

## READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Travelers \_\_\_\_\_ the local airport in Hopkins complain that there is an urgent need for more parking.  
(A) use  
(B) using  
(C) used  
(D) will use
102. In order to \_\_\_\_\_ a table for the luncheon, we need to call the café by noon.  
(A) respond  
(B) appoint  
(C) reserve  
(D) connect
103. The younger staff look up to Ms. Itoh because of \_\_\_\_\_ years of experience in the field of multimedia and graphic design.  
(A) she  
(B) her  
(C) hers  
(D) herself
104. \_\_\_\_\_ you wish to see a complete list of hotel amenities, please refer to the informational binder on the desk in your guest room.  
(A) Whether  
(B) Despite  
(C) If  
(D) For
105. The financial briefing for our investors will begin \_\_\_\_\_ at 9:30 A.M. on Thursday.  
(A) precisely  
(B) preciseness  
(C) precise  
(D) precision
106. Falco Brand engine parts are put through a \_\_\_\_\_ inspection process.  
(A) dependent  
(B) withheld  
(C) stringent  
(D) founded
107. After thoroughly reviewing all of the résumés, we will \_\_\_\_\_ which candidates to interview.  
(A) determine  
(B) determines  
(C) determining  
(D) determination
108. Tower Apartments plans to add a recreation complex that will accommodate a swimming pool and other \_\_\_\_\_.  
(A) facilities  
(B) qualities  
(C) conventions  
(D) categories

- 109.** Unfortunately, the newly manufactured electronic components do not meet the quality \_\_\_\_\_ of Gem Associates.
- (A) requires  
(B) requirements  
(C) require  
(D) requiring
- 110.** For the period ending June 30, the Horizon Stadium Corporation recorded unprecedented revenues from ticket sales, and \_\_\_\_\_ more from advertising.
- (A) all  
(B) very  
(C) any  
(D) even
- 111.** Under more \_\_\_\_\_ circumstances, the board of trustees would have approved the budget increase, but this year it was not possible.
- (A) favorable  
(B) favorably  
(C) favor  
(D) favorite
- 112.** Daniel will be checking the report \_\_\_\_\_ mistakes before it is submitted to the group manager.
- (A) in  
(B) for  
(C) over  
(D) from
- 113.** Mr. Shin updated the company's Web site by \_\_\_\_\_ because the other programmer had a problem with her password.
- (A) itself  
(B) herself  
(C) themselves  
(D) himself
- 114.** Beginning August 1, Carla Frist will \_\_\_\_\_ the company as its attorney in all dealings with the local government.
- (A) attend  
(B) perform  
(C) express  
(D) represent
- 115.** Ms. Chu was extremely \_\_\_\_\_ to receive the award for outstanding sales performance.
- (A) happier  
(B) happily  
(C) happiest  
(D) happy
- 116.** \_\_\_\_\_ something is done, traffic congestion on the Winfield Parkway will continue to worsen.
- (A) Unless  
(B) Also  
(C) Except  
(D) Therefore
- 117.** Mr. Shmidov hired two lawyers to help with future contract \_\_\_\_\_.
- (A) negotiates  
(B) negotiations  
(C) negotiator  
(D) negotiable
- 118.** Please accept our \_\_\_\_\_ thanks for the fine work you are doing in our sales department.
- (A) original  
(B) estimated  
(C) sincere  
(D) completed
- 119.** Any changes in your tax status should be reported to the payroll division \_\_\_\_\_ so that corrections can be made in a timely fashion.
- (A) prompt  
(B) promptly  
(C) prompted  
(D) prompting
- 120.** Please check in with Ms. Nakamura's assistant when you arrive so he can \_\_\_\_\_ her of your arrival.
- (A) speak  
(B) notify  
(C) report  
(D) attend

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- 121.** Jenkins Business Review has asked thousands of people in a wide range of professions to describe \_\_\_\_\_ their jobs entail.
- (A) what  
(B) how  
(C) when  
(D) which
- 122.** \_\_\_\_\_ receiving notice that the director of the Deerfield Orchestra will retire, the board of directors has been searching for a replacement.
- (A) Since  
(B) While  
(C) Once  
(D) Because
- 123.** Of the subway lines that stop in the central business district, the green line is the \_\_\_\_\_ to walk to from the Franklin Building.
- (A) more easily  
(B) easiest  
(C) most easily  
(D) easy
- 124.** Employees of Reconnaissance Corporation who share rides to work will be eligible for special parking privileges \_\_\_\_\_ Wednesday.
- (A) outside  
(B) starting on  
(C) afterward  
(D) instead of
- 125.** The senior project manager will be on-site next Thursday and has requested that the editors \_\_\_\_\_ him in his office at 9:30 A.M.
- (A) meet  
(B) met  
(C) have met  
(D) will meet
- 126.** All hair-care products will be 25 percent off this week \_\_\_\_\_ celebration of Trey Salon's fifth anniversary.
- (A) of  
(B) under  
(C) at  
(D) in
- 127.** The Manila Wellness Center has part-time and temporary employment \_\_\_\_\_ for certified nursing attendants in our Makati branch.
- (A) opens  
(B) openings  
(C) openness  
(D) opener
- 128.** Companies need to provide year-round training to technical support staff due to \_\_\_\_\_ improvements in technology.
- (A) continuous  
(B) prosperous  
(C) mature  
(D) straight
- 129.** Residents argue that another new shopping center in the heart of the city is not \_\_\_\_\_ sound.
- (A) finance  
(B) finances  
(C) financial  
(D) financially
- 130.** *Metropolitan Herald*, the city's leading newspaper, is offering new customers a twenty percent \_\_\_\_\_.
- (A) economy  
(B) retail  
(C) market  
(D) discount

