Broker Course

"I marvel at the flexibility Mary created for us and the attention to our needs. A great model of customer service done at the highest level!"

J. Thompson, 2021 broker course attendee

Wanna be a broker? Mary Chieppa is the one to get you there, hands down. C. Coughlan, FB post

"Kathie's knowledge of the topics and scenarios made the information easier to apply in everyday situations. I left her classes with a greater appreciation and understanding of the topic." M. Kesner-Fultz, 2022 broker course attendee

"The MD Broker Course taught by Plan2Pass Real Estate School is top notch. The course is structured just right so you complete a lot in the perfect amount of time without feeling overwhelmed. The instructors are highly knowledgeable. Thanks to their expertise, not only was 1 able to pass the MD Exam the 1st go round, 1 was able to take away best practices for my Real Estate business."

A. Hess, Associate Broker. Sales Manager

Thom Brockett is one of the best instructors you can have teaching a class. His knowledge and years of real-world experience shine through each time he delivers a class allowing you walk out knowing that you have learned something important to help you be a better real estate agent.

M. Glazer, former Ed Director of GCAAR

"I really enjoyed Nicole's class. It was very informative and helpful. I learned a lot. Thank you so much Nicole, you are awesome."

M. Likakis, 2021 broker course attendee

"Five Stars:

Mary Chieppa is a phenomenal professor and truly cares. Her school, Plan2Pass is well organized and education is their top priority. The broker's course material is quite extensive and there is a lot to comprehend, however, Mary and her staff break this down into manageable bits. Additionally, to taking the course Mary had all of the required CE approved within the material. When it came time for us to take our physical tests, Mary made sure everyone had close accommodations, for all of the students scattered about the state. Being Mary's first student to pass the Maryland Broker License requirements by passing the State & National exam; I can state I wouldn't take the course with anyone, but Plan2Pass."

M. Fitzgerald, Associate Broker, CEO

I was fortunate enough to take the broker course online from Plan2Pass. This was an excellent opportunity that they provide on Zoom, otherwise I would not have been able to take it. Mary's team are great teachers and really care about their students. I was thoroughly prepared for the PSI and passed my first time. If you are thinking about being a broker, I highly recommend Mary and Plan2Pass.

B. Francis, Owner Re/Max Solutions

"Alison's language use is exceptional. Excellent organizational skills....she has mastered the skill of reinforcing in a positive manner and her attempts to involve everyone in discussions. All good stuff, an excellent teacher." F.I. Thompson, Realtor

"I recently completed the Real Estate Broker Course with Plan2Pass. The curriculum, course content, and delivery method exceeded my expectations and resulted in my passing the state Broker licensing exam. Mary Chieppa and her exceptional staff of instructors made a challenging subject matter, easy to comprehend and retain. Mary and the other instructors are extremely knowledgeable in their respective subject matter areas. The extensive review sessions offered also contributed to my success. 1 highly recommend Plan2Pass for anyone interested in obtaining a real estate sales or broker license."

K. Gilbert-Smith, Associate Broker

Brenda Kasuva is the BEST technology instructor. In a class full of agents, each with different comfort levels, she effectively teaches so that we are on the same page. She does a phenomenal job of meeting you where you are by teaching to each learning style.

Annette Beale, ABR, AHWD, PSA, SRES

"Over the course of my 30 years in real estate I ve taken many classes and courses but none so rewarding as the broker course taught by Mary Chieppa. Mary is an excellent teacher and has a method of teaching that really helps you to recall the material when testing. Her many tips and tricks to studying and test taking were most helpful and appreciated. I would highly recommend Mary and any class she teaches."

R. Spalt, Associate Broker

"Considering taking the Broker's Course is a daunting task, especially while trying to maintain regular business. The wonderfulness about Mary Chieppa and her team is that she makes taking the Broker's Class manageable and knows the challenges we as agents face. Every class offered current issues with great insight and helpful hints.

Mary offered great study guides."

