

# MATISSE GRIGORYAN

DESIGNER

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# EDUCATION

AAS WEB DESIGN &

**DEVELOPMENT 2023** 

Courses completed:

HTML/CSS,

CMS(WordPress & Drupal),

Database Design,

PHP, JavaScript,

jQuery,

Digital Media(Adobe) I&II,

Technical Writing

#### PROFESSIONAL EXPERIENCE

#### Need Analysis

- Assess client's project needs with active listening, while exploring products to fit design needs
- Counseled client and negotiated project budgets selecting suitable products
- Established client relationships for repeat business by ensuring client satisfaction

### Design Schemes

- Business to business sells through design focused projects, understanding of design aesthetics
- Advised clients with selections, upselling products to complement project design
- Developed refined talent for elegant, balanced, and functional designs

#### Social Media and Marketing

- Managed & maintained social media postings, event announcements, and product introductions
- Created event invitations, client outreach marketing, collaborate interesting & fun client functions
- Developed and implemented client handouts, custom quotes, and client marketing materials

#### SKILLS

#### Strengths

· Critical Thinking, Detail Oriented, Analytical, Problem Sensitivity

#### Skills

· Create, Style, Verify, and Develop Webpages and Graphic Design

#### Transferable skills

· Adaptable, Team Player & Leader, Communications, Presentations

#### Personal Strengths

· Persistent, Creative, Dependable, Independent, Flexible, Drive

## EMPLOYMENT HISTORY

- Sales & Marketing / Britt's Fermented Foods
- · Sales Manager / Kravet Inc.
- · Sales Staff / Objets Ltd
- · Customer Service / Kneedler-Fauchere
- Bookkeeper / Egg and Dart
- Program Admin / Boyd Levinson