Rational Inattention and Perceptual Distance

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 - But what costly learning model?



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 - Easy to reject experientially (Dean & Neligh, 2019)



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 - Explains choice behaviour studied by (Dean & Neligh, 2019)
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- New caveats for multinomial logit
- The natural way of generalizing Shannon Entropy to incorporate perceptual distance

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 - Representation of knowledge agent already has

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 - Supported by psych literature (Stewart et al., 2006; Noguchi & Stewart, 2014, 2018)

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 - $\mathcal{P}^b(\omega) = A_i \in \{A_1, A_2\}$ iff $\omega \in A_i$
- Cost of learning the realized event of a binary partition given the agents beliefs, $C(\mathcal{P}^b, \mu)$, is primitive of this paper

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 - Theorem 1: order questions by their 'difficulty'
 - Efficient no matter the belief
 - True for any belief reached during learning process

$$C(S^{b}, \mu) \equiv C(\mathcal{P}_{1}^{b}, \mu) + \mathbb{E}\left[C\left(\mathcal{P}_{2}^{b}, \mu(\cdot|\mathcal{P}_{1}^{b}(\omega))\right) + \dots + C\left(\mathcal{P}_{n}^{b}, \mu(\cdot|\cap_{i=1}^{n-1}\mathcal{P}_{i}^{b}(\omega))\right)\right]$$

• Expected cost of a learning strategy:

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 - Cost of learning if policy A is beneficial: $C(\mathcal{P}_A^b, \mu_A(A_1))$

Perhaps there are other insurance policies that may benefit them

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- Beliefs: $\mu_B \in \Delta(\Omega_B)$, $\mu_D \in \Delta(\Omega_D)$ • $\mu \in \Delta(\Omega)$
- Assume policies are 'similar' enough to have same cost function: $C(\mathcal{P}_{\Delta}^{b}, \cdot) = C(\mathcal{P}_{B}^{b}, \cdot) = C(\mathcal{P}_{D}^{b}, \cdot) = C(\mathcal{P}^{b}, \cdot)$

Assume agent learns the state of world by successively learning about different policies

 If the realization of the policies is independent, then the cost of learning the state is:

$$C(\mathcal{P}_{A}^{b}, \mu(A_{1})) + C(\mathcal{P}_{B}^{b}, \mu(B_{1})) + C(\mathcal{P}_{D}^{b}, \mu(D_{1}))$$

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- What if policy realizations are not independent?

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- Directly learning about one policy results in indirectly learning about other policies
- Order of inquiry may matter
 - What should be directly learned and what indirectly learned?

If C is close to constant, then learning about policy A first then B if needed may minimize learning costs

•
$$C(\mathcal{P}^b, \mu(A_1)) + (1 - \mu(A_1))C\left(\mathcal{P}^b, \frac{\mu(B_1)}{\mu(B_1) + \mu(D_1)}\right)$$

 $< C(\mathcal{P}^b, \mu(B_1)) + (1 - \mu(B_1))C\left(\mathcal{P}^b, \frac{\mu(D_1)}{\mu(D_1) + \mu(A_1)}\right)$

If C varies a lot depending on belief, then agent may want to instead avoid policy A and learn about B and then D if needed

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It may also be that order does not impact cost

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Axioms:

• Axiom 1 (Measurement): Given a binary partition $\mathcal{P}^b = \{A_1, A_2\}, \ C(\mathcal{P}^b, \mu)$ is determined by $\mu(A_1)$ and $\mu(A_2)$, and we can thus write $C(\mathcal{P}^b, \mu) = C(\mathcal{P}^b, \mu(A_1))$

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 - Not concerned with conditional distribution given A_1 or A_2

• Axiom 2 (Self Similarity): Given a binary partition \mathcal{P}^b , and a vector of probabilities (p_1, p_2, p_3) such that $p_1, p_2, p_3 \in [0, 1)$ and $p_1 + p_2 + p_3 = 1$, C is such that:

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Lemma: Given binary partition $\mathcal{P}^b = \{A_1, A_2\}$, if C satisfies our three axioms, then there exists a multiplier $\lambda(\mathcal{P}^b) \in \mathbb{R}_+$ such that for all probability measures μ :

$$C(\mathcal{P}^b, \mu) = -\lambda(\mathcal{P}^b) \Big(\mu(A_1) \log(\mu(A_1)) + \mu(A_2) \log(\mu(A_2)) \Big)$$

The convention used here is to set $0 \log(0) = 0$.

