ETS TEST

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.				
101.	Sunwirth Sneakers has several in the greater metropolitan area. (A) locations (B) locate (C) located (D) location	105.	The Scratch software will help us migrate our client records (A) simple (B) simpler (C) simply (D) simplicity	
102.	Cimber CPAs offers clients the convenience of their invoices online and by mail. (A) buying (B) paying (C) going (D) eating	106.	The comedian said that sense of humor was inherited from a grandparent. (A) herself (B) her (C) she (D) hers	
103.	The new software at Patel Industries has been working since it was installed last year. (A) reliable (B) to rely (C) more reliable (D) reliably	107.	Starting this August, Gavelton Bike Tours will be leading group cycling trips Paris to Berlin. (A) from (B) beside (C) along (D) after	
104.	Best practices in customer service are outlined the training handbook. (A) along (B) toward (C) over (D) throughout	108.	We hope to an agreement with Masor Cooper, Inc., within the next week. (A) reach (B) talk (C) reason (D) put	

TEST 10

- **109.** Factory-floor managers must submit an inspection report at the end ------ their shift.
 - (A) if
 - (B) to
 - (C) of
 - (D) as
- **110.** ----- a retail store, Seedum International will now sell merchandise only through its Web site.
 - (A) Sometimes
 - (B) Later
 - (C) Formerly
 - (D) Frequently
- **111.** Remarkably, neither Ms. Chen ------ Mr. Gillespie had been notified that the board meeting was canceled.
 - (A) or
 - (B) and
 - (C) with
 - (D) nor
- **112.** The new microwave soup containers are ----- than the previous ones.
 - (A) rigid
 - (B) most rigidly
 - (C) rigidly
 - (D) more rigid
- **113.** The Banly Tourism Society is ----- to present the first issue of its publication, *The Banly Quarterly*.
 - (A) regular
 - (B) general
 - (C) proud
 - (D) favorite
- **114.** Konixer Printers is conducting a thorough ----- of current requests for equipment upgrades.
 - (A) evaluate
 - (B) evaluation
 - (C) evaluator
 - (D) evaluative

- **115.** ----- the addition of 300 spaces, the ferry terminal's parking area is still full by 9:00 A.M. every day.
 - (A) Despite
 - (B) Across
 - (C) Besides
 - (D) Inside
- **116.** Justlox, Inc., is planning to ----- redesign Model 543Q with its partners in Britain to ensure a better product.
 - (A) collaboration
 - (B) collaborative
 - (C) collaboratively
 - (D) collaborate
- **117.** Each box of Lane Permanent Markers contains an ----- of surprising colors.
 - (A) assortment
 - (B) excitement
 - (C) account
 - (D) industry
- 118. We were pleased by the ----- and courteous reply we received from Astella Airlines concerning the change in itinerary.
 - (A) safe
 - (B) close
 - (C) clean
 - (D) prompt
- **119.** The rising employment rate is one factor contributing to ----- in the housing construction trade.
 - (A) grow
 - (B) growth
 - (C) grew
 - (D) grown
- **120.** The color of the new chairs was not ----- on the invoice.
 - (A) specify
 - (B) specified
 - (C) specifying
 - (D) specification

- **121.** Two hours is the ----- amount of time needed to complete the assignment. (A) minimum (B) temporary (C) bottom (D) durable 122. A successful digital marketing campaign has helped Fossler Electronics ----- its profit margins. (A) stabilized (B) stability

 - (C) stabilizing
 - (D) stabilize
- **123.** Applicants for the position of data manager are expected to have a minimum of three years' ----- experience.
 - (A) supervisors
 - (B) supervisory
 - (C) supervise
 - (D) supervises
- 124. The mayor's speech at Monday's business breakfast ----- and will be broadcast later this week.
 - (A) record
 - (B) recording
 - (C) being recorded
 - (D) was recorded
- **125.** The researchers ----- tested different formulas until the desired results were achieved.
 - (A) soon
 - (B) suddenly
 - (C) well
 - (D) repeatedly

- 126. Loan specialists at Newton Bank can help your company ----- equipment purchases.
 - (A) commit
 - (B) associate
 - (C) reserve
 - (D) finance
- 127. ----- our partnership with Shox Gym, we are able to provide employees with a free membership to the fitness center.
 - (A) After all
 - (B) Because of
 - (C) For this reason
 - (D) As long as
- **128.** Mr. Tran asked the department whether ----- could work overtime on Friday.
 - (A) anyone
 - (B) anywhere
 - (C) anyway
 - (D) anyhow
- 129. Canyonland Corporation will research the potential ---- of expanding its overseas market to East Africa.
 - (A) deadline
 - (B) availability
 - (C) profitability
 - (D) emphasis
- 130. Chef Lind's cookbook, ----- will be available next week, contains only dessert recipes.
 - (A) who
 - (B) what
 - (C) which
 - (D) whose

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following notice.

