

**Pennsylvania**  
**Department of General Services**  
**Corrections Health Care Services**  
**RFP # 6100031243**  
**SDB Proposal**



**COPY**

**BID PRESENTED:**

Thursday, February 5, 2015 at 10:00 am

**PREPARED FOR:**

PA Department of General Services

Bureau of Procurement

Attn: Jennifer Habowski/ RFP 6100031243

555 Walnut Street

Forum Place, 6<sup>th</sup> Floor

Harrisburg, PA 17101

**APPENDIX A - PROPOSAL COVER SHEET**  
**COMMONWEALTH OF PENNSYLVANIA**  
**DEPARTMENT OF GENERAL SERVICES**  
RFP# 6100031243

Enclosed in three separately sealed submittals is the proposal of the Offeror identified below for the above-referenced RFP:

Offeror Information:	
Offeror Name	Wexford Health Sources, Inc.
Offeror Mailing Address	501 Holiday Drive, Foster Plaza Four Pittsburgh, PA 15220
Offeror Website	www.wexfordhealth.com
Offeror Contact Person	Wendelyn Pekich, Director of Marketing
Contact Person's Phone Number	
Contact Person's Facsimile Number	(412) 921-2105
Contact Person's E-Mail Address	info@wexfordhealth.com
Offeror Federal ID Number	
Offeror SAP/SRM Vendor Number	169043

Submittals Enclosed and Separately Sealed:	
<input checked="" type="checkbox"/>	Technical Submittal
<input checked="" type="checkbox"/>	Small Diverse Business Participation Submittal
<input checked="" type="checkbox"/>	Cost Submittal

<i>Signature</i>	
Signature of an official authorized to bind the Offeror to the provisions contained in the Offeror's proposal:	
Printed Name	
Title	

**FAILURE TO COMPLETE, SIGN AND RETURN THIS FORM WITH THE OFFEROR'S PROPOSAL MAY RESULT IN THE REJECTION OF THE OFFEROR'S PROPOSAL**

## **SIGNATURE PAGE**

WEXFORD HEALTH SOURCES, INC.,  
501 Holiday Drive  
Foster Plaza Four  
Pittsburgh, PA 15220

SUBMITS THIS PROPOSAL  
Pennsylvania Department of General Services  
Corrections Health Care Services, RFP # 6100031243



**Thursday, February 5, 2015**

Proposal is valid for a period of 120 days.

AUTHORIZED REPRESENTATIVE FOR WEXFORD HEALTH SOURCES, INC.

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*Authorized Signature*

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## SMALL DIVERSE BUSINESS PARTICIPATION (RFP §II.9)

In order to receive credit for subcontracting with Small Diverse Businesses (SDBs)—including purchasing supplies and/or services through purchase agreements—Wexford Health has supplied in the following pages proof of our vendors'/subcontractors' Small Diverse Business qualifications.

Wexford Health proposes to perform 82.7% of the work under the contract (calculated as a percentage of the proposed total cost in our Cost Submittal) ourselves, with another 14.8% performed by SDB vendors/subcontractors. The small remaining component will be performed by non-SDB vendors/subcontractors.

For each vendor/subcontractor we have provided the information listed below.

- A photocopy of each vendor's/subcontractor's verification letter as a Small Diverse Business from the Pennsylvania Bureau of Small Business Opportunities (BSBO)
- The percentage and dollar amount of each subcontract commitment to an SDB
- The name of each SDB
- The services or supplies each SDB will provide, including the timeframe for providing the services or supplies
- The location where each SDB will perform services
- The timeframe for each SDB to provide or deliver the goods or services
- A letter of intent signed by Wexford Health and the SDB, identifying the specific work, goods, or services the SDB will perform; how the work, goods, or services relates to the project; the specific timeframe during the term of the contract (and any option/renewal periods) when the work, goods, or services will be performed or provided; and the fixed percentage commitment (and associated estimated dollar value) the SDB will receive based on the total value of the initial contract term proposed in Wexford Health's Cost Submittal
- The name, address, and telephone number of the primary contact person for each SDB

Wexford Health understands and acknowledges these total percentages and each SDB subcontractor commitment will become contractual obligations once the contract is fully executed.

Mr. Rick Dull (phone number 412-937-8590, extension 390) is Wexford Health's contact person for SDB information. We list our proposed SDB vendors/subcontractors below.

