B2B solutions
Meeting Market demands.
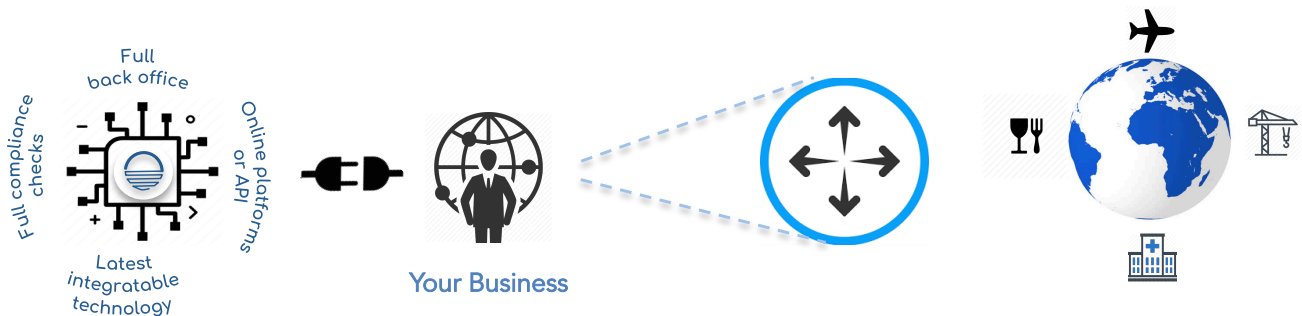
bluewater Payment Portal

More and more often, we hear companies are failing to keep up with market demands, especially in such a highly competitive industries and areas within their organisations in their the payment services departments.
This only results in them losing clients due to the lack of capabilities.

Here are just a few ways that we can truly expand your business opportunities when using our services .

Technology

Full compliance checks
Full back office
Online platforms or API
Latest integratable technology

Your Business

1 Fully utilise our Latest hybrid technology to cater for the toughest international demands with access via platforms or API.
We can cater for the most complex systems to enable you to secure the business opportunities

2 Limitations on products and services are a thing of the past. Fully utiilse your required payment strategy with confidence once connected to us

3 Expand your business with confidence.
Full service preserves the existing payment management organisation while going global

4 Secure new business opportunities and markets that were historically out of reach both nationally and internationally.

Currencies

150+ currencies

Via our network of liquidity partners you are able to exchange currencies that are far beyond your current offerings and in turn have global reach

These include those exotic currencies where other providers will sting you with high exchange rates and fees , and thats ONLY if they have the pairs you are after.

Product Capabilities

With companies becoming more risk averse, entertaining more strategic clients means a less versed company is unable to fulfill clients demands of Forward contracts over 1 year with competitive rates.

Calendar

Most Providers — 1 year

With Us — Upto 5 years

0%

1 Providing Forward contracts upto 5 years out with customisable flexibility allow longer term hedging strategies
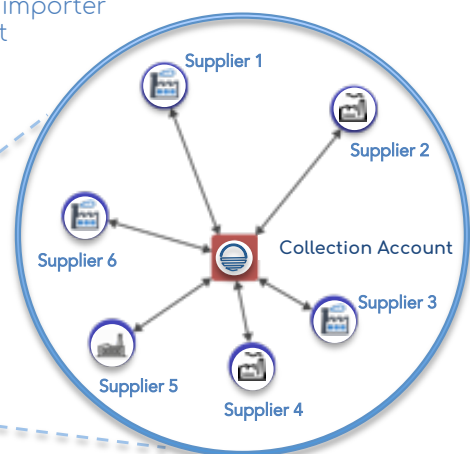
2 Using our balance sheets able to extend a 0% deposit offering to the more complex clients.

Collection Accounts

We take the stresses out of dealing with global payments.

Take the example of a national importer who has international suppliers. By using one of our 500 Collection accounts in dedicated hubs the importer can consolidate, automate and be in control of costs and have fast and immediate transfers between accounts paying his suppliers in their local currency.

Supplier 1
Supplier 2
Supplier 6
Collection Account
Supplier 3
Supplier 5
Supplier 4

1 The collection account has bank-beating competetive FX rates

2 Extensive FX Risk management solutions available

3 Repatriate your funds swiftly and securely at a time that suits you

4 All transactions can be triggered and managed online or on the phone