- 131. (A) outfitted
 - (B) will outfit
 - (C) is outfitting
 - (D) has been outfitting
- 132. (A) advanced
 - (B) an advance
 - (C) they advance
 - (D) advancement

- 133. (A) issues
 - (B) events
 - (C) openings
 - (D) investments
- **134.** (A) They must also pass a background check to be eligible for employment.
 - (B) Let Pro Unis design work uniforms for your company.
 - (C) You can now follow us on social media.
 - (D) We recently hired a new director of human resources.

Questions 135-138 refer to the following information.

WS Dental provides a full range of dental services at both offices. They are both open from 8 A.M. to 5 P.M., Monday through Friday. _____. Extended evening hours will be considered in the coming season.

- 135. (A) training
 - (B) expanding
 - (C) calling
 - (D) moving
- 136. (A) collection
 - (B) production
 - (C) performance
 - (D) convenience
- 137. (A) exception
 - (B) exceptions
 - (C) exceptional
 - (D) exceptionally

- **138.** (A) Our Finn Place office is also open on Saturday mornings.
 - (B) This area has a rich history and a vibrant downtown.
 - (C) The facility is comfortable, clean, and bright.
 - (D) Once there, take a right onto Mountain View Road.

To: jroux@xmail.com

From: josephbelle@perilleuxrealestate.com

Date: March 2

Subject: Your job inquiry

Dear Ms. Roux:

Your résumé ----- to me by a colleague. ----- We appreciate your interest in Perilleux Real Estate and will keep your ----- on file in case a full-time position opens up in the future.

-----, would you consider working for us part-time on a special project? Our CEO needs administrative support on an ambitious advertising campaign. The project should last until the end of July.

Kindly let me know if this opportunity interests you.

Sincerely,

Joseph Belle, Vice President Human Resources

- **139.** (A) to pass on
 - (B) will pass on
 - (C) is passing on
 - (D) was passed on
- **140.** (A) It was nice to meet you at the networking event.
 - (B) Our firm is now six years old.
 - (C) We are happy to have you as part of our team.
 - (D) Unfortunately, we do not have an open receptionist position.

- 141. (A) documents
 - (B) analysis
 - (C) descriptions
 - (D) reports
- **142.** (A) First of all
 - (B) As mentioned
 - (C) In the meantime
 - (D) In order that

Hurst Airlines Improves its Customer Service Offerings

- **143.** (A) devices
 - (B) positions
 - (C) materials
 - (D) regulations
- **144.** (A) It
 - (B) She
 - (C) They
 - (D) Either
- **145.** (A) to be
 - (B) that are
 - (C) they were
 - (D) having been

- **146.** (A) Unfortunately, we are changing our routes.
 - (B) Passengers should arrive two hours before a flight.
 - (C) We expect to hire more staff soon.
 - (D) This is especially true during peak operating times.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following job posting.



- **147.** What is included in the job posting?
 - (A) The location of Fuhr Realty Ltd.
 - (B) A starting date for the position
 - (C) A description of job responsibilities
 - (D) Information about employment benefits
- **148.** What qualification is necessary for the position?
 - (A) A degree in accounting
 - (B) A professional certification
 - (C) Experience as a manager
 - (D) Good computer skills

Questions 149-150 refer to the following text-message chain.

Mary Figueredo (10:03 A.M.)

Hi, Ben. Has your team started repairing the fences at the warehouse?

Benjamin Hunter (10:05 A.M.)

Hello, Mary. We'll get to it soon. We had some standing water in the entryway to clean up first.

Mary Figueredo (10:06 A.M.)

Do you think the roof might have sustained some damage during the rainstorm?

Benjamin Hunter (10:08 A.M.)

We actually located the source. It was a clogged drainpipe in the supply closet. As soon as that's cleared up, we'll take care of the fence. The roof seems fine.

Mary Figueredo (10:11 A.M.)

OK, sounds good, Ben. Thank you!



- **149.** What most likely is Mr. Hunter's profession?
 - (A) Receptionist
 - (B) Interior decorator
 - (C) Maintenance worker
 - (D) Security guard

- **150.** At 10:05 A.M., why does Mr. Hunter write, "We'll get to it soon"?
 - (A) His team will begin a task shortly.
 - (B) His team will continue a project.
 - (C) His team will arrive at a location quickly.
 - (D) His team will clean up some water.



