

Q1 2014 Earnings Call

Company Participants

- Antônio Carlos Vélez Braga
- Djalma Bastos de Moraes
- Luiz Fernando Rolla
- Unverified Participant

Other Participants

- Felipe Mattar
- Sérgio Tamashiro

MANAGEMENT DISCUSSION SECTION

Antônio Carlos Vélez Braga

Good afternoon to all of you. My name is Antônio Carlos Vélez Braga, Superintendent for Investor Relations of Cemig. We are now starting this video webcast with the participation of Dr. Djalma Bastos de Moraes, our CEO; Dr. Luiz Fernando Rolla, CFO and Director of Investor Relations; (00:31). You can follow this broadcast (00:41 - 00:56) ri.cemig.com.br.

Now, we hand it over to our Director - CFO and Director of Investors, Dr. Luiz Rolla.

Luiz Fernando Rolla {BIO 1852035 <GO>}

Yeah. It's a pleasure to be here with (01:13) to disclose the results of our first quarter 2014, very relevant results for us. They show (01:23) demonstration of how right we are in our (01:30). We'll do that (01:33) in recent quarters and semesters.

I have our CEO, (01:41) who will talk about our results and later on figures. So, I think for any doubts you may have and then we go forward. Mr. CEO will remain with us for this first part of the transmission, the rest of the (02:08) for any doubts or questions you might have with our (02:17) results. And I would like to hear from him. What message would you like to convene?

Djalma Bastos de Moraes {BIO 2089645 <GO>}

(02:28) I'm highly pleased to be here and disclose our figures and results. These results show (02:44) how concentrated they are and our board (02:52 - 02:59) addition to our network, it is dictated as you can see there. And also what's really relevant here.

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Well, first, we can see that we have a very well balanced business portfolio. We have investments in distribution, generation, and transmission. We have acquired assets in all these areas and this (03:38) correct decision as you see in our results.

Yeah, (03:52) for last, but it's important that we highlight the fact that the results are fruit of our strategy. The strategies that we have been pursuing for some year (04:09) and it's something very important, 579 Provisional from the federal government (04:20) have some hydro plants zero operation (04:25). We've some of them also returned (04:29). We, very correctly, we've focused on multi generation (04:36 - 04:54) our top objective (04:59) in generation. We have taken part in transmission (05:09) acquire transmission and generation (05:20) we're getting substantial success (05:32).

So, yeah, with a very positive prospect correctly investing in alternative energies. We have wind power, very strong portfolio (05:47) the top in our country in wind power (05:53). If we come to opportunities to acquire additional assets. Okay? We'll do it. (06:04) strong in generation. (06:06) our portfolio in generation is an important - to a very substantial increase in EBITDA (06:18).

We've been together in our objectives (06:26). We have same conditions for next year as we have in June, July for (06:36) achieving the major objectives reaching in 2015.

Yeah, wind (06:57) power; we were gaining more and more importance. (07:00 - 07:26) wind energy some years ago, but they couldn't compete with the solar (07:35). Nowadays, we're in position to (07:39 - 07:45) photovoltaic (07:48) seeing that there are some opportunities and some extra gains perhaps that we'd make photovoltaic stay with us through the next years. Yeah. We did that at local (08:08) stadium of Mineirão, also in the stadium of Mineirinho in Rio. And we are very (08:17) in this sector.

For the third time, we have this very substantial recognition. For example, Oekom Research, the Abrasca Research (08:41), the DJSI (08:46), also ISE Corporate Sustainability Index in the ninth year running, and also Carbon Efficient index for the fourth year running.

Now, talking about Gasmig, you can see the evolution of the volume of natural gas sold from 2009 all the way to 2013. You can see the R\$4 billion (09:19) gross revenue, up 15% from the year before. You can see 7% growth in terms of volumes sold in this quarter as compared to the same quarter of 2013.

You can see that we are very strongly trying to make it feasible to supply homes here in Belo Horizonte and also another big city of Minas Gerais (09:47). And also even more importantly, we have decided together - we took decisions together with government to supply on (10:05) plant that's now operating in Uberaba that's Western Minas Gerais. We took (10:16 - 10:19) through the proximities of Belo Horizonte (10:23) where it's produced to (10:26) on the western part of the state.

