



FILTERS

region	All
market	All
division	All
customer	All
FY	2019

P & L

By Quarters

All values in USD

Metrics	Quarters				Total
	Q1	Q2	Q3	Q4	
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.5%	41.4%	41.2%	41.6%	41.4%

FILTERS

region	All
market	All
division	All
customer	All
FY	2020

P & L

By Quarters

All values in USD

Metrics	Quarters				Total
	Q1	Q2	Q3	Q4	
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.5%	37.3%	37.5%	36.9%	37.3%

FILTERS

region	All
market	All
division	All
customer	All
FY	2021

P & L

By Quarters

All values in USD

Metrics	Quarters				Total
	Q1	Q2	Q3	Q4	
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.5%	36.4%	36.4%	36.4%	36.4%

Net Sales Comparison



21 vs 20	162%	162%	566%	171%	204%
20 vs 19	163%	162%	3%	150%	125%

[Report Presented By : PAVAN BORALA](#)