# Need to clarify the process of purchase order whether it should be after the approval of Delivery Order.

# Invoice generation depends on the purchase order approval from client - is it the way the process work?

# Documentation(Checkbox) in Lab Process checkbox is in the current CRM – What the purpose to have it, instead documentation why don’t we fill ready to deliver directly?

# In Customer Need to know the brief of Invoice Type (types and its flow i.e., How its affecting the process flow).

# In Customer Need to know the brief of Delivery Order Type (types and its flow i.e., How its affecting the process flow).

# There are some points where I couldn’t follow the flow of the Current CRM ., especially in the purchase order.

Totally I need a Brief on the Flow(What we are improving) after the salesorder (Since we are not clear with previous discussions)

Note: If i get a document on it , it will be more helpful on the follow up