

**LISTENING TEST**

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

**PART 1**

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

**Example****Sample Answer**

- (A) (B) (C) (D)

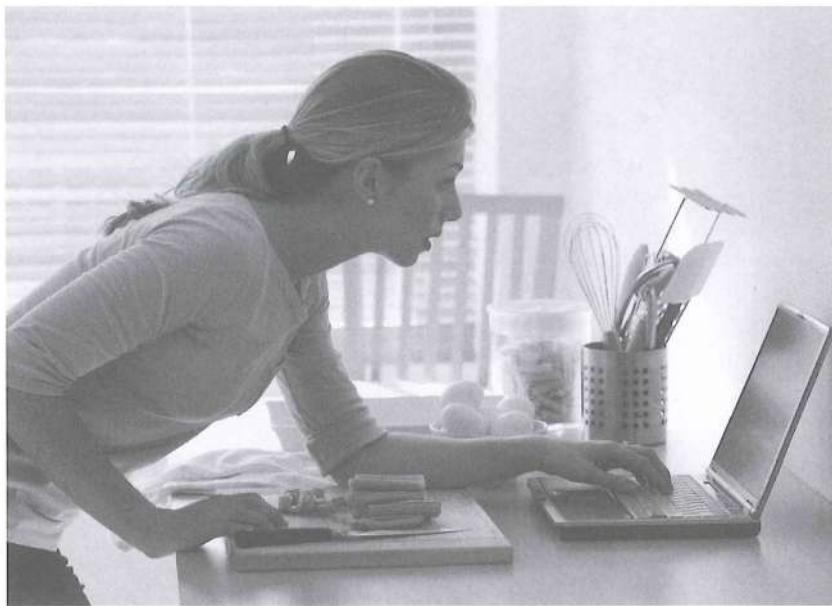


Statement (B), "They're looking at the document," is the best description of the picture, so you should select answer (B) and mark it on your answer sheet.

1.



2.



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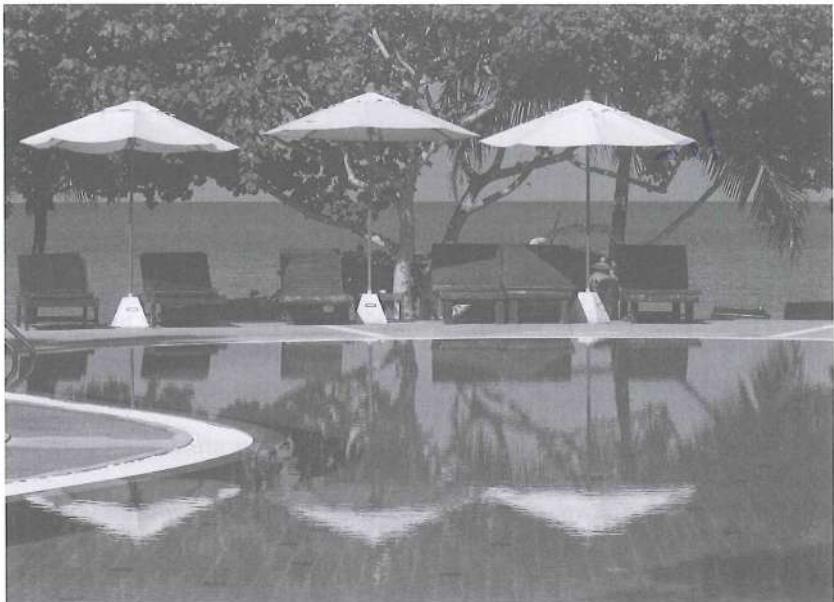
3.



4.



5.



6.



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## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
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21. Mark your answer on your answer sheet.
22. Mark your answer on your answer sheet.
23. Mark your answer on your answer sheet.
24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

### PART 3

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. Which department does the man most likely work in?

