



# Metaphysics & Mental Models

**What comes up in your mind  
when you hear this word**

***DOG***

**What do you imagine when you  
hear and read this word?**

*RED*

**Internal representations**  
**Why does this matter?**

*And how does it affect the way you think  
about and write code?*

# What we'll cover

- *Metaphysics, mental models & how they affect the way you write code*
- *The key to excellent mental models*
- *How we'll develop the mental models that will give us the most success*



# What are the metaphysics?

*“the branch of philosophy that helps us define reality and our understanding of it”*

*“cause & effect”*

*“you kick the ball, it moves”*

*deriving meaning*



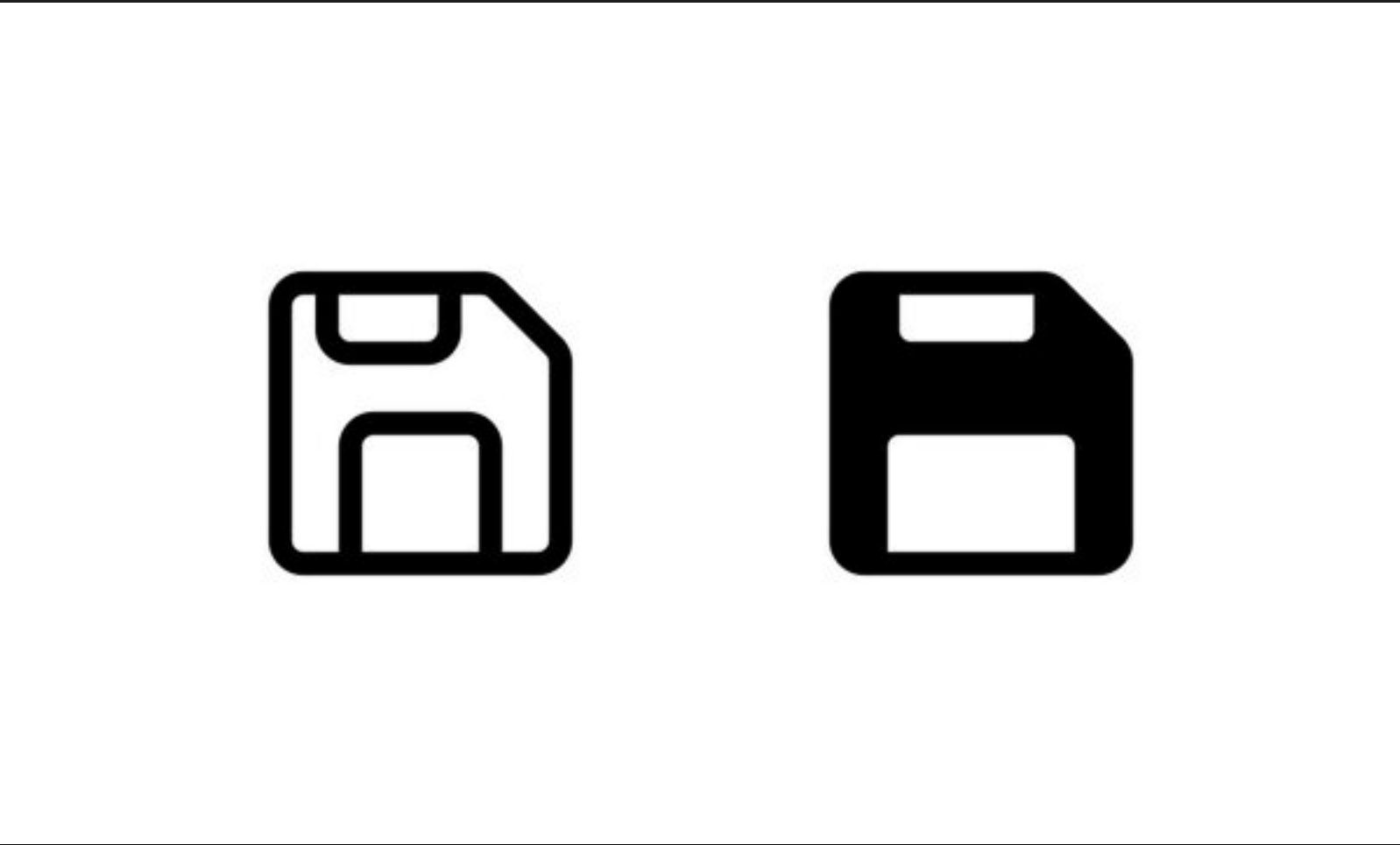
**the mind is obsessed  
with making sense of  
things**



