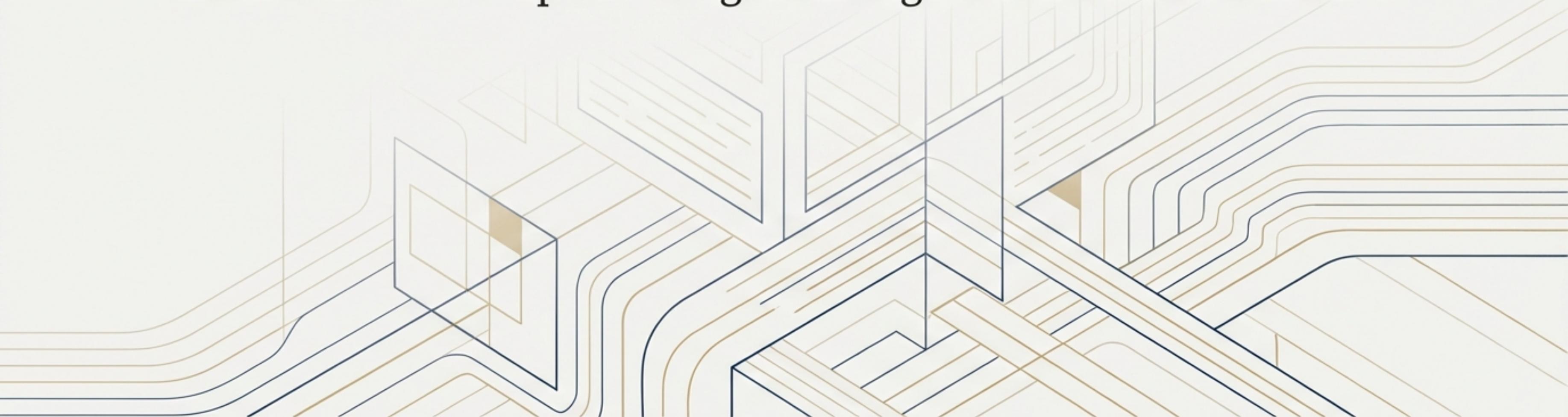


A Strategic Guide to KBLI 62019

Unlocking Indonesia's Tech Services Sector with the
‘Miscellaneous Computer Programming Activities’ Classification



KBLI 62019 At a Glance: A Premier Classification for Tech Services



Risk Level

Low Risk.

This classification is designated as "Rendah," streamlining regulatory processes and reducing compliance burdens.



Foreign Investment (PMA)

100% Foreign Ownership Permitted.

Full control is allowed for foreign investors (Penanaman Modal Asing - PMA) with no local partnership mandated.



Business Scale

Flexible Operating Scale.

Suitable for Small, Medium, and Large scale enterprises, offering a clear path for growth.



Approval Mechanism

Automatic Approval Mechanism.

Benefits from the "Fiktif Positif" principle, where inaction by the authorities within a set timeframe results in automatic approval.

The ‘Fiktif Positif’ Advantage: Understanding Automatic Approval

KBLI 62019 is one of only 258 classifications subject to this powerful mechanism. It operates on the principle of “silence implies consent.”



SLA Timeframe



Application Submitted: Your application enters the system. A Service Level Agreement (SLA) timeframe begins.

Outcome: If the relevant licensing authority does not provide a response or rejection within the SLA, your licence is automatically deemed approved and issued.

Key Takeaway:

This significantly de-risks the registration timeline and provides a clear, predictable path to operational readiness. The scope of this mechanism applies to the entire classification (“Ruang Lingkup Fikpos: Seluruh”).

Defining the Scope: Permitted Activities under KBLI 62019

This classification covers consultancy related to the analysis, design, and programming of bespoke systems not covered by other KBLI codes (e.g., 62011, 62015).



- Analysing user needs and solving specific computing problems.



- Writing, modifying, testing, and supporting custom software.



- Designing the structure and content of, and/or writing the code for:
 - System software (including updates and patches).
 - Software applications (including updates and patches).
 - Databases.
 - Web pages.



- Customising existing software to function within a client's information systems environment.