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 - Break ties in any way

Theorem 1: If C satisfies our three axioms, then for any probability measure μ :

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 - Lemma tells us cost of each yes/no question in S^{b*}

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- If inattentive learning results in posterior $\tilde{\mu}$, cost of learning is:

$$C(S^{b*}, \mu) - C(S^{b*}, \tilde{\mu})$$



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• Agent's problem:

$$\max_{F \in \Delta(\mathbb{R} \times \Omega)} \sum_{\omega \in \Omega} \sum_{n \in \mathcal{N}} V(n|F) F(n|\omega) \mu(\omega) - \mathbf{C}(F(n, \omega), \mu),$$

such that
$$\forall \omega \in \Omega: \; \sum_{\mathbf{n} \in \mathcal{N}} \mathit{F}(\mathbf{n}, \, \omega) = \mu(\omega)$$

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 For each options n, let the unconditional chance of selecting n be denoted:

$$\Pr(n) = \sum_{\omega \in A} \Pr(n|\omega)\mu(\omega)$$

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Theorem 2: If the agent's behaviour is optimal, then $\forall n \in \mathcal{N}$, and $\forall \omega \in \Omega$ such that $\mu(\omega) > 0$, the probability that option n is selected in state ω satisfies:

$$\Pr(\boldsymbol{n}|\boldsymbol{\omega}) = \frac{\Pr(\boldsymbol{n}|\boldsymbol{\lambda}_{M}^{1} \Pr(\boldsymbol{n}|\mathcal{P}_{\lambda_{1}}(\boldsymbol{\omega}))^{\frac{\lambda_{2}-\lambda_{1}}{\lambda_{M}}} \dots \Pr(\boldsymbol{n}|\cap_{i=1}^{M-1}\mathcal{P}_{\lambda_{i}}(\boldsymbol{\omega}))^{\frac{\lambda_{M}-\lambda_{M-1}}{\lambda_{M}}} e^{\frac{\mathbf{v}_{n}(\boldsymbol{\omega})}{\lambda_{M}}}}{\sum_{\boldsymbol{\nu} \in \mathcal{N}} \Pr(\boldsymbol{\nu})^{\frac{\lambda_{1}}{\lambda_{M}}} \Pr(\boldsymbol{\nu}|\mathcal{P}_{\lambda_{1}}(\boldsymbol{\omega}))^{\frac{\lambda_{2}-\lambda_{1}}{\lambda_{M}}} \dots \Pr(\boldsymbol{\nu}|\cap_{i=1}^{M-1}\mathcal{P}_{\lambda_{i}}(\boldsymbol{\omega}))^{\frac{\lambda_{M}-\lambda_{M-1}}{\lambda_{M}}} e^{\frac{\mathbf{v}_{n}(\boldsymbol{\omega})}{\lambda_{M}}}$$

 Generalization of Matějka and McKay's (2015) useful necessary condition for the optimal behaviour of the agent **Theorem 3:** Optimal choice behaviour is identical to the behavior produced by a random utility model where $\forall \omega \in \Omega$ such that $\mu(\omega) > 0$, each option $n \in \mathcal{N}$ has perceived value:

$$u_n = \tilde{v}_n + \alpha_n + \epsilon_n,$$

where $\tilde{\mathbf{v}}_n = \frac{\mathbf{v}_n(\omega)}{\lambda_M}$, ϵ_n has an iid Gumbel distribution, and:

$$\alpha_{n} = \frac{\lambda_{1}}{\lambda_{M}} \log(N \Pr(n)) + \frac{\lambda_{2} - \lambda_{1}}{\lambda_{M}} \log(N \Pr(n | \mathcal{P}_{\lambda_{1}}(\omega))) + \dots + \frac{\lambda_{M} - \lambda_{M} - 1}{\lambda_{M}} \log(N \Pr(n | \bigcap_{i=1}^{M-1} \mathcal{P}_{\lambda_{i}}(\omega)))$$

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- Fitted values can be biased even if $Pr(n) = \frac{1}{N} \forall n$
- Contradicts rational inattention model with Shannon Entropy (Matějka & McKay, 2015)

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 - Predicts a new kind of informational bias
 - Seems natural in many contexts
 - Cannot be identified with the unconditional choice probabilities

Introduction Cost of Attentive Learning Inattentive Learning References

Thanks for your (in?)attention!

Questions or comments?

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