That involves R\$2 billion investments for gas pipelines. We're supplying one of the most - one of the wealthiest regions of the state, commerce, industry and mostly home clients,

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because of the consumption of the major (10:54). We are sure that this will bring us very satisfactory results. We are working with a very high-level company, with high-level expertise. We are - we believe that we are building this longest gas pipeline in the country, yeah, at least in the last five years. There is a panorama of our company today.

And some days ago - four days ago, we had - at a higher appeal court, we had the judgment. You remember when that 579 Measure or Provisional Measure was issued, we are - we were together with the government in the willingness to reduce tariffs for the end consumers. But unfortunately, we had some problems, because we believe that three of those 20 plants we had acquired vested (12:09) rights over them. And we came to know that there was an attempt by the government to hold it back. But we (12:30) injunction against the ministry and the judgment was taken two years - took place two years ago and with the results being given one of the judges required a review of the documents, and this will be extended all the way to June. But it's an important that you understand that although we have a very good position in terms of profit this first quarter - as part of it explained by Jaguará Plant, but it's important that you understand all our efforts over recent years when we decided to invest in a very broad portfolio (13:23) in other assets that allowed us to get now where we are - where we stand today. Jaguará is part of the explanation for this profit.

Yeah. This is important. We will keep (13:40), but it is important that these efforts from several negotiations, dealings that have (13:50) taken place (13:52). And this is the message I'd like to leave with you today. Our bet is solid and we assure you that lots of sources of happiness in the future.

I now request your permission for leave the room and they will be here for you as any doubts you may have.

Luiz Fernando Rolla {BIO 1852035 <GO>}

Yeah, it's a very positive message from CEO in view of what's coming in the near future and also explaining the correctness of our strategies. As our CEO said, you will see the figures today that reflect that. So, thank you Mr. CEO and have a nice afternoon.

Yes. We will now focus our analysis on the results of first quarter 2014, stressing or re-stressing the message of our CEO, what led to this processes - these good figures. This is a result of our good strategies that were taken (15:26) in recent years. It's not just a result of one quarter, but it adds up to over many semesters with correct strategies that have now delivered these good results you can see.

All the increases in cash, earnings, profits, this is a result of a whole set of strategies. Commercialization is very successful not only now but for over 10 years when we started to incorporate the free trades environment. We took correct decisions. We made an option for this market and we expected to have our average price a little above what the market has. And all these decisions are now culminating in all the benefits that we can see today, but this has been going all the way from mid-2012, at the time we had some

concern about the scenario pertaining to electricity. We wanted to buy extra capacity for generation and that was - we had this thought with that decision.

And you'll see the fruits. Jaguará (17:12) of the 579 Provisional executive order, but this is part of our strategy. Its part of our benefits that now results from this overall strategy of commercialization. Nobody could really predict spot prices as they are happening now, but we have clear indications that it would be going up probably and this was confirmed and led to the results we see now.

We have this very strong position in the free market GT - Cemig GT has grown 32% (18:08), I guess, market participation of 25%. Cemig D with substantial number of extra connections and we are still with even better possibilities for the future. We can see a 20% in this semester for the operational expenses, but they still shows that the main item was associated to energy bought because as a function of this higher spot price and with the subsidies given by the federal government to the end consumers. If we had included these expenses associated to these subsidies, these figures would be much higher with much more trouble to our end consumers, but this item we don't control. It's just conveyed to Cemig D and subsidy goes straight to our end consumers.

In all our items we had gains in personnel, payroll, remember our commitment to reduce - we made this commitment with investor market to reduce payroll and reduce operational expenses and we really achieved reduction of R\$148 million and you can see we have real gains in terms of personnel. And this will continue into the coming semester (20:12).

Participations or subsidiaries rather consolidated EBTIDA, you can say - well, we've had better performances with the other performances above R\$2 billion that, as you can see from these figures with more revenues from generations, the expectation is positive for the rest of the year, isn't it?

Unverified Participant

Yeah, good afternoon, Dr. Rolla and the other participants. For sure, Dr. Rolla, more than R\$2 billion largely the - or EBITDA in one only quarter is very good. From April 2013, we have the impact - distribution in 2014, but in a sustained way. The company maintained substantial growth in its cash generation, it has been happening over recent years consistently.

Yeah, practically we have recovered all the losses that we incurred with Provisional Order 579. Yes, it's much higher now and most of the cost of Cemig Energy as we will see later on, we don't get that via CDE. This is going to be a part of the 2015 tariff structuring. So if we included what we could readjust in the future, this EBITDA would be even higher. This shows extreme consistency in our operations.

