

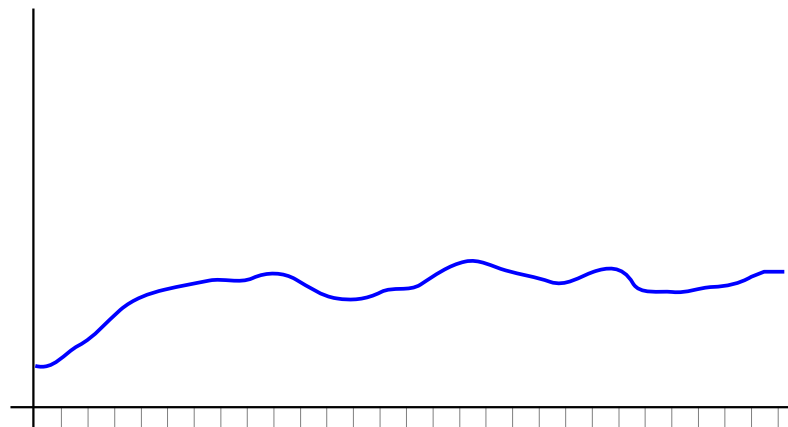
Tracking Value – Value Delivery Rate Chart

This chart allows an **operational** team to track how much value they are delivering over time. It is useful to see if the team is functioning well and to see if they are in a mode of continuous improvement.

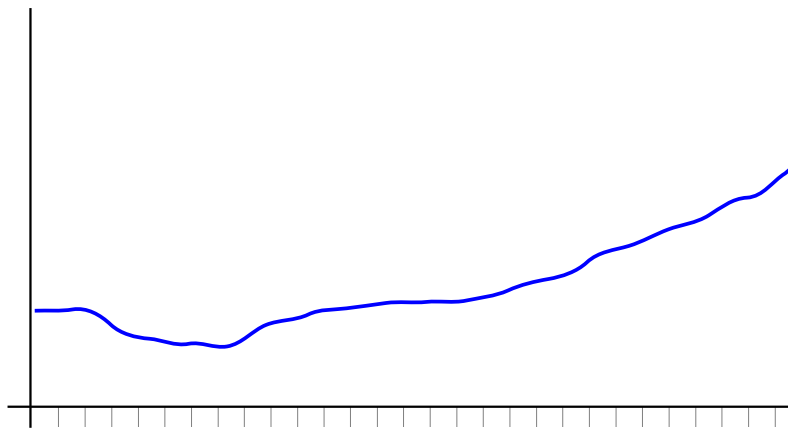
The vertical axis is “Value Delivered per Cycle” and may be measured in units such as dollars earned or, if the team has used a relative value metric, then it is unit-less. The horizontal axis is “Cycle” and each tick on the scale represents one Cycle of time passed. The units here should be noted e.g. 1 cycle = 2 weeks. As well, each tick represents a completed Cycle so the date of the last day of the Cycle should be noted on the scale from time to time (every five or ten Cycles).

The chart for an operational team is never-ending so ideally a scrolling paper (e.g. a roll) is used instead of sheets or a whiteboard.

Here are some sample Value Delivery Rate charts:



Drawing 1: Plateau



Drawing 2: True Team - Forming, Storming, Norming, Performing