

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

- 101.** The ----- to Eland Motors' new compact car has been positive.
(A) response
(B) respond
(C) responds
(D) responded
- 102.** Updates to the client accounts database are scheduled to begin ----- 5:00 P.M.
(A) against
(B) above
(C) after
(D) along
- 103.** Holloway Department Store will both expand its women's clothing line ----- introduce a children's line.
(A) but
(B) nor
(C) or
(D) and
- 104.** These copy machines are the property of Drittel Manufacturing and are intended for business ----- only.
(A) use
(B) useful
(C) used
(D) usefully
- 105.** The maintenance supplies for Building B are kept in room 132, ----- the security desk.
(A) except for
(B) among
(C) next to
(D) down
- 106.** Tough stains can be removed more ----- with Pearl Glow's extra-strength laundry detergent.
(A) ease
(B) easier
(C) easiest
(D) easily
- 107.** Staff who need to replace ----- equipment must submit an upgrade request form.
(A) them
(B) their
(C) themselves
(D) theirs
- 108.** Henriksen Accounting offers a year-end financial summary as ----- of its basic bookkeeping service.
(A) piece
(B) division
(C) section
(D) part

109. D & Y Beauty Corporation plans to add at least one ----- overseas in the next year.
- (A) locations
(B) location
(C) locates
(D) locating
110. At Cottonwood Park, you will find a ----- range of outdoor activities, including swimming, hiking, and rock climbing.
- (A) broad
(B) deep
(C) thick
(D) heavy
111. Aria Fletcher will discuss the advertising budget with the board of directors when they meet ----- next month.
- (A) formal
(B) formalize
(C) formally
(D) formalities
112. ----- to Lotus Restaurant have nearly doubled the size of the seating area.
- (A) Improved
(B) Improvement
(C) Improvements
(D) Improving
113. Here at Cabot Steel Company, we believe that a job applicant's work history is ----- important as his or her education.
- (A) like
(B) much
(C) as
(D) less
114. This week only, spend \$200 and your order ----- for free overnight shipping.
- (A) qualification
(B) qualifies
(C) qualify
(D) qualifying
115. Tour participants must be on time as the bus will depart ----- at 8:00 A.M. tomorrow.
- (A) promptly
(B) formerly
(C) frequently
(D) annually
116. Corvo Graphic Designs will help us to create a ----- logo for our newly formed company.
- (A) suited
(B) suitability
(C) suitably
(D) suitable
117. For his contributions to the information technology team ----- the past year, Mr. Soto has received an award.
- (A) below
(B) throughout
(C) opposite
(D) without
118. Until the telephone system is repaired, callers may experience delays of ten minutes or -----.
- (A) length
(B) lengthily
(C) longest
(D) longer
119. Plumville Library ----- announces the launch of a brand-new Web site.
- (A) extremely
(B) proudly
(C) distantly
(D) previously
120. ----- entering the aircraft, passengers must present a boarding pass to the gate attendant.
- (A) Before
(B) Aboard
(C) Whereas
(D) Between

GO ON TO THE NEXT PAGE

- 121.** When ----- your Galaxy glass dishware in boxes, first wrap it in soft tissue paper to protect against scratches.
- (A) planning
(B) storing
(C) designing
(D) making
- 122.** Employees ----- in joining the company's sports teams should contact Meredith Lo by May 1.
- (A) interesting
(B) interests
(C) interest
(D) interested
- 123.** Hanti Food Corporation's overall production costs rose ----- the price of sugar and other staple ingredients increased.
- (A) because
(B) so that
(C) in order that
(D) until
- 124.** Tulayo Associates has ----- reliable financial advice to first-time investors for over twenty years.
- (A) sought
(B) informed
(C) provided
(D) asked
- 125.** The opening remarks by Judge Yamamoto, ----- were devoted to international trade law, were the highlight of the conference.
- (A) who
(B) which
(C) what
(D) whose
- 126.** Applicants for the dental assistant position must possess a license that is ----- in the state of New York.
- (A) respectful
(B) actual
(C) skillful
(D) valid
- 127.** If orders ----- at the current pace all summer, Turramurra Luggage Company will meet its sales goal one month early.
- (A) receive
(B) are received
(C) will receive
(D) will be receiving
- 128.** ----- its electronic publishing division lost money last year, Gwangmyeong Press expects it to earn a profit this year.
- (A) Although
(B) As soon as
(C) When
(D) Owing to
- 129.** Payments postmarked after the due date are ----- to a late fee of five percent of the total amount due.
- (A) subject
(B) intact
(C) suspect
(D) distinct
- 130.** Sylvia Cho ----- her training at Frio County Animal Hospital last week and will begin working as a veterinary technician.
- (A) will conclude
(B) to conclude
(C) concludes
(D) concluded

