



READING

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

Part 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. On weekends the Italian restaurant is often busy ----- hours of the day and night.
(A) all
(B) almost
(C) always
(D) every
102. Forelli Media Inc. is an internationally ----- marketing firm noted for its success throughout Europe, East Asia, and the Americas.
(A) recognized
(B) recognizing
(C) recognize
(D) recognizes
103. More than 100 state-owned companies still remain ----- for privatization, according to the Privatization Agency.
(A) available
(B) cooperative
(C) common
(D) direct
104. The Wallace Goldberg Committee of Environmental Awareness unanimously ----- the technical team of Walpole Enterprises for their annual award.
(A) select
(B) selecting
(C) selected
(D) was selected
105. Patients may hang their coats in the closet ----- the vending machine in the waiting room.
(A) between
(B) into
(C) near
(D) until
106. It may take ----- 4 days for international orders to arrive at their destination, depending on the location.
(A) enough
(B) so
(C) more
(D) approximately

107. Salary ----- are verified after an evaluation performed every six months after starting employment.
(A) increases
(B) increasing
(C) increase
(D) increased
108. *Bancroft Weekly* will ----- the winning entry of the September Shakespeare Festival.
(A) announce
(B) enclose
(C) measure
(D) bargain
109. New owners of Century Regal's condominiums are advised to become more ----- with the amenities and services available to residents.
(A) familiarity
(B) familiarly
(C) familiar
(D) familiarize
110. Cairne Fitness Centers has decided to open a large facility in Manhattan ----- its financial situation is unstable because of shifting property values.
(A) instead of
(B) still
(C) even though
(D) however
111. Most banks are ----- to loan money to small businesses and that is the big reason for the recession in this country.
(A) relevant
(B) reluctant
(C) redundant
(D) reduced
112. Bullet Hole Press specializes in the publication of horror, mystery, and psychological thrillers, so no other genres will be -----.
(A) publish
(B) published
(C) publication
(D) publishing
113. Customers should know that ordering one of the new JP-3000 laptops online ----- December 1st will guarantee that it will arrive prior to the start of the Christmas shopping season.
(A) at
(B) in
(C) upon
(D) before
114. Purchasing tickets for Rocky Multiplexes has become easier than ----- thanks to changes made to the theater's website.
(A) once
(B) never
(C) not
(D) ever
115. Several seats in the auditorium may be easily and ----- removed for the accommodation of wheelchairs.
(A) truly
(B) quickly
(C) shortly
(D) efficiently
116. The total income of many smaller clothing retail franchises reaches ----- \$20 million annually.
(A) farther
(B) over
(C) aside from
(D) in addition to



GO ON TO THE NEXT PAGE



117. The ----- of foods at Ricotta Supermarkets makes it a popular choice among consumers who enjoy preparing international cuisine.
(A) various
(B) vary
(C) variety
(D) varied
118. As part of our latest marketing strategy, this coupon ----- customers to save more money on purchases made within a certain time period.
(A) allows
(B) promotes
(C) accepts
(D) gives
119. Changes in automotive technology are making hybrid cars increasingly ----- to more consumers.
(A) affordable
(B) affording
(C) affords
(D) afford
120. Your e-mail, ----- in transit, is potentially visible to anyone outside your enterprise who might have access to your server.
(A) while
(B) during
(C) wherever
(D) as well as
121. Since the supply is -----, all customers are encouraged to make orders as soon as possible.
(A) limited
(B) limit
(C) limitations
(D) limiting
122. ----- the end of next week, all employees must complete an evaluation form.
(A) By
(B) Regarding
(C) Against
(D) Above
123. The Chamber of Commerce will ----- concerns about declining investment in the township's newly-constructed industries.
(A) comment
(B) remark
(C) address
(D) exclaim
124. A few vehicles were ----- damaged by the recent hailstorm and will have to be replaced immediately.
(A) severely
(B) severe
(C) severeness
(D) severity
125. Karen Solden will replace Harold Walker, ----- is being promoted to a higher position in the company.
(A) he
(B) who
(C) his
(D) whose
126. The ----- for the research team are asked to wait in room 203 for their interviews.
(A) applicants
(B) application
(C) applies
(D) applied
127. Contractors will be renovating the office building ----- the stockroom will be on the first floor.
(A) in order to
(B) so that
(C) because of
(D) just as
128. Registering and shelving new books and other media is now a ----- process since we are down to seven librarians.
(A) length
(B) lengthen
(C) lengthy
(D) lengthens

