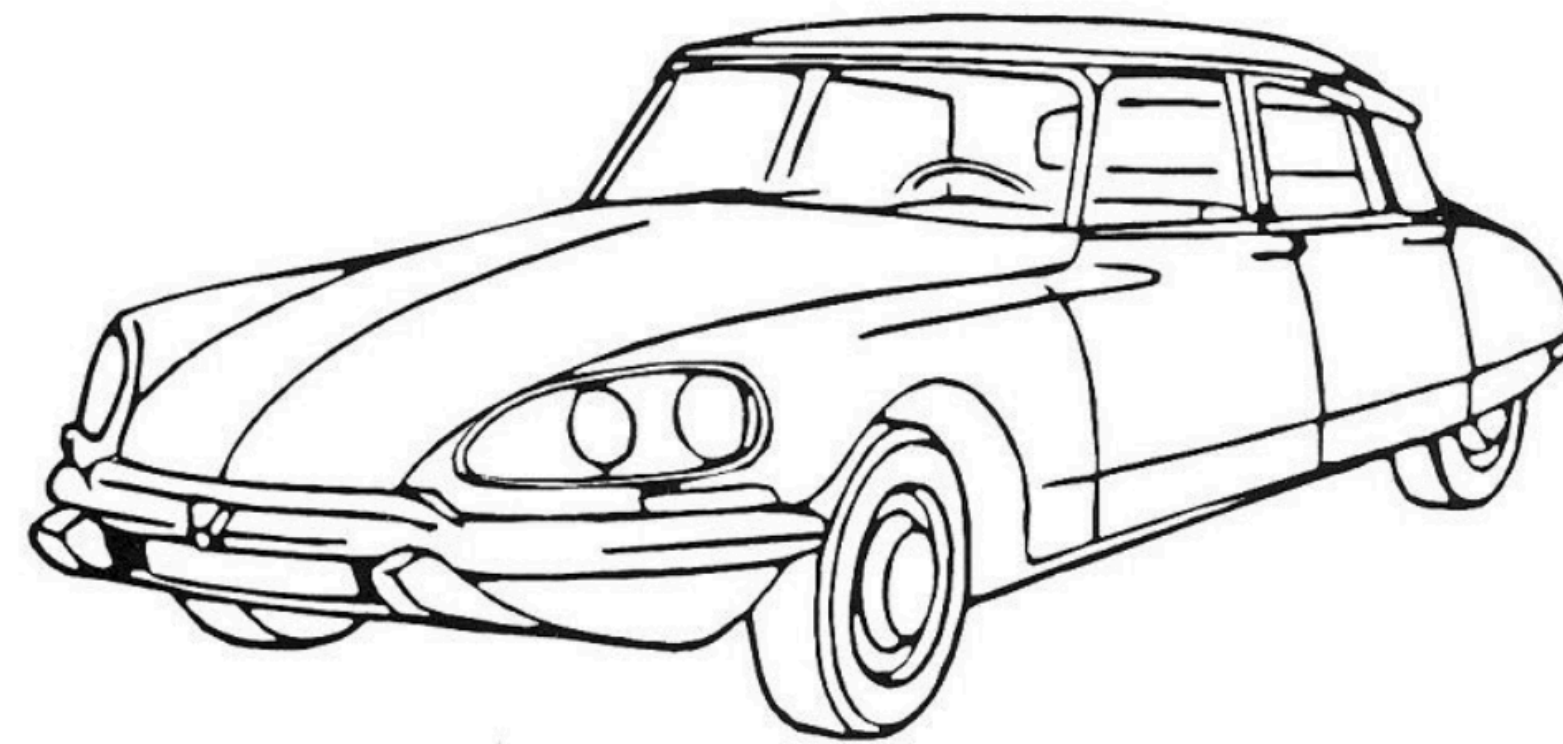
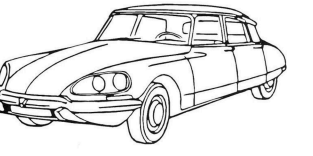




# Toys and models





# La team

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**Geoffrey**



**Julien**



**Julien**



**Elizabeth**







# La problématique

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Création d'un dashboard regroupant différents indicateurs autour de 4 environnements de Toys and models