- 131.** Answering customer questions is sometimes difficult to do on \_\_\_\_\_, so we have created a list of frequently asked questions.
- (A) yours  
(B) yourself  
(C) your own  
(D) you
- 132.** Maria Gomez submitted her plan for the new transit system \_\_\_\_\_ the city's board of directors for review.
- (A) to  
(B) by  
(C) along  
(D) on
- 133.** Although our employees did not write the correct address on the shipping form, the machine parts arrived at the dairy farm on \_\_\_\_\_.
- (A) schedule  
(B) appointment  
(C) authority  
(D) condition
- 134.** A thunderstorm \_\_\_\_\_ by gusty winds is expected to arrive in the northeast region by late afternoon.
- (A) will accompany  
(B) accompanying  
(C) to accompany  
(D) accompanied
- 135.** Mr. Garcia called earlier today for \_\_\_\_\_ that the package he sent on Monday had been received.
- (A) confirm  
(B) confirming  
(C) confirmation  
(D) confirmed
- 136.** After \_\_\_\_\_ requests by local residents, the private library was opened to the public.
- (A) repeated  
(B) repeating  
(C) repetition  
(D) repeatedly
- 137.** Advertisements placed by merchants in *The Weekly Roundup* do not \_\_\_\_\_ imply endorsement by the management of the newspaper.
- (A) barely  
(B) highly  
(C) gradually  
(D) necessarily
- 138.** Sanford Electronics recently installed a new data management system to keep better \_\_\_\_\_ of customers' orders.
- (A) states  
(B) marks  
(C) points  
(D) records
- 139.** When using the building's side entrance, remember that an alarm will sound if your security code is not entered on the keypad \_\_\_\_\_ 30 seconds.
- (A) under  
(B) within  
(C) directly  
(D) only
- 140.** The Gallo Museum's display of Mexican silver crafts will remain open for a \_\_\_\_\_ time only.
- (A) minor  
(B) lower  
(C) partial  
(D) limited

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## PART 6

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 141-143 refer to the following e-mail.**

From: Jennifer Choi  
To: Mark Anderson  
Date: Friday, April 15  
Subject: Good news

Dear Mark,

I'm pleased to inform you that our bid for the town hall renovation project has been accepted! I do not think our submission would have been \_\_\_\_\_ without your help on the landscaping

- 141.** (A) success  
(B) succeed  
(C) successful  
(D) successfully

portion of the project. Your suggestion to add a walk-through fountain for children made our proposal stand out from the others.

In order to celebrate our success, the team \_\_\_\_\_ for dinner at the Chevrolet Lounge. We're

- 142.** (A) has met  
(B) will have met  
(C) was meeting  
(D) will meet

inviting everyone to join us on Sunday, April 17. The restaurant is very easy to find, at 55 Main Street, located \_\_\_\_\_ a bank and the post office.

- 143.** (A) about  
(B) between  
(C) with  
(D) into

We hope that you can come. Call me at my office if you have any questions.

Sincerely,

Jennifer

**Questions 144-146** refer to the following letter.

August 10

Anita Spelman  
112 Widener Street  
Huntington, NY 98998

Dear Ms. Spelman:

Thank you for agreeing to take part in our research project on skin-care products. This letter serves to inform you of some of the details involved.

We would like you to participate in a \_\_\_\_\_ to be held at the Ackart Institute on August 22.

- 144.** (A) discussion  
(B) survey  
(C) lecture  
(D) conference

On that day, you will test samples of our new line of lotions and note your opinion of each of them on the form provided.

Please arrive by 9:30 A.M. so we can begin promptly. The train is the most convenient mode of transportation to the institute. The \_\_\_\_\_ station, Huntington Station, is only a five-minute

- 145.** (A) closest  
(B) busiest  
(C) biggest  
(D) oldest

walk away.

