

**READING**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

Part 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. We seek to hire employees who either have experience in the field ----- have completed an HVAC training course at an approved institution.
(A) if
(B) but
(C) so
(D) or
102. The drive to lower costs and ----- productivity on production lines is universal throughout the automotive industry.
(A) consent
(B) increase
(C) participate
(D) persuade
103. Hyde Paints claims that with their new roller you will be able to spread paint more -----, paint faster, and work more effectively.
(A) evens
(B) evenly
(C) evened
(D) evenness
104. Until Mr. Mato and Mrs. Kaori moved to the newly renovated offices on the second floor, both of ----- used temporary office space.
(A) their
(B) them
(C) theirs
(D) they
105. Ms. Linda is scheduled to replace Mr. Kay ----- factory manager at the end of the year.
(A) about
(B) as
(C) like
(D) out
106. All rooms at the hotel have been designed in a classical style that is both ----- and comfortable.
(A) elegance
(B) elegantly
(C) elegant
(D) more elegantly

107. The instructor was ----- to receive a positive response from the participants at the end of the course when they were asked their opinions of the overall quality and structure of the training.
 (A) convenient
 (B) steady
 (C) pleased
 (D) creative
108. One of the ----- of the Parking Division of the Transportation Department is to enforce the state and municipal parking regulations.
 (A) responsible
 (B) responsibly
 (C) responsibility
 (D) responsibilities
109. After the company implemented the cleanup of the polluted river, the city government decided that no ----- penalty was necessary.
 (A) longer
 (B) sooner
 (C) fewer
 (D) further
110. AAS Executive Transportation is a premier limousine company ----- the Houston metropolitan area.
 (A) serving
 (B) served
 (C) server
 (D) serves
111. The successful candidate will be able to work effectively on ----- and as part of a team.
 (A) they
 (B) their
 (C) their own
 (D) themselves
112. For the agreement to be -----, it is necessary to have a written document which explicitly lays down the terms.
 (A) validate
 (B) validity
 (C) valid
 (D) validates
113. Alabama's death rate from all alcohol-related causes has increased ----- since 1998 and is now 23 percent higher than the U.S. average rate.
 (A) notice
 (B) noticing
 (C) noticeable
 (D) noticeably
114. Since he joined our company in 2006, Mr. Ogawa has proven himself to be a very ----- employee.
 (A) valuably
 (B) valuable
 (C) valuing
 (D) value
115. Dr. Takahashi is also an active researcher who ----- the latest advances into his patients' treatments.
 (A) renovates
 (B) integrates
 (C) collaborates
 (D) translates
116. In 2009, Mr. Haist and Ms. White dissolved their partnership by ----- consent and Ms. White became a sole owner.
 (A) actual
 (B) punctual
 (C) mutual
 (D) crucial
117. Please submit the proposal according to the instructions provided and make sure it ----- before the submission deadline.
 (A) is delivered
 (B) delivery
 (C) is delivering
 (D) delivered
118. As a leader in the area of computer security, IBM has made security standards the highest ----- since its inception.
 (A) adjustment
 (B) provision
 (C) change
 (D) priority


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119. Normally a person will regain consciousness ----- four and five days after a car accident.
 (A) between
 (B) whether
 (C) except
 (D) when
120. Healthy Workplace Club would like ----- all employees, along with their families, to participate in the event this June.
 (A) to invite
 (B) invitation
 (C) invitingly
 (D) invited
121. ----- the copy shop is located in the office building, it attracts many office workers.
 (A) After
 (B) Since
 (C) Despite
 (D) Therefore
122. In accordance with the municipal act, two members of the city council are appointed on a ----- basis for a one-year term.
 (A) rotating
 (B) rotates
 (C) rotations
 (D) rotate
123. Sending a letter of apology ----- after a customer complaint is a highly recommended practice.
 (A) inwardly
 (B) promptly
 (C) highly
 (D) extremely
124. The Korean Association of the Auto Industry, also ----- as KAAI, publishes a quarterly technical magazine.
 (A) known
 (B) knowing
 (C) knew
 (D) knows
125. If you have any questions about the regulations for ----- taxes with the federal government, please contact your accountant first.
 (A) informing
 (B) telling
 (C) applying
 (D) filing
126. All sales reports for the ----- year must be submitted by January 31 of the following year.
 (A) late
 (B) current
 (C) closed
 (D) direct
127. Mr. Zhou is our general engineer who is responsible for ----- productivity of the factory, developing new products and solving the problems occurring during production.
 (A) increasing
 (B) increases
 (C) increased
 (D) increasingly
128. Most students have logged in to check their grades immediately via the website ----- waiting for written notification.
 (A) out of
 (B) except for
 (C) as to
 (D) instead of
129. Please accept our sincere apologies for the recent ----- in telecom services in some parts of the country.
 (A) irritation
 (B) outbreak
 (C) controversy
 (D) disruption
130. In addition, DRS has been redesigning its website to make it ----- consumer-friendly and useful.
 (A) more
 (B) many
 (C) good
 (D) much

