

PROGRAM BOOK FOR  
**SEMESTER INTERNSHIP**

Name of the Student: B·DEEPIKA

Name of the College: SRI VASAVI DEGREE COLLEGE

Registration Number: 203887137080

Period of Internship: From: 1-04-2023 To: 15-07-2023

Name & Address of the Intern Organization SMART BRIDGE

ADIKAVI NANNAYA University  
2020-2023 YEAR

# An Internship Report on

SALESFORCE DEVELOPER

(Title of the Semester Internship Program)

Submitted in accordance with the requirement for the degree of

B.Sc.

Under the Faculty Guideship of

SRI L. LAKSHMI NARAYANA

(Name of the Faculty Guide)

Department of

COMPUTER SCIENCE

(Name of the College)

Submitted by:

B. DEEPIKA

(Name of the Student)

Reg.No: 203887137080

Department of COMPUTER SCIENCE

SRI VASAVI DEGREE COLLEGE

(Name of the College)

## Student's Declaration

I, B.DEEPIKA a student of B.Sc.  
Program, Reg. No. 203887137080 of the Department of \_\_\_\_\_  
College do hereby declare that I have completed the mandatory internship  
from 01-04-2023 to 15-07-2023 in SMART BRIDGE (Name of  
the intern organization) under the Faculty Guideship of  
SRI L.LAKSHMI NARAYANA (Name of the Faculty Guide), Department of  
COMPUTER SCIENCE, SRI VASAVI DEGREE COLLEGE  
(Name of the College)

B.Deepika, 150723  
(Signature and Date)

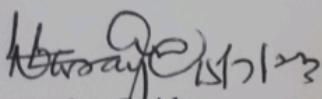
## Official Certification

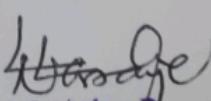
This is to certify that B·DEEPIKA (Name of the student) Reg. No. 203887137080 has completed his/her Internship in SMART BRIDGE (Name of the Intern Organization) on SALESFORCE DEVELOPER (Title of the Internship) under my supervision as a part of partial fulfillment of the requirement for the Degree of Bsc. in the Department of COMPUTER SCIENCE (Name of the College). SRI VASAVI DEGREE COLLEGE

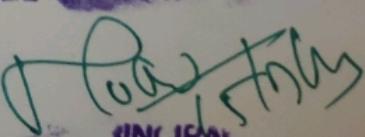
This is accepted for evaluation.

(Signatory with Date and Seal)

### Endorsements

  
Faculty Guide

  
Head of the Department  
Computer Science  
Sri Vasavi Degree College  
TADEPALLIGUDEM

Principal   
SRI VASAVI DEGREE & PG COLLEGE  
TADEPALLIGUDEM 53410\*

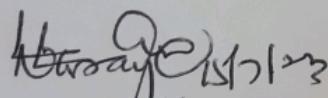
## Official Certification

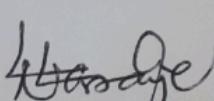
This is to certify that B·DEEPIKA (Name of the student) Reg. No. 202887137080 has completed his/her Internship in SMART BRIDGE (Name of the Intern Organization) on SALESFORCE DEVELOPER (Title of the Internship) under my supervision as a part of partial fulfillment of the requirement for the Degree of Bsc. in the Department of COMPUTER SCIENCE (Name of the College). SRI VASAVI DEGREE COLLEGE

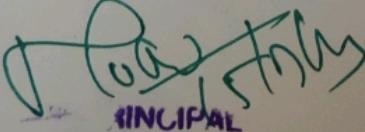
This is accepted for evaluation.

(Signatory with Date and Seal)

### Endorsements

  
Faculty Guide

  
Head of the Department  
Computer Science  
Sri Vasavi Degree College  
TADEPALLIGUDEM

Principal   
PRINCIPAL  
SRI VASAVI DEGREE & PG COLLEGE  
TADEPALLIGUDEM 53410\*

## Certificate from Intern Organization

This is to certify that SMART BRIDGIE (Name of the intern)  
Reg. No 203887137080 of SRI VASAVI DEGREE COLLEGE (Name of the  
College) underwent internship in SALESFORCE DEVELOPER (Name of the  
Intern Organization) from 01-04-2023 to 15-07-2023

The overall performance of the intern during his/her internship is found to be  
satisfactory <sup>✓</sup> (Satisfactory/Not Satisfactory).

*Authorized Signatory with Date and Seal*

## Acknowledgements

First and Foremost, I sincerely salute to our institute SRI VASAVI Degree College for giving me this opportunity to fulfill our warm dream to become a science graduate. Our sincere gratitude to Project Internship guide SRI L. Lakshmi Narayana, Head of the department of computer science, for timely co-operation and valuable suggestions while carrying out this Project.

I express my sincere thanks and heartfelt gratitude to SRI M. RAMA KRISHNA, PRINCIPAL, SRI VASAVI Degree college, for providing a favourable environment and supporting me during the development of this Project.

## CHAPTER 1: EXECUTIVE SUMMARY

The internship report shall have a brief executive summary. It shall include five or more Learning Objectives and Outcomes achieved, a brief description of the sector of business and intern organization and summary of all the activities done by the intern during the period.