A train schedule \_\_\_\_\_ for your reference.

- 146.** (A) enclosed  
(B) is enclosed  
(C) has enclosed  
(D) was enclosed

If you have any questions, feel free to contact me at 555-0445. Thank you again for your participation, and we look forward to working with you.

Sincerely,

Kimberley Nelson  
Project Director

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**Questions 147-149** refer to the following letter.

Mr. Frederick Vito  
217 Blossom Lane  
Anchorage, Alaska 03462

Dear Mr. Vito:

Thank you for ordering twenty cases of paper from DL Suppliers. Your order was shipped today, and per your request, it should arrive between April 14 and April 18. Note that we are using a new shipping company. Should your order not arrive \_\_\_\_\_ that time period, please contact

- 147.** (A) after  
(B) within  
(C) among  
(D) since

me directly at (555) 245-8267, and I will make sure the problem is solved to your satisfaction.

Because you have been a valued \_\_\_\_\_ of DL Suppliers for the past seven years, we would

- 148.** (A) customizing  
(B) custom  
(C) customer  
(D) customary

like to demonstrate our appreciation by including two additional cases \_\_\_\_\_ free of charge.

- 149.** (A) absolute  
(B) absolve  
(C) absolution  
(D) absolutely

We hope you will be pleased with your order and look forward to doing business with you again in the future.

Sincerely,

Victor Carter  
Client Services Manager  
DL Suppliers

Questions 150-152 refer to the following article.

### When Less Is More

The obvious way for a company to stay in business is to keep improving its products. Traditional product development involves a search for a better, longer-lasting product. \_\_\_\_\_, some

150. (A) Therefore  
(B) However  
(C) Although  
(D) So that

producers are now realizing that consumers do not always want the latest high-tech gadget. If a microwave oven is used just to reheat leftover food, how complicated does its owner want the controls to be?

A new approach to product development stresses products that are "good enough" for the use for \_\_\_\_\_ they are intended. Defenders of this approach argue that some products can safely

151. (A) what  
(B) whom  
(C) where  
(D) which

have shorter life spans.

They also point out that there is a large market for products with limited features. For example, sales of mobile telephones that \_\_\_\_\_ make and receive calls remain strong in spite of heavy

152. (A) only  
(B) singly  
(C) gradually  
(D) slightly

advertising for more sophisticated models.

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## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.



Questions 153-154 refer to the following coupon.



153. What is the coupon for?

- (A) A mountain resort
- (B) A sightseeing trip
- (C) A restaurant
- (D) A commuter train

154. What restriction is placed on the coupon?

- (A) It can be used only on Saturday or Sunday.
- (B) It can be used only at lunchtime.
- (C) It cannot be used before December 27.
- (D) It cannot be combined with another coupon.

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**Questions 155-158** refer to the following advertisement.

The advertisement features a woman on the left and a man on the right, both smiling. The text "Living Well" is written in a large, stylized font. Below it, "invites you to" and "REWARD YOURSELF!" are written. A list of benefits follows, along with a "This Week's Special!!" offer and contact information.

**Living Well**

invites you to

**REWARD YOURSELF!**

Let us help you get fit, increase your energy, and feel great!

- All new members get two free sessions with a personal trainer!
- There are no annual contracts—membership renews month to month.
- Choose from a wide array of aerobic dance and exercise classes!
- Going on vacation? We'll hold your place until you return.
- We love kids! Let our child care specialists supervise your children in our new playroom (\$10/hour fee applies).

*This Week's Special!!*

**Join us this week and save \$50 off the \$150 enrollment fee!**

105 East Devonia Street • Newark, DE 19702 • 302-555-9764

**155.** What kind of business is Living Well?

- (A) A fitness club
- (B) A health food store
- (C) A vacation resort
- (D) A music studio

**157.** What can new members receive for free?

- (A) Child care services
- (B) Subscription to a monthly magazine
- (C) Sessions with a personal trainer
- (D) Membership for a friend

**156.** How frequently are memberships renewed?

- (A) Once every two weeks
- (B) Once a month
- (C) Once every six months
- (D) Once a year

**158.** What is the usual enrollment fee?

- (A) \$50
- (B) \$100
- (C) \$150
- (D) \$200

Questions 159-160 refer to the following form.