131. Elizabeth Farnsworth will lead a discussion with a ----- group of voters in Denver on their views of the upcoming presidential election.
(A) diverse
(B) diversity
(C) diversely
(D) diversify
132. Natural Resources Canada provides a comprehensive list of vehicles ranked ----- their fuel efficiency.
(A) in order to
(B) according to
(C) similar
(D) allowing
133. We have ----- confidence in the product's ability to provide unrivaled protection in an exposed blast environment.
(A) productive
(B) eventual
(C) informative
(D) absolute
134. Although a number of studies have been conducted to examine the ----- of the anti drink-driving campaign, no consistent conclusion could be drawn.
(A) happiness
(B) effectiveness
(C) prosperity
(D) satisfaction
135. Please let our sales representative know ----- you would prefer to receive your order by mail or courier if you need to get it earlier.
(A) than
(B) whereas
(C) whether
(D) such
136. Under ----- and chief executive officer Chip Mason, Legg Mason has acquired many successful fund management firms and usually operates them independently.
(A) foundation
(B) founder
(C) found
(D) founded
137. Flat-panel LCD and plasma TVs have been highly reliable products that require ----- repairs during the first three years.
(A) quite
(B) often
(C) any
(D) few
138. The details of the project will be made ----- as soon as the final version has been agreed upon by the board.
(A) publicly
(B) publicize
(C) public
(D) publicized
139. All chocolate-covered apples are ----- wrapped and the entire gift basket is wrapped in a cellophane bag to ensure freshness during shipping.
(A) individually
(B) reservedly
(C) positively
(D) approximately
140. Thanks to the widespread ----- in production techniques, it has been possible for our plant in China to produce more durable trucks.
(A) belongings
(B) advances
(C) commitments
(D) inspections

Part 6

Directions: Read the texts on the following pages. A word or phrase is missing in some of the sentences. Four answer choices are given below each of these sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-143 refer to the following article.

Elizabeth Town is a community of around 20,000 residents and is conveniently ----- in a

141. (A) locate
(B) locating
(C) located
(D) location

historic part of southern Pennsylvania.

The town serves as a residential community for ----- who work in Hershey, Harrisburg,

142. (A) they
(B) them
(C) those
(D) anyone

and Lancaster. Elizabeth Town offers easy ----- to major metropolitan areas. For

143. (A) solution
(B) access
(C) approach
(D) permission

example, Philadelphia, Baltimore, and Washington, D.C. are within ninety minutes, and Pittsburgh and New York City are within three and a half hours.

Questions 144-146 refer to the following notice.

Warranty

Appliance Help offers you a one year warranty on all parts and accessories.

We sell only Original Equipment Manufacturer(OEM) parts. These are replacement parts that are provided and approved by the manufacturer of your appliance.

----- part purchased from Appliance Help is guaranteed free from defects. If your part fails

144. (A) Most
(B) All
(C) Any
(D) Other such

within one year from the date on the original purchase invoice, it ----- by our warranty policy.

145. (A) will replace
(B) is replacing
(C) would have been replaced
(D) will be replaced

If you have a part that ----- for warranty replacement, please have your original purchase

146. (A) applies
(B) qualifies
(C) accounts
(D) compensates

order number ready. We will place a new order for you. It will take approximately 2-3 weeks for your warranty to be processed. Shipping costs will be the responsibility of the customer.

To place an order under warranty, please contact us by email or phone toll-free at 1-800-470-7119. Please be ready with your original order number, part number and email address.

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Questions 147-149 refer to the following letter.

September 12, 2009

Mr. Pedro Mendez
Three F Printing Co.
2100 Orlando Street
Cocoa Beach, FL 32339

Dear Ms. Mendez,

IBEX ----- the national meeting of plant safety officers at the Gold Coast Hotel on October

147. (A) hold
(B) held
(C) is holding
(D) will have held

5th, 6th and 7th. We are expecting about 1,500 attendees.

Could you please ship 1,500 of your workshop brochures to me at the address ----- above?