Important Caveat

Note: Software customisation performed as an inseparable part of a software *sale* falls under KBLI 47413 (Retail Sale of Computers and Software).

Establishing Your Foundation: One-Time Setup Requirements

To qualify for KBLI 62019, your company must prepare and possess the following documentation and resources.



Organisational Structure

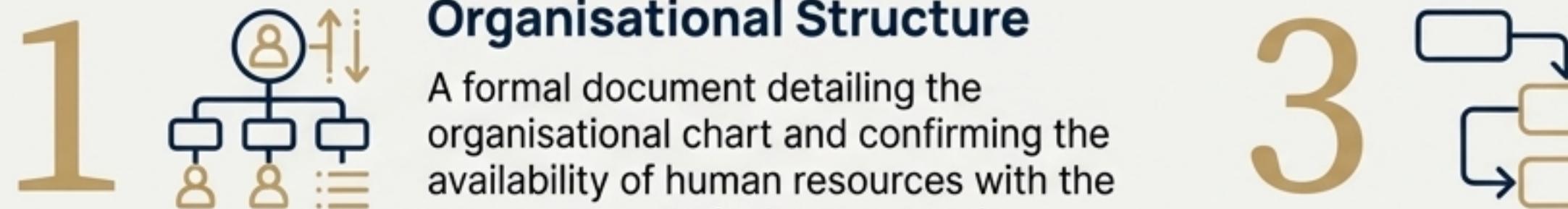
A formal document detailing the organisational chart and confirming the availability of human resources with the necessary technical competencies.



Competent Workforce

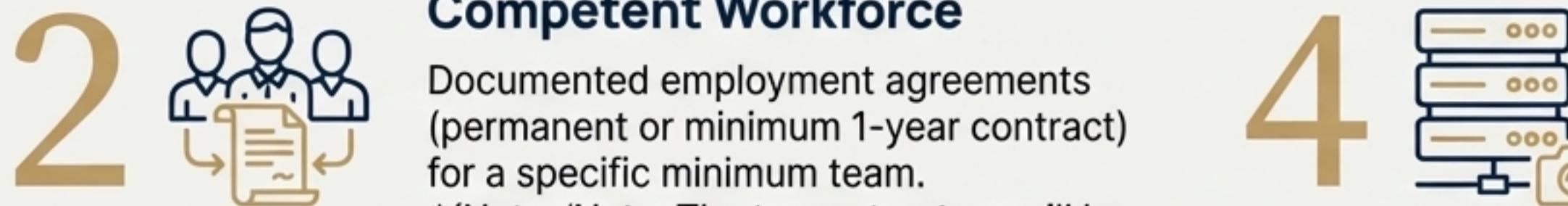
Documented employment agreements (permanent or minimum 1-year contract) for a specific minimum team.

