

Sale Performance with Visuals

FY2019



Sales Person	Sales		Country %	Overall %	Target	Variance %	
Australia	1,421,811	<div></div>		3.92%	1,126,500	26.21%	<div></div>
Canada	4,058,260	<div></div>		11.20%	3,904,500	3.94%	<div></div>
Corporate HQ	1,251,447	<div></div>		3.45%	670,500	86.64%	<div></div>
France	3,121,616	<div></div>		8.61%	3,151,500	-0.95%	<div></div>
Germany	1,790,640	<div></div>		4.94%	2,176,500	-17.73%	<div></div>
United Kingdom	4,116,871	<div></div>		11.36%	4,002,000	2.87%	<div></div>
United States	20,479,839	<div></div>		56.51%	19,522,500	4.90%	<div></div>
Total	36,240,485				34,554,000	4.88%	<div></div>