# VolumeFitness



## **Executive Summary**

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## **Executive Summary: Volume Fitness**

## **Company Overview**

**Volume Fitness** is a patented AI-powered music service that transforms any workout into a fully synchronized, performance-driven experience.

Unlike static playlists, our system **knows or monitors your workout in real time**, dynamically editing and syncing your chosen songs to match pace, intensity, and motion creating the world's first **universal AI-DJ Workout Music Platform**.

The company holds multiple U.S. patents that cover the real-time synchronization of user-selected music with GPS data, exercise machine signals, virtual fitness classes, and biometric trackers. These patents form a **proprietary gateway** into the fast-growing global **Virtual Fitness Market**, valued at \$30B today and projected to exceed \$250B by 2035.

## **Flagship Products**

#### 1. Volume Fitness GPS-Player

#### For Runners, Cyclists, Outdoor Athletes, Including VR-Stationary Bikes and Treadmills

Traditional streaming apps like Spotify play songs at their natural durations, often breaking rhythm at critical workout moments.

The **Volume Fitness GPS-Player** uses **AI-GPS synchronization** to edit and align music playback to your exact motion, route, and pace.

- Syncs song transitions to specific GPS coordinates or workout milestones
- Removes silent gaps between songs
- VolumeFX<sup>TM</sup> delivers targeted bursts of motivational audio energy to drive performance, calibrated by your fitness tracker's measured performance
- Online community for sharing of maps and playlists with tracked performance stats for each song used by all users
- Integrates with Strava, Zwift, Fitbit, and Apple Watch

**Tagline:** Feel the Beat. Own the Run.

#### 2. Volume Fitness Power-Player

#### For Bodybuilding, Strength, and Gym Workouts

The **Power-Player** integrates seamlessly with popular fitness-tracking and coaching apps, bringing **training-synced music** to every rep and set.

Using accelerometer data, the system automatically detects repetitions and dynamically edits your chosen songs to match your movement rhythm and effort intensity.

- Auto-counts reps and sets through motion tracking
- Real-time music synchronization to lifting cadence
- Adaptive VolumeFX<sup>TM</sup> effects amplify intensity during peak effort
- Integration potential with third-party gym apps and connected equipment

Tagline: Power Every Rep. Feel Every Beat.

## Patented Technology & Competitive Advantage

Volume Fitness holds **exclusive patents** for:

- Real-time AI synchronization of any user-selected music with workout activity, GPS data, or streaming fitness content
- Dynamic duration editing that adjusts playback length to exact activity intervals
- Integration of music playback with connected exercise equipment resistance settings
- AI-driven VolumeFX<sup>TM</sup> system that enhances motivation and perceived exertion

These patents position Volume Fitness as the **only platform capable of universally syncing music** across all major fitness environments, from outdoor runs to gym machines and virtual classes.

## **Market Opportunity**

The Virtual Fitness Market includes online coaching, tracking apps, connected equipment, and social fitness platforms. Volume Fitness integrates seamlessly across all of them, opening licensing opportunities with:

- Fitness app developers
- Smart equipment manufacturers
- Streaming and content providers
- Virtual race and social fitness platforms

By unlocking personalized music experiences for both users and creators, Volume Fitness introduces a new **music-driven engagement layer** to the entire industry.

#### **Business Model & Growth**

- **Primary Revenue:** Subscription model for consumer app users
- **Secondary Revenue:** Licensing technology to fitness platforms, hardware OEMs, and content creators
- **Referral Engine:** Influencer-driven program offering \$50 per referred subscriber plus renewal incentives
- **Projected App Subscribers:** 2M (Year 4), 6M (Year 5), 20M (Year 6), 40M (Year 7)
- **Projected Revenue:** \$280M  $\rightarrow$  \$5.6B USD (Years 4–7)

## **Funding Request**

Volume Fitness is currently in the **pre-seed stage**, seeking **\$250K USD** in early funding to accelerate product development and team growth. Funds will support:

- Beta release of GPS-Player and Power-Player
- Engineering and AI training for song synchronization models
- Establishing a small game dev/publishing studio for CG and AI-fitness content
- Expansion of patent filings internationally

Future seed round projected at \$5M USD with long-term patent valuation estimated at \$25B USD.

## **Founder**

**Brian Howard Guralnick** - Founder, Inventor, and Visionaire.

Having personally overcome morbid obesity (from 330 lbs to 158 lbs) through music-driven fitness, Brian designed Volume Fitness to empower others to achieve lasting transformation through an emotionally and physically engaging workout experience.

### **Mission**

To redefine the way the world experiences fitness by uniting **music, motion, and motivation** into one synchronized, exhilarating ecosystem.

**Volume Fitness - Feel Amazing. Every Beat. Every Move.**