- |                                    |                                |
|------------------------------------|--------------------------------|
| - Chardonnay Dialysis, Inc.        | - LW Consulting, Inc.          |
| - Clark Resources, Inc.            | - Sioux Services, LLC          |
| - First Insurance Management, LLC  | - Strother Enterprises, Inc.   |
| - Garcia Clinical Laboratory, Inc. | - Target Office Products, Inc. |
| - Just What Doctor Ordered, Inc.   | - TreCom Systems Group, Inc.   |



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

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## **Chardonnay Dialysis, Inc.**



January 05, 2015

Donna Combs Williamson  
Chardonnay Dialysis Inc  
807 West Fairchild Street  
Danville, IL 61832

Certification Number: **215993-2012-12-SB-WBE**  
Expiration Date: **December 27, 2015**  
Business Types: **Procurement Services**

Dear Donna Combs Williamson:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink that reads "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E  
SMALL DIVERSE BUSINESS  
LETTER OF INTENT**

February 2, 2015

Chardonnay Dialysis, Inc.  
807 West Fairchild  
Danville, IL 61832

Dear Mr. Burke,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Chardonnay Dialysis, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

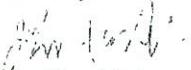
If Wexford Health Sources, Inc. is the successful vendor, Chardonnay Dialysis, Inc. shall provide nephrology services to inmates as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Chardonnay Dialysis, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

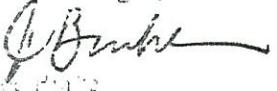
Chardonnay Dialysis, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

  
Jim Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

  
Joe Burke  
Vice President  
Wexford Health Sources, Inc.



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Pennsylvania Department of General Services for the

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## **Clark Resources, Inc.**



August 20, 2014

Fredrick A Clark  
Clark Resources Inc  
321 North Front Street  
Harrisburg, PA 17101

Certification Number: 204958-2012-08-SB-MBE  
Expiration Date: August 16, 2015  
Business Types: Procurement Services,  
Procurement Goods

Dear Fredrick Clark:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Minority Business Enterprise (MBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink that reads "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E  
SMALL DIVERSE BUSINESS  
LETTER OF INTENT**

February 2, 2015

Frederick A. Clark  
President  
Clark Resources, Inc.  
2771 Paxton Street  
Harrisburg, PA 17111

Dear Mr. Clark,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Clark Resources, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Clark Resources, Inc. shall provide the lease of a building for Regional Office space, QMP staffing, along with MBE Reporting as required by the RFP, for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Clark Resources, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

Clark Resources, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

John Froehlich  
Senior Vice President/  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,  
  
Frederick A. Clark  
President  
Clark Resources, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **First Insurance Management, LLC**



January 30, 2015

Tawanda B Huff  
First Insurance Management LLC  
77 East Main Street  
Suite 320  
Westminster, MD 21157

**Certification Number:** 215523-2012-12-SB-WBE  
**Expiration Date:** December 27, 2015  
**Business Types:** Procurement Services

Dear Tawanda Huff:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink that reads "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E  
SMALL DIVERSE BUSINESS  
LETTER OF INTENT**

February 2, 2015

Tawanda B. Huff  
President/CEO  
First Insurance Management, LLC  
77 East Main Street  
Suite 30  
Westminster, MD 21157

Dear Ms. Huff,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize First Insurance Management, LLC on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, First Insurance Management, LLC shall provide ad hoc staffing solutions as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent [REDACTED] of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that First Insurance Management, LLC will receive an estimated [REDACTED] during the initial contract term.

First Insurance Management, LLC represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in black ink, appearing to read "John Froehlich".

John Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

A handwritten signature in black ink, appearing to read "Tawanda B. Huff".

Tawanda B. Huff  
President/CEO  
First Insurance Management, LLC



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Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **Garcia Clinical Laboratory, Inc.**



December 23, 2014

Mary P Garcia  
Garcia Clinical Laboratory Inc  
2195 Spring Arbor Road  
Jackson, MI 49203

Certification Number: **215494-2012-12-SB-WBE**  
Expiration Date: **December 06, 2015**  
Business Types: **Procurement Services**

Dear Mary Garcia:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink that reads "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



# **Wexford Health**

SOURCES INCORPORATED

## **APPENDIX E SMALL DIVERSE BUSINESS LETTER OF INTENT**

February 2, 2015

Mary P. Garcia  
President  
Garcia Clinical Laboratory, Inc.  
2195 Spring Arbor Rd.  
Jackson, MI 49203

Dear Ms. Garcia,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Garcia Clinical Laboratory, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Garcia Clinical Laboratory, Inc. shall provide the necessary laboratory program resources as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent . . . of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Garcia Clinical Laboratory, Inc. will receive an estimated : during the initial contract term.

