

# Sale Performance with Visuals

FY2019



Sales Person	Sales	Country %	Overall %	Target	Variance %	
Australia	1,421,811		3.92%	1,126,500	26.21%	
Canada	4,058,260		11.20%	3,904,500	3.94%	
Corporate HQ	1,251,447		3.45%	670,500	86.64%	
France	3,121,616		8.61%	3,151,500	-0.95%	
Germany	1,790,640		4.94%	2,176,500	-17.73%	
United Kingdom	4,116,871		11.36%	4,002,000	2.87%	
United States	20,479,839		56.51%	19,522,500	4.90%	
Total	36,240,485			34,554,000	4.88%	