

#### 4.5 Critical Analysis

Q: How powerful is the following statement in influencing your decision to buy the product?

"4 out of 5 dentists recommend chewing this <sup>gum</sup> for improved oral health"

A:

indicates majority; BUT why doesn't one recommend?  
all but one

##### Critical Analysis

- Can be challenging since statistics are often presented in **summary** form. This makes it difficult to know where the data was collected, whether any bias was present or if other factors exist.
- One must be careful in analyzing and/or accepting statistics presented. Intentional or unintentional bias can invalidate statistical claims.
- Our best defense is to use common sense to decide whether to "believe" what the data is trying to persuade us to believe. We may also need to look deeper in order to find the correct meaning. Be cautious about accepting any claim that does not include information about the sampling technique and analytic methods used.

Some "tricks" to watch out for:

1. Subtle wording that changes the meaning of information

e.g. Last year, the unemployment rate was 8.5%. This year, the unemployment rate has had a 1.5 percentage-point increase.

↳ not the same as 1.5 %.

2. The use of large numbers that can lead to misunderstandings about the significance of data.

e.g. Annual health-care spending in Ontario will increase next year by \$80 million.

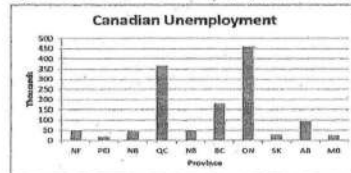
does not factor in  
the size of population.

What are they  
spending on?  
pop'n bubble  
coming up?  
Seniors?  
Infrastructure?

3. Comparisons that are made where the items are not weighted equally.

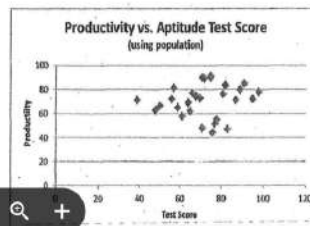
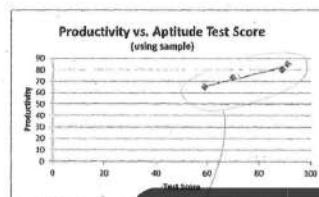
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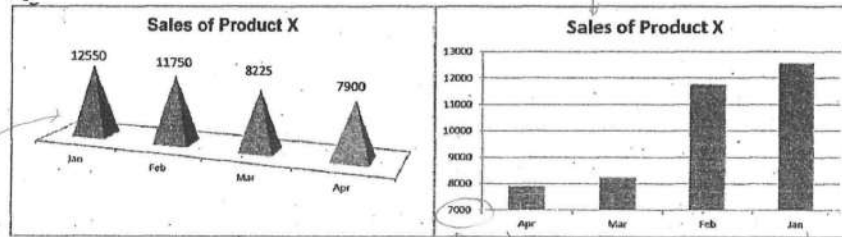
Seniors?  
→ doesn't consider differences in population size; should use a rate (%)

4. Small samples are used to represent larger populations which distort the data.  
e.g. A manager uses a systematic sample to choose every 7<sup>th</sup> employee from a roster of 30 employees to test how an aptitude test compares to employee productivity. He concludes that the company should only hire applicants who do well on the aptitude test.



4 out of 30  
employees is a  
poor sample

5. The method(s) of presentation may not give the whole picture.  
e.g.



*all look equal  
in size*

*doesn't start  
at 0;  
changes look  
more dramatic  
7000 units of what?*

*backwards  
chronological  
order*