

PAT / OP121
04039078
Sales Rep: 423 Brian Summerfield

B2B Industrial Products
Client Listing
COMPANY: 001
(CLIENTS ONLY)
BY SALES REP

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ACCT	PARENT	CLIENT NAME	ADDRESS	CITY, STATE, ZIP	TERR	SOURCE CODE	TAX EX	YTD SALES	LAST YEAR
104103	104355	84 Lumber Company	1019 Route 519	Eighty Four , PA 153302813		371	Y	.00	3,886.24
133821		Donn Bryans	2441 Old Samsula Rd	Port Orange , FL 321286538		604 Anasco	N	.00	85.27
129499	108034	White Cap (Elk Grove)	P.O. Box 4955	Orlando , FL 32802		604 Anasco	Y	.00	76.00
123832		Nick's Building Supply	11100 Broadway	Crown Point , IN 463077304		604 Anasco	Y	.00	678.00
123939		J & L Fasteners	6944 Parrish Ave	Hammond , IN 463232348		604 Anasco	Y	4,114.45	5,036.66
123774	PARENT	Pioneer Lumber	1508 E Us Highway 12	Michigan City , IN 463602001		604 Anasco	Y	22,461.44	41,465.48
124467	123774	Pioneer Lumber-Taxable	1508 E Us Highway 12	Michigan City , IN 463602001		604 Anasco	N	11,511.25	12,202.32
102981		Schilling Bros. Lumber	8900 Wicker Ave. (U.S. 41)	St John , IN 46373	1000	800 **DO NOT USE	Y	156,480.75	314,345.72
104590	PARENT	Von Tobel Lumber & Hardware	751 East Route 30	Schererville , IN 46375	1000	201 Route Cold Call	Y	2,812.86	20,488.35
104653	104590	Von Tobel Lumber & Hardware	256 S. Washington St	Valparaiso , IN 46383	1000	201 Route Cold Call	Y	1,778.53	78,473.65
123881	104590	Von Tobel Michigan City	Po Box 150	Valparaiso , IN 463840150		604 Anasco	Y	350.00	5,336.90
136045		Impact Construction	215 Wexford Rd	Valparaiso , IN 463858040		501 Customer Referr	N	555.47	.00
111954	104590	Von Tobel Lumber & Hardware	319 North Earl Avenue	Lafayette , IN 47904	1012	201 Route Cold Call	Y	.00	45,764.25
123728		Kems Hardware & Lumber	510 S College Ave	Rensselaer , IN 479783007		604 Anasco	Y	1,331.34	1,027.05
135294	117739	Spahn & Rose Lumber (Stockto	PO Box 149	Dubuque , IA 52003		604 Anasco	N	.00	495.92
117223	117739	Spahn & Rose Lumber (Byron)	P.O. Box 149	Dubuque , IA 520040149	6293	201 Route Cold Call	Y	3,738.55	3,550.45
112879	103987	Carroll Distributing	207 W 2nd St. Suite 3	OttumwaAurora , IA 52501		501 Customer Referr	Y	570.98	773.76
124539	100755	Alexander Lumber	124 S Worthington St	Oconomowoc , WI 530663622		604 Anasco	N	.00	472.95
103725		East Troy Lumber	2018 Beulah Ave	East Troy , WI 53120	1040	356	Y	212.49	953.50
133608		Dodge & Sons Builders LLC	N5968 Lakeview Dr	Elkhorn , WI 531214027		201 Route Cold Call	N	.00	1,440.09
106316	PARENT	Dunn Lumber & Hardware	(Non Taxable)	Lake Geneva , WI 53147	1040	201 Route Cold Call	Y	25,242.66	36,885.98
129944		Kerkman Bros. Construction C	Po Box 923	New Munster , WI 531520923		604 Anasco	N	4,008.47	5,330.96
133075		Doug McElmury	834 136th Ave	Union Grove , WI 53182		501 Customer Referr	N	.00	633.12