129. The new, energy-efficient air conditioners have not been ----- yet, so employees are permitted to bring in oscillating fans from home in the meantime.
(A) conducted
(B) installed
(C) admitted
(D) posted
130. Marco Polo Airlines can upgrade a ticket only ----- it is more than 48 hours prior to departure time.
(A) while
(B) yet
(C) on
(D) if
131. Seaton Landscaping makes sure that customers receive ----- service for a good price and within a reasonable amount of time.
(A) approving
(B) outstanding
(C) magnified
(D) hopeful
132. A new survey by the Allentown Gazette revealed a strong ----- for small, local coffee shops instead of large franchises.
(A) preference
(B) choice
(C) placement
(D) decision
133. Whenever you look to make a deal ----- anybody, always establish the decision-making hierarchy ahead of time.
(A) of
(B) to
(C) with
(D) off
134. Information on clients of Van Houten Exchange Bank remains confidential ----- written permission is provided by the individual.
(A) whether
(B) as if
(C) except
(D) unless
135. Nearly 1,000 ----- tires were diverted from landfill disposal and recycled into rubber to resurface the school track.
(A) wastes
(B) wasted
(C) wasting
(D) waste
136. The advertising ----- of smaller businesses often leave them without enough exposure in local media.
(A) viewers
(B) fees
(C) budgets
(D) scenes
137. After making ----- final decision, please inform the secretary, Mrs. Chester.
(A) your
(B) mine
(C) yours
(D) my
138. ----- those applicants who have graduated after four years at an accredited university will be considered for the position.
(A) Almost
(B) Only
(C) Entirely
(D) Neither
139. The business weekly magazine suggested that ----- shipping problems in the upcoming holiday season, businesses should encourage customers to shop early.
(A) avoid
(B) avoided
(C) to avoid
(D) avoids
140. Because of operating -----, Fayette Industries seeks to operate its manufacturing plants in only certain parts of the country.
(A) values
(B) profits
(C) outcomes
(D) costs



GO ON TO THE NEXT PAGE

Part 6

Directions: Read the texts on the following pages. A word or phrase is missing in some of the sentences. Four answer choices are given below each of these sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following advertisement.

Thinking about investing for your future? If so, don't delay! The earlier you consider your investment options, the more likely it is that you will be prepared for retirement. Consider your family's future needs and invest now. When it comes to -----, there are multiple options.

- 141.** (A) invest
(B) invested
(C) investing
(D) invests

The best of these options is a mutual fund. Mutual funds are broad and can include a number of options such as stocks and bonds. They are a good choice, being easy to buy and sell. The following will explain how to choose the right type of mutual fund for your needs.

One step that you will need to take is naming your personal investment goals. Depending on your own priorities, the mutual fund that you select will ----- . It is most common for

- 142.** (A) vary
(B) try
(C) choose
(D) induce

investors to purchase mutual funds for retirement funds or to help pay for their children's education.

The next important step is to determine the level of risk that you are comfortable with. More risky mutual funds could leave you feeling -----, so think about this issue carefully.

- 143.** (A) disappointed
(B) pleased
(C) excited
(D) interested

Last, do some research. Check financial websites and up-to-date magazines to get current information on the types of mutual funds available. If you follow these steps, you should be able to find the mutual fund that fits your needs.

Questions 144-146 refer to the following notice.

Weekend Calendar

Los Angeles: The O'Henry Gallery of art ----- oil paintings by Lasandra Page until the

144. (A) exhibit
(B) exhibited
(C) was exhibiting
(D) will be exhibiting

end of October.

Page is well known for her portrayals of Italian coastal scenes. Her work has been displayed in the Metropolitan Museum of Art, the Musee D' Orsay, and the Uffizi. Ticket prices for this traveling exhibit are \$22 for adults and \$12 for children including regular admission. Another ----- displaying Oaxacan pottery is at the museum until Nov. 1.

145. (A) coupon
(B) market
(C) show
(D) decoration

Museum hours are 10 a.m.–6 p.m. daily.

The Silver Star Screen shows classic films of the 50s and 60s every weekend. Bring a friend and reminisce about the "good old days"! Enjoy favorites such as Casa Amarilla and Cold Snow. Admission is \$8 for adults, and ----- rates are offered for children 12 and under.

146. (A) discounted
(B) included
(C) abbreviated
(D) targeted



Actual Test 06

GO ON TO THE NEXT PAGE



Questions 147-149 refer to the following letter.

