CS506 Bay State Banner Deliverable 2 & 3

Zilin Zhang (U87038789) Mingyan Yang (U30215865) Yujing Chen (U70567267) Yicheng Li (U29503597)

1. Introduction

The Bay State Banner is an independent newspaper primarily geared toward the readership interests of the African-American community in Boston, Massachusetts. It owns news weekly that reports on the political, economic, social and cultural issues that are of interest to African American and English speaking Latinos in Boston and throughout New England. Started in 1965 by Melvin B. Miller, a graduate of Harvard College and Columbia Law School, the Banner provides its estimated 120,000 weekly print readers and 300,000 online readers with reports on a mix of local, national, international news and cultural events. The Banner is the newspaper of record for this community and has chronicled the struggles and successes of the last 50 years.

To carry out the political plans, politicians need a large amount of money to support the activities. And they need donors. Actually, the real estate industry is the largest donor to Massachusetts politicians. It covers brokers, developers, architects, and anyone with a vested investment in building. They acquire a large number of profits from the real estate industry and become the power of the politicians to support the politicians' activities.

The real estate industry covers many people who have a vested investment in building, including brokers, developers, architects and ect.. Our client Yawu Miller, a journalist writing for the Bay State banner would like to examine the lobbying power of the real estate industry in Massachusetts.

2. Data Collection & Processing

2.1 Data Source

Our data source are The Secretary of Commonwealth's website: http://corp.sec.state.ma.us/corpweb/CorpSearch/CorpSearch.aspx

Our task is to collect all business filings for the past 10 years that specify "real estate" as the industry. We need to type "a" or "b" or "c", etc...then view filings, annual report, extract PDFs from all links; and extract names of bulist "real estate" as industry.

2.2 Scraping & Data Downloading

We use Python code to scrape the Secretary of Commonwealth's website.

Since we were not familiar with the scraping, we use selenium IDE to create the basic skeleton of the code. Then we modified the code to the one that works for our scraping. And we choose the Chrome driver as the driver scraping the data, so we download the Chrome driver to help the scraping.

You can find our Python code in the "code" folder. Just run the *Scraping.py* and we can download all the PDFs automatically.

2.3 Changing File Format

Just run the *Modify.py* in the "code" folder and we can change all the files format from ".aspx" into ".pdf".

2.4 Extracting

We have two kinds of dataset extracted from the downloaded PDFs. One only contains name and description and the other contains many other detailed information like address and member information. Our project manager also provided us OCPF data to do the filtering. All of them are saved in excel files.

2.5 Filtering & Data Preparation

We use the following keywords related to real estate to filter the two kinds of data from the secretary website using the column "description":

Real Estate Realtor Contractor Construction Builder Building Carpenter Property **Property Management** Painter Architect (ambiguous) Surveyor Developer (ambiguous) Civil Engineer/ing Planner Realtor Environmental Realty Reviewer Surveyor

Also, we use the following name of PACS to filter the OCPF data using the name of PACS (This is only a part of it. We don't list all the names of PACS here.). We also use the keywords showing above to filter the OCPF data using columns "Occupation" and "Employer":

Greater Boston Real
Estate Board PAC
NAIOP MA Commercial
Real Estate
Development Political
Action Committee

Real Estate Bar
Association for MA PAC

We will show the filtered data in the next part.

3. Data Description & Visualization

You can view our filtered data here:

https://drive.google.com/drive/folders/0AONGMu03aGUKUk9PVA

3.1 PDFs from the Secretary Website

According to the PDFs we have downloaded, most PDFs have the same format like this image:



The Commonwealth of Massachusetts William Francis Galvin

Minimum Fee: \$100.00

Secretary of the Commonwealth, Corporations Division One Ashburton Place, 17th floor Boston, MA 02108-1512 Telephone: (617) 727-9640

Annual Report

(General Laws, Chapter 156D, Section 16.22; 950 CMR 113.57)

