

# TEST 4

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

#### Example

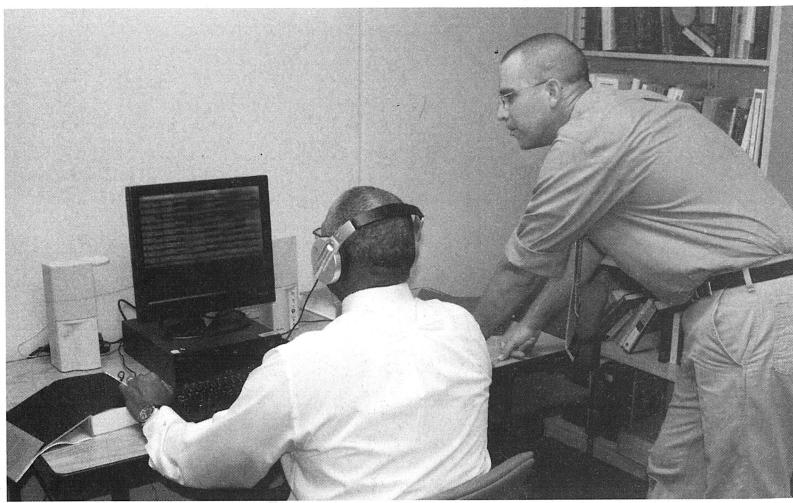
#### *Sample Answer*

- (A) (B) ● (D)



Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.

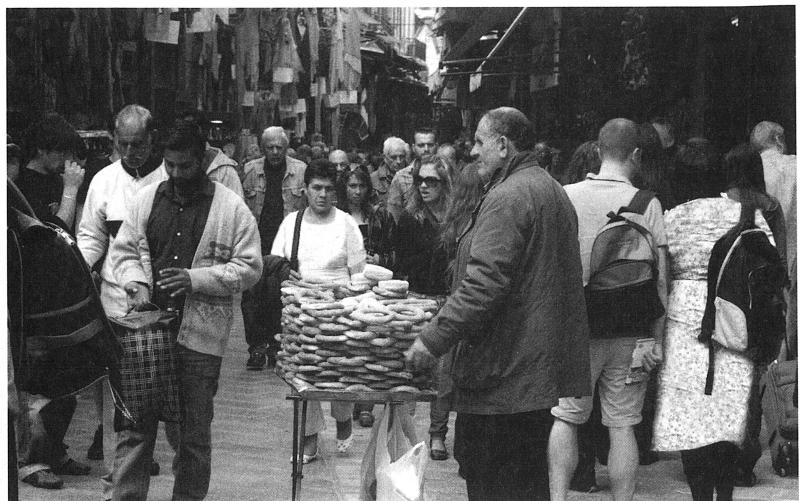


2.



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3.



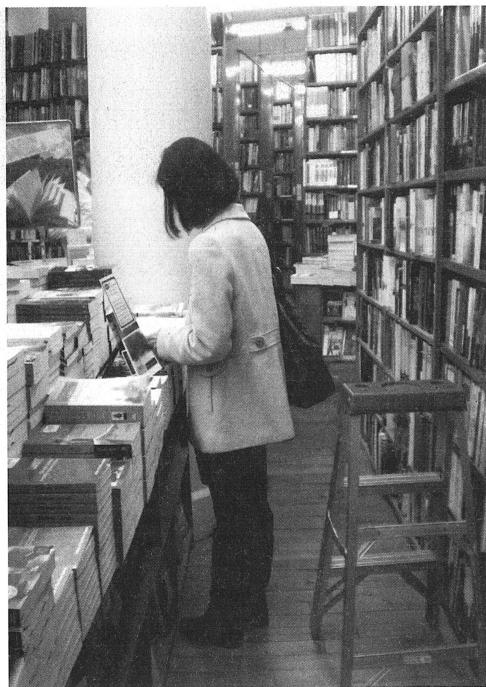
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6.

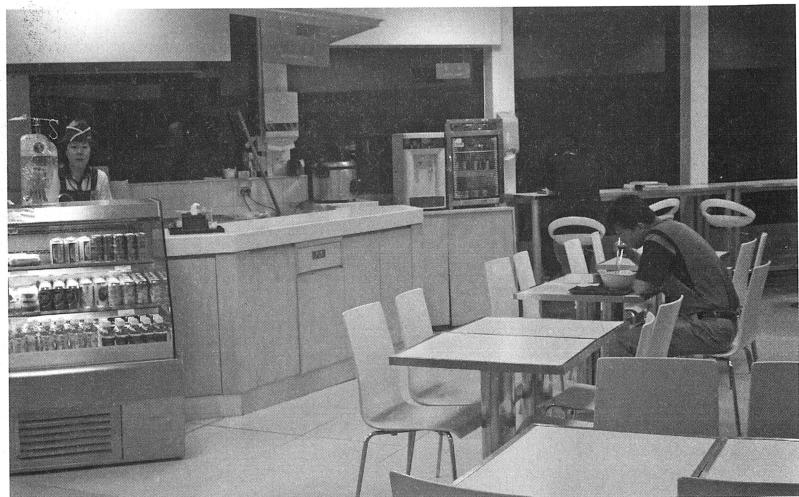


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## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

### Example

#### *Sample Answer*

(A) ● (C)

You will hear: Where is the meeting room?