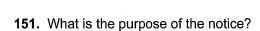
Attention Line 75 Riders



All Metrowestern passengers should be aware of the following temporary changes for bus line 75. Due to construction, service on Eighth Avenue between Taylor Street and Forbes Boulevard will be suspended during the following periods. We apologize for any inconvenience.

Monday, April 5, 10:00 A.M4:00 P.M.
Wednesday, April 7, 11:00 A.M4:30 P.M.
Friday, April 9, 6:30 рм.–10:00 рм.
Saturday, April 10, 9:00 A.M.—5:00 P.M.

As usual, all Metrowestern bus service ends at 11:30 P.M. All buses begin running again at 5:45 A.M. daily.



- (A) To introduce a new express bus route
- (B) To announce temporary changes in bus service
- (C) To report on the completion of a construction project
- (D) To request that riders avoid travel during peak hours
- **152.** According to the notice, when will the bus route be available?
 - (A) On April 5 at 11:30 A.M.
 - (B) On April 7 at 5:30 A.M.
 - (C) On April 9 at 3:00 P.M.
 - (D) On April 10 at 4:00 P.M.

Questions 153-154 refer to the following e-mail.

То:	Peter Burstein]	
From:	Calle Nilsson	j	
Subject:	Meeting rescheduled	Ī	
Date:	22 October		
Hi Peter,		A	
Next week's meeting needs to be rescheduled. The new office assistant, Martina, did not take into consideration that the clients' offices are located throughout the world and in a variety of time zones. Several would have had to stay after closing time in order to attend the meeting. I have already canceled the original meeting and sent apologies for the inconvenience. Could you please find time to review this with Martina? This is a task she will be performing regularly. I should have had you work with her before asking her to set up the appointment.			
Thank you,			
Calle Nilsson, Creatyx of Sw	Office Manager eden AB	₩.	

- **153.** Why did Ms. Nilsson send the e-mail?
 - (A) To set up an interview
 - (B) To suggest a new client
 - (C) To announce a new calendar system
 - (D) To request that an employee be trained
- **154.** What was wrong with the original time of the meeting?
 - (A) It was scheduled during an office holiday.
 - (B) It was not convenient for international clients.
 - (C) Ms. Nilsson was not available on that date.
 - (D) The room was being used by Mr. Burstein.

	E-mail			
To:	Bradley Watkins			
From:	Aiko Yamashita			
Subject:	New software			
Date:	April 4			
Bradley, I've come across a new software program that I think will be very useful for creating checklists to organize our projects. — [1] —. It's called Close Project, and it seems fairly easy to work with. — [2] —. Users log in to view a list of items that nee to be completed for each project they are working on. — [3] —. This helps to keep better track of the progress of each project. There's even a mobile application that allows users to take photographs to show an actual problem, such as a broken pipe.				

- [4] —. I've downloaded a sample program. Would you be interested in coming to my

office this afternoon to go through it with me? Let me know.

Aiko

- **155.** Why did Ms. Yamashita send the e-mail to Mr. Watkins?
 - (A) To reschedule an appointment
 - (B) To confirm that he has received a sample
 - (C) To inform him about a new product
 - (D) To find out whether he has completed a project
- **156.** What does Ms. Yamashita ask Mr. Watkins to do?
 - (A) Contact her
 - (B) Call a subcontractor
 - (C) Send some photographs
 - (D) Write some project notes

157. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"Then they check 'Completed' when each task is finished."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Questions 158-160 refer to the following announcement.

Win Free Juice for the Summer!

Here at Fresh Burst we want to celebrate the approaching summer! We'll reward the customer who comes up with a juice flavour that is brand-new. The lucky winner will receive a case of twenty-four 250 ml. bottles of the new juice every month from 1 July through 30 September! We'll also take photographs of you with your new juice to use in our advertising campaigns.

All you have to do is leave a comment describing your idea for a new flavour on our Fresh Burst social media page, then share your post with your friends. In your post, don't forget to include the creative name you've invented for your new juice!

The contest runs from 6 January until 14 February. The winner will be notified by 25 April. Please note that the competition is only open to people aged 18 and over. Please also note that we cannot accept entries that include logos, product names, or other materials that are copyrighted by other companies.