S. Stevens, Real Estate Consultant

I've taken classes in the past simply because Mary was teaching them! Most recently I've taken was the Broker Course via Zoom and passed the PSI on the 1st attempt. She was very straightforward about expectations and held all accountable.

Mary is a top-notch instructor and I look forward to more from her in the future!

D.Gartner, Associate Broker

Continuing Education

"Mary and her team at Plan2Pass always go above and beyond to offer superior Continuing Education classes. Our attendees love her – and our attendance is always higher when classes are delivered by her or one of her great instructors. Mary consistently presents material in a clear and concise manner that is easily understood. She and her team also frequently develop new courses with updated and relevant content so that after class, attendees are able to apply their newly acquired information to real world situations immediately. We are extremely appreciative of our relationship with Plan2Pass, their high level of competence and professionalism, and their ability to provide a top-notch education experience that cannot be matched."

S. Masengale Smith recommends Plan2Pass Real Estate School, LLC.

Mary is the most amazing RE instructor (and person). If she is teaching a class, and my schedule permits, I am going to be there, whether I need the CE credits or not. I ALWAYS learn so much from her. Thank you, Mary Chieppa, for being there and willing to share your knowledge and experiences.

"GREAT CLASS!!" "Very practical/useful information" "Very informative, thanks for great class" CHAT review for Rose Buckley's Inspection Essentials July 2021 CE class.

"Brenda Kasuva is an engaging instructor! She goes above and beyond to present timely information. She connects with her audience, and she gives you the tools you need to take your business to the next level."

C. Massengale, Esq Maryland REALTORS®

C. Martin recommends Plan2Pass Real Estate School, LLC.

Mary makes the classes informative and entertaining. She is the best!

Melissa was extremely relatable and provided real life scenarios that helped connect the information to real world situations. Her demeanor and subject knowledge made material easy to absorb.

S. Donegan, real estate agent

"GREAT session" "Very interesting" "Thank you, best Ethics course I've ever had" CHAT reviews from Alison Wisnom's CE class

Beverley Alexander recommends Plan2Pass Real Estate School, LLC.

Mary knows our business, because it's her business too! I learn from every class, and often dig back in interesting situations and think "What would Mary say?"

Pamela, you are amazing. You're so very knowledgeable and I always learn something new from you to use in my business. Thanks for being an awesome resource!

D. Wainright-Powell, 2022 broker course attendee

"Mike Fagan hosted a 3 hr CE financing class for my office and the feedback was superlative! Mike has a great way of delivering very useful information with real-life examples that keep you engaged. Very dynamic instructor!" S. Griffin Re/Max Solutions Manager

D. Cribbs recommends Plan2Pass Real Estate School, LLC.

Mary is the best RE teacher I have come across! If I know she is teaching a class and it's between her and anybody else, I will go out of my way to choose her. She is very knowledgeable, clear, hits on all the points that we all are wondering, and you don't get bored listening to her. She makes it interesting and kinda fun.

Brenda is extremely knowledgeable and her passion for the subject matter shines through. She makes sure you completely understand the law and how it affects your role as a Realtor®. S. Donegan, Real Estate Professional

"Susan is a great teacher. Highly recommend her courses"

J. Charles, FB page review

Patty Kallmyer recommends Plan2Pass Real Estate School, LLC.

I would take any class that Mary Chieppa teaches and know that I would get the important material, taught in an easy to remember fashion and still enjoy every minute of her class. I've observed many & participated in many classes with Mary for over 6 years. She is, by far, the absolute best instructor!

Designation/Certification

Mary teaches our SRS, RENE & C-RETS courses. We have over 120 instructors and she is one of our highest rated consistently receiving perfect 5's on evaluations. Students always comment on her knowledge, the real-life experience she brings to the material, and her expert presentation style. M. Cardenas, VP of Professional Development, REBI

Divina Peters-Natter recommends Plan2Pass Real Estate School, LLC.

Every time I am in the class with MARY it's an incredible experience. The way her delivery of the information leaves you hanging on to every word. After each class, MARY inspires me to do better than ever! I am excited to implement all of the great information. Thank You MARY for Making learning fun and sharing interesting stories, helpful resources to pull together with our business. SRS, RENE, ABR I am going to A-Z with MARY!!!

