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06

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

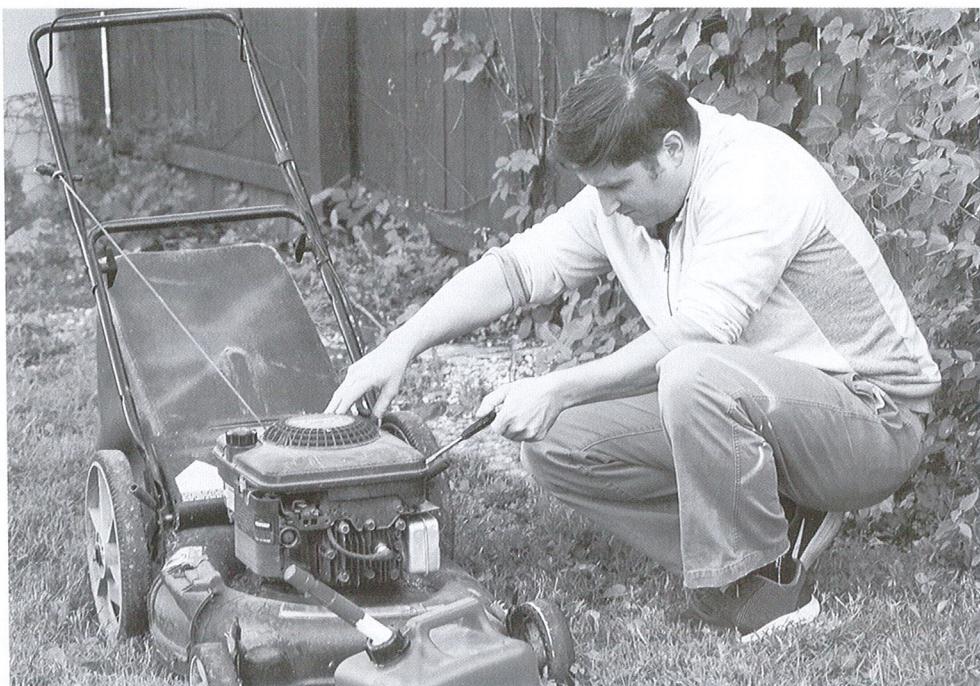
PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



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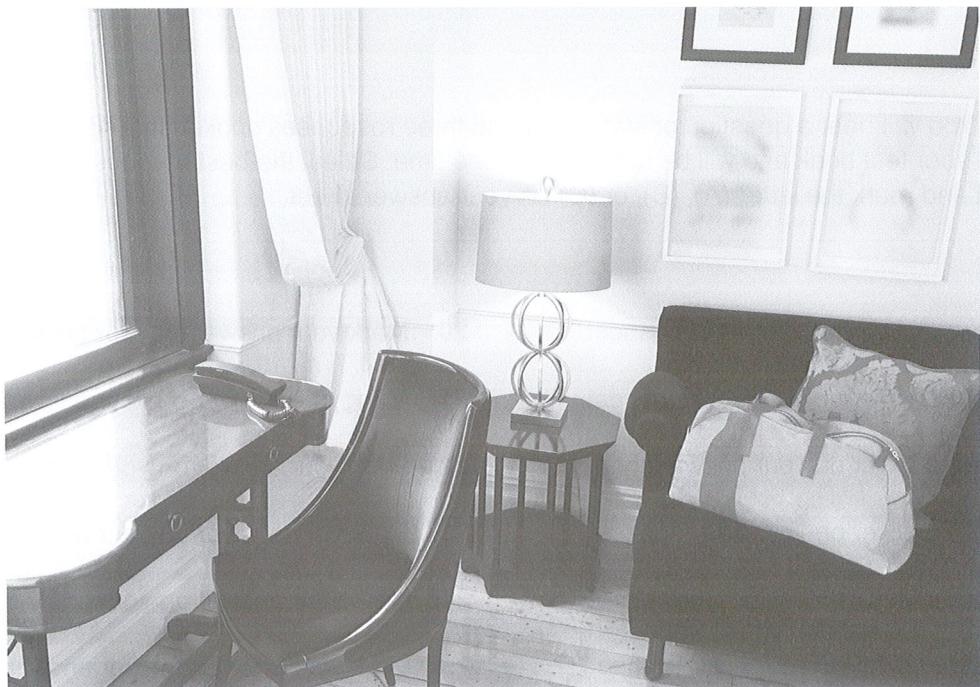
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TEST 6

