



# Show Me the Money

Exploring and Predicting MLB Free Agent Contracts

# The Question



# The Client



# How are we going to attack this question?

**With Data Science!**



# Tools and Resources

Dashboard

Standard

Advanced

Batted Ball

Win Probability

Pitch Type

Pitch Value

Plate Discipline

Value

Pitch Info

Show Filters

Custom Reports

Export Data

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#	Name	Team	PA	BB%	K%	BB/K	AVG	OBP	SLG	OPS	ISO	Spd	BABIP	UBR	wGDP	wSB	wRC	wRAA	wOBA	wRC+
1	Mike Trout	Angels	507	18.5 %	17.8 %	1.04	.306	.442	.629	1.071	.323	6.2	.318	1.0	0.7	2.3	111	49.6	.437	181
2	J.D. Martinez	- - -	489	10.8 %	26.2 %	0.41	.303	.376	.690	1.066	.387	4.7	.327	-3.4	-2.9	0.5	105	45.1	.430	166
3	Aaron Judge	Yankees	678	18.7 %	30.7 %	0.61	.284	.422	.627	1.049	.343	4.8	.357	0.5	-0.1	-0.4	145	62.5	.430	173
4	Joey Votto	Reds	707	19.0 %	11.7 %	1.61	.320	.454	.578	1.032	.258	2.8	.321	-10.1	0.5	0.0	150	64.0	.428	165

## Free Agents

PLAYER	POS	AGE	STATUS	2017 TEAM	NEW TEAM	YRS	RK	DOLLARS
Eric Hosmer	1B	28	Signed	Royals	Padres	8	7	\$144,000,000
Yu Darvish	SP	31	Signed	Dodgers	Cubs	6	1	\$126,000,000
J.D. Martinez	RF	30	Signed	Diamondbacks	Red Sox	5	6	\$110,000,000
Lorenzo Cain	CF	32	Signed	Royals	Brewers	5	2	\$80,000,000
Jake Arrieta	SP	32	Signed	Cubs	Phillies	3	4	\$75,000,000

# Assumptions and Choices

- ▷ Fangraphs for statistics
  - Thorough, in-depth and transparent
- ▷ Year Prior To Signing
- ▷ Hitters Only
  - Pitchers are a different world
- ▷ 2010-2018 data
  - Baseball has changed a lot in the last decade