August 11

Ms. Jane Campbell
Reliable Insurance

Dear Ms. Campbell,

We have previously introduced you to Superior Product Development's training and products, ----- would like to know if you might be interested in a membership with SPD.

147. (A) afterwards
(B) and
(C) about
(D) previously

The purpose of SPD is to help members enhance their -----.

148. (A) careers
(B) research
(C) relationships
(D) appearances

All of our workshops and training booklets are available for the sole purpose of improving your job performance. Previous workshop topics have included "Polishing your Product Ideas" and "Technological Innovations." Our booklets, available in packs of 20 for easy distribution, are also available in a new format. Please consider filling out the enclosed application if you would like to ----- our association. SPD has a reputation of giving people

149. (A) pay
(B) earn
(C) respond
(D) join

a hand up the career ladder, and we hope that you will find our resources useful. We look forward to hearing from you soon.

Mr. Paul LaCrosse, Trainer

Questions 150-152 refer to the following e-mail.

To: Gregory Mahler <gmahler@publish.com>
From: Anita Drexler <adrexler@bookish.org>
Date: March 2
Subject: Publication rights

Dear Mr. Mahler,

My article "The Longest Life" ----- in your magazine *LifeNow* in May 2006. Again, I would

150. (A) published
(B) was published
(C) having been published
(D) is being published

like to thank you for printing my work.

It is an honor to have had my work published in a magazine of this caliber. I am continuing to have my article reviewed for publishing by a variety of journals and magazines.

A researcher at Pine Forest University has been ----- his interest in reprinting my article

151. (A) quoting
(B) suggesting
(C) remarking
(D) expressing

in a scholarly journal.

According to publication regulations, I am legally allowed to reprint my work and retain authority over its use. Therefore, it is my understanding that my article can be published in the journal ----- your permission.

152. (A) without
(B) despite
(C) until
(D) concerning

I would be grateful if you could confirm that I do retain my publication rights as stated above before I continue with the reprinting of the article.

Sincerely,

Anita Drexler



GO ON TO THE NEXT PAGE

Part 7

Directions: In this part, you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following information.

FREE!

Freedom Travel Free Bag Offer

We are offering a new great incentive for those customers who sign up for a two-year subscription to *Freedom Travel magazine*: we are giving away a new FT travel bag. This bag has been designed specifically for the kind of people who read our magazine. Made of durable nylon, it can carry a whole range of items. This bag is ideal for weekend trips and even daily activities. The bag has zippers on the outside pockets and a shoulder strap that can adjust to fit anyone.

153. What is the reason *Freedom Travel* is offering this bag?

- (A) To advertise their new vacation promotion
- (B) To increase map sales
- (C) To increase the number of magazine subscribers
- (D) To make weekend trips easier

154. What is NOT true about the bag?

- (A) It is versatile.
- (B) It has interior pockets.
- (C) It is made of tough material.
- (D) It uses zippers.

Questions 155-156 refer to the following notice.

MEMO FOR GENERAL EMPLOYEES OF GRADE-A TECHNOLOGY LTD.

Beginning July 1, our company will now provide a new shuttle bus from Bucheon to our Gangnam office because of the recent and numerous staff requests. This will not affect the current shuttle buses that are running between the office and the train and bus stations. However, the staff members who use this service will have to pay a small charge to help cover the expenses. The exact amount is still to be determined, and will be posted on June 1st. We still urge our staff to work together and carpool, but if they use our service they will need to make reservations first. We have posted a temporary schedule on the company website including location departure times.

155. Why was this note posted?

- (A) To inform staff of a meeting
- (B) To tell the employees about a retirement
- (C) To notify the general staff of transportation services
- (D) To inform the staff of a new health plan

156. What was NOT stated in this post?

- (A) The buses will run between offices.
- (B) A new bus line will be launched in June.
- (C) A fare will be required.
- (D) A temporary schedule is posted on the website.



Actual Test 06

GO ON TO THE NEXT PAGE



Questions 157-159 refer to the following notice.

Safety Regulations

The entire staff must comply with and follow the regulations below while inside this laboratory.

- While in the lab, staff must use and wear protective clothing (lab coats, gloves, masks and goggles) all the time, and should take them off only when they are leaving the lab.
- When you are leaving the lab, it is important to remove all protective gear and put it in the bins marked "Protective Clothing."
- All containers (beakers, test tubes, vials) should be clearly labeled while in use and before storage in cabinets, fridges or the cold room.
- To prevent spillage, all vessels should be transported using carts with the proper racks or baskets. It is important to secure the lids before moving to prevent any leakage.
- If you should spill something, the procedure for proper cleaning is posted on your bench. If the spill is too much for you to handle or you are unsure about how to clean it, call Mr. Lewis at extension 368.

