

**Outline the project's objective, design thinking process, and development phases.**

**Describe the predictive use case, dataset selection, model training, deployment process, and integration steps.**

**Explain how the deployed model can be accessed and utilized for real-time predictions.**

**Objective:**

Predict whether a customer will make a purchase based on their browsing behavior on an e-commerce website.

**Design Thinking Process:**

**1. Empathize:**

Conduct interviews with potential users to understand their needs and pain points.

**2. Define:**

Problem Statement: Increase conversion rates on the e-commerce website by targeting potential buyers more effectively.

**3. Ideate:**

Generate ideas for features that could be important in predicting purchases (e.g., time spent on product pages, number of items in the cart).

**4. Prototype:**

Create a preliminary dataset with synthesized data for testing initial models.

**5. Test:**

Train basic models and gather feedback from stakeholders on model performance.

## **Development Phases:**

### **1. Data Collection and Preparation:**

Synthetic Dataset: Generate synthetic data with features like `time_on_page`, `items_in_cart`, `pages_visited`, and purchase labels (1 for purchase, 0 for no purchase).

### **2. Model Selection and Training:**

Use a simple logistic regression model as a starting point.

## **Program:**

```
from sklearn.linear_model import LogisticRegression
from sklearn.model_selection import train_test_split
from sklearn.metrics import accuracy_score

# Load the data

# Split the data
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2)

# Train the model
model = LogisticRegression()
model.fit(X_train, y_train)

# Evaluate the model
y_pred = model.predict(X_test)
```

```
accuracy = accuracy_score(y_test, y_pred)
```

### **Output:**

```
data = pd.read_csv('data.csv')
```

```
X = data.drop('target_column', axis=1)
```

```
y = data['target_column']
```

### **3. Hyperparameter Tuning and Optimization:**

Fine-tune hyperparameters using cross-validation.

### **4. Model Evaluation and Validation:**

Calculate additional metrics (e.g., precision, recall, ROC-AUC).

### **Predictive Use Case:**

Describe the specific predictive use case:

Predict whether a customer is likely to make a purchase based on their browsing behavior.

### **Dataset Selection:**

Describe the dataset:

Synthetic dataset with features like time\_on\_page, items\_in\_cart, pages\_visited, and purchase labels.

### **Model Training:**

Specify the model used:

Logistic Regression.

Training process:

Load data, split, train, and evaluate as shown in the example above.

## Deployment Process:

Hosting Environment:

Deploy the model on a cloud service like AWS, using a service like AWS Lambda or AWS SageMaker.

Model Serialization:

Serialize the trained model using a library like joblib or pickle.

API Creation:

Create an API endpoint using a framework like Flask.

## Program

```
import joblib
```

```
# Serialize the model
```

```
joblib.dump(model, 'purchase_prediction_model.joblib')
```

```
from flask import Flask, request, jsonify
```

```
app = Flask(__name__)
```

```
@app.route('/predict', methods=['POST'])
```

```
def predict():
```

```
    data = request.json
```

```
    features = [data['time_on_page'], data['items_in_cart'],  
data['pages_visited']]
```

```
    prediction = model.predict([features])
```

```
    return jsonify({'prediction': int(prediction[0])})
```

```
if __name__ == '__main__':
```

```
app.run()
```

### **Integration Steps:**

Deploy the Flask application on a server and configure it to accept POST requests with JSON data.

Accessing and Utilizing the Deployed Model:

API Endpoint:

The API is hosted at <http://example.com/predict>.

Input Format:

Send a POST request with JSON data containing features (time\_on\_page, items\_in\_cart, pages\_visited).

Output Format:

Receive a JSON response with the predicted label (1 for purchase, 0 for no purchase).

### **Real-time Predictions:**

Any system or application can send a POST request to the API to get real-time predictions for potential customers.