125456		L.W. Meyer Inc.(N.Aurora, IL	PO Box 557	Waukesha , WI 53187		604 Anasco	Y	1,979.33	10,599.11
129355		J. Maki Construction	460 Main St	Antioch , IL 600023000	1	604 Anasco	N	1,342.97	4,547.35
109072		G.S. Floor Design Inc.	855 University Dr	Arlington Heig , IL 60004		604 Anasco	Y	959.74	3,078.07
123772		Pro Fastening Systems , Inc	44 E University Dr	Arlington Hts , IL 600041802		604 Anasco	Y	2,162.45	3,633.91
124729		Miller Ace Industrial	621 E Devon Ave	Elk Grove Vlg , IL 600076701		604 Anasco	Y	.00	3,025.55
124067	102035	Standard Lumber Co-Anasco	1912 Lehigh Ave	Glenview , IL 600261618		604 Anasco	Y	39,230.47	47,156.69
102976		Craftwood Lumber	1590 Old Deerfield Rd	Highland Park , IL 60035		356	Y	11,499.02	13,188.51
134232		ITW Construction Service	13825 W Business Center Dr	Lake Forest , IL 600451148		604 Anasco	N	.00	32.27
132846		AK Builders, Inc	1607 Providence Dr	Mchenry , IL 600516974		201 Route Cold Call	N	.00	2,522.84
123754		Carter Hoffmann Corporation	1551 McCormick Blvd	Mundelein , IL 600604446		604 Anasco	Y	14,078.42	21,793.28
123776		Northbrook Contractor Supply	3925 Commercial Ave	Northbrook , IL 600621827		604 Anasco	Y	14,438.01	19,645.10
123911		Chain O'Lakes	340 West Railroad	Round Lake , IL 60073		604 Anasco	Y	2,716.61	5,432.05
115778		Crafty Beaver Home Center	4810 Oakton St	Skokie , IL 600772953	2026	201 Route Cold Call	Y	24,434.55	44,019.42
130867		Precision Nails Staples & To	1000 Brown St	Wauconda , IL 600843109	1	201 Route Cold Call	Y	1,493.61	241.50
123826		J.R. Roofing	816 W Glen Flora Ave.	Waukegan , IL 60085		604 Anasco	N	2,922.37	3,027.22
101842	PARENT	Edward Hines Lumber	1050 Corporate Grove Drive	Buffalo Grove , IL 60089	1188	800 **DO NOT USE	Y	51.31	2,548.44
132088		R.T.S. Carpentry	Po Box 1161	Woodstock , IL 600981161		604 Anasco	N	.00	-201.70
118941	100755	Alexander Lumber Co	4001 S Country Club Rd	Woodstock , IL 600988025	1111	405 Reference USA	Y	19,501.68	43,482.82
130658		Stern Built	1257 E. Cobblestone Way	Woodstock , IL 600988230		201 Route Cold Call	N	.00	3,656.19
124504		Benton Lumber	2415 23rd St	Zion , IL 600992201	1	604 Anasco	N	414.00	.00
100737		Porter Pipe & Supply	401 S Rohlwing Rd	Addison , IL 60101	1184	800 **DO NOT USE	N	1,175.40	4,923.66
123898	PARENT	Build It Right	1300 W National Ave Unit B	Addison , IL 60101		604 Anasco	Y	933.72	1,575.76
125752	123898	Build It Right - Taxable	1300 W National Ave Unit B	Addison , IL 60101		604 Anasco	N	1,776.17	314.99
134395		Donald August	3n303 Cardinal St	Addison , IL 601014173		604 Anasco	N	.00	80.30
124628		MEYER WHOLESALE GROUP INC.	2740 Washington Blvd	Bellwood , IL 601041940		604 Anasco	Y	.00	226.97
106846		Liberty Fastener	540 Meyer Road	Bensenville , IL 60106	1091	201 Route Cold Call	Y	272.46	518.24