**(Note: /Note: The team structure will be detailed on the next slide).*



Business Process Flowchart

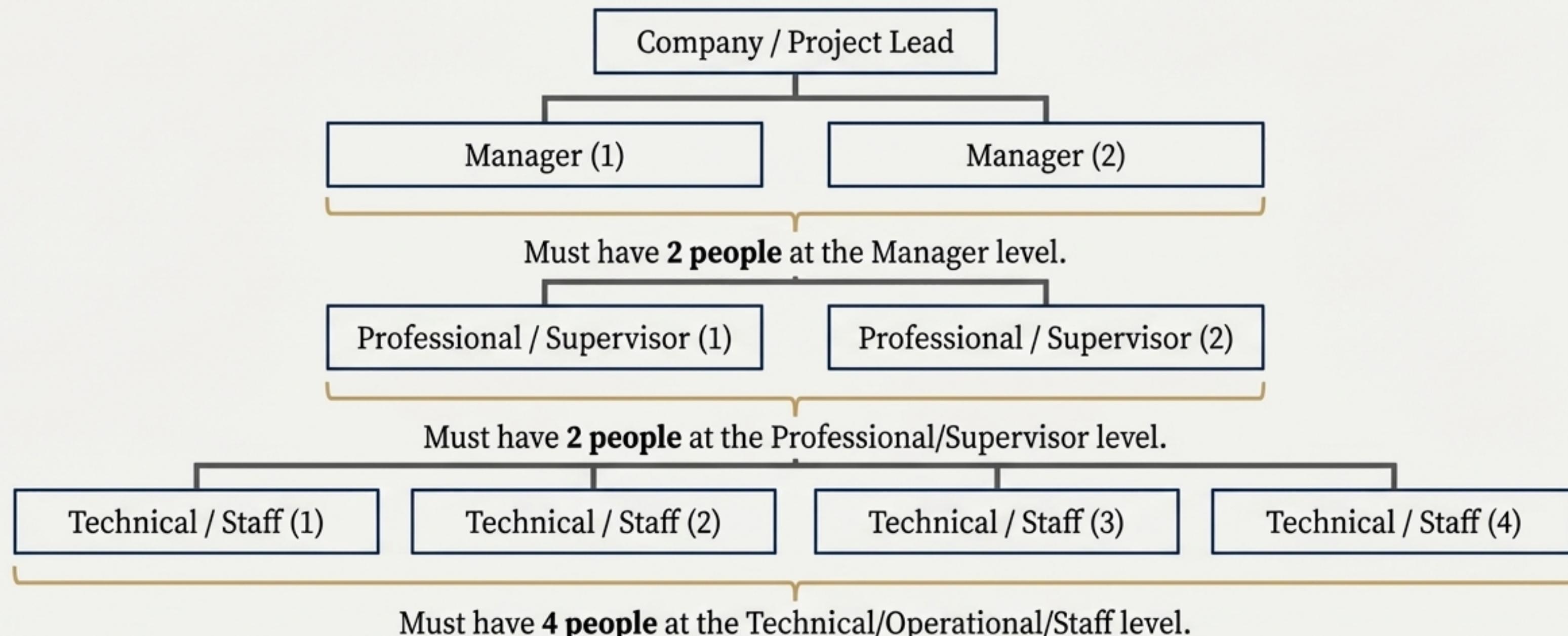
A document outlining the end-to-end business process for service sales.



Supporting Infrastructure

A documented list of supporting equipment and infrastructure, accompanied by photographic evidence.

The Minimum Competent Team: Structuring Your Core Staff



All personnel must be secured via permanent employment contracts or contracts with a minimum duration of one year.

Maintaining Compliance: Your Ongoing Obligations

Beyond the initial setup, businesses operating under KBLI 62019 must adhere to the following recurring obligations to maintain their good standing.

1



Bi-Annual Industry Data Submission

Provide proof of validated Industry Data submission every 6 months, as required by industrial regulations.

3



HR Competency & Training

Hold and maintain training competency certificates for all service-providing human resources.

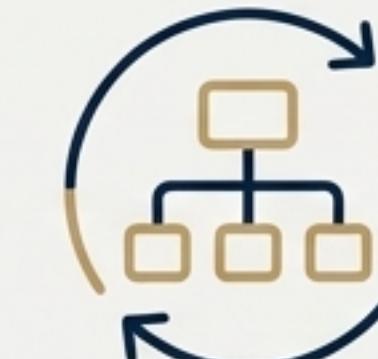
2



Data & System Security

Possess and maintain a Standard Operating Procedure (SOP) for data and electronic system security.

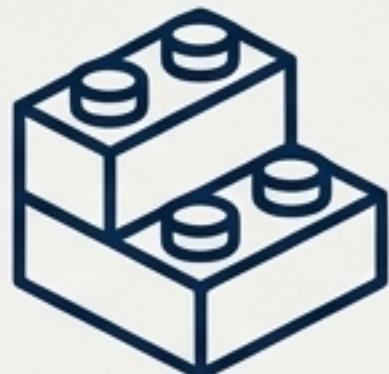
4



Updated Organisational Structure

Maintain an updated organisational structure document proving the availability of technically competent staff.

A Practical Overview: Setup Requirements vs. Ongoing Obligations



One-Time Setup Requirements

- Establish initial organisational structure.
- Secure minimum 8-person team with contracts.
- Document sales process flowchart.
- Document and photograph equipment.