# Assumptions and Choices

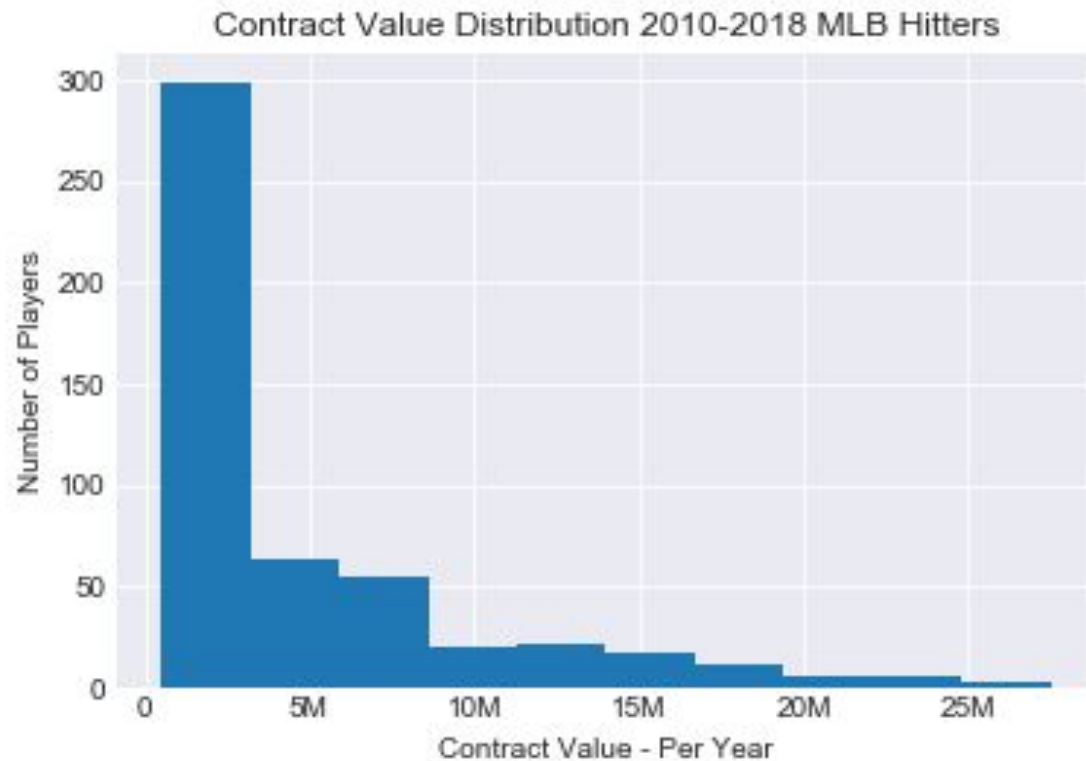
- ▷ Measuring the yearly contract value

20 Mil / 1 Year = 40 Mil / 2 Years

- ▷ But this value is not normally distributed
  - Log transformation

# Measurement - Log (Dollars/Year)

Why?