Yeah, EBITDA - consolidated EBITDA is our management - managed EBITDA. Yeah, this is considering the subsidiaries where we have shared control. This quarter, Cemig GT was an oddball there with the different numbers, but we are expecting in the future that all of them will perform equally.

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Yeah, we can see a sharp decrease. Some of the companies had profits below inflation, but they are making an effort to reduce operational expenses as well. We have to recapture our efficiency gains on improving our efficiency. But in this semester, the price of energy is very high, so the generator profited from this, and this led to these effect 80% of all the results coming from this sector. So, this is the result of our strategy. (23:58) when we decided to buy interest in various companies that helped us too, yes for sure.

This has characterized maybe over the last 10 years. You can see the EBITDA, these subsidiaries represented 18.2% of this first quarter and in profit even more so if we keep on stick into this strategy as we have in recent years, the trend is to have more and more relevant results.

TAESA also an outstanding performance, better than last year in special, LIGHT. LIGHT was the company that was a cause of concern when we had the PLD increase. But even so it had a very positive contribution, indeed a very important contribution to our results. And LIGHT has been very constantly with a lot of efforts controlling the losses, which is highest challenge. And we believe that by the end of the year, we'll have very robust results from LIGHT. Yeah, and also commitment to the payment of dividends from them, that's a very important point to us.

The next slide, just like we did with EBITDA and now we do with our consolidated net income. Income generation was the most relevant around 90% of the profit, showing that this was mostly a result of what our CEO said about our strategies and our present focus is (26:07) operation. We have enhanced 100% of incorporation of our projects, but our strategy to go for more generation to add to our results led to these gains that you all can see.

You're going to see profits growing 45% very strongly as compared to last year, but we don't except that such a strong growth keep on coming for the next years, but it will still be substantial for the next quarters. Our consolidated debt profile was substantially reduced. Now we have R\$7.4 billion of net debt total. That's a very positive result. Isn't it? Because it gives credibility to the quality of our debt.

Yeah, if you compare debt with annual cash generation, we can see that our debt falls short of 2 times that amount. So that gives us a loan over (27:35) credit quality and its sustainability for operations into the future with new investments and also the debt profile the part indexed to the IPCA and then the other four interest rates, very conservative profile that we have managed over the years detaching our service from the dependency on foreign currencies. And we benefited a lot from the reduction in interest some time ago and this is also to be highlighted.

One of the targets for this Investor Relations is to lower the cost of those traction (28:31). Can we do that? Yes, we can and we have helped in that process. And together with the other areas of the company, we can manage to reduce these costs and keeping and increasing our stock of good investments. Even being one of the companies that - in the area that has bought more assets recently, we are in the best positions.

In addition to working 24/7, what else can we do to convince that the investors – cost should be brought down further? Yeah, as you said, 24/7 is our normal days. We should – so what a good opportunity Cemig for attracting credits and also for shareholders. Have you invited investors to participate in our annual meeting?

They have and they're invited. The meeting will occur – take place on Sunday running through Tuesday with descriptions of what's going on in the electrical sector from the regulatory point of view. It's a real opportunity for investing – investors' community or investors in general to hear from the executives of the company to – about our strategy to generate value.

Are you going to reevaluate your guidance? Yeah, a new guidance will be presented. And I'm sure it will demonstrate our commitment to transparency with this guidance being issued once a year our yearly feature. And it will be contribution to – for the market estimates and to reinforce the trust investors have on us. Our position in terms of debt is very clear. Our financial health is very solid. And we are guaranteeing financing for investments that are plan to be made.

Investments we have made also in the first semester to be in altogether as planned to be invested – sorry that's for the 2014, total volume for 2014 is R\$2 billion. So far we have already delivered R\$1 billion. So, more than – about half of it with Brazil (31:57), mostly investment in the acquisition of (32:02) company and we also capitalized Renova with these assets. As our CEO said that clearly Renova – for returns – very attractive returns, and very competitive costs in the generation market.

We are pretty sure that this will bring a lot of joy to all of our investors, substantial gain already in our results. They are adding consistently to our growth and dividends at lower costs and operating performance, setting records or nearly that. So, this shows that Cemig has been making good investment in the way we are showing it today, also in due time bringing even further results.