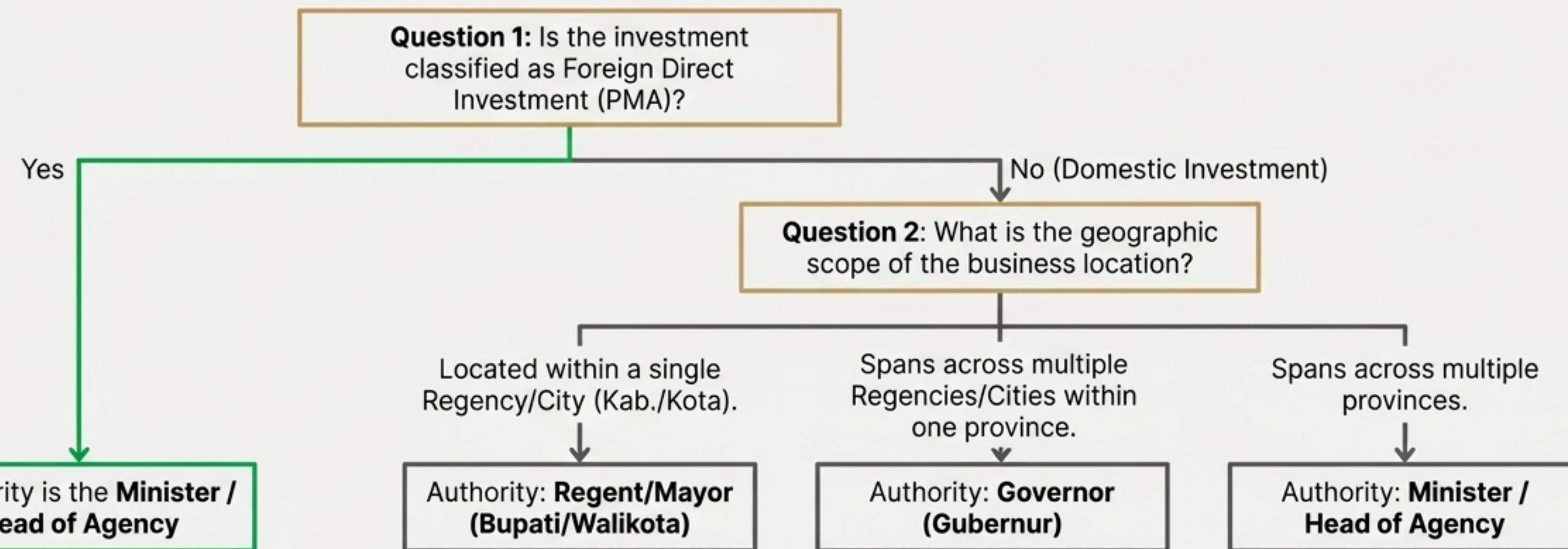
Recurring Obligations

- Submit industry data every 6 months.
- Maintain and update data security SOPs.
- Ensure ongoing staff training and certification.
- Keep organisational chart and competency records current.

Think of requirements as building your house, and obligations as the ongoing maintenance required to keep it in perfect condition.

Navigating the Bureaucracy: Identifying the Licensing Authority

The authority responsible for issuing your licence depends on the scope and location of your industrial activities.



Key Insight for Audience: For foreign investors (PMA), the process is centralised at the national level with the Minister/Head of Agency, regardless of physical location.

KBLI 62019: The Strategic Choice for Tech Services in Indonesia



Market Access & Control

100% foreign ownership provides complete strategic and operational control, a significant advantage in the Indonesian market.



Regulatory Efficiency

The '**Low Risk**' designation combined with the '**Fiktif Positif**' **automatic approval** mechanism creates one of the most streamlined and predictable registration pathways available.



Scalability

Permitted for Small, Medium, and Large enterprises, this KBLI supports your business from launch to market leadership without requiring reclassification.

With clear requirements and a highly favourable regulatory framework, KBLI 62019 represents a clear and powerful entry point for technology service providers seeking to thrive in Indonesia.