Maya AI

AI-powered workflows

Gen AI meets RPA

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30%

of the world's data volume is being generated by the healthcare industry

2X Every Year

Regulatory teams lack the tooling to execute on critical data changes.

These teams are spending 500 hours on avg to just to curate data, and approve data for the FDA to review for new drugs
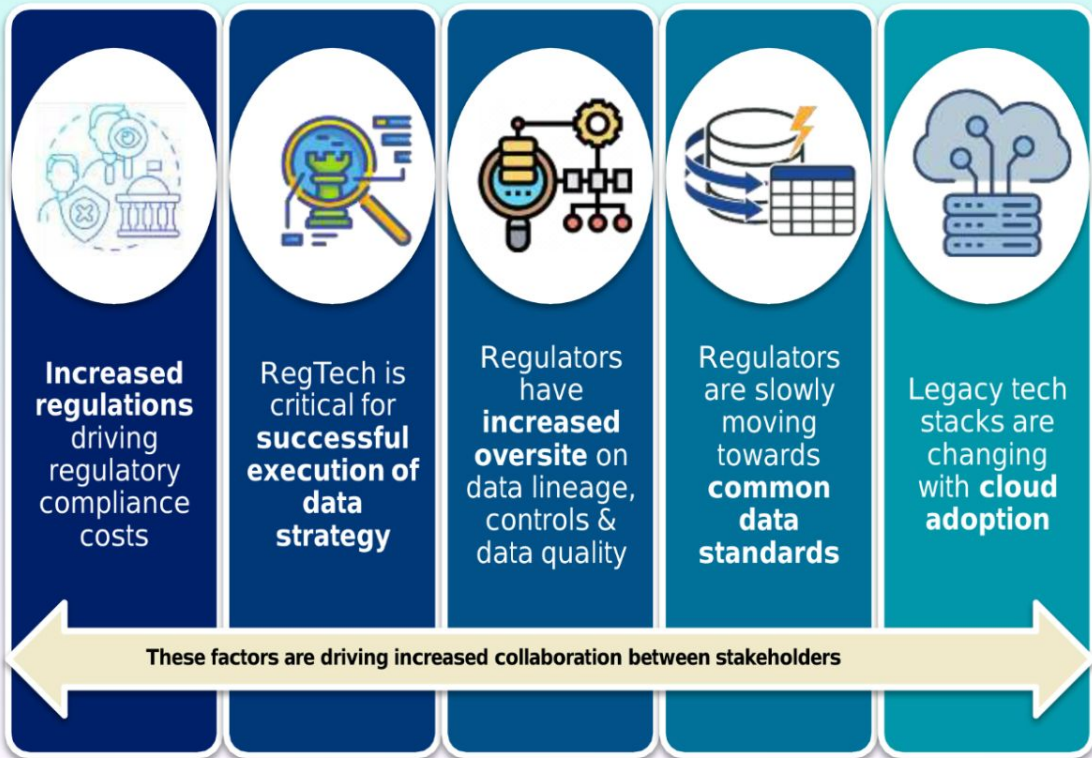
Regulatory Trends & Gen AI

Regulatory Demand

RegTech Trends

Regulators

Cryptoasset Taxonomy duty DP23 management AML TCFD HMT T+1 regulation III IV GRI AMLA ESG Consumer EBA Asset post CSRD SFDR ECP2 SASB MAR Digital trade 430C MiCA MLR Surveillance Basel CTP assets MiFID

Increased regulations driving regulatory compliance costs	RegTech is critical for **successful execution of data strategy**	Regulators have **increased oversite** on data lineage, controls & data quality	Regulators are slowly moving towards **common data standards**	Legacy tech stacks are changing with **cloud adoption**

