## MỤC LỤC

GRAMMAR PART 5 & 6	2
UNIT 1: DANH TỪ (NOUN)	3
UNIT 2: TÍNH TỪ (ADJECTIVE)	6
UNIT 3: TRẠNG TỪ (ADVERB)	9
UNIT 4: SO SÁNH, GIỚI TỪ & LIÊN TỪ (COMPARISON, PREPOSITION & CONJUNCTION)	12
UNIT 5: ĐẠI TỪ (PRONOUN)	15
UNIT 6: ĐỘNG TỪ & THÌ (VERB & TENSE)	18
UNIT 7: CHỦ ĐỘNG, BỊ ĐỘNG (ACTIVE & PASSIVE)	24
UNIT 8: ĐỘNG TỪ NGUYÊN MẪU CÓ TO, DANH ĐỘNG TỪ, PHÂN TỪ (TO-INFINITIVE, GERUND, PARTICIPLE)	27
UNIT 9: MỆNH ĐỀ TRẠNG NGỮ (ADVERB CLAUSE) & CÂU ĐIỀU KIỆN (CONDITIONAL SENTENCE)	47
UNIT 10: MỆNH ĐỀ QUAN HỆ (RELATIVE CLAUSE)	57
UNIT 11: MỆNH ĐỀ DANH NGỮ (NOUN CLAUSE)	62
READING PART 7	72
UNIT 12: CÂU HỎI TỔNG QUAN (OVERVIEW QUESTIONS)	73
UNIT 13: CÂU HỎI THÔNG TIN (INFORMATION QUESTIONS)	84
UNIT 14: CÂU HỎI NOT/TRUE (NOT/TRUE QUESTIONS)	94
UNIT 15: CÂU HỎI SUY LUẬN (REFERENCE QUESTIONS)	104
UNIT 16: CÂU HỎI TỪ ĐỒNG NGHĨA (SYNONYM QUESTIONS)	114
UNIT 17: BÀI ĐỌC ĐƠN: THƯ & E-MAIL (LETTER & E-MAIL)	124
UNIT 18: BÀI ĐỌC ĐƠN: QUẢNG CÁO (ADVERTISEMENT)	134
UNIT 19: BÀI ĐỌC ĐƠN: NIÊM YẾT & THÔNG BÁO	141
UNIT 20: BÀI ĐỌC ĐƠN: BÀI BÁO & BÁO CÁO	150
UNIT 21: BÀI ĐỌC ĐƠN: THƯ NHẮN	162
UNIT 22: BÀI ĐỌC ĐƠN: ĐOẠN THÔNG TIN	170
UNIT 23: BÀI ĐỌC ĐƠN: CÁC DẠNG BÀI ĐỌC ĐƠN KHÁC	178
UNIT 24: BÀI ĐỌC KÉP: THƯ & E-MAIL	189
UNIT 25: BÀI ĐỌC KÉP: QUẢNG CÁO	199
UNIT 26: BÀI ĐỌC KÉP: THÔNG BÁO	207
UNIT 27: BÀI ĐỌC KÉP: BÀI BÁO	215
UNIT 28: BÀI ĐỌC KÉP: CÁC DẠNG BÀI ĐỌC KÉP KHÁC	223

# GRAMMAR PART 5 & 6

#### UNIT 1: DANH TÙ (NOUN)

#### I. LUYỆN TẬP TRÊN LỚP

- **01.** If both parties agree to the terms, we can finalize the contract.
- **02.** The terms of the contracts obligate us to work for at least one month.
- **03.** The work was done according to our specifications.
- **04.** There was no comparison in the quality of the two brands.
- **05.** Our highest priority is customer satisfaction.
- **06.** The good reputation of the manufacturer inspired Maria Jose to try the new product.
- **07.** Yoko feared the professor's evaluation of her business plan.
- **08.** Registration is a detail-oriented and crucial part of running any meeting.
- **09.** The power failure caused the system to shut down.
- **10.** The company will initiate its new products at the beginning of the year.
- **11.** The programmer spent three days searching for the bug in his code.
- **12.** It is your responsibility to review your own work before sending it out.
- **13.** The worker gained expertise over the years and was promoted to a higher position.
- **14.** Interviewers often ask candidates about their strengths and weaknesses.
- **15.** The trainer stayed after the meeting to answer any questions.
- **16.** The music store expanded its selection by offering more classical music on compact discs.
- **17.** We take pride in fulfilling customers' unusual requests.
- **18.** These scanned documents need to be returned to their original owners.
- **19.** The profits exceeded all expectations.
- **20.** I am committed to keeping the money in my pension fund until I retire.
- 21. Some people are conservative investors and take few risks with their money.

- **01.** The man canceled his magazine subscription and got his money back.
- **02.** We must negotiate a new contract with our Internet service provider.
- **03.** The store's poor location did not help it attract customers.
- **04.** A good director of marketing can find a way to sell even an unattractive product.
- **05.** Juan protected the warranty by taking excellent care of his lawn mower.
- **06.** Our assignment is to develop a cogent business plan.
- **07.** Nobody could understand the seating arrangement.
- **08.** To gain access to the computer lab, all users must have a valid ID.
- **09.** We looked into the affordability of placing a scanner at each designer's desk.
- **10.** We appreciate the time that you have put into this project, but we need to see more positive results.
- **11.** In order to be valid, the contents of the petition need to be printed at the top of each page that will contain signatures.
- **12.** The former marketing director is a good match for this position in public relations.
- **13.** Her hesitation about accepting the job made the department wonder if she was really interested.
- **14.** The purpose of the demonstration is to generate interest in the new product.
- **15.** The employee prepared a list of her accomplishments to share with her supervisor so that she could negotiate a higher salary.
- **16.** We are going to diversify our product line and start selling software as well as computers.
- **17.** Accounting is a popular field of study.
- **18.** If you have overpaid your income taxes, you will get a refund at the end of the year.
- 19. Attendance at tomorrow's meeting is optional for the people working in this department.
- **20.** Customers' perception of quality is often based on their experience with a given store or brand.

#### UNIT 2: TÍNH TỪ (ADJECTIVE)

#### I. LUYỆN TẬP TRÊN LỚP

- **01.** The factory managers have a moral and legal obligation to provide a safe work site.
- **02.** We have not chosen a specific location for the reunion.
- **03.** He ran a study of the use of consumable goods.
- **04.** The densely encoded programming was demonstrative of the computer language of the area.
- **05.** Any association with the former company will put us in a negative light.
- **06.** The planning committee was very selective about who received invitations.
- **07.** Although our system is working at capacity, the amount of information being processed is not reducible.
- **08.** We need a practical solution to this common problem.
- **09.** A replacement for this damaged computer will not be cheap.
- 10. Our carpenters are skilled in everything from cabinetry to furniture making.
- **11.** The company is proud of our team's accomplishments.
- **12.** The applicant was hesitant to explain his reasons for leaving his last job.
- **13.** In order to succeed in this business, you must be persistent.
- **14.** As contributors to the company's outstanding year, all employees will receive an additional holiday bonus.
- **15.** I prefer this sweater because it is comfortable.
- **16.** Ankle-high boots are mandatory with that skirt.
- **17.** This machine is not functional; we need to purchase a new one.
- **18.** The new clients found the company's reputation imposing.
- **19.** According to the numbers we have compiled, sales remained flat in the second quarter.
- **20.** The financial project was time-consuming and challenging.

- **01.** He finished his obligatory military service, and then joined his father on the orange farm.
- **02.** His competitive character made him quite successful in his department.
- **03.** After long consideration, Andrew decided that the five-year warranty would be sufficient.
- **04.** The conference center manager was extremely accommodating and tried to make our stay pleasant.
- **05.** Attendance was low for this year's annual meeting.
- **06.** We failed to tell you that your records were deleted.
- **07.** The intern felt appreciated, like a member of the team.
- **08.** Well-established procedures are often difficult to verbalize.
- **09.** The internet is revolutionary in how it has changed the way we communicate.
- 10. His revised memo was easy to read.
- **11.** He found himself overqualified for the entry-level position.
- **12.** The applicant was well dressed and presentable.
- **13.** I should take lessons from Mr. Tarsa; he is such a skilled negotiator.
- **14.** As the main promoter of the products, Ms. Rose was responsible for the marketing campaign.
- **15.** The expanded inventory is great, but it is hard to find room to store it.
- **16.** The store's buyer is aggressive about finding unique, high-quality merchandise.
- **17.** This paperwork is integral to our ability to track packages.
- **18.** The mention of layoffs made us worry.
- **19.** The merchandise is returnable as long as you have your receipt.
- **20.** The new project is a collaborative effort among several departments.

#### **UNIT 3: TRẠNG TỪ (ADVERB)**

#### I. LUYỆN TẬP TRÊN LỚP

- **01.** I assured you that our drug-testing policy is applied fairly.
- **02.** The analyst was able to consume new information quickly.
- **03.** A different allocation of resources could certainly strengthen the R&D department.
- **04.** The vagrant had to be physically removed from the building.
- **05.** The new computer program was extremely popular, and people asked for it at all the stores.
- **06.** Technically, she was fired from her job.
- **07.** The applicant confidently walked into the interview, sat down, and began to talk about himself.
- **08.** She approaches problems flexibly, looking at the situation from every different angle.
- **09.** The meeting went smoothly, and the contract was signed without any disagreements.
- **10.** We can rely on our shipper to pack large, fragile items carefully.
- **11.** If we work efficiently, we may be done by midnight.
- 12. We spent our money cautiously because we were not sure we would be able to borrow more.
- **13.** The company has been successful because it has invested wisely in its resources.
- **14.** All of our company's products must be uniformly labeled.
- **15.** It is important to carefully supervise the collection of research data to ensure its accuracy.
- **16.** I am really excited about trying out this new restaurant.
- **17.** The tasty appetizers were elegantly served from silver platters.
- **18.** The airline's planes were easily distinguishable by the bright logo on the planes' tails.
- **19.** We are advancing steadily toward our goal of improving customer service at every hotel in the chain.
- 20. It is urgent to order those concert tickets as soon as possible because they will sell out quickly.

- **01.** Writers usually receive a cancellation fee even if their articles are not published.
- **02.** The hotel's register showed that only half the members had arrived.
- **03.** Unfortunately, she ignored the warning about the virus.
- **04.** No employee should be verbally reprimanded in front of their peers.
- **05.** That hard disk is not easily replaceable.
- **06.** The company's recruitment resulted in ten highly qualified new employees.
- **07.** The generator goes on automatically when the electricity goes off.
- **08.** The no-food-drink rule is strictly enforced in the bookstore.
- **09.** Luckily, the leak from the roof did only minimal damage to the inventory in the stockroom.
- **10.** If you are sufficiently certain that the crate is in this room, I will check them one by one.
- **11.** The numbers in the computer should accurately reflect the actual numbers available on the shelf or in the warehouse.
- **12.** Your signature can be electronically recorded to be verified later.
- 13. I am sorry for the disruption, but this phone call is very important.
- 14. Most problems can be easily solved by the application of logic.
- 15. An ice-cold drink seems very appealing on a hot day.
- **16.** The special ingredients made the dish very flavorful.
- 17. Although the customer was rude and loud, the waiter handled the situation very professionally.
- **18.** A good travel agent can help you plan your trip economically.
- **19.** Our manager instructed us that the current room rates would be quotable only until the end of the month.
- **20.** The errors on my insurance statement were caught and suitably fixed.

# ÔN TẬP: DANH TỪ, TÍNH TỪ, TRẠNG TỪ

<b>01.</b> Ms. Handa was unable to express her for all that her colleagues had done	<b>07.</b> The projected financial statement demonstrated to Susan that her business had
for her.	a chance of increasing its profit over
(A) appreciation	the next two quarters.
(B) appreciated	(A) realistic
(C) appreciating	(B) realist
(D) appreciates	(C) realistically (D) reality
<b>02.</b> The company hired a professional	. , ,
to fill the vacant positions.	08. The product development team were
(A) recruited	that the competition would produce a
(B) recruiting	similar product and get it on the market before
(C) recruitment	they did.
(D) recruiter	(A) anxious
	(B) anxiously
<b>03.</b> We felt about applying for such a	(C) anxiousness
large loan.	(D) anxiety
(A) cautiously	00 For most poople Samos is with
(B) caution	<b>09.</b> For most people, Samco is with computer chip production.
(C) cautioning	
(D) cautious	(A) associate
	(B) associated
<b>04.</b> The signatures on the were not	(C) associating
all legible because rain had caused the ink to	(D) association
run.	40 The stitude of the stoff is one of
(A) petition	<b>10.</b> The attitude of the staff is one of
(B) petitioning	the keys to a restaurant's success.
(C) petitioners	(A) professional
(D) petitioned	(B) professionalism
	(C) profession
<b>05.</b> In order to scan the bar code, you need to	(D) professionally
sweep the bar code in front of the	44 1 13 1
scanner.	11. Let's order so we can all get
(A) directly	what we want for lunch.
(B) direct	(A) individualize
(C) direction	(B) individualist
(D) directed	(C) individually (D) individual
<b>06.</b> After each, you need to reread	(-)
what you have written and note your	<b>12.</b> When a problem recurs, it is time
suggestions for changes.	to reexamine the process.
(A) revise	(A) frequent
(B) revised	(B) frequency
(C) revision	(C) frequently
(D) will revise	(D) frequented

13 visits to the dentist are	<b>19.</b> If the continue into the evening,
necessary for maintaining good dental health.	we will break for dinner at six.
(A) Regularly	(A) negotiator
(B) Regular	(B) negotiations
(C) Regulate	(C) negotiate
(D) Regulates	(D) negotiated
<b>14.</b> Without good, good products can	<b>20.</b> Our office manager was so by
go unsold.	the speed of the delivery that she decided to order from them again.
(A) market	<b>G</b>
(B) marketable	(A) impressive
(C) marketed	(B) impressed
(D) marketing	(C) impressively (D) impression
<b>15.</b> The real estate agent could not determine	
how to best work with a company that placed	21. The client would appreciate it if the invoice
so many on everything that they did.	could be sent so he can pay it before
(A) conditional	the end of the fiscal year.
(B) condition	(A) promptly
(C) conditioned	(B) promptness
(D) conditions	(C) prompted
	(D) prompt
<b>16.</b> She ignored the warning that the hard	
drive was full, and they were unable	<b>22.</b> The original members of the committee
to save the test data.	met for lunch or dinner.
(A) consequent	(A) period
(B) consequence	(B) periods
(C) consequences	(C) periodically
(D) consequently	(D) periodic
17. Helen made the final for use of	23. The new employee accepted for
the conference room with the hotel's general	not discovering a trademarked toy exactly like
manager.	his own company's.
(A) arranging	(A) responsible
(B) arrange	(B) responsibility
(C) arrangement	(C) responsibly
(D) arranged	(D) response
<b>18.</b> Sometimes the manager is too	24. The customer was angry at the
and his workers take advantage of him.	on her invoice.
(A) flex	(A) mistakes
(B) flexible	(B) mistaken
(C) flexibly	(C) mistakable
(D) flexibility	(D) mistaking

25. The two sides were no closer to a final at midnight than they were at noon.	<b>31.</b> The financial of our business do not allow us to lease an office with such a high monthly rent.
(A) agreement	·
(B) agreeable	(A) circumstances (B) circumstantial
(C) agreed	` '
(D) agreed	(C) circumstantially (D) circumstanced
<b>26.</b> The figures for the next quarter	
will not be available until a week from	<b>32.</b> Your full participation is to our
tomorrow.	timely completion of this project.
(A) project	(A) essence
(B) projected	(B) essences
(C) projection	(C) essential
(D) projects	(D) essentially
27. To assure that your order is	33. If we think, we can come up with
filled, it will be checked by a two-person team.	a plan that promises success.
(A) accurately	(A) strategize
(B) accurateness	(B) strategic
(C) accurate	(C) strategically
(D) accuracy	(D) strategist
<b>28.</b> Scanning the shipment number is an part of tracking these containers.	<b>34.</b> Inventory control cannot be performed, but must be done by physically counting the merchandise.
(A) integral	counting the merchandise.
(B) integrate	(A) automatically
(C) integrating	(B) automatic
(D) integration	(C) automation (D) automated
29. The employee preferred to have a	,
in salary than to have to continue	<b>35.</b> Though he worked very with
working with her outdated computer.	machines and figures, he was slow and
(A) reducing	awkward with customers and coworkers.
(B) reduction	(A) efficient
(C) reduce	(B) efficiently
(D) reduces	(C) efficiency
(2)1044000	(D) efficacy
<b>30.</b> The model of the new car drew	. , ,
attention wherever it was shown.	<b>36.</b> The stockbroker recommended investing
(A) experiment	some money
(B) experimentation	(A) aggressive
(C) experimental	(B) aggression
(D) experimenting	(C) aggressively
- · · · · · · · · · · · · · · · · ·	(D) aggressor

driving through the city	<b>43.</b> To keep distribution costs low, we have selected only two firms for the region.
<ul><li>(A) confuse</li><li>(B) confusion</li><li>(C) confused</li><li>(D) confusing</li></ul>	(A) ship (B) shipment (C) shipping (D) shipper
<b>38.</b> At the end of next week, all the division heads will meet to present one consolidated	<b>44.</b> The mail room is asked to send letters by registered mail.
<ul><li>(A) budgeting</li><li>(B) budgeted</li><li>(C) budget</li><li>(D) budgets</li></ul>	<ul><li>(A) rare</li><li>(B) rarely</li><li>(C) rarefy</li><li>(D) rareness</li></ul>
<b>39.</b> Due to the store's success, the owners began to plan an into a larger location.	<b>45.</b> Since we had made our reservation so far in advance, we saved on the room rate.
<ul><li>(A) expansion</li><li>(B) expand</li><li>(C) expanse</li><li>(D) expanded</li></ul>	<ul><li>(A) consider</li><li>(B) consideration</li><li>(C) considerable</li><li>(D) considerably</li></ul>
<b>40.</b> is still a major concern for innercity schools that want to install computers.  (A) Afford	<b>46.</b> Because he had made such investments, he lost very little money when the stock market went down.
(B) Afforded (C) Affordable (D) Affordability	<ul><li>(A) conservative</li><li>(B) conserve</li><li>(C) conservatively</li><li>(D) conservation</li></ul>
<ul><li>41. All the employees will benefit if the company's continue to increase.</li><li>(A) profited</li><li>(B) profitable</li></ul>	<b>47.</b> After you turn in your business plan, you will receive a written of your work within two weeks.
<ul><li>(C) profits</li><li>(D) profitably</li><li>42. Even though the restaurant looked</li></ul>	<ul><li>(A) evaluator</li><li>(B) evaluative</li><li>(C) evaluate</li><li>(D) evaluation</li></ul>
, Pat dared to order her meal without asking about the prices.	48. While Fabio's with computers
<ul><li>(A) expensive</li><li>(B) expensively</li><li>(C) expense</li></ul>	surpasses the technicians, he is unable to communicate his personal needs to the office manager.
(D) experience	<ul><li>(A) skill</li><li>(B) skilled</li><li>(C) skillful</li><li>(D) skillfully</li></ul>

<b>49.</b> We adhere to the store's policy of only specially ordering products that have been paid for in advance.	<b>50.</b> By asking questions, Harry was able to get the information he wanted for his report.
<ul><li>(A) strictness</li><li>(B) strict</li><li>(C) strictly</li><li>(D) strictest</li></ul>	<ul><li>(A) constant</li><li>(B) constancy</li><li>(C) consistence</li><li>(D) constantly</li></ul>

## UNIT 4: SO SÁNH (COMPARISON), GIỚI TỪ & LIÊN TỪ (PREPOSITION & CONJUNCTION)

#### I. LUYỆN TẬP TRÊN LỚP

<ul><li>01. Tough stains can be removed more</li><li>with Pearl Glow's extra-strength</li></ul>	<b>06.</b> Successful candidates will be posted to either New York Paris.
laundry detergent.  (A) ease (B) easier (C) easiest (D) easily	<ul><li>(A) or</li><li>(B) neither</li><li>(C) nor</li><li>(D) both</li></ul>
<ul><li><b>02.</b> Please distribute the agenda as</li><li>as possible so that participants will have time to review it.</li><li>(A) quicker</li></ul>	<ul><li>07 the change-of-address form had been submitted to the billing department, the invoices began arriving at the proper location.</li><li>(A) Like</li><li>(B) Once</li></ul>
(B) quickest (C) quicken (D) quickly	<ul><li>(C) Unless</li><li>(D) Despite</li><li><b>08.</b> Margaret Nelson was hired to lead the</li></ul>
<b>03.</b> The Tillmore Performance Center offers a variety of programs than the	company the complicated process of organizational restructuring.
Drewton Theater.  (A) greatest, (B) greater (C) greatly. (D) great	<ul><li>(A) behind</li><li>(B) above</li><li>(C) except</li><li>(D) through</li></ul>
<b>04.</b> Recently, Jongno Art Museum has produced several praised award-	<b>09.</b> JHB Bank cannot process a loan application the proper documentation.
winning exhibitions.  (A) height (B) highest (C) highly	<ul><li>(A) upon</li><li>(B) until</li><li>(C) without</li><li>(D) along</li></ul>
<ul><li>(D) high</li><li><b>05.</b> Although Brawley Manufacturing is struggling domestically, its international</li></ul>	<b>10.</b> If you experience difficulties with the installation process, technical support is available the day.
ventures have become  (A) success (B) more successful (C) successfulness	<ul><li>(A) from</li><li>(B) about</li><li>(C) between</li><li>(D) throughout</li></ul>

(D) most successfully

<b>11.</b> A 20 percent increase in revenue makes this the year yet for the Sorvine Hotel Group.	<b>16.</b> Dr. Suzuki arrived for the awards ceremony on time her train had left twenty minutes late.
<ul><li>(A) more profitable</li><li>(B) most profitable</li><li>(C) profiting</li><li>(D) profitably</li></ul>	<ul><li>(A) as if</li><li>(B) even though</li><li>(C) while</li><li>(D) because</li></ul>
<b>12.</b> Seats will be assigned on a first-come, first-served basis, so it would be best to arrive no than 11:00 A.M.	<b>17.</b> Please indicate on the envelope whether you would prefer regular deluxe photo processing for your film .
(A) later (B) latest (C) lateness (D) late	<ul><li>(A) so</li><li>(B) nor</li><li>(C) and</li><li>(D) or</li></ul>
<b>13.</b> Mr. Lee takes his job than his predecessor did.	<b>18.</b> Each month, we will select five outstanding employees to be honored
<ul><li>(A) serious</li><li>(B) seriously</li></ul>	their exceptional contributions to the company's performance.
(C) more seriously (D) most seriously	<ul><li>(A) for</li><li>(B) at</li><li>(C) across</li></ul>
<b>14.</b> Candidates for positions at Pereira Consulting should answer the questions on	(D) over
the application form as as possible.	<b>19.</b> Customers who cannot call the service department during normal business hours
<ul><li>(A) accurate</li><li>(B) accuracy</li><li>(C) accuracies</li></ul>	may leave a message our answering service.
(D) accurately	(A) with (B) off
<b>15.</b> Researchers at Firmatek Synthetics are working on a new material that will be twice as as ordinary concrete.	(C) from (D) by
(A) durably (B) durable	<b>20.</b> Neither taking photographseating is allowed in the theater.
(C) durability (D) durableness	<ul><li>(A) or</li><li>(B) nor</li><li>(C) and</li><li>(D) neither</li></ul>

## UNIT 5: ĐẠI TỪ (PRONOUN)

## I. LUYỆN TẬP TRÊN LỚP

<b>01.</b> Ms. Jackson said she would prefer to work on the report by before submitting a draft for the committee's approval.	<b>06.</b> With new building and expanded hours, First Bank of Stubenville is once again ahead of the competition.
(A) her (B) hers (C) herself (D) she	<ul><li>(A) them</li><li>(B) they</li><li>(C) its</li><li>(D) itself</li></ul>
<b>02.</b> Although multiple studies were conducted by market research groups, it is still uncertain whether customers are ready to purchase	<b>07.</b> Mr. Adams will not be able to complete the report by himself and would appreciate it if someone would volunteer to help
groceries on the Internet.  (A) ours (B) theirs (C) their (D) ourselves	<ul><li>(A) he</li><li>(B) him</li><li>(C) himself</li><li>(D) his</li></ul>
<b>03.</b> All shipments arrive at the receiving dock,	<b>08.</b> Drivers are asked to park cars within the white lines.
where a warehouse worker checks tracking labels.	(A) their (B) theirs
<ul><li>(A) theirs</li><li>(B) they</li><li>(C) them</li></ul>	(C) they (D) themselves
(D) their	<b>09.</b> The younger staff look up to Ms. Ltoh because of years of experience in
<b>04.</b> We will .have .to inform Mr. Yamamoto that application cannot be accepted at this time.	the field of multimedia and graphic design.  (A) she  (B) her
<ul><li>(A) he</li><li>(B) himself</li><li>(C) his</li></ul>	(C) hers (D) herself
(D) him	<b>10.</b> Mr. Shin updated the company's Web site by because the other programmer
<b>05.</b> In order for Mr. Song's group to complete the data collection project on time, will need even more administrative support.	had a problem with her password.  (A) itself  (B) herself
(A) us (B) we (C) our (D) ourselves	(C) themselves (D) himself

<b>11.</b> Answering customer questions is sometimes difficult to do on, so we have created a list of frequently asked	<b>16.</b> The user's manual explains all the controls and functions of Pictor Series V television.
questions. (A) yours	(A) you (B) your
(B) yourself (C) your own (D) you	(C) yours (D) yourself
<b>12.</b> Mr. Kato left the hotel's telephone number with the airport staff so they could notify	<b>17.</b> If the discontinued printers are not sold by Friday, Ainley Electronics will offer at 50 percent off.
when the luggage is found.  (A) him  (B) himself  (C) he  (D) his	<ul><li>(A) they</li><li>(B) their</li><li>(C) them</li><li>(D) themselves</li></ul>
The mechanics became more efficient as began using the new technology.	<b>18.</b> While he is away from the office, we can reach Mr. Cho by calling home phone number.
<ul><li>(A) themselves</li><li>(B) them</li><li>(C) their</li><li>(D) they</li></ul>	<ul><li>(A) himself</li><li>(B) him</li><li>(C) he</li><li>(D) his</li></ul>
<b>14.</b> After her retirement, Lillian will certainly be missed by the numerous colleagues who have benefited from steady judgment in the field of finance.	<b>19.</b> The author of this guidebook has researched the hotels that he recommends and has also stayed at all of them
(A) she (B) her (C) hers (D) herself	<ul><li>(A) his own</li><li>(B) him</li><li>(C) himself</li><li>(D) his</li></ul>
<b>15.</b> Staff who need to replace equipment must submit an upgrade request form.	<b>20.</b> Although the assistant manager will be transferred next week, the personnel office has not yet found a replacement for
(A) them (B) their (C) themselves (D) theirs	<ul><li>(A) she</li><li>(B) herself</li><li>(C) her</li><li>(D) hers</li></ul>

## UNIT 6: ĐỘNG TỪ & THÌ (VERB & TENSE)

## I. LUYỆN TẬP TRÊN LỚP

members that our rights would be defended.	<b>06.</b> No one is sure what will happen to the company when the president finally
<ul><li>(A) assured</li><li>(B) assurance</li><li>(C) to assure</li><li>(D) assure</li></ul>	<ul><li>(A) retires</li><li>(B) will retire</li><li>(C) retiring</li><li>(D) retired</li></ul>
<ul><li><b>02.</b> The banquet room could up to 750 for dinner.</li><li>(A) accommodated</li></ul>	<b>07.</b> She has so much time and energy to the project that her name should appear on the award.
(B) accommodate (C) accommodation (D) to accommodate	<ul><li>(A) contributes</li><li>(B) contribute</li><li>(C) contributing</li><li>(D) contributed</li></ul>
O3. We expect that fewer guests will the evening gala.  (A) attend  (B) attend	<b>08.</b> The suppliers have the terms of our agreement and are now our supplier of choice.
(B) attending (C) attended (D) attendance	(A) fulfilling (B) fulfill (C) fulfilled
<b>04.</b> Your resume shows you have a great deal in your last position.	(D) will fulfill
<ul><li>(A) accomplish</li><li>(B) accomplishing</li><li>(C) accomplished</li></ul>	<b>09.</b> Mr. Oh did not give the project adequate supervision and the product never made it to market.
(D) accomplishes <b>05.</b> So many well-qualified people for the position that we will not able to make a decision for several weeks.	<ul><li>(A) give</li><li>(B) gave</li><li>(C) given</li><li>(D) giving</li></ul>
(A) apply (B) applying	<b>10.</b> The buyer with a nod of his head that he was placing a bid on the property.
(C) has applied (D) applied	<ul><li>(A) indicates</li><li>(B) indicated</li><li>(C) indicating</li><li>(D) indicate</li></ul>

<b>11.</b> We will all of our outdated software with the newest versions.	<b>16.</b> As soon as John his luggage, he went outside to look for a taxi.
<ul><li>(A) replacing</li><li>(B) replacement</li><li>(C) replace</li><li>(D) replaced</li></ul>	<ul><li>(A) claim</li><li>(B) claimed</li><li>(C) claims</li><li>(D) claiming</li></ul>
<b>12.</b> After we have all of the necessary documents, we will begin our	<b>17.</b> The hotel the notification of our early arrival and had everything ready for us.
analysis of the data.  (A) compile (B) compiled (C) compiling (D) compilation	<ul><li>(A) receive</li><li>(B) will receive</li><li>(C) to receive</li><li>(D) received</li></ul>
<b>13.</b> Sue always so hard on her work that she forgets where she is.	<b>18.</b> Luckily, the test results no assessable damage from the accident.  (A) show
<ul><li>(A) concentrated</li><li>(B) concentrates</li><li>(C) concentrating</li><li>(D) to concentrate</li></ul>	(A) shows (B) shows (C) showing (D) will show
<b>14.</b> There is a counter in the bank lobby where	<b>19.</b> My doctor to limit the amount of medication I am taking.
customers can their documents.  (A) signing (B) signed (C) to sign (D) sign	<ul><li>(A) decide</li><li>(B) were deciding</li><li>(C) deciding</li><li>(D) has decided</li></ul>
<b>15.</b> The desk clerk the change in gate numbers at least an hour ago.	<b>20.</b> Gabriela did not consistently her doctor's recommendations and her condition did not improve.
<ul><li>(A) announced</li><li>(B) announce</li><li>(C) announces</li><li>(D) announcing</li></ul>	<ul><li>(A) follows</li><li>(B) to follow</li><li>(C) follow</li><li>(D) following</li></ul>

Questions 21-23 refer to the following letter.

