ADIL BEN EL KHATTAB

38 years old, married, lives in Casablanca • ☎ +212 661 08 04 84 • ✉ adil.benelkhattab@gmail.com

Digital Entrepreneur, Consultant & Trainer

" During the past 18 years I occupied various positions from web developer to CIO, but what makes me really proud, are all the web-apps I made, that make peoples' life easier every day. Because deep inside I am still a humble and passionate web developer. "

🪄 SKILLS _____

Management:	More than 30 projects and startups managed successfully.
Web development:	More than 15 professional web applications delivered.
Team Management:	Managing teams of up to 9 engineers since 2007.
Teaching & Public Speaking:	More than a 1200 hours of university teaching and professional training.
Business Strategy:	As an executive board member and entrepreneur I've been facing complex business decisions since 2009
Micro-services	My architecture of choice since 2008

💼 EXPERIENCE_____

Startup Founder at Veriphone.io
Since March 2019 (9 months) | Casablanca

Veriphone is a phone number verification tool. As a solo founder, I went from ground zero to happy paying customers in just a few months. Veriphone is now scaling up with a new co-founder in charge of sales & marketing and new customers every month.

Adjunct Professor at Toulouse Business School
Starting January 2020 | Casablanca

Teaching Digital Marketing for Startups course to an international group of students as part of the Bachelor in Management program.

Chief Information Officer at Mundiapolis University
March 2012 – March 2019 (7 years) | Casablanca

As a member of the executive board, I oversee all technology related matters. More specifically, I ensure that technology infrastructure and information systems are used efficiently towards achieving the university's strategic objectives. Leading a team of five engineers deployed on two sites, our mission is:

- Administration, maintenance, upgrade and security of information systems.
- Technical support services for students, staff and faculty.
- Software development and project management.
- Digital marketing services.

⚑ Experience Highlight: As a CIO I demonstrated a strong ability to understand business problems, and to design, implement and deploy the appropriate solutions.

Adjunct Professor at Mundiapolis University
Since March 2012 (7 years) | Casablanca

In addition to my executive role, I have been teaching an average of 90 hours per semester since Spring 2012. Some of my courses are: Cloud Computing, Entrepreneurship, Inbound Marketing, Introduction to web technologies, Introduction to Information Systems, ERP Systems

⚑ Experience Highlight: With over a thousand hours of teaching, I mastered invaluable soft skills like public speaking, emotional intelligence, persuasion and tolerance.

Sales Representative at IBM Morocco
July 2011 – March 2012 (9 months) | Casablanca

As the sales representative for Infrastructure Technology Services (ITS) at IBM Morocco, I was in charge of identifying and closing business opportunities for infrastructure services across all industries.

Co-founder at ajiel.com
March 2009 – July 2011 (2 years 5 months) | Casablanca

Co-founder in charge of the design, development and deployment of ajiel.com, a web based HR and payroll management solution for small and medium businesses in Morocco.

SAP Consultant & Project Manager at NGA Human Resources
June 2005 – March 2009 (3 years 10 months) | All over Europe, Asia & US

As a SAP HCM consultant and web development specialist, I worked on several implementations of SAP based HR web applications for global Fortune500 companies. I designed and implemented ABAP web services and front-end apps for customers such as Computer Associates and Rolls-Royce.
In April 2007 I was promoted project manager to lead the implementations of HR web portals for large companies such as Cadbury, Agilent, Sanofi-Aventis and others.

Web Developer at Al Akhawayn University

May 2002 – April 2004 (2 years) | Ifrane

Web developer on Barq research project. I developed several Java servlets and JSP's for a large-scale multilingual web search engine. Publication: "Barq: distributed multilingual Internet search engine with focus on Arabic language" In proceedings of IEEE Conf. on Sys. Man and Cyber., Washington DC, October 5-8, 2003.

🎓 EDUCATION_____

Bachelors of Science in General Engineering, Al Akhawayn University

January 2000 – May 2003 (3 years 5 months) | Ifrane

Masters of Science in Computer Networks, Al Akhawayn University

September 2003 – May 2005 (1 year 9 months) | Ifrane

Global Sales School, IBM

December 2011 – February 2012 (2 months) | Vienna, Baden

Inbound Marketing Certification, Hubspot

Valid until July 2021
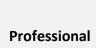
⚙️ TOOLS & TECHNOLOGIES_____

Ninja	Java HTML5 CSS3 JS
Professional	eclipse Google Cloud Platform MySQL APACHE TOMCAT jQuery Bootstrap facebook Ads Google AdWords Google Analytics
Collaboration	GitHub slack Trello

...and hundreds of other tools and technologies I've come across during my career.

💬 LANGUAGES_____

Arabic :	Native
English :	Fluent
French :	Fluent

♥ OTHER INTERESTS_____

Since 2003, I developed a passion for entrepreneurship and creating innovative solutions on the internet. I have since nurtured this passion through activities like:

- Teaching entrepreneurship classes and mentoring web entrepreneurs
- Organizing Mundiapolis' annual pitching competition (2014, 2015, 2016)
- Organizing TEDxAUI conferences (2011 & 2012)

👍 RECOMMENDATIONS_____

Khalid BOUJDAA
Senior Manager at Vodafone

" Adil developed deep and close relationships during his time at IBM and although there could be times of high emotion, Adil remained calm and focused. He is a highly knowledgeable and proven IT professional with a deep understanding of the IT market place. Adil is a pleasure to work with, extremely diligent and organized and if he says he will do something, he will. A colleague to be trusted to get on with the job"

Mohammed FADILI
Cloud HCM Expert at SAP SuccessFactor

" From the very first day Adil joined our team in Morocco, he demonstrated a hunger for learning, a will to be a word-class Engineer. He worked hard and smart, accepted to help in any area for setting up new activities (SAP Development, eHR, Networking, Infrastructure, ...), willing to travel anywhere... the perfect colleague any manager can dream of. When he accepts an assignment, you can be sure it will be complete in time with high quality. Now Adil is not only a world-class Engineer, he is able to invent his own business and I have no doubt it will be a success. "

Yves HIERNAUX
CEO & Co-founder at BeeBole

" Adil is definitively passionate about web technologies and a dedicated person to his job. He can very easily adapt to different work cultures and environment, from Morocco to Malaysia, passing by Italy and Belgium. As a Project Manager, Adil showed a focused mind. He can take projects to success in a team or just let alone with customers. "

Taha BENSSIBA
Principal SaaS Product Manager at Open Text

" Adil is a sharp and brilliant Engineer and Team lead. His understanding of the projects from the highest level picture to the tiny technical details made him the all-around expert to which everyone went back to for help and advice. "

Issam STITOU
IT Project Manager at Groupe Renault

" I have known Adil for 2 years-- I worked with him when he was Agilent SAP e-HR Team Leader, Adil has consistently showed the passion and energy to get things done, actively seeks different ideas for improvment. Beyond his strong vision of the web technologies, Adil is smart, honest, driven and extremely energetic. Highly recommended "