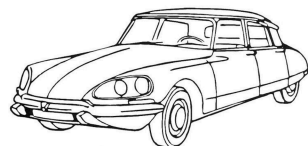
# Les outils



Power BI



# Sales - Product line sales follow up



Select all

Classic Cars

Motorcycles

Planes

Ships

Trains

Trucks and Buses

Vintage Cars

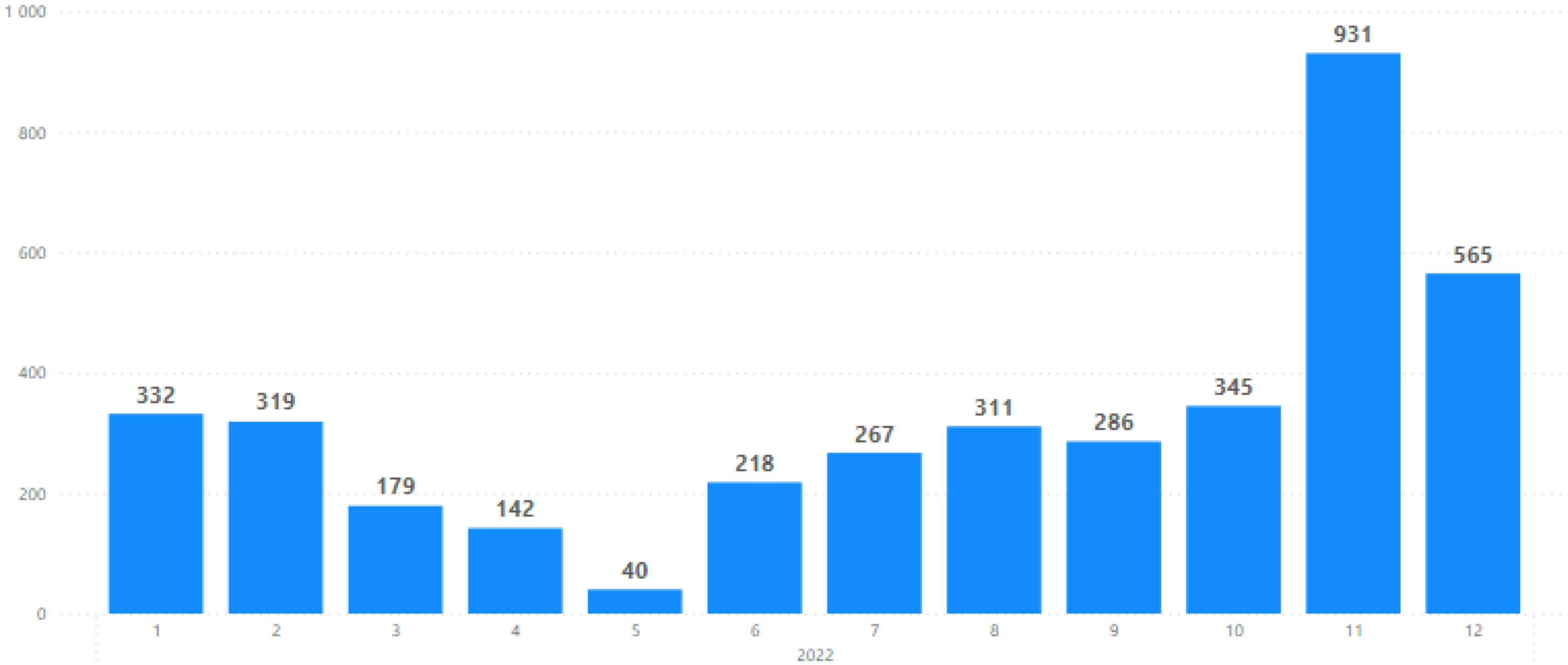
YEAR

- ☐ Select all
- ☐ 2021
- ☒ 2022
- ☐ 2023

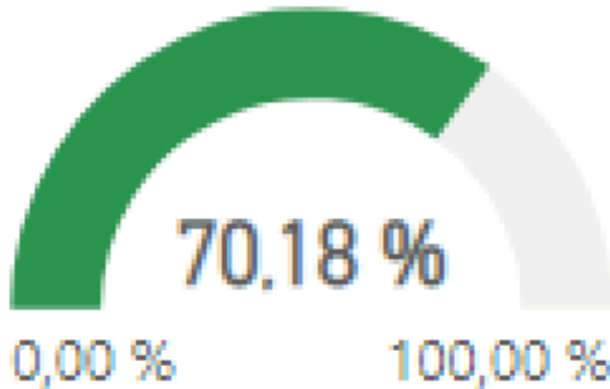
MONTH

- ☐ Select all
- ☐ 1
- ☐ 2
- ☐ 3
- ☐ 4
- ☐ 5
- ☐ 6
- ☐ 7
- ☐ 8
- ☐ 9
- ☐ 10
- ☐ 11
- ☐ 12