B. Gowling 784 Quail Court Seattle, WA 98101
Dear Mr. Gowling,
Greetings, fellow book lover! The Seattle Book Enthusiast's Club thanks you for renewing your membership!
Enclosed you will find a new membership card and a copy of your contact information as it currently in your membership record. Please take a moment to review the information  21. (A) appear  (B) appears  (C) appeared  (D) appearing
to make sure that both are correct.
To make changes to your membership record, simply indicate the changes on the enclosed form and return it to us in the envelope provided. Once we it, your record will be
22. (A) receive  (B) receives  (C) received  (D) will receive
updated accordingly. These changes may also be made at the Member Resources section of our Web site. To do this, you will need the username and password listed below.
We thank you for your membership in the club, and we hope you to enjoy Seattle's
23. (A) continued  (B) have continued  (C) will have continued  (D) continue
oldest book club for many years to come!
Username: bgowling Password: gh78fds9
Sincerely,
Bethany Applebaum President, SBEC

## UNIT 7: CHỦ ĐỘNG & BỊ ĐỘNG (ACTIVE & PASSIVE)

## I. LUYỆN TẬP TRÊN LỚP

<b>01.</b> This program to scan resumes and search for key words that match.	<b>06.</b> All employees to commit a percentage of their earnings to the retirement fund.
(A) use (B) for use (C) is used (D) using	<ul><li>(A) are encouraged</li><li>(B) encourage</li><li>(C) will encourage</li><li>(D) has been encouraged</li></ul>
<b>02.</b> The preparation of the forms took much less time than we	<b>07.</b> The student a six-month apprenticeship with a famous chef.
<ul><li>(A) expecting</li><li>(B) expected</li><li>(C) were expected</li><li>(D) had been expected</li></ul>	<ul><li>(A) accepted</li><li>(B) accepting</li><li>(C) have accepted</li><li>(D) were accepted</li></ul>
<b>03.</b> The account manager a tremendous amount of wealth in a very short time.	<b>08.</b> The train's departure because of a problem on the track.
<ul><li>(A) has accumulated</li><li>(B) accumulate</li><li>(C) is accumulated</li><li>(D) will be accumulated</li></ul>	<ul><li>(A) delays</li><li>(B) delayed</li><li>(C) will be delaying</li><li>(D) was delayed</li></ul>
<b>04.</b> The programmer the message so that it is not accessible to everyone.	<b>09.</b> These microchips faster and more cheaply in Asia.
<ul><li>(A) codes</li><li>(B) will be coded</li><li>(C) is being coded</li><li>(D) is coding</li></ul>	<ul><li>(A) produced</li><li>(B) has been produced</li><li>(C) are producing</li><li>(D) are produced</li></ul>
<b>05.</b> The number of withdrawals at no charge from your savings account to three.  (A) restricts	<b>10.</b> While you your business plan, it is a good idea to keep a resource library of valuable materials.
(B) is restricted (C) will restrict (D) have been restricted	<ul><li>(A) develops</li><li>(B) are developing</li><li>(C) were developed</li><li>(D) has developed</li></ul>

11. After he, he continued to take classes to upgrade his skills.	<b>16.</b> If the appliance breaks down within two years of purchase, the manufacturer to send you replacement at no charge.
<ul><li>(A) was hired</li><li>(B) hires</li><li>(C) has hired</li><li>(D) hiring</li></ul>	<ul><li>(A) was requiring</li><li>(B) will require</li><li>(C) had been required</li><li>(D) is required</li></ul>
<ul><li>12. The designer made the assumption that people to boxes in primary colors.</li><li>(A) attract</li><li>(B) are attracting</li></ul>	17. The association's members to register for the special session well in advance because space in the lecture hall was limited.
(C) have attracted (D) are attracted	(A) asked (B) will be asking (C) are asked (D) bevo asked
<b>13.</b> The reporters the official investigation by interviewing all the witnesses to the crime.	<ul><li>(D) have asked</li><li>18. Because you are a valued and dedicated</li></ul>
(A) followed (B) has followed	employee, we you to director of the department.
(C) were followed (D) following	<ul><li>(A) were promoted</li><li>(B) are promoting</li><li>(C) will be promoted</li></ul>
<b>14.</b> The tired employee hopes that she for all the long hours she kept and	(D) has promoted
weekends she worked.	<b>19.</b> Our business a typical fall in profits during the third quarter of last year.
<ul><li>(A) compensated</li><li>(B) will be compensated</li><li>(C) has been compensated</li><li>(D) is compensating</li></ul>	<ul><li>(A) experiences</li><li>(B) will be experiencing</li><li>(C) was experienced</li><li>(D) experienced</li></ul>
<ul><li>15. I am going to call the bank manager ahead of time to make certain that she a personal check to start a new account.</li><li>(A) accept</li></ul>	<b>20.</b> There is a revolutionary approach to software design integration that currently all the big software developers
(B) had been accepted (C) will accept (D) is accepting	<ul><li>(A) are learning</li><li>(B) will be learned</li><li>(C) has learned</li><li>(D) learned</li></ul>

Questions 21-23 refer to the following letter.

Dear Mr. Geremi,
We are very pleased that you a summer position with us as a computer technician.
21. (A) accepts (B) have accepted (C) have been accepted (D) will be accepted
The work will begin on June 28 and end on August 15. The pay will be \$850 per week.
On your first day of work, please remember to bring a valid form of identification and the completed tax forms we sent you earlier this month. After you have submitted these forms and your identification for our records, there will be a reception in the Wooley Building to
22. (A) copies (B) will copy (C) has been copied (D) will be copying
welcome all interns. Following the reception, the specific details of your job responsibilities
23. (A) provide  (B) has provided  (C) were provided  (D) will be provided
We look forward to seeing you on June 28.
Warm regards,
Bill Bella Coordinator, Summer Work Program Chadwick Chemical Corporation

#### **UNIT 8:**

## ĐỘNG TỪ NGUYÊN MẪU CÓ TO (TO-V), DANH ĐỘNG TỪ (GERUND), PHÂN TỪ (PARTICIPLE)

#### I. LUYỆN TẬP TRÊN LỚP

•	
<b>01.</b> If there is any implication of the director's involvement, we need up swiftly and	<b>06.</b> In order your e-mail messages, you must type in your password.
thoroughly.	(A) access
(A) follow	(B) accessing
(B) to follow (C) following	(C) to access (D) accessed
(D) followed	(D) accessed
` '	<b>07.</b> Thank you for taking the time to meet with
<b>02.</b> Critics of the recent movie with Michelle	me, and I look forward to from you
Zhao have called the plot too	soon.
(A) predicting	(A) hear
(B) predicted	(B) hears
<ul><li>(C) predictable</li><li>(D) predictably</li></ul>	(C) heard (D) hearing
(b) prodictably	(b) maining
<b>03.</b> You cannot avoid how to use the new software as it will be needed in daily operations from now on.	<b>08.</b> to examine the capabilities of the computer carefully have cost us a lot of time and money.
(A) learning	(A) Failures
(B) to learn	(B) To fail
(C) be learned	(C) Failing
(D) learn	(D) Fail
<b>04.</b> Please the bottom portion of	<b>09.</b> After requests by local residents,
your records.	the private library was opened to the public.
(A) retain	(A) repeated
(B) retaining	(B) repeating
(C) retained	(C) repetition
(D) to retain	(D) repeatedly
<b>05.</b> By more class selections, the	<b>10.</b> It is worth in the memo that we
staff was able to please more members.	have finished the draft of the proposal.
(A) add	(A) to mention
(B) adding	(B) mention
(C) to add	(C) mentioned
(D) added	(D) mentioning

<b>11.</b> During an interview, it is important your weaknesses in a way that	<b>16.</b> products are uniform in appearance.
shows you are working to improve them.	(A) Standardize
(A) present	(B) Standardized
(B) presented	(C) Standardizing
(C) to present	(D) To standardize
(D) presenting	(b) To starrage also
(2) processing	17. In March, the Grand Symphony Orchestra
<b>12.</b> When he thought about his long career, he	will present an opera by talented
realized that his biggest achievement was in	newcomer Maria Cruz.
the new leaders of the company.	
	(A) excite
(A) develop	(B) excites ·
(B) developing	(C) excited
(C) developed	(D) exciting
(D) development	40 Decette in disconsists containing
42 Thora is no vessen her levelty to	<b>18.</b> Despite in disposable containers,
<b>13.</b> There is no reason her loyalty to	the food had an elegant touch.
our company.	(A) to serve
(A) to question	(B) serving
(B) questioning	(C) being served
(C) question	(D) to have served
(D) questioned	
	<b>19.</b> Susanah is having a hard time
<b>14.</b> Do not the staff when they are	accustomed to the long hours of her job at the
counting the items; they need to concentrate.	restaurant.
(A) disturbed	(A) becoming
(B) disturbing	(B) become
(C) disturb	(C) became
(D) disturbance	(D) has become
<b>15.</b> The stockbroker recommended	20. Working so many hours of overtime to
some money more aggressively.	meet the deadline has left the design staff
(A) invest	feeling
(B) to invest	(A) exhaust
(C) invested	(B) exhausted
(D) investing	(C) exhausting
· , 3	(D) exhaustive

Questions 21-23 refer to the following letter.

News from De Medici Opera End of Season 5, May 31
Dear Friends of De Medici Opera:
Thank you very much for your financial support over the past year! De Medici Opera has just completed our most successful season yet. We are pleased that your generous
21. (A) report  (B) reported  (C) to report  (D) reporting
contributions made it possible for us to produce four operas instead of the usual three. We are also thrilled to report that more shows sold out this past season than in any of our previous years! You made these developments possible in our fifth season.
22. (A) excite (B) exciting (C) excited (D) excitement
Now, won't you please take the time to support us with a donation for the upcoming season?
Please a moment to fill out the enclosed donation form and mail it to us. Remember,
23. (A) take (B) took (C) taken (D) to take
our sixth season will begin on August 30.
On behalf of De Medici Opera, thank you once again.
Best wishes,
Irina Thomas Director, De Medici Opera

# ÔN TẬP: ĐỘNG TỪ

<b>01.</b> Today, Wichner Industries announced that it opening an office in Kuala Lumpur	<b>06.</b> Many problems with locks by a simple repair or adjustment.
to coordinate its overseas operations.  (A) be (B) will be (C) is being (D) been	<ul><li>(A) solved</li><li>(B) could solve</li><li>(C) can solve</li><li>(D) can be solved</li></ul>
O2. By the time Ms. Okada in Incheon for the sales meeting, she had already completed preliminary negotiations by telephone.  (A) arrives (B) arrived (C) has arrived	<ul><li>07. Rising gas prices are cutting into our profits, so we to look for alternative delivery methods.</li><li>(A) must</li><li>(B) should</li><li>(C) need</li><li>(D) could</li></ul>
(D) will arrive  03. The Moore Landmark Society has asked	<b>08.</b> Ever since Mr. Derrick joined the staff, Mr. Zapata and Ms. Coieman have the marketing team for its excellent results.
that city council members the demolition of the historic library.	(A) to be praised (B) praise
<ul><li>(A) reconsider</li><li>(B) to reconsider</li><li>(C) reconsidering</li></ul>	(C) been praising (D) been praised
(D) reconsidered	<b>09.</b> Next year Khosun Industries will several employees to work in the new factory
<b>04.</b> Civil engineer Lorenzo Raspallo as the guest speaker at the fifth annual Bridge Conservation Colloquium next month.	in Kuala Lumpur. (A) sent (B) send
<ul><li>(A) to confirm</li><li>(B) to be confirmed</li><li>(C) has been confirmed</li></ul>	(C) sends (D) sending
(D) having been confirmed	<b>10.</b> Daily guided tours of the warehouse at 10:00 A.M. in the reception area
<b>05.</b> Because the boardroom is being painted, the meeting this afternoon will in the conference room on the fourth floor.	on the first floor.  (A) begin  (B) begins
<ul><li>(A) have held</li><li>(B) be holding</li><li>(C) hold</li><li>(D) be held</li></ul>	(C) to begin (D) beginning

popular right now because they are so easy to use.	providing contemporary furniture at old- fashioned prices.
<ul><li>(A) became</li><li>(B) are becoming</li><li>(C) to become</li><li>(D) becomes</li></ul>	<ul><li>(A) dedication</li><li>(B) dedicates</li><li>(C) dedicated</li><li>(D) dedicating</li></ul>
Please note that this brochure is intended as information only and does not replace or the product warranty.	<b>18.</b> Researchers at Gasnite Company have developed an improved method of fuel from industrial waste materials.
<ul><li>(A) supplement</li><li>(B) supplements</li><li>(C) supplemented</li><li>(D) supplementing</li></ul>	<ul><li>(A) extraction</li><li>(B) extracts</li><li>(C) extracted</li><li>(D) extracting</li></ul>
<ul><li>13. Please the bottom portion for your records.</li><li>(A) retain</li></ul>	<b>19.</b> Children who are two years old and younger are free of charge to most concerts and films.
(A) retain  (B) retaining  (C) retains  (D) retained	<ul><li>(A) admit</li><li>(B) admits</li><li>(C) admitted</li><li>(D) admitting</li></ul>
<ul><li>14. Some officials still need of the importance of separate playing fields for young football and baseball players.</li><li>(A) convince</li></ul>	<b>20.</b> Although we have not to offer you a position at this time, we will keep your resume on file for future openings.
(B) to be convinced (C) be convincing (D) have convinced	<ul><li>(A) decided</li><li>(B) deciding</li><li>(C) decision</li><li>(D) decidedly</li></ul>
<ul><li>15. The Rio Blue jacket comes with a specially shaped pocket that prevents loose coins from out.</li><li>(A) drop</li></ul>	<b>21.</b> The cost of repairing the water damage to the museum after the storm to be more than one million dollars.
(B) drops (C) dropped (D) dropping	<ul><li>(A) expects</li><li>(B) is expecting</li><li>(C) expected</li><li>(D) is expected</li></ul>
<ul><li>16. Mr. Uemura declined to on rumors about how many medicines the drug manufacturer had in development.</li><li>(A) commenting</li><li>(B) commentary</li></ul>	<b>22.</b> Topics at the business communication workshop defending an argument synthesizing information, and writing precisely and concisely.
(C) comments (D) comments	<ul><li>(A) include</li><li>(B) includes</li><li>(C) including</li><li>(D) inclusion</li></ul>

<b>23.</b> Liza Baley recently positive reviews for her performance in Mike Keric's new drama, Nightfall.	29. Although she has been transferred to Mexico City, Ms. Baxter and her former colleagues at the New York branch
(A) receives	in contact.
(B) was receiving	(A) remain
(C) is received	(B) remains
(D) received	(C) remaining
	(D) has remained
<b>24.</b> Thank you for taking the time to meet with	
me, and I look forward to from you	<b>30.</b> The technician repairs on the
soon.	machinery, so production of the X220 will
(A) hear	resume when she has finished.
(B) hears	(A) making
(C) heard	(B) had made
(D) hearing	(C) will have been made
(=)	(D) has been making
<b>25.</b> The company handbook the	· ,
topics of compensation, bonuses, and	<b>31.</b> At the end of next month, executive chef
overtime.	Tracy Nakagawa the kitchen at the
(A) has been covered	Hokulea Café for ten years.
(B) covering	(A) has supervised
(C) is covered	(B) will have supervised
(D) covers	(C) had been supervising
(D) 000013	(D) is supervising
<b>26.</b> It is imperative that computer passwords	(D) is supervising
kept confidential.	<b>32.</b> Larper Painting a special sale
	nextmonth to celebrate its new store on
(A) were	Abagael Avenue.
(B) be	
(C) being	(A) has run
(D) had been	(B) will be running
07 M T	(C) will be run
27. Mr. Thomas and Ms. Vasquez to	(D) ran
work together on the market research project.	22. The how office at Edgar Concert Hall stone
(A) assigned	<b>33.</b> The box office at Edger Concert Hall stops
(B) assigning	selling tickets approximately fifteen minutes
(C) will assign	after the performances
(D) have been assigned	(A) had begun
	(B) begin
<b>28.</b> By the time the magazine article on home	(C) to begin
security devices on the newsstands,	(D) began
the pricing information was already outdated.	
(A) appears	<b>34.</b> If you wish to cancel your subscription to
(B) appeared	The Steele Lake Ledger, please be sure
(C) will appear	for four weeks of processing time.
(D) appearing	(A) to allow
	` '
	• •
	(D) having allowed
	(B) will allow (C) be allowing

# ÔN TẬP PART 5 & 6

<b>101.</b> Dr. Braun will write letters only for interns who master every task expected of	<b>106.</b> Many people at the company have industry experience, but only a handful of
a junior copy editor.	can see the future importance of
(A) recommends	current trends.
(B) recommendation	(A) we
(C) recommended	(B) us
(D) recommending	(C) our
	(D) ourselves
<b>102</b> . The of a new chief financial	
officer at Veracore Industries was announced	<b>107.</b> The new furniture for the conference
on April 6.	room is scheduled to be delivered on
(A) appoint	Tuesday.
(A) appoint	(A) bordly
(B) appoints	(A) hardly
(C) appointed	(B) comfortably
(D) appointment	(C) early
402 After a circuracula muchaticulam maniad	(D) eagerly
<b>103.</b> After a six-month probationary period,	400 After weathing in Council for the warm
city employees are to take vacation	<b>108.</b> After working in Canada for ten years,
days.	Cha Joon has to Seoul to plan the
(A) beneficial	opening of an upscale restaurant.
(B) eligible	(A) visited
(C) convenient	(B) returned
(D) relevant	(C) occurred
	(D) related
<b>104.</b> Ms. Larensky is applying with several	
different agencies to obtain the permits	109. Toucan Database System is designed to
for the outdoor art event.	perform a detailed financial analysis
(A) required	(A) automate
(B) requiring	(B) automatic
(C) requires	(C) automated
(D) will require	(D) automatically
(D) will require	(D) automatically
<b>105.</b> This letter serves as that we	<b>110.</b> The city council approved the bill to
have received and processed your credit-card	increase funding for its road improvement
cancellation request.	
(A) confirm	(A) statement
(B) confirmed	(B) permission
(C) confirmable	(C) project
(D) confirmation	(D) ability
(= , = =	\_ / ~~·····

<ul><li>111. The Neighborhood Involvement Program honors residents volunteer their time to help Egin City.</li><li>(A) for</li></ul>	<ul><li>117. Operating instructions are posted above the printer so you can refer to them.</li><li>(A) consecutively</li><li>(B) standardly</li></ul>
(A) for (B) who (C) those (D) as	(C) namely (D) easily
<b>112.</b> Several architects intriguing design plans for the Hadler Building's addition.	<b>118.</b> The Vickwell Historical Museum will be closed for renovations on Monday, September 10.
<ul><li>(A) proposing</li><li>(B) proposed</li><li>(C) proposal</li><li>(D) proposals</li></ul>	<ul><li>(A) will begin</li><li>(B) has begun</li><li>(C) beginner</li><li>(D) beginning</li></ul>
<b>113.</b> The updated training program is limited to site supervisors the Casey Medical Care system.	<b>119.</b> Finley Plant Nursery implements the latest agricultural techniques.  (A) so
<ul><li>(A) within</li><li>(B) until</li><li>(C) during</li><li>(D) since</li></ul>	(B) more (C) very (D) much
<b>114.</b> Mr. Koizumi must complete the cost estimate before he for the conference.	<b>120.</b> According to the compensation guidelines, employees who regularly complete their work it is due may receive bonuses.
<ul><li>(A) will leave</li><li>(B) leaves</li><li>(C) leaving</li><li>(D) left</li></ul>	<ul><li>(A) before</li><li>(B) how</li><li>(C) why</li><li>(D) either</li></ul>
115. Although the new X150 printer is to other models, it costs only half as much.	<b>121.</b> Thank you for your in the Foxdale Apartments community enhancement survey.
<ul><li>(A) similar</li><li>(B) likable</li><li>(C) reflected</li><li>(D) considerate</li></ul>	<ul><li>(A) participant</li><li>(B) participation</li><li>(C) participate</li><li>(D) participated</li></ul>
<b>116.</b> To address budget deficits, Lunere County plans to limit spending and	<b>122.</b> Solar energy has become a keyin the development of additional energy
tourism.	resources throughout the region.
<ul><li>(A) promote</li><li>(B) declare</li></ul>	(A) factor (B) position
(C) obtain	(C) instructor
(D) benefit	(D) composition

<b>127.</b> Judging by ticket sales, Fen Wang's first attempt at directing a film was a success.
<ul><li>(A) clear</li><li>(B) clearly</li><li>(C) clearer</li><li>(D) clearing</li></ul>
<b>128.</b> the Nolan Credit Union parking area is now open to the public, a section has been reserved for credit union employees.
<ul><li>(A) While</li><li>(B) When</li><li>(C) For</li><li>(D) But</li></ul>
<ul> <li>129. Pharmacy technicians are responsible for verifying and processing prescriptions they are requested by a physician.</li> <li>(A) as well as</li> <li>(B) as soon as</li> <li>(C) in regard to</li> <li>(D) in addition to</li> </ul>
130. All laboratory personnel must attend the clinical safety workshop to ensure with new regulations.  (A) activation (B) fulfillment (C) compliance (D) indication

Questions 131-134 refer to the following press release.

Cecil Munrow. founder and president of Munrow's, Liverpool's largest retail clothier, announced
that he£4,000 to the city's new community center. The funds derive from the sale of131.
tickets to a party held last night at his company's Mr. Munrow will present a check to
the center tomorrow at its opening ceremony.
the past twenty years, Mr. Munrow has organized several fundraising events for 133. charitable institutions and community services 134.

- **131.** (A) will donate
  - (B) donated
  - (C) might donate
  - (D) donating
- **132.** (A) museum
  - (B) hotel
  - (C) factory
  - (D) store
- **133.** (A) Despite
  - (B) Over
  - (C) Between
  - (D) Beneath

- **134.** (A) The opening ceremony will begin at 10:00 A.M.
  - (B) The community center offers classes for adults and children.
  - (C) Last night's event was the most successful thus far.
  - (D) Mr. Munrow plans to open a new location in London next year.

Questions 135-138 refer to the following notice.

WXO Radio Turns 50!
On February 3 WXO Radio will celebrate its fiftieth anniversary. That's half the century of
stimulating Over the years, we our listeners breaking news, thought  135.
provoking stones, and popular music from 5 p.m. to 6.30 p.m. on February 3 at our Eighth  Street studio. Take a tour and see some of the behind-the-scene magic. Watch a demonstration
of our digital audio equipment The open house is free, but registration is required. We
hope you can join us for this occasion.  138.

- **135**. (A) concerts
  - (B) discussions
  - (C) programming
  - (D) development
- 136. (A) offers
  - (B) offering
  - (C) will offer
  - (D) have offered
- **137.** (A) We plan to merge with another local radio station next year.
  - (B) You can even meet some of your favorite broadcasters.
  - (C) This is the first event in our February schedule.
  - (D) This station continues to be a vital part of your community.

- 138. (A) special
  - (B) specialize
  - (C) specially
  - (D) specialization

Questions 139-142 refer to the following article.

June 8 – Today the Bratton City Council approved an agreement with KGRM Enterprises. Under
the agreement, KGRM the 22-acre lot on Mueller Street. The proposal calls for
building both offices and retail stores on the site. Bratton's mayor, Keith Wercler, says he
welcomes the opportunities this project will bring to the area. "We expect the project to
create 700 permanent full-time jobs," he said. "I am glad it was finally approved after so many
postponements." KGRM spokesperson Katie Cornyn expects the project will take five
years to complete, yet cautions that setbacks may still occur. "We've provided the council our
best, but it's not possible to foresee all issues that may arise," Cornyn said.  142.

- **139.** (A) to develop
  - (B) will develop
  - (C) has developed
  - (D) could have developed
- **140.** (A) economic
  - (B) unforeseen
  - (C) volunteer
  - (D) frequent
- **141.** (A) While the city is anxious for work to get underway, delays are typical for major commercial endeavors such as this.
  - (B) Nearby tenants, however, have raised some valid concerns about the construction noise.
  - (C) Despite city officials' promises to grant the company a long-term agreement, they now may have to reconsider.
  - (D) Council members will vote on three different proposals from the architects

- **142.** (A) argument
  - (B) background
  - (C) estimate
  - (D) combination

Questions 143-146 refer to the following e-mail.

From: Customer Care <custcare@arttodaymag.ca></custcare@arttodaymag.ca>
To: Karina Bhat <kbhat871@5mail.ca> Date: November 5</kbhat871@5mail.ca>
Subject: Welcome to Art Today
Attachment: Form
Dear Ms. Bhat:
Thank you for subscribing to <i>Art Today!</i> you will be among the first to know about
exciting art exhibits, concerts, auctions, and festivals throughout Western Canada. Your first
issue will arrive within the next few days, and then each issue will be sent at the beginning of
the month Your subscription also allows you unlimited to articles, videos, 144.
and other multimedia on our Web site. All you need to do is log in using your subscriber number
and password, which you will find the enclosed enrollment form.
146.
Sincerely,
Ken Suzuki
Customer Representative
<b>143.</b> (A) Now <b>145.</b> (A) accessing

- - (B) Afterward
  - (C) Then
  - (D) Meanwhile
- 144. (A) To place a subscription, call our service desk during business hour.
  - (B) If you do receive your copy in a week, please contact us immediately.
  - (C) Artists are invited to submit descriptions of their work.
  - (D) The first concert is scheduled to take place in early October.

- (B) accesses
- (C) accessed
- (D) access
- **146.** (A) for
  - (B) about
  - (C) on
  - (D) at

## **UNIT 9:**

# MỆNH ĐỀ TRẠNG NGỮ (ADVERB CLAUSE) CÂU ĐIỀU KIỆN (CONDITIONAL SENTENCE)

## I. LUYỆN TẬP TRÊN LỚP

<b>01.</b> the minimum wage has increased in some countries over the past few years, it is still below poverty level in many places.	<b>06.</b> If energy inexpensive and unlimited, many things in the world would be different.
<ul><li>(A) However</li><li>(B) Whereas</li><li>(C) That</li><li>(D) Despite</li></ul>	(A) is (B) will be (C) would be (D) were
<b>02.</b> all of the appropriate paperwork has been filed, you will be officially registered as an accountant at this firm.	<ul><li>07 interested in that subject, I would try to learn more about it.</li><li>(A) If I am</li></ul>
(A) Whether (B) Once (C) As if	(B) Should I (C) Had I been (D) Were I
(D) Yet  O2 Staff member have reported bundreds of	<b>08.</b> If I could speak Spanish, I next year studying in Mexico.
<b>03.</b> Staff member have reported hundreds of phone calls the promotion was aired on television and radio a few month ago.	(A) will spend (B) had spent
<ul><li>(A) by</li><li>(B) before</li><li>(C) past</li></ul>	(C) would have spent (D) would spend
(D) since	<b>09.</b> If the personal income taxes had been lowered, the national economy much
<b>04.</b> Ms. Baxter would like to meet with all members of the hiring committee again after	more quickly. (A) recovered
candidates.  (A) interview  (B) interviews  (C) interviewing	(B) has recovered (C) would have recovered (D) has been recovered
(D) interviewed	<b>10.</b> It would have been a much more serious accident fast at that time.
<b>05.</b> in the downtown area, the information center for expatriates provides	(A) was she driving
various types of assistance and serves as a meeting place for young adults.	(B) she had driven (C) had she driven
<ul><li>(A) Locating</li><li>(B) Located</li><li>(C) Locate</li></ul>	(D) if she drove

(D) Location

# II. BÀI TẬP VỀ NHÀ

<b>11.</b> A gathering of all the company's senior managers has been arranged we	<b>16.</b> If you to my advice in the first place, you wouldn't be in this mess right now
can discuss problems involving customer dissatisfaction.	(A) listened (B) will listen
<ul><li>(A) in order</li><li>(B) so that</li><li>(C) because</li></ul>	(C) had listened (D) listen
(D) such	<b>17.</b> If you can give me one good reason for your acting like this, I this incident
<b>12.</b> A number of our staff were late coming to	again.
the office today the eastbound A-train got stuck on the tracks.	<ul><li>(A) don't mention</li><li>(B) will never mention</li></ul>
(A) if (B) because	(C) never mention (D) will have mentioned
(C) that	
(D) unless	18. If measures had not been taken to reduce company expenses, the added costs would
13. The CEO has decided to bring Perry	by the customers.
James along on his business trip he is inexperienced and underqualified.	(A) assume (B) have been assumed
(A) if	(C) had been assumed
(B) so	(D) be assuming
(C) although (D) because	<b>19.</b> If the client had come on time, these negotiations completed by now.
<b>14.</b> Please refer to the enclosed manual or call one of our technicians you are unable to fine-tune your voice.	(A) would be (B) would have been (C) wouldn't have been
(A) unless (B) while	(D) would not be
(C) whether (D) if	<b>20.</b> Had the contract earlier, we might have been able to discuss the conditions and make a decision before the
<b>15.</b> Smart shoppers will compare similar brands of an item before a decision.	weekend.
(A) make (B) to make	<ul><li>(A) deliver</li><li>(B) delivered</li><li>(C) been delivered</li></ul>
(C) making (D) made	(D) were delivered

Questions 21-24 refer to the following e-mail.

To: Dominic Campion <campion571©email.co.uk> From: Customer Service <cust-serv@takada.co.jp> Date: Friday, 2 November 9:49 P.M. Subject: Web site inquiry</cust-serv@takada.co.jp></campion571©email.co.uk>
Dear Mr. Campion:
Thank you for your recent comment on our Web site about the instruction manual for the
BX2000 miniature camera. We agree with you the instructions for uploading pictures to <b>21.</b>
a mobile phone are potentially confusing Our documentation team has  21.  22.  23.
revised the section to clarify the type of cable and software needed in order to transfer pictures
from your camera. You can find the version of the manual in the Product Information <b>24.</b>
section of our Web site, or we can send you a print version in the mail if you prefer. Delivery
usually takes 1 to 2 weeks.
Sincerely.
Madoka Kanemitsu Customer service representative Takada Camera Company

- **21.** (A) that
  - (B) on
  - (C) what
  - (D) of
- **22**. (A) The BX2000 camera is one of our top-selling models.
  - (B) Instruction manuals can be downloaded from our Web site.
  - (C) We received similar feedback from other customers.
  - (D) We are always looking for talented staff to join our team.

- 23. (A) instead
  - (B) likewise
  - (C) therefore
  - (D)nevertheless
- **24.** (A) original
  - (B) updated
  - (C) absolute
  - (D) focused

Questions 25-28 refer to the following e-mail.

