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# Benjamin Phillips

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## SKILLS

**General Skills:** Strong Client Relations, Quick Learner, Team Coordination, Leadership, Communication, Motivated Self Starter

**Technical Skills:** MongoDB, Express, React, Nodejs, Nextjs, React Native, Tailwind, Sass, Python

## PROFESSIONAL SUMMARY

Dynamic and motivated professional with experience in client relations, sales, and web development. Proven track record in managing projects and leading teams to success. Currently pursuing a degree in Cyber Security with a strong interest in technology and innovation.

## EDUCATION

### **Georgia Military College, Augusta, GA** - *Cyber Security Associate Degree*

- Currently still studying plan to graduate in 2026
- Building critical problem-solving skills essential for identifying and mitigating cybersecurity threats.
- I consistently learn more than needed in my classes as this is something I take a huge interest in!

### **Georgia Tech, Atlanta, GA** - *Full Stack Web Development Certificate*

- A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node.js, MySQL, MongoDB, Express, Handelbars.js, and ReactJS.
- Many of our projects were group based, and in most projects I was the leader of the project. Team members would come to me with questions and for help figuring out problems. The final project I chose to do on my own so that I could get the full experience of front and back end web development.

### **Lakeside High, Martinez, GA** - *High School Diploma*

- 6 years of Cyber Patriots (6th - 12th grade)
  - In 2017 the team I was on got 1st place in the world in a competition.

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## EXPERIENCE

### **BENS Car Detailing LLC, Augusta GA** - *Owner / Car Detailer*

Website developed by myself: <https://detail-business.vercel.app/>

July 2024 - Today

- Established and managed a mobile car detailing service, building a client base from scratch through targeted marketing and positive word-of-mouth.
- Delivered premium detailing services including interior deep-cleaning, exterior wash and polish, waxing, and stain removal.
- Demonstrated time management and efficiency by successfully handling multiple appointments daily while maintaining quality standards.

### **Best Choice Roofing, Augusta GA** - *Sales Rep*

April 2024 - July 2024

- Developed exceptional client communication and rapport-building skills.
- Effectively identified customer needs and provided tailored solutions.
- Utilized persuasive techniques to generate and close sales leads.
- Demonstrated strong negotiation skills to secure favorable outcomes.

### **Champions Retreat Golf Club, Evans GA** - *Busser*

AUGUST 2021 - APRIL 2023

- Monitored food and beverage supplies, assisting with restocking when needed.
- Refilled drinks and provided extra napkins and silverware to go the extra mile in serving customers.
- Reset and clean tables quickly to prepare for new customers.
- Assisted wait staff with timely food delivery and guest requests.
- Coordinated with kitchen staff to determine timely delivery and accuracy of food orders.

### **River Oak Properties, Augusta GA** - *Work Assistant*

JUNE 2018 - AUGUST 2021

- Painted the interior and exterior of multiple houses
- Pressure washed fences, outside walls, driveways, etc of many houses in the CSRA area
- Worked on many lawns including mowing, weed whacking, picking up leaves, and sprayed for weeds
- Repaired sheetrock with newly cut pieces of sheetrock and reinstalling the outlets that were around the busted out pieces of sheetrock
- Sanded, and refinished newly laid hardwood flooring