Duramate Electronics P.O. Box 144, Essex Falls, NJ 06562 222-555-0032	
<b>Equipment Rental Form</b>	
Equipment rented: <u>Public address system-3 microphones, 8 speakers</u>	
Return date: <u>March 26</u>	
Rental fee: <u>\$135.00</u> Value of rented equipment: <u>\$975.00</u>	
Name: <u>Yoichi Chano</u>	
Address: <u>13 Pine Street, Sandover, New Jersey 09943</u>	
Telephone Number (home) <u>222-555-0909</u> (work) <u>222-555-0071</u>	
Credit Card Information	
Credit Bank Company	<u>0987433300187</u> Card Number
Amount of security deposit \$ _____ Please note that only customers paying by cash are required to leave a security deposit.	
Signature <u>Yoichi Chano</u>	Date <u>March 22</u>

159. What is suggested about the security deposit?
- (A) Mr. Chano is not required to leave one.
  - (B) Mr. Chano paid a security deposit on March 26.
  - (C) The security deposit equals the cost of the equipment.
  - (D) Mr. Chano will have to pay \$135.00 as a security deposit.

160. What information about the rental equipment is NOT included in the form?
- (A) The value of the equipment
  - (B) The type of equipment rented
  - (C) The date the equipment must be returned
  - (D) The fee charged for returning the equipment late

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**Questions 161-163** refer to the following e-mail.

**\*E-mail\***

To: All staff  
From: Sylvia Ormond <S\_Ormond@nttc.com>  
Subject: Retirement Party  
Date: Monday, January 12, 3:34 P.M.

Dear Colleagues,

As you all know, Karen Montoya will be retiring from NTTC Industries at the end of April. Karen has been with NTTC for 30 years. She spent ten years in our public relations department, five years as manager of the sales department, and the last fifteen years as vice president of the company.

We will be holding a formal dinner at Cassandro's Restaurant on March 27 to celebrate her career. I'm sure Karen would appreciate seeing as many of her colleagues and friends there as possible.

Please contact me by February 15 if you will be able to attend. If you would like to contribute money toward a gift for Karen, please contact Richard Mendez or Victoria Futagi in the sales department.

Sylvia

- 161.** How long did Karen Montoya work in the public relations department at NTTC Industries?
- (A) 5 years  
(B) 10 years  
(C) 15 years  
(D) 30 years

- 162.** When will Karen Montoya's retirement party be held?
- (A) In January  
(B) In February  
(C) In March  
(D) In April

- 163.** Who should employees contact if they plan to attend the party?
- (A) Sylvia Ormond  
(B) Victor Cassandro  
(C) Victoria Futagi  
(D) Richard Mendez

Questions 164-165 refer to the following form.

**FACSIMILE TRANSMISSION**

**RECIPIENT FAX NUMBER: 7246-11-9137**

**DATE:** March 10

**TO:** Janet Alexander, Senior Architect, Infinity Architects

**FROM:** Marc Ogden, Manager, Bayes Construction

**NUMBER:** fax: 7246-80-2806 phone: 22-1327, extension 108

**PAGES (including cover sheet):** 8

Dear Ms. Alexander,

I hope that all is well with you. I am sending you the most recent blueprints for the new wing at Spruce Hill Plaza, as you requested. These contain minor modifications to the placement of water and electricity lines, which I have circled. Please review the changes and let me know whether you approve.

I can be reached at the above numbers.

Thanks very much.

Marc

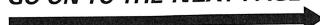
**164. What is the purpose of the note?**

- (A) To submit a request for housing
- (B) To apply for a construction permit
- (C) To describe some documents
- (D) To relay a telephone message

**165. What does Mr. Ogden request that Ms. Alexander do?**

- (A) Draw diagrams for Spruce Hill Plaza
- (B) Examine changes to building plans
- (C) Telephone an electricity provider
- (D) Confirm receipt of eight pages

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**Questions 166-169** refer to the following magazine article.

**An Interview with  
a Supermarket Genius**  
*By Elizabeth Kang*

In a world where food shopping has become synonymous with never-ending advertisements, Voltage Market is a refreshing change. Entering any one of its quirky 100 stores nationwide is actually a pleasure. I recently sat down with Voltage Market founder William Schoepke to find out how it all started.

Schoepke will tell you that the idea for opening a grocery store came to him unexpectedly when he was driving past an abandoned retail store near his home. "The store had been vacant for more than ten years. It was a very small space, but I was tired of having to shop at huge shopping malls where everything looked the same." When Schoepke did some research, he realized that his particular idea was an unusual one. "It was a gamble that paid off," he recalls. "The immediate response was so overwhelming

that I opened a new store within that first year and then seven more across the region over the next three years."

Schoepke began targeting vacant buildings. "No two Voltage stores look the same," he says. "Our biggest priority is a cozy atmosphere. Size is not something we care a great deal about." In fact, most Voltage stores are only a quarter of the size of typical supermarkets. "To keep our overhead expenses down," Schoepke says, "our stores haven't ever had a service department. Our cashiers always make time to help customers find what they're looking for." Clearly, this attention has been well received by loyal customers. "Even today," says Schoepke, "virtually all of Voltage Market's publicity comes by word of mouth." In fact, Schoepke has never budgeted money for advertising. What he has done is create a new formula for success.

