

Summary

Highly motivated engineering lead with excellent technical leadership capabilities. Ability to lead by example and motivate cross functional teams to ship quality, bug free features to production. Passionate about agile development and ability to successfully work in small teams, high pressure and start up environments. Entrepreneur at heart and a Programmer for life.

Specialties

Technical: Building scalable web applications, PHP, SQL/NoSQL, MySQL, Apache, SOLR, MVC, SVN, Git/Github, AWS/Cloud Computing, OOMD/UML, HTML/CSS, Javascript, AJAX, C/C++, Web Application Security

Product Management: Module Ownership, Analytics, SEO Strategies, Aligning business vision with Product Development

Project Management: Leading small & mid-sized engineering teams, Resource planning & estimation, Agile methodologies



Vinay Kumar N.P.

Bangalore, India
vinay@askvinay.com
www.askVinay.com

Future Career Objective

Looking to be an integral part of a progressive research or development organization with a strong emphasis on creativity and problem solving skills where my position would be challenging, rewarding and offer opportunities to enhance my knowledge.

Career History

Technical Lead – CommonFloor.com (a product of Maxheap Technologies Pvt. Ltd.), Bangalore, India.

January 2013 – Present

Responsibilities:

- Lead and manage a cross cultural team of 25+ people.
- Drive the overall development and delivery of Real Estate vertical of the product.
- Provide guidance in developing a fast loading, scalable web product.
- Handle escalated support requests and build a world class technical operations team to support various internal customers.
- Resource planning, estimation and hiring within the environmental and budget constraints of the company.

Achievements:

- Introduced Kanban and set the current process for development in the engineering team.
- Slated to be promoted to Engineering Manager in due time.

Technical Lead – CommonFloor.com (a product of Maxheap Technologies Pvt. Ltd.), Bangalore, India.

September 2012 – December 2012 (5 Months)

Responsibilities:

- Drive the growth of 2 major product focus areas and Lead and manage a scrum team of 5 – 7 engineers.
- Propose design/architecture for development of new features & internal tools.
- Lead the incident response team in case of security breach or attack on the systems.

- Coordinate with product managers for producing high level documentation and to deliver in time.
- Coordinate with customers & internal users to handle escalated support requests.

Achievements:

- Successfully demonstrated leadership qualities and ability to handle bigger responsibilities.
- Helped to bring in the paradigm of documentation and standards based development.
- Set many processes that helped improve efficiency of the engineering team and the teams interacting with engineering team.

Sr. Programmer & Head - Technical Operations - V Solutions Pvt. Ltd., Bangalore, India.

March 2010 – August 2012 (2 Years & 5 Months)

Responsibilities:

- Coordinate with customers to understand their needs and translate them to specific technical requirements.
- Design/Develop scalable web applications on LAMP stack.
- Manage the programming team.
- Maintaining/Assist in maintaining Web and mail servers.
- Get involved and contribute technically in high level management decisions regarding the focus and vision of the company.

Achievements:

- Part of the team which programmed a web application which can successfully handle 200,000+ SMS transactions per day.
- Worked on various projects involving complex integrations with 3rd party, proprietary as well as open source applications.
- Successfully executed an onsite project for a customer based in Doha, Qatar within 45 days of arrival in Doha.

Developer & Co-Founder – V Solutions, Bangalore, India.

March 2009 – February 2010 (11 Months)

Responsibilities:

- Develop cross-browser compatible and search engine friendly websites and web applications.
- Coordinate with customers to gather requirements.
- Give high level technical presentations to customers.
- Manage hosting platform and domain names of various customers.
- Assist sales team by analyzing technical requirements of the customers.

Achievements:

- Recognized as a successful Student Entrepreneur.
- Was largely appreciated and encouraged by peers, professors and other industry professionals for the work being done.
- Successfully found investors and formed management team to diversify company activities and incorporate it as a limited company.

Education

Bachelor of Engineering (BE) - Computer Science & Engineering – *First Class*

VTU, Belgaum, India.

Completed in May/June 2010.

II PUC – *First Class*

Physics, Chemistry, Math, CS

PU Board, Karnataka, India.

Completed in April 2006.

X Standard

CBSE, India.

Completed in April 2004.

Languages Known

- English
- Hindi
- Kannada
- Tamil – *Beginner*
- Telugu – *Beginner*
- French – *Learning Presently*

Professional Affiliations & Activities

1. Part time IT faculty at JGET Center for distance Education, Bangalore, India.
2. Guest Trainer in Association of Women Entrepreneurs of Karnataka (AWAKE), Bangalore, India.
3. Speaker at various events and community functions.
4. Technical consultant for various small businesses and individual entrepreneurs.