I attended RENE last year and Oh-My-Gawd did I learn much about the art of negotiations. Certified instructor Mary Chieppa is the guru of negotiating and shares best practices for successful outcomes. I can't say enough about this class. M. Ratchford, Women's Council of Realtor's Frederick

Tony Zowd recommends Plan2Pass Real Estate School, LLC.

Mary is an incredible teacher, Very engaging and organized. I would highly recommend her classes to anyone and everyone. Mary goes out of her way to help and explain everything in plain terms. I enjoy her classes so much I recently retook the C-RETS class that I had taken 2 years ago because Mary is now teaching it.

Day 1... ABR (Accredited Buyers Representative) Designation class with the marvelous Mary Chieppa! Already got my SRS (Seller's Representation Specialist) with Mary last year! She's the best! Always make time to learn more... perfecting your craft is a key part of being great at what you do! #alwaysmaketimetobebetter Kristin Hope Brillantes, FB post #buyersagent #springlearning

Pre-licensing 60-hour Principles & Practices for Salespersons

Jennifer Anderson Precommends Plan2Pass Real Estate School, LLC.

Mary and her crew are excellent teachers! With her training, you can plan to pass!



Sophia Lorain recommends Plan2Pass Real Estate School, LLC.

I took the real estate exam on April 27th and PASSED!!! Both instructors are great and go to great lengths to make sure you are equipped with the tools you need to pass. I was able to attend class after work, twice a week, which was very convenient. Thank you Plan2pass Θ

"Big Shout out to Susan Parks and Plan2Pass Real Estate School, LLC for preparing me for both the National and State portions of the exam. I completed the class May 16, 2019 then took the PSI Exam June 2, 2019 and PASSED.

T. Sulton, FB page review

Temitayo Soyoye Plan2Pass Real Estate School, LLC FB page

I just passed the 60-hr Pre-Licensing Course with Plan2Pass. Let's just say that Mary Chieppa and this course made a world of a difference. Prior to enrolling at Plan2Pass, I had to drop out of a different course after only the second class because the instructor was terrible. He literally just said highlight everything on the page because that will be on the exam but did not explain anything. Plan2Pass was a breath of fresh air. I appreciate Mary's patience with students and how she explained and even re-explained things. The class was very interactive and Mary used real life examples/stories to teach the concepts. This course really gave me a strong foundation in real estate and I'm excited about what the future holds. I definitely recommend Plan2Pass for anyone who needs to take any real estate classes.

Harrison William Knowles recommends Plan2Pass Real Estate School, LLC.

I've been in real estate since I was 18 doing different things. (Property maintenance, property management, loan officer, etc.) I really underestimated the difficulty of this course/test. If it wasn't for Mary, Christy and her team, I don't think I would've ever passed my pre-licensing class/test. They will do whatever it takes for you to get through it. Even through the Covid pandemic, they did everything they could to keep us moving along and to make sure we were retaining the information. I can't thank Mary and Christy enough. I would highly recommend them. Thank you!!!

Vicky Patanella LeBlanc Plan2Pass Real Estate School, LLC FB page

When I decided to take the Real Estate class, I wanted to start as soon as possible. Although I was hoping to take it closer to my home (Solomons area), the soonest class offered was in Waldorf at Coldwell Banker. Well, I can't stress enough how much of a blessing this ended up being for me. Mary and Susan are excellent, top notch RE Instructors. They have many years of experience in Real Estate, as well as in teaching RE. Those who take the RE class know, it's a lot of material to take in, however, Mary and Susan reiterate material in a way that helps you remember. They share stories and experiences that help you remember. Because of them, I passed the PSI the first time. Highly recommend Plan2Pass, so anyone interested in taking the MD RE class, and passing the PSI Exam. It's well worth the extra drive!