*Business Alternative Magazine, No. 43*

**166.** What is the main purpose of the article?

- (A) To introduce the owner of a shopping mall
- (B) To announce the opening of a new food store
- (C) To provide instructions for starting a business
- (D) To describe the growth of a food store chain

**167.** What did Mr. Schoepke indicate about starting his business?

- (A) He wanted his stores to be small.
- (B) It took three years to become successful.
- (C) His first store was in a shopping mall.
- (D) He followed a common business model.

**168.** What is emphasized about Voltage Markets?

- (A) Their uniform design
- (B) Their intimate atmosphere
- (C) Their prime locations
- (D) Their service departments

**169.** How do most people find out about Voltage Market stores?

- (A) Mr. Schoepke advertises in local newspapers.
- (B) Mr. Schoepke mails flyers to local residences.
- (C) Customers recommend the stores to others.
- (D) National food magazines feature articles about the stores.

**Questions 170-172** refer to the following letter.

**Chem Labs of Australia**  
45 Broad Street  
Sydney, New South Wales 1120  
Australia

March 19

Mr. Larry Silva  
356 Dill Lane  
Devonport, Tasmania 7310

Dear Mr. Silva,

Thank you for your interest in Chem Labs of Australia. We received your application for the administrative assistant position that was advertised earlier this month in *The Sydney Dispatch*. Unfortunately, that position has already been filled. However, as we anticipate that a similar position will open up in August and believe you are a suitable candidate for it, we will keep your cover letter and résumé on file. That position will also be at our corporate headquarters in Sydney. However, it will require travel to our branch offices in Canberra, Melbourne, and Brisbane. In the meantime, please continue to check our Web site for a complete list of our job openings. We wish you success in your continuing search for employment.

Sincerely,  
*Mary Rutzman*

Mary Rutzman  
Director of Personnel

**170.** What is the main purpose of the letter?

- (A) To inform an applicant that he failed to meet the qualifications for the position
- (B) To let an applicant know that the job he applied for is no longer vacant
- (C) To arrange an interview with an applicant
- (D) To ask an applicant to provide additional information

**171.** Where is the main office of Chem Labs of Australia located?

- (A) In Brisbane
- (B) In Canberra
- (C) In Devonport
- (D) In Sydney

**172.** What does Ms. Rutzman suggest that Mr. Silva do?

- (A) Apply at one of the branch offices
- (B) Send in a new cover letter and résumé
- (C) Check the Web site for additional job openings
- (D) Read the job advertisements in the newspaper

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**Questions 173-175 refer to the following e-mail.**

The screenshot shows an email client interface with a toolbar at the top featuring icons for reply, forward, print, and delete. Below the toolbar is a message header table:

From:	Bill Withers (president@HQRenters.org)
To:	All department heads
Sent:	8.15 A.M., Monday, March 4
Subject:	Conference program

The main body of the email reads:

Hello everyone,

This is a quick update on the program for Friday's conference at the Houghton Landmark Hotel. Registration will begin at 8:45 in Conference Room A. You can pick up your name tag there. I will make some opening remarks and introduce the main speaker at 9:00 in the Grand Ballroom. We are pleased to announce that Sanjay Varma has confirmed that he will be able to attend. He will deliver the keynote address following my remarks.

For the remainder of the day, participants will disperse and attend separate sessions in designated rooms. The executive officers will meet in room 85 starting at 10:30. The management team will divide into two groups: department heads and group leaders. They will attend workshops in room 124 and 101, respectively. Closing remarks will be given in the ballroom at 4:00.

I look forward to seeing you all there.

Bill Withers  
President

**173.** What is the purpose of the e-mail?

- (A) To confirm a hotel reservation
- (B) To provide a schedule of events
- (C) To inform employees of an updated policy
- (D) To invite managers to a conference next month

**174.** Where will the workshops for group leaders be held?

- (A) In room A
- (B) In room 85
- (C) In room 101
- (D) In room 124

**175.** What will Sanjay Varma do?

- (A) Give a formal speech
- (B) Lead a workshop for managers
- (C) Introduce a speaker
- (D) Supervise participant registration

**Questions 176-180** refer to the following excerpt from a newspaper article.

**I**t is not what most scientists dream of doing, but 15 years ago, Dr. Lalit Dubey decided to try his luck in business. He established Sikandra Pharmaceuticals, which is now one of Asia's biggest drug companies. Dubey built the first of several company laboratories in Calcutta, which for him was a natural choice for the company's location. "After long years of studying and working in New Delhi, Bombay, and New York, I missed home and finally wanted to come back to where I was born and grew up," says Dubey.