These factors are driving increased collaboration between stakeholders

Reports & Data Standards

ISO 20022   SWIFT   FR Y-9C

FR 2052a

XBRL   FIX   FpML

CRIF   NDA Form 3913   MDDL Form 483

501K

Gen AI will impact & "potentially disrupt" the five themes mentioned above   More efficient reporting & reduced operational risks
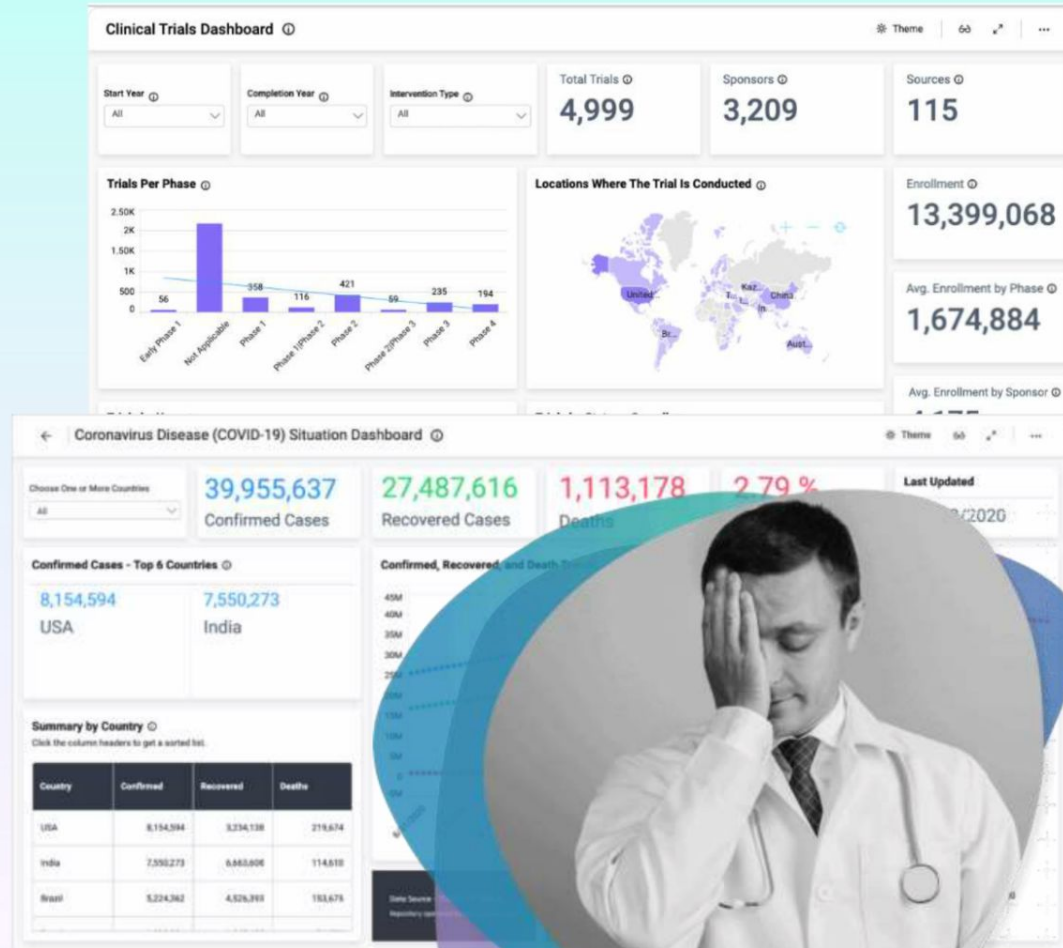
Problem