- 131.** Reviews posted on the Manipur Footwear Web site, especially ----- relating to product quality, have grown more positive.
- (A) few
 (B) another
 (C) those
 (D) anyone
- 132.** The ----- behind the initiative is to ensure that all members of our support staff have adequate opportunities for professional development.
- (A) resemblance
 (B) dependence
 (C) intention
 (D) retention
- 133.** While remaining ----- to customers who have supported it for decades, McGill Electronics will diversify in all areas of its business.
- (A) loyalty
 (B) loyalties
 (C) loyally
 (D) loyal
- 134.** The XT1000 is one of the most ----- home-kitchen scales on the market, providing accurate measurement to the milligram.
- (A) tentative
 (B) deliberate
 (C) investigative
 (D) sensitive
- 135.** The community fund-raiser was a great success ----- Anna Borovsky and Martin Lawson, the organizers of the event.
- (A) in case of
 (B) as a result
 (C) thanks to
 (D) given that
- 136.** Due to her strong ----- in tax law, Ms. Sakai was a natural choice to lead Celina Legal Associates.
- (A) summit
 (B) opposition
 (C) evidence
 (D) background
- 137.** ----- its lack of a large conference center, Stone City is a good choice of location for the Federated Freelancers' yearly meeting.
- (A) Instead of
 (B) In spite of
 (C) Rather than
 (D) No sooner than
- 138.** According to a recent consumer survey, furniture purchases are influenced by such ----- as store layout, helpfulness of staff, and special sales.
- (A) variables
 (B) collections
 (C) versions
 (D) commitments
- 139.** Had negotiations not broken down at the last minute, Laureano, Inc., ----- with its main competitor, Trevino-Martin.
- (A) has merged
 (B) would have merged
 (C) had merged
 (D) will have merged
- 140.** In a carefully worded statement, Tae-Hyun Bak ----- his reasons for withdrawing his name from consideration in the search for a new Coulter-Ross CEO.
- (A) outlined
 (B) detected
 (C) familiarized
 (D) achieved

GO ON TO THE NEXT PAGE

PART 6

Directions: Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following article.

CHESTERVILLE (March 7)—The much-anticipated opening of Chez Fleurette Restaurant thrilled area food lovers last Saturday. ----- one hundred guests dined at the newly remodeled

- 141.** (A) Approximate
(B) Approximated
(C) Approximation
(D) Approximately

restaurant, enjoying a variety of Chef Tanaka's signature fish dishes. But the most popular ----- had no fish at all. Restaurant manager Jean Tumi confirmed that over ninety pieces of

- 142.** (A) item
(B) piece
(C) site
(D) seat

chocolate truffle cake ----- over the weekend.

- 143.** (A) served
(B) had served
(C) were served
(D) will be served

Questions 144-146 refer to the following article.

Navarro to Release New Album

Fans of Mark Navarro are in for a treat this winter, when the acclaimed singer will celebrate the release of his first album in a decade. Entitled *Mind and Heart*, the recording will feature new songs ----- some old favorites.

144. (A) as well as

- (B) as many as
- (C) accordingly
- (D) altogether

Navarro's return has been ----- anticipated ever since he paused his music career five years

145. (A) wide

- (B) wider
- (C) widely
- (D) widens

ago to star in several movies. The sojourn into acting has influenced Navarro's new album. One song, "Only One Take," was ----- by film director Reese Taylor. "While I was writing

146. (A) composed

- (B) delivered
- (C) completed
- (D) inspired

the song, I tried to incorporate the things I learned from Reese," reported Navarro.

GO ON TO THE NEXT PAGE

Questions 147-149 refer to the following e-mail.

To: Harold Holtz <hholtz@holtzelectronics.com>
From: Vanessa Hernandez <vhernandez@fidelacom>
Subject: Computer purchase
Date: December 5

Dear Mr. Holtz,

Fidela Diagnostics, a medical laboratory, plans to replace its office computers, and a colleague recommended your company. We ----- to purchase computers that are able to run the latest

- 147.** (A) are looking
(B) have looked
(C) looking
(D) looked

version of the Labrocore software suite.