One initial and serious problem the company faced was attracting employees who were at the top of their fields. These experts are usually busy doing research at universities and are not impressed by high salaries or corporate perks. "The trick is to show that you already have some big names on board, because good people attract other good people. Take Tomomi Yoshinari, a leading researcher in biochemistry. When we first approached her, she simply declined, but when she learned that renowned scientists like Hans Meijer and Jan Sousa worked for us, she reconsidered and joined the company," says Dubey.

Dubey no longer relies solely on specialists with established reputations. Some of his most dedicated researchers are university graduates whose educations were sponsored by Sikandra Pharmaceuticals. Dubey tours dozens of universities, visiting their labs and finding promising students who deserve scholarships. As he says, "It's good for them, for the university, and ultimately for us, because most of these bright minds soon come to work for the company."

**176.** What does the author suggest about most scientists?

- (A) They do not like to work alone.
- (B) They start their careers early in their lives.
- (C) They study complicated questions for years.
- (D) They are not usually interested in commercial activities.

**177.** Where was Dr. Dubey born?

- (A) In Calcutta
- (B) In New Delhi
- (C) In Bombay
- (D) In New York

**178.** What was the biggest difficulty in starting Sikandra Pharmaceuticals?

- (A) Organizing distribution
- (B) Paying for advertising
- (C) Recruiting specialists
- (D) Finding a good location

**179.** According to the article, why did Tomomi Yoshinari join Sikandra Pharmaceuticals?

- (A) She was promised a high salary.
- (B) She wanted to work with respected experts.
- (C) She was impressed by the company's products.
- (D) She was offered a comfortable apartment.

**180.** How does Dr. Dubey cooperate with universities?

- (A) He gives guest lectures.
- (B) He provides money for some students' studies.
- (C) He donates equipment for university laboratories.
- (D) He makes his laboratories available for university research.

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Questions 181-185 refer to the following article and letter.

## NEW LOOK FOR COMPTON STREET AREA

CAPITAL CITY—Following the announcement that the city's art museum will be relocated across town to a larger building on Westing Street, the mayor's office has been soliciting proposals for a new use for the museum's current space on Compton Street. A number of proposals have been submitted by local and national developers. Two proposals in particular are emerging as strong possibilities.

One promising bid came from Varitek Corporation, which is seeking to build a high-rise office building on the site. This project would attract several new businesses and generate local jobs over the next five years. However, this is an ambitious proposal that would take nearly three years to complete. In addition, because business tenants usually require full-day parking privileges for employees, parking in the district could become even more difficult than at present. Varitek, a four-year-old firm headquartered in Chicago, is currently completing similar building projects in Toronto and Ottawa.

Another proposal has come from Marshall Enterprises, a developer of commercial buildings in the city. The company has put forth an elaborate plan for a new shopping center, complete with department stores, restaurants, and a movie theater. This is an attractive option for the city because it would provide residents with a much needed shopping and entertainment area. Marshall Enterprises is best known for its renovation of the city's Canal District.

In a recent poll, Capital City residents were asked which plan they prefer. Results showed a slightly higher level of support for the Marshall Enterprises proposal, although the general feeling among residents is that both plans would be good for the city's economy. One group of residents, however, strongly opposes the development of the area for commercial interests and is petitioning the city to reserve the space for a community park.

—Brigit Hoffbauer

Dear Editor,

I would like to comment on Ms. Hoffbauer's article in the *Times* (Jan. 12) on the proposed construction plans for Compton Street. There is one factual error I feel must be corrected for the benefit of your readers.

Under the current proposal, the commercial office building designed by Varitek would be completed in about two years. Moreover, because the structure would be developed in stages, some offices would be available for use as quickly as eighteen months from the start of construction.

I agree with Ms. Hoffbauer that the parking needs of a commercial building pose a potential problem. However, Priya Gupta, vice president of planning at Varitek, has already met several times with council member Robert Franks to discuss possible solutions.

Sincerely,  
Liang Zhan  
President, Varitek Corporation

**181.** What is the purpose of the article?

- (A) To announce upcoming cultural events
- (B) To describe the new stores on Compton Street
- (C) To encourage local residents to write letters about an issue
- (D) To provide information about possible building projects

**182.** What is NOT mentioned as a possible new use for the Compton Street area?

- (A) A public park
- (B) An art museum
- (C) A shopping center
- (D) An office building

**183.** What is implied about Capital City?

- (A) Its Canal District is in need of renovation.
- (B) The city has used Varitek Corporation before.
- (C) It is known for its downtown shopping district.
- (D) Parking is considered a problem in the city.

**184.** What is Mr. Zhan's main complaint about the article?

- (A) It provided an inaccurate timetable.
- (B) It misquoted Priya Gupta.
- (C) It did not report the results of a poll.
- (D) It did not discuss any benefits of his company's plan.