Garcia Clinical Laboratory, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

John Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

Mary P. Garcia  
President  
Garcia Clinical Laboratory, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **Just What Doctor Ordered, Inc.**



July 16, 2014

Catherine J Graham  
Just What The Doctor Ordered Inc  
350 Hansen Plaza  
Lyndora, PA 16045

Certification Number: 321154-2012-08-SB-WBE  
Expiration Date: August 03, 2015  
Business Types: Procurement Goods

Dear Catherine Graham:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

  
DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E**  
**SMALL DIVERSE BUSINESS**  
**LETTER OF INTENT**

February 2, 2015

Catherine Graham  
President  
Just What the Doctor Ordered, Inc.  
350 Hansen Plaza  
Lyndora, PA 16045

Dear Ms. Graham,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Just What the Doctor Ordered, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Just What the Doctor Ordered, Inc. shall provide medical supplies and equipment as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Just What the Doctor Ordered, Inc. will receive an estimated during the initial contract term.

Just What the Doctor Ordered, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in black ink, appearing to read "John Froehlich".

John Froehlich  
Senior Vice President/  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

A handwritten signature in black ink, appearing to read "Catherine Graham".

Catherine Graham  
President  
Just What the Doctor Ordered, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **LW Consulting, Inc.**



December 19, 2014

Lisa Wilt  
LW Consulting Inc  
5925 Stevenson Avenue  
Suite G  
Harrisburg, PA 17112

**Certification Number:** 209256-2012-07-SB-WBE  
**Expiration Date:** July 27, 2015  
**Business Types:** Procurement Services,  
Information Technology

Dear Lisa Wilt:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small-Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink, appearing to read "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



# **Wexford Health**

SOURCES INCORPORATED

## **APPENDIX E SMALL DIVERSE BUSINESS LETTER OF INTENT**

February 2, 2015

Sharon Allred  
Principal  
LW Consulting, Inc.  
300 Colonial Center Parkway, Suite 100  
Roswell, GA 30076

Dear Ms. Allred,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize LW Consulting, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

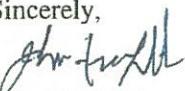
If Wexford Health Sources, Inc. is the successful vendor, LW Consulting, Inc. shall provide Ptrax database management, a Peer Review Program along with an Emergency Preparedness Plan as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that LW Consulting, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

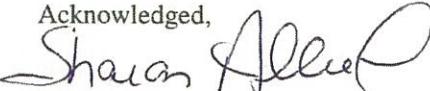
LW Consulting, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

  
John Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

  
Sharon Allred  
Principal  
LW Consulting, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **Sioux Services, LLC**



May 30, 2014

Kandy M Boyer  
Sioux Services LLC  
2912 Filbert Avenue  
Reading, PA 19606

Certification Number: 331002-2013-04-SB-WBE  
Expiration Date: May 16, 2015  
Business Types: Procurement Services

Dear Kandy Boyer:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email was generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities.

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink, appearing to read "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E  
SMALL DIVERSE BUSINESS  
LETTER OF INTENT**

February 2, 2015

Kandy M. Boyer  
President  
Sioux Services, LLC  
2912 Filbert Avenue  
Reading, PA 19606

Dear Ms. Boyer,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Sioux Services, LLC on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Sioux Services, LLC shall provide proper medical and hazardous waste disposal for inmate health care purposes as required by the RFP for the duration of the initial term of the contract, September 1, 2015- August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Sioux Services, LLC will receive an estimated \_\_\_\_\_ during the initial contract term.

Sioux Services, LLC represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in black ink that appears to read "John Froehlich".

John Froehlich  
Senior Vice President/  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

A handwritten signature in black ink that appears to read "Kandy M. Boyer".

Kandy M. Boyer  
President  
Sioux Services, LLC



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **Strother Enterprises, Inc.**



January 26, 2015

Ernest L Strother Jr  
Strother Enterprises Inc  
100 South Broad Street  
Suite 2130  
Philadelphia, PA 19110

Certification Number: **208481-2012-11-SB-VBE**  
Expiration Date: **November 20, 2015**  
Business Types: **Procurement Services,  
Information Technology**

Dear Ernest Strother:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Veteran Business Enterprise (VBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities.

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink, appearing to read "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E**  
**SMALL DIVERSE BUSINESS**  
**LETTER OF INTENT**

February 2, 2015

Robert Strother  
President & COO  
Strother Enterprises, Inc.  
100 S. Broad Street, Suite 2130  
Philadelphia, PA 19110

Dear Mr. Strother,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Strother Enterprises, Inc. on RFP 6100031243 Corrections Health Care Services issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Strother Enterprises, Inc. shall provide a telemedicine program as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Strother Enterprises, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

Strother Enterprises, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in blue ink, appearing to read "John Froehlich".

John Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

A handwritten signature in blue ink, appearing to read "Robert Strother".