----- , the purchase would include a contract for technical support. However, if Holtz does
148. (A) Ideally

- (B) Exactly
(C) Actually
(D) Specifically

not supply such contracts, we will still consider your bid. Fidela Diagnostics will be purchasing a total of thirty new computers for two of its office locations. ----- , I would like to inquire

- 149.** (A) Nevertheless
(B) Therefore
(C) Again
(D) Otherwise

if you could offer a discount for bulk purchases.

Any information you can provide would be greatly appreciated.

Sincerely,

Vanessa Hernandez
Fidela Diagnostics

Questions 150-152 refer to the following e-mail.

Kim-Juy Advertising & Design offers a complete range of creative services including branding, planning, advertising, and design. Based on your needs, we can assist you in each area separately. -----, if you want to make the most of Kim-Juy's capabilities, we suggest

150. (A) Consequently
(B) After all
(C) For example
(D) However

combining our services into a single marketing plan. This allows us to present your business in an ----- way for maximum results.

151. (A) integration
(B) integrate
(C) integrally
(D) integrated

Many of our clients will testify to the effectiveness of our approach. In fact, Kim-Juy Advertising & Design ----- by the *Agency Almanac* as a top-ten advertising and marketing firm for the

152. (A) has been recognized
(B) will be recognized
(C) will recognize
(D) has recognized

last six years.

GO ON TO THE NEXT PAGE

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following advertisement.

Fresh Rose Cleaners



55 Richwood Street, Victoria BC V8W 2P5

250-294-1501

We've been providing high-quality cleaning and alteration services at affordable prices for 15 years. Get 10% off on dry cleaning orders of 5 or more items, Monday to Thursday!

Dry Cleaning	Shirts or blouses	\$4.25
	Trousers, skirts, or dresses	\$5.75
	Suits	\$12.00
	Sweaters	\$6.00
	Jackers or coats	\$7.25
	Accessories	\$3.00
Tailoring	Hemming, buttons, zippers, etc.	Varies by complexity
Laundry	Washing & folding (Delivery available upon request)	\$2.00 per kilogram

153. According to the advertisement, how can a customer receive a discount?

- (A) By having a certain number of items dry cleaned
- (B) By dropping off an order on a Friday afternoon
- (C) By bringing in a coupon for laundry service
- (D) By requesting delivery with an order

154. What is the price for dry cleaning a necktie?

- (A) \$2.00
- (B) \$3.00
- (C) \$4.25
- (D) \$5.75

GO ON TO THE NEXT PAGE

Questions 155-156 refer to the following postcard.

<p>May 4</p> <p>Dr. Charles Somerville 1785 Taylor Street Allentown, PA 18102</p> <p>This is a friendly reminder that your next dental cleaning is scheduled for Friday, May 11, at 8:30 A.M. If you are unable to keep your appointment, please call us by 3:00 P.M. on Wednesday, May 9, during regular office hours. We can be reached from 8:00 A.M. to 5:00 P.M., Monday through Saturday, at 555-0119.</p> <p>Please note, we will be closed on Monday, May 28 for the holiday.</p>	<p>Mr. Steven Hines 15 Greenwood Way Bethlehem, PA 18018</p>
---	--

155. When does Mr. Hines have an appointment?

- (A) On May 4
- (B) On May 9
- (C) On May 11
- (D) On May 28

156. According to the postcard, why would

Mr. Hines call the dental office?

- (A) To confirm an appointment
- (B) To cancel an appointment
- (C) To make a payment
- (D) To request information

Questions 157-158 refer to the following information.

Greengage Conference Center

Located just 40 minutes from the Charlotte Airport, Greengage Conference Center is the perfect place to hold your next corporate event. Situated among beautiful rolling hills and woodlands, our center provides a private, serene retreat. We offer conference facilities and meeting rooms that are equipped with everything you need for multimedia presentations. We also offer a fully equipped business center with a complete suite of office productivity software, complimentary wireless Internet access, two restaurants, and a banquet hall.

Call 704-555-0175 to speak to our professional event associates, who are prepared to help you with every phase of event planning.