**185.** What is suggested about Mr. Zhan?

- (A) He has an office in Capital City.
- (B) He recently built a shopping center.
- (C) He is involved with a project in Toronto.
- (D) He previously worked for Brigit Hoffbauer.

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**Questions 186-190** refer to the following e-mail and table.

**To:** Technical Support Team  
**From:** Sanchez, Hanna <hsanchez@espicaos.com>  
**Sent:** Wednesday, July 10  
**Subject:** Business Technologies Seminar

This message is to finalize the organizational details for the technical support team for next Monday's Business Technologies Seminar. Attached you will find the schedule with the names of technical support specialists assigned to the various conference rooms.

Each session runs for two hours and is made up of four 30-minute presentations. Presenters have been asked to designate a timekeeper to ensure that they do not exceed their time limits. Note that there is a break between each session, which should allow you sufficient time to prepare for the next speaker.

Your job is to set up microphones, adjust lighting, and address any other needs of the speakers. Speakers will not be videotaped, but several have asked to be recorded, so please be sure the recording equipment is in place and functioning properly. Also, room 106 does not have a computer on-site, but the presentations in the third session will require one. Fortunately, this is not a big problem because neither of the laptop computers in rooms 104 and 108 will be in use at that time. The technician assigned to room 106 for that session must remember to bring the laptop from one of those other rooms to room 106 and set it up.

If you have any questions, feel free to contact me.  
Hanna Sanchez

<b>Technical Support for Presentation Sessions</b>			
	<b>Room 104</b>	<b>Room 106</b>	<b>Room 108</b>
1st session:	8:45	Adam Narozny	Julia Kovacs
Morning break: 10:45-11:00			
2nd session:	11:00	Maria Faustini	Julia Kovacs
Lunch break:	1:00-2:00		Jim Dawkins
3rd session:	2:00	Adam Narozny	Jim Dawkins
Afternoon break: 4:00-4:15			
4th session:	4:15	Julia Kovacs	Adam Narozny
			Maria Faustini

**186.** What is the purpose of the e-mail?

- (A) To inquire about a problem
- (B) To change a policy
- (C) To give instructions
- (D) To correct an error

**187.** In the e-mail, the word "address" in paragraph 3, line 1, is closest in meaning to

- (A) give attention to
- (B) write to
- (C) look forward to
- (D) call by name

**188.** What will the technical support team NOT do?

- (A) Check sound equipment
- (B) Record speakers
- (C) Videotape presentations
- (D) Adjust lighting

**189.** What problem does Hanna Sanchez mention?

- (A) The lighting in room 106 does not work properly.
- (B) One of the rooms is not fully equipped for the presentations.
- (C) The technicians do not have enough time between sessions.
- (D) One of the presentations will need to be rescheduled.

**190.** Who will need to move a laptop computer?

- (A) Hanna Sanchez
- (B) Adam Narozny
- (C) Maria Faustini
- (D) Jim Dawkins

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**Questions 191-195** refer to the following e-mails.

**File Edit View Insert Format Actions Help**

**Reply | Reply to All | Forward |**

**Date:** September 2  
**From:** M. Andrews <a.monica@studiofourteen.com>  
**To:** <beth@thompson.design-print.com>

Dear Ms. Thompson:

I am looking for a firm to print the invitations to the opening of my new art gallery, Studio Fourteen. Jennifer Owens, a friend who used your services when she launched her restaurant business last June, spoke very highly of your work. She also gave me a 5% discount coupon she received from you, which I hope to use for this order. It should be a fairly simple order to execute, as I don't have any special requirements for the paper or envelopes. And the artwork for the invitation will be based on one of the paintings in the opening show, so there's no custom-design work involved. Based on this information, could you give me an estimate of how much you would charge for a set of 120 cards and envelopes? Also, the opening is just a month away, on October 3rd and I've arranged for someone to address and mail all the invitations on September 16th—so would I be able to pick up the order within the next ten days? Finally, I'd like to come by tomorrow to drop off all the information and materials you will need to complete the order if that would be acceptable.

Thank you,  
Monica Andrews.

**Date:** September 3  
**From:** Beth Thompson <beth@thompson.design-print.com>  
**To:** "M. Andrews" <a.monica@studiofourteen.com>

Dear Ms. Andrews:

Thank you very much for your inquiry. We would be happy to print your invitations. I can't give you a precise cost for your order, but a realistic estimate is usually \$3.50-\$3.75 per invitation and envelope. We do increase the cost per item if any of the following conditions apply: one of our artists needs to create artwork, delivery is required in less than two weeks, special paper or envelopes need to be ordered, or addresses are to be printed on the envelopes. Of course, we will be happy to honor the coupon that you received from Ms. Owens. The discount will apply to the total cost of your order.