(A) Human Resources  
(B) Accounting  
(C) Marketing  
(D) Technical Support

33. What is the woman unable to do?

(A) Contact a client  
(B) Write an e-mail  
(C) Access a file  
(D) Purchase a laptop computer

34. What does the man suggest doing?

(A) Stopping by his office  
(B) Enrolling in a class  
(C) Replacing a part  
(D) Reading a manual

35. Why is the man calling?

(A) To request a payment  
(B) To confirm an order  
(C) To offer a room upgrade  
(D) To advertise a product

36. What does the woman inquire about?

(A) An additional fee  
(B) Valet parking  
(C) Local amenities  
(D) A warranty period

37. What does the woman say she will do?

(A) Pay by credit card  
(B) Compare options  
(C) Take pictures  
(D) Rearrange her schedule

38. Why is the man calling?
- (A) To cancel an order
  - (B) To ask for advice
  - (C) To purchase an air conditioner
  - (D) To schedule an appointment
39. How long has the man most likely used the air conditioner?
- (A) About a day
  - (B) About a week
  - (C) About a month
  - (D) About a year
40. What information does the woman request?
- (A) The year of production
  - (B) Contact information
  - (C) A model number
  - (D) The date of purchase
- 
41. What type of event are the speakers discussing?
- (A) A fundraiser
  - (B) A workshop
  - (C) An anniversary
  - (D) A music festival
42. What is the woman concerned about?
- (A) Reserving tickets
  - (B) Finding a parking space
  - (C) Arriving on time
  - (D) Accommodating more attendees
43. How is the event different from the one held last year?
- (A) There will be a family ticket option.
  - (B) A shuttle bus will be available.
  - (C) No cameras will be allowed.
  - (D) A different place will be used.
- 
44. How did the man find out about the yoga class?
- (A) From a public posting
  - (B) From a co-worker
  - (C) From the woman
  - (D) From a company's website
45. Why can't the woman attend the yoga class?
- (A) She hurt her back.
  - (B) She can't afford the fee.
  - (C) She has to take care of her children.
  - (D) She attends a different class.
46. What will the woman do next month?
- (A) Apply for a new job
  - (B) Watch the man's jazz dance
  - (C) Appear in a performance
  - (D) Register for a class
- 
47. Who most likely is the woman?
- (A) A customer service representative
  - (B) A travel agent
  - (C) A fashion designer
  - (D) An event coordinator
48. According to the woman, why can't the item be refunded immediately?
- (A) A computer system is not working.
  - (B) A manager is absent.
  - (C) It has already been sent.
  - (D) The man is not eligible for a refund.
49. What does the woman say she will do?
- (A) Offer a discount
  - (B) Send an e-mail
  - (C) Provide a product catalog
  - (D) Contact a manager
-

- 50.** Why was it hot inside the office?
- The air conditioner was on.
  - The air conditioner was broken.
  - There is no air conditioning.
  - The air conditioner had been off.
- 51.** What is the man's problem with the office?
- There was no public transport close by.
  - The carpet was not clean.
  - The contract is not signed.
  - The office is too small.
- 52.** How does the woman respond to the man's problem?
- She tells him they are putting in new carpets.
  - She tells him that the carpets aren't dirty.
  - She prepares the contract for tomorrow.
  - She shows him another office.
- 
- 53.** What are the speakers discussing?
- A real estate deal
  - The condition of the property
  - Negotiating a contract
  - Renovating the property
- 54.** Why does the woman say "I've had several other offers that are higher than that from other real estate agents"?
- To offer a contract
  - To negotiate a higher price
  - To settle a deal
  - To recommend a realtor
- 55.** Why is the woman pleased?
- Because she completed her work
  - The renovations will go ahead.
  - She found a new realtor.
  - The realtor will pay more money.
- 
- 56.** Where do the speakers most likely work?
- A research facility
  - A legal firm
  - A construction company
  - A pharmacy
- 57.** What does the man mean when he says "I've been meaning to visit him"?
- He has already visited him.
  - He knows that he should have visited him.
  - He will visit him tonight.
  - He forgot about it.
- 58.** What will the woman include in her e-mail?
- When to visit Joseph
  - The contract details
  - Joseph's phone number
  - The lawyer's documents
- 
- 59.** What kind of work are the men doing?
- Remodeling the foyer
  - Renovating the bathrooms
  - Repainting the foyer
  - Renovating the kitchen
- 60.** What can the man explain?
- Why she has a low budget
  - Why the price is above her budget
  - Why the foyer isn't ready to be painted
  - Why the foyer is peeling
- 61.** When does the woman want the men to begin work?
- The second week of September
  - Anytime during August
  - After August
  - The first Saturday of August
- 