148. (A) stated
(B) stating
(C) states
(D) statement

They need to arrive by September 15th in order for us to include ----- in the attendees'

149. (A) it
(B) his
(C) them
(D) itself

welcome packets. Thank you for your prompt attention to this matter.

Sincerely,

Joshua Jackson
Joshua Jackson
Public Relations Department

Questions 150-152 refer to the following advertisement.

About SkiCanada

At SkiCanada, we design dream winter vacations for groups and individual travelers to over a dozen spectacular resorts in Canada.

SkiCanada's winter vacation destinations are close to home for Americans. Yet they provide the adventure of a far-away journey, a touch of the charm of Europe, unique Canadian hospitality, and a great currency exchange advantage.

We believe that a vacation can only be ----- when it is custom-tailored to fit the

150. (A) succeed
(B) successive
(C) successful
(D) successfully

requirements and preferences of each person. Our job is to make sure that everyone gets the right balance of comfort and excitement ----- produce the experience of a lifetime.

151. (A) so as
(B) in order to
(C) for
(D) therefore

Each request is given individual ----- by one of our knowledgeable Destination Specialists

152. (A) attention
(B) inspection
(C) celebration
(D) coordination

who will find the best Canadian arrangements for each individual traveler.

SkiCanada website: www.ski-canada.com

For reservations email travel@ski-canada.com

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Part 7

Directions: In this part, you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following letter.

Velon Refrigerators S. A.
323 Via Da Costa,
Sao Paulo, Brazil
Tel: (40) 77211
Website: <http://www.cosmo.br>

May 13
Ms. Karen Woodward, Executive Manager
Higham Industries
150 Towns Road
Chicago, IL 60601
U.S.A.

Dear Ms. Woodward,

Thank you for your letter dated May 7 about a possible alliance between our two companies. We are quite excited at the proposal of teaming up on a project. We would like to discuss it with you further and welcome you to visit our office in Sao Paulo to discuss the matter in detail. Any time after May 30 will be fine with us.

One thing that needs to be addressed before we move forward is the price of the products you will provide. One of the priorities of our business has been marketing quality refrigerators at reasonable prices. If we can reach an acceptable price range, we would like to go ahead and sign a contract with you immediately. Please send us your ideas regarding this issue so that we can examine them prior to the meeting.

Sincerely yours,

Alejandro Zaralejos
Alejandro Zaralejos
Vice President

153. What topic did Ms. Woodward address in a previous letter?
(A) Purchasing Mr. Zaralejos' company
(B) Forming a partnership with Velon
(C) Launching a new line of refrigerators
(D) Relocating her company to Sao Paolo
154. What will the two companies probably talk about next?
(A) Who will be in charge of the project
(B) When to put the new products on the market
(C) How much the products will cost
(D) What modification should be made in the contract

Questions 155-156 refer to the following advertisement.

Looking for HR outsourcing services in Honolulu, Hawaii? Talent HR Solutions is the premier PEO services & human resources services company in Honolulu that will manage your firm's daily human resources functions. We will focus on streamlining your business, cutting expenses, so you are able to concentrate on expanding your client base. Your employees will appreciate the enhanced benefits and professional outsourced HR & PEO services in Hawaii.

We understand that many businesses face human resources problems and simply do not have time to handle them efficiently. We at Talent HR Solutions will take care of your human resources obstacles. Our Honolulu PEO services and human resources administration outsourcing are able to handle issues such as tax filing, health benefits, payroll management, and professional recruiting. Our clients report that employee retention rates have increased by at least 50 percent since using our services. If your company needs assistance in outsourcing HR administration & PEO services, request a free quote and one of our representatives will contact you.

155. What is the purpose of this advertisement?
- (A) To encourage employees to use a payroll service
 - (B) To train business owners on how to focus on their companies
 - (C) To give information about the history of the company
 - (D) To advertise an outsourcing service
156. What do Talent HR Solutions' clients say?
- (A) Their employees tend to stay on the job
 - (B) Their employees' productivity has increased.
 - (C) Their employees' tenacity has gone up
 - (D) Their employee turnover rate has risen.

Questions 157-159 refer to the following notice.

Regarding your stay at Lord Manaus Hotel

Lord Manaus Hotel is about a 15-minute walk from Manaus' main attraction, the famous Opera House, and within easy walking distance of several restaurants and shops. Although it is about 20-30 minutes away from Termini Station on foot, the hotel offers a 24-hour free shuttle. If you wish to take a taxi, they leave from the designated taxi area just outside of the station. The fare should be approximately US\$10-15, including tip.