Implementing AI into workflows

→ **Data is randomly updating**

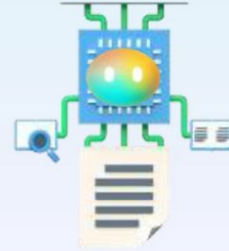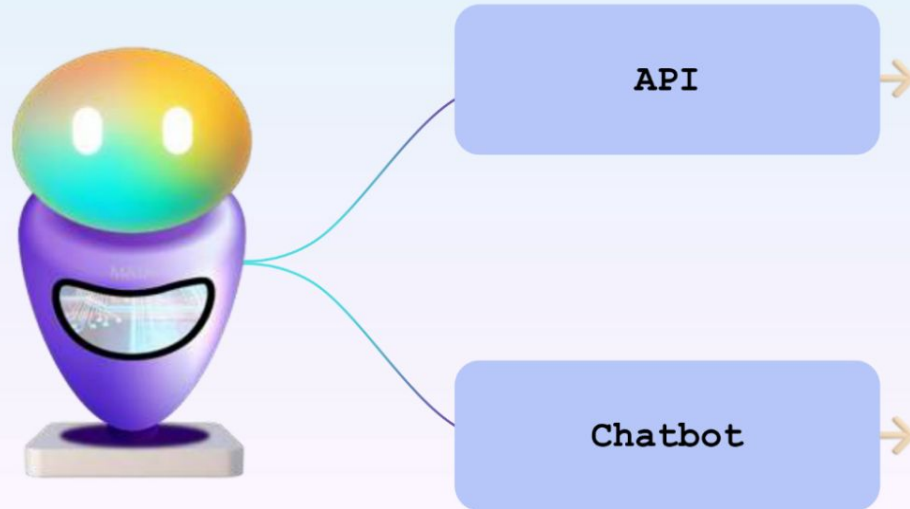→ **Professionals are loaded with tools and dashboards**

→ **Critical actions cannot be executed in time**

Meet Maya

A platform that creates action plans and streamlines it into a workflow at the right time every time for regulatory teams.
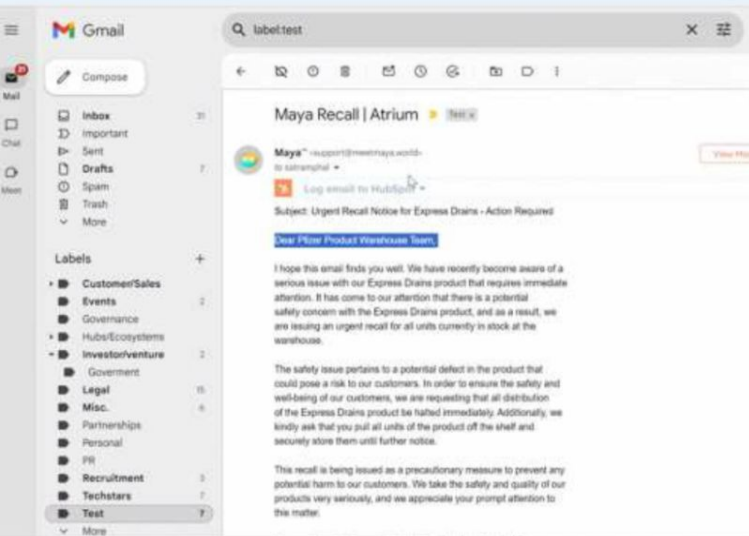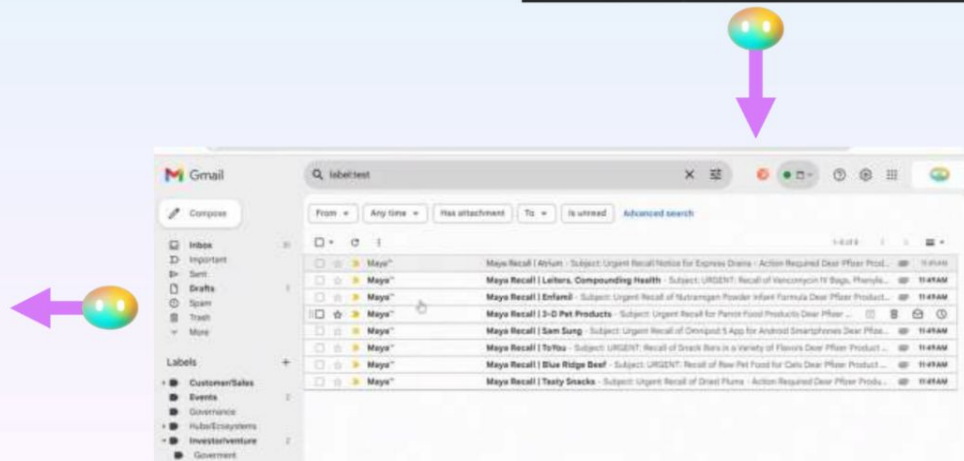