- **158.** What type of organization most likely is Fresh Burst?
 - (A) A local newspaper
 - (B) A photography studio
 - (C) A social media platform
 - (D) A beverage manufacturer
- **159.** When is the deadline to enter the competition?
 - (A) January 6
 - (B) February 14
 - (C) April 25
 - (D) September 30

- **160.** What is NOT a requirement for entering the competition?
 - (A) Being at least 18 years old
 - (B) Including a logo with the entry
 - (C) Sharing a post on social media
 - (D) Creating a name for the new product





Mergystic Industries (MI) Plant Operations Workflow

- 1. Trucks deliver materials to MI plant. Nonrecyclable items are removed; recyclables are put on a conveyor belt. Discarded items are transferred to trucks for landfill disposal.
- 2. Rotating discs lift out cardboard. Smaller items pass through the screen. Boxes are cleaned and flattened.
- 3. Paper passes under a low barrier to a holding area, while other objects continue on. Paper items are shredded.
- 4. A magnet removes metal objects from the conveyor belt. Metal objects are automatically sorted by type and crushed.
- 5. Glass items are manually removed from the belt. Glass objects are shattered.
- 6. An optical scanner separates plastics by type using a printed-on code. All processed items are sent to manufacturers as raw materials.
- **161.** What type of business most likely is Mergystic Industries?
 - (A) A manufacturing firm
 - (B) A package-printing company
 - (C) A recycling plant
 - (D) A shipping company
- **162.** According to the chart, what happens to cardboard boxes in the process?
 - (A) They are put behind a screen.
 - (B) They are cleaned.
 - (C) They are filled with products.
 - (D) They are crushed.

- **163.** What items are most likely removed from the conveyor belt at stage 4?
 - (A) Milk cartons
 - (B) Glass jars
 - (C) Steel cans
 - (D) Plastic bottles

Questions 164-167 refer to the following article.

New and Notable in Tarryville

Many in our small city thought we would never have a restaurant-delivery service.

[1]—. But thanks to two enterprising young people, we now have TVL Delivers! Alicia Kazarian and Theresa Cho were in their final year at the local university when they came up with their plan last May. "We were studying for exams one night and wanted to avoid going out for dinner. We were frustrated by the limited options available in Tarryville for food delivery. We wanted an easy way to find, order, and pay for our meals. — [2]—. But no such service existed here," said Ms. Cho.

In an effort to fill the food-delivery gap in Tarryville, TVL Delivers connects diners and restaurants on an online platform that serves each of their needs. — [3] —. Restaurants can reach a broader clientele, and customers can choose from an impressively diverse list of vendors, select and order their food, and pay through one of a number of online payment methods, all

from the convenience of their home or office. The restaurants partnering with TVL Delivers are spread across most of Tarryville's neighborhoods and offer food options to suit any budget. — [4] —. "We think we're off to a good start, but we already have improvements in mind," said Ms. Kazarian. "Some food-delivery services promise that orders will be delivered in as little as 30 minutes. We hope eventually to deliver within a specified time, but we need to ensure that all aspects of our service are working properly before officially making that promise."

The head of the Tarryville Business Council, Barry Porter, expressed enthusiasm for the new business. "Of course, I am always excited for a new business to open here in Tarryville. But this is a business that local residents have long wished for. And, with the recent opening of Crisley Office Park on the south side of the city, I am sure TVL Delivers will be a success."

- **164.** What is the purpose of the article?
 - (A) To review a restaurant that just opened
 - (B) To interview a famous Tarryville resident
 - (C) To report on the construction of a new city building
 - (D) To describe a recently launched business
- **165.** According to the article, what is NOT offered by TVL Delivers?
 - (A) Guaranteed delivery times
 - (B) Online menus
 - (C) Convenient payment options
 - (D) A variety of participating vendors

- **166.** What does Mr. Porter suggest about the businesses at Crisley Office Park?
 - (A) They will soon move to another location.
 - (B) They will order from TVL Delivers.
 - (C) Some of them will be restaurants.
 - (D) Some of them will hire local university students.
- **167.** In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"We also wanted to be able to choose from a range of cuisines and price points."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

3 November

Rhys Tomasen Hiring Manager Slepoy Marketing Ltd. Level 7, 500 Exeton Street Sydney, NSW 2000

Dear Mr. Tomasen,

I would like to thank you again for the opportunity to interview for the position of staff photographer with Slepoy Marketing. Although I am disappointed that I was not chosen, I enjoyed meeting you and your staff. Your decision to go with another candidate does not diminish my belief that your company is a first-rate marketing firm, which rightfully deserves the many awards it has won.