Attendees who have already received the conference bag with their name badges can directly proceed to the hotel front desk for check-in. If you have not been given the bag yet, please report to the conference office (Room 320). Please note that all rooms are single accommodation only.

The conference office hours are presented below, though it may be unattended for short periods during lunch time. If you have any questions or assistance outside these hours, ask one of the local organizers who can be found in the convention room wearing pink badges.

<input type="checkbox"/> 21 October (Mon)	16:00 - 18:00
<input type="checkbox"/> 22 October (Tue)	08:00 - 18:00
<input type="checkbox"/> 23 October (Wed)	08:00 - 16:00
<input type="checkbox"/> 24 October (Thu)	08:00 - 16:00
<input type="checkbox"/> 25 October (Fri)	08:00 - 12:00

157. For whom is the notice intended?

- (A) Organizers of an event
- (B) Participants in an upcoming conference
- (C) Tourists interested in the local area
- (D) Prospective employees of the Lord Manaus Hotel

158. What is mentioned in the notice?

- (A) Everyone should wear a name tag.
- (B) A limousine will be provided upon request.
- (C) Each person will be provided with a room for one.
- (D) The hotel is located in the suburb.

159. What is mentioned about Room 320?

- (A) It will be open for four hours on October 25.
- (B) The local organizers can usually be found there.
- (C) It is where lunch will be served each day.
- (D) Event participants should be gathering there each day.

Questions 160-162 refer to the following information.

The 20th Annual Columbia Wine Tasting Festival will be held at Columbia State Historic Park from 4-8 p.m. on Saturday, October 2. This year we will spotlight 25 of the newest and lesser-known vineyards in California.

Booths from the wineries are set up, and the sampler can taste one or all of the wines from a particular local winery, whose selections are usually available only at the cellar door. Several years ago, the festival began to invite some international wineries, too. This year, four European vineyards are presenting their selections which vary in color and sweetness.

More than 50 wineries will offer several of their wines to attendees to taste as well as to purchase. And a dozen restaurants including Chartwells will serve a wide array of appetizers during the event.

You can help select the best wine of the festival with a vote for your favorite. Event tickets are available from the Columbia College Foundation. They cost \$40 in advance or \$45 the day of the festival. All proceeds go to benefit programs operated by the Columbia College Foundation.

160. What is indicated about the event?
- (A) People may sample wine on the occasion.
 - (B) Four booths will be installed at the festival.
 - (C) Attendees can vote on which vineyards to invite.
 - (D) Wines from 50 different countries will be featured.
161. What is the focus of this year's festival?
- (A) Well-known vineyards
 - (B) International vineyards
 - (C) Large vineyards
 - (D) California vineyards
162. How many food vendors are scheduled to participate?
- (A) 12
 - (B) 25
 - (C) 30
 - (D) 50

Questions 163-165 refer to the following advertisement.

Scenic Pacific New Zealand Tour

New Zealand is a dream destination for many reasons; our great outdoors and natural environment, adventure, culture and a vast array of holiday experiences.

Stop dreaming and start packing!

Auckland has two beautiful harbours surrounding the city, Waitemata and Manukau, and water is within kilometers of everything. There's something for everyone in Auckland – family attractions, great beaches, spectacular waterfront, marine playground, fantastic shopping, unrivaled cuisine, entertainment and a vibrant nightlife and culture of a cosmopolitan city.

The package includes:

- ☐ Round-trip airfare from Chicago to New Zealand
- ☐ Three nights accommodation in Auckland
- ☐ A luncheon cruise around the impressive Auckland Harbour
- ☐ Two nights accommodation on New Zealand's spectacular Coromandel Coast
- ☐ All breakfasts

Airport tax and fuel surcharge are not included.

Dates

① 11/10 - 11/15	\$1,189
② 11/16 - 11/29	\$1,379
③ 11/30 - 12/16	\$1,129
④ 12/17 - 12/29	\$1,599

163. Where is this advertisement distributed?

- (A) All over the world
- (B) In the South Pacific
- (C) In a U.S. city
- (D) At the gateway to New Zealand

165. If you would like to return by December 18, how much would you have to pay?

- (A) \$1,129
- (B) \$1,189
- (C) \$1,379
- (D) \$1,599

164. What is NOT included in the package?

- (A) Airfare
- (B) Dinners
- (C) Hotels
- (D) Breakfasts

Questions 166-169 refer to the following article.

