AltiQ Sales Insights

RevPAR - Revenue per available room | DSRN - Daily sellable room nights | ADR - Average Daily Rate | DBRN - Daily Booked Room Nights | DURN - Daily Utilized Room Nights

Filter by City	~	Filter by Ty	~	Filter by Cla	~	May	Jun	Jul	w	w	w	w	w	w	w	w	w	w	w	w	w
All	~	All	~	All	~	22	22	22	19	20	21	22	23	24	25	26	27	28	29	30	31

Revenue RevPAR DSRN 1.7bn 2528 7337 **1** 0% **1** 0% 0% Realisation % Occupancy % **ADR**

57.8%

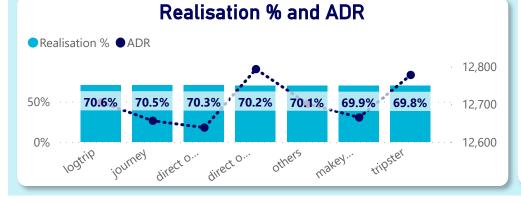
1 0%

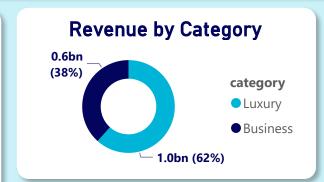
12.7K

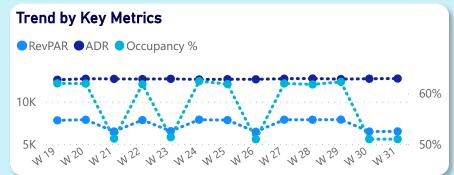
-0.03%

70%

	RevPAR	Occupancy %	ADR	Realisation %	DBRN ▼
Weekday	7083	55.8%	12,682	70%	1,031.07
Weekend	7972	62.6%	12,725	71%	478.77
Total	7337	57.8%	12,696	70%	1,460.87





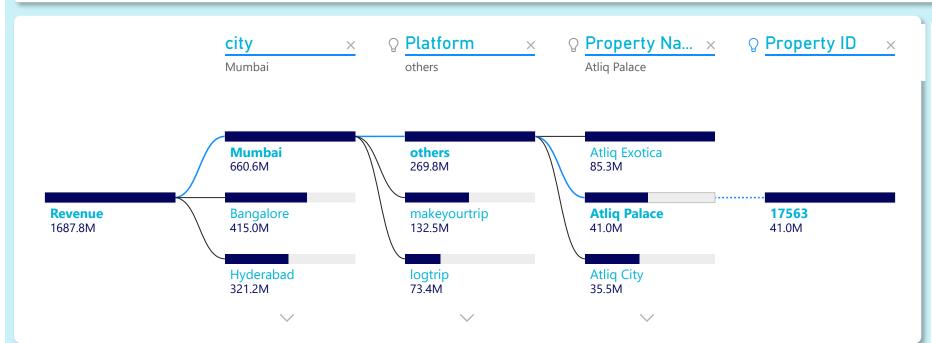


ID	name	city	Revenue	RevPAR	ADR	DBRN	DURN	Bookings	Avg Rating	Cancellation%
17564	Atliq Seasons	Mumbai	6 5.3M	7397	16,597	43	31	3934	2.3	25%
18559	Atliq Exotica	Hyderabad	47.3M	4061	9,111	57	40	5192	2.3	24%
17562	Atliq Bay	Mumbai	51.4M	6803	15,167	37	26	3388	2.4	25%
19558	Atliq Grands	Bangalore	53.8M	5527	12,468	47	33	4316	2.4	24%
16560	Atliq City	Delhi	54.3M	6281	11,714	51	36	4635	3.0	24%
19563	Atliq Palace	Bangalore	67.7M	6768	12,670	59	41	5347	3.0	25%
17560	Atliq City	Mumbai	86.9M	7763	14,629	65	45	5940	3.0	25%
19559	Atliq Exotica	Bangalore	5 9.2M	6851	12,751	51	36	4645	3.0	25%
17558	Atliq Grands	Mumbai	73.8M	7953	14,839	55	38	4975	3.1	26%
18558	Atliq Grands	Hyderabad	45.7M	5514	10,331	49	34	4420	3.1	25%
16562	Atliq Bay	Delhi	5 5.8M	6254	11,712	52	36	4762	3.1	25%
18563	Atliq Palace	Hyderabad	44.3M	5014	9,480	51	36	4669	3.1	26%
Total			1687.8M	7337	12,696	1,461	1,025	132939	3.6	25%

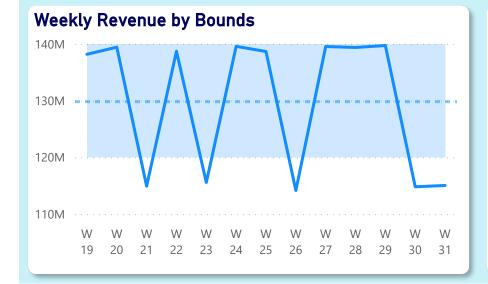
AltiQ Sales Breakdown

May Jun Jul 22 22 22

w	w	w	w	w	w	w	w	w	w	w	w	W
19	20	21	22	W 23	24	25	26	27	28	29	30	31



What influences Revenue to Decrease P P P When... When... May_type is Weekend Average of successful_bookings goes down 1.88 Top segments Decrease P P 1.75M



ID	name	city	Occupancy %	Avg Rating
19558	Atliq Grands	Bangalore	44.3%	2.4
17564	Atliq Seasons	Mumbai	44.6%	2.3
18559	Atliq Exotica	Hyderabad	44.6%	2.3
17562	Atliq Bay	Mumbai	44.9%	2.4
18563	Atliq Palace	Hyderabad	52.9%	3.1
17560	Atliq City	Mumbai	53.1%	3.0
19561	Atliq Blu	Bangalore	53.2%	3.1
18558	Atliq Grands	Hyderabad	53.4%	3.1
16562	Atliq Bay	Delhi	53.4%	3.1
19563	Atlin Palace	Rangalore	52.4%	3 N
Total			57.8%	3.6