Incidentally, during our meeting you happened to mention your upcoming mountain-themed campaign as well as the fact that your company often hires freelance photographers. I will be traveling in Asia for the next three months, and plan to shoot landscape photographs that might be appropriate for this campaign. Should you be interested, I would be happy to send you some of those pictures.

Thanks again for meeting with me. I hope to have another opportunity to speak with you at this year's Graphic Arts Conference in Brisbane.

Sincerely,

Ye-Eun Whang Ye-Eun Whang

- **168.** Why did Ms. Whang send the letter?
 - (A) To decline a job offer
 - (B) To offer her services
 - (C) To inquire about a job opening
 - (D) To suggest a candidate for a position
- **169.** What is Ms. Whang's opinion of Slepoy Marketing?
 - (A) It is worthy of its many awards.
 - (B) It offers services that are in high demand.
 - (C) It has good hiring practices.
 - (D) It values staff collaboration.

- **170.** What does Ms. Whang want to send Mr. Tomasen?
 - (A) A list of references
 - (B) Some marketing ideas
 - (C) A conference program
 - (D) Some photographs
- **171.** When does Ms. Whang hope to see Mr. Tomasen again?
 - (A) At a second interview
 - (B) At a marketing meeting
 - (C) At a photography session
 - (D) At a professional conference

CHAT

Nora O'Byrne (9:36 A.m.) Ms. Klimek, I just purchased plane tickets to our presentation meeting with the Madrid retailer next week.

Anna Klimek (9:37 A.M.) Great. Did you manage to book a flight for Thursday?

Nora O'Byrne (9:37 A.M.) Yes, at 4:00 P.M. We'll arrive there in the evening, with enough time to rest before the Friday meeting. Back to Dublin on Saturday, as planned.

Anna Klimek (9:38 A.M.) Perfect. Could you also take care of travel insurance?

Nora O'Byrne (9:38 A.M.) To cover both health and merchandise examples?

Anna Klimek (9:39 A.M.) Yes, we're taking fabrics, designs, and a few selections from our line. Can you use the same insurance agent as last time?

Nora O'Byrne (9:40 A.M.) Mr. Daly, could you prepare an insurance package for Ms. Klimek and me? International travel, covering health and sample goods we will be bringing.

Fergal Daly (9:40 A.M.) With pleasure. Can I have your flight and baggage details?

Nora O'Byrne (9:41 A.M.) Next Thursday to Saturday. Dublin to Madrid and return, on Air Conaway. Lightweight baggage, mainly apparel and fashion accessories.

Fergal Daly (9:59 A.M.) OK, I've just forwarded you an electronic policy.

Nora O'Byrne (10:01 A.M.) Thank you! I've just provided my electronic signature. I'll wire the money now.

Fergal Daly (10:02 A.M.) Take your time. The insurance company allows two days, so you have until Wednesday.

Send

- **172.** In what industry do Ms. O'Byrne and Ms. Klimek most likely work?
 - (A) Insurance
 - (B) Advertising
 - (C) Clothing
 - (D) Health care
- **173.** When will a presentation probably be given?
 - (A) On Wednesday
 - (B) On Thursday
 - (C) On Friday
 - (D) On Saturday

- **174.** What are Ms. O'Byrne and Ms. Klimek planning to take on board the airplane?
 - (A) Customers' orders
 - (B) Training materials
 - (C) Heavy luggage
 - (D) Product samples
- **175.** At 10:02 A.M., what does Mr. Daly mean when he writes, "Take your time"?
 - (A) A payment does not need to be made immediately.
 - (B) A signature is not needed until next week.
 - (C) A document will be sent tomorrow.
 - (D) A flight has been delayed.

New Theatre Almost Ready

By Nigel Smith

LIVERPOOL (15 August)—Work is nearing completion on a new theatre, which will become the first new theatre in the city for the past 20 years. The Cricket Theatre, which is being built on the site of the former Fletcher shoe factory, will have an auditorium that can seat 400 patrons. The theatre will be operated by the Watts-Spicer Group, which owns three other theatres, two

in London and one in York.

The venue is expected to open in October, said Watts-Spicer's chairperson, Colin Watts. "We have just completed the longest stage of the project, which was slower than expected due to back-ordered seats from Australia. We are expecting to open with the musical *Backup* on 30 October." The Cricket Theatre will host a variety of productions, from traditional plays to special engagements with artists of all kinds.