157. What is indicated about Greengage Conference Center?

- (A) It has recently been renovated.
- (B) It is located in a scenic setting.
- (C) It is used mainly by local companies.
- (D) It offers shuttle service to the airport.

158. What is NOT mentioned as being available at Greengage Conference Center?

- (A) Free Internet access
- (B) Presentation software
- (C) Dining facilities
- (D) On-site hotel rooms

GO ON TO THE NEXT PAGE

Questions 159-161 refer to the following guest pass.

Present this pass to receive one complimentary visit to

Blue River Fitness Center

- Valid for first-time visitors only.
- Guests must be at least 18 years of age or accompanied by an adult.
- Guests must attend an information session with a staff member to receive a tour of the facility and learn about membership options.
- Valid during limited hours only:

Tuesday to Thursday 10:00 A.M. – 5:00 P.M., Saturday 10:00 A.M. – 3:00 P.M.

Blue River has long been Detroit's premier fitness center, helping members of all ages and interests to improve their health. Whether you are a novice looking to begin a fitness routine or a fitness expert seeking new challenges, Blue River will help you attain your goals.

159. What must a visitor do in order to use the guest pass?

- (A) Present identification
- (B) Take a fitness test
- (C) Meet with a representative
- (D) Complete a survey

160. When can the pass be used?

- (A) On Monday
- (B) On Wednesday
- (C) On Friday
- (D) On Sunday

161. What is suggested about the Blue River Fitness Center?

- (A) It does not allow guests under 18 years old.
- (B) It serves members at all skill levels.
- (C) It recently opened a new location.
- (D) It sells fitness equipment and clothing.

Questions 162-164 refer to the following invoice.

Golden Day Supply

4 Dunwood Avenue • Winnipeg, MB R2C 1S8 • (204) 555-0180

Order type: Online

Order date: May 18

Ship date: May 21

Customer information:

Name: Edith Boulanger
 Address: 42 York Avenue
Selkirk, MB R1A 2J7

Delivery:

To customer address

In this Shipment:

Item Description and Number	Price
Pina Water Bottle (XF52)	\$4.50
Trillium Rain Hat (GV11)	\$13.00
Explorer Rain Jacket (HF77)	\$42.00
Gregson Hiking Boots (KL944)	\$78.00
Merchandise Total:	\$137.50
Shipping:	FREE
Tax:	\$16.50
Total:	\$154.00

On back order:

Camping and Sport Backpack (YX99)	\$85.00
Tax:	\$10.20
Total:	\$95.20

Congratulations! As a regular customer, you qualify for free shipping!

Payment information:

Credit Card #XXXXXXXXXXXX9960 charged on day of shipment

Estimated ship date of back-ordered item(s) is June 10. Credit card will not be charged for back-ordered item(s) until date of shipment. There are no additional shipping charges.

162. What is indicated about Golden Day Supply?

- (A) It has a warehouse in Selkirk.
- (B) It offers same-day shipping.
- (C) It sells items intended for outdoor use.
- (D) Its merchandise is not available in stores.

164. How much will Ms. Boulanger most likely be charged on June 10?

- (A) \$78.00
- (B) \$95.20
- (C) \$137.50
- (D) \$154.00

163. Why did Ms. Boulanger receive free shipping?

- (A) She has previously purchased items from Golden Day.
- (B) Her order cost more than \$100.
- (C) She is a Golden Day customer service representative.
- (D) Her order was placed before May 21.

GO ON TO THE NEXT PAGE 

Questions 165-167 refer to the following e-mail.

E-mail

From:	Klaus Wittern <kwittern@meisterkorp.de>
To:	Victoria Jonsen <victoria.jonsen@citymail.co.uk>
Date:	26 December
Subject:	Order #BK-23

Dear Ms. Jonsen:

Thank you for the e-mail you sent this morning regarding your recent purchase. I have reviewed the order you placed on 19 December and it does indeed show that you ordered a tin of Chocolate Nougat Biscuits and not a tin of Butter Almond Stollen. We sincerely apologize for the mistake. During the busy holiday season, we handle a high volume of orders, and occasionally errors are made.

As an apology for our mistake, please keep the Butter Almond Stollen with our compliments. We will send you a tin of the biscuits immediately, via Locus Package Couriers, and we will mark it as an express delivery shipment at no cost to you. You should receive the package in two to three days, on 29 December or earlier. Thank you for your patience.