To: saul_ortega©jmail.net From: k_morris©tknmanufacturing.com Date: October 18 Subject: Factory Manager position
Dear Mr. Ortega.
You are officially invited to a second interview. This time, I will be meeting only with the top
candidates to determine who is most for the manager position. I believe you possess
many of the we are looking for.
I trust that you remain interested in this job opportunity, would a 1:00 P.M.
appointment next Tuesday work for you? Please prepare a proposal that explains how you
would increase production at our plant without decreasing quality  28.
Best regards,
Karen Morris TKN Manufacturing 202-555-0127 ext. 23

- **25**. (A) suiting
  - (B) suitable
  - (C) suit
  - (D) suits
- **26.** (A) agreements
  - (B) performances
  - (C) qualities
  - (D) promotions
- 27. (A) Despite that
  - (B) If so
  - (C) However
  - (D) For example

- **28.** (A) I would certainly be happy to write a job reference for you.
  - (B) My assistant will train you in your new duties.
  - (C) I look forward to hearing your vision for an efficient workplace.
  - (D) Your new product ideas were especially informative.

# UNIT 10: MỆNH ĐỀ QUAN HỆ (RELATIVE CLAUSE)

# I. LUYỆN TẬP TRÊN LỚP

<b>01.</b> Recently the director released the list of engineers have been nominated to lead the bridge project.	<b>06.</b> She applied to the company she had previously worked when just out of university.
(A) which (B) what (C) who (D) they	<ul><li>(A) which</li><li>(B) when</li><li>(C) of which</li><li>(D) where</li></ul>
<b>02.</b> Dietary supplements come from plants are generally known to be safe, but some may interfere with a wound's capacity to heal.	<b>07.</b> Conference attendees their attendance early will be eligible for preassigned seating.
(A) whatever (B) what (C) whichever (D) which	<ul><li>(A) confirm</li><li>(B) confirmed</li><li>(C) confirming</li><li>(D) to confirm</li></ul>
<b>03.</b> Gecko is an organization mission is to provide financial relief to families left homeless by natural disasters.	<b>08</b> The package to Mr. Jones was returned to us when the mail carrier could not locate the address on the shipping label.
(A) which (B) that (C) whom (D) whose	<ul><li>(A) send</li><li>(B) sent</li><li>(C) sending</li><li>(D) was sent</li></ul>
<b>04.</b> Any person would like to visit the exhibition must have a written statement of permission from administration.	<ul><li>09. Of the applicants for appointment to a managerial position, two have worked in an international setting.</li><li>(A) eligibility</li></ul>
(A) who (B) when (C) which (D) whose	(A) eligible (B) eligible (C) eligibly (D) eligibleness
<b>05.</b> Most of the products and goods are traded online are sold directly by the owner.	<ul><li>10. The province has permitted the construction of a new underground railway for people to the downtown area.</li><li>(A) commute</li></ul>
(A) they (B) those (C) that (D) these	(B) commuting (C) be commuting (D) commuted

# II. BÀI TẬP VỀ NHÀ

11. The new shuttle service, has been operating since last year, serves all of the city's main stopping points.	<b>16.</b> People entering business administration need a broad knowledge of the culture in they will eventually put their professional training to work.
(A) who (B) which (C) what (D) where	(A) which (B) that (C) whom (D) whose
12. Mr. Thompson collected a list of employees were unable to attend the official company picnic.  (A) whose (B) who (C) whom (D) whoever	17. Personal information gathered about customers in leasing a solar panel system is only accessible to appropriate personnel.  (A) interested (B) interests (C) interesting (D) interest
13. Any contract is not signed by the members of the Board of Directors would have no legal power even though its terms many have already been executed.	<b>18.</b> Job candidates presently or are studying to obtain a degree must furnish this information on their application forms.
<ul><li>(A) who</li><li>(B) which</li><li>(C) whom</li><li>(D) of which</li></ul>	<ul><li>(A) unemploy</li><li>(B) unemployed</li><li>(C) unemploying</li><li>(D) unemployment</li></ul>
<b>14.</b> Changes in our organizational structure have created ways for employees to explore opportunities were previously not available.	<b>19.</b> The company is requesting that high-level executives complete a survey what their main tasks consist of.
(A) what (B) those (C) that (D) there	<ul><li>(A) details</li><li>(B) detailed</li><li>(C) detailing</li><li>(D) will detail</li></ul>
15. A dinner will take place next Friday to honor Richard Perkins, has been a great asset to this bank for over thirty years.  (A) who (B) which (C) whose	<ul><li>20. Sheridan Fashions, now</li><li>throughout Japan, first began as a small tailor shop in Yukita twenty years ago.</li><li>(A) operates</li><li>(B) is operating</li><li>(C) operated</li><li>(D) operating</li></ul>
(D) of which	· , , ,

Questions 21-24 refer to the following advertisement.

Do your wear Eyeglasses? Contact Culler Solutions Today!
In June, Culler Solutions will be conducting a consumer study on behalf of Optometrica 21. To
this end, we are eyeglass wearers between ages of 21 and 65. Participants must have <b>21.</b>
a prescription that is less than two years old the start of the study
Interested individuals are requested to fill out a short survey at cullersolutions.com/eyeglass
study. Qualified applications will be contacted by a member of our staff. Upon completion of the
study, each participant a gift card valued at \$100.

- 21. (A) seeking
  - (B) insuring
  - (C) promoting
  - (D) showing
- 22. (A) except for
  - (B) as
  - (C) because of
  - (D) at
- **23**. (A) We reserve the right to order discounted eyeglass frames.
  - (B) We will need to request a copy of the document for confirmation.
  - (C) We will enclose a copy of the document in the package.
  - (D) We ask that you submit payment for the prescription promptly.

- 24. (A) will increase
  - (B) had received
  - (C) to receive
  - (D) to be received

Questions 25-28 refer to the following article.

Sunnyville Daily Times
Local News
(5 May)—On Monday, following a city council meeting, Mayor Tom Biel announced the
introduction of training programs for aspiring city transportation workers. During the press
conference, he noted the current for both drivers and mechanics, he pointed,
to a wave of employee retirements as having triggered these urgent staffing needs. The
announcement with approval by most city officials. However, Nelton District
Representative Laura Ochoa was unconvinced  28.

- 25. (A) settlement
  - (B) reduction
  - (C) demand
  - (D) difficulty
- 26. (A) Specifically
  - (B) Undoubtedly
  - (C) Regardless
  - (D) Besides
- 27. (A) will be meeting
  - (B) to meet
  - (C) had been meeting
  - (D) was met

- **28.** (A) She expects ticket prices to fall in response to complaints.
  - (B) She thinks the driver's license test should be more thorough.
  - (C) She wants to recruit workers who are already skilled.
  - (D) She feels it is too early to start replacing the city's buses.

# UNIT 11: MỆNH ĐỀ DANH NGỮ (NOUN CLAUSE)

# I. LUYỆN TẬP TRÊN LỚP

<b>01.</b> The company's press relations officer confirmed Selectric, Inc. would no longer be manufacturing pagers.	<b>06.</b> Ms. Owen still isn't sure she will open a production plant in South America to cut down the cost of labor.
(A) about (B) of (C) that (D) it	<ul><li>(A) if</li><li>(B) though</li><li>(C) however</li><li>(D) while</li></ul>
<b>02.</b> Please submit your picks for employee of the month so that our manager can decide will be given the award.	<b>07.</b> She is still thinking about whether to boost the office's computer systems with the latest software programs.
(A) those (B) them (C) who (D) while	<ul><li>(A) or</li><li>(B) or not</li><li>(C) and</li><li>(D) and not</li></ul>
<b>03.</b> Alice Diaz was willing to work over the weekends to ensure the success of the ceremony is evidence of her devotion to her work.	<ul><li>08. The committee is still deciding about to allocate funds for monthly training sessions for employees.</li><li>(A) if</li></ul>
<ul><li>(A) That</li><li>(B) But</li><li>(C) Since</li><li>(D) After</li></ul>	(B) that (C) whether (D) which
<b>04.</b> Mr. Forster was convinced his decision to sell his shares had been the right one when the value of the stock plunged the	<b>09.</b> The manager wants to know prepared the employee profiles for the company website, as he finds them unprofessional and inappropriate.
next day.  (A) which (B) that (C) about (D) of	<ul><li>(A) how</li><li>(B) that</li><li>(C) which</li><li>(D) who</li></ul>
<b>05.</b> During the meeting, the manager referred to the rumor the business was losing money.	<ul><li>10. To make preparations for the event, the caterer asked many people would be present at the dinner.</li><li>(A) about</li></ul>
<ul><li>(A) then</li><li>(B) that</li><li>(C) which</li><li>(D) how</li></ul>	(A) about (B) concerning (C) how (D) what

# II. BÀI TẬP VỀ NHÀ

<b>11.</b> The company's lawyer will know to do in this situation, so let's make an appointment to see him.	<b>16.</b> Implementers understand they cannot use company funds earmarked for project expenses on rest and recreation.
(A) what (B) that (C) which (D) where	<ul><li>(A) about</li><li>(B) it</li><li>(C) what</li><li>(D) that</li></ul>
<ul><li>12 is said at this very private meeting is confidential and should not leave the room for any reason.</li><li>(A) Whichever</li></ul>	17. New computer programs have made it so much easier to store information in databases even a novice can compile one from a given set of data.
(B) Whatever (C) Whenever (D) However	<ul><li>(A) that</li><li>(B) there</li><li>(C) what</li><li>(D) when</li></ul>
<b>13.</b> The supervisor reminded us that needed a certificate of employment for personal reasons should ask for Ms. Simon's assistance.	<b>18.</b> the holiday is only going to last three days is a disappointment to the entire staff.
<ul><li>(A) who</li><li>(B) whenever</li><li>(C) whoever</li><li>(D) whomever</li></ul>	<ul><li>(A) What</li><li>(B) That</li><li>(C) Although</li><li>(D) So</li></ul>
14 team of sales representatives has sold the highest number of units will receive the Team of the Month award.  (A) Which (B) Some (C) Whichever (D) These	<ul><li>19. Our supervisor wants to know</li><li>the final revisions will be made to the contract.</li><li>(A) on</li><li>(B) about</li><li>(C) which</li><li>(D) when</li></ul>
15. As an advertiser, it is absolutely vital to understand most customers expect and want from manufacturers.  (A) how (B) that (C) what (D) whether	<ul><li>20. At 6:00, club members joining the special clambake at the beach should be at the entrance of the Lakeside Center.</li><li>(A) all</li><li>(B) somewhat</li><li>(C) when</li><li>(D) whichever</li></ul>

Questions 21-24 refer to the following e-mail.

To: jaredkho@pharmacon.com.au From: angelazucker@umedvic.edu.au Date: 22 June Subjects: Thanks!
Dear Dr. Kho,
Thanks for our laboratory yesterday. As always, your expertise Our  21. technicians especially benefited from your demonstration of the updated imaging systems, as
well as from the general discussion of principles behind the technological advances in the lab
setting.
Over the next few months, I will be hiring more technicians. Would be available to lead
another session in October? Please let me know so we can discuss the details.
Sincerely,
Angela Zucker

- **21**. (A) calling
  - (B) opening
  - (C) visiting
  - (D) staffing
- 22. (A) appreciate
  - (B) will be appreciated
  - (C) is appreciating
  - (D) was appreciated
- 23. (A) theirs
  - (B) yours
  - (C) you
  - (D) they

- **24.** (A) Many of the candidates seem very promising.
  - (B) If so, it would be a great help to the new employees.
  - (C) With your input, the process will be quick.
  - (D) These technicians adhere to strict regulations.

Questions 25-28 refer to the following article.

BRENTON (March 22) – Yesterday, Brenton railway won a 37 million grant from the Federal
Transit Agency. Thanks to the, construction of the proposed train terminal in Kirk <b>25.</b>
Valley can now begin.
The expansion of the rail system is certainly good news for many in the community  26.
Drivers, too, are pleased about the grant. Edgar Simental, lives near the planned Kirk
Valley Station, says "What a relief for commuters like me. We have had to endure steadily
worsening road traffic some time now. I anticipate taking the train instead of my car to work every day as soon as the station opens."

- **25.** (A) funding
  - (B) policy
  - (C) design
  - (D) strategy
- **26**. (A) Riders will not be able to park their cars at the terminal.
  - (B) Officials have confirmed that construction has been postponed indefinitely.
  - (C) The cost of a monthly train pass, however, is expected to increase.
  - (D) The project will create about 75 permanent jobs at the station.

- 27. (A) likewise
  - (B) another
  - (C) then
  - (D) who
- 28. (A) for
  - (B) with
  - (C) about
  - (D) on

# READING PART 7

## UNIT 12: CÂU HỔI TỔNG QUAN (OVERVIEW QUESTION)

Passage 01 (Question 181, Test 01, ETS 1200)

Date: Thursday, 23 July 11:45:29

Subject: Sid Zablonski

From: "Lewis Cucuk" < lcuck@komptex.com>

To: jarvisw@komptex.com; sloanet@komptex.com; joanmac@komptex.com; giles@komptex.com

First of all, thank you all for a very productive meeting this morning. This message confirms our agreement on the main points of the media report Komptex will release to the press at 4 P.M. this afternoon.

The report will be brief and to the point. It will announce Sid Zablonski's resignation and the appointment of his replacement. There will be no references to Mr. Zablonski's reasons for resigning his position. Sid has asked us to respect his privacy, and we intend to do that. The media will be asked to contact the vice president of human resources with any follow-up questions.

Thank you for your cooperation and support.

Lewis Cucuk

President

Komptex, Inc.

181. What is the main purpose of Lewis Cucuk's e-mail?

- (A) To plan new collaborations with film studios
- (B) To confirm details of an announcement
- (C) To request employee feedback on a report
- (D) To announce new positions at the company

#### Passage 02 (Question 181, Test 02, ETS 1200)

Date: January 25

From: Tori Ray <tray@alvertonfinancecorp.com>

To: Paul Han <phan@nj.universaltechsoftware.com>

Subject: Update on the workshop on Friday, February 3

Hi Paul,

Thank you for agreeing to conduct a workshop for us at Alverton Finance Corporation. We are excited to hear about your new software program, which may be a beneficial tool for our business.

In my previous e-mail, I said the workshop would be held in room 135, but it has been changed to room 455. Please stop at the security desk when you get here, and give the security guard that room number. The guard will issue you a guest pass and escort you to the room.

If you have any handouts that you want us to copy before the workshop, my assistant, Hilary Rigby, can make them. If you send her your handouts electronically by Wednesday, February 1, she will have the copies ready for you. Her e-mail address is hrigby@alvertonfinancecorp.com.

If you have any questions, please let me know. I look forward to seeing you at the workshop.

Tori Ray

- 181. What is the purpose of Ms. Ray's e-mail?
  - (A) To confirm the details of a presentation
  - (B) To place an order for computer software
  - (C) To explain the changes in a security policy
  - (D) To change the date of a workshop

#### Passage 03 (Question 153, Test 04, ETS 1200)

From: mburnes@worldstore.com

To: wpitts@pma.net

Subject: Your order #3456

Date: January 13, 10:25 AM

#### Dear Mr. Pitts:

Severe weather conditions have caused substantial disruptions to air traffic in and out of many airports in the Midwest, where the World Store™ sorting facilities are located. As a resµlt, many deliveries will be delayed by approximately 24 to 48 hours.

World Store™ is committed to providing the highest level of service possible. For the latest package status information, please go to "My Account" on Worldstore.com, where you will be able to track your package.

Thank you for your patience and understanding as we work through this situation.

Yours, Michael Burnes President Worldstore.com

#### **153.** What is the purpose of the e-mail?

- (A) To postpone travel plans
- (B) To introduce a company Web site
- (C) To request the latest flight schedule
- (D) To give information about shipping delays

#### Passage 04 (Question 174, Test 04, ETS 1200)

To: All Randolph branch employees

From: Roger Smithwick, Randolph branch manager

Re: Sylvia Langley

July 16

#### Dear All:

I am sure you are all aware that as of July 1, Coleman Bank has a new president. I am writing to inform you that Sylvia Langley will be visiting us here at the Randolph branch on August 5. We want to do our best to welcome the new president warmly and ensure she recognizes the excellence of our branch.

I am confident that with your cooperation, the visit by Ms. Langley will be positive and productive.

Thank you, Roger

#### **174.** What is the purpose of the e-mail?

- (A) To discuss an upcoming visit
- (B) To review the employee dress code
- (C) To notify employees of a customer service award
- (D) To announce the retirement of the bank's president

#### Passage 05 (Question 178, Test 04, ETS 1200)

#### Dear Mr. Meyer:

I am very pleased to confirm your one-year international assignment in Hong Kong with the Kater Company. While in Hong Kong, you will work on the property underwriting team, pricing and managing property insurance contracts in the East Asian region. You will report to Ms. Helen Duann.

Your international assignment allows you certain benefits from the Kater Company. While you will retain your current position as senior underwriter, you will receive an extra monthly living allowance of 5,000 Hong Kong dollars. In addition, you are eligible to live in corporate housing provided by the Kater Company.

Sincerely,

#### 178. What is the purpose of this letter?

- (A) To ask for a salary increase
- (B) To announce a promotion
- (C) To discuss a temporary assignment
- (D) To request a transfer to Hong Kong

Passage 06 (Question 188, Test 04, ETS 1200)

#### E-mail Message

From: rsilva@nysmail.com Sent: September 16

To: info@zenopublications.com Subject: your travel guides

I am writing to compliment Zeno Publications on its excellent service and commitment to quality. I recently ordered the guides to London, Madrid, and Paris in preparation for a trip to Europe. I paid the charge required for regular shipping and was pleasantly surprised when my order arrived in just four days. When I opened the box, I was even more delighted. The books are outstanding! I was impressed with the beautiful layout and breathtaking photographs even before I left for my vacation. When I arrived at my destination, I quickly discovered how wonderful they truly are. Every detail is accurate, and the guides cover not only the famous, must-see sights, but also many little-known places that turned out to be well worth a visit. Had I not ordered books from Zeno, I'm sure I would have missed some very worthwhile sightseeing opportunities.

Please count me as a new loyal customer. I have already recommended your books to friends who are planning trips abroad and will continue to do so.

Sincerely, Raquel Silva

**188.** What is the purpose of Raquel Silva's e-mail?

- (A) To request some travel guides
- (B) To praise Zeno Publications
- (C) To express concern about an order
- (D) To recommend Zeno Publications to a friend

Passage 07 (Question 173, Test 05, ETS 1200)

From: Bill Withers (president@HQRenterps.org)

To: All department heads

Sent: 8.15 A.M., Monday, March 4

Subject: Conference program

Hello everyone,

This is a quick update on the program for Friday's conference at the Houghton Landmark Hotel. Registration will begin at 8:45 in Conference Room A. You can pick up your name tag there. I will make some opening remarks and introduce the main speaker at 9:00 in the Grand Ballroom. We are pleased to announce that Sanjay Varma has confirmed that he will be able to attend. He will deliver the keynote address following my remarks.

For the remainder of the day, participants will disperse and attend separate sessions in designated rooms. The executive officers will meet in room 85 starting at 10:30. The management team will divide into two groups: department heads and group leaders. They will attend workshops in room 124 and 101, respectively. Closing remarks will be given in the ballroom at 4:00.

I look forward to seeing you all there.

Bill Withers President

#### **173.** What is the purpose of the e-mail?

- (A) To confirm a hotel reservation
- (B) To provide a schedule of events
- (C) To inform employees of an updated policy
- (D) To invite managers to a conference next month

#### Passage 08 (Question 172, Test 01, ETS 5 Tests)

4 April Charles Tang 350 Lady Jane Way Melbourne VIC 3004 Australia

Dear Mr. Tang:

Thank you for stopping by our booth at the International Fibre Optics Trade Conference in Sydney last month. I enjoyed speaking to you about your career interests.

As I mentioned when we spoke, our company is currently in the process of launching operations in South America through our soon-to-open Buenos Aires bureau. We are thus very interested in individuals with Spanish-language skills such as yours. If we were to offer you employment, we would first invite you to our headquarters in New Delhi for a three-week training course to familiarize you with our company's products and business model.

If you would like to pursue this opportunity, please send me your resume at your earliest convenience. I will then send it on to one of the division managers to arrange an interview. If you have any questions, please do not hesitate to contact me.

Sincerely,
Nandita Rajawat
Nandita Rajawat
Human Resources
Telefibro Systems Ltd.

#### **172.** What is the purpose of the letter?

- (A) To revise the terms of a contract
- (B) To request information about a company
- (C) To recruit a new employee
- (D) To announce an upcoming talk

Passage 09 (Question 196, Test 01, ETS 5 Tests)

From: Hitomi Suzuki <hsuzuki@wattlefinancial.com.hk>

To: Priya Kulkarni <pkulkarni@multiconnect.com.hk>

Subject: Multiconnect Communications

Date: 10 October

Thank you for taking the time last week to introduce Multiconnect Communications and for speaking to me about your business phone and Internet bundle packages. As I mentioned, we are not seeking Internet services as part of a combined package, as we have a five-year contract with Colbert Wireless that is currently only in its third year. After careful consideration, though, we have decided to transfer from Duostar to a new provider for our phone systems.

I have outlined our specific phone needs. The service should not exceed HK\$6,000 monthly. There will be twenty phones at our central location, and each phone should have call-transferring, call-forwarding, and phone-conferencing capabilities. The service should also include voicemail with personalized password access and the ability to queue up to thirty voicemails per phone number. Please send the information in an attachment to your e-mail. I look forward to hearing from you soon.

Sincerely,

Hitomi Suzuki Wattle Financial

#### **196.** What is the purpose of the e-mail?

- (A) To supply information about Internet providers
- (B) To request further information on phone packages
- (C) To describe a new phone package being offered
- (D) To offer a discount on communications technology

#### Passage 10 (Question 159, Test 03, ETS 5 Tests)

From: Tom Gough <tomgough@versatileware.com>

To: Marc Hammond <a href="mailto:marchammond@versatileware.com">marchammond@versatileware.com</a>

Date: Thursday, June 13, 4:12 P.M.

Subject: Ride tomorrow?

Hi Marc,

I'm writing to ask a favor of you. My car broke down on my way home today, and I had to take it to the mechanic. Could you give me a ride to and from work tomorrow? I'm hoping it won't be too much of an inconvenience since we live on the same street and work in the same building. The mechanic says he'll have the car running again by Saturday, so I shouldn't need a ride on Monday.

Thanks, Tom

**159.** What is the purpose of the message?

- (A) To arrange transportation
- (B) To recommend an auto repair shop
- (C) To request time off from work
- (D) To advertise a car for sale

Passage 11 (Question 168, Test 04, ETS 5 Tests)

The fast-growing chain of Greenley electronics stores has recently instituted new training for its sales staff. The program, called Staff Training Scheme, or STS, is based on an open-learning principle in which trainees set their own pace and make extensive use of workbooks, videos, and in-store training.

Several workbooks – there are seven in all – are given to each trainee. The books cover in a very straightforward manner every aspect of sales work, from daily operations, knowledge of products, and sales techniques to security and basic store management. In addition, the books contain a number of question-and-answer assessment sections that, when reviewed by a trainer, clearly identify any weaknesses in the trainee's preparation.

After successfully completing the course, Greenley staff will qualify to take examinations for the nationally recognized Certificate in Sales, Level 1. STS was introduced in 47 of the Greenley stores in October. Eventually, similar schemes will be designed for supervisory and management staff.

**168.** What is the article mainly about?

- (A) A hiring procedure
- (B) A learning program
- (C) A national examination
- (D) A new school

Passage 12 (Question 160, Test 05, ETS 5 Tests)

## **Hamelmann Corporation**

Jill K. Anders
Garden Square Hotel
Goodridge Road
Cardiff CFIO 3AL, United Kingdom

Dear Ms. Anders,

As a client who has bought paper products from Hamelmann Corporation in the past, you may like to know that as of May 30, we will begin offering a line of products made only from recycled paper. You can browse these and other Hamelmann products on our recently redesigned Web site, www.hamelmanncorp.de/ENG. I have enclosed a brochure featuring some of the products that have been designed especially for our customers in the hotel industry.

We look forward to continuing to supply your business with the finest paper products.

Very truly yours,

Ulrich Hamelmann

Ulrich Hamelmann

enclosure

#### **160.** What is the purpose of the letter?

- (A) To introduce a company's new product line
- (B) To announce the relocation of a company
- (C) To request information about hotels in Cardiff
- (D) To inform a customer that a product is no longer available

## UNIT 13: CÂU HỔI THÔNG TIN (INFORMATION QUESTION)

Passage 01 (Question 163, Test 03, ETS 1200)

You are invited to a special party celebrating the grand opening of Musienko's Furniture Store on October 2. Please come and preview our large selection of beautiful, handcrafted furniture. We carry everything from sofas and cabinets to bedroom sets.

From 7 P.M. to 10 P.M. the store will be open only to invited guests. This is your opportunity to purchase any of the fine furniture we carry at a ten percent discount before the store opens to the general public on October 3.

In addition, all guests who return the enclosed reply card will be entered in a contest to win a brand-new set of dining-room chairs. Appetizers and soft drinks will be served.

To attend this exclusive event and be entered in the drawing, please return the replay card by September 25. The drawing will take place on September 30, and I will announce the winner at the party.

We hope to see you there!

#### 163. What will happen on October 2?

- (A) The winner of a prize will be announced.
- (B) A new business will open to the general public.
- (C) There will be a furniture-making demonstration.
- (D) Invitations to a celebration will be mailed out.

#### Passage 02 (Question 154, Test 04, ETS 1200)

From: mburnes@worldstore.com

To: wpitts@pma.net

Subject: Your order #3456

Date: January 13, 10:25 AM

#### Dear Mr. Pitts:

Severe weather conditions have caused substantial disruptions to air traffic in and out of many airports in the Midwest, where the World Store™ sorting facilities are located. As a resµlt, many deliveries will be delayed by approximately 24 to 48 hours.

World Store™ is committed to providing the highest level of service possible. For the latest package status information, please go to "My Account" on Worldstore.com, where you will be able to track your package.

Thank you for your patience and understanding as we work through this situation.

Yours, Michael Burnes President Worldstore.com

**154.** What does Mr. Burnes suggest Mr. Pitts do?

- (A) Respond to the e-mail for free shipping
- (B) Contact the carrier service immediately
- (C) Visit a Web site for more information
- (D) Call a company representative

Passage 03 (Questions 175 & 177, Test 04, ETS 1200)

#### Coleman Bank

To: All Randolph branch employees

From: Roger Smithwick, Randolph branch manager

Re: Sylvia Langley

July 16

Dear All:

I am sure you are all aware that as of July 1, Coleman Bank has a new president. I am writing to inform you that Sylvia Langley will be visiting us here at the Randolph branch on August 5. We want to do our best to welcome the new president warmly and ensure she recognizes the excellence of our branch. I have a few requests.

- 1. Please clean all visible work spaces. Discard old papers or materials you no longer need; organize other materials into files.
- 2. Please review the dress code. If you have questions regarding appropriate attire, please discuss them with my assistant, Peter.
- 3. Ms. Langley would like to meet with as many Randolph branch employees as possible. If you are interested in speaking with her, please see me by July 25 so I can organize the meetings.
- 4. Remember that treating customers well is our number one goal at Coleman Bank. As always, do your best to interact with customers in a courteous manner.

I am confident that with your cooperation, the visit by Ms. Langley will be positive and productive.

Thank you, Roger

#### 175. Who is Sylvia Langley?

- (A) The president of the bank
- (B) Mr. Smithwick's assistant
- (C) A bank customer
- (D) The Randolph branch manager

#### **177.** What is the significance of July 25?

- (A) It is the date the new president was installed.
- (B) It is the date the company president will inspect the Randolph branch.
- (C) It is the deadline for scheduling a meeting with the bank president.
- (D) It is the deadline for organizing employee work spaces.

Passage 04 (Question 181, Test 04, ETS 1200)

From: Zuravsky, Anne <azuravsky@acc-ciz.com>

Sent: Wednesday, March 10

To: Torres, Cynthia

Subject: Re: accounting position (Correspondence #98798)

Dear Ms. Torres,

This is to confirm receipt of your e-mail of March 10. Thank you for inquiring about the full-time position in our accounting department and for sending your employment history. The opening is still available but all applications must be submitted by March 14. A copy of the appropriate application form can be found on the ACC-CIZ Web site. Please note that resumes should list job positions starting with the one you held the longest.

On March 28, we will be contacting the candidates we wish to interview. All interviews will take place on April 4. Regarding your question about compensation, I am not authorized to provide an estimate of the salary associated with this opening.

If you have any other questions, do not hesitate to contact me. Please use the number in the subject line of this message in any further e-mails you send concerning the application process.

Regards, Anne Zuravsky, Manager Human Resources

**181.** When are applications for the accounting position due?

- (A) On March 10
- (B) On March 14
- (C) On March 28
- (D) On April 4

Passage 05 (Questions 174-175, Test 05, ETS 1200)

From: Bill Withers (president@HQRenterps.org)

To: All department heads

Sent: 8.15 A.M., Monday, March 4

Subject: Conference program

Hello everyone,

This is a quick update on the program for Friday's conference at the Houghton Landmark Hotel. Registration will begin at 8:45 in Conference Room A. You can pick up your name tag there. I will make some opening remarks and introduce the main speaker at 9:00 in the Grand Ballroom. We are pleased to announce that Sanjay Varma has confirmed that he will be able to attend. He will deliver the keynote address following my remarks.

For the remainder of the day, participants will disperse and attend separate sessions in designated rooms. The executive officers will meet in room 85 starting at 10:30. The management team will divide into two groups: department heads and group leaders. They will attend workshops in room 124 and 101, respectively. Closing remarks will be given in the ballroom at 4:00.

I look forward to seeing you all there.

Bill Withers President

- **174.** Where will the workshops for group leaders be held?
  - (A) In room A
  - (B) In room 85
  - (C) In room 101
  - (D) In room 124

- **175.** What will Sanjay Varma do?
  - (A) Give a formal speech
  - (B) Lead a workshop for managers
  - (C) Introduce a speaker
  - (D) Supervise participant registration

Passage 06 (Questions 153-154, Test 06, ETS 1200)

September 30

Dear Mr. Fernandez,

Wagner Art Museum cordially invites you, as one of its generous donors, to a reception to celebrate its 10th anniversary. The reception will be held in the main hall of the museum on the evening of Friday, October 22, from 7:30 P.M. to 9:00 P.M. We are pleased to present Professor Natasha Grabowski, from the art history department at Orem State University, as our speaker at the reception.

Attendance at this reception is open only to our invited guests. Please note that preregistration is required for the reception. If you plan to attend the reception, please check the appropriate box at the bottom of the enclosed registration sheet. A return envelope is provided for your convenience; we must receive your reply no later than October 10. We look forward to seeing you at the reception.