These rules are designed for your safety. If any worker fails to comply, a warning will be issued and excessive warnings will lead to termination.

157. Why did the company post the notice?

- (A) To make the employees aware of a change in rules
- (B) To inform employees of safety rules
- (C) To tell the staff about new procedures
- (D) To inform the staff of a new schedule

159. Why should staff members call Mr. Lewis?

- (A) To tell him about stolen equipment
- (B) To order additional safety gear
- (C) To ask for help with cleaning
- (D) To advise on lab tests

158. Where should employees store their safety goggles?

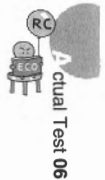
- (A) On their belt
- (B) In properly marked bins
- (C) In safety cabinets
- (D) At their benches

Questions 160-163 refer to the following announcement.

The American Healthcare Association (AHA) and the Research Institute of Yale University announced today the Fifth Annual International Healthcare Conference from Wednesday, March 1 to Saturday, March 4. This meeting will be a great chance for medical researchers to get together and discuss the relevant issues in their fields.

Yale University in New Haven, Connecticut will host this event. The conference will start with a full day of small workshops given by AHA representatives. Three days of presentations and panel discussions will follow the workshops. There will be representatives from all over the States including those from the Mayo Clinic and the Atlanta Medical Research Facility. Representatives from the Brookburger Health and Science Association will be leading the talks. David Schwizter, the Dean of Medicine at the University of Carolina, will give the keynote speech on the opening day of the conference.

If you would like to attend this year's conference or receive more information, please call Phil Handson at 456-555-2345.



160. Who would most likely attend this conference?

- (A) Stock brokers
- (B) Chemical researchers
- (C) Medical scientists
- (D) University students

161. Where will the conference be held?

- (A) In Egypt
- (B) In Carolina
- (C) In Atlanta
- (D) In Connecticut

162. What is scheduled for the first day of the conference?

- (A) Lectures
- (B) Panel discussions
- (C) Workshops
- (D) Presentations

163. On what day will David Schwizter give his talk?

- (A) Wednesday
- (B) Thursday
- (C) Friday
- (D) Saturday

GO ON TO THE NEXT PAGE

Questions 164-166 refer to the following article.

Art in the Park Sale, a Financial Success

Nature and art came together in Walnut Square Park where the Prodice Alliance just threw its tenth annual Art in the Park sale last Sunday. This sale included works such as paintings, photos and crafts all designed or created by the artists of the Prodice Alliance. Despite the torrential downpour earlier in the week, the weather on Sunday was sunny and warm, and greeted the hundreds of patrons and art lovers. Not only were the people enjoying the art, but they were enjoying the ice cream and other baked goods and treats sold by vendors.

Among the favorite items at the sale were earrings, bracelets and necklaces made by Prodice artists.

Just five years ago the Prodice Alliance was facing some difficult financial problems, but thanks to the directorship of Christina Harrison, its fiscal situation has turned around. The Art in the Park sale at Walnut Square Park was Harrison's idea to raise money. The Alliance also throws an Artist Gala, which will be held next week at the Grande Belle Hotel.

- 164.** What is the topic of this article?
- (A) The grand opening of an art park
 - (B) An outdoor event
 - (C) A new program director
 - (D) An art show
- 165.** What kind of products were NOT sold at the sale?
- (A) Jewelry
 - (B) Paintings
 - (C) Photos
 - (D) Statues

- 166.** What effect has Christina Harrison had on the Prodice Alliance?
- (A) An increase in profits
 - (B) More members
 - (C) A pension plan for the artists
 - (D) Lessons for the artists

Questions 167-170 refer to the following article.

Employee Newsletter – Spotlight

This newsletter highlights Dowee and Cheetem's annual merit awards. These awards are given to the two most outstanding employees who have demonstrated their creativity and work ethic. This year the winners are Eric Forman, a design technician, and Donna Pinciotti, a sales representative.

Eric Forman has worked with us for 12 years, and brought with him a decade of experience in the design field. During his time with us he has played a significant role in the design team and as an employee of this company. His additions to the creation and implementation of new products and the further development of current products were exceptional.

Ms. Pinciotti also provided some inspirational work for the past decade. It hasn't taken Donna long to make a lasting impression on her peers. Although she does not have a lot of previous experience in sales she has succeeded in creating new and innovative methods of obtaining new customers and keeping current ones happy. She has excelled and broken almost every record that the company had in sales. She has also won almost every incentive award offered.