Sincerely,

Klaus Wittern
Customer Service Representative
Meisterkorp Products

165. For whom does Mr. Wittern most likely work?

- (A) A delivery service
- (B) A specialty foods retailer
- (C) A greeting card company
- (D) A manufacturer of packaging materials

167. How does Mr. Wittern propose to resolve the problem?

- (A) By sending a replacement product
- (B) By issuing a refund check
- (C) By giving a discount on a future order
- (D) By offering to repair a product for free

166. When did Ms. Jonsen report a problem with her order?

- (A) On December 19
- (B) On December 23
- (C) On December 26
- (D) On December 29

Questions 168–171 refer to the following article.

Nairobi, January 22 – Accord Airlines Chief Executive Officer Pramod Gupta announced on Monday that his company has purchased Glade Airways. Accord is headquartered in Mumbai, India, and the purchase is expected to double the size of the airline and extend its reach into new markets. Most of Accord's routes are to cities in Asia, Great Britain, and the United States. Glade's head office is in Nairobi, and from its East African base the airline flies to countries throughout the rest of Africa.

Representatives of the two airlines said customers would not notice many immediate changes. There are no plans yet to paint the airplanes or redecorate the interiors. Each airline will keep its own Web site, baggage fees, and frequent-flyer programs for at least the next six months.

Airfares are not expected to change immediately, either, although Accord spokesperson Amina Odoyo said that “This will be the first aspect of the merger to be addressed.” She hastened to add, however, that there would be “no problem” for customers who have already booked a flight. “Tickets that have already been purchased for either airline will be honored,” she said.

Flight attendants and pilots for both airlines were pleased by the purchase. “I hope I will be able to fly to Nairobi,” said Shiv Parida, a pilot who has worked for Accord for six years. “I've been flying the same route for about four years,” he noted, “and expanding into new areas should help Accord grow, which means more opportunities for me. I have always wanted to visit Africa.”

168. What is the purpose of the article?

- (A) To profile a company's new chief executive officer
- (B) To compare airports in different cities
- (C) To publicize the merger of two companies
- (D) To announce the upcoming renovation of an airport

169. What does Ms. Odoyo suggest about tickets?

- (A) Tickets purchased six months in advance will receive a discount.
- (B) More tickets will become available for purchase online.
- (C) Some tickets may not be transferable.
- (D) Ticket prices may change in the future.

170. The word “honored” in paragraph 3, line 10, is closest in meaning to

- (A) rewarded
- (B) accepted
- (C) refunded
- (D) offered

171. What is indicated about Mr. Parida?

- (A) He is eager to fly new routes.
- (B) He is a frequent visitor to Africa.
- (C) He was hired four years ago.
- (D) He is planning to relocate.

GO ON TO THE NEXT PAGE

Questions 172-175 refer to the following letter.

4 April

Charles Tang
350 Lady Jane Way
Melbourne VIC 3004
Australia

Dear Mr. Tang:

Thank you for stopping by our booth at the International Fibre Optics Trade Conference in Sydney last month. I enjoyed speaking to you about your career interests.

As I mentioned when we spoke, our company is currently in the process of launching operations in South America through our soon-to-open Buenos Aires bureau. We are thus very interested in individuals with Spanish-language skills such as yours. If we were to offer you employment, we would first invite you to our headquarters in New Delhi for a three-week training course to familiarize you with our company's products and business model.

If you would like to pursue this opportunity, please send me your résumé at your earliest convenience. I will then send it on to one of the division managers to arrange an interview. If you have any questions, please do not hesitate to contact me.

Sincerely,
Nandita Rajawat
Nandita Rajawat
Human Resources
Telefibro Systems Ltd.

172. What is the purpose of the letter?

- (A) To revise the terms of a contract
- (B) To request information about a company
- (C) To recruit a new employee
- (D) To announce an upcoming talk

173. According to the letter, what did Mr. Tang do in March?

- (A) Attend a trade conference
- (B) Take a course in Spanish
- (C) Sign up for a training session
- (D) Create a résumé

174. What does Ms. Rajawat mention that her company is planning to do?

- (A) Reduce its sales staff
- (B) Change its business model
- (C) Hold an annual trade show
- (D) Open a new office

175. Where is Telefibro Systems based?

- (A) In Buenos Aires
- (B) In Melbourne
- (C) In Sydney
- (D) In New Delhi

GO ON TO THE NEXT PAGE

Questions 176-180 refer to the following news article.