I will be at our offices all day tomorrow, so please come at any time that is convenient for you. I'd also like you to be aware of our new Web site, which will allow you to track the progress of your order. I hope you will browse the section that shows examples of our innovative design work for other clients and consider using our services if you don't want to use your own artwork on a future occasion.

Thank you very much for selecting Thompson Design-Print, and I look forward to meeting you.

Sincerely,  
Beth Thompson

**191.** How did Ms. Andrews learn about Thompson Design-Print?

- (A) Through a friend
- (B) Through a brochure
- (C) Through a Web site
- (D) Through a mailing

**192.** What will happen on October 3?

- (A) Ms. Thompson and Ms. Andrews will meet.
- (B) Ms. Andrews will pick up an order.
- (C) Ms. Andrews will host an art gallery opening.
- (D) Ms. Owens will open a restaurant.

**193.** What will Ms. Andrews probably pay a special fee for?

- (A) Custom-designed art
- (B) Fast service
- (C) Special paper
- (D) Printing on the envelopes

**194.** Why will Ms. Andrews receive a price reduction in the total cost of her order?

- (A) All first-time customers receive a discount.
- (B) She is ordering more than 100 invitations.
- (C) She will pay for her order in advance.
- (D) She is able to use a discount coupon.

**195.** What does Ms. Thompson imply when she encourages Ms. Andrews to look at the firm's Web site?

- (A) That it is the most efficient way to place an order
- (B) That her firm has superior computerized printing facilities
- (C) That she hopes Ms. Andrews will use the firm for future orders
- (D) That she would like to display art from Studio Fourteen on the Web site

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**Questions 196-200** refer to the following announcement and e-mail message.

## **TELECOMMUNICATIONS PAPERS**

The editors of the *Journal of Telecommunications* are currently accepting previously unpublished research papers related to wireless personal communication systems and networks. Articles submitted to the journal should be no longer than 7,000 words. Each paper must include an abstract of no more than 200 words. Three printed copies of the manuscript must be submitted, and manuscripts cannot contain any obvious reference to the author. A separate cover page should be provided with the following information: article title, author's name, professional affiliation if any, address, and phone number. If the author is being sponsored for the research, the name of the sponsor should also be included on the cover page.

**Manuscripts should be sent to:**

**Dr. Tim Davis, Chief Editor**

**525 West 48th Street**

**Sydney, NSW 2006, Australia**

A current subscription to the journal is required of all authors at the time of submission. If you wish to subscribe to the journal, please contact Mario Ellis ([mellis@jotc.org](mailto:mellis@jotc.org)) for more details. Please note that the deadline for submission is April 10. Your paper will be reviewed by the members of our editorial board, and you will receive official notification regarding acceptance by June 8. Questions concerning submissions can be directed to Carla Gonzales ([cgonzales@jotc.org](mailto:cgonzales@jotc.org)).

<b>Date:</b>	Monday, June 15 19:21
<b>From:</b>	Yoshiko Kawasaki < <a href="mailto:ykawasaki@ibaraki.com">ykawasaki@ibaraki.com</a> >
<b>To:</b>	Carla Gonzales < <a href="mailto:cgonzales@jotc.org">cgonzales@jotc.org</a> >
<b>Cc:</b>	Noriko Nagai < <a href="mailto:nnagai@ibaraki.com">nnagai@ibaraki.com</a> >
<b>Subject:</b>	Acceptance notification?

Dear Ms. Gonzales,

I am an engineer at Ibaraki Telecommunication Laboratory in Japan. My coauthor, Noriko Nagai, and I sent our manuscript to the chief editor of your journal on March 30. According to your announcement, we should have been notified by last week as to whether our paper was accepted or not; however, we have not received any news.

We would be grateful if you could let us know the status of our paper. Thank you in advance for your assistance.

Best,  
Yoshiko Kawasaki

- 196.** According to the announcement, what is NOT required on the cover page?
- (A) The author's address
  - (B) The length of the article
  - (C) The title of the article
  - (D) The author's telephone number
- 197.** What does the announcement say about people who submit papers?
- (A) They must subscribe to the journal.
  - (B) They must have already published articles.
  - (C) They must hold a degree in a related field.
  - (D) They must be members of a telecommunications club.
- 198.** What is the purpose of the announcement?
- (A) To offer subscriptions to a journal
  - (B) To notify authors of article acceptance
  - (C) To request journal articles
  - (D) To invite people to review manuscripts
- 199.** To whom did Ms. Kawasaki previously send a document?
- (A) Tim Davis
  - (B) Mario Ellis
  - (C) Noriko Nagai
  - (D) Carla Gonzales
- 200.** What is the purpose of Ms. Kawasaki's e-mail?
- (A) To solicit a paper
  - (B) To subscribe to a journal
  - (C) To apply for an editing job
  - (D) To learn the status of a manuscript

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.