Next year, if you have someone in your division who you feel is worthy of this award, please notify your manager, and they will be considered for this award.

Again, we would like to congratulate Mr. Forman and Ms. Pinciotti on their success and excellent service to our company.

167. What is the main reason for the article?

- (A) To announce potential promotions
- (B) To promote new employees
- (C) To inform of award winners
- (D) To announce a couple of retirements

168. What does the article say about Mr. Forman?

- (A) He nominated Ms. Pinciotti for an award.
- (B) He is a freelance contractor.
- (C) He has contributed to the success of the company.
- (D) He will be the president of the company.

169. What is true about Ms. Pinciotti?

- (A) She helped to design numerous programs.
- (B) She has hired a lot of new employees.
- (C) She has not been with the company for as long as Mr. Forman.
- (D) She has a lot of experience in Human Resources.

170. What can be inferred from the article?

- (A) Dowee is the president of the company.
- (B) Eric Forman needs a recommendation letter to get a new job.
- (C) Donna Pinciotti has probably won the most incentive awards in the company.
- (D) Cheetem is trying to expand business into the design field.

GO ON TO THE NEXT PAGE



Questions 171-173 refer to the following letter.

Madhan Travel Agency
344 Gerrard St.
Little Rock, AR 77655

Lori Weinberger
9986 Horn Row Drive
Maui, HI 22454

April 14

Dear Ms. Weinberger:

Your request for the following information pamphlets has been received:

- Where are the Hot Spots in Beijing?
- Vegas for Beginners
- Maps of Venice

Your order confirmation number is 99876. As always, all maps and city guides are specially priced for our travel customers. You should receive your publications in three to five business days. We have processed your order, and as advertised, we provide a discount for our loyal travel customers. We have sent out your order and the confirmation number is 0001000. You can use this number to check the shipping status on-line at www.mercurytrips.com.

We hope you keep in mind that not only do we give discounts on literature, but we also have rebates on airplane tickets, hotel rooms and car rentals. So when you plan your next trip, contact one of our helpful agents at 098-998-8876.

We are also proud to announce the start of our Hotel Finder Program, available online, to help you quickly find and reserve the accommodations of your choice.

In addition, we are very excited to announce the re-opening of our user-friendly website. It will help you to find ticket prices and availability quickly. Check it daily for specials and last-minute deals. We appreciate your time and hope you enjoy your reading material. Thank you for the opportunity to serve you.

Peter Stable

171. Why is the travel agency sending this letter?

- (A) To request information
- (B) To confirm an order
- (C) To book new tickets
- (D) To inform of a new promotion

172. What city is the travel agency in?

- (A) In Los Angeles
- (B) In Honolulu
- (C) In Tokyo
- (D) In Little Rock

173. What is NOT offered in the letter?

- (A) Potential pre-booking discounts
- (B) Discounted rates on flights
- (C) Foreign currency exchange
- (D) Hotel accommodations



GO ON TO THE NEXT PAGE 

Questions 174-178 refer to the following article.

Since before the industrial revolution, man has dreamed of machines doing mundane chores for him. These days, this work costs a lot of money and manpower, so there are many companies that would like to tap into this market and create robots for use in the home.

Robot designer, Dr. Derrick Lazard of XB2 Technology, tells us that we have the ability to produce robots that can do chores in the home, but because they are so much more sophisticated than the typical household ware, they present more problems. A toaster, for example, can only do one thing, and if it breaks there are only a few things that can go wrong. But with a more complex robot, there are a much greater number of ways that it can break, and this makes them unreliable and costly to repair.

The unpredictable nature of robots was shown recently during last week's conference of the Robotic Engineering Association of America, which invites companies to display their new and up-and-coming technology. At this conference there were many innovatively designed robots with new and novel abilities, but it is still obvious that these complexity issues are still present. For example, a new robot named the Visitron Q3, built by Solmo Tech, was fitted with a visual diagnostic system. This robot was drawing some of the conference patrons. Some of the pictures were very nice, but alternatively others resembled a black and white ball of yarn.

These problems have not discouraged companies from continuing to design and construct robots for use in the home. During the conference one of the robots nicknamed "Betty" made by HK4 Design Technology was seen doing the dishes. One conference attendee Henry Aaron said "Wow! She didn't break even one dish! Impressive!"