<http://www.amateurphotographyonline.com>

Shin-Young Baek on Cameras

This month, *Amateur Photography Online*'s own Shin-Young Baek has selected three new digital models to review for our readers. Be sure to check out Ms. Baek's most recent book. *Wild Rainbow: The Rainforest in Color*.

Whitehaven XPC – We recommend this model for amateurs who prefer a point-and-shoot camera. Though it does not have sophisticated settings, its straightforward, clear menu and large screen make it popular with novice photographers. [more](#)

☒☒☒☒☒

Hoshi Smartshot 3100R – This model is our all-around favorite due to its versatility. It is easy for newer photographers to use but allows a large amount of flexibility for seasoned photographers. Its balanced selection of features includes basic video recording. [more](#)

☒☒☒☒☒

Omniver 6.0 – This new Omniver model has the capacity to produce beautiful shots for those who are highly skilled with cameras. It has the best lens of any of the selected cameras, but less experienced photographers may be put off by the lack of automatic focus. This camera also lacks video capabilities. [more](#)

☒☒☒☒☒

Think you know cameras? [Submit your own review](#) and you could win a year of photo printing services!

176. What is indicated about Ms. Baek?

- (A) She regularly contributes to *Amateur Photography Online*.
- (B) She is a prize-winning photographer.
- (C) She takes only black-and-white photographs.
- (D) She has authored only one book.

177. According to the Web page, what is an advantage of the Whitehaven XPC?

- (A) It is easy to use.
- (B) It has many options.
- (C) It has a large memory.
- (D) It is reasonably priced.

178. According to the Web page, how are the Omniver 6.0 and the Hoshi Smartshot similar?

- (A) They can record videos.
- (B) They come with high-quality accessories.
- (C) They were used by Ms. Baek for her latest book.
- (D) They are recommended for experienced users.

179. The word “capacity” in paragraph 4, line 1, is closest in meaning to

- (A) opportunity
- (B) role
- (C) amount
- (D) ability

180. What are readers encouraged to do?

- (A) Apply for a job with the Web site
- (B) Use an online discount code
- (C) Write a review for the Web site
- (D) Submit sample photographs

GO ON TO THE NEXT PAGE 

Questions 181-185 refer to the following receipt and information.

Timko's Garden Center
2 Kingsway Road
Lethbridge AB T1J 4S5
403-326-0155

Customer name: Ralph LeBlanc
Customer club number: 1392988
Date of purchase: February 24

Item	Quantity	Price
Florangea plants	4	4x\$6.00 = \$24.00
Potting soil – 1 kilogram bag	1	\$6.95
Florangea pots	4	4x\$7.50 = \$30.00
Discount	N/A	-\$15.00
Garden gloves (customer points reward)	1	No charge

Discount details: Today only, buy any florangea and receive a florangea pot for half off! These hand-painted pots are specially designed to help your flowers thrive.

Item total:	\$45.95
Tax:	\$2.30
Total:	\$48.25

Payment: Cash

Employee name and number: Caroline Hsu #72

Timko's Tips For Caring For Your Florangeas

Florangeas are attractive house plants that can offer years of enjoyment. To make sure your florangeas remain healthy and continue to bloom year-round, the following is recommended.

- Ceramic pots work the best and are the only pots we use at Timko's.
- Water the plants regularly. Make sure to use a watering can that will reach down to the soil. Do not moisten the leaves or the flowers. This will cause them to become brown. For best results, use room temperature water.
- Florangeas should never experience temperatures below 15°C. Do not put them in a location where they may be harmed by cool air.
- Expose the plants to indirect sunlight only. Direct sunlight will cause the leaves to grow upward instead of outward.

181. What did Mr. LeBlanc receive for free?

- (A) A florangea plant
- (B) Potting soil
- (C) Gardening gloves
- (D) A guide book for plants

182. What is NOT stated about the pots purchased by Mr. LeBlanc?

- (A) They are tall and narrow.
- (B) They are made of ceramic.
- (C) They were painted by hand.
- (D) They were sold at a discount.

183. What is indicated about florangeas?

- (A) They require careful attention in order to bloom.
- (B) They produce flowers only once a year.
- (C) They grow faster if they are planted outdoors.
- (D) They can be eaten in a salad.