# What are mental models?

*“Grand simplifications — shortcuts of the world — that ideally help us better discover & understand how to take action in the future”*





**it is important to take ownership of  
how your subconscious is programmed;**

**bad mental models** are ones that are  
not founded in reality; they don't help  
you get the outcomes you want

# Examples

- *The graphic designer that just wants to have fun and do their art style, but no one is buying their art*
- *The coder that just wants to write code, experiment & try out new tech, but no one is hiring them*

**A mental model is **good**  
based on how closely it  
maps to reality**

*Truth - more precisely, an accurate understanding of reality - is the essential* foundation  
for producing good outcomes.' — Ray Dalio

**I struggled to write scalable  
code for a long time...**

**... because I didn't understand  
how things worked in reality**



# API-First

# Database Model-First

**Code-First**

**Best Practices**

**Pattern First**

**Responsibility-First**

**Value-First**



***Code-First = “I use frameworks and libraries to solve problems”***

***Best Practice-First = “I use best practices to solve problems”***

***Pattern-First = “I use patterns to solve problems”***

***Responsibility-First = “I coordinate the responsibilities for doings and knowings to solve problems”***

***Value-First = “I do what is most valuable”***

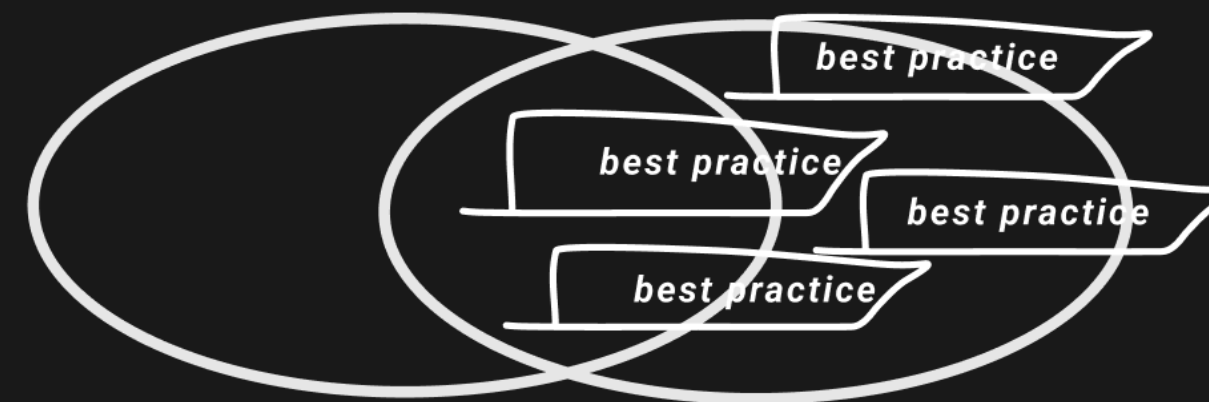
*Image courtesy of Tim Phillips ;)*

**You'll get the full picture over the course of about 5 Phases of Craftship**  
*more on this later*

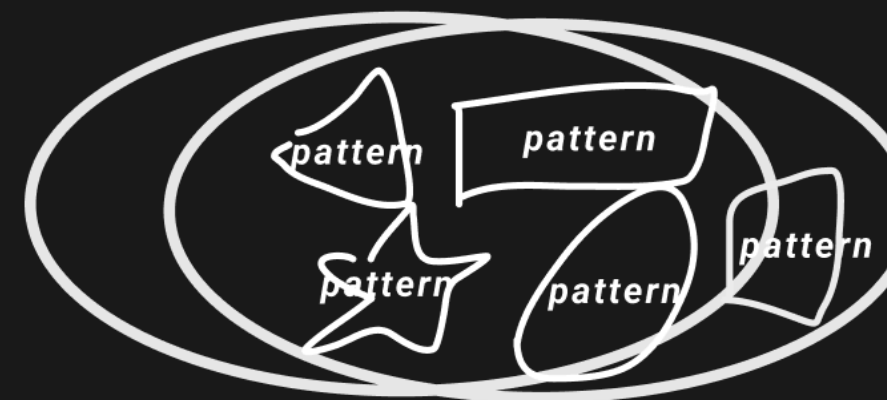
**Code-First**



**Best Practices**



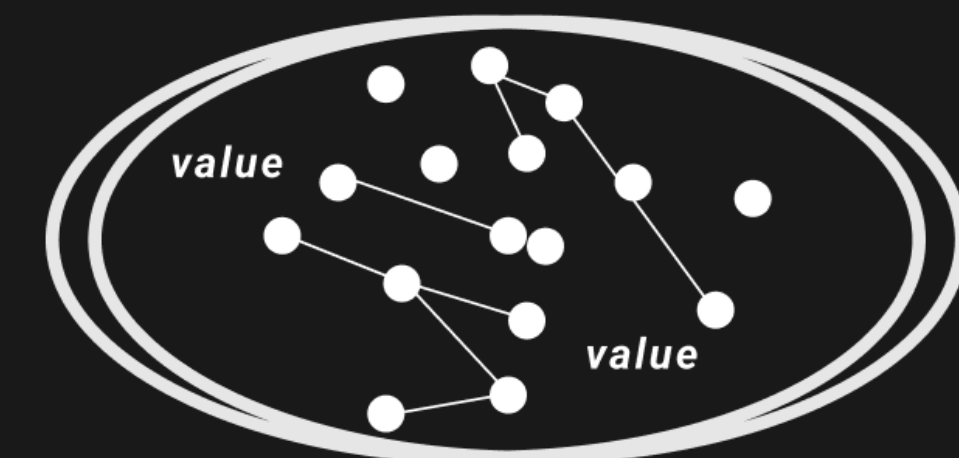
**Pattern First**



**Responsibility-First**



**Value-First**



**good mental models** are those  
that are based in reality; they  
**DO** help you get the  
outcomes you want



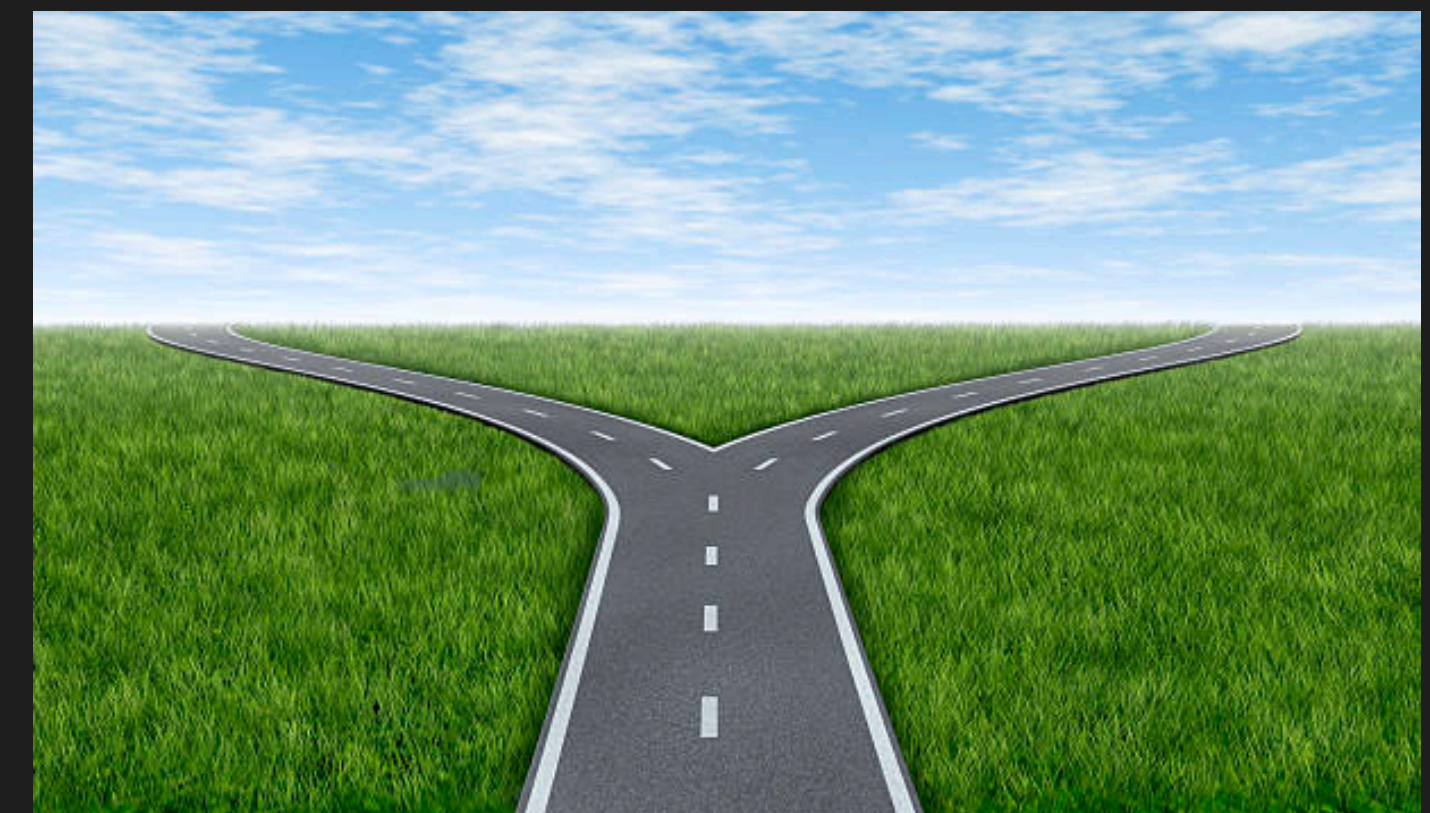
# Seek first principles clarity

*“A first principle is **a**  
**foundational building**  
**block that stands**  
**alone.**”*

# Good mental models prepare you for quantum moments

*Some choices we make are more important than others because they can send us towards an experience of reality that is very good, very painful, or just very different.*