Identification Number: 463158640

1. Exact name of the corporation: $\underline{A\&B\ AUTO\ INC}$

2. Jurisdiction of Incorporation: State: MA Country:

3,4. Street address of the corporation registered office in the commonwealth and the name of the registered

agent at that office:

Name: <u>WILLIAM J. PLASKO JR.</u>

No. and Street: 10 GUILD ST

City or Town: NORWOOD State: \underline{MA} Zip: $\underline{02062}$ Country: \underline{USA}

5. Street address of the corporation's principal office:

No. and Street: 10 GUILD ST

City or Town: NORWOOD State: \underline{MA} Zip: $\underline{02062}$ Country: \underline{USA}

6. Provide the name and addresses of the corporation's board of directors and its president, treasurer, secretary, and if different, its chief executive officer and chief financial officer.

Title	Individual Name	Address (no PO Box)
	First, Middle, Last, Suffix	Address, City or Town, State, Zip Code
PRESIDENT	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA
PRESIDENT	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA
TREASURER	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA
SECRETARY	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA
VICE PRESIDENT	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA
DIRECTOR	WILLIAM J PLASKO JR	12 ROSEDALE RD
		NORWOOD, MA 02062 USA

7. Briefly describe the business of the corporation:

OWN AND OPERATE A DRIVING BUSINESS AND FACILITIES

8. Capital stock of each class and series:

	Par Value Per Share	Total Authorized by Articles	Total Issued	٠
Class of Stock	Enter 0 if no Par	of Organization or Amendments	and Outstanding	

		Num of Shares	Total Par Value	Num of Shares									
CNP	\$0.00000	10,000	\$0.00	10,000									
9. Check here if the stock of the corporation is publicly traded:													
10. Report is filed for fiscal year ending: 12/31/ 2016													
Signed by WILLIAM J PLASKO JR, its PRESIDENT on this 27 Day of April, 2017													
© 2001 - 2017 Commonwealth of Massachusetts													
All Rights Reserved	i wassaciiuseits												

3.2 Extracted Data from PDFs

The two kinds of dataset collected are shown below.

3.2.1 The file contains name and description

Name	Description
JML HOLDING COMPANY I	REAL ESTATE
THE WALNUT HILL GROUP, LLC	PROVIDE REAL ESTATE BROKERAGE SERVICES AS WELL AS NOTARY SERVICES.
THE WARBY GROUP LLC	SCIENCE EDUCATION, AND ENVIRONMENTAL CONSULTING; AND ANYTHING ELSE LEGAL
THE WARREN GROUP, INC.	PUBLICATION OF REAL ESTATE & BANKING NEWS & DATA
THE WATER CONNECTION, LLC	REAL ESTATE HOLDING COMPANY
THE WATER PLANET COMPANY	ENVIRONMENTAL CONSULTING AND OPERATIONS
THE WATERMAN REALTY MANAGEMENT	COMMERCIAL REAL ESTATE MANAGEMENT
TWC LIQUIDATION, INC.	SPECIALTY SUBCONTRACTOR
THE WATERPROOFING COMPANY, LLC	SPECIALTY SUBCONTRACTOR WATERPROOFING, DAMPROOFING, CAULKING AND MASO
THE WAY CONSTRUCTION, INC	CONSTRUCTION
THE WEATHERIZE GUYZ, LLC	CONSTRUCTION
THE WECO GROUP, LTD.	REAL ESTATE
THE WEEPING BEECH, INC.	LANDSCAPE DESIGN & CONSTRUCTION
THE WELL FOR INTEGRATIVE MEDICINE, LLC	THE PURPOSES OF THE LIMITED LIABILITY COMPANY ARE TO RENT REAL PROPERTY AND
UL INFORMATION AND INSIGHTS INC.	OCCUPATIONAL AND ENVIRONMENTAL SAFETY & COMPLIANCE
THE WESTFORD LLC	SINGLE FAMILY HOME PURCHASE, RENOVATION, AND SALE. INVESTMENT PROPERTY.
THE WESTWOOD GROUP PROPERTY	PROPERTY OWNERSHIP, DESIGN AND CONSTRUCTION AND OTHER PURPOSES PERMITTED
THE WHALE LLC	REAL ESTATE
THE WHARF PROPERTIES LLC	REAL ESTATE
THE WHEELRIGHT, LLC	PURCHASING, MANAGING, AND SELLING REAL ESTATE, AND ANY OR ALL OTHER LAWFUL
THE WHITING-TURNER CONTRACTING COMPANY	CONSTRUCTION MANAGER/GENERAL CONTRACTOR
THE WILBUR GROUP, INC.	CONSTRUCTION/REMODELING
THE WILDER COMPANIES, LTD.	REAL ESTATE MANAGEMENT & LEASING
WILDER & CHAVEZ LLC	REAL ESTATE DEVELOPMENT
THE WILEMPAT, L.L.C.	PURCHASE, REPAIR, RENOVATE, RENT AND SELL ALL KINDS OF REAL ESTATE FOR INVEST
THE WILLI MANAGEMENT CORPORATION	MANAGEMENT OF REAL ESTATE
THE WILLIAM FALL GROUP, INC.	REAL ESTATE VALUATION
THE WILLIAM GERALD GROUP LLC	TO OWN, OPERATE, SELL AND DEVELOP REAL ESTATE
THE WILLIAMSVILLE CENTER, LLC	OWNERSHIP AND INVESTMENT IN REAL ESTATE AND OWNERSHIP AND OPERATION OF A
THE WILMAT COMPANY, INC.	RESIDENTIAL/COMMERCIAL CONSTRUCTION AND REMODELING