Sincerely,

Matthew Ameriks

Matthew Ameriks

Chief Public Relations Officer Wagner Art Museum

- **153.** What is Ms. Grabowski scheduled to do at the reception?
  - (A) Give a talk
  - (B) Present an award
  - (C) Introduce Mr. Ameriks
  - (D) Donate some artwork

- **154.** According to the letter, what is a requirement for attending the reception?
  - (A) Payment of a fee
  - (B) Prompt arrival
  - (C) A reply to the invitation
  - (D) Formal attire

Passage 07 (Questions 167-168, Test 06, ETS 1200)

Linda Bradshaw YTF Construction Ltd. 252 Maclean Ave. Hackensbury, Nova Scotia B6A4V4

July 28

Dear Ms. Bradshaw:

This letter is to confirm the prices we discussed on July 20. In our conversation, we determined that the sound-screen acoustical partitions Pacol Corporation produces will suit your construction needs well. As you will be ordering a large quantity, we are prepared to offer you the partitions at a substantially reduced price. These prices will remain in effect through December 31; however, if you wish to receive these items before November 1 as you mentioned, your order must be placed by September 15.

Partitions	Regular Price Each	Discounted Price
Style A	\$ 122.75	\$ 92.07
Style B	\$ 132.00	\$ 99.00
Style C	\$ 152.75	\$ 114.56
Style D	\$ 191.00	\$ 143.25

The clear, anodized aluminum frames t hat you were interested in would cost an additional \$15.00 per unit. The hardware-end legs, top caps, and decorative handles that match the frames-usually cost \$5.00 per unit but will be provided at no extra charge.

Thank you for your interest in our products. We look forward to hearing from you soon.

Sincerely,

Rheal Gauthier

**Rheal Gauthier** 

Sales Representative

- **167.** Why is Ms. Bradshaw offered a discount?
  - (A) She is a loyal customer.
  - (B) She is placing a large order.
  - (C) She was not satisfied with the quality of her previous order.
  - (D) Her previous order did not arrive on time.
- **168.** How much does a style D partition cost with the discount?
  - (A) \$92.07
  - (B) \$132.00
  - (C) \$143.25
  - (D) \$191.00

Passage 08 (Question 187, Test 06, ETS 1200)

# **DLC**

### AUTOMOTIVE 830 North Ward Road Toronto, ON L3RON9

July 15

Dear Mr. Jensen,

Congratulations on your purchase from the DLC auto dealership. We at DLC know you have a choice of dealers when you buy a car, and we sincerely appreciate that you've chosen to do business with us. In this spirit, be assured that our staff will do everything we can to ensure you are completely satisfied with your vehicle.

During the year, we will send you in the mail periodic reminders of upcoming service needs. You will also receive our monthly newsletter, *Drive Time*, in which you will find car safety and maintenance tips, as well as coupons available only to our customers.

Enclosed please find two complimentary tickets to the Metropolitan Area Art Museum. Be our guest as you enjoy the paintings of local artists, sculpture gardens, and seasonal exhibits, and thank you again for your patronage.

Sincerely, Rob Wood Sales Manager DLC Automotive

**187.** What service does Mr. Wood's business provide for customers?

- (A) Free transportation to a museum
- (B) Regular notification of recommended vehicle service
- (C) Automatic renewal of subscriptions
- (D) Prompt delivery within the Toronto area

Passage 09 (Question 191, Test 06, ETS 1200)

#### Job Listing 14523-Posted May 1:

The World Health Coalition (WHC) seeks a highly qualified individual for immediate employment on the HS-I Vaccination Program. The job provides the opportunity to collaborate with some of the leading researchers in vaccine production. This WHC facility is located in London. Position available from May 27.

**Duties:** Individual is responsible for compiling and storing research results and will assist in creating disease prevention workshops.

**Requirements:** Applicants must have a degree in statistics and at least four years experience working in a research facility. Knowledge of PZB software is a must, as is a team-oriented approach to working. Fluency in English is required; abilities in additional languages preferred.

Send resume along with cover letter to <code>iobs@whc.org.uk</code>. Include an e-mail address and telephone number. Deadline is May 10. Applicants will be notified of their status by May 17 . Applicants chosen for interviews will be responsible for their own transportation to London.

191. What is the last day to apply for the WHC position?

- (A) May 1
- (B) May10
- (C) May 17
- (D) May 27

Passage 10 (Questions 155-156, Test 01, ETS 5 Tests)

#### Mav4

Dr. Charles Somerville 1785 Taylor Street Allentown, PA 18102

This is a friendly reminder that your next dental cleaning is scheduled for Friday, May 11, at 8:30 A.M. If you are unable to keep your appointment, please call us by 3:00 P.M. on Wednesday, May 9, during regular office hours. We can be reached from 8:00 A.M. to 5:00 P.M. Monday through Saturday, at 555-0119.

Please note, we will be closed on Monday, May 28 for the holiday.

Mr. Steven Hines 15 Greenwood Way Bethlehem, PA 18018

- **155.** When does Mr. Hines have an appointment?
  - (A) On May4
  - (B) On May 9
  - (C) On May 11
  - (D) On May 28

- **156.** According to the postcard, why would Mr. Hines call the dental office?
  - (A) To confirm an appointment
  - (B) To cancel an appointment
  - (C) To make a payment
  - (D) To request information

#### Passage 11 (Questions 166-167, Test 01, ETS 5 Tests)

From: Klaus Wittem <kwittern@meisterkorp.de>

To: Victoria Jonsen <victoria.jonsen@citymail.co.uk>

Date: 26 December

Subject: Order #BK-23

#### Dear Ms. Jonsen:

Thank you for the e-mail you sent this morning regarding your recent purchase. I have reviewed the order you placed on 19 December and it does indeed show that you ordered a tin of Chocolate Nougat Biscuits and not a tin of Butter Almond Stollen. We sincerely apologize for the mistake. During the busy holiday season, we handle a high volume of orders, and occasionally errors are made.

As an apology for our mistake, please keep the Butter Almond Stollen with our compliments. We will send you a tin of the biscuits immediately, via Locus Package Couriers, and we will mark it as an express delivery shipment at no cost to you. You should receive the package in two to three days, on 29 December or earlier. Thank you for your patience.

Sincerely,

Klaus Wittern Customer Service Representative Meisterkolrp Products

- **166.** When did Ms. Jonsen report a problem with her order?
  - (A) On December 19
  - (B) On December 23
  - (C) On December 26
  - (D) On December 29

- **167.** How does Mr. Wittern propose to resolve the problem?
  - (A) By sending a replacement product
  - (B) By issuing a refund check
  - (C) By giving a discount on a future order
  - (D) By offering to repair a product for free

## UNIT 14: CÂU HỔI NOT / TRUE (NOT /TRUE QUESTION)

Passage 01 (Question 160, Test 01, ETS 1200)

## **DNB Banking Online**

#### The Closest DNB Bank Branch Is at Your Fingertips

Take a look at what you can do through DNB Banking Online, 24 hours a day, from anywhere you have access to a PC with an Internet connection.

- See current balances of your DNB Bank accounts on one screen.
- Review details of your transaction history.
- Transfer funds between your DNB Bank accounts.
- Make a payment on a DNB loan.

#### **Self-Service Features That Will Save You Time**

DNB Banking Online also saves you time by providing online self-service resources.

- Pay all of your bills with our powerful, free Web bill payment service.
- Make address or telephone number changes online on your DNB accounts. Just fill out the online form; there's no need to call DNB for these changes.
- Sign up to receive information on DNB products, services, and special offers by e-mail.
- Visit our Tools & Resources Web site to determine the best product options for your and your family with one of our many financial calculators and so much more.

#### Sign On Today!

You need only have an active DNB account to be eligible to access all these services.

**160.** What is NOT an advertised feature of DNB Banking Online?

- (A) Up-to-date account balances
- (B) Monthly online newsletters
- (C) Information on financial products
- (D) Tools to help with financial decisions

Passage 02 (Question 164, Test 03, ETS 1200)

You are invited to a special party celebrating the grand opening of Musienko's Furniture Store on October 2. Please come and preview our large selection of beautiful, handcrafted furniture. We carry everything from sofas and cabinets to bedroom sets.

From 7 P.M. to 10 P.M. the store will be open only to invited guests. This is your opportunity to purchase any of the fine furniture we carry at a ten percent discount before the store opens to the general public on October 3.

In addition, all guests who return the enclosed reply card will be entered in a contest to win a brand-new set of dining-room chairs. Appetizers and soft drinks will be served.

To attend this exclusive event and be entered in the drawing, please return the replay card by September 25. The drawing will take place on September 30, and I will announce the winner at the party.

We hope to see you there!

**164.** What does the invitation NOT offer to guests?

- (A) A discount on furniture
- (B) Refreshments
- (C) A chance to win products
- (D) Free delivery

Passage 03 (Question 176, Test 04, ETS 1200)

#### Coleman Bank

To: All Randolph branch employees

From: Roger Smithwick, Randolph branch manager

Re: Sylvia Langley

July 16

Dear All:

I am sure you are all aware that as of July 1, Coleman Bank has a new president. I am writing to inform you that Sylvia Langley will be visiting us here at the Randolph branch on August 5. We want to do our best to welcome the new president warmly and ensure she recognizes the excellence of our branch. I have a few requests.

- 1. Please clean all visible work spaces. Discard old papers or materials you no longer need; organize other materials into files.
- 2. Please review the dress code. If you have questions regarding appropriate attire, please discuss them with my assistant, Peter.
- 3. Ms. Langley would like to meet with as many Randolph branch employees as possible. If you are interested in speaking with her, please see me by July 25 so I can organize the meetings.
- 4. Remember that treating customers well is our number one goal at Coleman Bank. As always, do your best to interact with customers in a courteous manner.

I am confident that with your cooperation, the visit by Ms. Langley will be positive and productive.

Thank you, Roger

**176.** What are employees NOT asked to do?

- (A) Organize their files
- (B) Review guidelines for appropriate clothing
- (C) Throw away unneeded material
- (D) Remind customers of bank policy

Passage 04 (Question 180, Test 04, ETS 1200)

#### KATER COMPANY

Mythenquai 44 8045 Zurich Switzerland

June 5

Mr. Bernhardt Meyer Mutschellenstrasse 69 8022 Zurich Switzerland

Dear Mr. Meyer:

I am very pleased to confirm your one-year international assignment in Hong Kong with the Kater Company. While in Hong Kong, you will work on the property underwriting team, pricing and managing property insurance contracts in the East Asian region. You will report to Ms. Helen Duann.

Your international assignment allows you certain benefits from the Kater Company. While you will retain your current position as senior underwriter, you will receive an extra monthly living allowance of 5,000 Hong Kong dollars. In addition, you are eligible to live in corporate housing provided by the Kater Company. The corporate apartments in Hong Kong contain sufficient space for a family of four and are located within walking distance of the Kater offices. Finally, you will receive complimentary plane tickets to return to Switzerland three times during your year abroad. More details on these benefits will be available to you upon your September 1 arrival at the Hong Kong office. Your human resources contact in Hong Kong will be Ms. Shu Fang Tan.

Please let me know if you have any questions regarding your upcoming international assignment. I wish you the best of luck in Hong Kong.

Sincerely,
Olivia Leydenfrost
Olivia Leydenfrost
Human Resources
Kater Company

180. What benefit is NOT mentioned in the letter?

- (A) A corporate residence
- (B) Free trips home
- (C) Money for living expenses
- (D) Use of a company vehicle

Passage 05 (Question 169, Test 06, ETS 1200)

Linda Bradshaw YTF Construction Ltd. 252 Maclean Ave. Hackensbury, Nova Scotia B6A4V4

July 28

Dear Ms. Bradshaw:

This letter is to confirm the prices we discussed on July 20. In our conversation, we determined that the sound-screen acoustical partitions Pacol Corporation produces will suit your construction needs well. As you will be ordering a large quantity, we are prepared to offer you the partitions at a substantially reduced price. These prices will remain in effect through December 31; however, if you wish to receive these items before November 1 as you mentioned, your order must be placed by September 15.

Partitions	Regular Price Each	Discounted Price
Style A	\$ 122.75	\$ 92.07
Style B	\$ 132.00	\$ 99.00
Style C	\$ 152.75	\$ 114.56
Style D	\$ 191.00	\$ 143.25

The clear, anodized aluminum frames tShat you were interested in would cost an additional \$15.00 per unit. The hardware-end legs, top caps, and decorative handles that match the frames-usually cost \$5.00 per unit but will be provided at no extra charge.

Thank you for your interest in our products. We look forward to hearing from you soon.

Sincerely,

Rheal Gauthier

**Rheal Gauthier** 

Sales Representative

**169.** What will NOT be included free of charge?

- (A) End legs
- (B) Top caps
- (C) Decorative handles
- (D) Aluminum frames

Passage 06 (Question 171, Test 02, ETS 5 Tests)

#### Maier Menswear

68 Caldwell Street, Sydney NSW 2000

4 May

Dietrich Mackert 870 Cobb Lane Sydney NSW 2000

Dear Mr. Mackert:

Since you are a valued Maier Menswear customer, I wanted you to be among the first to know about our new customer rewards card, an incentive program that rewards our frequent customers for purchases made at our stores. Once you have completed the enclosed membership enrollment form and returned it to the customer service department, they will mail you your rewards card. Then just bring your card with you and start reaping the benefits. Each time you use your rewards card at one of our stores, you will receive a 5 percent rebate on select purchases. I hope you will take advantage of this beneficial program and apply for membership today.

Maier's customer rewards card program will launch on 7 June with a customer appreciation hour at select stores, including free beverages, snacks, and door prizes from 7 P.M. to 8 P.M. If you have any questions about the rewards card program, please contact customer service at (02) 9452 2244 or e-mail rewards@maiersmenswear.com.au. You may also visit any Maier's store location to complete your enrollment or visit our Web site at www.maiermenswear.com.au for more information or to sign up online. Thank you again for being a valuable Maier Menswear customer!

Sincerely,

Danita Nachik

Danita Nachik

Public Relations

- 171. What is NOT indicated about Maier's customer rewards program?
  - (A) It is a new program for the company.
  - (B) It requires a membership to be utilized.
  - (C) Discounts are available only on certain items.
  - (D) Customers receive a monthly statement in the mail.

Passage 07 (Question 175, Test 02, ETS 5 Tests)

Harper F	ields Busi	ness News (	Online		Search		
Home	About Us	Free Materials	Blogs	Contact My Acc		Му Ассо	unt

For 25 years, *Harper Fields Business News* (HFBN) has been a major resource for business professionals. In print and online, we offer professional coverage of business news, background analyses, and commentaries on the world of finance. Our Web site offers additional features that are available only to online subscribers. These include staff picks, press releases issued by major players in the business world, and various software applications that allow users to create sophisticated data charts.

To those considering a subscription to our online service, we offer a 30-day free trial. You must be at least 18 years old and provide a valid credit card to subscribe. No money will be charged to your credit card during your trial period. Your card will only be used to automatically upgrade you to paid online subscriber status at the end of the trial period, at which time you will be charged an annual subscription fee of \$45.

If you do not wish to become a paid online subscriber, you must cancel the service before the trial period expires. To do so, go to the My Account page on our Web site and select Do Not Upgrade. This action will prevent your credit card from being charged. You will, however, continue to enjoy our service for the remainder of the trial period.

Get started now!

#### 175. What is NOT indicated about HFBN?

- (A) It offers online software tools.
- (B) It covers topics related to finance.
- (C) It has been in business for 25 years.
- (D) It has stopped publishing in a print format.

Passage 08 (Question 180, Test 02, ETS 5 Tests)

#### E-mail Message

To: Kyungbin Yi <kyi@moto.net>

From: Miguel Hernandez <mhernandez@mintner\_mag.com>

Date: 3 January Subject: Your submission

We're writing with some good news. Your photograph *Coastline in Winter* has been chosen as the third-place winner in the "Views of Our World" landscape photography contest sponsored by *Mintner Photography Magazine*. Our judges felt that your panoramic winter scene conveys a sense of wonder at the scale of nature and that the impressionistic image you captured shows your skill as an artist.

Your photograph will appear among the other winning photographs in the March issue of *Mintner Photography Magazine*. In addition, your work will be featured in a special landscape photography exhibit in Birmingham at Perivale Art Museum from 9 May to 21 May.

You will receive a prize of --400 as well as a two-year subscription to *Mintner Photography Magazine*. A cheque in the amount of the prize will be sent to you in February, and your subscription will begin with the issue featuring your photograph.

When you submitted your photograph, you stated that you used a Fisk SLR 500 camera and a Genoma XR wide-angle lens. Please let us know if this is correct by replying to this e-mail. This information will accompany your photograph in the magazine and in the museum exhibit.

Congratulations on your success. We are looking forward to sharing your work with our international readership and hope to see more of your work in the future.

Sincerely,

Miguel Hernandez Editor

- **180.** What is mentioned about *Mintner Photography Magazine?* 
  - (A) It is read around the world.
  - (B) It sponsors several contests each year.
  - (C) It is a new publication.
  - (D) It is published four times a year.

Passage 09 (Question 163, Test 03, ETS 5 Tests)

https://www.rkconway.com

#### Welcome to RK Conway

RK Conway offers its customers an array of Web-based account services. Log in to your RK Conway online account to do the following.

- Review and print your monthly power bill
- Make a one-time payment using a credit or debit card\*
- Schedule an in-home appointment with a system technician
- Monitor your power usage by checking kilowatt-hours used in previous months

Now offering paperless billing! If you no longer want a paper bill to be mailed to your home then enroll in paperless billing and receive your bill by e-mail. Enroll for free!

\*Note: An additional \$1 fee applies to all electronic payments

- **163.** What is mentioned as something customers can do online?
  - (A) Ask a question
  - (B) Close an account
  - (C) Look at a bill
  - (D) Enter a contest

Passage 10 (Question 171, Test 04, ETS 5 Tests)

The fast-growing chain of Greenley electronics stores has recently instituted new training for its sales staff. The program, called Staff Training Scheme, or STS, is based on an open-learning principle in which trainees set their own pace and make extensive use of workbooks, videos, and in-store training.

Several workbooks – there are seven in all – are given to each trainee. The books cover in a very straightforward manner every aspect of sales work, from daily operations, knowledge of products, and sales techniques to security and basic store management. In addition, the books contain a number of question-and-answer assessment sections that, when reviewed by a trainer, clearly identify any weaknesses in the trainee's preparation.

After successfully completing the course, Greenley staff will qualify to take examinations for the nationally recognized Certificate in Sales, Level 1. STS was introduced in 47 of the Greenley stores in October. Eventually, similar schemes will be designed for supervisory and management staff.

**171.** What are NOT mentioned as part of STS?

- (A) Videos
- (B) Interviews
- (C) Individual assessments
- (D) Workbooks

#### UNIT 15: CÂU HỔI SUY LUẬN (REFERENCE QUESTION)

Passage 01 (Question 162, Test 01, ETS 1200)

#### **DNB Banking Online**

#### The Closest DNB Bank Branch Is at Your Fingertips

Take a look at what you can do through DNB Banking Online, 24 hours a day, from anywhere you have access to a PC with an Internet connection.

- See current balances of your DNB Bank accounts on one screen.
- · Review details of your transaction history.
- Transfer funds between your DNB Bank accounts.
- Make a payment on a DNB loan.

#### Self-Service Features That Will Save You Time

DNB Banking Online also saves you time by providing online self-service resources.

- Pay all of your bills with our powerful, free Web bill payment service.
- Make address or telephone number changes online on your DNB accounts. Just fill out the online form; there's no need to call DNB for these changes.
- Sign up to receive information on DNB products, services, and special offers by e-mail.
- Visit our Tools & Resources Web site to determine the best product options for your and your family with one of our many financial calculators and so much more.

#### Sign On Today!

You need only have an active DNB account to be eligible to access all these services.

- 162. What is suggested as an important benefit of using online banking services?
  - (A) Availability of special loan rates
  - (B) Access to customer service representatives
  - (C) Convenience of use
  - (D) Reduced banking fees

Passage 02 (Question 180, Test 06, ETS 1200)

# Slow Oil Production Spurs Increase in Gas Prices

Source: International News

Agency

Given the current rate of world oil production, fuel prices are expected to rise slightly next month, according to industry analysts.

Several of the world's largest oil companies are producing below capacity, even though some smaller oil companies are achieving relatively high rates of production. However, the overall gap between current production and the demand of previous months has caused some economic analysts to predict a modest spike in gas prices in the coming weeks.

Industries that depend on fuel production are most likely to be affected. Sales of some of the larger automobile models, for example, may remain steady or experience a slight decrease – in contrast to the expanding market enjoyed by most car companies in recent months. Smaller car models, especially those with high fuel efficiency, could on the other hand see a rise in popularity.

#### 180. What does the article suggest?

- (A) Car companies recently had high sales figures.
- (B) A surplus of oil has been created.
- (C) Gasoline prices rose steadily last year.
- (D) Analysts have noted changes in oil quality.

#### Passage 03 (Question 165, Test 01, ETS 5 Tests)

From: Klaus Wittem <kwittern@meisterkorp.de>

To: Victoria Jonsen <victoria.jonsen@citymail.co.uk>

Date: 26 December

Subject: Order #BK-23

#### Dear Ms. Jonsen:

Thank you for the e-mail you sent this morning regarding your recent purchase. I have reviewed the order you placed on 19 December and it does indeed show that you ordered a tin of Chocolate Nougat Biscuits and not a tin of Butter Almond Stollen. We sincerely apologize for the mistake. During the busy holiday season, we handle a high volume of orders, and occasionally errors are made.

As an apology for our mistake, please keep the Butter Almond Stollen with our compliments. We will send you a tin of the biscuits immediately, via Locus Package Couriers, and we will mark it as an express delivery shipment at no cost to you. You should receive the package in two to three days, on 29 December or earlier. Thank you for your patience.

Sincerely,

Klaus Wittern
Customer Service Representative
Meisterkolrp Products

165. For whom does Mr. Wittern most likely work?

- (A) A delivery service
- (B) A specialty foods retailer
- (C) A greeting card company
- (D) A manufacturer of packaging materials

Passage 04 (Question 167, Test 02, ETS 5 Tests)

#### **Gharat Light Rail Commission - For immediate release**

**Gharat (November 5)-**The Gharat Light Rail Commission announced today that the 3.4 kilometer long section of the Gharat Light Rail from Hanubad to Robini will open to the public on Monday. The first trains will depart from Hanubad Station at 6:00 A.M. The new section is an extension of the Blue line, which was first put into service eight years ago. The new line is expected to add more than 40,000 passengers to the system. Those living in Robini will now have access to commuter train service into the center of Gharat without having to travel by other means to Hanubad Station.

Making the Blue line fully operational marks the halfway point in the completion of the light rail system. While the Orange line was completed last summer, work continues on the Yellow and Green lines. The Yellow line extension from Nagar to Bankulu is set for completion late next month. The Green line extension connecting Sangau to Gallwa is scheduled to open in six months, just in time for the busy summer tourist season in the Gallwa area. Once the Green line is completed, commuters in all the suburban areas surrounding Gharat will have convenient access to the light rail system.

More information about train schedules, fares, station layouts, and new station parking facilities – as well as an interactive map of the Gharat Light Rail system – are available at our Web site www.gharatlightrail.org.

#### **Contact Information:**

Mariam Qadri 983 5977 45786 mediacontacts@gharatlightrail.org

- **167.** What is suggested about Gharat Light Rail?
  - (A) It has increased its fares.
  - (B) It operates multiple train lines.
  - (C) It has completed all scheduled construction.
  - (D) It first opened one year ago.

Passage 05 (Question 176, Test 02, ETS 5 Tests)

#### E-mail Message

To: Kyungbin Yi <kyi@moto.net>

From: Miguel Hernandez <mhernandez@mintner\_mag.com>

Date: 3 January Subject: Your submission

We're writing with some good news. Your photograph *Coastline in Winter* has been chosen as the third-place winner in the "Views of Our World" landscape photography contest sponsored by *Mintner Photography Magazine*. Our judges felt that your panoramic winter scene conveys a sense of wonder at the scale of nature and that the impressionistic image you captured shows your skill as an artist.

Your photograph will appear among the other winning photographs in the March issue of *Mintner Photography Magazine*. In addition, your work will be featured in a special landscape photography exhibit in Birmingham at Perivale Art Museum from 9 May to 21 May.

You will receive a prize of --400 as well as a two-year subscription to *Mintner Photography Magazine*. A cheque in the amount of the prize will be sent to you in February, and your subscription will begin with the issue featuring your photograph.

When you submitted your photograph, you stated that you used a Fisk SLR 500 camera and a Genoma XR wide-angle lens. Please let us know if this is correct by replying to this e-mail. This information will accompany your photograph in the magazine and in the museum exhibit.

Congratulations on your success. We are looking forward to sharing your work with our international readership and hope to see more of your work in the future.

Sincerely,

Miguel Hernandez Editor

- **176.** What is implied about Ms. Yi's photograph?
  - (A) It is in black and white.
  - (B) It has previously been published.
  - (C) It has been purchased by a magazine.
  - (D) It depicts a landscape scene.

Passage 06 (Question 161, Test 03, ETS 5 Tests)

From: Tom Gough <tomgough@versatileware.com>

To: Marc Hammond <a href="mailto:marchammond@versatileware.com">marchammond@versatileware.com</a>

Date: Thursday, June 13, 4:12 P.M.

Subject: Ride tomorrow?

Hi Marc,

I'm writing to ask a favor of you. My car broke down on my way home today, and I had to take it to the mechanic. Could you give me a ride to and from work tomorrow? I'm hoping it won't be too much of an inconvenience since we live on the same street and work in the same building. The mechanic says he'll have the car running again by Saturday, so I shouldn't need a ride on Monday.

Thanks, Tom

**161.** What is indicated about Mr. Gough?

- (A) His car is being repaired.
- (B) He lives near his workplace.
- (C) He works on Saturdays.
- (D) His office is being remodeled.

Passage 07 (Question 169, Test 04, ETS 5 Tests)

The fast-growing chain of Greenley electronics stores has recently instituted new training for its sales staff. The program, called Staff Training Scheme, or STS, is based on an open-learning principle in which trainees set their own pace and make extensive use of workbooks, videos, and in-store training.

Several workbooks – there are seven in all – are given to each trainee. The books cover in a very straightforward manner every aspect of sales work, from daily operations, knowledge of products, and sales techniques to security and basic store management. In addition, the books contain a number of question-and-answer assessment sections that, when reviewed by a trainer, clearly identify any weaknesses in the trainee's preparation.

After successfully completing the course, Greenley staff will qualify to take examinations for the nationally recognized Certificate in Sales, Level 1. STS was introduced in 47 of the Greenley stores in October. Eventually, similar schemes will be designed for supervisory and management staff.

**169.** For whom is the current version of STS designed?

- (A) Supervisors
- (B) Security personnel
- (C) Store managers
- (D) Sales staff

Passage 08 (Question 156, Test 05, ETS 5 Tests)

#### OPENINGSONLINE.NET

## Openings Online Your next career should be your best career

Home Find a Post your Appl Job Resume	E-mail Job	Save Job	Print Job	Back to Job Search
---------------------------------------	------------	-------------	--------------	-----------------------

To apply for any job listed on openingsonline.net, please refer to the instructions provided in the description of each job.

#### Job #17-4436 Delivery driver

East Midlands Transport has an immediate opening for a delivery driver. Applicants must have a valid driving license and an excellent driving record. The driver will make deliveries of packages of up to 50 pounds from our three area warehouses. Deliveries will be made along a variety of routes throughout the Nottingham area; knowledge of streets in Nottingham and the surrounding area is a must. Complete an application in person at our main office, located inside our Marlton Street warehouse, between the hours of 8:00 A.M. and 4:00 P.M.

East Midlands Transport 41 Marlton Street Nottingham, NG1 3PZ

#### **156.** What is indicated about East Midlands Transport?

- (A) It has one warehouse in the Nottingham area.
- (B) Its drivers make deliveries all around the country.
- (C) It will have an opening for a delivery driver next month.
- (D) Its main office is on Marlton Street.

Passage 09 (Question 161, Test 05, ETS 5 Tests)

#### **Hamelmann Corporation**

Jill K. Anders
Garden Square Hotel
Goodridge Road
Cardiff CFIO 3AL, United Kingdom

Dear Ms. Anders,

As a client who has bought paper products from Hamelmann Corporation in the past, you may like to know that as of May 30, we will begin offering a line of products made only from recycled paper. You can browse these and other Hamelmann products on our recently redesigned Web site, www.hamelmanncorp.de/ENG. I have enclosed a brochure featuring some of the products that have been designed especially for our customers in the hotel industry.

We look forward to continuing to supply your business with the finest paper products.

Very truly yours,

Ulrich Hamelmann

Ulrich Hamelmann

enclosure

#### **161.** What is indicated about Ms. Anders?

- (A) She prefers to use recycled paper.
- (B) She is not satisfied with the paper products her business now uses.
- (C) She has not done business with Hamelmann Corporation in the past.
- (D) She works in the hotel industry.

Passage 10 (Question 178, Test 05, ETS 5 Tests)

## **Meadlin Books**

147 Woodland Ave. Roanoke, VA 24016 Phone: (540) 555-0128 • Fax: (540) 555-0139 www.meadlinbooks.com

Hyun Sil Kim 451 Aspen Drive Richmond, VA 23219

July 15

Dear Ms. Kim:

Thank you for becoming a preferred member of Meadlin Books. Your preferred member number is H2389X, and your membership is valid for one year.

Our records indicate that the e-mail address associated with your account is hskim@redkin.net. As you have requested, all correspondence will be sent to you by both postal mail and e-mail. If you wish to change your contact details, please call us at (540) 555-0128 between the hours of 9:00 A.M. and 6:00 P.M., Monday through Friday, or visit us online at www.meadlinbooks.com.

You may continue to purchase books from us online, or you may use your membership card at ourstore in Roanoke. As a member, you will save 15% on all new books, and you can preregister online for book signings, question-and-answer sessions with notable authors, and other popular in-store events.

Your business is important to us, and we hope you enjoy your membership. For your convenience, your Meadlin Books membership card is enclosed so that you can take advantage of your savings immediately.

Sincerely,

John Hewitt

John Hewitt Member Services Meadlin Books

**Enclosure** 

- 178. What is indicated about Meadlin Books?
  - (A) It holds promotional events in the store.
  - (B) It offers discounts on magazines.
  - (C) It contains a large selection of travel books.
  - (D) It advertises in area newspapers.