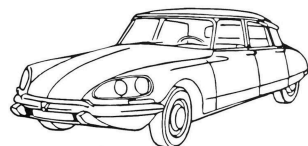
Ships



Rate of change



# Sales - Product scale sales follow up



Select all

1:10

1:12

1:18

1:24

1:32

1:50

1:700

1:72

YEAR

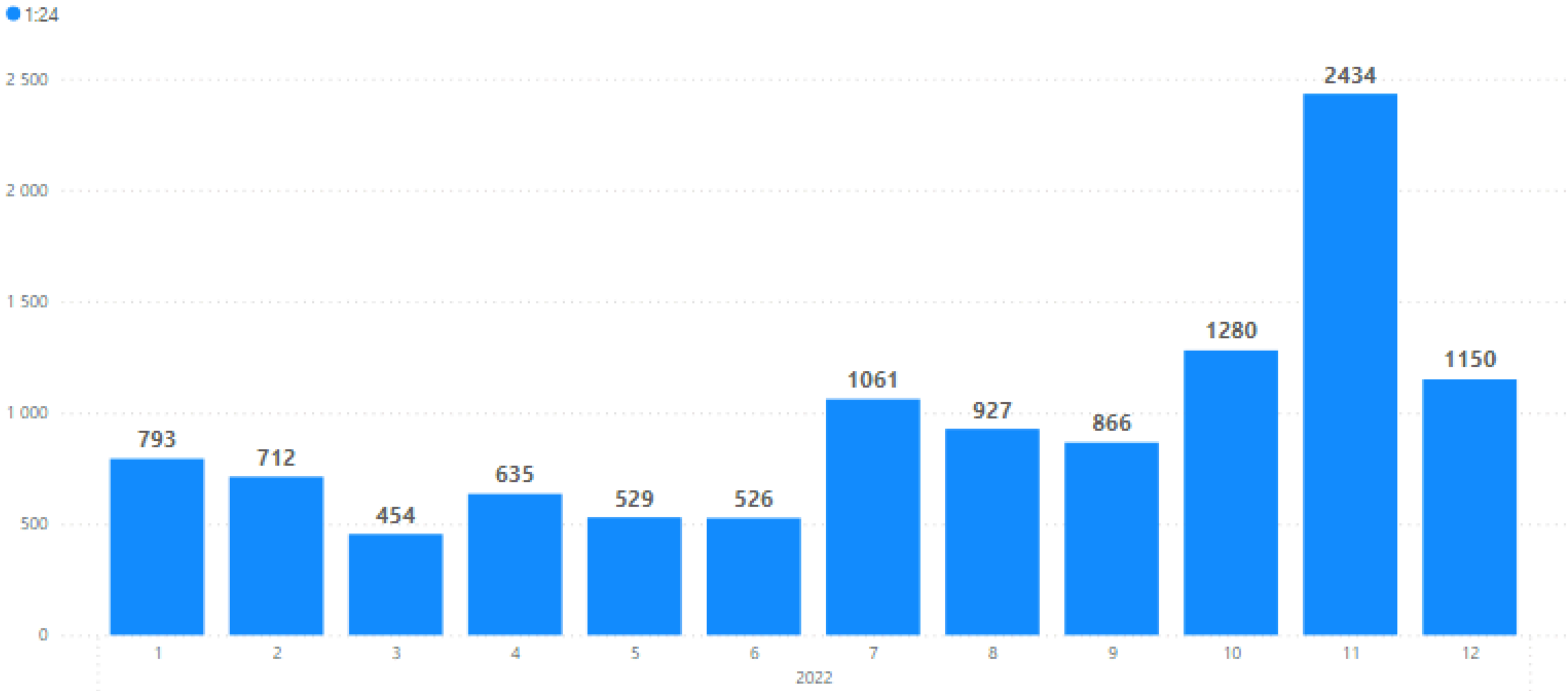
☐ Select all

☐ 2021

☒ 2022

☐ 2023

Number of products sales by scale



MONTH

☒ Select all

☒ 1

☒ 2

☒ 3

☒ 4

☒ 5

☒ 6

☒ 7

☒ 8

☒ 9

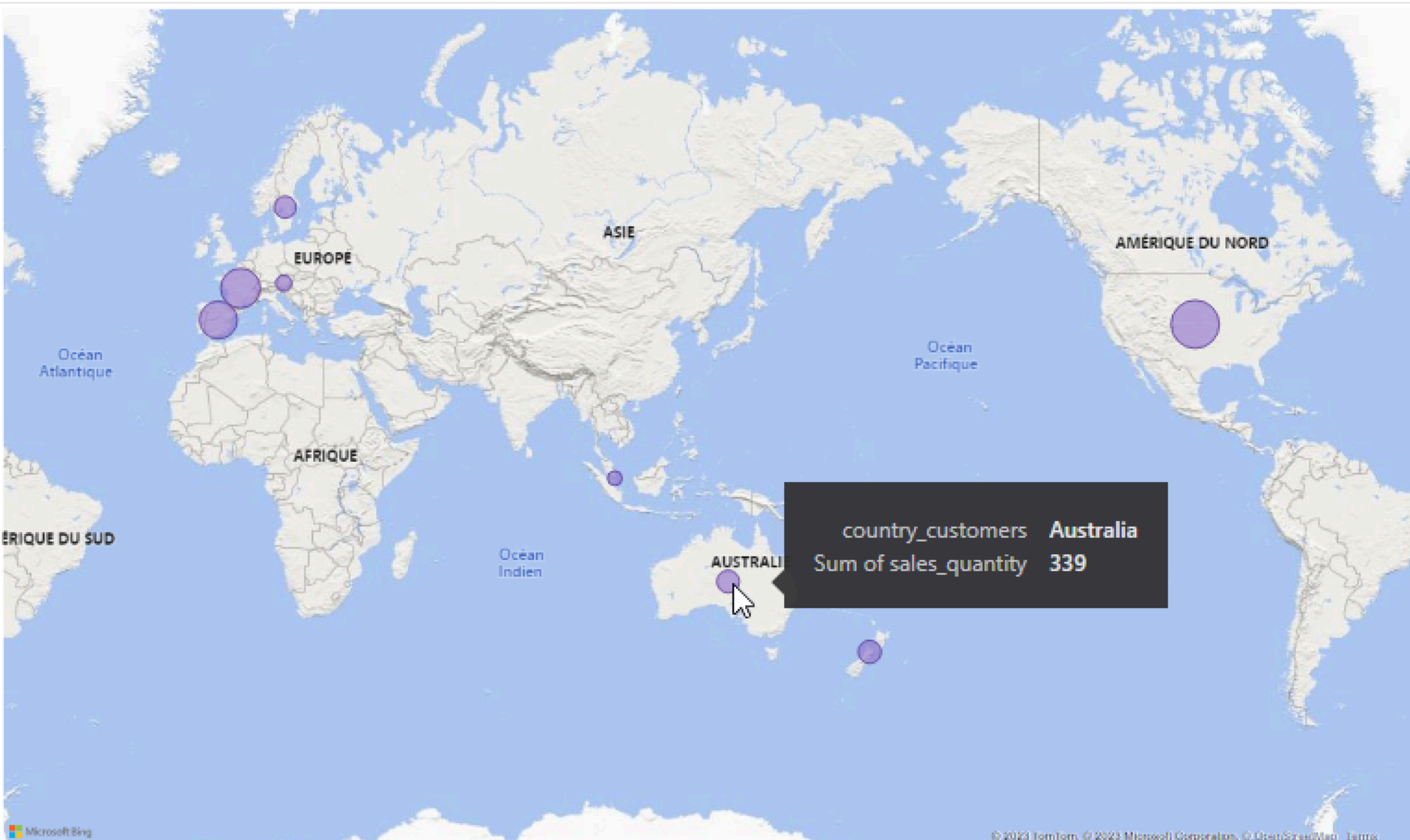
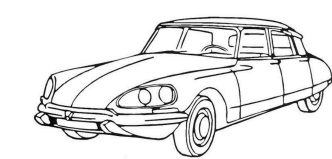
☒ 10

