

