API

Chatbot

Set work & get notified

Why this happened

Next best action

Execute on

Email action to

Capabilities

A blend of Gen AI and RPA

- Summarize/redact any type of raw data
- Create Documentation/reports
- Develop next best actions
- Fill out applications
- **Generate workflows to stakeholders about anomalies, approvals or tasks.**

Key Metrics

Revenue
$850K

Customers
Multiple
Enterprises

**Validated
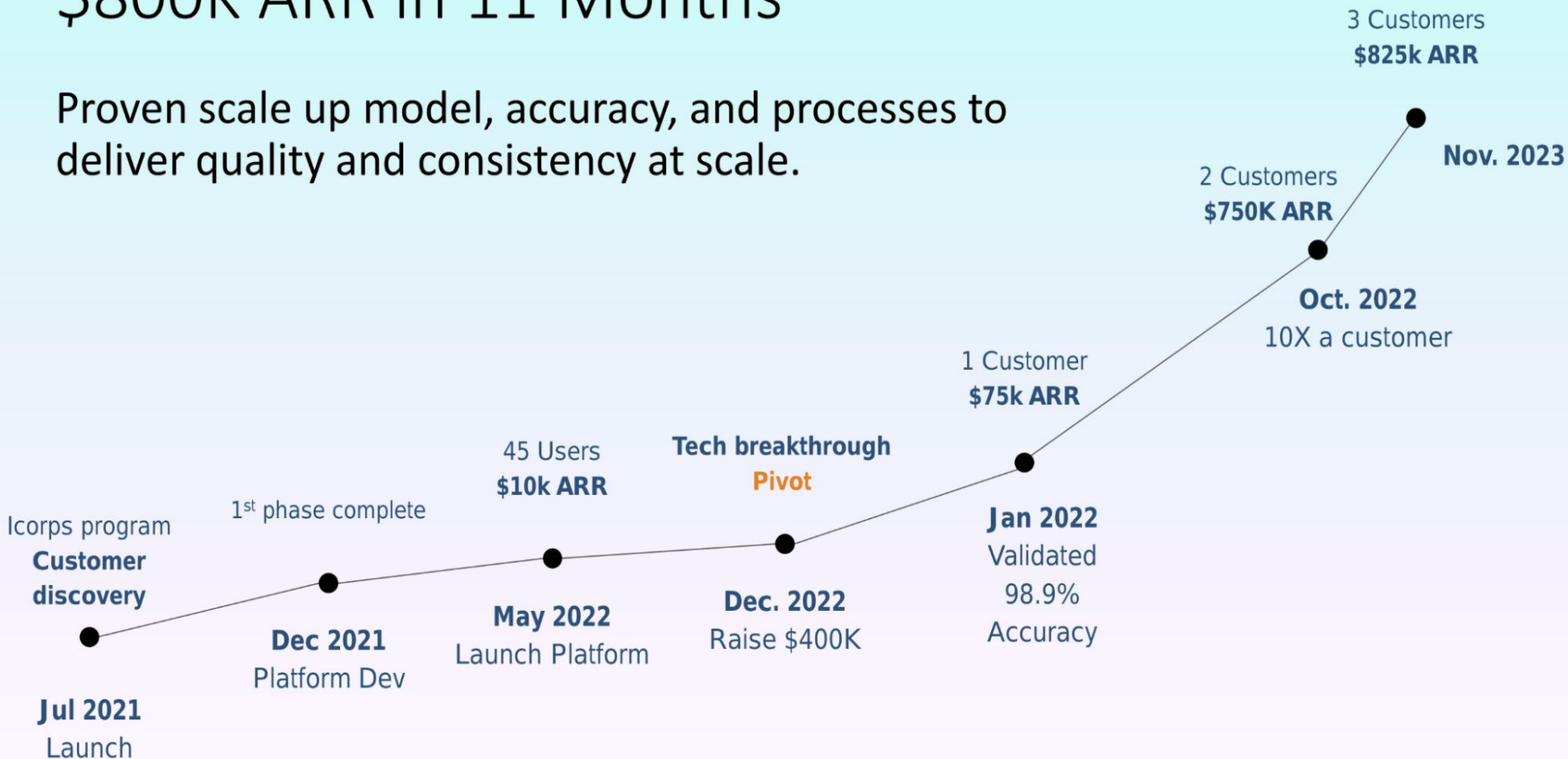Markets**
Pharma
Med-device

Workflows
340

Accuracy
98.9%

Product
300% + MoM
Workflow Growth

$800K ARR in 11 Months

Proven scale up model, accuracy, and processes to deliver quality and consistency at scale.