☒ 11

☒ 12



# Sales - Number of products sales per customers' country



YEAR

- ☒ Select all
- ☐ 2021
- ☐ 2022
- ☒ 2023

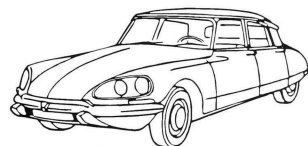
MONTH

- ☒ Select all
- ☐ 1
- ☐ 2
- ☒ 3





# Sales - Sales per offices' country



YEAR

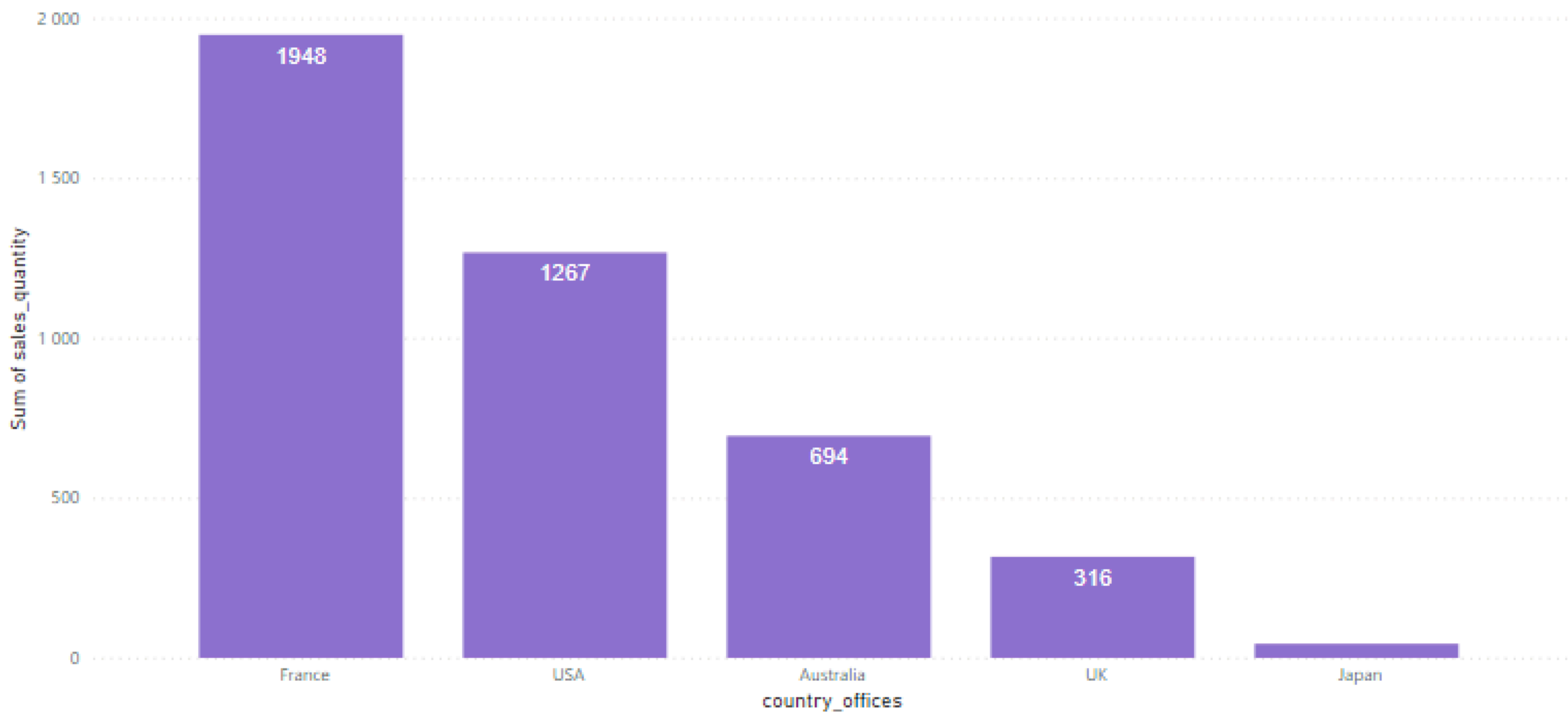
☒ Select all

☐ 2021

☐ 2022

☒ 2023

Number of products sales per office's country



MONTH

☒ Select all

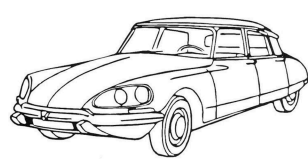