Continued in next page - Awards & Recognitions

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Get a headstart

FREAKONOMICS



GO GETTERS: Vinay Kumar and Poornima N., founders of V-Solutions

Before they've even completed their degrees, these two students have started an IT solutions company that's doing great business despite the recession

BY SANGEETHA CHENGAPPA

DECCAN CHRONICLE

Even as graduates and post graduates are going from pillar to post searching for that elusive dream job, 20-year-old Vinay Kumar, a third year student of Computer Science and 21-year-old Poornima N., a final year student of Biotechnology, are well into their second year of running an IT company called V-Solutions in Bengaluru.

The company which offers solutions in web design and custom applications development started as a two-man team in

November 2007 with one customer (Vinay's father) and has grown into a team of 12 who handle the requirements of 60 customers today.

Why the hurry to start a company while still in college? "What we study in college is far removed from what is required in the real world of Information Technology. I realised this, as I had spent three years interning at AOL (America Online) as a Technology Support Representative soon after completing 12th" laughs Vinay.

WHAT WE STUDY IN COLLEGE IS FAR REMOVED FROM WHAT IS REQUIRED IN THE REAL WORLD OF INFORMATION TECHNOLOGY

He wanted to solve real problems faced by people every day at work. It was around then that he took on the challenge of developing a software application to automate a manual data entry process for his father. Vinay's father who ran a verification agency for an insurance giant was unable to manually process 60 verifications cases that were given to him every day. "It took me 10 days and nights to develop the application which enabled Dad to meet his daily targets" recalls Vinay.

There was no stopping this enterprising young man after that. Along with Poornima he designed a website for Irest, a company which sells luxury massage chairs, with the ability to take sales enquiries online. Next the duo developed a website and an application to help Sahana Logistics track the movement of every shipment.

While most businesses are experiencing a drop in sales revenue, V-Solutions has raked in around Rs 5 lakh worth of business in the last three months. More important, the company has developed a brand new software package — Student Information System, which includes modules for the administrator, management, faculty and students.

What is their advice to Gen Y? "If you have a unique selling proposition, start off your venture today. And if you can succeed during these tough economic times, then it will be smooth sailing all the way when the market picks up steam" avers Vinay. The duo dreams of going public in the next five years and going by their firm belief that everything is possible, they might end up doing just that.

QUICK BYTES

The way forward for investors

BY LINDA STERN

The past year's stock market rout has discredited many investment gurus and their philosophies. The big question now is where to put your money. Here are some pointers:

- Fees matter. The less you pay in sales and management costs for your investments, the more money will be left for you. The long-term effect is even more dramatic, because the money saved by not paying fees gets reinvested and earnings on it compound over time. So, seek low-fee funds.
- The speed with which the market reacts to every real and rumoured event has derailed some investment strategies that used to work. Most notable is momentum investing, in which investment managers jump into stocks other people are buying. The problem with that plan now is that everything is happening too fast to play follow-the-leader.
- In the last year, people who had carefully split their money among several different pots lost it in stocks, bonds, and real estate, to name just a few categories. However, diversification still works — people who had spread their investments did not lose as much as people who were stock-heavy.

- Look at the story of the company you are investing in: Are its costs low? Does it have an advantage in its market? Do your homework and invest in companies you believe have a solid profit plan.
- Just as the collapsing market hurt everyone, a recovering market is likely to lift almost all shares. That means you can buy broad market index mutual funds and participate in the trend without picking stocks.

Readers

Drive home your first car

BY TARACHAND WANVARI

Today, obtaining a car loan is relatively easy as compared to just a few years ago. In most cases, for a salaried employee the age limits are between 18 and 60 years, and between 21 and 70 years for a self-employed person. The salaried employee should have worked for at least one year in his/her current company and the self-employed should have been at least two years in the business.

Many financiers have pegged the minimum loan amount at Rs 1,00,000/-, with the upper limit depending on the price of the car and the financial health of the borrower.

Proper documentation is one of

the most important factors that determine whether the loan is granted, and how quickly.

Age proof

This could be any one of the following: Passport, photo credit card, PAN card, voter identity card, driving license, employee ID issued by Government of India/ PSU/ Limited companies, local Panchayat identity card, notary certification with photograph, Form 16 with latest salary slips, sales tax (ST) assessment order, ST registration.

Address proof

This could be any document among the following: house lease/ leave and license agreement, ration card, driving license, house tax

challan, housing society bill, voter card, passport, telephone bill, electricity bill, water tax challan, wireless landline bill, credit card statement, post paid mobile bills (two bills required — one bill of the last completed month and one which is 6/12 months before the last completed month).

Income proof

Latest salary slips with the Form 16 document for the salaried and latest Income Tax return for the self-employed car loan applicants. Factors could vary from bank to bank. Consult a financial advisor.