Also in the distribution, we are investing, we have this commitment with our quality of services and the results are very positive too. Yeah, we have been investing in distribution this year, mostly focused on improving services, but we have increased our consumer base by 230,000 consumers and we are making investments for covering the needs that will appear with the World Cup as well.

Distribution, all the volumes on investments made in recent years are pretty high reflecting on the quality of the services provided to the society. We have substantial gains in quality and effective efficiency in our area of concession from 2013 to 2014. So that has to do with sustainability as well, not only improving in the numbers, but also improving the quality of the service that reaches our consumers within our area of concession.

Despite all the concerns and the worries that distribution companies have been gone through recently in terms of both energy Cemig has managed to achieve our distribution at sufficiently good level and it will receive R\$1 billion investments by the end of the year, and that will translate into even better services to our consumers.

Yeah, we are consistently seeking cost reductions, but not at the cost of our quality of the service to our consumers. We have expectations of remuneration with more revenues to the company. That's a virtuous cycle sustainability, better services, and better revenues for the future.

So you're overseeing all these initiatives in operating performance improvement and cost reduction, how do you see that into the next semesters? Our business generation - the big possibility is on the side of revenues where there were more and more efficient trade and expenses keep constant. Our margins are very high, so we can keep very low cost in generation.

In distribution, the challenge is expenses. We have to make it more and more efficient, considering the optimization tariffs. They have suffered natural process imposed by the regulatory agency. Challenges to reduce cost, this has been discussed in the recent meetings with distributors.

Every quarter we have been checking the results. We have slimmed down the companies very constantly reducing personnel. But without that translating into pressure of cost on third parties, for example, we are seeking better efficiency without any decrease in quality. Yeah, that precise. The financial health of the company in a way that we can invest more where we can seek new alternatives for investments always having sustainability in mind. That's part of our DNA.

That's our cash flow. That represents everything that Luiz has described to you, very strong cash generation. You can see that we go on despite all the concerns of recent times, we kept on investing. You can see the figures there. Cash generation is very strong, R\$618 million in the first period. But we have this very strong cash generation and this will allow us (38:55) weather through this period of concerns.

As part of all these strategies, we had very positive recognition from the market up to April 30. We were much above the average of other players in the market. You can see the comparisons there. And thus, we will translate into higher returns to our shareholders. Our meeting - our shareholders meeting of April 30 has already approved R\$1.655 billion in total payment for - and this will be happening by the end of the year, it will be done. The expectation is that total return to our shareholders will be very positive, something around 30% as we are projecting.

These results make us very happy. The decisions taken over recent years, the strategies adopted precisely aimed at the - in the end, ultimately, good results to our shareholders, not only majority shareholders, but minority shareholders spread - scattered around over 40 countries in it and discovering the entire globe. Yeah, but in 40 countries, in excess of 100,000 shareholders, growing participation in the United States and the United Kingdom are the main areas, but also substantial growth in Asia, the Mid-East, Australia, institutional investors even trying to include us as part of their investment portfolios. They really trust our results and they trust our strategies for value added focus on growth - investments that are focused on growth that coincides with our own strategy. Now, they are looking

overseas on the other side of the world, to Brazil, looking for higher rates of growth than in their native countries.

These were the slides we have prepared for this first part of our presentation. Can we now move on to the Q&A session? We are available if you want to make questions. In fact, we have doubts that we haven't covered to your content.

Q&A

Operator

Ladies and gentlemen, we will now start the Q&A session. (42:54) from Banco Fator would like to make a question.

Q - Antônio Carlos Vélez Braga

Good afternoon and thank you for the opportunity. I would like to hear comments on the situation of the ferro alloys of Minas Gerais, if you could tell us anything about the contract that's to be initiated in 2015?

Ferro alloys, yeah, they have a contract with Cemig. Could you please repeat the last part?

Yeah, ferro alloys, Minas Gerais guided to contact with Cemig and they are talking about a contract that will be to their advantage. And it's in a very complicated moment of tariff prices in Brazil. What could you say from your point of view in terms of that contract?

Thank you for that question. Naturally, these clients, they have been with Cemig - clients of Cemig for more than 10 years. And we - if we consider even in the past that goes long back, the contract was to market conditions at the time that it was signed, just like others, it was a - the contract was advantageous to Cemig as well, but in the meantime, market conditions have changed dramatically. So energy price is now much impacted and - in fact that some of the concessions that will have to be returned to the conceding power, a total of 1,000 megawatts or 600 megawatts of assured energy will have to be returned to the federal agencies. This causes our energy price to go up. You can remember that we took measures to substitute those companies that are going to be returned to the federal government, if they want to - the market price to - as it stands today, then we'll renew the contract indeed.