3.2.2 The file contains many other detailed information

Name of Corporation	Street Address	Street Address of Corporation Principal Office	Registered Agent	Description	Member Title	Member Individual Name	Member Address
NETCOV MANAGED IT SERVICES LLC	3 ELECTRONICS	3 ELECTRONICS AVE UNIT 102, DANVERS, MA,	0192: TERRANCE L LE	C MANAGED SERVICE P	MANAGER	TERRANCE L LEDGER	19A BAYNS HILL ROAD BOXFORD, MA 01921 US
NETCOV MANAGED IT SERVICES LLC	3 ELECTRONICS	3 ELECTRONICS AVE UNIT 102, DANVERS, MA,	0192: TERRANCE L LE	C MANAGED SERVICE P	ROVIDER FOR	INFORMATION TECHNOL	OGY SERVICES
NETCOV MANAGED IT SERVICES LLC	3 ELECTRONICS	3 ELECTRONICS AVE UNIT 102, DANVERS, MA,	0192: TERRANCE L LEI	MANAGED SERVICE P	ROVIDER FOR	Information Technol	OGY SERVICES
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA	4	NAIL CARE SERVICE	PRESIDENT	BILLY K HUYNH	55 OAKWOOD AVE. 2 REVERE. MA 02151 USA
NAIL STYLUS CORPOR		55 OAKWOOD AVE 2, REVERE, MA, 02151, USA				BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA		NAIL CARE SERVICE	PRESIDENT	BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA	Α	NAIL CARE SERVICE	PRESIDENT	BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA	4	NAIL CARE SERVICE	TREASURER	BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA	4	NAIL CARE SERVICE	SECRETARY	BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NAIL STYLUS CORPOR	RATION	55 OAKWOOD AVE 2, REVERE, MA, 02151, USA	A	NAIL CARE SERVICE	DIRECTOR	BILLY KIM HUYNH	55 OAKWOOD AVE #2 REVERE, MA 02151 USA
NATWELLS TRADING,		8 MIKAILA WAY, WOBURN, MA, 01801, USA				HONGYANG LIU	8 MIKAILA WAYWOBURN, MA 01801 USA
NATWELLS TRADING,	INC.	8 MIKAILA WAY, WOBURN, MA, 01801, USA		ENERGY TRADING		BECK CHEN	8 MIKAILA WAYWOBURN, MA 01801 USA
NATWELLS TRADING,	INC.	8 MIKAILA WAY, WOBURN, MA, 01801, USA		ENERGY TRADING			8 MIKAILA WAYWOBURN, MA 01801 USA
NATWELLS TRADING,	INC.	8 MIKAILA WAY, WOBURN, MA, 01801, USA		ENERGY TRADING		HONGYANG LIU	8 MIKAILA WAYWOBURN, MA 01801 USA
NATWELLS TRADING,		8 MIKAILA WAY, WOBURN, MA, 01801, USA				BECK CHEN	8 MIKAILA WAYWOBURN, MA 01801 USA
NORTHEAST FLEX HE		251 FORGE RD., WESTPORT, MA, 02790, USA		MANUFACTURER		CHARLES MICHAUD	251 FORGE RD. WESTPORT, MA 02790 USA
NORTHEAST FLEX HE	ATERS, INC.	251 FORGE RD., WESTPORT, MA, 02790, USA		MANUFACTURER	PRESIDENT	CHARLES MICHAUD	251 FORGE RD. WESTPORT, MA 02790 USA