## UNIT 16: CÂU HỎI TÙ ĐỒNG NGHĨA (SYNONYM QUESTIONS)

Passage 01 (Question 184, Test 01, ETS 1200)

## Change in Leadership at Komptex, Inc.

Press Release July 23, 16:00

Komptex has just announced the resignation of its chief executive officer, Sid Zablonski, effective immediately. Since taking over the leadership of Komptex eight years ago, Mr. Zablonski has been instrumental in building relationships with major film companies and broadcast studios, including Komptex' recent collaborations with Hoorah Filmworks. Jarvis Wang, vice president of human resources at Komptex, said, "Sid led our company through some major advancements. We owe a lot of the company's current success to him, and we will be forever grateful for his insight and initiative."

Harriet Trudeau, the creative director of Camden Entertainment for the past five years, will assume the position vacated by Mr. Zablonski. Prior to her position at Camden Entertainment, Ms. Trudeau was senior vice president of McNamus Brothers' marketing and advertising department. At Komptex, she will focus on expanding the company's television, news, finance, and children's media initiatives. A short biography of Ms. Trudeau and a list of her professional achievements can be found on the company Web site at www.komptex.com/bios.

184. In the press release, the word "assume" in paragraph 2, line 3 is closest in meaning to

- (A) take on
- (B) expect
- (C) apply for
- (D) understand

Passage 02 (Question 193, Test 02, ETS 1200)

#### E-mail Message

From: Maria Quintana <mquintana@smith&jones.com>

To: Alan P. Hall <aphall@smith&jones.com>

Date: October 17

Re: Re: Difficulty with Web Access

Alan, I'm sorry for the inconvenience. Our technical support manager, Jack Harrison, usually handles Internet problems, but he is out of the office until Monday. The failure of access seems to be occurring randomly. Some employees still have full online access, but your workstation must be one of the ones that is experiencing connection problems today. To determine the cause of the problem and prevent it from happening again, I have forwarded your e-mail to our system administrators for investigation. We expect to have the situation resolved within the hour.

In the meantime, please delete your temporary Internet files. These files may have become corrupted and could possibly be contributing to the problem. Instructions for deleting the files can be found in your employee manual.

I will be leaving at 4:00 P.M. today, so if you need further assistance after that time, please call Ronald Chen, at extension 4092.

Maria Qointana Technical·support

193. In the e-mail, the word "randomly" in paragraph 1, line 3, is closest in meaning to

- (A) irregularly
- (B) casually
- (C) carelessly
- (D) accidentally

Passage 03 (Question 188, Test 04, ETS 1200)

#### E-mail Message

From: rsilva@nysmail.com To: info@zenopublications.com Sent: September 16

Subject: your travel guides

I am writing to compliment Zeno Publications on its excellent service and commitment to quality. I recently ordered the guides to London, Madrid, and Paris in preparation for a trip to Europe. I paid the charge required for regular shipping and was pleasantly surprised when my order arrived in just four days. When I opened the box, I was even more delighted. The books are outstanding! I was impressed with the beautiful layout and breathtaking photographs even before I left for my vacation. When I arrived at my destination, I quickly discovered how wonderful they truly are. Every detail is accurate, and the guides cover not only the famous, must-see sights, but also many little-known places that turned out to be well worth a visit. Had I not ordered books from Zeno, I'm sure I would have missed some very worthwhile sightseeing opportunities.

Please count me as a new loyal customer. I have already recommended your books to friends who are planning trips abroad and will continue to do so.

Sincerely, Raquel Silva

**190.** In the e-mail, the word "cover" in paragraph 1, line 8, is closest in meaning to

- (A) omit
- (B) protect
- (C) hide
- (D) include

Passage 04 (Question 187, Test 05, ETS 1200)

To: Technical Support Team

From: Sanchez, Hanna <hsanchez@espicaos.com>

Sent: Wednesday, July 10

Subject: Business Technologies Seminar

This message is to finalize the organizational details for the technical support team for next Monday's Business Technologies Seminar. Attached you will find the schedule with the names of technical support specialists assigned to the various conference rooms.

Each session runs for two hours and is made up of four 30-minute presentations. Presenters have been asked to designate a timekeeper to ensure that they do not exceed their time limits. Note that there is a break between each session, which should allow you sufficient time to prepare for the next speaker.

Your job is to set up microphones, adjust lighting, and address any other needs of the speakers. Speakers will not be videotaped, but several have asked to be recorded, so please be sure the recording equipment is in place and functioning properly. Also, room 106 does not have a computer on-site, but the presentations in the third session will require one. Fortunately, this is not a big problem because neithe.r of the laptop computers in rooms 104 and 108 will be in use at that time. The technician assigned to room 106 for that session must remember to bring the laptop from one of those other rooms to room 106 and set it up.

If you have any questions, feel free to contact me. Hanna Sanchez

- **187.** In the e-mail, the word "address" in paragraph 3, line 1, is closest in meaning to
  - (A) give attention to
  - (B) write to
  - (C) look forward to
  - (D) call by name

Passage 05 (Question 198, Test 01, ETS 5 Tests)

From: Hitomi Suzuki <hsuzuki@wattlefinancial.com.hk>

To: Priya Kulkarni <pkulkarni@multiconnect.com.hk>

Subject: Multiconnect Communications

Date: 10 October

Thank you for taking the time last week to introduce Multiconnect Communications and for speaking to me about your business phone and Internet bundle packages. As I mentioned, we are not seeking Internet services as part of a combined package, as we have a five-year contract with Colbert Wireless that is currently only in its third year. After careful consideration, though, we have decided to transfer from Duostar to a new provider for our phone systems.

I have outlined our specific phone needs. The service should not exceed HK\$6,000 monthly. There will be twenty phones at our central location, and each phone should have call-transferring, call-forwarding, and phone-conferencing capabilities. The service should also include voicemail with personalized password access and the ability to queue up to thirty voicemails per phone number. Please send the information in an attachment to your e-mail. I look forward to hearing from you soon.

Sincerely,

Hitomi Suzuki Wattle Financial

198. In the e-mail, the word "consideration" in paragraph 1, line 6, is closest in meaning to

- (A) payment
- (B) deliberation
- (C) application
- (D) commitment

Passage 06 (Question 177, Test 02, ETS 5 Tests)

#### E-mail Message

To: Kyungbin Yi <kyi@moto.net>

From: Miguel Hernandez <mhernandez@mintner\_mag.com>

Date: 3 January Subject: Your submission

We're writing with some good news. Your photograph *Coastline in Winter* has been chosen as the third-place winner in the "Views of Our World" landscape photography contest sponsored by *Mintner Photography Magazine*. Our judges felt that your panoramic winter scene conveys a sense of wonder at the scale of nature and that the impressionistic image you captured shows your skill as an artist.

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You will receive a prize of --400 as well as a two-year subscription to *Mintner Photography Magazine*. A cheque in the amount of the prize will be sent to you in February, and your subscription will begin with the issue featuring your photograph.

When you submitted your photograph, you stated that you used a Fisk SLR 500 camera and a Genoma XR wide-angle lens. Please let us know if this is correct by replying to this e-mail. This information will accompany your photograph in the magazine and in the museum exhibit.

Congratulations on your success. We are looking forward to sharing your work with our international readership and hope to see more of your work in the future.

Sincerely,

Miguel Hernandez Editor

- 177. The word "conveys" in paragraph 1, line 4, is closest in meaning to
  - (A) expresses
  - (B) supports
  - (C) retains
  - (D) transports

Passage 07 (Question 183, Test 02, ETS 5 Tests)

#### **Front Force Designs**

10 Townsend Lane Dublin 2

29 May

Dear Business Owner,

For ten years my company, Front Force Designs, has created window displays and decoration for Dublin's most fashionable shops, including Bassett Music Company, O'Leary Shoes, Trumont Clothiers, and Gallagher's Department Store. Front Force Designs is a full-service design studio dedicated to giving local shops a competitive edge with original, eye-catching displays. I offer reasonable rates and professional, personalized service. I work with a team of two other designers but am involved in every aspect of each project, from concept to completion.

To see examples of our designs and read what our customers are saying, visit our Web site at www.frontforcedesigns.ie.

If you would like to schedule a free consultation, I can be reached at +353 1 555 0188.

Sincerely,
Eabha Madigan
Eabha Madigan, M.F.A.
Owner, Front Force Designs

**183.** In the letter, the word "edge" in paragraph 1, line 5, is closest in meaning to

- (A) advantage
- (B) border
- (C) force
- (D) quality

Passage 08 (Question 179, Test 05, ETS 5 Tests)

## **Meadlin Books**

147 Woodland Ave. Roanoke, VA 24016 Phone: (540) 555-0128 • Fax: (540) 555-0139 www.meadlinbooks.com

Hyun Sil Kim 451 Aspen Drive Richmond, VA 23219

July 15

Dear Ms. Kim:

Thank you for becoming a preferred member of Meadlin Books. Your preferred member number is H2389X, and your membership is valid for one year.

Our records indicate that the e-mail address associated with your account is hskim@redkin.net. As you have requested, all correspondence will be sent to you by both postal mail and e-mail. If you wish to change your contact details, please call us at (540) 555-0128 between the hours of 9:00 A.M. and 6:00 P.M., Monday through Friday, or visit us online at www.meadlinbooks.com.

You may continue to purchase books from us online, or you may use your membership card at ourstore in Roanoke. As a member, you will save 15% on all new books, and you can preregister online for book signings, question-and-answer sessions with notable authors, and other popular in-store events.

Your business is important to us, and we hope you enjoy your membership. For your convenience, your Meadlin Books membership card is enclosed so that you can take advantage of your savings immediately.

Sincerely,

John Hewitt

John Hewitt Member Services Meadlin Books

**Enclosure** 

- 179. The word "savings" in paragraph 4, line 3, is closest in meaning to
  - (A) account
  - (B) rescue
  - (C) supply
  - (D) discount

Passage 09 (Question 197, Test 05, ETS 5 Tests)

#### The Trevisore Hotel

Our hotel is located in the heart of Rome, close to most major tourist attractions and just minutes away from several bus and train stations. The hotel's unique combination of old-world charm and modem amenities make it perfect for business travelers and tourists alike. Not only do we have spacious, air-conditioned guest rooms and suites, we also have two dining areas that afford panoramic views of the city. For those who need to work during their stay, we have a business center with fax and copy machines. We also offer Internet access in every room. Our state-of-the-art fitness center is open to all guests, and for those who wish to relax in the comfort of their rooms, we recommend taking advantage of our twenty-four-hour room service.

Right now, we are offering our special "Autumn in Rome" package. Simply make your reservation before September 10 and enjoy 25 percent off the cost of any single-or double-occupancy room between September 20 and November 1. This package also includes free breakfast every morning.

For more information, call us at +39 06 5555 0292 or visit us online at www.trevisorerome.it.

- 197. In the advertisement, the word "afford" in paragraph 1, line 5, is closest in meaning to
  - (A) manage
  - (B) provide
  - (C) regard
  - (D) notice

Passage 10 (Question 182, Test 01, Economy 03)

Dear Ms. Blamires,

Bestest Fitness has been providing our members the best environment for more than 15 years. Now, we have approximately 60,000 members all over Australia and we are very proud to say that our program is perfectly designed to fulfill our members' needs on a daily basis.

Our experienced and qualified instructors can give you advice on the best fitness program by having a counseling session. And if you want to lose weight in a healthy manner, we are willing to help you find the best way to work out and slim down. We have also arranged excellent and safe exercise programs for kids and the disabled.

For more details, please see the enclosed brochure. If you have any questions, leave us an e-mail message at information@bestest.com at any time, or you can contact us toll-free call (1-800-551-7790) during our business hours.

Sincerely,
Richards Grant
Richards Grant
Manager
Bestest Fitness

**182.** In the letter, the word "arranged" in paragraph 2, line 4, is closest in meaning to

- (A) settled
- (B) run
- (C) installed
- (D) inaugurated

#### UNIT 17: E-MAIL / THU (E-MAIL & LETTER)

#### Passage 01: E-mail (Questions 153-155, Test 01, ETS 1200)

E-mail			
From:	Summers, Jennifer		
To: Editing staff			
CC: Management, supervisory staff			
Subject: Unclaimed print copies			
l'd like possib for sev is part up imr	has been placed next to the printer for unclaimed print to avoid a mess of papers being left on the printer table end of the day.  It to remind you to pick up all your copies as soon as alle after you print them. This has been the clear guideline veral months now, so please try to follow through with it. It icularly important that confidential documents be picked mediately after printing.  I you for your cooperation.		

- **153.** What problem does the e-mail address?
  - (A) The printer is not working properly.
  - (B) The area around the printer has been left untidy.
  - (C) Employees were not told of a change in guidelines.
  - (D) Office regulations are unclear.
- **154.** What does Jennifer ask the employees to do?
  - (A) Keep confidential papers off their desks
  - (B) Check with a supervisor for instructions
  - (C) Collect documents from the printer table
  - (D) Cover the printer at the end of each day

- 155. Why does Jennifer thank the employees?
  - (A) To indicate that the managers are pleased
  - (B) To acknowledge their efforts over the last few months
  - (C) To emphasize the importance of their work
  - (D) To encourage them to do what she has asked

Passage 02: Letter (Question 165-168, Test 01, ETS 1200)

#### **STAR TRAVEL**

41 Main St. North Windsor, CT 06075 1-888-555-7642

March 1

Mr. Donald Bertram 19 Belles Lane South Windsor, CT 06074 Account Number: 8321

Dear Mr. Bertram:

Enclosed you will find the tickets for your April 18 flight to Brazil. We suggest you arrive at the airport two hours before your flight is scheduled to depart. Along with your plane tickets, I have enclosed a copy of your final itinerary and the luggage tags you will need for your tour. Everything has been charged to your credit card, as you requested. Please note that a charge of \$110.00 has been added for the meal plan you chose for the week at the hotel. We would like to remind you that you are responsible for obtaining travel visas. Feel free to contact me so that I can go over the information with you or answer any questions you might have.

Sincerely, *Gloría Favelli*Gloria Farelli

- **165.** Who most likely wrote this letter?
  - (A) A hotel clerk
  - (B) A travel agent
  - (C) A tour guide
  - (D) A flight attendant
- **166.** According to the letter, what will happen on April 18?
  - (A) The itinerary will be finalized.
  - (B) The tour will be advertised to the public.
  - (C) Mr. Bertram 's credit card will be charged.
  - (D) Mr. Bertram will leave for Brazil.

- **167.** What is NOT enclosed with the letter?
  - (A) Suitcase labels
  - (B) A tour schedule
  - (C) Travel visas
  - (D) Airplane tickets
- **168.** For what has Mr. Bertram been charged extra money?
  - (A) A meal plan
  - (B) A replacement ticket
  - (C) Transportation to the airport
  - (D) Heavy luggage

Passage 03: Letter (Questions 169-173, Test 01, ETS 1200)

#### KYUSHU TECHNOLOGY

October 5

Ms. Chatura Visweswaran Senior Researcher Supertech Microelectronics Mumbai, India

Dear Ms. Visweswaran,

I appreciate the information you recently sent me about the laser technology conference in Mumbai from November 10 to 13. Due to a prior engagement, I will not be able to attend the conference myself. However, I will be sending three technicians from my division. I am sure that they will benefit greatly from this experience.

They will likely attend the second half of the conference, as the topics being covered in the first half are not applicable to our work here. This means that my technicians will be attending the conference on November 12 and 13.

After scheduling the technicians for various workshops, I will contact you to set up a meeting between your project managers and my technicians on one of the two evenings. I hope they will be able to explore a potential collaboration on our upcoming project on memory recording devices (Project MRD-4).

I hope your opening day presentation goes well and I look forward to reading the transcript as soon as it is available. Thank you again.

Kaori Inose

Kaorí Inose

Laser Mechanics Division Kyushu Technologies Fukuoka, Japan

- **169.** What does the letter suggest about Ms. Visweswaran?
  - (A) She works in Fukuoka.
  - (B) She contacted Ms. Inose earlier.
  - (C) She is interested in hiring Ms. Inose's technicians.
  - (D) She has just completed a project on memory recording devices.
- **170.** The word "engagement" in paragraph 1, line 2, is closest in meaning to
  - (A) obligation
  - (B) encounter
  - (C) proposal
  - (D) purpose
- 171. What proposal does Ms. Inose make?
  - (A) That she conduct a workshop
  - (B) That her technicians attend the entire conference
  - (C) That the registration deadline be extended
  - (D) That the two companies work together

- **172.** When will Ms. Visweswaran give her presentation?
  - (A) On November 10
  - (B) On November 11
  - (C) On November 12
  - (D) On November 13
- **173.** How will Ms. Inose learn the details of Ms. Visweswaran's presentation?
  - (A) She will attend in person.
  - (B) Her technicians will give her a summary.
  - (C) She will watch a video recording.
  - (D) She will read a written version.

Passage 04: E-mail (Questions 153-154, Test 02, ETS 1200)

From:	Any Patel <a2atel@southeastind.com></a2atel@southeastind.com>
To:	Tom Ramon <tramon@southeastind.com></tramon@southeastind.com>
Subject:	Ceremony for Josephine Coletti
Date:	June 10

#### Hi Tom,

I suppose you've heard that we are planning a ceremony to honor Josephine Coletti's 25 years at Southeast Industries. I'd like to know if you could say a few words about her contributions to your department as well as present her with the award (a plaque and gift certificate). As sales director and Josephine's immediate supervisor for the past 18 years, you probably know her better than anyone else here. You will receive the official invitation with more details by the end of the week.

Please let Susan Chen, my executive assistant (extension 4092), know if you will be able to attend and if you'd be willing to give a short speech.

**Thanks** 

Anya Patel, Vice President

- 153. Who is Josephine Coletti?
  - (A) Tom Ramon's immediate supervisor
  - (B) A sales department employee
  - (C) A worker who recently retired
  - (D) A vice president at Southeast Industries
- **154.** What is Mr. Ramon asked to do?
  - (A) Attend a luncheon
  - (B) Reserve a meeting room
  - (C) Order food for a party
  - (D) Make a presentation

Passage 05: Letter (Questions 169-171, Test 02, ETS 1200)

214 Ryland Avenue Miami, Florida 00432

May30

Dear Ms. Kovin

Our records show that the June issue of Today's Trends will be your last and that you have not yet renewed your subscription. To encourage you to renew, we would like to offer you *Today's Trends* at a reduced price. You are currently paying \$3.00 per issue. We will offer you the magazine for six months at only \$2.25 per monthly issue. That means that you will save a total of \$4.50 from July to December if you renew your subscription.

Please contact our business office at 888-555-3214 Monday through Friday from 9 A.M. to 5 P.M. or on Saturday from 10 A.M. to 3 P.M. The business office is closed on Sundays. We look forward to continuing to serve you in the future.

Sincerely, Marsha Clemmins Marsha Clemmins Director of Sales

- **169.** What is the purpose of the letter?
  - (A) To explain an increase in fees
  - (B) To confirm that a payment was received
  - (C) To request that a bill be paid
  - (D) To offer a discount to a customer
- **171.** What is Ms. Kavin currently paying for her subscription per month?
  - (A) \$2.25
  - (B) \$3.00
  - (C) \$4.50
  - (D) \$6.00
- **170.** When will Ms. Kovin's current subscription end?

  - (B) In June
  - (C) In July
  - (D) In December
  - (A) In May

Passage 06: E-mail (Questions 157-159, Test 03, ETS 1200)

#### E-mail Message

From: customer-relations@videotrunk.com
To: roberta.alvarez@LPEnterprise.net

Sent: January 15, 9:05:32 A. M.

Subject: Order #1673

#### Dear Ms. Alvarez:

We have received the inquiry dated January 14 about the status of your January 5 order. We apologize for the delay in shipping the Clearvision television set. We expect to ship your complete order by February 1.

We understand the inconvenience this has caused you. Normally we take a maximum of seven days to ship online purchases. To show that we truly regret the time delay, we will not charge you for shipping and handling. We will expedite delivery of your order and send it via National Express. You should receive it no later than February 3.

If you have any further inquiries or comments, please don't hesitate to e-mail the order department, or you may call me directly at 1-777-789-0120.

Sincerely,

Brian Kim Assistant Sales Manager Videotrunk Ltd.

- **157.** When did the customer report a problem with the order?
  - (A) January 14
  - (B) January 15
  - (C) February 1
  - (D) February 3
- **158.** What solution is being offered in the e-mail message?
  - (A) The customer will receive a full refund.
  - (B) The order will be received the next day.
  - (C) The customer will be contacted by telephone.
  - (D) There will be a reduction in the total cost.

- 159. Who is Mr. Kim's employer?
  - (A) Clearvision
  - (B) Videotrunk Ltd.
  - (C) National Express
  - (D) LP Enterprise

Passage 07: Letter (Questions 169-172, Test 03, ETS 1200)

Eastern Styles, Inc. 25 Mission Blvd. Fullerton, CA 92837

February 15

Tsurumi Ito 11 Almont Street Los Angeles, CA 90103

Dear Ms. Ito:

Our records indicate that you have not ordered from our seasonal catalogs in the last twelve months. As a company dedicated to maintaining our relationships with previous customers, we would like to offer you a 20 percent discount on all telephone or mail orders, available for 30 days from the date of this letter.

You may be interested to know that in January we introduced a brand-new line of casual attire, including several comfortable and fashionable new items under 50 dollars. These attractive outfits appear in both our winter and spring catalogs.

To take advantage of this special offer, just mention reference code ES005 when ordering. If you would like a copy of our latest catalogs or if your address has changed over the last six months, please call us at 415-555-9990, and one of our representatives will be delighted to assist you. We hope to hear from you soon!

Sincerely,

## Brenda Mason

Brenda Mason
Vice President of Customer Relations

- **169.** What product does the company sell?
  - (A) Telephones
  - (B) Sporting equipment
  - (C) Clothing
  - (D) Books
- **170.** What is suggested about Ms. Ito?
  - (A) She has purchased goods from the company in the past.
  - (B) She moved to Los Angeles during the last year.
  - (C) She used to work for Brenda Mason.
  - (D) She has requested a mail-order catalog.

- **171.** How long is the offer valid?
  - (A) Until February 15
  - (B) For 30 days
  - (C) For 6 months
  - (D) Until the end of the year
- **172.** What is NOT suggested in the letter?
  - (A) The letter was sent to all previous customers.
  - (B) The company has telephone sales representatives.
  - (C) The catalog sometimes contains new products.
  - (D) The company publishes more than one catalog a year.

Passage 08: Letter (Questions 171-173, Test 04, ETS 1200)

Cable Canada, Inc.

1 Seedling Way Hamilton, ON J2T 4M7

August 3

Dear Resident:

There's never been a better time to sign up for **Cable Canada** television service. For a limited time only, you can enjoy a huge selection of outstanding programming, including specialty channels devoted to children's shows, sports, and educational programs. All this can be yours for an amazingly low \$19.99 a month for your first six months.\*

Not only that, but if you sign up by the end of the month, you can add *Movie Channel Plus* for just \$9.99 more a month. *Movie Channel Plus* allows you to view an extensive library of recent and classic films, that are updated weekly. You'll also be able to see award-winning original shows and sporting events on *Movie Channel Plus*.

Sign up for **Cable Canada** service today and enjoy a huge selection of channels with clear reception regardless of the weather. All this for only \$19.99 a month for six months. Place your order today by calling 1-800-555-3958 or visiting our Web site at www.cablecanada.co.ca. This offer expires on August 31, so act now!

Sincerely,

Graham Ford

Graham Ford Director of Marketing Cable Canada, Inc.

\*After six months, monthly bill will revert to the standard charge of \$39.99 for the basic cable package; \$59.99 with *Movie Channel Plus*.

- **171.** What will the monthly charge for the basic cable package be after the first six months?
  - (A) \$9.99
  - (B) \$19.99
  - (C) \$39.99
  - (D) \$59.99

Canada service?

- 172. What is NOT a stated advantage of Cable
  - (A) Friendly customer service
  - (B) Coverage of sporting events
  - (C) Consistently clear reception
  - (D) Access to children's channels

- **173.** How frequently is the movie library updated?
  - (A) Once a week
  - (B) Twice a month
  - (C) Once a month
  - (D) Once every two months

#### Passage 09: E-mail (Questions 161-163, Test 05, ETS 1200)

To: All staff

From: Sylvia Orrmond <S\_Ormond@nttc.com>

Subject: Retirement Party

Date: Monday, January 12, #:34 P.M.

Dear Colleagues,

As you all know, Karen Montoya will be retiring from NTTC Industries at the end of April. Karen has been with NTTC for 30 years. She spent ten years in our public relations department, five years as manager of the sales department, and the last fifteen years as vice president of the company.

We will be holding a formal dinner at Cassandra's Restaurant on March 27 to celebrate her career. I'm sure Karen would appreciate seeing as many of her colleagues and friends there as possible.

Please contact me by February 15 if you will be able to attend. If you would like to contribute money toward a gift for Karen, please contact Richard Mendez or Victoria Futagi in the sales department.

Sylvia

- **161.** How long did Karen Montoya work in the public relations department at NTIC Industries?
  - (A) 5 years
  - (B) 10 years
  - (C) 15 years
  - (D) 30 years
- **162.** When will Karen Montoya's retirement party be held?
  - (A) In January
  - (B) In February
  - (C) In March
  - (D) In April

- **163.** Who should employees contact if they plan to attend the party?
  - (A) Sylvia Ormond
  - (B) Victor Cassandra
  - (C) Victoria Futagi
  - (D) Richard Mendez

Passage 10: Letter (Questions 170-172, Test 05, ETS 1200)

#### **Chem Labs of Australia**

45 Broad Street Sydney, New South Wales 1120 Australia

March 19

Mr. Larry Silva 356 Dill Lane Devonport, Tasmania 7310

Dear Mr. Silva.

Thank you for your interest in Chem Labs of Australia. We received your application for the administrative assistant position that was advertised earlier this month in *The Sydney Dispatch*. Unfortunately, that position has already been filled. However, as we anticipate that a similar position will open up in August and believe you are a suitable candidate for it, we will keep your cover letter and resume on file. That position will also be at our corporate headquarters in Sydney. However, it will require travel to our branch offices in Canberra, Melbourne, and Brisbane. In the meantime, please continue to check our Web site for a complete list of our job openings. We wish you success in your continuing search for employment.

Sincerely, Mary Rutzman

Mary Rutzman
Director of Personnel

- 170. What is the main purpose of the letter?
  - (A) To inform an applicant that he failed to meet the qualifications for the position
  - (B) To let an applicant know that the job he applied for is no longer vacant
  - (C) To arrange an interview with an applicant
  - (D) To ask an applicant to provide additional information

- **171.** Where is the main office of Chem Labs of Australia located?
  - (A) In Brisbane
  - (B) In Canberra
  - (C) In Devonport
  - (D) In Sydney
- **172.** What does Ms. Rutzman suggest that Mr. Silva do?
  - (A) Apply at one of the branch offices
  - (B) Send in a new cover letter and resume
  - (C) Check the Web site for additional job openings
  - (D) Read the job advertisements in the newspaper

#### UNIT 18: QUẢNG CÁO (ADVERTISEMENTS)

Passage 01: (Questions 158-159, Test 01, ETS 1200)

## JOB FAIR METZGER AIRLINES

Metzger Airlines is seeking international flight attendants and will hold a job fair on Tuesday, March 1, beginning at 9:00 A.M. at the Metzger Airlines Corporate Center in Miami.

#### Requirements:

- Must be able to work nights, weekends, and holidays
- Must be at least 21 years old
- Must be prepared to relocate
- Must have superior communication skills
- Must function well in stressful situations
- · Must work well with others

Metzger Airlines offers all employees paid vacations, semi-annual raises, profession al development courses, and much more.

Interested individuals should be prepared to submit a resume and complete an application at the job fair. Initial Interviews will take place during the afternoon.

Successful candidates will spend six weeks at the Metzger Airlines Training Facility in Tokyo. After completion of the training program, newly certified flight attendants will be based in Barcelona or Milan.

- **158.** What is NOT a stated requirement for becoming a Metzger Airlines flight attendant?
  - (A) Willingness to work on holidays
  - (B) Willingness to move to a new city
  - (C) A minimum age of 21
  - (D) A minimum of one year of experience
- **159.** Where will successful candidates train to become flight attendants?
  - (A) In Miami
  - (B) In Tokyo
  - (C) In Barcelona
  - (D) In Milan

Passage 02: (Questions 155-156, Test 02, ETS 1200)

#### Are you a lively conversationalist and an inspiring cook?

How would you like to be the host of *The Half-Hour Chef*, a new television program scheduled to start broadcasting in February?

Try your luck at VAL-TV's Studio 6 on December 5 by demonstrating your cooking in action. We have all the appliances you'll need. Just bring your own ingredients. Our program directors are not interested in your professional experience or personal portfolio. What they want to see is your on-the-air potential as a live performer. So drop by our studio at 9:00 A M . and show us what you can do!

- **155.** What position is being advertised?
  - (A) Restaurant chef
  - (B) Television show host
  - (C) Program director
  - (D) Cookbook editor

- **156.** What are interested candidates asked to do?
  - (A) Provide their food ingredients
  - (B) Invent a new food recipe
  - (C) Watch a live television program
  - (D) Submit photographs of their work

Passage 03: (Questions 153-154, Test 03, ETS 1200)

## THE MOUNTAIN VIEW in the heart of beautiful Basel, Switzerland

#### **GRAND OPENING**

Reduced rates – from September to November, all rooms are 20% reduced!

Great location – within walking distance to old city center and museums

Modern facilities – luxury suites, Internet access, fitness room

Complimentary breakfast!

For more information or to book a room, please contact us at:

The Mountain View Neue Gasse 34 8008 Basel Switzerland 41 44 555 41 67

Or visit us online at www.mountainview.com

- **153.** What is the purpose of this advertisement?
  - (A) To announce a conference
  - (B) To promote the opening of a museum
  - (C) To introduce a new fitness center
  - (D) To publicize a new hotel

- **154.** What is NOT one of the attractive features offered?
  - (A) Internet access
  - (B) A free meal
  - (C) A swimming pool
  - (D) A convenient location

Passage 04: (Questions 155-156, Test 03, ETS 1200)

**Captain Pete's,** Canada's favorite seafood restaurant chain, has an immediate opening for a Marketing Manager. Based in our corporate offices in Ottawa, this individual will have responsibility for all print and television advertising. **Captain Pete's** is a growing company, with 1,500 employees at 45 locations, including our latest openings in Sudbury and Sherbrooke.

#### Requirements

- \* Minimum 5 years managerial experience
- \* Working knowledge of Canada's media markets
- \* Bilingual in English-French

Interested parties should forward resumes to hiring@captpete.com or fax them to **980-555-6228**.