3 Customers
$825k ARR

Nov. 2023

2 Customers
$750K ARR

Oct. 2022
10X a customer

1 Customer
$75k ARR

45 Users
$10k ARR

Tech breakthrough
Pivot

Jan 2022
Validated
98.9%
Accuracy

Icorps program
Customer discovery

1st phase complete

Dec 2021
Platform Dev

May 2022
Launch Platform

Dec. 2022
Raise $400K

Jul 2021
Launch

Our B2B Pipeline are with some of the biggest companies in life sciences

Signed Contracts

9 Negotiation/Pilot

19 Secondary Discovery/NDA

22 In Early Discussions

T Mobile T Systems Healthcare

National Cancer Centre Singapore

SIMS Drive Medical Clinic

Deloitte.

Pfizer

JABIL

WNS

JTI

MINISTRY OF HEALTH SINGAPORE

$4.2M ACV

Johnson & Johnson

AMGEN

GE HealthCare

SAMSUNG

novo nordisk

Bristol Myers Squibb

MOFFITT CANCER CENTER

$14M ACV

United Healthcare

MAYO CLINIC

Mount Sinai

CVS pharmacy

Roche

AstraZeneca

BAYER

AIRBUS

MERCK

Australian Government Department of Health and Aged Care

Lilly

Memorial Sloan Kettering Cancer Center.

JOHNS HOPKINS MEDICINE
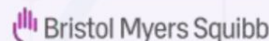
$22M ACV

Market Opportunity

TAM

SAM

SOM
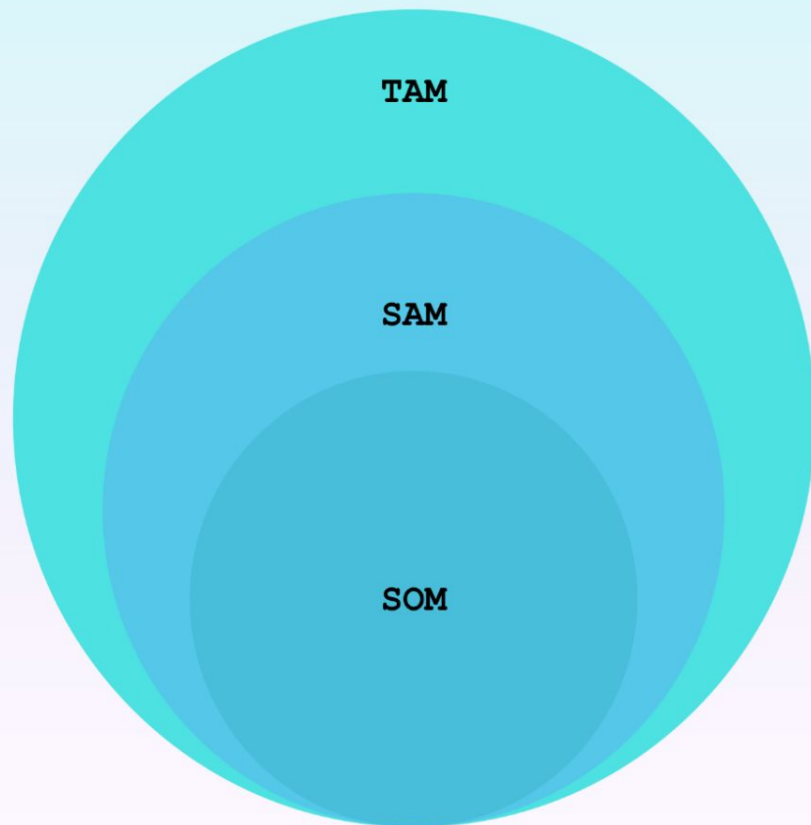
$750B
10M Researchers
& Strategy
Experts

