



Government Contracting and Certification Resources

Businesses engaged in government contracting are in good company in Montgomery County. The following list of resources can help you navigate the world of government contracting.

Doing business with Montgomery County Government:

[Montgomery County Department of Government Services, Office of Procurement](#), provides information and guidelines regarding the purchase of services and products by Montgomery County government.

[The Montgomery County Inter-Agency Central Vendor Registration System](#) is a collaborative effort between Montgomery County Government, Montgomery College, Montgomery County Public Schools, and the Housing Opportunities Commission to provide a one-stop registration system for companies who are interested in providing goods and services to all four County agencies' procurement offices.

[Montgomery County Minority, Female, Disabled \(MFD\) Program](#). Montgomery County, in an effort to increase the amount of contracts awarded to minority vendors, has developed an initiative to support and assist MFD firms in obtaining government contracts.

[Montgomery County Local Small Business Reserve Program](#) (LSBRP). The LSBRP was established to increase purchases to Montgomery County-based small businesses and requires County departments to seek local businesses for procurement opportunities.

Doing Business with State and Local Agencies

- [Maryland State Government](#)
- [Washington Metropolitan Area Transit Authority \(WMATA\)](#)
- [Washington Suburban Sanitary Commission \(WSSC\)](#)
- [Montgomery College](#)
- [Montgomery County Public Schools \(MCPS\)](#)

Doing Business with the Federal Government

[FedBizOpps.gov](#) is the single point-of-entry for Federal government procurement opportunities over \$25,000.

[Central Contractor Registration \(CCR\)](#) is the primary vendor database for the Department of Defense (DOD) and an increasing number of Federal Agencies. Current and potential government vendors are required to register in CCR in order to be eligible for contract awards and payment.

[GSA's Federal Supply Schedules](#) also known as Multiple Award Schedules (MAS), are contracts that allow federal customers to acquire more than 4 million services and products directly from more than 8,600 commercial suppliers. Under the schedules program, GSA enters into contracts with commercial firms to provide supplies and services at stated prices for given periods of time.

[The Small Business Administration's \(SBA\) Section 8\(a\) Business Development Program](#) assists socially and economically disadvantaged business owners to obtain or increase government contracts.

Government Procurement Assistance and Support

[Veteran Institute for Procurement](#) is a training and assistance program established by the Montgomery County Chamber of Commerce to help Veteran-owned businesses to access government contracts.

[The Mario Loiederman Procurement Center \(MLPC\)](#) is a non-profit initiative to provide counseling to the small and minority business owners interested in government contracting.

[Maryland Procurement Technical Assistance Program](#) (PTAP) helps companies to identify, bid and perform on government contracts with federal, state, and local government.

[Design to Delivery \(D2D\)](#) is a consulting firm that helps companies to do business with the federal government.

[Road Map Consulting](#) is a consulting firm that helps companies to do business with the federal government.

Women and Minority Business Certification

Government agencies and many private employers have programs to encourage procurement by local, women-owned, minority, veteran, and/or disabled firms. Certification by an independent third party is often required. The following organizations offer certification, as noted:

[Maryland Department of Transportation \(MDOT\)](#) offers certification for Minority Business Enterprises (MBE), which include women, and Disadvantaged Business Enterprises (DBE). This certification is recognized by Maryland and many local governments and agencies, including Montgomery County.

[Women's Business Enterprise National Council](#) (WBENC), offers certification for Women Business Enterprises (WBE), which is widely recognized by the private sector and some governments, including Montgomery County.

U.S. Small Business Administration (SBA), offers certification for [Hub Zone, 8\(a\), Women Owned, and Veteran & Service Disabled](#) enterprises that seek to qualify for federal contracting opportunities with the federal government.

[National Minority Supplier Development Council](#) offers certification for Minority Business Enterprises (MBE) recognized by the private sector and some governments, including Montgomery County.

Additional Certifications

- **Green Certification:** www.mcgreenbiz.org
- **Benefit Corporation certification (through B Corp):** www.bcorporation.net



Certifications that will be accepted:

If you plan to sell your product or service to:	Federal Government	Federal Government Prime Contractors	Corporations	Maryland Government & Universities	Montgomery County Government and related institutions (MCPS)
Women's Business Enterprise (WBE) Certification through Women's Business Enterprise National Council (WBENC) at http://www.wbenc.org/			✓		✓
Women Owned Small Business (WOSB) Certification at http://www.sba.gov/content/contracting-opportunities-women-owned-small-businesses	✓	✓			
Minority Business Enterprise (MBE) through the Maryland Department of Transportation www.mdot.maryland.gov/MBE_Program/HomePage.html				✓	✓
Socially and Economically Disadvantaged Business (through the Federal 8a Program) https://www.sba.gov/contracting/government-contracting-programs/8a-business-development-program	✓	✓			✓
Minority Business Enterprise (MBE) through the Maryland/D.C. Minority Supplier Development Council https://affiliate.nmsdc.org/crmsdc/app			✓		✓
Montgomery County Local Small Business through the Local Small Business Reserve Program http://www.montgomerycountymd.gov/PRO-LBP/Home.html					✓