☐ 1

☐ 2

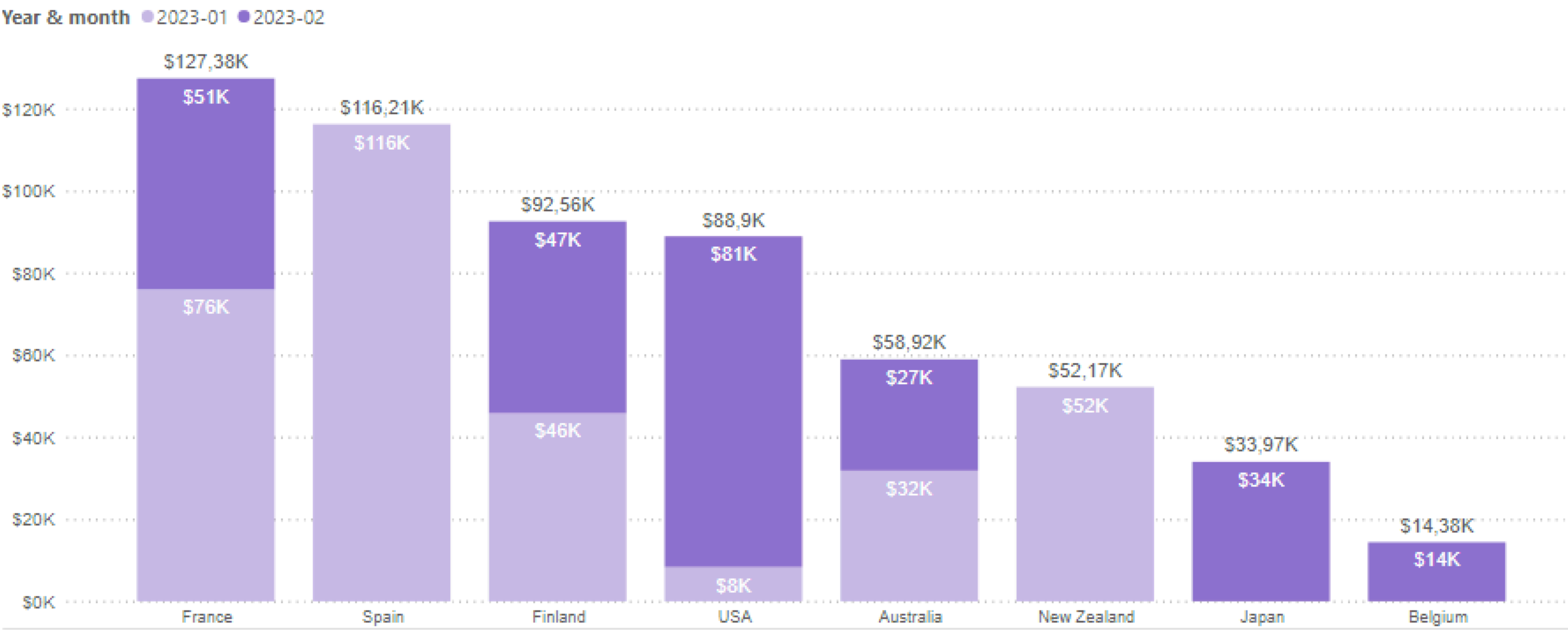
☒ 3



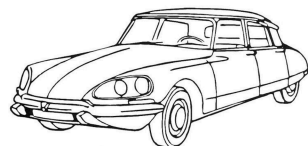




Turnover per country for the last 2 months



# Finances - Turnover



Year

2021

2023

Month

|        |        |        |        |        |        |
|--------|--------|--------|--------|--------|--------|
| 01-Jan | 03-Mar | 05-May | 07-Jul | 09-Sep | 11-Nov |
| 02-Feb | 04-Apr | 06-Jun | 08-Aug | 10-Oct | 12-Dec |