- 174.** According to the article, what is the problem with robots in the home?
- (A) They are too expensive.
 - (B) They break easily.
 - (C) They are hard to operate.
 - (D) They are too big to be convenient.
- 175.** Why is the toaster mentioned in the article?
- (A) To demonstrate the potential size of robots
 - (B) To show the potential of robots in the home
 - (C) To demonstrate the similarities of robots and household products
 - (D) To show the difference between robots and common machines
- 176.** In the article, what was new at this year's conference compared to last year's?
- (A) There were fewer robots this year.
 - (B) Overall the robots were smaller in size.
 - (C) This year's robots had more features and abilities.
 - (D) The attendance was up from last year.
- 177.** What is Visitron Q3 programmed to do?
- (A) Make coffee
 - (B) Draw shapes
 - (C) Toast bread
 - (D) Wash dishes
- 178.** Who created Visitron Q3?
- (A) HK4 Design Technology
 - (B) Sendai Robotics
 - (C) Solmo Tech
 - (D) XB2 Technologies

Questions 179-180 refer to the following press release.

Fertilizer Company Goes from Dirty to Green

Down and Dirty Manure company has recently built a new processing plant with a rather unconventional design. This plant was built with environmentally-friendly values, using green construction methods. Manager Bill Paxton says this plant was built to handle an excess of cow manure from the cattle ranching state of Texas. This plant combines both recycled, reused and non-toxic construction materials and methods. Parts used include the slates in the floor and the office doors, which were reclaimed from a local barn. Plus, the walls were insulated with rammed earth, and on the roof are solar panels designed for heating the 3,000-square meter building.

“Some people chuckled when we told the press that we would build our new plant using green technology,” Paxton stated, “but it cost 15% less to build the factory compared to traditional methods and materials, and to add to that the thick insulated earth walls and solar panels have already saved us a ton on our energy bills.”

179. What is the purpose of the press release?

- (A) To announce a new brand of fertilizer
- (B) To demonstrate a new method of cleaning the environment
- (C) To inform of a more environmentally-friendly factory
- (D) To tell people about Down and Dirty's expansion into a new market

180. What did Mr. Paxton say about the green processing facility?

- (A) It is the first recycling facility built by the company.
- (B) It manufactures products used to clean the environment.
- (C) It has helped the company save money on energy costs.
- (D) It is located on the same property as an old farm building.



GO ON TO THE NEXT PAGE



Questions 181-185 refer to the following letters.

INVENTIONS
INTERNATIONAL

October 1

Dale Evans
337 Wimbledon Rd.
Andover, Chelsea SP 98 2L
England

Dear Mr. Evans:

We are excited to tell you that we are offering you the job as the Director of International Marketing. We would like you to start on Monday, October 23.

As per our last meeting, your supervisor will be the Vice President of Operations, Samantha Jones. We would also like you to attend the executive meetings as a member of the Executive Management Group. We have enclosed a contract that states your offered annual salary, your conditions of employment, and a brief description of your job.

We are eagerly awaiting your arrival and look forward to working together.

Sincerely,

Jamie Larue
Jamie Larue

Senior Vice President
Inventions International

October 7

Ms. Jamie Larue
190 Curtis Lane
Melbourne, NSW 9987
Australia

Dear Ms. Larue:

I gladly accept the position and the terms of employment for the Director of International Marketing. I had a great first meeting with Samantha Jones and look forward to working and learning together under her influence.

I have carefully looked over the contract and the job description, and fully accept the conditions offered. But, I am a little concerned about the start date. As you know, I am currently living in England, and I have slightly underestimated the amount of time I need to organize the move and get my affairs in order. So, is it possible for me to start on the 30th of October? Please let me know if this is feasible. I hope that this is not a giant inconvenience for you. Also, I have arranged an apartment in Melbourne, but I need someone to pick up the keys this week. Could you find someone to do this for me?

Sincerely,

Dale Evans

Dale Evans

- 181.** What information is NOT included in the contract?
- (A) The potential salary
 - (B) Contract terms
 - (C) Employment background
 - (D) Job description
- 182.** In the first letter, the word "enclosed" in paragraph 2, line 3 is closest in meaning to
- (A) surrounded
 - (B) on the inside
 - (C) on the outside
 - (D) brought with
- 183.** What was the purpose of Dale Evans' reply letter?
- (A) To apply for a job
 - (B) To request an interview
 - (C) To accept a job
 - (D) To thank Ms. Larue for the interview
- 184.** What is Samantha Jones' job at Inventions International?
- (A) Vice President of Operations
 - (B) Director of Human Resources
 - (C) Sales Director
 - (D) Senior VP
- 185.** Why is Mr. Evans unable to start work on October 23rd?
- (A) It is a national holiday.
 - (B) He has a family crisis.
 - (C) His home was burnt down.
 - (D) He will be busy moving.



