

# ALEXANDER ZORNES

Cape Coral, FL  
586.596.6191  
AlexZornes@BKDziti.com

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**To whom it may concern,**

I am writing this with express interest in this specific position at your company. With a diverse professional background that spans culinary arts, sales, customer service, and much more; I bring a unique combination of skills that I believe align well with the dynamic nature of your company. Throughout my career, I have demonstrated a commitment to continuous growth and adaptability, which allows me to excel in multi-industry roles.

In my current position as an Insurance Agent at TZ Insurance Solutions, I have honed my ability to assess and meet clients' needs while working within a high-volume, fast-paced environment. My experience using lead systems and qualifying clients for Medicare Advantage then identifying proper coverage specific to their needs has further enhanced my organizational and multi-tasking capabilities.

Additionally, my tenure in the food service industry has equipped me with strong leadership, team oriented, and operational skills. Along with the artistic aspect of constantly creating dishes and menus from scratch while designating how the food itself is presented, I managed inventory, reduced waste, and optimized processes, all while maintaining an unwavering focus on customer satisfaction. Outside of BOH I've managed to work my way up from Host to Lead Server/FOH Shift Supervisor and everything in between. This hands-on experience, combined with my ability to work under pressure, has made me highly effective in meeting both client and business objectives. I am eager to leverage my multi-faceted expertise and dedication to professional growth in a new opportunity with your team.

I am confident that my background, combined with my enthusiasm for contributing to success, will allow me to make a meaningful impact within your business.

Thank you for considering my application. I look forward to the possibility of discussing how my skills and experiences align with the needs of your company.

**Sincerely,**  
Alexander Zornes