**155.** Where will the successful applicant work?

- (A) In a restaurant
- (B) In a television station
- (C) In an office building
- (D) In a seafood market

**156.** What is a stated requirement for the job?

- (A) Fluency in two languages
- (B) Ability to work well with others
- (C) Knowledge of computer software
- (D) A background in the food industry

Passage 05: (Questions 157-159, Test 04, ETS 1200)

Posted April 9

## **Part-Time Help Wanted!**

Lomoxi Sporting Goods 213 Elmwood Highway Flemington, NJ 08822 908-555-2150

Lomoxi Sporting Goods has an opening for part-time help starting in June. Applicants must enjoy working with customers and be comfortable using a computer. At least one year of retail experience is preferred. Applicants must be available to work all of the hours stated below. Knowledge of sporting goods is helpful but not necessary.

The hours are Mondays, Tuesdays, and Thursdays from 10 A.M. to 4 P.M.; Saturdays from 10 A.M. to 3 P.M.; and Sundays from 12 P.M. to 4 P.M.

The starting wage is \$7.50 per hour on weekdays and \$8.00 per hour on the weekends. After a month of successful employment, the wage will be raised to \$8.50 and \$9.00, respectively.

Individuals interested in the position should apply by contacting Louisa Alaniz in the customer relations office at 908-555-2155 or lalaniz @lomoxi.com no later than April 30. Interviews will be conducted in the week of May 10.

- **157.** What is suggested in the advertisement?
  - (A) The working hours are flexible.
  - (B) The job includes some computer use.
  - (C) Candidates must be available to start work on May 10.
  - (D) Applicants should apply in person at the store.
- **158.** What is a requirement for applicants?
  - (A) Training in customer service
  - (B) Experience in computer repair
  - (C) Knowledge of sporting goods
  - (D) Availability to work on weekends
- **159.** What is the hourly rate of pay for weekdays during the first month of employment?
  - (A) \$7.50
  - (B) \$8.00
  - (C) \$8.50
  - D) \$9.00

Passage 06: (Questions 155-158, Test 05, ETS 1200)

#### LIVING WELL

invites you to

#### **REWARD YOURSELF!**

Let us help you get fit, increase your energy, and feel great!

- All new members get two free sessions with a personal trainer!
- There are no annual contracts-membership renews month to month.
- Choose from a wide array of aerobic dance and exercise classes!
- · Going on vacation? We'll hold your place until you return.
- We love kids! Let our child care specialists supervise your children in our new playroom (\$10/hour fee applies).

This Week's Special!!

Join us this week and save \$50 off the \$150 enrollment fee!

105 East Devonia Street • Newark, DE 19702 • 302-555-9764

- **155.** What kind of business is Living Well?
  - (A) A fitness club
  - (B) A health food store
  - (C) A vacation resort
  - (D) A music studio
- **156.** How frequently are memberships renewed?
  - (A) Once every two weeks
  - (B) Once a month
  - (C) Once every six months
  - (D) Once a year

- **157.** What can new members receive for free?
  - (A) Child care services
  - (B) Subscription to a monthly magazine
  - (C) Sessions with a personal trainer
  - (D) Membership for a friend
- 158. What is the usual enrollment fee?
  - (A) \$50
  - (B) \$100
  - (C) \$150
  - (D) \$200

Passage 07: (Questions 177-178, Test 06, ETS 1200)

#### **Agricultural Research Officer**

Organization for the Improvement of Rice Production Technologies (OIRPI)

OIRPT is seeking an experienced agricultural economist to work with a multidisciplinary team as part of a research program on improving crop yield for rice-farming communities. OIRPT has four branch offices in South Asia, which are located in Dhaka, Calcutta, Kathmandu, and Thimphu. The successful candidate will be posted in Calcutta but will travel throughout the region. Responsibilities will include conducting surveys on the agricultural technology needs of local communities and using past research to assess how improved technologies would affect those communities.

Candidates should have a university degree in agricultural economics, resource economics, or other relevant disciplines. Candidates should have strong research and writing skills, be fluent in English, and have a working knowledge of another language.

Send a letter of interest and resume along with three letters of recommendation to:

Personnel Department Job #1223 OIRPT - South Asia Main Office 237B Parliament Street New Delhi 110 069, India

- **177.** What is one of the stated job responsibilities?
  - (A) Conducting research on plants
  - (B) Developing new farming technology
  - (C) Improving natural wildlife areas
  - (D) Utilizing data from previous studies abilities
- **178.** What is NOT a requirement for this job?
  - (A) Well-developed written language
  - (B) Proficiency in English
  - (C) Strong computer programming skills
  - (D) A university degree

Passage 08 (Questions 155-156, Test 03, ETS 5 Tests)

#### **Summer in Sinchon**

One-bedroom lodging located in Sinchon, one of the trendiest neighborhoods in Seoul!

- · Newly renovated and fully furnished, including modem appliances
- · Only steps away from art galleries, restaurants, tearooms, and shopping
- Three-minute walk from Seoul Station, Subway Line 2
- Available August 1-31 only-perfect for a summer vacation in Korea
- Monthly rent W900,000, plus W900,000 refundable security deposit

Contact Chan Joon Gil at cjgil293@maponet.co.kr to schedule an apartment viewing.

- **155.** What is being advertised?
  - (A) An annual summer festival
  - (B) A short-term rental offer
  - (C) Apartment vacancies throughout Seoul
  - (D) Recently renovated houses for sale
- **156.** According to the advertisement, how should someone arrange to look at the property?
  - (A) By visiting a real estate agency
  - (B) By placing a phone call
  - (C) By sending an e-mail
  - (D) By completing an application form

Passage 09: (Questions 155-157, Test 04, ETS 5 Tests)

Would you like to be more productive? Do you find that you sometimes have a lot to do but get nothing done? Do you procrastinate? Would you like to be more organized? Are you tired of being rushed or under pressure?

Enroll in the Time Management workshop and learn how to plan and schedule work, how to set goals and overcome procrastination, and how to set priorities and follow through on them.

The workshop will be held on October 26 and run for three hours. Two identical sessions will be offered - one from 1 P.M. to 4 P. M. and the other from 5:30 P.M. to 8:30 P.M. Please choose the one that works best with your schedule. Contact Marcy Halford at extension 425 for more information.

- **155.** What is being advertised?
  - (A) A job
  - (B) A workshop
  - (C) A club
  - (D) A computer program
- **157.** How long is each session?
  - (A) One hour
  - (B) Two hours
  - (C) Three hours
  - (D) Five hours

- **156.** For whom is the advertisement probably intended?
  - (A) People who work quickly
  - (B) People with planning experience
  - (C) Recently retired people
  - (D) Unorganized people

Passage 10 (Questions 157-159, Test 05, ETS 5 Tests)

#### **The Kinsley Mirror Company**

Beauty and Affordability

For several decades, the name Kinsley has been associated with high-quality mirrors. Our mirrors have always been both inexpensive and durable. The quality of our products has earned us several regional and national honors, including the United Glass Company's award for excellence in manufacturing.

This month, we proudly present four new wall mirrors. They include the Padley dark pine mirror, the Hinderly maple mirror, the Gatson wrought-iron mirror, and the Lexford imperial silver mirror. Those who purchased our most popular mirror, the Cooper round mirror, may appreciate the beauty of either the Gatson wrought-iron mirror or the Lexford imperial silver mirror. Lighter mirrors, like the Padley pine mirror and the Hinderly maple mirror, also make excellent additions to any home.

For your peace of mind, every purchase comes with a one-year warranty that provides a guarantee against defects in artisianship or material. And unlike all of our competitors, we will ship your products to you at no extra cost, regardless of the size of the order. For additional information, go to our Web site at www.kinsleymirrors.com or visit us at one of our locations in Dunville or Forbinton.

- **157.** What is implied about the Kinsley Mirror Company?
  - (A) It plans to open four new stores.
  - (B) It advertises weekly sales.
  - (C) It has been in business for many years.
  - (D) It is a family-owned company.
- **158.** What mirror has been sold the most by the Kinsley Mirror Company?
  - (A) The Padley pine mirror
  - (B) The Hinderly maple mirror
  - (C) The Cooper round mirror
  - (D) The Gatson wrought-iron mirror

- **159.** According to the advertisement, what does the Kinsley Mirror Company offer that other companies do not?
  - (A) Overnight delivery
  - (B) A one-year warranty
  - (C) A customer newsletter
  - (D) Free shipping

#### UNIT 19: NIÊM YÉT & THÔNG BÁO (NOTICES & ANNOUNCEMENTS)

Passage 01: Job announcement (Questions 160-162, Test 02, ETS 1200)

## BUFFALO METROPOLITAN UNIVERSITY LAW SCHOOL FACULTY OPENING

Buffalo Metropolitan University School of Law is seeking a full-time Assistant Professor to teach a course designed to introduce first-year law students to legal research, analysis, and courtroom interaction. This course is taught as a series of simulations in which students research and analyze legal concepts, prepare documents, and engage in formal and informal advocacy. Qualifications include J.D. or LL.B. degree, excellent academic record, and demonstrated teaching ability.

All law courses are taught on our West Seneca campus, which is only 10 minutes away from our Grand Island campus.

All applications must include resume, transcript, and proof of degree from an accredited law school.

Please apply to: Professor Miriam Cho, Buffalo Metropolitan University Personnel Committee, 10 Main Street, Fort Erie, NY 98115, or e-mail to miriam.cho@mu.law.edu. Please note that incomplete applications will not be considered.

- **160.** What is mentioned about the course to be taught?
  - (A) It is for beginning law students.
  - (B) It is a popular course at the university.
  - (C) It includes courtroom visits.
  - (D) It is currently taught by Professor Cho.
- **162.** What is NOT listed as a requirement for the position?
  - (A) Teaching experience
  - (B) A law school degree
  - (C) Service on faculty committees
  - (D) Ability to teach full time

- 161. When/ will the courses be held?
  - (A) Buffalo.
  - (B) West Seneca
  - (C) Grand Island
  - (D) Fort Erie

Passage 02: Announcement (Questions 172-175, Test 02, ETS 1200)

## Roger Wilkinson to Join Pace and Brown Architects, Inc.

At Friday's company-wide meeting, president and CEO Cynthia Hu announced that, following a lengthy search, Pace and Brown has selected Roger H. Wilkinson as the new director of restoration projects. Beginning May 1 Mr. Wilkinson will succeed Keira Powells, who retired on January 3. Mr. Wilkinson is coming to Pace and Brown from his position as senior project designer at Bershire Blakeburns in London, where he has Jived for the last ten years.

Mr. Wilkinson will be responsible for representing the firm externally and ensuring that the firm has a clear strategic direction as it expands its work in restoration and historic preservation. He brings with him many diverse talents and more than 25 years of design and project management experience. He is probably best known for his restoration work on the historic 32-story Starsham Hotel in Melbourne, for which he was awarded the Schills Medal, Australia's most prestigious design award.

- **172.** Where would this announcement most likely appear?
  - (A) In a newspaper advertisement
  - (B) In a business textbook
  - (C) In a telephone directory
  - (D) In a company newsletter
- 173. Who is Keira Powells?
  - (A) A past president of a business
  - (B) A former director of a business
  - (C) A successful clothing designer
  - (D) A well-known historian

- **174.** How long has Roger Wilkinson lived in London?
  - (A) For 10 years
  - (B) For 15 years
  - (C) For 25 years
  - (D) For 32 years
- **175.** According to the announcement, what is Roger Wilkinson known for?
  - (A) Directing restoration projects at Pace and Brown
  - (B) Being Bershire Blakeburns' longest serving director
  - (C) Renovating a historic building in Melbourne
  - (D) Winning a major design award in London

**Example 03**: Notice (Questions 165-168, Test 03, ETS 1200)

#### **WASTE PREVENTION – HOW YOU CAN HELP**

#### **Photocopies**

- Eliminate unnecessary photocopies by storing documents on a shared directory.
- Create a central filing system instead of maintaining duplicate files.
- Invest in a program that allows fax transmission directly from your computer.
- Redesign forms and reports to reduce margins (and the number of copies required).
- Prepare executive summaries for lengthy documents. Provide full document only on request.
- Use e-mail and voice mail for interoffice messages.
- Post information on a bulletin board instead of making copies.

#### **Equipment**

- Rent (rather than buy) equipment that is used only occasionally.
- Buy high-quality equipment; it usually lasts longer and requires fewer repairs.
- Buy remanufactured office equipment that comes with an extended warranty.
- Schedule regular maintenance to prolong the life of equipment.
- Recycle usable parts from outdated equipment.

#### **Donations**

- Donate old office furniture and equipment or surplus supplies to local schools.
- As an alternative to recycling, donate magazines to hospitals or clinics.
- **165.** What is the main topic of the notice?
  - (A) Recycling
  - (B) Waste reduction
  - (C) Equipment maintenance
  - (D) Interoffice communication
- **166.** What is NOT a suggested way to reduce photocopying?
  - (A) Post a list of guidelines for photocopying
  - (B) Use a shared-document directory
  - (C) Write executive summaries
  - (D) Decrease margins on documents

- **167.** What is suggested as a way to make equipment last longer?
  - (A) Turning off equipment when not in use
  - (B) Purchasing a supply of replacement parts
  - (C) Having equipment serviced regularly
  - (D) Replacing older models with newer ones
- **168.** According to the notice, where can companies donate reading material?
  - (A) To an employee lounge
  - (B) To a local school
  - (C) To a public library
  - (D) To a hospital

**Passage 04**: Notice (Questions 160-163, Test 06, ETS 1200)

#### WANTED: AMATEUR ANIMATORS

## 12THANNUAL COMPUTER ANIMATION FESTIVAL AND COMPETITION

Once again, Johannsen University will host its computer animation festival and competition. With home computers becoming more powerful and animation software less expensive, many animated films are being made at home. If you've been making amateur animated films, we urge you to enter the competition. Past winners have gone on to work in television and with major studios. This is a real opportunity to have your work critiqued by animation professionals and seen by the public.

The festival will be held at Johannsen University starting May 15. It will feature works from around the world as well as competition winners.

Our judges will select five entries for awards. The entries will be evaluated based on the originality of both the story line and the production. The trophy for the grand prize winner will be presented at the opening night event. The other four winners will have their work shown during the afternoon programs on May 16 and 18.

Our Web site, www.newlookanima.com, has complete instructions for preparing submissions. Note that the competition is open to amateur animators only. Employees of broadcast, film production, and publishing organizations may not enter.

- **160.** What is a goal of the competition?
  - (A) To encourage people to attend a university
  - (B) To raise funds for a university program
  - (C) To provide exposure to unknown artists
  - (D) To publicize a new computer software product
- **162.** When will the top prize be awarded?
  - (A) On May 15
  - (B) On May 16
  - (C) On May 17
  - (D) On May 18

- **161.** On what basis will the entries be judged?
  - (A) The simplicity of the software design
  - (B) The creativity of the work
  - (C) The length of the story
  - (D) The presenter's public speaking skills
- **163.** Who is not eligible to enter the competition?
  - (A) Those who have won the competition in the past
  - (B) Those who make films on home computers
  - (C) Animators working for television studios
  - (D) Students at Johannsen University

**Passage 05**: Notice (Questions 164-166, Test 06, ETS 1200)

#### SIMPLE TIPS FOR BETTER TRIPS

#### Don't Be Left Behind

Always allow plenty of time to catch your bus. Arrive early and be sure you are at the correct bus stop. Ask the bus driver to give you a schedule if you need one.

#### **Save Time**

Have your money, bus pass, or ticket ready as soon as you board the bus. Have the exact fare, because the bus driver cannot make change.

#### Be Safe

When exiting the bus, immediately step onto the sidewalk. Make sure it is safe before crossing the street.

#### **Be Courteous**

Allow riders to get off the bus before you get on. Use earphones with your radio. Please be seated quickly and do not block the aisles with your belongings.

Thank you for riding Blue Point Bus Lines.

- **164.** What is the purpose of the notice?
  - (A) To provide suggestions to bus passengers
  - (B) To advertise a new bus company
  - (C) To answer questions about bus routes
  - (D) To inform tourists about bus tours
- 165. What are readers asked to do?
  - (A) Choose a seat close to the driver
  - (B) Keep walkways clear
  - (C) Buy a monthly pass
  - (D) Write a letter to the bus company

- **166.** According to the notice, what can be obtained from the bus driver?
  - (A) Change for ticket fares
  - (B) Discounts on long-distance travel
  - (C) Bus schedules
  - (D) Information about tourist sites

**Passage 06**: Notice (Questions 174-176, Test 06, ETS 1200)

## Atherton Township Division of Public Recreation

Atherton Municipal Building

Please refamiliarize yourselves with the following pool safety precautions. As a recreation manager, you are responsible for discussing these regulations with your staff at your next weekly meeting. We must be sure that our facility is in full compliance with the laws and regulations of Atherton Township.

- General pool safety and conduct rules must be posted in an area clearly visible to all pool patrons.
- Gate must be locked and secured whenever lifeguard staff are not on duty.
- Pools must maintain appropriate chlorine levels at all times to ensure the health of guests.
- Patio and grass areas surrounding pools must be inspected once every hour and kept free of debris.
- Emergency phone numbers for police and ambulance services must be provided to all your lifeguards while on duty.

Any questions or concerns with regard to these regulations may be directed to:

Len Shrove, Division of Public Safety,

Atherton Municipal Building,

38 Woodbridge Drive, Atherton, ON L4W 152

- **174.** What is the purpose of this notice?
  - (A) To advertise a recreational facility
  - (B) To ensure that management staff follow regulations
  - (C) To announce job openings for lifeguards
  - (D) To instruct guests about swimming pool use
- **175.** For whom is this notice most likely intended?
  - (A) Len Shrove
  - (B) Lifeguard staff
  - (C) Recreation managers
  - (D) Guests at a swimming pool

- **176.** What are lifeguards expected to have available while on duty?
  - (A) Emergency telephone numbers
  - (B) The address of the municipal building
  - (C) A list of local health care centers
  - (D) A key to the swimming pool gate

Passage 07: Notice (Questions 153-154, Test 02, ETS 5 Tests)

#### **Attention Waylon Concert Hall Guests**

- Ticket holders arriving late will not be admitted to the auditorium until a suitable break during the performance and must be shown to their seats by an usher.
- Mobile telephones must be turned off during all performances.
- Cameras and video or audio recorders of any kind are prohibited unless specifically authorized by the promoter. Those found during the performance will be held at the box office until the end of the show.
- Standing in the aisles during performances is forbidden by the fire regulations.
- Smoking is prohibited throughout the building.
- Food or beverages may not be brought into the auditorium at any time.

Please be courteous to those around you while you enjoy the show.

- **153.** What does the notice mainly discuss?
  - (A) Rules for concertgoers
  - (B) Equipment used by concert-hall staff
  - (C) Safety procedures
  - (D) Performance schedules

- **154.** According to the notice, what might a promoter do?
  - (A) Distribute concert programs
  - (B) Escort guests who arrive late to their seats
  - (C) Approve the use of audio devices
  - (D) Collect mobile phones

Passage 08: Notice (Questions 153-154, Test 04, ETS 5 Tests)

#### **RETIREMENTS**

**PATRICIA JOHNSON** of the publications office is retiring from DANCO after 25 years of service. Come and join us in wishing her a happy retirement at a gathering in her honor on June 29 in room J-410 at 5 P.M. A \$6 donation covers the cost of your refreshments and a gift. Please bring your donation to Anna Hortensen in room P-220 by June 20. For more information, call Anna at extension 7013.

- **153.** Where will the gathering be held?
  - (A) In room J-410
  - (B) In room P-220
  - (C) At Anna Hortensen's home
  - (D) In the publications office

- **154.** What should people who wish to attend the gathering do?
  - (A) Prepare some food for everyone
  - (B) E-mail the publications office
  - (C) Give a contribution to Anna Hortensen
  - (D) Telephone Patricia Johnson

Passage 09: Announcement (Questions 163-165, Test 04, ETS 5 Tests)

#### **Attention Clients of Doyle, Inc.**

While waiting for its permanent headquarters to be completed, architectural and engineering firm Doyle, Inc., will be moving its offices just down the street as of September 1. The move from 1102 Main Street to 813 Main Street will be temporary (until the completion of the firm's new permanent headquarters at the Odessa Business Center). We would like to assure you that business will continue as usual and none of our current projects will be delayed as a result of this move. Please note, however, that our involvement with the university's architectural intern program will be postponed this summer and will not resume until next year.

- 163. What is being announced?
  - (A) The relocation of a company
  - (B) The opening of a university
  - (C) The closing of a firm
  - (D) The merger of two organizations
- **164.** Where are the offices of Doyle, Inc., currently located?
  - (A) At the local university
  - (B) At 813 Main Street
  - (C) At the Odessa Business Center
  - (D) At 1102 Main Street

- 165. What will be delayed?
  - (A) The construction of a business center
  - (B) The completion of architectural plans
  - (C) A company's participation in a program
  - (D) A company's annual meeting

Passage 10: Announcement (Questions 153-154, Test 05, ETS 5 Tests)

## Wong's Picture frames

The staff at Wong's Picture Frames would like you to join us on our opening day. When you visit us this Friday, December 1, you will be eligible for a 10% discount on any item! Just mention coupon code WPFIOD at the time of purchase. We are located at the corner of Willow and Randall Avenues, and our hours of operation are 9:00 A.M.-6:00 P.M., Tuesday through Sunday.

We are confident that you will love our selection of frames. Our frame specialists will be happy to answer any questions you may have, and they will help you to choose the frame that is right for you.

For more information, visit us online at www.wongspictureframes.com, or call us at (814) 555-0224.

- **153.** On what day is Wong's Picture Frames closed?
  - (A) Monday
  - (B) Tuesday
  - (C) Friday
  - (D) Sunday

- **154.** According to the announcement, how can customers receive a discount?
  - (A) By visiting a Web site
  - (B) By providing coupon details
  - (C) By referring other customers
  - (D) By joining a mailing list

#### UNIT 20: BÀI BÁO & BÁO CÁO (ARTICLES & REPORTS)

Passage 01: Article (Questions 174-177, Test 01, ETS 1200)

# BAC Welcomes Timothy Kang

Kowloon, Dec. 16 – BAC, Inc., today announced that it has appointed Timothy Kang as senior vice president of marketing. In his new role, Kang will oversee the marketing department and be responsible for corporate strategy, market analysis, and market evaluation. As a seasoned executive, Kang has more than 20 years of experience and a successful track record in generating new sales partners and developing successful marketing strategies. He is expected to strengthen BAC's market position as a leading provider of software applications in the education industry.

Prior to joining BAC, Kang was with SAGE Software Company, where he was vice president of corporate sales, and at Tobbler Corporation, where he spent several years as head of the marketing department. At Tobbler, he was credited with earning record-high revenues for the company. After these highly successful endeavors, Kang started his own company, Greenwood Partners, Inc., where he developed and implemented new business strategies for large corporate clients.

- **174.** According to the article, what is Kang best known for?
  - (A) His experience as an educator
  - (B) His expertise in product marketing
  - (C) The software he has developed
  - (D) The work he has done overseas
- **175.** What type of business is BAC, Inc.?
  - (A) A software provider
  - (B) A computer retailer
  - (C) An advertising agency
  - (D) A marketing consultant firm

- **176.** What is stated about Kang's work at Tobbier Corporation?
  - (A) He received an award.
  - (B) He left the company after only a few months.
  - (C) He increased revenues.
  - (D) He created advertisements for software.
- **177**. What company did Kang start?
  - (A) BAC, Inc.
  - (B) SAGE Software Company
  - (C) Tobbler Corporation
  - (D) Greenwood Partners, Inc.

Passage 02: Article (Questions 157-159, Test 02, ETS 1200)

## Leafman Capital Purchases Josée Group

Leafman Capital, a leading Canadian investment firm, announced today that it has completed its long-anticipated acquisition of Josée Group, a Paris-based hotel company. The deal has an estimated value of 350 million euros, according to Leafman Capital executives.

The sale of the French-owned Josée Group to a Canadian firm has caused a great deal of controversy in France; the Josée Group owns 26 historic hotels in and around Paris, including the famous Hotel Jean-Claude, which had hosted numerous prominent nineteenth-century French authors and political figures. Joseph Leafman, owner of Leafman Capital, announced that his firm would strive to retain the important historic heritage of the Hotel Jean-Claude but would make necessary renovations to modernize the heating and plumbing systems. In addition to the Hotel Jean-Claude, the Josée Group owns smaller hotels across France, including the Parisian Gateway and the Hotel Fanon, both considered among the finest examples of French architecture in the neoclassic style.

Mr. Leafman said that his firm purchased the Josée Group as a means of diversifying its portfolio. He also plans to make additional purchases in Europe, which may include luxury hotels in Belgium, Germany, and Switzerland. Other assets recently purchased by Leafman Capital include high-rise apartment and office buildings in Thailand and the Philippines.

- **157.** According to the article, why has the sale of the Josee Group been considered controversial?
  - (A) It was sold for less than its estimated value
  - (B) Historic French properties were being sold to a foreign firm.
  - (C) Employees of the Josee Group are expected to lose their jobs.
  - (D) The sale was not made public until it had been finalized.

- **158.** What is Leafman Capital's announced plan for the Hotel Jean-Claude?
  - (A) To operate it as an economy hotel
  - (B) To build apartments on the property
  - (C) To update some of its facilities
  - (D) To turn it into a historical museum
- **159.** What kind of property is NOT mentioned as a recent acquisition of Leafman Capital?
  - (A) Apartments
  - (B) Office buildings
  - (C) Historic hotels
  - (D) Retail stores

Passage 03: Article (Questions 163-166, Test 02, ETS 1200)

## ----- K-Star Tournament to Begin ------

Andrew Cresson, owner of computer game company K-Star, announced today that his firm will be sponsoring a video game tournament as part of a series of promotional activities for its latest product line.

To be held in Hong Kong on May 5, the event will introduce a wide selection of new games for contestants to play, including simulated reality games, sports games, and cartoon character games. The top four contestants in each round will compete in finals shown live on a large screen. Robert Ko, a sales representative at K-Star, observed: "This may be the most anticipated product launch of the decade."

Rewards for winning the computer game tournament include free products and free plane tickets to cities like Tokyo, Seoul, and Jakarta. In addition, the first-prize winner in each category will win the opportunity to help designers create a new video game.

Interested individuals may register to participate by filling out an online application, visiting a retail outlet where K-Star products are sold, or contacting K-Star's automated phone service. Players must register in advance of the tournament. Audience tickets, however, may be purchased on-site on the day of the event.

Reporter: David Ma, Beijing, April 15

- **163.** What is the purpose of holding the tournament?
  - (A) To recruit members for a club
  - (B) To attract new employees
  - (C) To promote a product line
  - (D) To entertain business executives
- **164.** Who will be competing in the tournament?
  - (A) Professional athletes
  - (B) Animated filmmakers
  - (C) Computer game players
  - (D) Software designers

- **165.** Where will the tournament take place?
  - (A) In Seoul
  - (B) In Beijing
  - (C) In Tokyo
  - (D) In Hong Kong
- **166.** How is it NOT possible for people to sign up to compete?
  - (A) By going to the event
  - (B) By going to certain stores
  - (C) Over the telephone
  - (D) Through a Web site

Passage 04: Excerpt from an article (Questions 173-175, Test 03, ETS 1200)

Job seekers should bear in mind certain idiosyncrasies of the pyramid structure of the labor market. Most available jobs are at the entry level. There are a fair number of middle-level jobs but proportionally few toplevel jobs. This means there is stiff competition for high-ranking jobs. Candidates interested in these jobs must often move to another geographic region to locate a job matching their qualifications. Although few candidates show enthusiasm for uprooting their lives to relocate for a job, many prefer this to accepting a local job that they feel is below their experience. Studies also show that more often than not, employees who feel overqualified in their current position will end up getting bored quickly and will leave the company.

- **173.** What does the article say about high-level jobs?
  - (A) They are hard to find.
  - (B) They can be stressful.
  - (C) They involve overtime work.
  - (D) They require special training.
- **174.** According to the article, what are candidates reluctant to do?
  - (A) Change companies frequently
  - (B) Seek advice from colleagues
  - (C) Move to another area
  - (D) Compete for high-paying jobs

- **175.** According to the article, what is a result of hiring overqualified employees?
  - (A) Excessive competition for jobs
  - (B) Salary costs that exceed the budget
  - (C) A scarcity of new positions
  - (D) The frequent loss of staff

Passage 05: Article (Questions 176-180, Test 03, ETS 1200)

#### **Public Opinion Divided over Water**

Samplena – In Tuesday's City Council meeting, Agricultural Union spokesman John Perchain requested that the city's proposed water di version project be investigated before approved. The new plan would use a 60-kilometer-long pipeline to transport drinking water from the Palehook River. City developers say the water is to support a necessary growing population. Local farmers are worried that the new pipeline would deprive them of water needed for crops. Perchain summed up their concerns, saying, "After four years in a row of below-average rainfall, we need more water for irrigation, not less."

Perchain pointed out that while only 15% of the region's gross product stems directly from the sale of farm goods, agriculture sustains the economy in other ways. Farmers are the main customers of the tractors manufactured

in the Samplena industrial district. Also, the transportation of agricultural products to other areas of the country maintains Samplena's key position in the trucking industry.

This is not the first time that water has been an issue of concern for the Samplena City Council. Last year a plan to build a chemical processing plant in the area was approved by a narrow margin after protests that the factory's manufacturing process would use over 200,000 liters of water a day. Situated on a low, naturally arid plain, Samplena has summer temperatures that average 35 degrees Celsius. "Something must be done to balance the demand for the resources." area's water Perchain concluded on Tuesday. "Everyone will suffer in the long run if farms are deprived of water for irrigation." City Council officials declined comment. They are scheduled to meet on Thursday to review the Agricultural Union's request.

- **176.** Why does Mr. Perchain object to the city's project?
  - (A) It is not large enough to support the increase in population.
  - (B) It was approved without proper authorization.
  - (C) It was not researched by his organization.
  - (D) It will divert resources from the people he represents.
- **177.** What is stated about the Samplena area?
  - (A) Its economy is based mainly on farm goods.
  - (B) The rainfall is lower this year than last year.
  - (C) The number of inhabitants is increasing.
  - (D) It is surrounded by mountains.

- **178.** According to Mr. Perchain, why is agriculture important for Samplena?
  - (A) The farming industry contributes to other economic activities of the area.
  - (B) Agricultural products cannot be imported to the area efficiently.
  - (C) Samplena imports 15 percent of its agricultural products from abroad.
  - (D) Farming is an important part of the history and culture of Samplena.
- **179.** What does the article NOT give as a use for water?
  - (A) Providing drinking water
  - (B) Cooling buildings
  - (C) Processing chemicals
  - (D) Irrigating farms
- **180.** The word "sustains" in paragraph 2, line 4, is closest in meaning to
  - (A) prolongs
  - (B) allows
  - (C) supports
  - (D) proves

Passage 06: Excerpt form an article (Questions 166-170, Test 04, ETS 1200)

Advances in technology over the last ten years have made working from home almost as common as working in a traditional office. Many companies have found that by allowing employees greater flexibility in their schedules and work environment, workers are more content with their jobs and more loyal to their companies.