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Nutrition Information	
Serving Size: 150 grams	
Calories	200
Fat	5 grams
Protein	10 grams
Sugar	28 grams

Frankie's Dry Cleaning	
Fabric	Price
Polyester	\$10
Cotton	\$12
Wool	\$20
Silk	\$30

62. What is the woman trying to do?
- (A) Gain some weight  
 (B) Eat foods with more sugar  
 (C) Skip breakfast  
 (D) Lose some weight
-  63. Look at the graphic. Which ingredient is the woman concerned about?
- (A) Fat  
 (B) Sugar  
 (C) Protein  
 (D) Eggs
64. What does the man recommend the woman do?
- (A) Have some bacon and eggs  
 (B) Just drink coffee in the morning  
 (C) Don't eat breakfast  
 (D) Have coffee and eggs
65. What does the man say he will do on the weekend?
- (A) Go on a vacation  
 (B) Host a business lunch  
 (C) Go on a business trip  
 (D) Get some new suits
-  66. Look at the graphic. What is the suit made of?
- (A) Polyester  
 (B) Silk  
 (C) Cotton  
 (D) Wool
67. What does the woman say she will do?
- (A) She won't do it for twenty dollars.  
 (B) She will do it for twenty dollars.  
 (C) She will do it for more than twenty dollars.  
 (D) She will do it by next week.

## Franklin Towers

First Floor: Trinity Construction  
Second Floor: Mullberry & Co.  
Third Floor: Olive Cosmetics  
Fourth Floor: Torrenz Inc.

68. Who most likely are the speakers?
- (A) Plumbers
  - (B) Office workers
  - (C) Electricians
  - (D) Carpet cleaners
69. Look at the graphic. Where is the woman currently working?
- (A) Trinity Construction
  - (B) Mullberry & Co.
  - (C) Olive Cosmetics
  - (D) Torrenz Inc.
70. What does the woman ask the man to do?
- (A) Install some piping in the wall
  - (B) Install some cables in the ground
  - (C) Install some cables in the roof
  - (D) Install some new software on the computers

#### PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Why is the speaker calling?  
(A) To order delivery food  
(B) To advertise a cooking class  
(C) To report a problem  
(D) To make a reservation
72. What will the speaker celebrate next week?  
(A) A birthday  
(B) A promotion  
(C) A retirement  
(D) A wedding
73. What does the speaker want the listener to do?  
(A) Contact some guests  
(B) Decorate a space  
(C) Meet special dietary needs  
(D) Prepare an estimate
74. What does the factory produce?  
(A) Appliances  
(B) Clothes  
(C) Toys  
(D) Shoes
75. What is special about the factory?  
(A) Its size  
(B) Its production method  
(C) Its automated machines  
(D) Its location
76. What will listeners do at the end of the tour?  
(A) Participate in a hands-on experience  
(B) Receive a free product sample  
(C) Have refreshments  
(D) Return to the tour bus

77. What will happen next week?
- (A) A budget proposal
  - (B) A business event
  - (C) A performance evaluation
  - (D) A shareholders' meeting
78. What benefit does the speaker mention?
- (A) Fewer complaints
  - (B) Reduced travel time
  - (C) Access to clients
  - (D) Strengthened security
79. What are the listeners asked to do?
- (A) Delete unnecessary data
  - (B) Submit a report
  - (C) Contact clients directly
  - (D) E-mail an order confirmation
- 
80. Who most likely are the listeners?
- (A) Professional novelists
  - (B) University professors
  - (C) Potential writers
  - (D) Prospective clients
81. What are the listeners asked to do?
- (A) Fill out a questionnaire
  - (B) Attach a name tag
  - (C) Introduce themselves
  - (D) Read a book
82. Who is Natasha Marsh?
- (A) An athlete
  - (B) A children's author
  - (C) An event organizer
  - (D) A guest speaker
- 

83. According to the speaker, what is happening today?
- (A) A new product is being released.
  - (B) The store is closing down.
  - (C) Their staff is all quitting.
  - (D) The company is recording a commercial.