Do you think together with the government of Minas Gerais to take some measures to help industries of ferrosilicon and also aluminium. They are highly depending on energy?

Yeah, we are very much concerned with economic viability of our clients. We have 25% participation in the market now-a-days. This was hard earned in this very competitive market. The Cemig's price is the best and the most affordable to these clients. We won't forget them. We will make our best efforts to meet their requirements within the new

market conditions that requirement currently seen. We wouldn't - I couldn't understand what he said.

Would you allow the present conditions to be maintained?

No, I think that was distortion of the last contract. And if we come to sign another contract, some of these clauses will be eliminated.

Okay, thank you. Good afternoon.

Operator

Our next question comes from Felipe Mattar from Goldman Sachs.

Q - Felipe Mattar {BIO 1900681 <GO>}

Good afternoon, Luiz, good afternoon to you all. Three questions quickly. Perhaps I will go for the three without interruption. First, a little more clarity on the Jaguará timing.

Somebody mentioned in July, August, but recently we expected court date for May - for February, but then it was postponed to May. So perhaps you can rearrange the schedule for us. Recently, we also saw in Colombia, legal discussions about privatization of ISAGEN that led to very soft drop in the value of their shares. If we perhaps - well, the Colombian government is willing to issue bonds to cover for that. What's your expectation given this injunction? Do you think that this auction will take place or if not now, perhaps in the near future. Again, the third question was Jaguará, what's your opinion of your legal counsel about the possibility of getting gains to Cemig in case injunction is dropped. The client was exposed to the spot price. So, there was the decision by Cemig, it's just (49:35) injunction and lasted through the fluctuation of this spot market. Do you think that it will be retroactive or is it more complicated than it looks?

A - Antônio Carlos Vélez Braga

Thank you, Felipe, for the questions. Let try to answer it in sequence for the timing of the Jaguará court decision. Well, everybody expected this trial or this judgment rather to take place in December - November, December, but this was brought forward to May, which was good. And the fact is that the reading we did and our legal advisers say that this would take place and should be resumed by July, August. Of course, this is not guaranteed. It may be that next week the judge that's now not reviewing the documents can come back to the court. But our expectation is that this should happen around August. This is the estimate of our legal advisors.

As for Colombia, privatization process of ISAGEN, every prioritization in Latin America, is a very complicated process. There is a strategy of the government to try to raise capital to invest in the infrastructure, especially highways in Colombia. So interesting ISAGEN, according to the government's strategy, will allow them to raise capital to complement what they need for investments in infrastructure.

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It's (51:57) process. So there is opposition - very strong opposition against this privatization particularly and as a consequent suspended, but the proposal from the government is that after elections due next week and probably by June, this may be resumed - the process maybe resumed definitively. Our expectation is that something within three months to five months at most, the process will resume. We have high level of confidence in this investment because our partnerships - the involving partnerships are very solid and positive and this will be very attractive - very attractive terms even to government of Colombia with 57% participation of interest in ISAGEN. We're not 100% sure that this would help as we expect, it may be extended further in time, but that's our estimate.

Now, question about Jaguará - your question about Jaguará now. In fact, I understand that this is about revenues that we have enjoyed from Jaguará as ever since we want an injunction, that's your doubt, right?

Q - Felipe Mattar {BIO 1900681 <GO>}

Yes, precisely.

A - Antônio Carlos Vélez Braga

So if that comes to happen, we understand that we really are in position to retain 100% of the revenue in July in that period. Our legal advisors have assured us with very firm arguments and that gives rise from the situation of - this litigation that's going on. But we have no doubt that we have - we have no doubt that any (54:45), no, we don't think that we will be done.

Q - Felipe Mattar {BIO 1900681 <GO>}

Thank you.

Operator

Our next question comes from (55:20).

Q - Antônio Carlos Vélez Braga

My question in regards to generation, your expectations for the rest of the year.

It's hard, GSF for the next month. This is tough question. I don't think that even our experts can answer this at this point. It depends on a series of factors that are independent from our will. And we expect that there will be some kind of impact but our strategy as we said - the strategy we adopted in 2012 was aimed at increasing our security margin anticipating that GSF would bring some negative impact because of our strategy we acquired generation capacity expanding our hedging. And the situation has worsened over the last six months despite our very substantial volume of reserve. There is some concern about the value of GSF having view the current status of our reservoirs; all our protection measures have been adopted. We are confidence that if any reduction

happens in GSF in the next month, our reserves will be enough to absorb any related volatility.