# Free Agency

**The State of the Market**

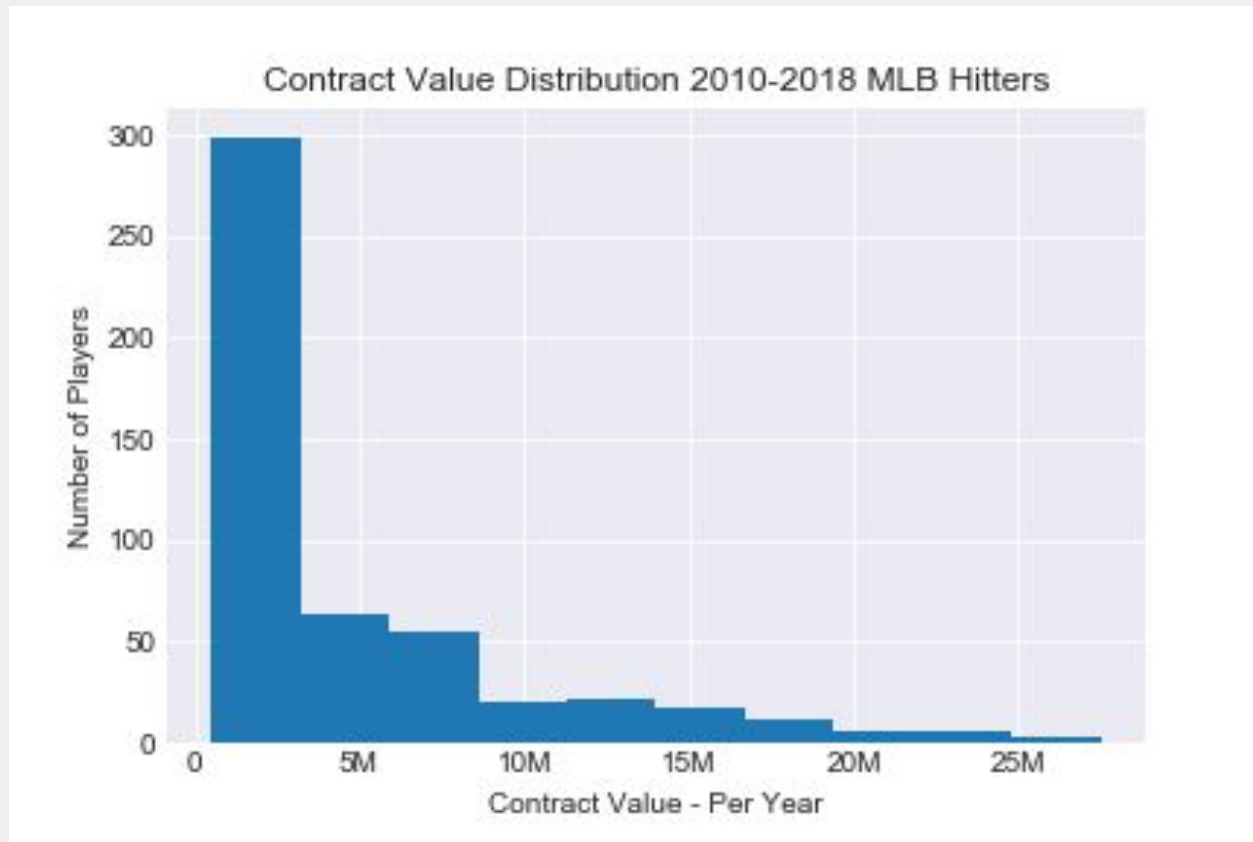
# Free Agency

2017 was a rough year for free agents, especially hitters



# Free Agency

Most contracts are for the league minimum or near it



# Modeling the Data

# Data Pipeline

## Web Scrapping

## Pandas

## Linear Regression

- Selenium to automate data gathering across hundreds of pages
- Fangraphs - Hitting Data
- ESPN - Free Agency Data

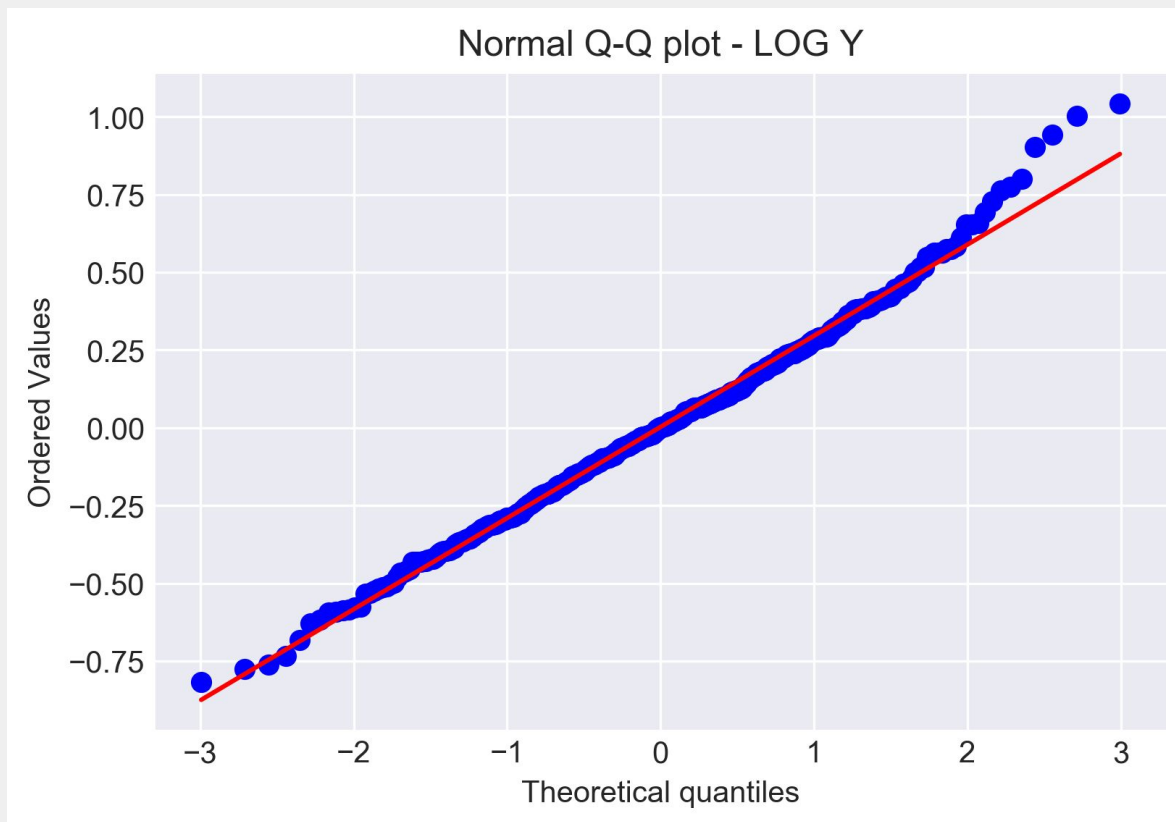
- Clean Data
- Merge together
- Exploratory Data Analysis