*These are Quantum Moments.*

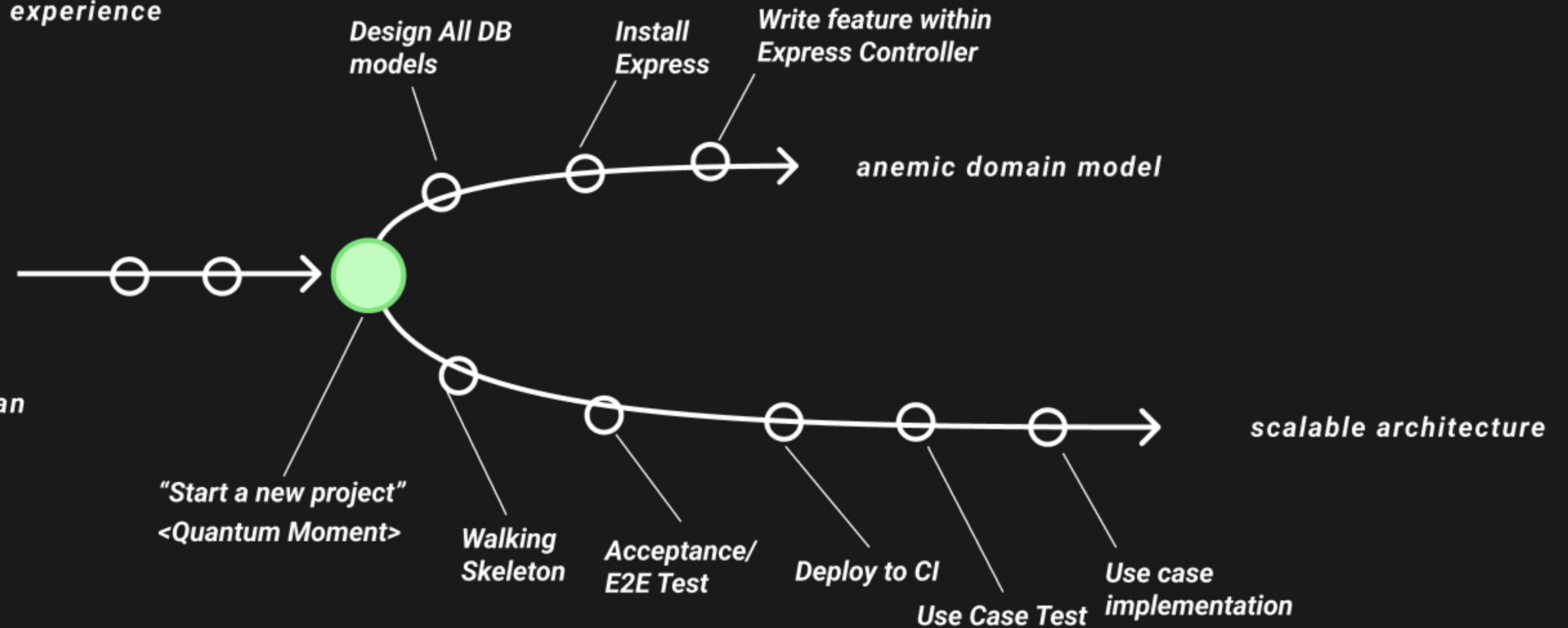