Cricket Theatre's *Backup* Is Wonderful

By Clara Kennedy

LIVERPOOL (2 December)—The Cricket Theatre's first production, *Backup*, opened last night to a full house. Theatregoers were clearly delighted by this new musical, which is based on a true story. *Backup* follows Babette Jones, a young backup singer for famous musical acts, through her 23-year struggle to become a successful solo act. Liverpool native Tami McClure, as Ms. Jones, thrilled the audience with her wide-ranging vocals. Paul Robinson, who played her fearless manager, also put in a strong performance. Costume designer Sophie Wright's fashions were exquisite.

Backup's strong production values and the Cricket Theatre's reasonable ticket prices point to a long and successful future for this new theatre. Backup runs until 5 February at the Cricket Theatre.

TEST 10

- **176.** What is indicated about the Watts-Spicer Group?
 - (A) It runs multiple theaters.
 - (B) It owned the Fletcher shoe factory.
 - (C) It is an Australian company.
 - (D) It operates the oldest theater in the city.
- **177.** In the first article, the word "stage" in paragraph 2, line 4, is closest in meaning to
 - (A) phase
 - (B) platform
 - (C) scene
 - (D) presentation

- 178. What is implied about the Cricket Theatre?
 - (A) Its prices are very high.
 - (B) Its shows will mainly be musical comedies.
 - (C) Its expected opening was delayed.
 - (D) Its next production begins in January.
- **179.** According to the second article, what is indicated about *Backup?*
 - (A) It had low ticket sales.
 - (B) It disappointed the audience.
 - (C) Its story is fictional.
 - (D) Its story takes place over several decades.
- 180. Who is Ms. McClure?
 - (A) A performer
 - (B) A manager
 - (C) A costume designer
 - (D) A set designer

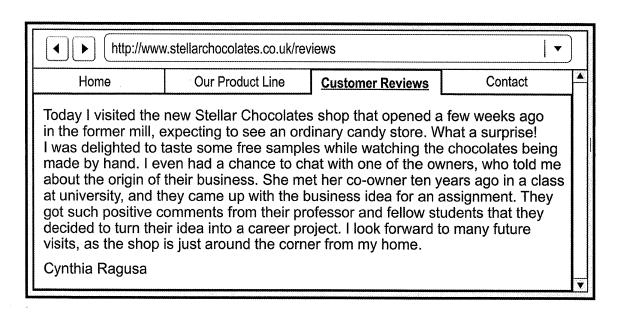
Questions 181-185 refer to the following article and online review.

KENT (26 February)—Stellar Chocolates is a local business offering a wide selection of handcrafted delicacies. With two shops in Kent, the business is well-known in the area. Recently, however, Stellar Chocolates gained national recognition by earning top awards from the Chocolate Council last month.

Stephanie Davidson, who co-owns the shops with Brian Markus, emphasises the sources and quality of Stellar Chocolates. "Before launching the business, Brian and I spent several months travelling to areas of the world known for quality cacao-bean production. We inspected the plants and learned about traditional harvesting and roasting processes," she said. In fact,

production started only after the co-owners had secured the finest ingredients for their products. They now incorporate a variety of other ingredients such as chili, basil, and even wasabi, to create a unique line of chocolates.

Demand for Stellar's line has continued to grow, and the firm expects to open a third shop in Bath later this year. Ms. Davidson noted that they have found additional space in an old mill to be converted for retail use. "The new shop will be our largest, and we plan to establish a mail-order business so that we can ship not just domestically but also internationally," she said.



- **181.** What is stated about Stellar Chocolates in the article?
 - (A) It sells a variety of items in addition to chocolates.
 - (B) It does most of its business through mail orders.
 - (C) It has been recognized for excellence in chocolate making.
 - (D) It has recently automated its manufacturing process.
- 182. What is indicated about Mr. Markus?
 - (A) He was interviewed for the article.
 - (B) He is a frequent customer.
 - (C) He met Ms. Davidson at university.
 - (D) He oversaw the conversion of the mill.

- **183.** In the article, the word "finest" in paragraph 2, line 11, is closest in meaning to
 - (A) healthiest
 - (B) best
 - (C) thinnest
 - (D) most common
- 184. What is suggested about Ms. Ragusa?
 - (A) She seldom eats chocolate.
 - (B) She used to work in a mill in Kent.
 - (C) She is a colleague of Ms. Davidson's.
 - (D) She lives in Bath.
- **185.** What is indicated about the newest Stellar Chocolates shop?
 - (A) Its opening was delayed.
 - (B) Its hours have been extended.
 - (C) It is located in a former post office.
 - (D) It offers complimentary samples.