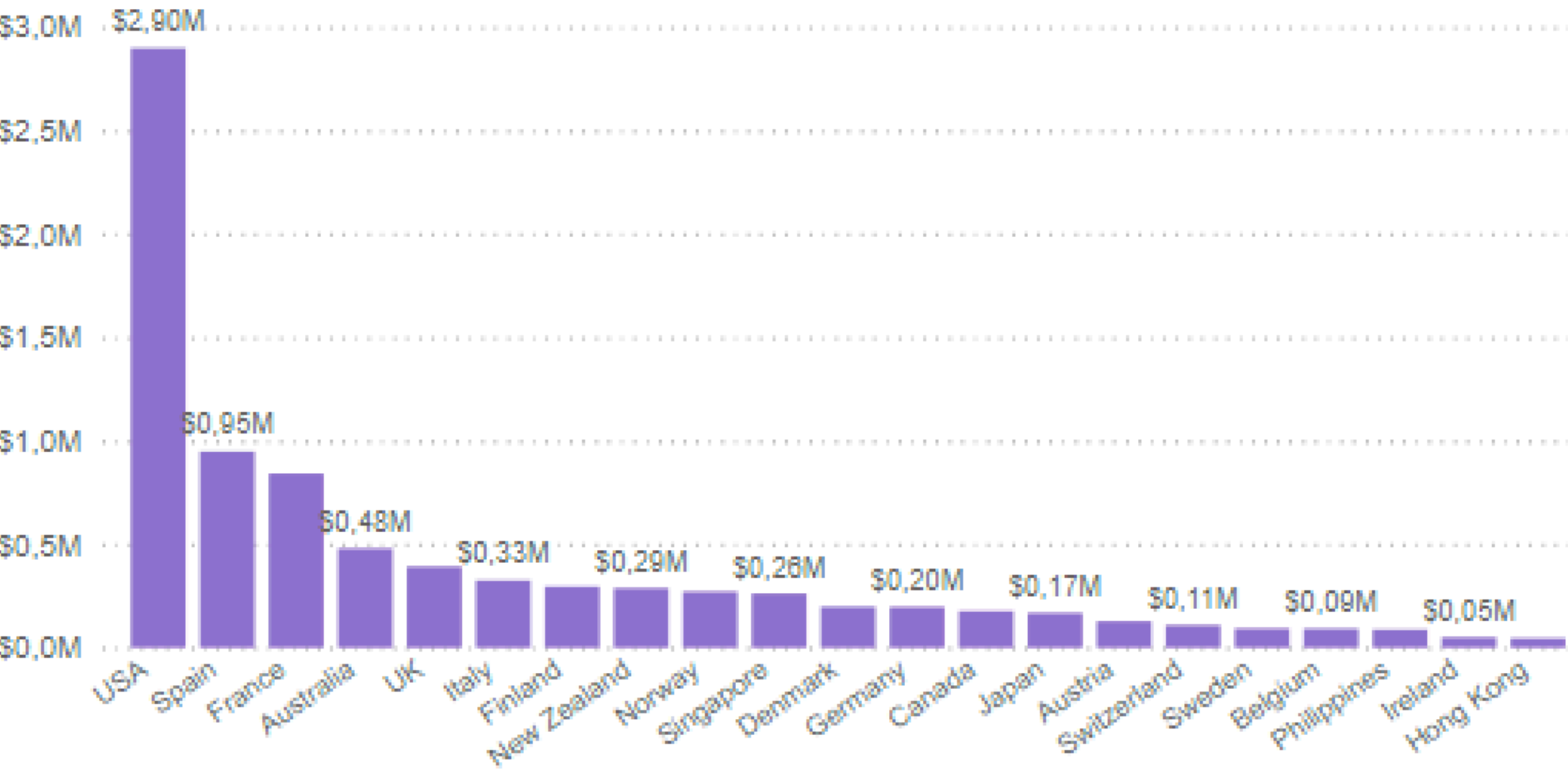
Year & month

All

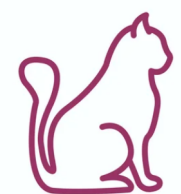
Country

All

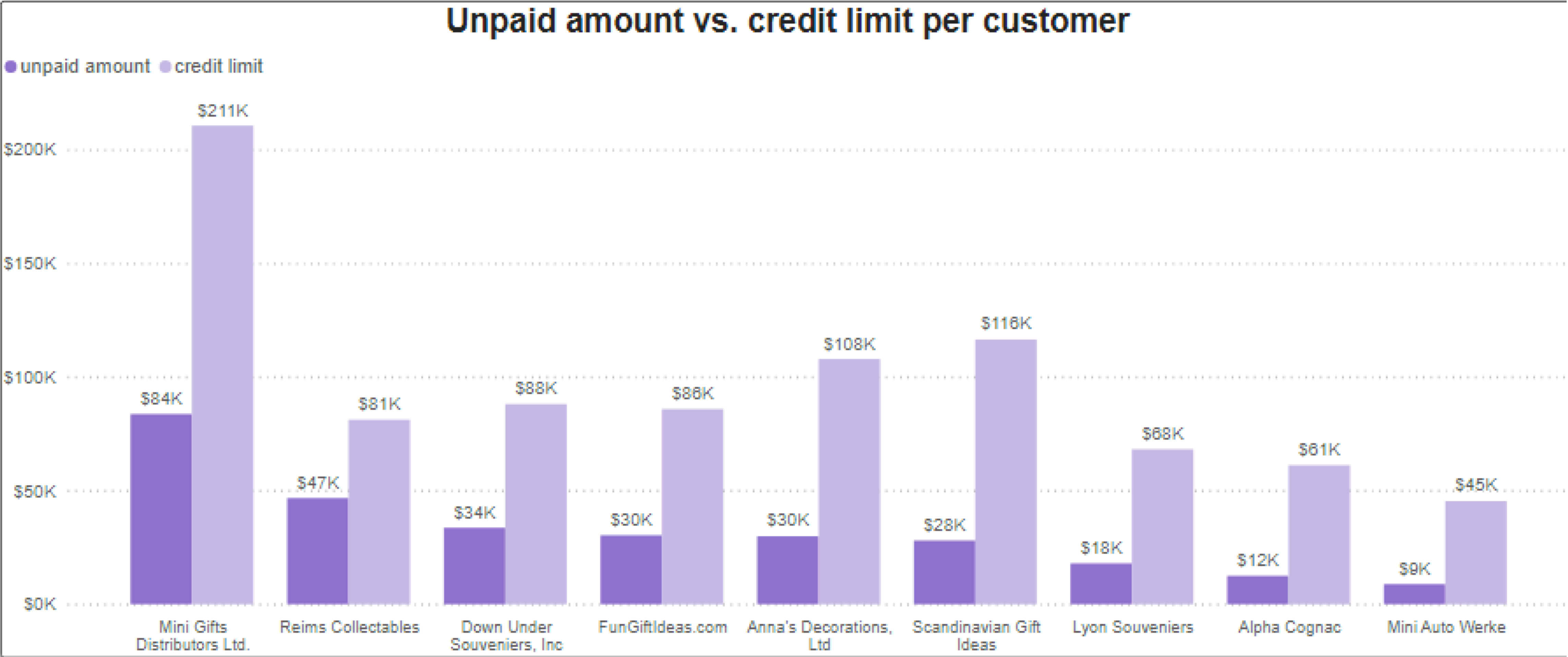
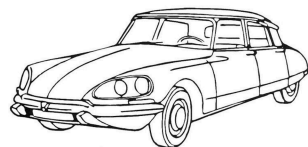
Turnover per country



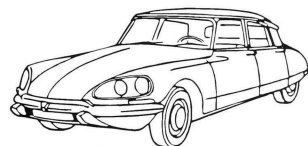
Turnover localisation



# Finances - Unpaid orders







## Stock of 5 most ordered products

| product code | product name                | product line | stock quantity |
|--------------|-----------------------------|--------------|----------------|
| S24_1937     | 1939 Chevrolet Deluxe Coupe | Vintage Cars | 733            |
| S12_4675     | 1969 Dodge Charger          | Classic Cars | 732            |
| S24_1444     | 1970 Dodge Coronet          | Classic Cars | 407            |
| S24_3420     | 1937 Horch 930V Limousine   | Vintage Cars | 290            |
| S32_1374     | 1997 BMW F650 ST            | Motorcycles  | 18             |

## Stock of 5 least ordered products

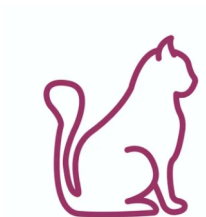
| product code | product name                          | product line | stock quantity |
|--------------|---------------------------------------|--------------|----------------|
| S24_2000     | 1960 BSA Gold Star DBD34              | Motorcycles  | 2              |
| S700_2047    | HMS Bounty                            | Ships        | 350            |
| S24_2841     | 1900s Vintage Bi-Plane                | Planes       | 594            |
| S10_1678     | 1969 Harley Davidson Ultimate Chopper | Motorcycles  | 793            |
| S24_3151     | 1912 Ford Model T Delivery Wagon      | Vintage Cars | 917            |

## Orders on hold

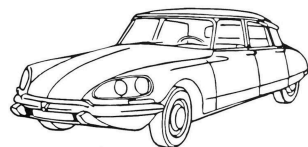
| order nb | order date | status  | comments  |
|----------|------------|---------|---|
| 10334    | 22/11/2022 | On Hold | The outstanding balance for this customer exceeds their credit limit. Order will be shipped when a payment is received. |

## Supply forecast

| product code | product name             | forecast |
|--------------|--------------------------|----------|
| S12_1099     | 1968 Ford Mustang        | -23,00   |
| S24_2000     | 1960 BSA Gold Star DBD34 | -47,00   |
| S32_1374     | 1997 BMW F650 ST         | -26,00   |
| S32_4289     | 1928 Ford Phaeton Deluxe | -15,00   |