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PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
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27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What is the woman trying to do?
- (A) Buy a computer
(B) Reserve a flight
(C) Mail a package
(D) Pick up a vehicle
33. What did the woman forget to bring?
- (A) A credit card
(B) A confirmation number
(C) Some coupons
(D) Some identification
34. What does the man say he will do?
- (A) Search a database
(B) Explain a contract
(C) Talk to a manager
(D) Prepare a shipment
35. Why did the man go to Amy's office?
- (A) To request some time off
(B) To demonstrate a product
(C) To drop off some paperwork
(D) To schedule an appointment
36. Why is Amy unavailable?
- (A) She is preparing to travel.
(B) She is speaking with a client.
(C) She is attending a seminar.
(D) She is working on a report.
37. What will the man most likely do next?
- (A) Meet a colleague for lunch
(B) Conduct a training session
(C) Clean a meeting room
(D) Print some instructions
38. Why is the woman calling?
- (A) To update an address
(B) To make a complaint
(C) To renew a subscription
(D) To inquire about employment
39. Why does the man apologize?
- (A) A discount does not apply.
(B) A service agreement has ended.
(C) A business has closed.
(D) A security procedure has changed.
40. What does the man say he will do?
- (A) Change a delivery time
(B) Send a document
(C) Speak with a supervisor
(D) Provide a phone number
41. Where do the speakers most likely work?
- (A) At a manufacturing company
(B) At a grocery store
(C) At an employment agency
(D) At a shipping service
42. According to the men, what is causing a problem?
- (A) Some workers have called in sick.
(B) A vehicle has broken down.
(C) A machine is operating slowly.
(D) The boxes are the wrong size.
43. What does the woman suggest?
- (A) Checking a warranty
(B) Postponing an inspection
(C) Purchasing a different product
(D) Scheduling a repair

44. What are the speakers discussing?
- (A) A new product
 - (B) A company merger
 - (C) Cost estimates
 - (D) Survey results
45. According to the man, what is the main problem?
- (A) His team is unable to complete a project on time.
 - (B) Some employees did not receive a salary increase.
 - (C) There is too much noise in the office.
 - (D) There are not enough parking spaces.
46. What does the woman suggest doing?
- (A) Reminding people about a company policy
 - (B) Hiring some temporary staff
 - (C) Moving to a different building
 - (D) Speaking to the management team
-
47. What is the woman calling about?
- (A) Processing a payment
 - (B) Printing invitations
 - (C) Hiring extra help
 - (D) Filling an order
48. What does the man imply when he says, "the request came directly from the client"?
- (A) Some contact information is incorrect.
 - (B) A change is not possible.
 - (C) A worker is highly qualified.
 - (D) A fee has been discussed.
49. What does the woman say she will do?
- (A) Revise a bill
 - (B) Set up a meeting
 - (C) Contact some businesses
 - (D) Pack some merchandise
-
50. What did the woman win a prize for?
- (A) Having the highest sales numbers
 - (B) Providing excellent customer service
 - (C) Working at the company for ten years
 - (D) Reducing costs on a project
51. What will the woman do this weekend?
- (A) Visit a branch office
 - (B) Attend a conference
 - (C) Join a fitness club
 - (D) Go on a vacation
52. What does the woman say she will do with the prize?
- (A) Display it in her office
 - (B) Exchange it at the store
 - (C) Offer it to someone else
 - (D) Use it at a later date
-
53. Where does the conversation most likely take place?
- (A) In a train station
 - (B) In a hotel
 - (C) In a theater
 - (D) In a computer store
54. Why does the man say, "This is my first visit here"?
- (A) To explain his concern
 - (B) To provide an excuse
 - (C) To ask for permission
 - (D) To request a recommendation
55. Why does the woman recommend making a purchase on the Internet?
- (A) More products are available.
 - (B) It is not necessary to wait in line.
 - (C) The price is reduced.
 - (D) Shipping is free.
-

56. Which industry do the speakers most likely work in?

(A) Home construction
(B) Finance
(C) Web design
(D) Health care

57. What does the man recommend?

(A) Hiring an accountant
(B) Changing operating hours
(C) Purchasing office supplies
(D) Revising a timeline

58. What does the woman say she will do?

(A) Pick up an application
(B) Submit an invoice
(C) Schedule a workshop
(D) Make an appointment