You will also hear: (A) To meet the new director.

(B) It's the first room on the right.

(C) Yes, at two o'clock.

The best response to the question “Where is the meeting room?” is choice (B), “It's the first room on the right,” so (B) is the correct answer. You should mark answer (B) on your answer sheet.

11. Mark your answer on your answer sheet.
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40. Mark your answer on your answer sheet.

**PART 3**

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

41. Why is the company looking for a new employee?  
(A) They are opening another office.  
(B) Work is beginning on a new project.  
(C) An employee is retiring.  
(D) Orders have increased.
42. What position do the speakers want to fill?  
(A) Office assistant  
(B) Corporate trainer  
(C) Project manager  
(D) Advertising specialist
43. What would the man like Mary to do?  
(A) Advertise a job opening  
(B) Schedule some interviews  
(C) Review résumés  
(D) Train a new staff member
44. What item is the woman interested in buying?  
(A) A computer  
(B) A mobile phone  
(C) A car  
(D) A camera
45. How long does the warranty last?  
(A) For two years  
(B) For three years  
(C) For four years  
(D) For five years
46. What does the woman ask about the warranty?  
(A) Where it is accepted  
(B) When it expires  
(C) What it costs to extend it  
(D) What types of damage it covers

**GO ON TO THE NEXT PAGE**

47. What event are the speakers discussing?
- (A) A sports tournament  
(B) A town election  
(C) A community fair  
(D) A concert series
48. How will the event be different this year?
- (A) The ticket prices have been increased.  
(B) The location has been changed.  
(C) It will be open longer hours.  
(D) It will be held on a different date.
49. What problem did the man encounter at last year's event?
- (A) There was not enough parking at the site.  
(B) His car broke down on the way to the event.  
(C) A road was closed for construction.  
(D) The driving directions were wrong.
- 
50. What must the woman do?
- (A) Register for a class  
(B) Install equipment  
(C) Leave work early  
(D) Train new employees
51. What does the man suggest the woman do?
- (A) Change her work hours  
(B) Postpone a task  
(C) Order some supplies  
(D) Contact an employee
52. When will the man and the woman most likely speak again?
- (A) This afternoon  
(B) This evening  
(C) Tomorrow morning  
(D) Tomorrow afternoon
- 
53. Why is the man calling?
- (A) To discuss a business proposal  
(B) To schedule a job interview  
(C) To request a copy of a document  
(D) To ask about a workshop
54. Why is Ms. Choi unavailable?
- (A) She is in a meeting.  
(B) She is driving to work.  
(C) She is taking another call.  
(D) She is on a business trip.
55. What does the man ask about?
- (A) A phone extension  
(B) A building number  
(C) A flight number  
(D) A confirmation code
- 
56. What does the man want to arrange?
- (A) A dinner with clients  
(B) A business trip  
(C) An awards banquet  
(D) A reception for new employees
57. Why does the woman recommend Sinclair's?
- (A) Its rooms are spacious.  
(B) Its prices are affordable.  
(C) It offers excellent food.  
(D) It is conveniently located.
58. What most likely will the man do next?
- (A) Call for a taxi  
(B) Make a reservation  
(C) Meet with a manager  
(D) Contact a client
-

**59.** Why is the woman calling?

- (A) To confirm a conference registration
- (B) To request a schedule change
- (C) To discuss a new product
- (D) To respond to a funding request

**60.** What problem is mentioned?

- (A) The company has a limited budget.
- (B) A manager is currently unavailable.
- (C) Work is behind schedule.
- (D) The facility is already booked.

**61.** What does the man decide to do?

- (A) Revise an itinerary
  - (B) Use a different promotional approach
  - (C) Contact another department
  - (D) Delay a product launch
- 

**62.** Who most likely is the man?

- (A) A lawyer
- (B) An architect
- (C) An office-rental agent
- (D) An interior designer

**63.** What is the woman concerned about?

- (A) A decrease in orders
- (B) The size of a space
- (C) The time of an appointment
- (D) A lack of applications

**64.** What does the man offer to do?

- (A) Review a contract
  - (B) Place an advertisement
  - (C) Show the woman an office
  - (D) Send some property information
- 

**65.** What is the purpose of the man's call?

- (A) To correct a mistake on an invoice
- (B) To ask about a payment date
- (C) To request a copy of a contract
- (D) To update contact information

**66.** What work did the man complete for the company?

- (A) A magazine article
- (B) A financial statement
- (C) A computer repair
- (D) A printing job

**67.** Why does the woman have to call the man back?

- (A) She must find some paperwork.
  - (B) She has to answer another telephone call.
  - (C) She is having trouble with her computer.
  - (D) She has to consult with her supervisor.
- 

**68.** What does the woman request?

- (A) A list of recommended workers
- (B) Some product samples
- (C) The address of a store
- (D) The prices of some materials

**69.** What does the man offer to do?

- (A) Talk to an electrician
- (B) Schedule a product delivery
- (C) Direct the woman to a Web site
- (D) Give a discount

**70.** What does the man suggest the woman do?

- (A) Watch an instructional video
  - (B) Rent some equipment
  - (C) Sign a contract
  - (D) Look at customer feedback
- 

**GO ON TO THE NEXT PAGE**

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Where does the speaker probably work?