World Financial Analyst, a leading business-research firm, recently collected questionnaire data from more than 500 home-based employees working different fields. The findings of this study showed that 83 percent of respondents ranked the elimination of a daily commute as their number-one motivation for working from home. The second advantage cited was having a flexible schedule.

"I can set my own hours," said Jessica Harper, a graphic designer for Gallaxia Stern Studios. "I still have a regular schedule, but if I need an hour break or I have an errand to run, I can do it when it is convenient and then I work longer in the evening to make up the time. I have noticed that I am actually more productive and I don't get tired as quickly." Although the present study was limited to homebased employees, informal reports confirm that management also benefits from this practice.

One surprising benefit for companies that allow flexible schedules is their capability to hire more workers. Many businesses that allow employees to work from home have grown compared to companies that confine their workers to the office.

- 166. What does the article suggest?
  - (A) Companies that offer flexible working situations are more likely to retain their employees.
  - (B) Employees who work at home are less productive than employees who work in the office.
  - (C) Employees with flexible schedules need more management than traditional employees.
  - (D) Companies that allow employees to set their own schedules are able to save money on transportation costs.
- **167.** How was information gathered for the study mentioned in the article?
  - (A) Researchers conducted tests in a laboratory.
  - (B) Employees completed surveys about their work.
  - (C) The author visited employees working from home.
  - (D) Supervisors provided information on their employees' productivity.

- **168.** The word "set" in paragraph 3, line 1, is closest in meaning to
  - (A) solidify
  - (B) place
  - (C) collect
  - (D) establish
- **169.** According to the article, how do companies benefit from allowing employees to work at home?
  - (A) Companies reduce the amount of time they spend training employees.
  - (B) Companies are able to increase their numbers of employees.
  - (C) Companies can afford to expand their office space.
  - (D) Companies spend less money on energy costs.
- **170.** What advantage of working from home is NOT mentioned by employees?
  - (A) Enjoying more flexibility in scheduling
  - (B) Avoiding long commutes to work
  - (C) Achieving greater productivity
  - (D) Working in a quieter space

Passage 07: Magazine article (Questions 166-169, Test 05, ETS 1200)

## An Interview with a Supermarket Genius

By Elizabeth Kang

In a world where food shopping has become synonymous with never-ending advertisements, Voltage Market is a refreshing change. Entering any one of its quirky 100 stores nationwide is actually a pleasure. I recently sat down with Voltage Market founder William Schoepke to find out how it all started.

Schoepke will tell you that the idea for opening a grocery store came to him unexpectedly when he was driving past an abandoned retail store near his home. "The store had been vacant for more than ten years. It was a very small space, but I was tired of having to shop at huge shopping malls where everything looked 'the same." When Schoepke did some research, he realized that his particular idea was an unusual one. "It was a gamble that paid off," he recalls. "The immediate response was so overwhelming that I opened a new store within that first year and then seven more across the region over the next three years."

Schoepke began targeting vacant buildings. "No two Voltage stores look the same," he says. "Our biggest priority is a cozy atmosphere. Size is not something we care a great deal about." In fact most Voltage stores are only a quarter of the size of typical supermarkets. "To keep our overhead expenses down," Schoepke says, "our stores haven't ever had a service department. Our cashiers always make time to help customers find what they're looking for." Clearly, this attention has been well received by customers. "Even today," says Schoepke, "virtually all of Voltage Market's publicity comes by word of mouth." In fact, Schoepke has never budgeted money for advertising. What he has done is create a new formula for success.

Business Alternative Magazine, No. 43

- **166.** What is the main purpose of the article?
  - (A) To introduce the owner of a shopping
  - (B) To announce the opening of a new food store
  - (C) To provide instructions for starting a business
  - (D) To describe the growth of a food store chain
- **167.** What did Mr. Schoepke indicate about starting Ns business?
  - (A) He wanted his stores to be small.
  - (B) It took three years to become successful.
  - (C) His first store was in a shopping mall.
  - (D) He followed a common business model

- **168.** What is emphasized about Voltage Markets?
  - (A) Their uniform design
  - (B) Their intimate atmosphere
  - (C) Their prime locations
  - (D) Their service departments
- **169.** How do most people find out about Voltage Market stores?
  - (A) Mr. Schoepke advertises in local newspapers.
  - (B) Mr. Schoepke mails flyers to local residences.
  - (C) Customers recommend the stores to others.
  - (D) National food magazines feature articles about the stores.

**Passage 08**: Article (Questions 171-173, Test 06, ETS 1200)

#### INTERNATIONAL AIR TRAVEL SOARS ABOVE EXPECTATIONS

#### Leading air transport association cites 10% rise in global air passenger travel

More people are flying than ever before, according to the Global Travel Association, an independent transportation research firm based in London. The group has published a report showing a significant rise in air passenger traffic, as much as 10 percent from the previous year, and it is forecasting continued increases at least through the end of December.

Although high oil prices reported at the World Economic Forum in January had caused industry experts to speculate that travel levels would remain consistent or decline, almost every passenger airline has reported growth rates of at least 3 percent for the first six months of the year. Cargo transporters, such as Worldwide Fliers, Inc., also reported increases, although somewhat more modest ones

Different reasons have been cited for the increase, ranging from lower fare prices implemented by the airlines to an expanded selection of destinations. Other possible factors may have little to do with the airlines themselves. "As more nations participate in the international market," said Dr. Rubin Mendoza, a professor of economics at London University, "more people need to jet around the world for business meetings."

- **171.** Who published the report about air travel?
  - (A) World Economic Forum
  - (B) Global Travel Association
  - (C) Worldwide Fliers, Inc.
  - (D) London University
- **172.** What is predicted in the report?
  - (A) The number of passengers will continue to grow.
  - (B) The price of fuel will start to stabilize.
  - (C) The cost of airport security will increase.
  - (D) The profits of cargo transporters will decline.

- **173.** What is NOT cited as a possible reason for the increased number of passengers?
  - (A) Reduced ticket cost
  - (B) Expanded international trade
  - (C) A wider choice of destinations
  - (D) Changes in oil prices

Passage 09: Article (Questions 168-171, Test 01, ETS 5 Tests)

Nairobi, January 22 – Accord Airlines Chief Executive Officer Pramod Gupta announced on Monday that his company has purchased Glade Airways. Accord is headquartered in Mumbai, India, and the purchase is expected to double the size of the airline and extend its reach into new markets. Most of Accord's routes are to cities in Asia, Great Britain, and the United States. Glade's head office is in Nairobi, and from its East African base the airline flies to countries throughout the rest of Africa.

Representatives of the two airlines said customers would not notice many immediate changes. There are no plans yet to paint the airplanes or redecorate the interiors. Each airline will keep its own Web site, baggage fees, and frequent flyer programs for at least the next six months.

Airfares are not expected to change immediately, either, although Accord spokesperson Amina Odoyo said that "This will be the first aspect of the merger to be addressed." She hastened to add, however, that there would be "no problem" for customers who have already booked a flight. "Tickets that have already been purchased for either airline will be honored," she said.

Flight attendants and pilots for both airlines were pleased by the purchase. "I hope I will be able to fly to Nairobi," said Shiv Parida, a pilot who has worked for Accord for six years. "I've been flying the same route for about four years," he noted, "and expanding into new areas should help Accord grow, which means more opportunities for me. I have always wanted to visit Africa."

- **168.** What is the purpose of the article?
  - (A) To profile a company's new chief executive officer
  - (B) To compare airports in different cities
  - (C) To publicize the merger of two companies
  - (D) To announce the upcoming renovation of an airport
- **169.** What does Ms. Odoyo suggest about tickets?
  - (A) Tickets purchased six months in advance will receive a discount.
  - (B) More tickets will become available for purchase online.
  - (C) Some tickets may not be transferable.
  - (D) Ticket prices may change in the future.
- **170.** The word "honored" in paragraph 3, line 10, is closest in meaning to
  - (A) rewarded
  - (B) accepted

- (C) refunded
- (D) offered
- 171. What is indicated about Mr. Parida?
  - (A) He is eager to fly new routes.
  - (B) He is a frequent visitor to Africa.
  - (C) He was hired four years ago.
  - (D) He is planning to relocate.

Passage 10: Article (Questions 155-156, Test 02, ETS 5 Tests)

Johannesburg (7 July) – Jaquin Publishers announced on Friday that Aurelia Martino's new book, Stars in the Sky, will be released on 8 September. This is Ms. Martino's second book, and early reviews say that readers are in for a Ms. Martino, an acclaimed from Johannesburg, decided to give up acting and begin writing books when she had her first child, Matilda, two years ago. She is perhaps best known for her ten-year role as the mother on the popular South African television series Living with the Monroes.

155. What is the purpose of the article?

- (A) To announce a book release date
- (B) To profile an acclaimed actress
- (C) To review a new television series
- (D) To offer an opinion about a book

**156.** What is suggested about Ms. Martino?

- (A) She has been an author for over ten years.
- (B) She has two children.
- (C) She changed careers.
- (D) She recently moved to South Africa

#### **UNIT 21: MEMO (MEMORANDUMS / MEMOS)**

Passage 01 (Questions 163-164, Test 01, ETS 1200)

## **Goodman Theater Company**

#### **CONFIDENTIAL**

Date: July 11 To : Charlie Ullman From: Gordon Furr

Re: Budget Approval Concerns

Thank you for attending Wednesday's meeting. I'm glad that after exploring several possibilities we were able to come to an agreement on ways to reduce spending in next year's equipment budget. Because of this \$2,000 reduction, I have no doubt that our chairperson Renee Walker will approve the new budget at Friday's meeting. See you in the conference room on Friday.

- **163.** What problem is mentioned in the memo?
  - (A) A meeting had to be rescheduled.
  - (B) A conference room is unavailable.
  - (C) Spending had to be reduced.
  - (D) Some money was lost.

- **164.** What is Renee Walker expected to do on Friday?
  - (A) Approve a budget
  - (B) Order equipment
  - (C) Attend a theater performance
  - (D) Plan a theater schedule

Passage 02 (Questions 155-156, Test 04, ETS 1200)

From: Michael Bergmann To: Brigit Ingersoll

Re: Awards Banquet

Per your request, I've put together a list of preferred caterers. In my opinion, Comfort Meals is the best: they are reliable, their charges are reasonable, and, above all, their food is delicious! Another food service provider I can highly recommend is Ethnic D'lites. They offer, among other things, a variety of South Asian dishes, and our employees and clients from that region in particular give them high marks.

With regard to your question about entertainment, I'm afraid I can't offer you any advice. Ramon Garcia (extension 5555) in the sales department may have some suggestions for you. On a couple of occasions he has hired musicians for our annual New Year's party.

I hope this information is useful. Good luck with the preparations for the October 12 events.

Michael

**155.** What is the purpose of the memo?

- (A) To inquire about the new telephone system
- (B) To congratulate an employee on a promotion
- (C) To discuss the price of menu items
- (D) To provide suggestions for an upcoming event

- **156.** Why should Ms. Ingersoll contact Mr. Garcia?
  - (A) To learn more about the new work procedures
  - (B) To ask for recommendations for entertainment
  - (C) To find out when a party will be held
  - (D) To verify the prices of a catered meal

Passage 03 (Questions 166-168, Practice Examination)

MEMO

TO: All employees
FROM: Venessa Hardwright
SUBJECT: Reduction in staff
DATE: December 28, 2015

As anticipated, the recent merger with FGA United has resulted in overlap of some functions. Consequently, it is necessary to reduce our work force in those areas in which we have significant duplication of effort.

Effective March 3, we will experience a 30% reduction in staff, right across seniority lines. Persons affected will be notified by the end of next month. These employees will receive two months' severance pay.

Our personnel office will hold a series of meetings in the middle of February to discuss unemployment insurance benefits and to help those affected secure new jobs. If you plan to attend, call Marcos Twine at extension #131.

We thank you for all your hard work. Unfortunately this layoff could not be avoided. We wish you employment success in the future.

Vanessa Hardwright CEO ZBT Electronics

- **166.** What is the purpose of this memo?
  - (A) To announce changes in company structure
  - (B) To declare a merger with FGA United
  - (C) To motivate employees to work harder
  - (D) To request attendance at upcoming meetings
- **167.** When will employees be informed about their company status?
  - (A) In December
  - (B) In January
  - (C) In February
  - (D) In March

- **168.** According to the memo, what is TRUE?
  - (A) FGA United will secure jobs for all employees.
  - (B) No executives will be made redundant.
  - (C) Not all departments are affected by the merger.
  - (D) Some employees will receive a bonus.

Passage 04 (Questions 170-173, Test 01, Economy 03)

From : Jack Wells, Executive Vice President

To : All Employees

Date : July 1

Re : Corporate Volunteer Project – Days of Caring

Days of Caring is an exciting opportunity for corporations in Morris County to get acquainted with local health and human services agencies. Our company has participated in the project for ten years now, and I'd like to encourage you to share this valuable experience with other volunteers.

This year's Days of Caring will be held from September 12 to September 18. During this period, industry employees will provide three or more hours of service to nonprofit institutions in their communities. Days of Caring projects include simple repairs, landscaping, spring-cleaning, painting, and interaction with children and the elderly.

Last year, approximately 3,000 workers from two different brewing companies, including ourselves, took part in nearly 200 service projects, contributing over 11,000 volunteer hours to the communities where the businesses were located.

The company will offer paid time off to participating employees. We invite you to get involved by completing the attached registration form and submitting it to Glenn Casamassa in the Social Responsibility Department by the end of this month.

- **170.** Why was the memo written?
  - (A) To organize a new team of volunteers
  - (B) To announce a change in an event
  - (C) To inform employees of a new policy
  - (D) To persuade employees to take part in an event
- 171. Where does Mr. Wells work?
  - (A) At a brewing firm
  - (B) At a nonprofit organization
  - (C) At a community center
  - (D) At a consulting agency

- **172.** What is NOT mentioned about the upcoming event?
  - (A) It will last for a week.
  - (B) Staff who attend the event will get a paid vacation.
  - (C) It is not a nation-wide event.
  - (D) About 3,000 people will participate.
- **173.** According to the memo, by when must registration forms be submitted?
  - (A) July 1
  - (B) July 31
  - (C) September 12
  - (D) September 18

Passage 05 (Questions 165-167, Test 07, Economy 03)

To: Virtual Magazine employees

From: Lauren Popko, General Affairs Director

Date: May 3

Subject: Computer security software update

We are contacting you today to make you aware that the Technology Security Division of our company will be running an upgrade of our firm's computer security software on May 18 from 6 P.M. to roughly 9 P.M. This will involve total virus and spyware protection and a real-time upgrade of our current antivirus software.

While we admit that it may cause some inconvenience, this work is necessary to protect our computers from the risk of attacks. While the installation is going on, you are not allowed to use computers to access the Internet and please make the necessary arrangements and back up any important data, as this might delete files from your hard drive.

If you have any questions, please contact David Orr in the Technology Security Division. He can be reached at 5429-3290 or at extension 128. Please do not contact the General Affairs Division as it has nothing to do with any technical issues of the software update.

Regards,

Lauren Popko Lauren Popko

- **165.** What will take place from 6 p.m. to 9 p.m.?
  - (A) An upgrade of the company's computer access
  - (B) An improvement of the company's computer safety systems
  - (C) An enhancement of the company's electronic technology
  - (D) An installation of new facility maintenance systems
- **166.** What is NOT mentioned about the installation process?
  - (A) All current work should be saved.
  - (B) The use of the Internet is forbidden.
  - (C) Important information should be copied onto other media.
  - (D) Computers should be unplugged.

- **167.** What should people do if they have problems?
  - (A) E-mail or phone the General Affairs
    Division
  - (B) Get in touch with Ms. Popko
  - (C) Contact Mr. Orr
  - (D) Refer to the relevant page from the magazine

Passage 06 (Questions 173-176, Test 09, Economy 03)

#### OFFICE MEMORANDUM

DATE : January 1
TO : All staff
FROM : Chris Korzen

RE : Changes to company-provided health insurance laws

As you all may be aware, on January 1, 2010 a new company-provided health insurance law has come into force. The insurance fee that employers have to pay has been cut down to only 30% from 50% if the period of recruitment is less than five years. If employees have been with the company for five or more years, the company will pay 70% of the insurance fee.

There is a grace period of five months to allow employees to register with the new system before this system becomes fully compulsory (the changes are not automatic). It is in the best interests of the company that everybody registers for the new health insurance scheme as soon as possible. While employees, especially those who have not yet completed 5 years of work with the company, are free according to their legal rights to postpone their registration; we must make you aware that fines will be imposed for those people who register after June 1. Registrations must be made in person by a company representative, so leaving it until the last day of May is not recommendable.

A registration form is attached to the back of this memo; simply fill it out and return it to your departmental secretary. The secretaries will only be collecting the forms for the next three months, after which you can personally submit the form to me in the Administration Building. If you have any questions regarding how to complete the form, information has been posted on the internet at www.mhw.gov/insurance. For all general quedes, you may reach me through extension 501 or via e-mail at korzen@noisec.com.

- **173.** What is NOT mentioned about the new insurance scheme?
  - (A) It is mandatory for every employee to join it.
  - (B) All workers need to cover some of their premium.
  - (C) Staff who joined the company within the last four years should pay 30% of their insurance fees.
  - (D) It becomes effective as of January 1.
- **174.** The word "compulsory" in paragraph 2, line 2, is closest in meaning to
  - (A) voluntary
  - (B) beneficial
  - (C) necessary
  - (D) desirable

- **175.** By when do employees need to sign up?
  - (A) By January 1
  - (B) By April 1
  - (C) By the end of the year
  - (D) By May 31
- **176.** Where can staff get a registration form?
  - (A) From the departmental secretary
  - (B) From the other side of the memo
  - (C) From the website
  - (D) From the administration building

Passage 07 (Questions 158-160, Test 10, Economy 03)

TO : Office Staff

FROM : Carlos Domingo, Manager

DATE : July 21, 2009 SUBJECT : Recycling Program

In an effort to reduce the amount of paper in our offices, we have implemented a costsaving, paper reduction program as follows:

- Provide clearly-labeled recycling bins near copiers, shipping and receiving areas, and in employee eating areas to collect white paper, mixed paper, newspaper, magazines, cardboard as well as non-paper products (glass, aluminum, plastic, etc).
- Use the blank sides of unneeded single-sided copies for inter-office use. (This does not include materials intended for clients or members of other organizations.)
- Do not use the copy machine for personal items.
- Departments should carefully assess their needs before ordering bulk print copies of
  information materials, like annual reports or brochures. In many cases, hundreds of
  unused copies end up in storage rooms clogging up storage space. So in case of
  bulk copies on non-recycled paper, please list your name, the reason for use, and
  the approximate number of sheets used on the "Paper Allocation List" that is now
  posted in the copy room.

We have come up with these guidelines because paper takes up a large part of the expenses for our firm. With everyone's cooperation, we hope that we will be able to achieve a reduction in the amount of money spent on paper products.

- **158.** What may still be printed on nonrecycled paper?
  - (A) A letter to another firm
  - (B) A document for a colleague
  - (C) A note to Mr. Domingo
  - (D) A memo regarding an upcoming office party
- **159.** What is NOT mentioned about the copier?
  - (A) There will be a garbage can next to it.
  - (B) It can be used for any purpose.
  - (C) The manager suggested using the back side of used paper.
  - (D) In some cases, writing a list is requested.

- **160.** Why have the new rules been implemented?
  - (A) The manager has interest in environmental issues.
  - (B) The company wants to cut costs.
  - (C) Employees have been careless with important documents.
  - (D) The price of new paper has gone up.

## Passage 08 (Questions 166-169, Test 10, Economy 03)

From : Ben Francis, Mailroom Supervisor

To : All employees Date : February 20

Re : Office Supply Returns

As we well recognize that there are many complaints about the recently introduced return policy, we are reinstating our former policy regarding office supply returns. As of March 5, returns will no longer need to be handed to the accounting department as this process caused much unnecessary paperwork. Instead, office supply returns will be accepted at the mailroom as previously done. Attach a return form with the name of the store the item was purchased from, the total cost of the merchandise purchased, the date purchased, and the reason for the return, and bring them to the mailroom. Return forms are available at the mailroom. The mailroom is located on the fourth floor in room 455. If you have any questions, contact Ben Francis, Mailroom Supervisor, telephone: 738-9221, e-mail: bfrancis@hostworks.com.

Thank you,

Ben Francis

- **166.** What is the subject of this memo?
  - (A) How to return office supplies
  - (B) How to purchase office supplies
  - (C) Relocation of the mailroom
  - (D) Ben Francis' promotion
- **167.** Where should the staff return office supplies on March 6?
  - (A) The office supply room
  - (B) The purchasing department
  - (C) The mailroom
  - (D) The accounting department

- **168.** Which of the following information must be included on the return form?
  - (A) The method of payment
  - (B) The department account number
  - (C) The price of the supplies
  - (D) The reason for the purchase
- **169.** How can employees who have a question contact Ben Francis?
  - (A) Stop by room 455
  - (B) Fax at 738-9221
  - (C) Online
  - (D) By inter-office mail

## **UNIT 22: THÔNG TIN (INFORMATION)**

Passage 01 (Questions 156-157, Test 01, ETS 1200)

#### Manorville

Cosmetic Company

#### **Your Opinion Could Be Worth \$500**

The Manorville Cosmetics Company is committed to providing you with quality products and excellent service. That is why we want to learn more about your shopping needs and expectations. Please complete the brief survey on the back of this card and mail it to us using the envelope provided. No postage is necessary.

Once we have received your response, your name will automatically be entered in a drawing and the lucky winner will be awarded a \$500 gift certificate, good for one or more of our products.

The deadline for submission of your response is May 20. Thank you!

Sincerely,

Mary Cartwright

Mary Cartwright

**Director of Customer Relations** 

- **156.** What is the purpose of this note?
  - (A) To thank customers for a purchase
  - (B) To ask customers for their opinions
  - (C) To announce the winner of a contest
  - (D) To inform customers of a new service
- **157.** What will one of the customers receive?
  - (A) A gift certificate
  - (B) A dinner for two people
  - (C) A cash prize of \$500
  - (D) A drawing by a famous artist

Passage 02 (Questions 178-180, Test 01, ETS 1200)

#### Narina Suites Hotel

#### **GUEST GUIDE**

#### Introduction

Welcome to the Narina Suites Hotel. We specialize in services for international business travelers. For your convenience, we have a concierge service staffed with English-speaking employees. Long-distance phone calls may be made from any room at discounted rates. We also provide a comfortable business area on the second floor with fax machines, copiers, and state-of-the-art computer workstations.

This guide provides you with comprehensive information about your accommodations. In addition, the booklet *About Our City* is located on the nightstand and contains a listing of theaters, restaurants, museums, arid art galleries in the area. We hope that you will have a pleasant stay. If you require any assistance or would like to request services, please do not hesitate to contact the front desk at extension 001.

#### **GUIDE CONTENTS**

#### Page

- 1 General manager's welcome
- 2 Floor plan
- 5 Hotel policies
- 7 Services and stores at Narina Suites
- 10 Room service menu

- **178.** What hotel service is NOT mentioned in the introduction?
  - (A) English-speaking employees
  - (B) Discounted phone service
  - (C) Copy machines
  - (D) Wake-up calls
- **179.** Where can guests read about entertainment in the area?
  - (A) In the guest guide
  - (B) In the concierge's information packet
  - (C) In the handbook for business travelers
  - (D) In the booklet About Our City

- **180.** What information can probably be found in pages 2-4 of the guest guide?
  - (A) How to order food
  - (B) How to find the nearest bus station
  - (C) Where the hotel gym is located
  - (D) What time the hotel rooms are cleaned

Passage 03 (Questions 160-162, Test 03, ETS 1200)

HILLSI	DE COMMUNITY CALENDAR
MONDAY	ART&MEDIA Astrid Geensen 10:00 A.M., Wakovitson Gallery. Astrid Geensen, a Dutch photographer residing in Hillside County, discusses her latest black-and-white nature photos. Admission: \$10. For more information, visit www.wakovitson.org/exhibition.
MONDAY and THURSDAY	SPECIAL EVENT Garment Museum Walking Tour  11:00 A.M . This two-hour interactive introduction to fashion history includes a showroom visit, a tour of three functional design studios, and a stroll down the Fashion Walk of Fame. The tour meets in the museum lobby at 3920 Nassau Plaza at 89th Street. Admission: \$12 for adults, \$8 for students with valid school ID. For more information, visit www.garment_museum.org.
WEDNESDAY	MUSIC The Flying Fires 6:30 P.M., Waterfront Stage at Memorial Park. Don't pass up an evening with this world-famous, highly energetic rock band in a benefit performance. All profits from ticket sales will be donated to the World Health Foundation. Enter Memorial Park at 49th Street and 2nd Avenue. Admission: \$35 in advance, \$40 at the door. To purchase tickets or for more information, call 530-555-4032.
FRIDAY	SPECIAL EVENT Transformation 8:00 P.M., Wavery Stage. Three one-act plays written by Hank Wilson, a recent graduate of Hillside College. Admission: No charge, but advance reservations are required. Call 530-555-3019

- **160.** What is scheduled to take place on Thursday?
  - (A) A musical performance
  - (B) A photography show
  - (C) A museum tour
  - (D) A one-act play
- **161.** What is stated about the Flying Fires' concert?
  - (A) It is a benefit concert.
  - (B) It will last two hours.
  - (C) It is the group's final performance.
  - (D) It will be broadcast live.

- 162. Where will the free event be held?
  - (A) At the Wakovitson Gallery
  - (B) At the Garment Museum
  - (C) At Hillside College
  - (D) At Wavery Stage

Passage 04 (Questions 157-158, Test 01, ETS 5 Tests)

#### **Greengage Conference Center**

Located just 40 minutes from the Charlotte Airport, Greengage Conference Center is the perfect place to hold your next corporate event. Situated among beautiful rolling hills and woodlands, our center provides a private, serene retreat. We offer conference facilities and meeting rooms that are equipped with everything you need for multimedia presentations. We also offer a fully equipped business center with a complete suite of office productivity software, complimentary wireless Internet access, two restaurants, and a banquet hall.

Call 704-555-0175 to speak to our professional event associates, who are prepared to help you with every phase of event planning.

- **157.** What is indicated about Greengage Conference Center?
  - (A) It has recently been renovated.
  - (B) It is located in a scenic setting.
  - (C) It is used mainly by local companies.
  - (D) It offers shuttle service to the airport.
- **158.** What is NOT mentioned as being available at Greengage Conference Center?
  - (A) Free Internet access
  - (B) Presentation software
  - (C) Dining facilities
  - (D) On-site hotel rooms

Passage 05 (Questions 165-167, Test 03, ETS 5 Tests)

**NEW EXHIBITION** 

Bengal Tiger: Out ofthe Shadows

The Bengal tiger may be the most famous of India's wild animals. Painters and writers have granted it legendary status in our culture, and scientists have studied it extensively. Yet until now, it has never been the subject of an exhibition here at the Hyderabad Museum of Science. In Bengal Tiger: Out of the Shadows, you will encounter video footage of the tiger in the wild, lifelike models of its habitat, and an interactive installation in the final gallery that allows you to look at the world much as the animal itself does.

Postcards and other special items featuring images from *Bengal Tiger: Out ofthe Shadows* will be on sale in the museum gift shop located on the ground floor. The exhibition will remain at the museum until 10 April, when it will move to Moscow.

\_\_\_\_\_

- **165.** What is suggested about the Bengal tiger?
  - (A) It is featured in a new book.
  - (B) It is the most popular attraction at the Hyderabad Zoo.
  - (C) It has been represented in many of the museum's exhibitions.
  - (D) It has been the subject of paintings.
- **166.** What is mentioned as being included in the exhibition?
  - (A) Plays based on folktales
  - (B) Scientific texts
  - (C) Videos of wildlife
  - (D) Live animals

- **167.** According to the information, where can souvenirs of the exhibition be purchased?
  - (A) On the museum's ground floor
  - (B) On the museum's Web site
  - (C) At a bookstore in Hyderabad
  - (D) In the final gallery of the exhibit

Passage 06 (Questions 172-175, Test 03, ETS 5 Tests)

#### **Demy NX-Getting Started**

p. 4

Congratulations on purchasing a Demy NX Cordless Electric Drill! The following pages will explain the basic guidelines for operating this state-of-the-art power tool.

#### **Batteries**

Your Demy NX Cordless Electric Drill is powered by two Demy rechargeable 18-volt batteries (included in packaging). These are specifically designed for compatibility with your NX Cordless Electric Drill and with the Demy 18-Volt Battery Charger (also included). Before using the drill for the first time, charge the batteries in the charger for at least six hours. Then insert them into the drill's battery compartment (see page 7 for a detailed diagram).

Because your Demy 18-Volt Battery Charger makes use of the latest in battery charging technology, you should leave your batteries in the charger indefinitely between uses, thus ensuring that your Demy NX Cordless Electric Drill is ready to use at a moment's notice. The average life of Demy rechargeable 18-volt batteries varies depending on use. To avoid possible damage to your charger or drill, use only Demy brand batteries.

- **172.** Where would the information most likely be found?
  - (A) In an advertisement for a Demy product
  - (B) In an instruction manual for a power tool
  - (C) In a book on home improvement techniques
  - (D) In a review of popular brands of tools
- 173. What is indicated about the batteries?
  - (A) They should be charged every two weeks.
  - (B) They were charged at the factory.
  - (C) They are covered by a limited warranty.
  - (D) They were designed for use with the product.

- **174.** According to the information, where should the batteries be stored?
  - (A) In an air-conditioned location
  - (B) Inside the battery charger
  - (C) Inside the power tool
  - (D) In a protective case
- 175. What does the information warn against?
  - (A) Using a battery with a low charge
  - (B) Recharging a battery more than once in a two-week period
  - (C) Using batteries made by other manufacturers
  - (D) Opening the charger before the batteries are fully charged

Passage 07 (Questions 162-164, Test 05, ETS 5 Tests)

## **VEA** Print

#### Frequently Asked Questions

A few of our most frequently asked questions about ordering business cards appear below. If you cannot find what you are looking for, please contact us by calling 020 0003 7664 or by e-mailing us at information@veaprint.co.uk.