Questions 186-190 refer to the following e-mail, Web page, and form.

To: Alex Gulin <alex.gulin@senmail.ca>

From: Kohek Apparel <orders@kohekapparel.com>

Date: August 27

Subject: Kohek Apparel order confirmation

Dear Alex:

Thank you for your online order from Kohek Apparel! Your order should arrive within 5–10 business days. See below for details:

Order Number: 96781

Deliver To: 22 Exeter Street, Toronto, M4B 1B3 CANADA

Order Summary:

Description	Item Number	Color	Size	Price
Jogging suit	P394	Charcoal gray	Large	\$78.00
Cotton shirt	S963	Bright white	Large	\$36.00
Wool sweater	SW852	Sky blue	Large	\$45.00
Fleece jacket	J109	Moss green	Large	\$65.00
			Tota	1 \$224.00

We appreciate your repeated business! To receive a coupon for 10 percent off your next order, visit our website and enter the promotional code RC008.

 \blacktriangleright

http://www.kohekapparel.com/returns

KOHEK APPAREL—Return Policy

Kohek Apparel strives to create high-quality, great-fitting items at a reasonable price. We want you to be completely satisfied with your order and would like to make the return process as easy as possible.

To return an item, request a shipping label by emailing customersupport@kohekapparel.com. A printable shipping label will be emailed to you. Once you receive it, place the item in the same box it arrived in, along with a completed return request form (found on the back of your invoice), and tape the shipping label to the box. If you no longer have the original box, place the item in a different box. Your purchase will be fully refunded once we receive the package.

Returns within the United States are completely free. For returns from Canada, a \$6 shipping charge will be deducted from your refund. From all other countries, the shipping charge is \$12.

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- 186. What is suggested about Kohek Apparel?
 - (A) It has added several new items to its inventory.
 - (B) It offers discounts to returning customers.
 - (C) It specializes in summer apparel.
 - (D) It does not ship items internationally.
- **187.** What do all of the items in Mr. Gulin's order have in common?
 - (A) They are made from the same material.
 - (B) They are the same price.
 - (C) They are manufactured in Canada.
 - (D) They are the same size.
- **188.** What do customers need to do when returning an item?
 - (A) Use a box of a specific size
 - (B) Submit a form online
 - (C) Print out a shipping label
 - (D) Use a specific delivery company

- **189.** What item is Mr. Gulin returning?
 - (A) A jogging suit
 - (B) A shirt
 - (C) A sweater
 - (D) A jacket
- 190. What is indicated about Mr. Gulin?
 - (A) He will be charged a return shipping fee.
 - (B) He is dissatisfied with the refund policy.
 - (C) He is going to order a replacement item.
 - (D) He will not buy clothes again from Kohek Apparel.

Kuraki Motors Canadian Dealer Annual Meeting Schedule for Friday, June 8

7:30 а.м.	Breakfast	East Ballroom
9:00 а.м.	Keynote Address CEO Katsuhiko Nakamuro	South Ballroom
10:30 а.м.	Kuraki Business Outlook Vice President Jiro Higa	South Ballroom
Noon	Lunch	East Ballroom
1:30 р.м.	New Product Debuts Chief Designer Yuna Yamashita	South Ballroom
4:00 р.м.	Dealer-Led Seminars: The Modern Dealership Digital Campaigns	Mara Room Flora Room
6:00 р.м.	Dinner	East Ballroom

Canadian Dealer Meeting

By Josie Hopkins, Kuraki Now Staff Writer

Executives from Kuraki Motors returned to Toronto for an annual meeting of the nearly 1,000 Canadian representatives of the brand. The two-day event kicked off on Friday morning with CEO Katsuhiko Nakamuro, who gave a keynote address highlighting progress on the company's new manufacturing plant in Toronto. He was followed by Vice President Jiro Higa detailing increased production levels and expected growth. Attendees then had the opportunity to attend two days of seminars. But the highlight of the event was the unveiling of two new models, the sleek Daino sedan and Kuraki's new hybrid, the Pura. The models will be rolling into dealerships in August.

Kuraki Motors Canadian Dealer Annual Meeting—Survey Form

Thank you for attending this year's dealer meeting. We would appreciate your feedback. Please use the following rating scale to rate each of the seminars you attended.