- (A) At a credit-card company
- (B) At a utility company
- (C) At an accounting firm
- (D) At a department store

72. What are listeners asked to provide when calling the account center?

- (A) A password
- (B) An account number
- (C) The date of a purchase
- (D) The cost of an item

73. Why should customers press 7?

- (A) To hear the message again
- (B) To find out the hours of operation
- (C) To speak to a customer-service agent
- (D) To leave a message

74. What is the problem?

- (A) A performer has not arrived.
- (B) Some equipment is not working.
- (C) Merchandise has sold out.
- (D) A program has been canceled.

75. Where is the announcement taking place?

- (A) At a music concert
- (B) At a dance performance
- (C) At a sports event
- (D) At a movie showing

76. What are listeners being offered?

- (A) A full refund
- (B) A discounted CD
- (C) A complimentary ticket
- (D) A free beverage

77. Who most likely are the listeners?

- (A) Factory employees
- (B) Construction workers
- (C) Sales representatives
- (D) Repair technicians

78. What is different about the new model?

- (A) It is easier to use.
- (B) It is bigger.
- (C) It costs less to produce.
- (D) It is made from a new material.

79. What are listeners asked to do on Monday?

- (A) Install new machinery
- (B) Work an evening shift
- (C) Take inventory
- (D) Rearrange a display

80. Who is the message most likely intended for?

- (A) A restaurant manager
- (B) A bank teller
- (C) A coworker
- (D) A delivery driver

81. What is the speaker calling about?

- (A) A missed appointment
- (B) A lost item
- (C) An upcoming reservation
- (D) A new account

82. What does the speaker ask the listener to do?

- (A) Call her back
- (B) Meet her for lunch
- (C) Send her an e-mail
- (D) Mail her a package

83. Who is Robert Bellman?

- (A) A systems manager
- (B) A publishing executive
- (C) A bookstore employee
- (D) An office-efficiency expert

84. What is the topic of Robert Bellman's talk?

- (A) Steps for publishing a book
- (B) The benefits of recycling paper
- (C) Ideas for organizing a workspace
- (D) Ways to market a business

85. What will happen after the talk?

- (A) An author will sign books.
- (B) Refreshments will be served.
- (C) Employees will sign up for classes.
- (D) A discussion will take place.

86. What is the broadcast mainly about?

- (A) A weather advisory
- (B) An outdoor event
- (C) City employment
- (D) Road repairs

87. What are listeners advised to do?

- (A) Arrive early
- (B) Use alternate routes
- (C) Bring an umbrella
- (D) Obey parking rules

88. According to the speaker, what information is available on a Web site?

- (A) Business hours
- (B) Driving directions
- (C) Progress reports
- (D) Program listings

**GO ON TO THE NEXT PAGE**

89. What is the main purpose of the talk?

- (A) To review a project plan
- (B) To demonstrate a product
- (C) To introduce a speaker
- (D) To report a problem

90. What field does Eugene Summers work in?

- (A) Financial planning
- (B) Human resources
- (C) Hotel management
- (D) Food service

91. What change does the speaker announce?

- (A) The location of a workshop
- (B) The time of a luncheon
- (C) The deadline for a project
- (D) The cost of a product

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92. What business is being advertised?

- (A) A health-food store
- (B) A fitness center
- (C) A kitchen-appliance store
- (D) A chain restaurant

93. What can customers receive in March?

- (A) A free catalog
- (B) Discounted prices
- (C) A trial membership
- (D) Product samples

94. Why should listeners call?

- (A) To complete a survey
  - (B) To request a membership card
  - (C) To order some merchandise
  - (D) To schedule a consultation
- 

95. Who is the talk intended for?

- (A) Hiring managers
- (B) Staff trainers
- (C) Job applicants
- (D) New clients

96. What will listeners do in groups?

- (A) Respond to interview questions
- (B) Tour a facility
- (C) Complete an evaluation form
- (D) Create an advertising plan

97. What does the speaker say he will do next?

- (A) Hand out assignments
- (B) Review a policy manual
- (C) Display a slide show presentation
- (D) Schedule interviews

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98. What is the purpose of the talk?

- (A) To recognize a staff member
- (B) To discuss a construction project
- (C) To welcome professionals to a training seminar
- (D) To request funding for medical equipment

99. According to the speaker, what has changed at Meadowbrook Hospital?

- (A) The duties of medical staff
- (B) The budget for a research project
- (C) The admissions procedure
- (D) The number of patient rooms

100. What does the hospital plan to do next year?

- (A) Open a training center
  - (B) Start a fund-raising campaign
  - (C) Expand a parking area
  - (D) Hire more physicians
-