- Data Normalization
- Feature Selection
- Cross-Validation



# Measurement - Log (Dollars/Year)

Use Log(\$/Year)  
-Residuals looked  
much more along  
the normal  
expectation





# Final Model

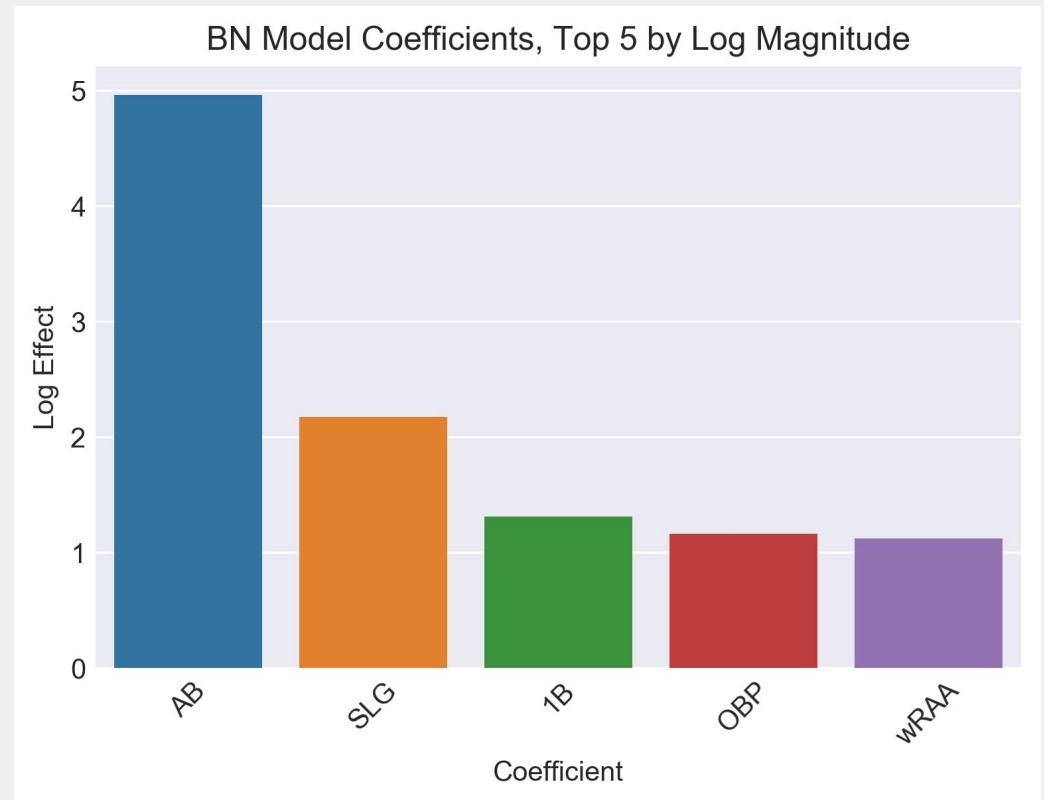
## 3 Step Pipeline

1. Standard Scaler
2. SelectKBest
  - a. 26 Features
3. Linear Regression

Tested Using Cross Validation to find the optimal results on our split data (test set)

Calculated  $R^2$  (on test split) = .6967

Our Top 5 Features in terms of effect on Log(Dollars/Year)



So, where does this  
leave us?

# The Client



# ➡ \$15,189,140

Using Conforto's 2017 statistics, our model projects that he would receive just over 15 million dollars on the open market



# The Prediction

Reflecting some of our model's limitations

- ▷ Forecasting for future superstars
- ▷ Team Preferences/Needs
- ▷ Bidding Wars

The “human side” of free agency

**Blackmon chooses a sure thing over free agency**

**Brandon Phillips thanks Cincinnati fans for 'unconditional love'**

“

*Show me the money!*





# Thanks!

## Any questions?

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