Brenda gives 150% to each class she teaches which translates to the most prepared students in the real estate industry. Brenda is a fabulous mentor/ teacher who is patient, kind, professional & has a wealth of knowledge K. M. Woodell, Realtor

Teresa Sulton recommends Plan2Pass Real Estate School, LLC.

Working full time, I was able to attend the class on weeknights, which was very convenient. Some days I would arrive to class mentally drained but Susan would hold me accountable and remind me why I was taking the class. She answered all of my questions, which was a lot, and made sure I understood a topic before moving on to the next one.

All and all, Plan2Pass lives up to its name. I planned to pass, and I did

Donna Vencil recommends Plan2Pass Real Estate School, LLC

Wow, I have known Mary for over 30+ years and she by far is probably the best Instructor ever!! Any student taking her class or any class she's associated with is one fortunate person. Mary is very thorough, gets through to her students and strives in helping all her students to pass!!

Prep classes

Awesome class!! I took the Maryland law prep class and passed the test four days later. Same with the national prep class, I passed the next time I tested. Excellent instructors!!!

J. Anderson, FB review

Had my class with Mary for my DC license. I am one of those people who FREEZE with exams, she removed my fear and I passed the first go round. If you want to learn from an outstanding instructor...! S. Leidner, FB review

Mary - Helpful is an understatement. YOU ROCK!

Sharon

You are reading an email sent by a newly approved VA Associate Broker, who passed his test at 9:56 AM today and is applying for licensure right now. :-) Your training, one of the best ever. Thanks to you! and a lot of studying. Harris

Hey...just wanted to let you know I passed both today on the first try...Would have never passed if I didn't come to your class. Thanks so much for all your help!!!

Sincerely, Felice

My holiday spirits were lifted even more today as I successfully passed the PSI examination for both National and MD-Sales Person. I am especially grateful to Mary for the added material related to passing the examinations which I found most beneficial in review and studying. The material on test taking was right on.

Sincerely, Charlie

THANK YOU, MARY!!!!!! I passed both sections of my test today on the first try. I couldn't have done it without you!

Thanks again! Rachael

Thank you for your help. Passed both portions of the exam today! I would have to equate my ability to pass based on your test prep materials; namely the "Close Call" and fill-in-the-blank handouts. THANKYOUTHANKYOU!! Gigi

So, today I finally took the exam, and passed both parts, first try. Must admit, I was amazed. Your prep classes were very helpful. Your practice exams were also very helpful. Thanks again Mary and please use me as another success story of your teaching skills!

* jimmy REISTERSTOWN MD - thanks very, very much.

Good Morning, Mary!! Thank you so much for your terrific guidance in preparing us for the State Exam!! Don't believe I have ever had an instructor in any field who took as much energy and enthusiasm to make sure her students are successful!! Thank you so very much! You are awesome!

Thank you, Dave

The best idea I will take from the course is the 3 round test taking strategy. Mary is excellent. She is operating in her calling.

Dwight

Mary, as an online student I did pass my proctored exam the first go-round because of your review. The worksheets did help!

Thanks again, Mikeela

I have already taken my exam and have thankfully passed both portions. Mary Chieppa's study materials and great words of advice are what helped me get through it. She is an amazing teacher and I am so great full to of had her for my review.

Thank you again! Sincerely, Courtney

Thank you very much for sharing your animated and energetic training style with our class. For me, it was particularly helpful and engaging. I'm excited about the possibilities this next step of the journey has for me.

Thank you again. Anne

Thank you so much for your awasome instruction and your detailed study materials. I passed the MD Real Estate law test yesterday. It was a breeze after your class. YOU ARC THE BESTIIII If you ever need anything, let me know!

Thank you. Krista

Mary, I really appreciate you staying afterwards to talk with me. I think you are fabulous and such a kind heart as well as an incredible teacher and COACH! I passed the exam last week – first round – phew.

Thanks for all your help. Bretta

Words cannot describe my gratitude. I thank God for your style of teaching. I've passed my Exam today. This was my fifth time and I know you said don't worry about how many times.

Thanks ever so much. Michele