Operator

Our next question comes from Sérgio Tamashiro from Banco Safra.

Q - Sérgio Tamashiro

Two questions, effects for and others. In my understanding, I don't know how long more - I am not sure if this can be resumed fully later on or if the process has - is open ended or is this - is there a deadline for that to be resumed. And if any loss occurs with NAV even if there is a new injunction with a higher appeals court, are you using the arguments - or if it happens again, are you going to use the same arguments to defend you case or would you go for another strategy?

A - Antônio Carlos Vélez Braga

No, there is no deadline for the judgment. It depends on the judges and not even any limit of time for the judgment to be resumed. It depends on the judges in their own individual analysis they use the time they feel necessary to make their judgment - to arrive at a judgment. We cannot interfere with that unfortunately. But within this context, we think that Cemig is very well positioned. We had a very strong argument and we've built a very strong case and this will put us in a comfortable position during this time until the judgment comes to an end.

Q - Sérgio Tamashiro

If you lose the case, are you going to go for another line of argument or will you use the same line of defense?

A - Antônio Carlos Vélez Braga

Of course, if you don't win the next judgment, we will go for another appeal and our contract assures us this right. And if by any chance this right is not respected, we have some other strategies of appeal to revert the decision of the Higher Appeals Court, if it is favorable to us. But we are comfortable (01:00:58) of our position (01:01:09) tenure for our concession contract.

Q - Sérgio Tamashiro

Another question about generation, in absolute values (01:01:20 - 01:01:37)

A - Antônio Carlos Vélez Braga

(01:01:38) result capacity was very significant. In late March, we have something like a 600 megawatts of non-contracted energy and that makes us very comfortable to go through the next semesters or the quarters rather that number remains for the next quarters, yeah.

Operator

Our next question comes from (01:02:14).

Q - Antônio Carlos Vélez Braga

On the same line of (01:02:18) question, how much percent - what's the percentage of contracts for energy to be sold in 2015 to 2016.

In our annual meeting to take place on the May 26, we'll have a presentation at which you have all the information about our portfolio and our generation portfolio, and all of this exposure. Exposure is no longer there, but non-contracted energy, we will be falling within that graph that we usually use for that disclosure. I'm not going to anticipate that because then it would preempt that for you and we really wanted to attend personally and please come and I will tell you at the occasion.

One more question. What is the percentage of energy sold in (01:03:48) seasonal; yeah, how much did you seasoned in the first quarter or differently from the last two years.

For the quarter, you remember that we concentrated that during the first quarter last year, because it was allowed to do that, we were permitted to do that because we knew the price, market price in January. We were permitted to do that under the rules in force at that time.

In this year our protection strategy is not 100% like it was like last year because we've Jaguar standing in this injunction. I think injunction is a precarious instrument, so we cannot commit 100% of Jaguar in this first quarter, but it was done out of twice resulting that solid volume that you saw.

What is percentage anyway? 30%?

I cannot disclose that even have that information with me, that is - perhaps we can convey that information to you.

Operator

We now close this Q&A session. I'd like to hand over the floor to Dr. Luiz Fernando Rolla.

A - Luiz Fernando Rolla {BIO 1852035 <GO>}

Yes, I'd like to thank you for the time you dedicated to us today. It's been one-hour-and-five-minute of the teleconference. My message - my closing words would be that our results are not tied to the present context or scenario. They consistently are resulting from strategy that has been adopted over recent years. And we are confident that the same strategies will keep on bringing even higher returns to our shareholders.

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We see these returns as adequate and even exceeding our expectations in the various assets that we have acquired. And I reiterate our confidence in investments we are making in Renova. Renova is an extremely efficient company with assets of extremely high level of quality, and this will bring major results. It's a very long-term potential for growth and with a potential to become as big as our Cemig Generation. That's our conviction besides where they develop their wind farms, it will go above - well above the national average and even the world's average with acquisition of goods and services. They have acquired very high levels of performance. That's why we bet on them. We believe that it will become one of the - or maybe the best investments of Cemig into the coming years.

I again thank you for your time, and I wish you a very nice afternoon.

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