

BAHADOR SAKET

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WORK EXPERIENCE

Ponder Data

– Product Manager

📅 June 2022 – March 2023 📍 San Francisco, CA

Achievements

- Led the development and launch of a new **B2B product**
- **130K** monthly revenue

Responsibilities

- Conducted user research with 56 data teams across the world to gain insights and inform the product strategy, leading to the identification of the right product-market fit.
- Worked with cross-functional teams to define and prioritize product requirements and features that best serve customers.
- Defined milestones and deadlines to meet client needs and updated stakeholders on cross-functional progress.
- Defined key performance indicators (KPIs) to measure product success and monitor progress.
- Presented product strategy and launch plan to the leadership.

Clio - Cloud-Based Legal Technology

– Senior Product Manager

📅 Dec 2021 – June 2022 📍 San Francisco, CA

– Product Manager

📅 Feb 2021 – Dec 2021 📍 San Francisco, CA

Achievements

- Lead development and launch of **three new features** (F1-F3)
 - F1: Clio's legal document automation software
 - F2: Clio's E-sign feature
 - F3: Clio's self-service sign-up process
- **Over 1300** active users generated **7000+** docs per day (F1)
- Generated **175K** monthly revenue from Clio's document generation and E-sign features (F1, F2)
- Increased customer retention by **15%** (F2), reduced customer onboarding costs by **70%** (F3) and churn rate by **10%** (F3).

Responsibilities

- Conducted user research with 150+ attorneys and paralegals across the US to identify their needs and pain points working with Clio product suites.
- Identified product growth opportunities and presented them to the leadership on regular basis.
- Collaborated with over 20 stakeholders on regular basis to prioritize product requirements, establish milestones, and create roadmaps for development.
- Worked with sales and marketing teams to plan and execute feature launches.
- Defined and tracked key performance indicators (KPIs) to measure the success of the launched features.

MathWorks

– User Experience Researcher (Consultant)

📅 2020 – 2021 📍 Natick, MA

Achievements

- Generated a stream of insights that guide product and engineering teams.

Responsibilities

- Designed and conducted remote user interviews with 75 Matlab Developers to guide the long-term product strategy for graphics and visualizations in MATLAB software.

Microsoft

– User Experience Research Intern

📅 May 2013 – Oct 2013 📍 Beijing, China

Achievements

- Presented at **Microsoft's Techfest '13**, showcasing cutting-edge internal projects.

Responsibilities

- Designed, developed, and empirically evaluated a mobile application allowing presenters to set and follow timing targets for sections of slides.

EDUCATION

Ph.D. in Computer Science

Georgia Institute of Technology (Georgia Tech)

📅 2015 – 2020 📍 Atlanta, USA

B.Sc. in Computer Science

Multimedia University

📅 2009 – 2013 📍 Cyberjaya, Malaysia

TECHNICAL SKILLS

User Research

- Interviews, Remote & In-person Usability Testing, A/B Testing, Survey

Development

- HTML/CSS/JS, Python, SQL, pandas, D3

Data Analytics

- Tableau, Google Analytics

Tools and Platforms

- Asana, Jira, Confluence, Cloud Platforms (AWS and Google Cloud), Qualtrics, Balsamiq, Figma, Miro