84. (NEW) What does the speaker mean when she says "you'd think they were giving the shoes away"?
- (A) The store is giving the shoes away.
  - (B) There are a lot of people waiting to buy the product.
  - (C) They ran out of stock.
  - (D) A few people were upset about the product.

85. According to the speaker, what is WingTip offering on the first day of sales?
- (A) 10% discount
  - (B) A new pair of headphones
  - (C) Free shoes
  - (D) Special edition shoes
-

86. According to the speaker, how can we see the value of Mr. Hardwell's work?

(A) He has paintings on his walls.  
(B) He has a lot of pictures on his walls.  
(C) He has a lot of fan mail in his office.  
(D) He has a special award on his desk.

NEW

87. Why does the speaker say, "I think it's safe to say that Mr. Hardwell should leave some room on his walls"?

(A) To discuss another issue  
(B) To suggest he is going to continue doing more work  
(C) To recommend a friend to him  
(D) To make sure the audience is familiar with him

88. What will Mr. Hardwell do today?

(A) Share some of his business knowledge  
(B) Preview the book and show some video  
(C) Read some excerpts from his book  
(D) Read a chapter from his book

- 
89. Where does the speaker most likely work?

(A) Lawyers office  
(B) Fashion company  
(C) Airline company  
(D) Accounting firm

NEW

90. Why does the speaker say "I was out of town on a business trip"?

(A) To explain why he hadn't called  
(B) To arrange an appointment  
(C) To sign the contract  
(D) To discuss the building plan

- 
91. What does the speaker offer to the woman?

(A) A free plane ticket  
(B) Another portfolio  
(C) A deposit for rent  
(D) A possible contract

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Order form 5521673  
Customer: Winbox Computers

Item	Quantity
Cold meat tray	3
Mixed salad plates	5
12 pack bread rolls	2
Cutlery sets	10

92. What type of event is being catered?

(A) A business dinner  
(B) A business luncheon  
(C) A corporate breakfast  
(D) An annual picnic

93. Look at the graphic. Which items were not changed?

(A) Cold meat trays and mixed salad plates  
(B) 12 pack of bread rolls  
(C) Cutlery sets  
(D) Cutlery sets and bread rolls

- 
94. What is the listener asked to do?

(A) Send an email confirmation  
(B) Call the man to confirm the change  
(C) Don't change the order  
(D) Cancel the whole order

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95. Who most likely is the speaker?
- President of the Maryland Florist Association
  - President of the annual Florist Convention
  - President of the tulip garden
  - President of the rest area
- (NEW)**
96. Look at the graphic. Where will the listeners go first?
- The aviary
  - Begonia Street
  - Dragon Lake
  - Azalea Road
97. What does the speaker encourage listeners to do before they leave?
- Visit the tulip garden
  - Buy some flowers
  - Pick some roses
  - Visit the aviary

## HEIRLOOM TOMATOES!

Prices are per pound~

Black Cherry	\$1.09
Brandywine	\$1.39
Black Krim	\$2.64
Amana Orange	\$1.30

98. When will the special sale be over?

- Monday
- Saturday
- Sunday
- It is weekly.

99. What is indicated about Granville Produce?

- They have a wide variety of potatoes.
- They highlight their heirloom tomatoes.
- They are an inexpensive grocer.
- They have been in business for several years.

**(NEW)** 100. Look at the graphic. Why is the Brandywine such a good deal?

- It is cheaper than the Black Krim.
- It is a delicious tomato.
- It is normally over a dollar more expensive per pound.
- It is normally not in season.

This is the end of the Listening test.