The Blackstone Group, a successful private equity, announced yesterday it has acquired the auto-parts manufacturer TRW Automotive. The acquisition has surprised many industry observers who had not expected Blackstone's entry into the automotive industry. At a press conference yesterday, Blackstone chief executive, Aimee M. Adler, told reporters that she plans to expand the auto-parts manufacturer's overseas presence. "We aim to make inroads into the Asian market with TRW," she said.

TRW Automotive produces components for European automakers, such as Citroen Motors (24% of sales), Sabiel (15%), and Renault (11%). Products include: chassis systems, brake, steering, suspension systems and safety systems such as airbags, security alarms, and seat belts. The deal was the biggest the automotive industry has seen in over a decade.

166. What does the article mention about the TRW Automotive purchase?
(A) It was not predicted.
(B) The deal will bring positive results.
(C) It has not been finalized yet.
(D) It was welcomed by the automotive industry.
167. What is NOT a TRW Automotive product?
(A) Brake systems
(B) Safety belts
(C) Automotive air conditioners
(D) Suspension systems
168. Which company purchases the most TRW Automotive products?
(A) Blackstone
(B) Citroen Motors
(C) Sabiel
(D) Renault
169. The word "expected" in paragraph 1, line 3, is closest in meaning to
(A) concluded
(B) agreed
(C) forecasted
(D) arranged

Questions 170-172 refer to the following advertisement.



COLORADO HOT SPRINGS HIKES

Native Americans have long considered hot springs sacred. Some people claimed they had magic healing powers. But hikers just think hot springs make them feel awfully good after a long day of hiking. Colorado offers some of the world's best hot springs amid some of the most stunning scenery on Earth.

Conundrum Hot Springs

Conundrum is just outside Aspen in the Maroon Bells-Snowmass Wilderness, so yes, it is popular. But head there midweek and the nation's highest spring might be all yours. The water emerges in the 100° to 105°F range; perfect for lying back. This is a sensitive salmon spawning area, so visitors are requested not to use soap and to take out all trash and waste.

Bear Valley Hot Springs

An 18-mile canoe ride from the Frank Church-River Junction, Bear Valley Hot Springs feature heated waterfalls and baths averaging 110 degrees. Campers are asked to leave the area as pristine as they find it. Visit our website for more information on hot springs hikes in wonderful Colorado.

170. How do hikers see hot springs?
- (A) As a place to rest and relax
 - (B) As a magical site
 - (C) As a sacred site
 - (D) As a chance to enjoy the beautiful scenery
171. What do salmon do at Conundrum Hot Springs?
- (A) Damage the hot springs
 - (B) Leap up the falls
 - (C) Lay their eggs
 - (D) Provide food for hikers
172. What are campers at Bear Valley Hot Springs supposed to do?
- (A) Bring their own soap
 - (B) Clean up the area before they leave
 - (C) Feed the salmon
 - (D) Reserve a canoe in advance

Questions 173-176 refer to the following letter.

Flinch West
1929 NRC Building
Tuchman Street
Toronto, ON M7T 3L4

Mr. Philippe Jacon
Director of Operations
Tristan Electronics
319 Ellery Way
Vancouver, BC V4N 2J9

Dear Mr. Jacon:

As a customer of Flinch West you may have read that East Bay Express has just completed a successful bid for our parent company in Toronto, GFT (Gironde-Flinch Transport) Group. In October of last year East Bay Express made an offer to acquire the shares from GFT shareholders. East Bay Express has now secured in excess of 98% of GFT Group's shares, allowing them to complete its acquisition of GFT Group's operation in Toronto.

The Flinch West Directors believe this is a good outcome for our customers and our employees. It will enhance our ability to support existing customers and add new clients. East Bay Express is a respected company with its headquarters in Chicago and it understands our market and our customers well.

It is important to emphasize what is not changing. The high standards for which Flinch West is famous will be maintained. The freight regulations will also remain the same, so the recent change in the GFT Group ownership has no impact upon you. We remain committed to dependable transportation service, and be assured that all of our customers' deliveries will arrive in a safe and timely manner.

It means Flinch West will continue to provide and maintain the most reliable and cost-effective courier services for our extensive client base. This recent change in ownership will position Flinch West as a major company in the local transportation service field.

To answer any specific questions you may have on the change of shareholder ownership, I have enclosed a leaflet that can answer the most frequently asked questions. Alternatively you can contact Paul Laphen who has been personally assigned to your account at 1-403-284-2162 and he will be pleased to answer any questions.