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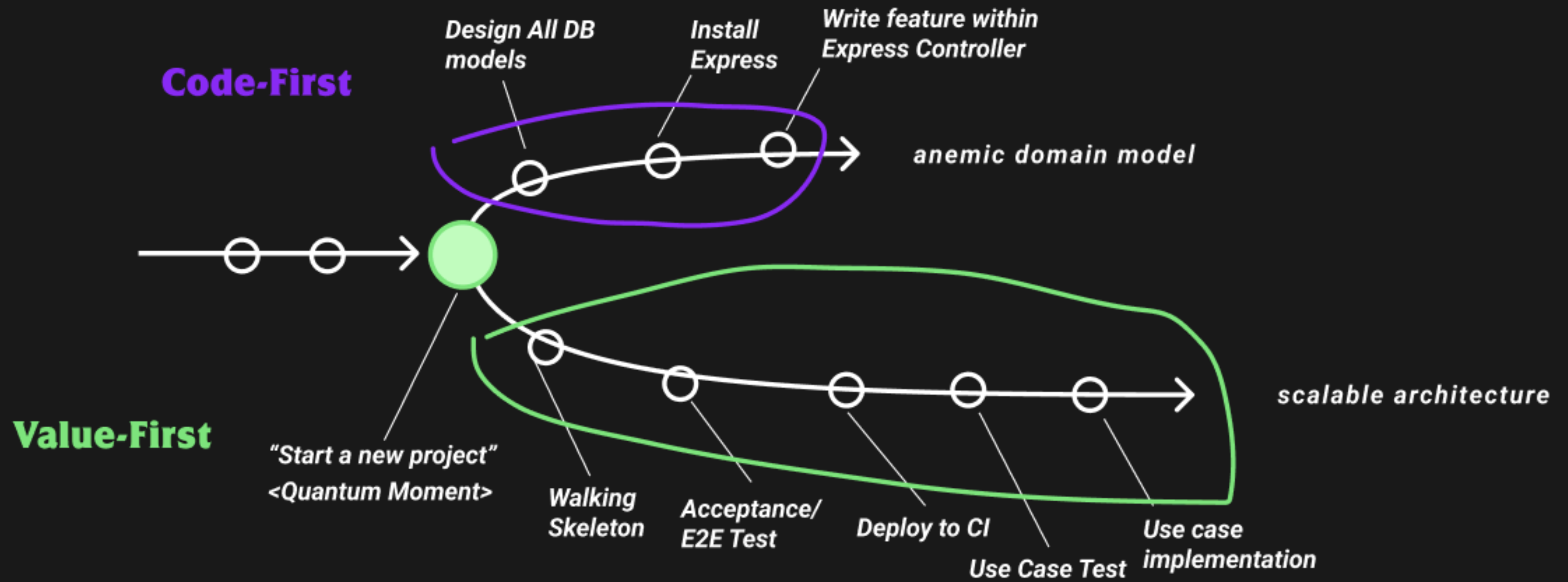
ie:

- investing in Bitcoin
- investing in Uber
- being a sociable person at a networking event and making an important connection





*"What separates one developer from another?"*



**The key is to  
ask the  
essential  
questions**

*What is software?*

*Why do we write it?*

*Who is it for?*

*What is it made out of?*

*How do we do it well?*

*How do we do it poorly?*



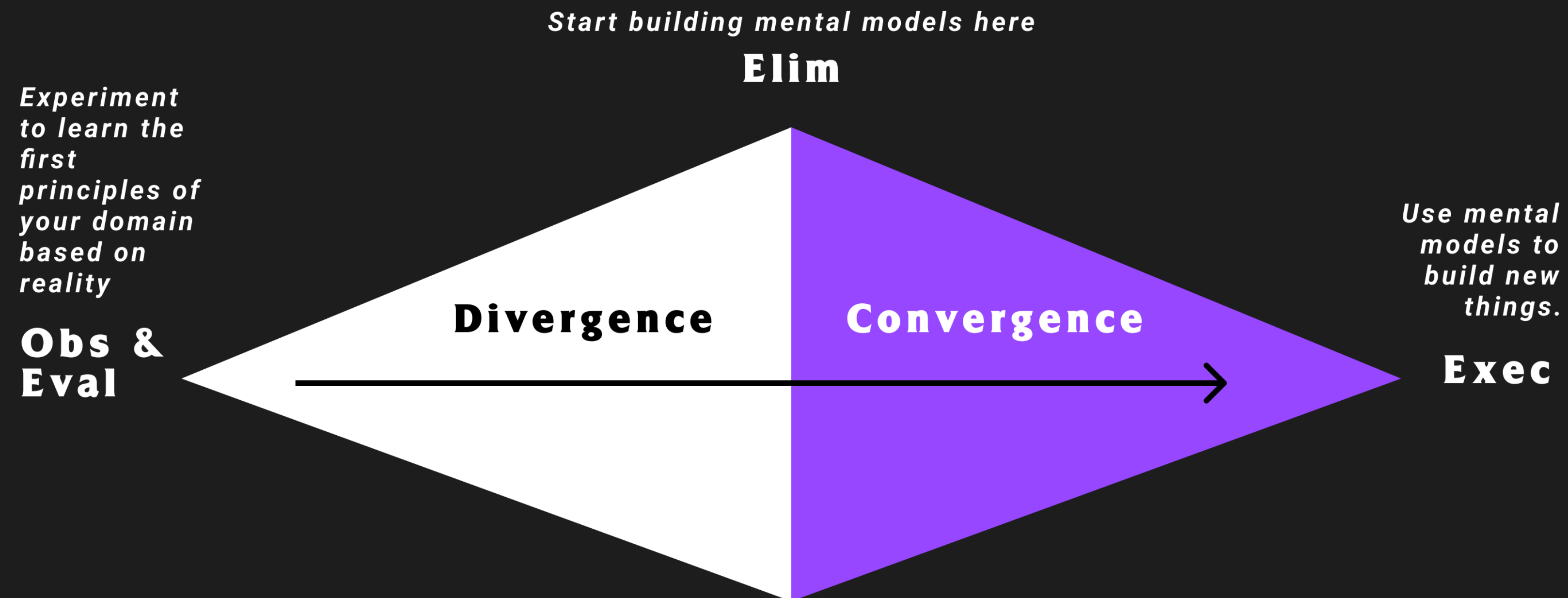
# The Reality?

*This can take ages to learn and piece together.*

# My Story?

*It took me many years of research, practice, writing down every concept I could find, reading books and asking the experts.*

# Essentialism, Divergence & Convergence



# What we covered