59. Why is the woman at Regal Advertising?

(A) For a photography session
(B) For a client consultation
(C) For a job interview
(D) For a building opening

60. What does the woman say is her specialty?

(A) Researching international laws
(B) Creating designs for billboards
(C) Building a strong customer base
(D) Finding cost-efficient business solutions

61. What does the woman say she appreciates about Regal?

(A) The company creates unique designs.
(B) The company has offices overseas.
(C) The company is dedicated to research.
(D) The company values its employees.

| Destination | Departure Time | Status |
|-------------|----------------|------------------------|
| Los Angeles | 10:00 | Delayed— one hour |
| San Antonio | 10:30 | On time |
| San Jose | 11:00 | On time |
| Las Vegas | 11:30 | Delayed— 30 minutes |

62. What problem does the woman report?

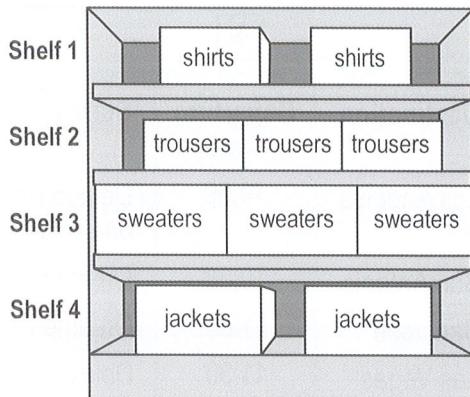
(A) She forgot to bring a laptop.
(B) She is running late.
(C) A flight was overbooked.
(D) A guest speaker canceled.

63. Look at the graphic. Where are the speakers going?

(A) To Los Angeles
(B) To San Antonio
(C) To San Jose
(D) To Las Vegas

64. What does the woman ask the man to do?

(A) Postpone an event
(B) Borrow some equipment
(C) File a complaint
(D) Make a phone call



Business Plan

- Part 1 Company Overview
- Part 2 Services
- Part 3 Industry Analysis
- Part 4 Advertising
- Part 5 Budget

65. What problem does the woman mention?
- (A) Some labels are incorrect.
 - (B) An item is unpopular.
 - (C) A shipment is delayed.
 - (D) More storage space is needed.
66. Look at the graphic. Which shelf will the man work on today?
- (A) Shelf 1
 - (B) Shelf 2
 - (C) Shelf 3
 - (D) Shelf 4
67. What does the woman tell the man to do?
- (A) Sign for a delivery
 - (B) Put price tags on some items
 - (C) Contact a different supplier
 - (D) Move a display table

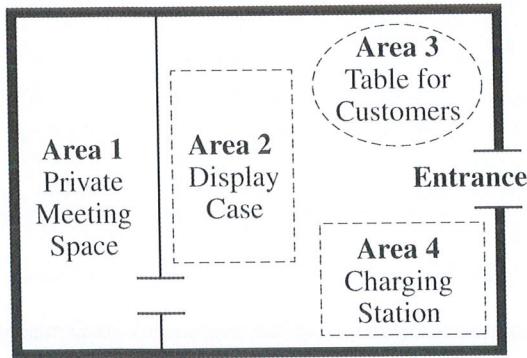
68. What kind of business does the man want to start?
- (A) A shop
 - (B) A restaurant
 - (C) A bank
 - (D) A farm
69. What does the man say he learned from his previous business?
- (A) How to apply for an operating permit
 - (B) How to negotiate a vendor contract
 - (C) How to make attractive advertisements
 - (D) How to identify potential customers
70. Look at the graphic. Which part of the business plan does the woman suggest revising?
- (A) Part 2
 - (B) Part 3
 - (C) Part 4
 - (D) Part 5