Yours sincerely,

R. Cory Giudice
R. Cory Giudice
CEO Flinch West

173. What is the purpose of the letter?
- (A) To inform Mr. Jacon of the recent acquisition
 - (B) To ask Tristan Electronics for a merger
 - (C) To advise Mr. Jacon to buy the stocks
 - (D) To reply to questions about Tristan Electronics
174. Where is Flinch West's present parent company located?
- (A) Toronto
 - (B) Chicago
 - (C) Ottawa
 - (D) Vancouver
175. What is Mr. Jacon asked to do if he has a question regarding the new owner?
- (A) Send a written request
 - (B) Place a call to Mr. Laphen
 - (C) Visit the company website
 - (D) Make an inquiry via email
176. The word "committed" in paragraph 3, line 3 is closest in meaning to
- (A) appointed
 - (B) devoted
 - (C) related
 - (D) surprised

Questions 177-180 refer to the following travel brochure information.

Discover Mexico: Quintana Roo

What to Expect

Mexico's Caribbean includes four distinct choices:

- ☐ Cancun – a modern resort with plenty of shopping, sightseeing, and dining options
- ☐ Cozumel – an idyllic Caribbean island famous for day trips and good food
- ☐ Los Cabos – a colonial city with easy access to Mayan ruins
- ☐ Yelapa – a broad area, south of Cancun, which includes the village of Playa del Carmen, plus newer developments near the area's eco-parks

When to go

High season runs from mid-December through Easter week. This subtropical oasis offers 350-plus days of sunshine each year, with cool winter evenings, very low humidity, and fresh sea breezes.

Flight times

Cancun is 3.5 hours from Chicago, 4 hours from New York, 4.5 hours from Los Angeles and 5 hours from Seattle.

Must-see sights

- ☐ The Yelapa eco-parks offer visitors a chance to see many species of plants and animals found nowhere else on the planet.
- ☐ Take a boat tour to the Marietas Islands nature sanctuary, or visit an unspoiled beach like Caletas or Playa las Animas.
- ☐ Eco-tour through the local mountain ranges, or kayak through Banderas Bay, where you can see exotic wildlife and verdant vegetation.

Insider Tips

- ☐ Vallarta is known for its gorgeous ceramics, which range from affordable souvenir trinkets to world-class artistic pieces.
- ☐ Vallarta cuisine is famous for its pico de gallo, a fruit and vegetable salad sprinkled with lime and chile de arbol, and signature sweets like nut paste and fruit rolls.
- ☐ The area near Old Vallarta is famous for its bird and deer hunting. Hunting season runs from late October through the end of February.
- ☐ Most Cancun resorts offer all-inclusive vacations, which include food, drinks, and activities at one hassle-free rate. Some offer European plan (room-only) pricing, too.

177. If you like to shop, where should you visit?
(A) Cancun
(B) Cozumel
(C) Los Cabos
(D) Yelapa
178. From which city can you get to Quintana Roo most quickly?
(A) Seattle
(B) Chicago
(C) New York
(D) Los Angeles
179. Which is the best place for travelers who want to hunt animals?
(A) Cozumel
(B) Old Vallarta
(C) Yelapa
(D) Cancun
180. What is mentioned about Cancun resorts?
(A) They require you to pay extra for meals.
(B) They offer room-only options.
(C) They serve complementary local drinks.
(D) They include everything for one price.

Questions 181-185 refer to the following advertisement and resume.



WANTED

Healthy Food and Beverages Inc. is a fast-growing new company headquartered in Torrance, California. If you have motivation, we offer a variety of global opportunities. We are looking for a sales specialist to handle sales in Asia.

The position will be based in Singapore but will require extensive travel throughout Asia and the Pacific region, especially to Japan, Hong Kong and Taiwan. The primary responsibility of the job is general management of the distribution and sales networks in the company's Asian market. Fluency in Chinese or Japanese is required. The successful candidate must have strong leadership and negotiation skills, a bachelor's degree in marketing and five years of sales experience at a managerial level. Excellent computer skills are preferred.

For further information, please call Mr. Tom Callahan and send your resume with sales history to Michael Cainy May 30th at michael@hfb.com.

