SAAKSHI DEDHIA

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Education

University of Southern California, Los Angeles, California

May 2026

Master of Science in Applied Economics and Econometrics (STEM)

Relevant coursework: Time Series Analysis, Financial Economics, Corporate Finance, Big data Econometrics **Involvement:** President of the Economic Graduate Student Association, Blockchain@USC Research Team, Member of Global Investment Society (GIS)

Mithibai College of Arts (Autonomous), University of Mumbai, India

May 2023

Bachelor of Arts, Economics

Skills

Tools: Microsoft Office Suite, Python, LaTex, Power BI, MATLAB, R, STATA, Bloomberg Terminal, Tableau, SQL **Skills:** Business Analysis, Data Analysis, Financial Modeling & Analysis, Statistical Analysis, Econometrics Modeling, Stress Testing, VaR Analysis, Scenario Analysis, Credit Risk Model, Monte Carlo Simulation, Predictive Analysis **Languages:** English, Hindi, Gujarati, Marathi, French & Sanskrit (conversational)

Work Experience

Sparsh Skin

Mumbai, India

Co-Founder

August 2020 - July 2024

- Spearheaded the development and launch of 30+ natural, chemical-free skincare products, leveraging market analysis and customer feedback to identify and mitigate product-related risks
- Managed end-to-end operations, including marketing, sales, finance, and supplier negotiations, resulting in an increase in operational efficiency
- Implemented strategies for business expansion into new market segments, introducing innovative products
- Built and managed a network of 15+ women entrepreneurs as resellers, fostering strategic partnerships
- Leveraged advanced Excel and Tableau for financial risk modeling, supplier cost evaluations, and informed decision-making, driving strategic growth and operational efficiency
- Awarded "Rising Star of The Year 2022" for outstanding performance as an entrepreneur by ISOC (Dec 2022)

Business Head/Family Business Lead

Mumbai, India

Saaro Investments

April 2018 - July 2024

- Oversaw daily operations, ensuring smooth workflows and team collaboration to meet business objectives.
- Maintained strong client relationships by understanding their needs and providing tailored financial solutions.
- Led tech integration to streamline processes, boost efficiency, and enhance client experiences.
- Played a pivotal role in shaping business strategy, expanding service offerings, and fostering long-term growth

Aarti Industries Limited

Mumbai, India

Finance Intern

October 2023 - December 2023

- Worked closely with the CFO to analyze financial data, streamlining reporting processes and improving the clarity of insights, which supported more effective decision-making.
- Handled 50+ import-export transactions, ensuring compliance and cutting processing time.
- Collaborated with 5+ banks, optimizing cash flow and reducing transaction delays.

Amit Gopani & Associates

Mumbai, India

Finance Intern

April 2023 - May 2023

- Conducted financial analysis using Excel models to identify investment trends, providing insights to enhance client portfolios.
- Maintained financial databases, ensuring accuracy and supporting detailed reports to aid strategic decisions.
- Researched asset performance and valuations, delivering tailored client presentations and applying findings to refine portfolio strategies.

Research Experience

Effect of Behavioral Biases on Investor's Decision Making | [Paper]

Nov 2022 - Feb 2023

• Surveyed 92 investors, revealing 65% exhibited familiarity bias, while investors with higher financial literacy were 40% less likely to be influenced by biases in decision-making.

The Impact of ESG Scores on Corporate's Financial Performance | [Paper]

July 2022 - Oct 2022

- Analyzed ESG data from 96 Indian firms, showing a 25% increase in profitability and a 30% rise in enterprise value linked to strong ESG performance.
- Presented findings at a <u>national conference</u>, highlighting the impact of strong ESG performance on corporate profitability and long-term value creation.