3.3 OCDF Data

After filtering OCPF data in the "Last_Name" column using the name of PACS, we can get the information under the "Committee" type as below.

A	В	C	D	E	F	G	H	1	J	K	L	M	N	0	P	Q	R	S	T	U	V	W	X
	First_Name		Expr1003	Address	City	State	Zip	Occupation E	mployer	Contributor				Full_Name			District_Cod Ca				Report_Off		
250.00		Sheet Metal Workers					02124				2015-01-22					., 26th Middle					Cambridge		
500.00		New England Region				MA	02125-1132			Committee	2015-03-30	2015/3/30	217668	Jason Palitso	Palitsch, Ja	s 11th Worce	354 N		Jason	Palitsch	House, 11th	Palitsch Co	ımmittee
500.00)	Assoc Builders & Cor	1 2015-03-19	9 100 Unicorr	Woburn	MA	01801			Committee	2015-03-19	2015/3/19	306915	Hannah Kan	Kane, Hani	n: 11th Worce			Hannah	Kane		Kane Com	
250.00		Ma & Northern Ne Li	2015-04-06	5 7 Laborers'	1Hopkinton	MA	01748				2015-04-06					ın 2nd Frankli			Susannah M	Lee		FLee Commi	
500.00		MA & Northern NE L					01748				2015-05-18					er 27th Middle			Denise	Provost	House 27th		
500.00		MA Laborers' District					01748				2015-04-30		538777	Dennis Rosa	Rosa, Deni	ni 4th Worces			Dennis	Rosa	House 4th 1	V Rosa Comr	mittee
500.00		Ma & Northern Ne Li					01748				2015-06-22					n 3rd Hampsh			Ellen	Story		F Story Com	
250.00		MA Laborers' District					01748				2015-04-21			Fred J. Barro			209 N		Fred J.	Barrows		Barrows Co	
500.00		MA & Northern NE L					01748				2015-04-06					h 6th Plymou			Josh	Cutler		P Cutler Com	
125.00		Carpenters Local Univ					02368				2015-06-03					h 6th Plymou			losh	Cutler		P Cutler Com	
250.00		Sheet Metal Workers					02124				2015-05-15					h 6th Plymou			losh	Cutler		P Cutler Com	
400.00		Ma Assoc. of Realton				MA	02451				2015-03-21					h 6th Plymou			Josh	Cutler		P Cutler Com	
100.00		Int'l Union of Operat				MA	02053				2015-06-15					h 6th Plymou			Josh	Cutler		P Cutler Com	
250.00)	Plumbers Union Loca	2015-06-17	7 1240 Massa	Boston	MA	02125			Committee	2015-06-17	2015/6/17	538961	Josh Cutler	Cutler, Jos	h 6th Plymou	1 317 N		Josh	Cutler	House 6th I	P Cutler Com	nmittee
500.00)	MA & Northern NE L	a 2015-05-01	1 7 Laborers'	Hopkinton	MA	01748			Committee	2015-05-01	2015/5/1	538972	Ruth B. Bals	Balser, Rut	th 12th Middle	269 N		Ruth B.	Balser	House 12th	Balser Con	nmittee
300.00		MA Assoc. of Realtor	s 2015-04-08	8 1400 Main 9	Waltham	MA	02451			Committee	2015-04-08					h 1st Franklin			Stephen	Kulik		Kulik Comr	
500.00)	MA & Northern NE L	a 2015-04-18	B 7 Laborers'	Hopkinton	MA	01748			Committee	2015-04-18	2015/4/18	538978	Stephen Kul	Kulik, Step	h 1st Franklin	240 N		Stephen	Kulik	House 1st F	Kulik Com	mittee
200.00)	Real Estate Bar Assoc	2015-05-19	9 50 Congres	s Boston	MA	02101			Committee	2015-05-19	2015/5/19				is 8th Norfolk			Louis L.	Kafka	House 8th I	Kafka Com	mittee
200.00		Greater Boston Real I				MA	02108				2015-05-19					is 8th Norfolk			Louis L.	Kafka		N Kafka Com	
500.00		MA & Northern NE L					01748				2015-06-19					is 8th Norfolk			Louis L.	Kafka	House 8th I		
500.00		MA Laborers' District					01748				2015-03-22					r., 12th Hampe			Angelo J.		House 12th		
100.00		Carpenters Local #10				MA	01108				2015-06-19					r., 12th Hampe			Angelo J.		House 12th		
200.00		Pipefitters Local #537				MA	02134				2015-06-20					r., 12th Hampe			Angelo J.		House 12th		