Actual Test 06

GO ON TO THE NEXT PAGE

Questions 186-190 refer to the following advertisement and e-mail.

Wacky and Wild Poster Printing

Our mission is to produce the best posters with the highest quality at the lowest cost, all to suit your needs. We cater to large organizations and have produced posters for such events as rock concerts, school festivals, restaurants, giant department stores and so much more. We want to make your poster.

If you are interested in preordering your poster, visit our website at www.WWPP.com and take a look at our wide range of samples and prices. Maybe you will find an idea or two in our printed section. Listed below are our general prices for color posters.

Poster Sizes	Matte Poster Paper	Satin or Glossy Paper	Banner Vinyl	Outdoor Vinyl
A0	£ 35.00	£ 45.00	£ 50.00	£ 50.00
A1	£ 17.50	£ 22.50	£ 25.00	£ 25.00
A2	£ 8.75	£ 11.25	£ 12.50	£ 12.50
A3	£ 4.40	£ 5.60	£ 6.25	£ 6.25
A4	£ 2.20	£ 2.80	£ 3.10	£ 3.10

We do allow single printings, but if you buy in bulk we provide major discounts. See our website for details.

Not sure what you want?

No problem! We have a team of highly-trained and experienced staff waiting with great ideas for you. Just bring or e-mail the details of your event and we will put together a few demo designs for you to choose from.

This month we are having a sale on our outdoor vinyl posters where if you buy five, you get one free. These posters are ideal for those late summer concerts and festivals. So, if the late summer rain hits, your poster will still be there the next day.

Come in to any one of our five convenient locations today!! If you have any questions, call Jim Davidson at 880-7765.

To: Jim Davidson <JD@wwpp.com>
 From: Ichiro Kazanaki <krazyK@hamiltonu.com>
 Date: July 6
 Subject: New Design Needed

Attach: logo.jpg, Jimmy.jpg, Rockdog.jpg, Drums.jpg

Dear Design Team:

We are hosting a rock concert at our school for frosh week in September and we have no idea what kind of posters we will need. I go to Hamilton University and I am in charge of promotions for the Frosh Week Committee. Our campus is quite large and the venue is also very spacious.

We would like you to make a few types of posters for us. We would like about 200 copies of one type of poster (A4) for the inside of the concert venue. On this poster we would like the date (September 7), time (9:00 p.m.) and location (Timber Concert Hall), and also a picture of the opening act, the band Jimmy, and the main act, called Rockdog. I have attached pictures of both. If you need more pictures there is a website available for both groups, www.jimmyskids.com for Jimmy, and www.rockadoo.com for Rockdog.

We would also like six very large (A0) outdoor vinyl posters made with the same information, but we would like to have the school crest on it too which is attached as logo.jpg.

We are eagerly awaiting your designs, and look forward to seeing the final product. I live in the dorms so please send them to school. Thanks in advance.

Ichiro Kazanaki



186. What service is being offered?

- (A) Discounts on indoor posters
- (B) Printing of textbooks
- (C) Rock band promotions
- (D) Printing of banners

187. What is discounted in the flier?

- (A) Outdoor vinyl posters
- (B) Single printings
- (C) Color prints
- (D) New designs

188. Who is Ichiro Kazanaki?

- (A) A university student
- (B) The promotions manager for frosh week
- (C) A member of Rockdog
- (D) A member of the school design team

189. Why is Ichiro Kazanaki contacting Jim Davidson?

- (A) He wants a job.
- (B) He wants to pay for the final poster.
- (C) He wants to negotiate the price.
- (D) He wants to have a new poster design made.

190. How much will Ichiro Kazanaki have to pay for the outdoor vinyl posters that he ordered?

- (A) £ 240
- (B) £ 250
- (C) £ 280
- (D) £ 300

GO ON TO THE NEXT PAGE



Questions 191-195 refer to the following two e-mails.

Ms. Parker,

We would like to thank you for choosing us to book your tour of South Korea..
The temporary schedule is listed below and includes the hotel reservation.

Itinerary

Day	Departure	Time	Arrival	Time
Sunday	Hong Kong	2:00 p.m.	Seoul	6:50 p.m.
Tuesday	Seoul	12:00 noon	Hong Kong	4:45 p.m.

