

Company Xyz

Comparison Effective and Budget

2022

BALANCE SHEET

Assets

	31/12/2022	Budget 31/12/2022	±% Budget
Cash	9,055.00	5,600.00	61.7%
Bank assets	28,875.00	27,525.00	4.9%
Post account	59,725.00	68,690.00	-13.1%
Customers' register	33,200.00	41,200.00	-19.4%
Inventory	5,500.00	5,500.00	-.-
Office furniture	8,000.00	8,000.00	-.-
Computer	1,800.00	900.00	100.0%
Software	400.00	400.00	-.-
Car	6,200.00	6,200.00	-.-
Total Assets	152,755.00	164,015.00	-6.9%

Liabilities

	31/12/2022	Budget 31/12/2022	±% Budget
Suppliers' register	16,200.00	17,200.00	-5.8%
Credit card loan	300.00	300.00	-.-
Bank loan	12,500.00	10,000.00	25.0%
VAT due	150.00	150.00	-.-
Automaticly calculated VAT	11,169.28	13,568.19	-17.7%
Capital	60,000.00	60,000.00	-.-
Profit or Loss brought forward	36,300.00	36,300.00	-.-
Profit	16,135.72	26,496.81	-39.1%
Total Liabilities	152,755.00	164,015.00	-6.9%

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PROFIT/LOSS STATEMENT

REVENUES

	2022	Budget 2022	±% Budget
Income from sales	173,181.81	181,363.64	-4.5%
Miscellaneous cash receipts	350.00	600.00	-41.7%
Interest income	250.00	250.00	-.-
TOTAL REVENUES	173,781.81	182,213.64	-4.6%

EXPENSES

	2022	Budget 2022	±% Budget
Direct product/service costs	58,727.27	48,181.83	21.9%
Salaries direct	60,500.00	66,000.00	-8.3%
Pension fund	1,500.00	1,500.00	-.-
Accident Insurance	2,500.00	1,440.00	73.6%
Traning of personnel	525.00	600.00	-12.5%
Meals	80.00	1,200.00	-93.3%
Travel	240.00	600.00	-60.0%
Automobile	1,930.00	2,400.00	-19.6%
Rental Payments	19,200.00	19,200.00	-.-
Electricity	1,850.00	1,800.00	2.8%
Telephone, Fax	1,280.00	960.00	33.3%
Internet	1,510.00	960.00	57.3%
Office supplies	523.82	1,200.00	-56.4%
Utilities	3,180.00	3,000.00	6.0%
Postage and delivery	1,680.00	960.00	75.0%
Printing	100.00	240.00	-58.3%
Advertising and promotion	180.00	1,650.00	-89.1%
Website development	850.00	3,200.00	-73.4%
Bank service charges	25.00	25.00	-.-
Dues and subscriptions	25.00	-.-	-.-
Tax expense	1,240.00	600.00	106.7%
TOTAL EXPENSES	157,646.09	155,716.83	1.2%
Profit	16,135.72	26,496.81	-39.1%

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CUSTOMERS/SUPPLIERS REGISTER

Customers

	31/12/2022	Budget 31/12/2022	±% Budget
Redford Inc	31,000.00	29,000.00	6.9%
John Smith	5,000.00	5,000.00	-.-
Simon Black	-2,800.00	7,200.00	-138.9%
Total Customers	33,200.00	41,200.00	-19.4%

Suppliers

	31/12/2022	Budget 31/12/2022	±% Budget
Johnson Inc	11,500.00	5,500.00	109.1%
Marble	3,200.00	3,200.00	-.-
Mary Taylor	1,500.00	8,500.00	-82.4%
Total Suppliers	16,200.00	17,200.00	-5.8%

COST CENTERS

SEGMENTS