CAGR 36.7%

$18B
Regulatory &
compliance

$700M
Pharmaceuticals

A Better Approach to AI

No need for private data

70%
Cheaper to train

98.8%
Matrix driven accuracy
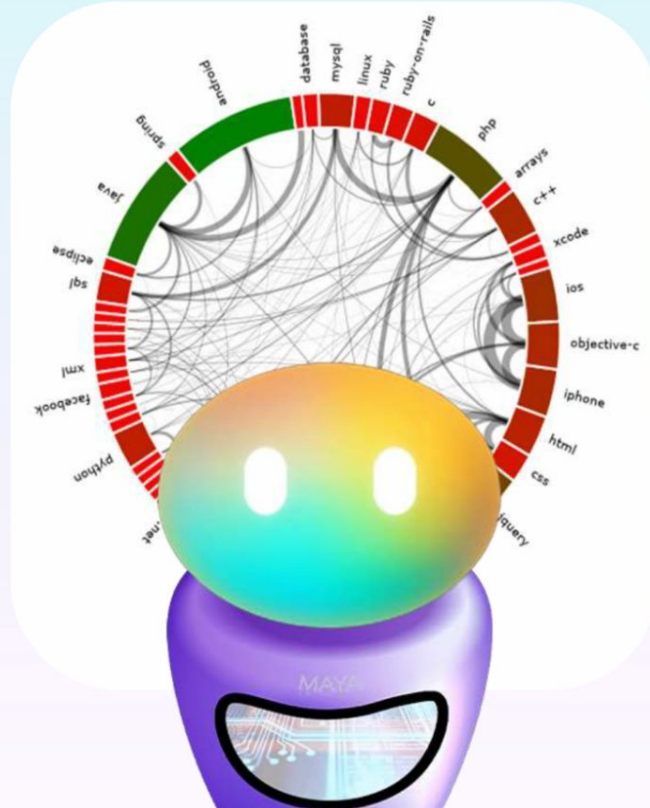
1 Instantly train on raw doc of an existing workflow

2 Set when to do the workflow

3 Notified when a new workflow is created

How workflows are built with AI today

Growth Expansion

Pharma

Regulatory Affairs

FDA Approvals

Policy Changes

Med-Device

FDA Approvals

Policy Changes

RPM

Digital Health

Policy Changes

RPM

Case Study

1 of the largest cancer centers in Asia

Maya did this:
- Curated clinical notes
- Created FDA application
- Connected the right stakeholders for approval

98.9% Accuracy

10X Faster

The contract increased from $75K to $700K

10 months

Led to:
- Treatment to market faster

*"I have used multiple LLM's and GPT's. So far **Maya is in the lead** with better accuracy from real-time data." – Clin Asst Prof Amit Jain*

Competitors

		HUMA.AI	sorcero	OKRA.ai
Accuracy %	98.9%	84.3%	60%	86%
Cost to train	Thousands	Millions	Millions	Millions
Fast compute	✔	✔		
End-to-end	✔			

Team

5 exits as a leadership team, with deep expertise in AI and Life science

Sat R.
CEO
4x Founder
2x AI Founder

Sean R.
Chief Robotics
Led AI Research
Projects at Dell

Shivam R.
CMO
Robotics at
Shriners Hospital

S. Mittal
*Head ML in
Federated
Learning*

Tingyi W.
Chief Scientist
Post-doc Ph.D at
Cornell + Mount
Sinai Fellow

Stratos D.
CTO
Led Search ML
at Apple +
Head of ML at
Watson

Land and expand enterprise SaaS model

Roadmap

$100K / annually
For a set amount of workflows

Workflows grow over time to add fuel to the fire

2024 - $2M ARR

2025 - Profitability

Backed By

techstars_

RSCM
RIGHT SIDE CAPITAL MANAGEMENT, LLC

Q1 Velocity

Nurture Ventures

Strategic angels from

sanofi

Morgan Lewis

UNITED NATIONS

nVIDIA