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132210		JP Carpentry	4N 300 Central Ave.	Bensenville , IL 60106		604 Anasco	N	.00	6.80
131626		NCC Contracting, Inc	214 Park St	Bensenville , IL 601062565		201 Route Cold Call	N	.00	71.83
109814	100755	Alexander Lumber	1720 Loves Road	Cortland , IL 60112	1129		N	10,020.20	18,183.56
134574		Daniel Kaufman	116 Allen Dr	Elgin , IL 60123		500 Vendor Referral	N	.00	172.67
128606		BDR Carpentry	1070 Willow Bay	Elgin , IL 601236535		604 Anasco	N	697.97	.00
131742		Rosen Sofkin	206 Kimbell Avenue	Elmhurst , IL 60126		604 Anasco	N	354.34	88.30
131371		Zucco Construction	6761 Highland St	Hanover Park , IL 601333912			N	67.36	.00
133975		Paul Gallois	501 W State St Ste 201	Geneva , IL 601342115		500 Vendor Referral	N	.00	86.34
133701		Hogan Design & Construction	21 N 6th St	Geneva , IL 601342130		201 Route Cold Call	N	.00	88.56
134447		Mike Vantine	3309 Hillcrest Rd	Geneva , IL 601344636		502 Other Referral	N	.00	120.07
130170		P.D.K. Construction	1n610 Eastern Ave	Glen Ellyn , IL 601373653		604 Anasco	N	166.61	592.26
133858		Juan C Romos	132 E Altgeld Ave	Glendale Hts , IL 601392633		201 Route Cold Call	N	.00	42.12
137893		Berlands House of Tools	600 Oak Creek Dr	Lombard , IL 601486401		604 Anasco	Y	4,796.18	.00
123849		Secure Tool and Fasteners	2315 Gardner Road	Broadview , IL 60155		604 Anasco	Y	1,778.54	2,119.96
133185		Builder Supply Outlet	2171 W Cermak Rd	Broadview , IL 601554605		201 Route Cold Call	N	1,714.06	2,470.24
119858		RKD Construction Supplies	11633 W Grand Ave	Northlake , IL 601641302	1098	604 Anasco	Y	336.18	776.84
131444		Bill Reece	1615 Shoreline Dr	Saint Charles , IL 601745521		604 Anasco	N	.00	81.79
123793		Totem Lumber	4421 25th Ave	Schiller Park , IL 601761476		604 Anasco	Y	5,635.56	17,254.80
123811		Scheck Lumber Company	27w130 Roosevelt Rd	Winfield , IL 601901643		604 Anasco	Y	1,994.33	10,161.95
133979		Brooks McIntyre	935 N Central Ave	Wood Dale , IL 601911218		500 Vendor Referral	N	.00	175.77
102743		Maher Lumber	301 W. Irving Park Road	Wood Dale , IL 601911325	6263	800 **DO NOT USE	Y	17,228.33	34,556.61
134221		Doorwayz Unlimited	550 Albion Ave	Schaumburg , IL 601934546		604 Anasco	N	.00	205.20
103757	PARENT	Evanston Lumber	1001 Sherman Ave	Evanston , IL 60202	1039	356	Y	38,679.76	51,208.99
126275	103757	Evanston Lumber (TAXABLE)	1001 Sherman Ave	Evanston , IL 602021322		604 Anasco	N	6,919.24	14,725.73
101683	100755	Alexander Lumber Company	100 Barney Drive	Joliet , IL 60435	1187	800 **DO NOT USE	N	12,426.66	23,409.57
137568		Ram Tool Construction	5 Greenwood Ave	Romeoville , IL 604461340		604 Anasco	N	1,471.52	.00
107158	PARENT	Minooka Grain, Lumber & Suppl	404 Mondamin St	Minooka , IL 60447	1187	201 Route Cold Call	N	3,836.16	5,412.96
124104	107158	Minooka Grain-Tax Exempt	404 W Mondamin St	Minooka , IL 604479875		604 Anasco	Y	11,661.27	18,349.36
