
Benjamin Phillips

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<https://ben-portfolio-green.vercel.app/>

SKILLS

General Skills: Strong Client Relations, Quick Learner, Team Coordination, Leadership, Communication, Motivated Self Starter

Technical Skills: MongoDB, Express, React, Nodejs, Nextjs, React Native, Tailwind, Sass, Python

PROFESSIONAL SUMMARY

Dynamic and motivated professional with experience in client relations, sales, and web development. Proven track record in managing projects and leading teams to success. Currently pursuing a degree in Cyber Security with a strong interest in technology and innovation.

EDUCATION

Georgia Military College, Augusta, GA - *Cyber Security Associate Degree*

- Currently still studying plan to graduate in 2026
- Building critical problem-solving skills essential for identifying and mitigating cybersecurity threats.
- I consistently learn more than needed in my classes as this is something I take a huge interest in!

Georgia Tech, Atlanta, GA - *Full Stack Web Development Certificate*

- A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node.js, MySQL, MongoDB, Express, Handelbars.js, and ReactJS.
- Many of our projects were group based, and in most projects I was the leader of the project. Team members would come to me with questions and for help figuring out problems. The final project I chose to do on my own so that I could get the full experience of front and back end web development.

Lakeside High, Martinez, GA - *High School Diploma*

- 6 years of Cyber Patriots (6th - 12th grade)
 - In 2017 the team I was on got 1st place in the world in a competition.

EXPERIENCE

BENS Car Detailing LLC, Augusta GA - *Owner / Car Detailer*

Website developed by myself: <https://detail-business.vercel.app/>

July 2024 - Today

- Established and managed a mobile car detailing service, building a client base from scratch through targeted marketing and positive word-of-mouth.
- Delivered premium detailing services including interior deep-cleaning, exterior wash and polish, waxing, and stain removal.
- Demonstrated time management and efficiency by successfully handling multiple appointments daily while maintaining quality standards.

Best Choice Roofing, Augusta GA - *Sales Rep*

April 2024 - July 2024

- Developed exceptional client communication and rapport-building skills.
- Effectively identified customer needs and provided tailored solutions.
- Utilized persuasive techniques to generate and close sales leads.
- Demonstrated strong negotiation skills to secure favorable outcomes.

Champions Retreat Golf Club, Evans GA - *Busser*

AUGUST 2021 - APRIL 2023

- Monitored food and beverage supplies, assisting with restocking when needed.
- Refilled drinks and provided extra napkins and silverware to go the extra mile in serving customers.
- Reset and clean tables quickly to prepare for new customers.
- Assisted wait staff with timely food delivery and guest requests.
- Coordinated with kitchen staff to determine timely delivery and accuracy of food orders.

River Oak Properties, Augusta GA - *Work Assistant*

JUNE 2018 - AUGUST 2021

- Painted the interior and exterior of multiple houses
- Pressure washed fences, outside walls, driveways, etc of many houses in the CSRA area
- Worked on many lawns including mowing, weed whacking, picking up leaves, and sprayed for weeds
- Repaired sheetrock with newly cut pieces of sheetrock and reinstalling the outlets that were around the busted out pieces of sheetrock
- Sanded, and refinished newly laid hardwood flooring