Robert Strother  
President & COO  
Strother Enterprises, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **Target Office Products, Inc.**



October 16, 2014

Christian Kail  
Target Office Products Inc  
209 Parkway View Drive  
Pittsburgh, PA 15205

**Certification Number:** 135598-2012-09-SB-WBE  
**Expiration Date:** September 18, 2015  
**Business Types:** Procurement Goods,  
Information Technology

Dear Christian Kail:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Woman Business Enterprise (WBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities.

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink, appearing to read "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



**APPENDIX E**  
**SMALL DIVERSE BUSINESS**  
**LETTER OF INTENT**

February 2, 2015

David O'Malley  
Sales Executive  
Target Office Products, Inc.  
209 Parkway View Dr.  
Pittsburgh, PA 15205

Dear Mr. O'Malley,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize Target Office Products, Inc. on RFP 6100031243 Corrections Health Care Services, issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, Target Office Products, Inc. shall provide office products such as paper and printing materials as required by the RFP, for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that Target Office Products, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

Target Office Products, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

A handwritten signature in blue ink that appears to read "John Froehlich".

John Froehlich  
Senior Vice President/  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

A handwritten signature in blue ink that appears to read "David O'Malley".

David O'Malley  
Sales Executive  
Target Office Products, Inc.



Request for Proposals #6100031243

Correctional Health Care Services

Pennsylvania Department of General Services for the

Pennsylvania Department of Corrections

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## **TreCom Systems Group, Inc.**



August 26, 2014

Samuel J Patterson  
Tecom Systems Group Inc  
99 November Drive  
Suite 202  
Camp Hill, PA 17011

Certification Number: **345736-2012-08-SB-MBE**  
Expiration Date: **August 07, 2015**  
Business Types: **Information Technology**

Dear Samuel Patterson:

The Bureau of Small Business Opportunities has reviewed your request for verification along with your supporting documents. I am pleased to inform you that the Commonwealth has verified your company as a Small Diverse Business, Minority Business Enterprise (MBE). An automatic email is generated with a copy of your new certificate designating your Small Diverse Business status. If you need to obtain a copy of your Small Diverse Business certificate it can be reprinted on Step 5 within the Small Business Procurement Initiative (SBPI).

Please understand that the information you provided for verification was represented as being true and correct. Please know that the Commonwealth shall treat any misstatement as fraudulent concealment of the true facts punishable as a crime under Section 4904 of the Pennsylvania Crime Code, Title 18, of Pa. Consolidation Statutes relating to unsworn falsification to authorities

Your verification is valid until the expiration date noted above unless it becomes necessary for BSBO to revoke your participation from the Small Diverse Business program. For additional information or assistance, please contact Bureau staff at (717) 705-2398 or (717) 346-8105 or by email at [bsboverification@pa.gov](mailto:bsboverification@pa.gov). Best wishes in your business endeavors.

Sincerely,

A handwritten signature in black ink that reads "DeShawn A. Lewis".

DeShawn A. Lewis, Director  
Bureau of Small Business Opportunities (BSBO)



# **Wexford Health**

SOURCES INCORPORATED

## **APPENDIX E SMALL DIVERSE BUSINESS LETTER OF INTENT**

February 2, 2015

Phillip R. Gring  
Chief Operating Officer  
TreCom Systems Group, Inc.  
99 November Drive  
Suite 202  
Camp Hill, PA 17011

Dear Mr. Gring,

This letter serves as confirmation of the intent of Wexford Health Sources, Inc. to utilize TreCom Systems Group, Inc. on RFP 6100031243 Corrections Health Care Services issued by the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement.

If Wexford Health Sources, Inc. is the successful vendor, TreCom Systems Group, Inc. shall provide onsite technical support at each of the facilities' healthcare units as a mobile help desk to keep systems up and running as required by the RFP for the duration of the initial term of the contract, September 1, 2015-August 31, 2020 and up to 5 additional (1) year term renewal periods, which would conclude the contract on August 31, 2025.

These services represent \_\_\_\_\_ of the total cost in the Wexford Health Sources, Inc. cost submittal for the initial term of the contract. Dependent on final negotiated contract pricing and actual contract usage or volume, it is expected that TreCom Systems Group, Inc. will receive an estimated \_\_\_\_\_ during the initial contract term.

TreCom Systems Group, Inc. represents that it meets the small diverse business requirements set forth in the RFP and all required documentation has been provided to Wexford Health Sources, Inc. for its SDB submission.

We look forward to the opportunity to serve the Commonwealth of Pennsylvania Department of General Services Bureau of Procurement on this project. If you have any questions concerning our small diverse business commitment, please feel free to contact me at the number below.

Sincerely,

John Froehlich  
Senior Vice President  
Chief Financial Officer  
Wexford Health Sources, Inc.

Acknowledged,

Philip R. Gring  
Chief Operating Officer  
TreCom Systems Group, Inc.