

# Brett Hinzman

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## Professional Summary

Relentlessly precise and tactically grounded, I am a logistics and procurement strategist who transforms disjointed systems into streamlined, data-powered operations. With a foundation in supply chain analytics and a record of informing over \$4M in military planning, I bring clarity to chaos by driving outcomes through hands-on command of platforms like IBM Maximo, Power BI, and Excel, while enforcing process integrity through Six Sigma, Scrum, and rigorous vendor negotiation. In my current role at Huntington Ingalls Industries, I coordinate national defense logistics across more than 50 active delivery operations, train Army Reserve units on logistics systems, resolve high-stakes invoice discrepancies, and deliver weekly executive briefings that shape procurement strategy. Whether reconciling government purchase cards with 100% compliance or engineering competitive bid requests that lock in high-value vendor terms, I don't just report the data, I make it actionable. My experience spans federal, freelance, and enterprise environments, marked by precision, discretion, and a drive to make every supply decision smarter, faster, and sharper.

## Technical Skills

**Process & Methods:** Six Sigma (Yellow Belt) methodologies, DMAIC framework, Scrum implementation, process mapping, negotiation strategies, root cause analysis, cost-benefit analysis, scenario planning, SWOT analysis, change management, executive reporting, and forecasting

**Procurement & Operations:** vendor negotiation, procurement (RFQ, vendor selection, purchase order), inventory management, ETA tracking, Net 30 compliance, resource allocation, quality assurance, risk assessment

**Analytics & BI:** Power BI, Tableau, IBM Cognos Analytics, Excel (PivotTables, macros, VBA), SQL (SELECT, JOIN, filtering), data cleaning, modeling, data visualization, statistical analysis

**Systems & Platforms:** IBM Maximo, ServiceNow, Microsoft SharePoint, Microsoft Visio, Microsoft Teams, Microsoft Office Suite

**AI & Emerging Tech:** Large Language Models (LLMs) for research, drafting, and knowledge retrieval

## Professional Experience

### Logistics Analyst 2, Huntington Ingalls Industries

April 2025 to Present

I drive logistics excellence for a national defense mission by training units on Maximo systems, resolving inventory and procurement challenges across 50+ concurrent operations, and delivering high-impact reporting that empowers \$4M+ in Army Reserve planning; all while traveling nationwide to turn frontline complexity into data-backed clarity.

- Coordinates with Accounts Payable, Receiving, vendors, and requesters to resolve invoice and delivery issues.
- Prepares weekly briefings on commitments, deliveries, and payments to inform \$4M+ in planning.
- Manages more than 50 concurrent delivery timelines and enforces Net 30 payment practices.
- Authors procurement documents by gathering client requirements to solicit competitive bids.
- Reconciles a government purchase card monthly, ensuring 100% regulatory compliance.
- Leverages formal negotiation frameworks to secure optimal vendor terms and pricing.

### **Freelance Consultant, Upwork (Remote, contract)**

July 2024 to April 2025

- Crafted financial models to guide pricing and identify market opportunities for \$5K-\$50K client budgets.
- Built a freelance practice by successfully managing end-to-end client engagements remotely.
- Achieved 100% client satisfaction; praised for clarity, timeliness, and actionable insights.

### **Inventory Management Specialist, U.S. Department of the Army**

February 2021 to July 2024

- Analyzed billing and supply data from 70+ installations, ensuring financial accuracy and resource alignment.
- Managed nationwide uniform distribution for 20,000 soldiers while meeting deadlines and reducing waste.
- Produced executive-level reports that improved contract decisions and stock level targets.

### **Graduate Research Assistant, University of Illinois Urbana-Champaign**

September 2020 to February 2021 (Part-time during Master's Program)

- Analyzed and synthesized complex data sets, utilizing statistical analysis to identify key trends and insights.
- Conducted independent research on operational efficiency and data-driven decision-making models.

### **Warehouse Team Lead, Lidl (seasonal role)**

December 2019 to April 2020

- Coordinated promotional distribution to 43 stores, guaranteeing 100% accuracy in item picking, shipping, and delivery.
- Led daily operations for 60+ associates across multiple departments ensuring on-time delivery of all products.
- Successfully managed the hand-off of responsibilities to on-site staff upon the conclusion of the seasonal role.

### **Financial Management Analyst, U.S. Department of the Navy (short-term assignment)**

July 2019 to October 2019

- Streamlined reporting procedures, reducing document processing time by 10% during the assignment.
- Managed an \$8M funding portfolio, ensuring 100% accuracy in financial processing and allocation.

### **Research Assistant, Towson University**

August 2018 to July 2019 (Part-time during Bachelor's Program)

- Contributed to the Towson University Investment Group managing a live \$100,000 portfolio.
- Built Excel-based Monte Carlo simulations, supporting portfolio rebalancing decisions.

### **Summer Analyst Intern, Merrill Edge (Bank of America)**

June 2018 to August 2018 (Summer Internship)

- Researched competitors and markets and summarized findings for senior associates.
- Supported projects that aimed to improve client retention and product positioning.

## **Education**

- Master of Science in Management | University of Illinois Urbana-Champaign | GPA 3.7
- Bachelor of Science in Business Administration | Towson University | GPA 3.8
- Associate of Arts in Psychology | Harford Community College | GPA 3.5

## **Certifications**

- Business Analysis Fundamentals with AI Certified
- Google Analytics Individual Qualification (GA4)
- Scrum Fundamentals Certified (SFC)
- Negotiation Associate (NCN-A)
- Six Sigma Yellow Belt