Robert A. Fabian

555 Universal Hollywood Dr.
Los Angeles, CA 91608-1001
213-680-5200
robe@aul.com

Objective

A challenging position in management with a successful growing company

Experience

Distribution Manager, 2007 - 2008

Food Gourmet Distribution Center, Scranton, PA

Responsible for inventory control at a large distribution center

Sales Manager, 2005 - 2006

Young Jeans Co., New York, NY

Responsible for executing sales plans, hiring and training a successful sales team and managing accounts

Education

BA, Business (2003), San Jose State University

181. Where is Healthy Food and Beverages Inc.'s headquarters located?
- (A) Taiwan
 - (B) Hong Kong
 - (C) Singapore
 - (D) Torrance
182. What position is available?
- (A) Sales specialist
 - (B) Travel agent
 - (C) Shop clerk
 - (D) Accountant
183. What is NOT a requirement for the position?
- (A) Willingness to travel
 - (B) Having a BA
 - (C) Knowledge of computers
 - (D) Having strong leadership skills
184. In the resume, the word "inventory" in line 11 is closest in meaning to
- (A) warehouse
 - (B) ventilator
 - (C) invention
 - (D) stock
185. Why might Mr. Fabian's application be rejected?
- (A) He doesn't have enough experience.
 - (B) He doesn't have a degree.
 - (C) His house is too far away from the head office.
 - (D) He demands a high salary.

Questions 186-190 refer to the following e-mails.

FROM : David Faber<davidfaber33@times.net>
TO : Colin Falconer<colin@apfy.com>
RE : Application

Dear Personnel Manager Assistant,

I am responding to your ad in the *Daily Telegraph* this week for a marketing manager and I am very interested in joining your company. I have had 15 years of experience in marketing, and am currently employed as the marketing supervisor of Stevens Products Inc. I feel my background may be of interest to you.

My qualifications include:

- Over 5 years of sales experience in a retail setting, including experience moving store locations
- Experience with hiring, training and all aspects of staff management
- Scheduling, payroll, monthly reports, and inventory skills
- High level of familiarity with the marketing of high-ticket items and display design

Along with my retail experience, I also have excellent communication skills. I am professional and considerate at all times when dealing with both customers and store staff. I believe that my extensive experience and professionalism make me a perfect candidate for this position.

My resume is attached and provides more detailed information on my qualifications and background. I look forward to meeting with you soon to further discuss this position. Thank you for your consideration.

Sincerely,

David Faber

FROM : Colin Falconer<colin@apfy.com>
TO : David Faber<davidfaber33@times.net>
RE : Re: Application

Dear Mr. Faber,

Thank you for your recent application for employment with All Products For You. We would like to schedule an interview with you for Monday, November 9, at 10:00 a.m., with Carolina Valdez, Head of Personnel. The interview will take place at our main office, in room 304. Please ask for guidance at the front desk when you arrive. A map is attached.

Following your interview, you will be given a test to complete. The test will require approximately one hour and a half. If you are unable to come in at this time, or if you have any other concerns, please feel free to call us at 418-787-220.

Best regards,

Colin Falconer
Personnel Manager Assistant

186. Which position is Mr. Faber applying for?
(A) Customer service representative
(B) Receptionist
(C) Manager
(D) Sales representative
187. Which kinds of experience does the first writer NOT have?
(A) Staff management
(B) Marketing and display design
(C) Computer programming
(D) Dealing directly with customers
188. Who will Mr. Faber meet during the interview?
(A) The chief executive officer
(B) The leader of human resources
(C) The head of the marketing department
(D) The marketing manager assistant
189. What is Mr. Faber asked to do?
(A) Stop by the information desk
(B) Arrive early for the interview
(C) Contact Mr. Falconer
(D) Forego the examination
190. What did Colin Falconer attach in his e-mail?
(A) An itinerary
(B) A guidebook for the interview
(C) The directions to the office
(D) The company address

Questions 191-195 refer to the following advertisement and letter.

SOLAR HARVEST
Denver Boulder Castle Rock
(303) 555-9384

Are you tired of spending your hard-earned cash on electricity bills that keep going up? Do you want to contribute to a healthier environment by reducing your consumption of fossil fuel? SOLAR HARVEST has what you're looking for: solar panels to power your home's energy needs.

You can greatly reduce or even eliminate your monthly electricity bill with one of our roof or off-grid solar panel installations. Prices vary depending on roofing style and energy requirements. Call us for a full estimate.

Solar Panels	Price
SP-72, 72 Watt	\$429.00
SP-100, 100 Watt	\$553.00
SP-155, 155 Watt	\$745.00
KC-200, 200 Watt	\$938.00

If you're ready to start saving, call us today!

Dear Jere Tomei;

Thank you for choosing Solar Harvest as your provider of high quality solar panel installation and service. Based on the package you have requested (ten of our SP-100 panels) to offset your energy needs, it will cost \$16,000 (not incl. tax) to equip your home with them. As your house has a multi-angle roof, the price is about \$2,000 more than the original estimate we gave you over the phone. If you decide to replace these panels with higher wattage models at a later date, you may do so for a reduced installation fee.