125396		Schaaf Equipment Co, Inc.	8657 South Beloit Avenue	Bridgeview , IL 60455		604 Anasco	Y	.00	357.76
133845		Dave Pavelich	14714 Middle Pinecreek Dr	Orland Park , IL 604677206		201 Route Cold Call	N	.00	145.51
103989		Forest Lumber Company	17280 S Cicero Ave	Country Club H, IL 60478	1009	353	Y	9,857.52	11,709.61
128620	100755	Alexander Lumber (Iowa City)	PO BOX 831	Aurora , IL 60507		604 Anasco	N	1,770.76	3,449.15
133863		Glass Replacement	8900 47th St	Brookfield , IL 605132417		604 Anasco	N	.00	137.82
134478		B&G Construction	Po Box 235	Montgomery , IL 605380235		502 Other Referral	N	.00	21.60
130059		Illinois Designers & Builder	7614 Linden Ave	Darien , IL 605614561		604 Anasco	N	1,201.82	580.07
133980		Tom Hayes	13351 S Golden Meadow Dr	Plainfield , IL 605858551		500 Vendor Referral	N	.00	78.27
123726		Turek & Sons, LLC	1333 S Jefferson St	Chicago , IL 606075035		604 Anasco	Y	1,723.40	4,566.73
102999		Lee Lumber & Building Materi	633 W Pershing Road	Chicago , IL 60609	1006	800 **DO NOT USE	Y	.00	449.53
133793		Mutual Sales Corporation	2447 W Belmont Ave	Chicago , IL 606185917		201 Route Cold Call	Y	6,933.59	8,845.79
125091		Clark Devon Hardware	6401 N Clark St	Chicago , IL 60626		604 Anasco	Y	4,021.43	6,396.40
134457		Freddie Parker	4639 W Fulton St	Chicago , IL 606442712		502 Other Referral	N	.00	67.77
124173		A American Custom Flooring	7777 N. Caldwell Avenue	Niles , IL 607143382		604 Anasco	Y	.00	1,104.43
123913		Paxton Patterson LLC	4141 W 126th St	Alsip , IL 608031901		604 Anasco	Y	1,432.48	2,260.88
103386		Security Lumber	101 Lawn St	BRADLEY , IL 60915	1031	356	Y	39,948.63	54,973.59
107595		Kitzman Lumber	411 W. 1st St.	Dixon , IL 61021	2063	201 Route Cold Call	Y	1,837.89	7,394.32
123848		Milledgeville Farmers Elevat	Railroad & Cochran	Milledgeville , IL 610510878		604 Anasco	N	1,144.08	3,291.84
123786		Frery Lumber & Supply	2707 W 4th St	Sterling , IL 610818904		604 Anasco	Y	24,621.42	41,270.94
124631		SAUK VALLEY CONTAINER CORP.	1980 Eastwood Dr	Sterling , IL 610819233		604 Anasco	N	.00	1,166.40
108521		Schmeling Building Supply	1031 School St	Rockford , IL 61101	6292	201 Route Cold Call	Y	1,036.19	4,252.91

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ACCT	PARENT	CLIENT NAME	ADDRESS	CITY, STATE, ZIP	TERR	SOURCE CODE	TAX EX	YTD SALES	LAST YEAR
125337		Avanti Tool's & Accessories	210 N Columbia	Oglesby , IL 61348		604 Anasco	Y	314.10	1,112.93
114029	111818	Woolf Distributing	515 South Maxwell Rd	Peoria , IL 61602	1122	201 Route Cold Call	N	3,021.85	2,192.35
124362	100755	Alexander Lumber	1707 E Hamilton Rd	Bloomington , IL 617049607		604 Anasco	N	.00	1,162.12
106567	100755	Alexander Lumber	1720 W. Anthony Drive	Champaign , IL 61821	1191	201 Route Cold Call	N	2,502.44	2,571.48
123956		NUDO Products	1500 Taylor Ave	Springfield , IL 627035663		604 Anasco	Y	649.39	1,151.54

SALES REP Totals: 103 records printed.

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