184. According to the information, how can owners keep the plants from turning brown?

- (A) By keeping the plants warm
- (B) By using a special kind of soil
- (C) By not applying cold water
- (D) By keeping the leaves dry

185. According to the information, why should florangeas be placed in indirect sunlight?

- (A) To keep the plants from getting too big for their pots
- (B) To maintain the right level of soil moisture
- (C) To allow the leaves to spread outward
- (D) To protect the roots from damage

GO ON TO THE NEXT PAGE

Questions 186-190 refer to the following information and e-mail.



Hadler's Industrial Wear

Hadler's Industrial Wear, known for rugged clothing, is most recognized for heavy-duty boots. Expertly constructed from the most durable materials, our boots are safe, comfortable, and long-lasting. And with a wide range of options, we are able to cater to your needs whether you work in construction, farming, manufacturing, or you simply love the outdoors.

Choose from a variety of styles in tan, brown, or black. Waterproofing and insulation come with any style. Our boots range from standard sizes 3 to 16 with wide sizes available for sizes 10 to 16. Heights are available in 20 cm and 25 cm.

Try us today—you won't be disappointed. As a bonus with each order, we'll send you an 85-gram sample of our new Grease to Gleam boot polish. To place your order, call 03-555-0120 or visit www.hadlersindustrial.co.nz. Please contact us about pricing on orders of 10 or more pairs. Free shipping is available for orders over \$250. Send inquiries and requests for price quotes to Pauline Fisk at pfisk@hadlersindustrial.co.nz.

E-Mail Message

From:	Wenham District Roads Department < roads@wenham.govt.nz >
To:	Pauline Fisk < pfisk@hadlersindustrial.co.nz >
Subject:	Request for price quote
Date:	April 2

The Wenham District Roads Department (WDRD) is seeking a supplier to provide heavy-duty boots for our work crews. We are requesting price quotes from various suppliers for consideration. If you would like to submit a bid, please see the specifications below.

Color: Black

Height: 25 cm

Number/Size: 40 pairs each of the following wide sizes - 8, 10, 12, 14

Other: Each pair must come in an individual bag or box. Boots must be in packages of no more than 10 pairs per carton. Each carton must be clearly marked with the product name and boot size.

Summary of Deadlines:

Request price quotes	April 2
Price quotes due	April 9
Selection of supplier	April 15
Items to be delivered by	April 30

Please send your price quote to WDRD electronically at roads@wenham.govt.nz.

186. What is indicated about Hadler's Industrial Wear?

- (A) It serves clients in more than one profession.
- (B) It only sells work boots.
- (C) It has designed a new kind of insulation.
- (D) It can add customized logos to its products.

187. What does Hadler's Industrial Wear offer with every boot purchase?

- (A) A cleaning cloth
- (B) Coupons for waterproofing
- (C) Free shipping
- (D) A sample of polish

188. What is the latest date for suppliers to send a bid?

- (A) April 2
- (B) April 9
- (C) April 15
- (D) April 30

189. Why will Hadler's Industrial Wear most likely be unable to meet WDRD's needs?

- (A) It does not offer the specified color.
- (B) It does not offer wide boots in all of the requested sizes.
- (C) It will not be able to deliver the boots on time.
- (D) It did not submit a bid by the requested method.

190. What is NOT a specification listed in the e-mail?

- (A) Packaging method
- (B) Boot quantity
- (C) Carton labeling
- (D) Boot material

GO ON TO THE NEXT PAGE

Questions 191-195 refer to the following article and award certificate.

CHICAGO, December 5 — To the many awards earned over the 12 years since its founding, Chicago-based Roxina Travel can add another distinction: a NOTA Award. Presented by the National Organization of Travel Agencies (NOTA) at its annual Travel Fair, the award recognizes Roxina Travel for developing the most innovative tour program of the year. The honor was a pleasant surprise for the local agency given the larger size of many of its competitors. Roxina Travel has focused on a unique type of tourism and it has paid off.

“Diving tourism used to be a small niche, and investing in it was a risk for us,” said Terry Mason, Roxina’s owner. “But over the years we have attracted an increasing number of customers who are interested in trying something new and experiencing the thrill of exploring the underwater universe.” Since it first opened, Roxina Travel has been organizing diving tours to unexpected places such as Egypt, Iceland, and Tanzania. In May of this year it added a Scotland tour to its list of offerings.