While the estimate was higher than we had anticipated, I would like to inform you that on May 1, the state government will be offering credit of up to 30% for the cost of solar panel installation, up to \$25,000. As this incentive will hold for any work completed after May 1, you will be eligible for this credit. I have also enclosed a conversion chart so you can estimate your first year's energy and cost savings. The planned period for installation will be two weeks beginning on April 23. We will contact you again before construction to finalize the details.

Sincerely,

Aaron Billings

Aaron Billings

Sales department manager

Solar Harvest

191. What is stated about solar panels?
- (A) They will reduce some utility costs.
 - (B) Solar energy is less cost-effective than other types of energy.
 - (C) Their installation fee is inexpensive.
 - (D) Solar panels last forever.
192. How much would it cost to install three 72 Watt solar panels?
- (A) \$429
 - (B) \$900
 - (C) \$1,287
 - (D) \$2,700
193. Why will the installation cost be higher than the original estimate?
- (A) More expensive solar panels will be used.
 - (B) The government has raised taxes.
 - (C) Mr. Tomei's style of house makes installation difficult.
 - (D) Mr. Tomei changed his order.
194. What will the government be offering?
- (A) Low interest rates on mortgages
 - (B) Free power for solar panel installers
 - (C) Reduced energy costs to solar panel users
 - (D) Credit to residents who install solar panels
195. What did Aaron Billings include with his letter?
- (A) The construction schedule
 - (B) An explanation of the savings solar panels provide
 - (C) An application for credit from the bank
 - (D) A brochure with all the solar panel models available

Questions 196-200 refer to the following memorandum and letter.

To : Residents of Chesterfield Apartments
From : John Greenfield, Superintendent
Subject : Safety Inspection
Date : September 24

Every fall, an inspector from the municipal safety department conducts a routine inspection of the apartment buildings within the city limits. My office was contacted recently by the municipal safety department to inform my staff and me that the inspector, Rudy Travis, will arrive on Thursday, October 14 to conduct the safety inspection.

While the inspector is completing this process, my legal advisor and I will accompany him. We will inspect each floor of the apartment complex to ensure that all of our safety measures meet the municipal safety standards.

The inspection should take no longer than two days to complete and tenants should not be disturbed during this time. If you have any questions regarding the safety inspection 200. please contact my assistant, Jane Ryan at 877-6356.

Thank you.

September 27

Dear Mr. Greenfield,

My name is Dorothy McGregor and I live in apartment 512 of the Chesterfield Apartment Complex. I have resided here for over twenty years now and have always enjoyed the comfort and security that this apartment complex has been able to provide. Recently, however, I have noticed a few areas of concern around the building that I wanted to bring to your attention before the building inspection is conducted in October.

I have noticed that there is a loose handrail in the north stairwell between the third and fourth floors. I am afraid that one of the elderly residents might injure themselves if they try to hold on to the rail. Also, when riding in the elevator last week I lifted the emergency phone and it was not functioning.

After receiving the inspection memorandum I tried to contact you in your office, but your assistant informed me that you would be away on business for the next week. Therefore, I have decided to write this letter instead. Please repair the items that I have brought to your attention at your earliest convenience.

Sincerely,

Dorothy McGregor

196. What is the purpose of the memorandum?
- (A) To conduct a survey of the apartment superintendents
 - (B) To offer residents a discount on next month's rent
 - (C) To inform the occupants of upcoming inspections
 - (D) To announce renovations of the building
197. Who will be visiting the Chesterfield Apartment Complex on October 14?
- (A) A guest speaker
 - (B) The superintendent
 - (C) The resident of apartment 512
 - (D) The safety inspector
198. Why did Dorothy McGregor write the letter?
- (A) To make the superintendent aware of safety problems
 - (B) To try to have her rent lowered
 - (C) To complain about the security in the building
 - (D) To welcome the safety inspector to Chesterfield Apartments
199. What does Mrs. McGregor suggest about the handrail?
- (A) It is too high to reach.
 - (B) It needs to be repainted.
 - (C) It might be dangerous for seniors.
 - (D) It has been pulled out of the wall.
200. Who did Mrs. McGregor speak to when she phoned the superintendent's office?
- (A) Mr. Greenfield
 - (B) Mr. Travis
 - (C) Ms. Chesterfield
 - (D) Ms. Ryan