Rating Scale: 4 = excellent; 3 = very good; 2 = satisfactory; 1 = poor

Seminars	Rating
The Modern Dealership	4
Digital Campaigns	n/a
Proven Methods to Attract Salespeople	4
Internet Sales Success	n/a
The Business Model of the Future	n/a
Standing Out from the Competition	4

Comments:

The seminars on both days were informative as always. I wish that some were not scheduled at the same time and that more were offered before lunch on Saturday. Some of my colleagues were unable to stay for the afternoon sessions.

Name: Howard Gellman

- **191.** In which location did Kuraki's senior executives make presentations?
 - (A) East Ballroom
 - (B) South Ballroom
 - (C) Mara Room
 - (D) Flora Room
- **192.** What is one purpose of the article?
 - (A) To summarize the events that took place at an annual meeting
 - (B) To review the features of a new car model
 - (C) To provide details about seminars being offered
 - (D) To announce the promotion of Mr. Nakamuro
- **193.** When were the Daino and the Pura most likely introduced to meeting attendees?
 - (A) At 7:30 A.M.
 - (B) At 9:00 A.M.
 - (C) At 1:30 P.M.
 - (D) At 6:00 P.M.

- 194. What is indicated about Mr. Gellman?
 - (A) He attended a seminar on Friday.
 - (B) He left before lunch on Saturday.
 - (C) He works in digital advertising for Kuraki.
 - (D) He plans to lead a seminar at next year's meeting.
- **195.** What is Mr. Gellman's complaint about the seminars?
 - (A) They were too long.
 - (B) The topics were boring.
 - (C) It was not possible to attend them all.
 - (D) He did not like the presenters.

Creative Tech Conference

Join us for the Tenth Annual Creative Tech Conference. Explore the latest technologies with the top innovators in their fields. Enjoy a full day of presentations, workshops, discussions, and exhibitions, culminating with a keynote address by Ayana Gonzalez, the founder of Grutenhur Tech.

May 12, 9 A.M.—6 P.M. Bondal University 22 Markus Street Ione, California

Purchase tickets online at www.creativetechcon.com/tickets.

Interested in being a sponsor? See the attached sponsor benefits brochure.

Creative Tech Conference Sponsor Benefits

We couldn't run the Creative Tech Conference without the help of sponsors. In addition to supporting entrepreneurs and innovators, sponsorship is a great way to get the name of your business out to our 500+ attendees in various tech fields. See below for sponsorship levels.

Innovator-\$5,000

- Your company's logo on a large banner displayed during the keynote address
- Free four-hour exhibitor booth
- Your company's logo featured on our Web site and conference program
- Half-price tickets for all employees that attend the conference

Creator-\$3,000

- Your company's logo on a large banner displayed during the final reception
- Free four-hour exhibitor booth
- Your company's logo featured on our Web site and conference program

Entrepreneur-\$2,000

- Your company's logo featured on our Web site and conference program
- Free four-hour exhibitor booth

Patron-\$1,000

• Your company's logo featured on our Web site and conference program

Please contact sponsors@creativetechconference.com for more information.

E-mail All Orlavel Analytics Staff To: From: Edsel Skyers Subject: Creative Tech Conference Date: May 2 Dear Staff, I hope you will attend the Creative Tech Conference on May 12. It is taking place nearby at Bondal University. I have gone the past two years, and it is a great way to network and stay informed about the newest trends in our field. And because we are a sponsor of the event, our employees receive a discount on tickets. Plus, as some of you may know, the keynote speaker is a former employee! Let me know if you have any questions. Edsel Skyers Product Development Director Orlavel Analytics

- **196.** What does the invitation state about the Creative Tech Conference?
 - (A) It is organized by university professors.
 - (B) University students can request free tickets.
 - (C) It is a one-day conference.
 - (D) This is the first year the conference will take place.
- **197.** According to the brochure, what is a benefit of sponsoring the conference?
 - (A) Sponsors can give a presentation at the conference.
 - (B) Sponsors are invited to a special reception.
 - (C) Sponsors can advertise their business to potential customers.
 - (D) Sponsors get free product samples.

- 198. Why did Mr. Skyers write the e-mail?
 - (A) To introduce his staff to a new employee
 - (B) To encourage his staff to attend an event
 - (C) To tell his staff about new technology
 - (D) To announce a research partnership with a university
- 199. What is indicated about Ms. Gonzalez?
 - (A) She is a sponsor of the Creative Tech Conference.
 - (B) She lives in Ione, California.
 - (C) She opened a business 10 years ago.
 - (D) She previously worked for Orlavel Analytics.
- 200. What type of sponsor is Orlavel Analytics?
 - (A) Innovator
 - (B) Creator
 - (C) Entrepreneur
 - (D) Patron

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.