# HR - Sales rep. performance over time



Year

2023

2023

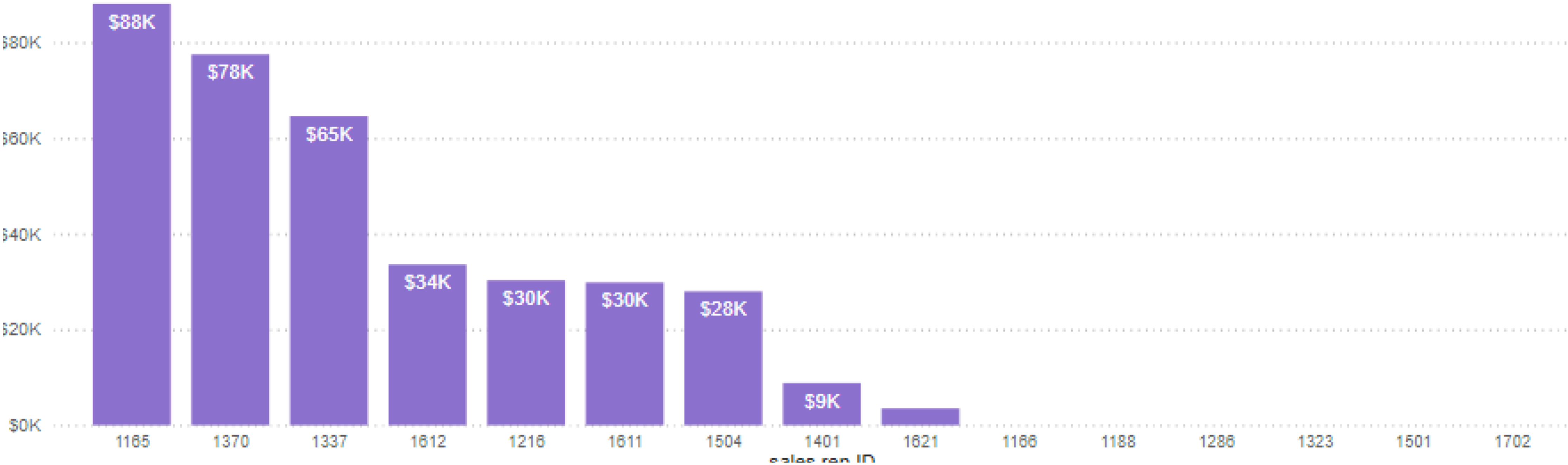
Month

3

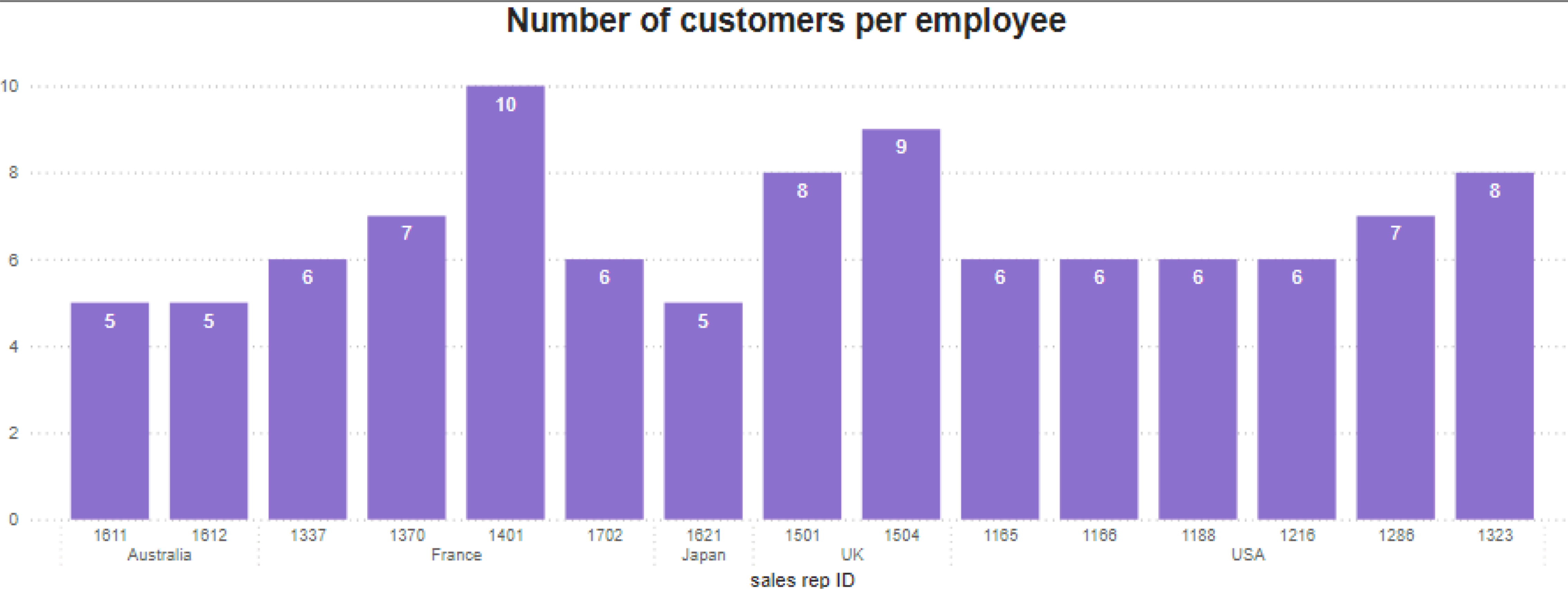
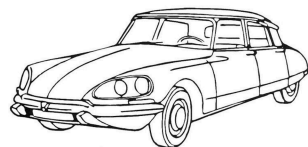
Year & month

2023-03

Orders amount per sales rep.



# HR - Customers allocation per sales rep







# Toys and models