We regret to inform you that because you only signed up 7 passengers, we cannot provide you a group discount rate. Our policy is that a group requires a minimum of 10 people in order to qualify for the 15% discount on airfare.

Your payment options are credit card, money order or direct online transfer.

Harold Klum

Mr. Klum,

Thank you for the speedy reply. We are really looking forward to our tour. We would like to leave on January 15th. We would also like to get a more detailed itinerary for our time in Seoul.

As for the tour, we have two more people who signed up for the trip, and despite our best efforts we can't seem to find one more person. But we feel that with nine people we should qualify for the discount, or a discount of some kind. I realize you have a company policy, but we thought you could bend it just this time. We hope to have a long relationship with you in the future.

Thanks again,

Ellie Parker

191. What is NOT the purpose of the first e-mail?

- (A) To confirm the hotel reservation
- (B) To inform Ms. Parker that she got a discount
- (C) To provide travel information
- (D) To provide flight times

192. According to the first e-mail, which of the following is NOT a possible method of payment?

- (A) Direct transfer
- (B) Money order
- (C) Credit card
- (D) Cash

193. When do Ms. Parker and her group want to leave for Seoul?

- (A) January 15
- (B) January 17
- (C) February 25
- (D) March 16

194. According to the e-mails, what is NOT true?

- (A) Mr. Klum is excited about his upcoming tour to Seoul.
- (B) It is not clear if Ms. Parker will get a discount on her trip to South Korea.
- (C) Nine people do not qualify for a discount on airfare.
- (D) Ms. Parker feels that she needs more information about her stay in Seoul.

195. What would Ms. Parker like Mr. Klum to do?

- (A) Upgrade the rooms at the hotel
- (B) Upgrade the seats on the flight
- (C) Reduce the airfare
- (D) Send some more details about the plane ticket



GO ON TO THE NEXT PAGE



Questions 196-200 refer to the following advertisement and e-mail.

Hotel Employment Opportunities: Skywalker Corporation

We are searching for motivated, energetic people to begin managing our newly-opened facilities. The Skywalker Corporation has become a world leader in the hotel and hospitality field by its rapid growth and expansion. We are currently working hard on the creation of hotels in Toronto, Lima, and Budapest. The prospective managers will be in charge of the hiring and firing of new employees, the procurement of the furniture and any extra equipment, while taking care of the daily operations. It is important that these new employees create a comfortable and pleasant environment for the workers and the guests.

Potential employees must have at least seven years of managing experience in the hospitality industry. We prefer that our applicants have a business or hotel management degree, but it is not a necessity if the applicant has significant time working with finances. The ability to speak English and one more language is a significant advantage as most of our hotels are located in non-English speaking countries. This means that you might be relocated to a facility in which your language would be best utilized. Skywalker Corporation will cover any relocation costs, which is one of the many great benefits we offer along with our more than competitive salaries and health coverage.

Please send your résumé and a cover letter to Robert Madden at rmadden@skywemply.com.



May 15

Dear Mr. Madden:

I just saw your ad and I am interested in the position of Hotel Manager which was advertised in the June issue of *Hotel and Times*. I have attached a résumé, which includes my references, and a cover letter. I am currently the manager of the Waikiki Boutique Hotel where I have been working for the last nine years. In addition, I have gained a large amount of experience working in the international hotel scene. I have worked as a desk clerk in Paris and as an interim hotel manager in Seoul. I would be very happy to discuss my experience with you face to face. I can travel to your office or we can have a conference call. I look forward to your reply.

Sincerely,

Anthony Honda

196. What kind of jobs is being offered?

- (A) Concierge
- (B) Management
- (C) Daily operations
- (D) Front desk services

197. Based on the job advertisement, what will Skywalker Corporation do soon?

- (A) It will expand its facilities all over the world.
- (B) It will move its main office to Toronto.
- (C) It is expanding into the entertainment business.
- (D) It will double its staff in a year.

198. What does the new manager NOT have to do?

- (A) Teach multiple languages to the new staff
- (B) Interview and hire new hotel workers
- (C) Procure the equipment
- (D) Run day-to-day operations at the site

199. According to Anthony Honda's e-mail, what makes him qualified for the job?

- (A) His ability to speak more than one language
- (B) His foreign work experience
- (C) His extensive educational background
- (D) His vast experience in hotel administration

200. What was the minimum amount of experience needed for this position?

- (A) At least 7 years, but with the ability to speak more than one language
- (B) At least 4 years
- (C) Less than 7 years but significant financial experience
- (D) At least 9 years experience in managing