An intern is a trainee who has signed on with an organisation for a brief period. An intern's goal is to gain work experience, occasionally some university credit, and always an overall feel for the industry they're interning in. Internships may be paid, partially paid or unpaid.

The Salesforce Intern provides an opportunity for college students to gain professional experience in a real-world setting. The intern will be responsible for working closely with the clouds team to develop customer-facing applications and solutions.

## CHAPTER 2: OVERVIEW OF THE ORGANIZATION

### Suggestive contents

- A. Introduction of the Organization
- B. Vision, Mission, and Values of the Organization
- C. Policy of the Organization, in relation to the intern role
- D. Organizational Structure
- E. Roles and responsibilities of the employees in which the intern is placed.
- F. Performance of the Organization in terms of turnover, profits, market reach and market value.
- G. Future Plans of the Organization.

#### A. Introduction of the organization :

Salesforce is currently providing various solutions and platforms for developers to create and distribute custom software / applications.

B. vision : We build bridges between companies and customers.

Mission : Our mission is to deliver it.

values : Trust, customer success, innovation, equality and sustainability.

C. Salesforce is the controller of your personal data and is responsible for its processing, unless expressly specified otherwise in our full privacy statement.

D. The four types of organizational structures are functional, multi-divisional, flat and matrix structures.

E. A salesforce developer job is to analyze the processes in the company, design the CRM workflows in salesforce, and also provide custom solutions for specific business requirements.

F. salesforce is the leading vendor in the CRM. The share of market is 23.8 percent.

G. Smart selling, data-driven, automation, and artificial intelligence.

### CHAPTER 3: INTERNSHIP PART

Description of the Activities/Responsibilities in the Intern Organization during Internship, which shall include - details of working conditions, weekly work schedule, equipment used, and tasks performed. This part could end by reflecting on what kind of skills the intern acquired.

1. Students are expected to contribute day-to-day work at the organization.
2. Possible internship activities include attending departmental meetings.
3. Assisting a colleague with relevant tasks.
4. Attending client visits.
5. Organizing part of a training course.
6. Workshop or lecture.
7. Testing products or tools.

## CHAPTER 5: OUTCOMES DESCRIPTION

Describe the work environment you have experienced (in terms of people interactions, facilities available and maintenance, clarity of job roles, protocols, procedures, processes, discipline, time management, harmonious relationships, socialization, mutual support and teamwork, motivation, space and ventilation, etc.)

This is the organisation which lives the its values day by day and the values are trust, customer, success, Innovation, equality and sustainability.

1. priorities on boarding and training.
2. Help your employees find a comfortable work environment.
3. Conduct regular check-ins.
4. Encourage team collaboration and communication.
5. Develop a strong workspace culture.
6. Facilitate opportunities for learning.

Security Assertion markup language SAMI security Assertion Markup language SAMI is an OASIS organization for the Advancement standards based protocol for the Advancement used to setup single sign-on of structured information standards based Protocol , used to set up single sign-on .

The four main area of salesforce specialization are : Geographic, product, market, and functional.

PROGRAM BOOK FOR  
**SEMESTER INTERNSHIP**

Name of the Student: CH. DHANA PAYANI

Name of the College: SRI VASAVI DEGREE COLLEGE

Registration Number: 203887102011

Period of Internship: From: 1-4-2023 To: 15-7-2023

Name & Address of the Intern Organization SMART BRIDGE

ADIKAVI NANNAYA University

2020 - 2023 YEAR

# An Internship Report on

## SALESFORCE DEVELOPER

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B.Sc

Under the Faculty Guideship of

SRI L. LAKSHMI NARAYANA

(Name of the Faculty Guide)

Department of

COMPUTER SCIENCE

(Name of the College)

Submitted by:

CH.DHANA PAVANI

(Name of the Student)

Reg.No: 203887102011

Department of COMPUTER SCIENCE

SRI VASAVI DEGREE COLLEGE

(Name of the College)

## Student's Declaration

I, CH.DHANA PAVANI a student of B.Sc Program, Reg. No. 203887102011 of the Department of COMPUTER SCIENCE College do hereby declare that I have completed the mandatory internship from 1-4-2023 to 15-7-2023 in SMART BRIDGE (Name of the intern organization) under the Faculty Guideship of SRI L. LAKSHMI NARAYANA (Name of the Faculty Guide), Department of COMPUTER SCIENCE, SRI VASAVI DEGREE COLLEGE (Name of the College)

*ch.dhana pavani*  
(Signature and Date) 15/07/2023

# Official Certification

This is to certify that CH.DHANA PAYANI (Name of the student) Reg. No. 203887102011 has completed his/her Internship in SMART BRIDGE (Name of the Intern Organization) on SALESFORCE DEVELOPER (Title of the Internship) under my supervision as a part of partial fulfillment of the requirement for the Degree of B.Sc in the Department of COMPUTER SCIENCE (Name of the College). SRI VASAVI DEGREE COLLEGE

This is accepted for evaluation.

(Signatory with Date and Seal)

## Endorsements

*H.T.Singare* 15/07/23  
Faculty Guide

*H.T.Singare*  
Head of the Department  
Head of the Department  
Computer Science  
Sri Vasavi Degree College  
TADEPALLIGUDEM

Principal  
*M.P.Singare*  
INCIPAL  
SRI VASAVI DEGREE & PG COLLEGE  
TADEPALLIGUDEM 534101