500.00		Ma & Northern Ne La					01748				2015-05-26					dc 1st Hampde			Todd M.	Smola	House 1st H	- Smola Con	
500.00		Massachusetts & Nor					01748-2684				2015-04-01					at 35th Middle							Paul J. Dona
250.00)	Sheet Metal Workers	L 2015-04-03	3 1157 Adam	s Dorchester	MA	02124-5710			Committee	2015-04-03	2015/4/3	539023	Paul J. Dona	Donato, Pa	at 35th Middle	292 N					Friends of	Paul J. Dona
500.00)	Ma & Northern Ne Li	2015-03-18	8 7 Laborers'	Hopkinton	MA	01748			Committee	2015-03-18	2015/3/18	539040	Jennifer Ben	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
125.00)	Nixon Peabody Llp P	c 2015-06-01	1 1300 Clinto	r Rochester	NY	14604			Committee	2015-06-01		539040	Jennifer Ber	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
500.00)	International Brother	+ 2015-06-00	2 256 Freepoi	Boston	MA	02122			Committee	2015-06-02	2015/6/2	539040	Jennifer Ben	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
400.00)	Ma Assoc. of Realton	2015-06-09	9 1400 Main S	Waltham	MA	02451			Committee	2015-06-09	2015/6/9	539040	Jennifer Ber	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
500.00		Pipefitters Local #537	2015-06-09	9 35 Travis St	r Allston	MA	02134			Committee	2015-06-09	2015/6/9	539040	Jennifer Ber	Benson, Je	n 37th Middle			Jennifer	Benson		Benson Co	
500.00)	Assoc Builders & Cor	t 2015-06-09	9 100 Unicorr	Woburn	MA	01801			Committee	2015-06-09	2015/6/9	539040	Jennifer Ben	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
200.00)	Greater Boston Real I	2015-06-04	4 One Center	Boston	MA	02108			Committee	2015-06-04	2015/6/4	539040	Jennifer Ben	Benson, Je	n 37th Middle	294 N		Jennifer	Benson	House 37th	Benson Co	mmittee
200.00		MA Systems Contract	2015-06-06	5 1 Merchant	Sharon	MA	02067				2015-06-06					n 37th Middle			Jennifer	Benson		Benson Co	
200.00		MA Building Trades (02122				2015-06-04					n 13th Norfol			Denise	Garlick		Garlick Cor	
500.00		MA Laborers' District					01748				2015-03-25					n 13th Norfol			Denise	Garlick	House 13th	Garlick Cor	mmittee
500.00		MA & Northern NE L					01748				2015-06-11					ry 14th Middle			Cory	Atkins		Atkins Con	
500.00		MA & Northern NE L					01748				2015-04-03					rc 7th Middles			Tom		House 7th I		
200.00		Associated Subcontra				MA	02109				2015-06-27					rc 7th Middles			Tom		House 7th I		
100.00		Pipefitters Local #537				MA	02134				2015-02-27					ar 4th Norfolk			James	Murphy		Nurphy Co	
100.00		Ironworkers Union Lo					02127				2015-03-05					an 4th Norfolk			James	Murphy	House 4th I		
250.00		International Brother				MA	02122				2015-03-09					an 4th Norfolk			James	Murphy		Murphy Co	
250.00)	U.A. Plumbers and G	a 2015-03-16	6 1240 Massa	Boston	MA	02125			Committee	2015-03-16	2015/3/16	539249	James Murp	Murphy, Ja	ar 4th Norfolk	300 N		James	Murphy		Murphy Co	
100.00)	Laborers Local 133 Pe	2015-04-24	4 P.O. Box 69	Quincy	MA	02269			Committee	2015-04-24	2015/4/24	539249	James Murp	Murphy, Ja	ar 4th Norfolk	300 N		James	Murphy	House 4th I	Murphy Co	mmittee
500.00)	MA & Northern NE L	a 2015-04-24	4 7 Laborers'	Hopkinton	MA	01748			Committee	2015-04-24	2015/4/24	539249	James Murp	Murphy, Ja	ar 4th Norfolk	300 N		James	Murphy	House 4th I	Murphy Cr	ommittee