The award was presented at this year’s Travel Fair, which is now celebrating its 10th year. It is among the leading events for professionals working in the travel and hospitality business and is held every year in New York City, where NOTA is based.

The National Organization of Travel Agencies (NOTA)
is pleased to present

The NOTA Innovation Award

to

Roxina Travel

in recognition of excellence in tourism. Presented to the agency with the most innovative new tour program of the year, “Sabingdon Lake Diving Tour.”

Vihaan Kumar

Presented December 1

Vihaan Kumar
NOTA President

191. What is indicated about the travel fair?

- (A) It is attended by tourists.
- (B) It takes place twice a year.
- (C) It is organized by NOTA.
- (D) It takes place in Chicago.

192. Why did Roxina Travel not expect to win the award?

- (A) It has not won any awards previously.
- (B) It was not present at the travel fair.
- (C) It has recently changed management.
- (D) It is smaller than similar companies.

193. What does Mr. Mason say about diving tourism?

- (A) It has become more popular than it was in the past.
- (B) It attracts participants from around the world.
- (C) It requires extensive training for participants.
- (D) It is not a profitable form of tourism.

194. Where is Sabingdon Lake located?

- (A) In Egypt
- (B) In Iceland
- (C) In Scotland
- (D) In Tanzania

195. What is suggested about Mr. Kumar?

- (A) He is a friend of Mr. Mason.
- (B) He has an office in New York City.
- (C) He has held his current position for twelve years.
- (D) He frequently participates in diving tours.

GO ON TO THE NEXT PAGE

Questions 196-200 refer to the following e-mail and package details.

From:	Hitomi Suzuki <hsuzuki@wattlefinancial.com.hk>
To:	Priya Kulkarni <pkulkarni@multiconnect.com.hk>
Subject:	Multiconnect Communications
Date:	10 October

Thank you for taking the time last week to introduce Multiconnect Communications and for speaking to me about your business phone and Internet bundle packages. As I mentioned, we are not seeking Internet services as part of a combined package, as we have a five-year contract with Colbert Wireless that is currently only in its third year. After careful consideration, though, we have decided to transfer from Duostar to a new provider for our phone systems.

I have outlined our specific phone needs. The service should not exceed HK\$6,000 monthly. There will be twenty phones at our central location, and each phone should have call-transferring, call-forwarding, and phone-conferencing capabilities. The service should also include voicemail with personalized password access and the ability to queue up to thirty voicemails per phone number. Please send the information in an attachment to your e-mail. I look forward to hearing from you soon.

Sincerely,

Hitomi Suzuki
Wattle Financial

Multiconnect Communications – Package Details

Pricing and availability are subject to change. All prices include installation and regular maintenance as well as taxes and fees. Please contact your sales representative for information on current discounts. Your sales representative is: Priya Kulkarni, (852) 5555-0183 ext. 15.

Plan	Business Plus	Business Premiere	Business Excel	Business Premium
Monthly fee	HK\$1,500	HK\$3,000	HK\$5,500	HK\$7,500
Number of phone lines	up to 5	up to 10	up to 20	up to 30
Call forwarding/transferring		included	included	included
Phone conferencing		included	included	included
Voicemails per line	up to 20	up to 25	up to 35	up to 50

196. What is the purpose of the e-mail?

- (A) To supply information about Internet providers
- (B) To request further information on phone packages
- (C) To describe a new phone package being offered
- (D) To offer a discount on communications technology

197. What is true about Wattle Financial?

- (A) It does not currently use a business Internet provider.
- (B) It is interested in a bundle package for its service.
- (C) It is currently contracted to Colbert Wireless for phone services.
- (D) It has not previously worked with Multiconnect Communications.

198. In the e-mail, the word “consideration” in paragraph 1, line 5, is closest in meaning to

- (A) payment
- (B) deliberation
- (C) application
- (D) commitment

199. What package meets all of the requirements specified by Ms. Suzuki?

- (A) Business Plus
- (B) Business Premiere
- (C) Business Excel
- (D) Business Premium

200. What is NOT included in the package prices that are listed in the table?

- (A) Applicable discounts
- (B) Telephone taxes
- (C) Service charges
- (D) Installation costs

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.