



# BANZI DUBE

## IT ENTHUSIAST

### CONTACT

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### EDUCATION

2020-2022

**RICHFIELD GRADUATE  
INSTITUTE OF TECHNOLOGY**

- BSc in IT (incomplete)

2022

**YOUTUBE: PROFESSOR  
MESSOR**

- CompTia A+ & N+

**(CURRENTLY: SELF TAUGHT)**

- Amazon Cloud  
Practitioner (Cloud  
Fundamentals)
- CISCO Introduction to  
Cybersecurity

### SKILLS

- Analyzing
- Tech proficiency
- Adaptability
- Innovative
- Empathy
- Team work

### LANGUAGES

English  
Afrikaans  
Isixhosa  
isizulu

### PROFILE

A goal driven and ever smiling, vision oriented IT enthusiastic. Due to my passion for the tech field, I've managed over the years to accumulate a strong foundation and basic understanding of IT fundamentals. I would love to advance my learning journey into cyber security to learn about the protection of the digital environment.

### WORK EXPERIENCE

**Independent Sales Agent | August 2023 – February 2024**

Real Promotions (Vodacom)

- I was responsible for selling vodacom Fibre internet solutions tailored for individual, family or business needs.
- I conducted sales pitches in different suburbs namely Jeffrey's Bay, Newton Park, Walmer, Zwile and New Brighton.
- I averaged 7 closed deals a week with a peak of 14 and a low of 2.

**Marketing Assistant | February 2024 – June 2024**

Khulanathi Black Empowerment (Investment Institution)

- In my role as marketing assistant at Khulanathi Black Empowerment, I was responsible for educating the public on investment matters and help them find an investment plan suited for their finances.
- Together with the owner of the company, I traveled and delivered seminars in different metropolitan areas such as East London, Fort Beaufort, Somerset East, King Williams Town and Port Elizabeth.
- It is in this role I learnt the art of studying client needs, listening and selling exactly what they need.

**Customer Service Team Member | June 2024 – December**

2024

KFC

- Served as a Cashier at one of KFC's busiest stores in Port Elizabeth, KFC Commercial Road.
- We managed to make a turn over of around 2 million in September 2024, where I was responsible for sales, upselling, speed of service and order accuracy.
- I managed to get recognized for my work ethic by my shift manager in October of 2024.

- Currently Unemployed