4. Analysis

Currently we are waiting for Team 1 to merge OCPF data and their data so that we could move to the next step.

When analyzing, we want to figure out which real estate company donated most. To do this, we would try to build a model to estimate the relationship between the influence and the donations, address, descriptions and so on. So when the model is built, we can use it to determine which corporation or individual is the most influential. Also, we still have to compare the donations from PACS/unions and individuals.

5. Data Presentation

To clearly see the influence of the real estate corporation of the whole state, we will use charts like histogram or line chart to list our corporations. However, we are still waiting for team 1 to merge OCPF datasets to a fully datasets.

6. Project Complexity and Team Creativity

6.1 Challenges and obstacles

- 1) Because of the huge amount of data, we cannot go to the next page when searching for some letters who contain too many links. We solved this problem by choosing to show all links when searching the letters.
- 2) When we were scraping the website, at first we were using Octoparse to scrape the website since it is very convenient. However, we were rejected by the website due to the high frequency of visiting. Then we wrote our own Python code to do the scraping and added a random sleep() in the code to reduce the frequency of visiting. Also, we tried to restart the chrome driver every 100 times downloading so that we wouldn't be rejected. Then we could download PDFs without rejecting.
- 3) Another problem is that there are millions of PDFs to download. We have been downloading for a whole week and we got only about 100,000 PDFs. It may take more than a month to download all the PDFs. Then our project manager provided us the data from Campaign Finance Team since we are using the same website and data.

6.2 Team Creativity

When solving the rejecting problem, we find our own way to avoid being rejected. Adding *sleep()* and restarting chrome driver every 100 downloads can solve the problem well.

Up to now, our clients do not have any dissatisfaction.