— The writer is a qualified insurance and financial advisor. Reach him at tarachand.w@gmail.com



MCT

city

TEMPERATURE
(IN DEGREE CELSIUS)

City	Max	Min
Airport	35.7	22.0
	36.0	20.3

RELATIVE
HUMIDITY

City	
Airport	32%
	33%

FORECAST
FOR TODAYPartly cloudy with rain or thunder-
showers likely towards
evening or nightSUN
AND
MOON

Sun	Rise	05:58 am	Moon	01:40 am
	Set	06:35 pm		01:33 pm

LITTLE MASTERS OF SPIN

They are still students, but that hasn't prevented these two young entrepreneurs from spinning a web-designing firm, V Solutions, which employs more than 10 skilled workers

M K ASHOKA

PoorNima Poornima, a final year BSc student of NMKV Women's college and Vinay Kumar N P, a sixth semester engineering student of K S Institute of Technology, Friday (May 1) was a special day. After 18 months of struggle, the students-turned-entrepreneurs emerged successful and set an example for the student fraternity by exploring the possibilities in IT industry. On Friday, they registered their company, V Solutions, and have started operating independently.

At an age when college students depend on their parents' pocket money, these two are paying salaries of above Rs 10,000 to more than ten

skilled workers. They are running this establishment in an independent office at Basanthakant 3rd stage.

LAPTOP INSPIRATION

Vinay and Poornima are neighbours and their families have known each other for some time now. Vinay's uncle from the US gifted him a laptop and he started working on web-designing after downloading open softwares available free of cost. Poornima's uncle then introduced Vinay to a private company executive.

"After completing the web design for the company, we got about Rs 36,000 as remuneration. The profit margin was above 90%. From then on, orders poured in and till



Poornima looks after marketing while Vinay looks after the technical aspects of V Solutions

date, we have completed about 60 projects and we have sailed through the recession successfully."

Poornima explains. They started operating from an office from Nov-2008 and remained skilled employees. Poornima took charge of marketing and Vinay looked after the technical aspects. Their parents who were apprehensive about their studies in the beginning are patting them now.

"With first class scores and my experience at work, I could easily have secured a job at any reputed IT company. What pushed me though was the independence and satisfaction. The joy is immense when you are able to do something on your own," Vinay says. Poornima and Vinay conduct-

ed tuition classes for students in their area and this was their first venture into business. "I wanted to become a doctor and because of middle class compulsions, I was not able to fulfil my dream. But, I always felt that I could do something on my own," she adds.

Poornima and Vinay reach their homes really late at night and start early in the morning. They have been able to balance their studies and business and have emerged as successful entrepreneurs. "We achieved it at the cost of a series of sacrifices. No jolly trips, no movies since we started but, we are happy," they say. Isn't it a lesson for our younger generation who prefer to be slaves rather than masters?

Swine flu: Passengers screened | Mount Carmel

Around 20 doctors have been deputed from the health department for airport duty

Little Masters of Spin - Featured Article in Bangalore Mirror on 3 May, 2009

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Vinay Kumar and Poornima, Founders, V-Solutions

Team YS | September 1, 2009 5:16 am



Vinay Kumar is not the average engineering student. This over-achieving ambitious 20-year old, along with his friend who is pursuing post graduation in marketing and management started a web design and development company – V Solutions – and they intend to hire through the recession that will leave the "big players staring" at them in awe.



"V Solutions is a Web design and development company founded by me and my friend Poornima, while we were still in college. We undertake orders ranging from simple webpage design to large portal development. We also deal with online application development and provide maintenance services to existing sites. Also, we have the latest tools and technology at our disposal and always keep ourselves updated with the current trend." The first things you might notice about Vinay are his exuberance and confidence, and he insists that, "What makes us unique is that from the time you start to interact with us, you will realize the fact that experience can easily and effectively be replaced by passion and expertise."

How did Vinay and Poornima reach the decision of taking up entrepreneurship at such a young age? Vinay says, "I might be studying engineering but I am basically a salesman at heart, and I love coding PHP. So, I pitched this plan to Poornima and she immediately got me my first order of about. Then we found out that we formed a good team and perhaps it was time we did something different from other people. And here we are today." V Solutions might be a result of their combined vision and ambition,

Application closes on
31st July
APPLY NOW!

**CLOUD FOUNDRY OPEN
TOUR 2012**

**INNOVATION
COMPETITION**

**\$1 MILLION
IN TOTAL PRIZE FUNDING**

**SUBMISSION DEADLINE:
AUGUST 17, 2012**

POPULAR POSTS

Why Peter Thiel is Wrong

Featured Tech Startup – Yourstory.in on 1 September, 2009

Link: <http://yourstory.in/2009/09/vinay-kumar-and-poornima-founders-v-solutions/>