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What industry does the speaker most likely work in?
(A) Information Technology
(B) Shipping and Receiving
(C) Advertising
(D) Manufacturing
72. What is the speaker mainly talking about?
(A) A budget proposal
(B) Product designs
(C) A project delay
(D) Sample photos
73. What are the listeners asked to do?
(A) Review a schedule
(B) Work overtime
(C) Suggest some ideas
(D) Prepare a presentation
74. What is the main purpose of the message?
(A) To complain about parking
(B) To confirm a move-in date
(C) To discuss a rent increase
(D) To report a broken appliance
75. What does the speaker say he did yesterday?
(A) He started a new job.
(B) He talked to his neighbors.
(C) He helped a friend move.
(D) He went to a party.
76. What does the speaker plan to do tomorrow?
(A) Attend a music concert
(B) Borrow a vehicle
(C) Pay a late bill
(D) Stop by an office
77. Where do the listeners probably work?
(A) At an accounting firm
(B) At a software company
(C) At a travel agency
(D) At a shipping warehouse
78. What does the speaker imply when she says, "Now, there's a box in the staff room"?
(A) Some materials have been relocated.
(B) A shipment is urgent.
(C) A problem has been solved.
(D) A task was not completed.
79. What will the speaker do on Fridays?
(A) Meet with clients
(B) Make deliveries
(C) Summarize feedback
(D) Inspect facilities
80. What type of business recorded the message?
(A) A construction company
(B) A law firm
(C) An electronics manufacturer
(D) An insurance agency
81. What does the speaker say about the office?
(A) It has moved to a different location.
(B) Its business hours have changed.
(C) It is closed for a holiday.
(D) It is being renovated.
82. What are the listeners instructed to do?
(A) Send an e-mail
(B) Visit a Web site
(C) Call at a later time
(D) Fill out a form

- 83.** What is the broadcast mainly about?
(A) Projected employment figures
(B) An international fashion conference
(C) An advertising campaign
(D) The relocation of a business
- 84.** According to the speaker, who is Sharon Rockford?
(A) An architect
(B) A fashion designer
(C) A company president
(D) A magazine editor
- 85.** What is Broadchurch Fashions planning to do next spring?
(A) Introduce a woman's clothing line
(B) Hire a celebrity spokesperson
(C) Start an online business
(D) Sponsor a charitable event
-
- 86.** What kind of equipment has just been installed?
(A) Shredders
(B) Projectors
(C) Computers
(D) Printers
- 87.** What product feature does the speaker emphasize?
(A) It is energy efficient.
(B) It is durable.
(C) It is secure.
(D) It is inexpensive.
- 88.** Why does the speaker say, "but they're generally very busy"?
(A) To complain about a difficult work schedule
(B) To offer to repair some equipment
(C) To encourage the listeners to be patient
(D) To suggest hiring more staff
-
- 89.** Where does the speaker most likely work?
(A) At a driving school
(B) At an automobile dealership
(C) At a manufacturing plant
(D) At a delivery service
- 90.** What did the survey gather information about?
(A) Safety practices
(B) Employee engagement
(C) Interest in new merchandise
(D) Customer satisfaction
- 91.** What incentive did the company provide for returning the survey?
(A) A promotional T-shirt
(B) A product upgrade
(C) A free car wash
(D) A gift card
-
- 92.** Who most likely are the listeners?
(A) Sales representatives
(B) Property managers
(C) Electrical engineers
(D) Maintenance workers
- 93.** What does the speaker imply when she says, "most people have a limited understanding of the topic"?
(A) A product must be redesigned.
(B) A topic should be explained clearly.
(C) A mistake could not be avoided.
(D) A task can only be done by professionals.
- 94.** According to the woman, what is the listeners' goal?
(A) To meet a quota
(B) To lower expenses
(C) To recruit more employees
(D) To collaborate more effectively
-



95. Who most likely is the speaker?
- (A) An architect
 - (B) A store supervisor
 - (C) An event organizer
 - (D) An electrician
96. What does the speaker say about mobile phones?
- (A) They have been discounted recently.
 - (B) They will be centrally located.
 - (C) They can be updated quickly.
 - (D) They must be turned off now.
97. Look at the graphic. Which area was added?
- (A) Area 1
 - (B) Area 2
 - (C) Area 3
 - (D) Area 4

| MEMBERSHIP FORM | | | |
|------------------------------|----------------------|----------------|----------------------|
| \$40 Student | <input type="text"/> | \$150 Family | <input type="text"/> |
| \$80 Individual | <input type="text"/> | \$500 Business | <input type="text"/> |
| Name: _____ | | | |
| Credit Card Number: _____ | | | |
| Expiration Date: ____ / ____ | | | |

98. Where does the speaker most likely work?
- (A) At a library
 - (B) At a fitness center
 - (C) At a zoo
 - (D) At a museum
99. What does the speaker thank the listeners for?
- (A) Signing up for membership
 - (B) Leading group tours
 - (C) Agreeing to help with a project
 - (D) Registering for a newsletter
100. Look at the graphic. Which amount has changed this year?
- (A) \$40
 - (B) \$80
 - (C) \$150
 - (D) \$500

This is the end of the Listening test.