#### Can I place my order by phone or post?

All orders need to be placed on our Web site. Special online order forms are provided that allow you to choose the design of your business card and provide your personal information.

What if inaccurate information is printed on the business cards that I order? We take great care to print all information according to the specifications you provide. Should you notice any inaccuracies, we will be happy to print your cards again and fill all of your future orders free of charge.

#### Can an order be canceled after it has been placed?

To cancel an existing order, you will need to enter your customer code on our Web site. This code will automatically be sent to your e-mail account when we receive your order.

- **162.** What is the purpose of the information?
  - (A) To notify customers of a delay
  - (B) To answer questions about orders
  - (C) To inform employees of a change in procedure
  - (D) To apologize for an error
- **163.** What is stated about order forms?
  - (A) They can be mailed to VEA Print.
  - (B) They must be signed by a customer.
  - (C) They must be reviewed by a manager.
  - (D) They can be found on a Web site.

- **164.** According to the information, what is a customer code required for?
  - (A) To obtain a discount
  - (B) To update contact information
  - (C) To report a printing problem
  - (D) To cancel an order

Passage 08 (Questions 158-160, Test 04, Economy 03)

### **Benhamn Reeves Band Concerts in Fancy Costumes**

With each ticket you receive a free anniversary poster to commemorate the 10th annual Benhamn Reeves Band concert.

The Benhamn Reeves Band will perform with internationally renowned singers and dancers in magnificent costumes. The concert also will create a special atmosphere in City Arena and Golden Hall, the largest and most famous concert halls in and around Benhamn Reeves City.

The Benhamn Reeves Band concerts will even fulfill the wishes of Strauss lovers by performing the most impressive pieces by the Strauss Dynasty, such as *The Blue Danube Waltz* and *The Radetzky March*. You are sure to enjoy the Benhamn Reeves Band concerts.

For further information please check our web site: www.benhamnreeves.com or contact us at 072-5382-5566.

- The tickets should be ordered at least eight weeks before the event is held.
- We have the right to resell the tickets in case of delay in payment.
- You can cancel your booked tickets up to 24 hours before the concert with a 30% cancellation fee.

#### **Dates**

#### August 2010

11 .08.2010, Fri-20:15 12.08.2010, Sat-20:15

#### September 2010

02.09.2010, Sat-20:15 03.09.2010, Sun- 19:30 09.09.2010, Sat-20:15

- **158.** From where can you assume the Benhamn Reeves Band gets its name?
  - (A) A city name
  - (B) A hall name
  - (C) A song title
  - (D) A play title
- **159.** What is *The Radetzky March?* 
  - (A) Another name for the band
  - (B) The name of a Strauss fan club
  - (C) The nickname of one member of the
  - (D) A piece of music composed by an artist

- **160.** When does the Benhamn Reeves Band plan to play?
  - (A) In 10 years
  - (B) In eight weeks
  - (C) In August alone
  - (D) In August and September

## UNIT 29: CÁC DẠNG BÀI ĐỌC KHÁC

Passage 01: Press release (Questions 167-168, Test 02, ETS 1200)

#### New Database to Facilitate Tracking of Archaeological Finds

Sectorsys, Ltd., is pleased to announce that it will soon team up with museums and archaeological societies worldwide to create an extensive database of artifacts discovered at archaeological sites. Says Eric Johannesen, CEO of Sectorsys, "Much of the information about treasures of the ancient world is not well documented and is not readily available. We plan on organizing an electronic database that will and enable museums professionals working in the field to access complete descriptions of artifacts." The database will initially contain information on 300,000 objects, and will be updated continually.

- **167.** What product will Sectorsys offer?
  - (A) Supplies for archaeological digs
  - (B) Antitheft alarm systems for museums
  - (C) Software that holds information about artifacts
  - (D) Equipment for detecting fake artifacts
- **168.** According to the press release, who will use the product?
  - (A) Dealers who buy and sell old objects
  - (B) Security guards at museums
  - (C) Companies that publish books on archaeology
  - (D) Museum employees and archaeologists

Passage 02: Form (Questions 162-165, Test 04, ETS 1200)

Dear Guest:

Your opinions and ideas matter to us. Please take a few minutes to complete this survey form. Thank you!

#### The Management

For each of the following, please check (X) the category that best describes your experience with us.

	Excellent	Good	Average	Fair	Poor
Ease of checking in and out		X			
Condition of the room		Х			
Overall quality of service	X				
Housekeeping services			Χ		
Overall cleanliness		Х			
Quality of food and beverages				Х	
Price			Χ		

#### Additional Comments

Initially, my husband and I thought that coming here was a mistake. We were upset when, at check-in, we learned that there was no record of our reservation, even though we had booked months in advance and had a confirmation number. However, the clerk at the reception desk resolved the matter satisfactorily by offering us a room that was more comfortable and spacious than the one we had originally reserved. Overall, we were pleased with the professional attitude of your personnel, including the housekeeping staff, the waiters at the restaurant, and the driver of the hotel shuttle bus. We are looking forward to visiting again. Lisa Browning

- **162.** What is the purpose of this form?
  - (A) To ask for opinions about a hotel
  - (B) To book a room at a hotel
  - (C) To express interest in employment at a hotel
  - (D) To indicate methods of payment at a hotel
- **163.** To wham is Ms. Browning addressing her comments?
  - (A) The driver of the hotel shuttle bus
  - (B) The waiters at the hotel restaurant
  - (C) The management of the hotel
  - (D) The staff at the hotel reception desk

- **164.** Why was Ms. Browning initially upset?
  - (A) The hotel rate was higher than expected.
  - (B) The hotel had no record of her reservation.
  - (C) Her husband had forgotten to book a room.
  - (D) She had lost her confirmation number.
- **165.** What did Ms. Browning like the least about the hotel?
  - (A) The attitude of the personnel
  - (B) The checkout procedures
  - (C) The quality of the meals
  - (D) The condition the rooms were in

**Passage 03**: Form (Questions 155-159, Test 06, ETS 1200)

Dear Custome	r,
	ronics Company wishes to provide you with products that meet your needs at is customer friendly and efficient. We welcome your comments, I suggestions.
Be assured th	moment to let us know how we are doing by completing this questionnaire.  at we will read it carefully to see how we can turn your suggestions into  u, the customer!
	ack the completed survey by August 10. As a token of appreciation, after survey, we will send a coupon for 15 percent off any Rockton product.
	vices Director  Rockton Electronics products have you purchased in the past year?  Telephone Computer <u>X</u> Camera Game
	eatisfied have you been with your purchase?
	Very Somewhat Not Satisfied
	e did you purchase your product?
	Store Mail-order Catalog Web site
	motivated you to buy a product from Rockton Electronics?
	Store Display X Print Advertisement Friend
	Web site Other
Name:J	ennifer Chang Street Address: <u>357 Parker Road</u>
City: Bos	ton State: <u>MA</u> Zip code: <u>02990</u>

- 155. Why did Ms. Chang complete this form?
  - (A) To request details about a warranty
  - (B) To register a complaint with a company
  - (C) To place an order for a product
  - (D) To provide a company with information
- 156. What does Mr. Sullivan offer?
  - (A) An apology for a mistake
  - (B) An idea for a gift
  - (C) A discount on a purchase
  - (D) A free camera
- 157. What does Ms. Chang report on the form?
  - (A) She recently bought a computer game.
  - (B) She sometimes orders products on the Internet.
  - (C) She likes the camera that she owns.
  - (D) She told a friend about Rockton's products.
- **158.** Why did Ms. Chang decide to buy a Rockton Electronics product?
  - (A) She saw an advertisement about it.
  - (B) She received a coupon for a discount.
  - (C) She noticed a store display.
  - (D) She received a recommendation from a friend.
- **159.** The word "appreciation" in paragraph 3, line 1, is closest in meaning to
  - (A) increase
  - (B) thanks
  - (C) enjoyment
  - (D) understanding

Passage 04: Guest pass (Questions 159-161, Test 01, ETS 5 Tests)

Present this pass to receive one complimentary visit to

#### **Blue River Fitness Center**

- Valid for first-time visitors only.
- Guests must be at least 18 years of age or accompanied by an adult.
- Guests must attend an information session with a staff member to receive a tour of the facility and learn about membership options.
- Valid during limited hours only:
   Tuesday to Thursday 10:00 AM. 5:00 P.M., Saturday 10:00 AM. 3:00 P.M.

Blue River has long been Detroit's premier fitness center, helping members of all ages and interests to improve their health. Whether you are a novice looking to begin a fitness routine or a fitness expert seeking new challenges, Blue River will help you attain your goals.

- **159.** What must a visitor do in order to use the guest pass?
  - (A) Present identification
  - (B) Take a fitness test
  - (C) Meet with a representative
  - (D) Complete a survey
- **160.** When can the pass be used?
  - (A) On Monday
  - (B) On Wednesday
  - (C) On Friday
  - (D) On Sunday
- **161.** What is suggested about the Blue River Fitness Center?
  - (A) It does not allow guests under 18 years old.
  - (B) It serves members at all skill levels.
  - (C) It recently opened a new location.
  - (D) It sells fitness equipment and clothing.

Passage 05: Invoice (Questions 162-164, Test 01, ETS 5 Tests)

## **Golden Day Supply**

4 Dunwood Avenue • Winnipeg, MB R2C 1SB • (204) 555-0180

Order type: Online Order date: May 18 Ship date: May 21

Customer information: Delivery:

Name: Edith Boulanger To customer address

Address: 42 York Avenue Selkirk. MB RIA 2J7

In this Shipment:

Item Description and Number	Price
Pina Water Bottle (XF52)	\$4.50
Trillium Rain Hat (GVI 1)	\$13.00
Explorer Rain Jacket (HF77)	\$42.00
Gregson Hiking Boots (KL944)	\$78.00
Merchandise Total:	\$137.50
Shipping:	FREE
Tax:	\$16.50
Total:	\$154.00

#### On back order:

Camping and Sport	
Backpack (YX99)	\$85.00
Tax:	\$10.20
Total:	\$95.20

Congratulations! As a regular customer, you qualify for free shipping!

#### Payment information:

Credit Card #XXXXXXXXXXXXX9960 charged on day of shipment

Estimated ship date of back-ordered item(s) is June 10. Credit card will not be charged for back-ordered item(s) until date of shipment. There are no additional shipping charges.

- **162.** What is indicated about Golden Day Supply?
  - (A) It has a warehouse in Selkirk.
  - (B) It offers same-day shipping.
  - (C) It sells items intended for outdoor use.
  - (D) Its merchandise is not available in stores.
- **163.** Why did Ms. Boulanger receive free shipping?
  - (A) She has previously purchased items from Golden Day.
  - (B) Her order cost more than \$100.
  - (C) She is a Golden Day customer service representative.
  - (D) Her order was placed before May 21.
- **164.** How much will Ms. Boulanger most likely be charged on June 10?

- (A) \$78.00
- (B) \$95.20
- (C) \$137.50
- (D) \$154.00

Passage 06: Directory (Questions 159-161, Test 02, ETS 5 Tests)

#### **DIRECTORY OF HUMAN RESOURCES**

#### **Staffing**

Greta Liu, ext. 4105

For a list of current job openings and information on general hiring procedures and the Candidate Referral Program

#### **Payroll**

Adriana Ramirez, ext. 4810 For inquiries about paychecks, to change bank information, or to request a copy of a paystub

#### **Benefits**

Thomas Warfield, ext. 4400

To enroll in a pension or retirement savings program, to apply for reimbursement for qualified tuition expenses, or to enroll in the company's profit-sharing program

#### **New Hires**

Ian Braden, ext. 4130

For assistance with moving expenses, requesting and purchasing new office equipment, and setting up e-mail

#### **Training**

Abdul Jafari, ext. 4990

For a current listing of the company's online training courses and for help with arranging an internal training course for employees

#### Leaves

Francis Corley, ext. 4404

To request vacation leave and for inquiries about the company's holiday schedule

- **159.** Where would the directory most likely appear?
  - (A) In a newspaper section
  - (B) In a job advertisement
  - (C) In an employee handbook
  - (D) In a sales brochure
- **160.** Who most likely would be contacted by someone looking for a job?

- (A) Greta Liu
- (B) Adriana Ramirez
- (C) Francis Corley
- (D) Thomas Warfield
- **161.** What task would Mr. Braden most likely be responsible for?
  - (A) Moving heavy office equipment
  - (B) Mailing letters to customers
  - (C) Assessing the skills of new employees
  - (D) Ordering a computer monitor

Passage 07: Receipt (Questions 162-165, Test 02, ETS 5 Tests)

# Suterland's

#### 8000 Oak Ridge Road Farmington, Connecticut 06032 Tel (860) 555-0190

,		
February 7 3:32 P.M.		
SAWZALL 12 AMP RECIPROCA	TING SAW	74.97
SKU #96010 Qty / Price 25% Special Discount 24.98		1 @ 99.95 -
ROTOR 18-VOLT CORDLESS DRILL SKU #20144		56.22
Qty / Price 25% Special Discount		1 @ 74.95 -18.73
ECO CFL 16-WATT LIGHTBULB 2-PK SKU #89109		38.97
Qty / Price		3 @ 12.99
	Subtotal	
	T1 Taxable Amount	
	T1 Tax (@ 6.35%)	8.33
	Total	
	PURCHASE CODE:	ZYB3487

Unused, defective, or damaged merchandise may be returned to any Suterland's store in the United States within60 days of purchase if accompanied by a receipt. A return without a receipt is accepted only at the place of purchase and within 30 days. Item must be unused and in the original packaging. Merchandise marked "NR" for "no return" is final sale. No returns or exchanges are permitted on final-sale items. "ECO" items are not subject to sales tax.

Customer satisfaction is important to us! Please log onto our Web site (www.suterlandco.com) and take a quick survey about your experience shopping at our store. Customers who complete the online survey will receive a 10%discount coupon toward a future purchase.

- **162.** What kind of store most likely is Suterland's?
  - (A) A toy store
  - (B) A grocery store
  - (C) A hardware store
  - (D) A clothing store
- **163.** How much tax was the customer required to pay?
  - (A) \$3.32
  - (B) \$8.33
  - (C) \$24.98
  - (D) \$131.19
- **164.** According to the receipt, what is not returnable?
  - (A) Items with a special marking
  - (B) Items that were damaged
  - (C) Items with original packaging
  - (D) Items purchased more than 30 days ago
- 165. Where can a customer find a coupon?
  - (A) At the store
  - (B) In a newspaper
  - (C) On a receipt
  - (D) On the store's Web site

Passage 08: Contract (Questions 176-180, Test 03, ETS 5 Tests)

#### Service Contract

Derek Souter of Odyssey, Inc., (hereafter referred to as "Contractor") agrees to provide services to Virginia Wilcox, owner of Wilcox Stationery, (hereafter referred to as "Client") according to the following terms.

#### **Description of Services**.

The Contractor will install shrubbery and four trees at 1500 Bridge Road. The Contractor agrees to use only highquality materials. The Contractor must show project designs to the Client, and the Client must authorize them before work begins.

#### **Work Schedule**

The project will be completed on or before May 25. Delays due to weather conditions will be acceptable, provided that the project is completed no later than June 15.

#### **Payments**

The Client shall pay a deposit of 20 percent of the estimated total cost on the contract signing date. The Contractor will present an invoice for the remaining balance on completion of all work, including any authorized changes requested by the client. The Client shall then pay the balance within 15 days of the invoice date.

#### **Other Terms**

The Client may make reasonable changes to the design as long as these changes are submitted to the Contractor before work begins and the Contractor determines that the changes will not affect the project schedule. The Contractor must obtain all required construction permits from city authorities for the work performed.

# Contractor: Derek Souter Owner, Odyssey, Inc. May 1 Signature Title Date Client: Virginia Wilcox Owner, Wilcox, Inc. May 1 Signature Title Date

- **176.** Odyssey, Inc., is most likely what type of business?
  - (A) A floral shop
  - (B) An office supply store
  - (C) A landscaping company
  - (D) A financial services firm
- **177.** What is Ms. Wilcox required to do before work begins?
  - (A) Finalize the project work schedule
  - (B) Approve the design for the project
  - (C) Calculate the estimated cost of the project
  - (D) Complete a purchase order for materials
- **178.** What is indicated about the deposit?
  - (A) It is due on May 1.
  - (B) It was paid in cash.
  - (C) It will be refunded.
  - (D) It is 15% of the total cost.
- **179.** In paragraph 5, line 1, the word "submitted" is closest in meaning to
  - (A) presented
  - (B) surrendered
  - (C) applied
  - (D) considered
- **180.** According to the contract, what is Odyssey, Inc., responsible for?
  - (A) Informing employees about safety regulations
  - (B) Scheduling maintenance after the project is completed
  - (C) Providing Ms. Wilcox with a list of potential suppliers
  - (D) Getting approval from the city to perform work

## UNIT 23: CÁC BÀI ĐỌC KÉP LIÊN QUAN ĐẾN E-MAIL HOẶC THƯ

Passage 01: E-mail & advertisement (Questions 191-195, Test 01, ETS 1200)

To: Franklin Realty <luxury@franklinrealty.com>
From: Damian Davis <ddavis@dmail.com>
Date: July 7

Re: Apartments for Rent

#### Franklin Realty:

I have heard that you have apartments for rent in Southern California. Starting in September, I will be working at the Woodlane Heights University, and I need to rent a one-bedroom apartment nearby. I would like to know what you have available in the vicinity. I do not have a car and will be relying on public transportation. Can you contact me with information about any suitable apartments?

I will be visiting California next month, and I want to arrange an appointment to visit apartments during my visit. You can e-mail any relevant information to this address or fax it to me at 330-555-3864.

Sincerely, Damian, Davis.

## **APARTMENTS FOR RENT**

Franklin Realty is proud to announce the GRAND OPENING offour housing developments located throughout Southern California:

#### PARKER APARTMENTS

Fully renovated two-bedroom apartments. Conveniently located ten minutes outside of bustling Stoneybrook. Cable TV available. Prices start at \$650 a month.

#### **EMERALD GARDENS**

Brand-new one-bedroom, one-bathroom apartments. Perfectly situated in downtown Woodlane Heights. Access to community swimming pool. Prices start at \$800 a month.

#### **PRINCESS VILLAS**

Spacious two-bedroom, one-bathroom villas. Located in peaceful Lincoln Village. Apartments with private balcony. Prices start at \$950 a month.

#### AMBER BEACH

Luxurious three-bedroom, two-bathroom apartments. Located within walking distance of downtown Amber Beach. Access to private beach. Prices start at \$1,500 a month.

Interested? E-mail us at luxury@franklinrealty.com for additional information. For appointments, call 818-555-2837, or visit our office at 25 Grover St., Stoneybrook, CA 73910

- 191. What is Mr. Davis most concerned about?
  - (A) The price of the apartments
  - (B) The location of the housing complex
  - (C) The size of the apartments
  - (D) The facilities in the housing complex
- 192. Why is Mr. Davis moving?
  - (A) He needs more space.
  - (B) He will be a student at a university.
  - (C) He wants to live near his family.
  - (D) He will start a new job.
- **193.** In what housing complex will Mr. Davis most likely be interested?
  - (A) Parker Apartments
  - (B) Emerald Gardens
  - (C) Princess Villas
  - (D) Amber Beach
- **194.** What is implied about the apartments in Lincoln Village?
  - (A) They are quiet.
  - (B) They are near the beach.
  - (C) They have private garages.
  - (D) They have been remodeled.
- **195.** Which is NOT mentioned as a method of contacting Franklin Realty?
  - (A) E-mail
  - (B) Telephone
  - (C) Fax
  - (D) In person

Passage 02: E-mail & e-mail (Questions 196-200, Test 01, ETS 1200)

Date: Monday, July 20 14:10

From: Sandford Premiere Hotel Management

<management@sandfordpremhotel.com>

To: Karen Trowbridge <a href="mailto:ktrowbridge@market.comnetwork.com">ktrowbridge@market.comnetwork.com</a>

Subject: Stay at Sandford Premiere Hotel in Manchester

Dear Ms. Trowbridge,

Thank you for choosing Sandford Premiere Hotel during your visit to Manchester. I trust you enjoyed your stay and had an opportunity to use many of our facilities, including our superb sauna, swimming pool, and newly remodeled restaurant. We would appreciate it if you would complete a brief questionnaire evaluating our facilities and services. For your convenience, the questionnaire is available online at www .sandfordpremhotel.com/survey . If you have any difficulty accessing the survey, please send your comments directly to me at management@sandfordpremhotel.com.

Your comments will remain confidential and will be used only to help us improve our guest services.

Sincerely,

Patrick Kennard Manager

Date: Friday, July 24 9:23

From: Karen Trowbridge <a href="mailto:ktrowbridge@market.comnetwork.com">ktrowbridge@market.comnetwork.com</a>

To: management@sandfordpremhote l.com

Subject: Re: Stay at Sandford Premiere Hotel in Manchester

Dear Mr. Kennard,

As I was unable to access the questionnaire online, I am sending feedback on my hotel stay directly to you.

I was impressed by many of the facilities your hotel has to offer, but I especially enjoyed the state-of-the-art fitness center. It had three times as many machines as one normally finds in hotels, and the 24-hour access made it possible for me to work out at a ny time I wished. Although I did not eat at Leonni's, I did order room-service dinners from there several times and was very impressed with the quality of the meals.

I was less enthusiastic about your business center, which could use a few more computers and a new copier. I was also disappointed in the lack of parking facilities. I would have expected a hotel of the Sandford's caliber to have on-site

parking, but because it didn't I had to drive around for quite a while searching for a space. All in all, though, I would say that the be nefits of staying at your hotel far outweighed the disadvantages and that overall I had a pleasant week at the Sandford. As my job requires me to travel to Manchester frequently, I expect to become one of your regular guests.

Best regards,

Karen Trowbridge

- **196.** What is the purpose of the e-mail from the Sandford Premiere Hotel?
  - (A) To ask for someone's opinion
  - (B) To promote a special offer
  - (C) To advertise a new hotel
  - (D) To confirm reservations
- **197.** What is NOT mentioned as a feature of the hotel?
  - (A) A business center
  - (B) Dining facilities
  - (C) Airport transportation
  - (D) A swimming pool
- **198.** What does Mr. Kennard tell Ms.

Trowbridge?

- (A) She should contact him to confirm her reservation.
- (B) The information she gives will be considered private.
- (C) A discount offer will soon expire.
- (D) A questionnaire has been sent to her.
- **199.** What does Ms. Trowbridge like about this hotel?
  - (A) The helpful staff
  - (B) The complimentary breakfast
  - (C) The extensive exercise facilities
  - (D) The in-room Internet access
- **200.** What is most likely true about Ms. Trowbridge?
  - (A) She does not like to exercise.
  - (B) She does not travel very often.
  - (C) She appreciated the well-equipped business center.
  - (D) She plans to stay at the hotel again.

Passage 03: Letter & e-mail (Questions 196-200, Test 02, ETS 1200)

## **ACTC** Advanced Computer Technology Conference

January 6

Ms. Nikki King Erickson Publishing 1399 Moss Road Spring Hope, Virginia 20887

Dear Ms. King:

The Fifteenth annual Advanced Computer Technology Conference (ACTC) will be held April 15-18 at the Norton Creek Hotel in Orlando, Florida. As in previous years, the conference will be attended by over 3, 000 computer professionals from around the world, including some of the most prominent leaders in the field. Once again, we hope Erickson Publishing will take advantage of our Publishers' Exhibition for showcasing your computer-related books, journals, software, and other materials.

The majestic Miami Room at the Norton Creek, which will be equipped with tables, racks, power outlets, and telephone lines with voice and data capability, has been reserved for larger exhibits displaying multimedia products. We have also reserved the adjoining Tampa Room for smaller exhibits displaying books and journals. This room will be equipped with large tables, racks, and display boards.

If Erickson Publishing is interested in reserving an exhibition booth, please fill out the enclosed registration form, indicating which room you would like to use and the dates for which you would like to reserve space. The fee schedule for space rental is on the registration form. This year, for the first time, payments are due along with the registration form, and these must be received by March 3. If you have any questions, you may contact me by phone at 733-555-1690 or by e-mail at margaretmayer@conference.actc.org.

Sincerely,

Magaret Mayer
Conference Organizer

Date: Wednesday, January 13 18:09

From: Nikki King <nikkiking@marketing.ericksonp.com>

To: margaretmayer@conference.actc.org

Subject: Exhibitors for ACTC Conference

Dear Ms. Mayer,

Thank you for your letter regarding exhibition opportunities at the Advanced Computer Technology Conference. Before I fill out the registration form, I have a question that pertains to the rooms you have reserved for the exhibits. As our company produces both books and multimedia products, we had hoped to set up our exhibits side by side. Would you be able to accommodate both of our exhibits in the Miami Room?

Thank you, we look forward to another great conference.

Nikki King

- 196. Why did Ms. Mayer write to Ms. King?
  - (A) To inform her about a new hotel
  - (B) To promote exhibition space
  - (C) To introduce a new technology
  - (D) To tell her about a change of venue
- **197.** In the letter, the word "prominent" in paragraph 1, line 3, is closest in meaning to
  - (A) obvious
  - (B) promising
  - (C) large-scale
  - (D) well-known
- **198.** How has the system for renting space changed?
  - (A) Exhibitors must pay for space for all four days.
  - (B) The fees have been reduced.
  - (C) The prices are listed on the registration form.
  - (D) Payments must be made at the time of registration.
- **199.** What does Ms. King indicate in her email to Ms. Mayer?
  - (A) She is not going to attend the conference this year.
  - (B) She would like to reserve a space in

- the Tampa Room.
- (C) She would like to have both of her displays in the multimedia room.
- (D) She needs space only for her multimedia products.
- 200. What is indicated about Ms. King?
  - (A) She works for Erickson Publishing.
  - (B) She is a conference organizer.
  - (C) She will set up the rooms for the exhibition.
  - (D) She will receive a discount on space rental.

Passage 04: E-mail & flight timetable (Questions 186-190, Test 03, ETS 1200)

Date: Wednesday, January 13 18:09

From: Nikki King <nikkiking@marketing.ericksonp.com>

To: margaretmayer@conference.actc.org

Subject: Exhibitors for ACTC Conference

@Flight.doc

Dear Alan.

Regarding our trip to the conference in Athens, I have looked for flights on the Internet and found a few possibilities (see attachment). You had indicated that you wanted to fly to Thessaloniki, but this might not be the best plan. Although it is a cheaper flight, we'd then have to take a bus to Athens, which would take a long time. I'd prefer to fly directly to Athens. Also, a morning departure would be ideal because we would have time in the afternoon to see the city before the conference starts the next morning. Have a look at the flights and let me know which one you want to take.

We also need to reserve hotel rooms. The conference organizers informed me that the Eleutherios Hotel has no rooms left until the beginning of May. That is disappointing because it would be very convenient to stay at the same hotel where the conference is being held. But there are other options. The Volos Hotel and the Parthenicus Hotel are within walking distance. If they are full , there is the Pelionya Hotel. Would you mind arranging this for us? The hotel phone numbers are on the conference Web site. We will need rooms for five days . The conference runs from April 26-28, but we should try to arrive in Athens on April 25 and leave on April 29.

Regards,

Greg Abagnale

Flight Information for April 25			
Depart 6:20 Arrive 11:55	London - Athens, Sonic Jetlines, SJ 3829		
Depart 12:20 Arrive 17:55	London - Athens, Sonic Jetlines, SJ 3835		
Depart 14:00 Arrive 19:10	London - Thessaloniki, Thasos Air, TY 2120		
Depart 16:35 Arrive 22:10	London - Athens, Ipsarion Wings, II 9029		

- 186. What does Greg advise against doing?
  - (A) Arriving a day early in Athens
  - (B) Flying to Thessaloniki
  - (C) Sightseeing in Athens
  - (D) Booking flights on the Internet
- 187. Which flight would Greg most likely prefer?
  - (A) SJ 3829
  - (B) SJ 3835
  - (C) TY 2120
  - (D) II 9029
- 188. Where will the conference be held?
  - (A) At the Eleutherios Hotel
  - (B) At the Volos Hotel
  - (C) At the Parthenicus Hotel
  - (D) At the Pelionya Hotel
- **189.** What does Greg ask Alan to do?
  - (A) Contact the conference organizers
  - (B) Send him a telephone number
  - (C) Extend his stay in Athens
  - (D) Make hotel reservations
- 190. When does the conference end?
  - (A) On April 25
  - (B) On April 26
  - (C) On April 28
  - (D) On April 29

Passage 05: Letter & Warranty document (Questions 196-200, Test 03, ETS 1200)

May 8

Warranty Division
Kellen Clockmakers Limited
34 Edenton Avenue
Dublin 2
IRELAND

Dear Sir or Madam:

As my Kellen watch (model X57A) was clearly in need of repair, I recently took it to Le Bon Temps, one of the shops on your list. To my surprise, my request for the repairs to be billed to your warranty service was declined in spite of the fact that there are still two years remaining in the coverage period. As there are no other authorized service centers for Kellen in my area, 1decided to pay for the repairs myself.

Given these circumstances, I would like to be reimbursed for the expenses I incurred for repairing my watch. Following are the charges billed by the service center:

Parts:	New hour hand New calendar	€	8 13
Labor: Battery:	2 hours @ €20	€	40 5
	Total:	€	66

I have included a copy of the receipt I got for the repairs, as well as a copy of my warranty certificate .

Please let me know if you need any additional information.

Regards,

#### Marc Bernard

Marc Bernard 25 rue du Roux 44200 Nantes FRANCE

## **Warranty Certificate**

Thank you for purchasing the Kellen X57A digital watch. We are proud of our reputation for excellence and our long history of providing fine timepieces to Europe and the rest of the world.

To maximize the performance of our products, Kellen clocks and watches are made with the highest-quality materials available. However, should the product malfunction within five (5) years of the date of purchase due to a mechanical defect, we will cover the cost of repairs. Please note, however, that this warranty covers the cost of parts and labor only. Shipping, insurance, and batteries may not be claimed under this warranty.

In the event that the product requires repair or some other service, please take or ship it to one of Kellen's authorized service centers. The centers are equipped to provide customers with a wide variety of repairs and services that are performed according to Kellen's professional standards. Please see the enclosed list of centers for the one nearest you.

- **196.** Why did Mr. Bernard write the letter?
  - (A) To request a replacement for his broken watch
  - (B) To request a copy of his warranty certificate
  - (C) To ask for repayment of his expenses
  - (D) To complain about an error on his bill
- **197.** In the letter, the word "declined" in paragraph 1, line 3, is closest in meaning to
  - (A) rejected
  - (B) weakened
  - (C) descended
  - (D) modified
- **198.** What does Mr. Bernard say about Le Bon Temps?
  - (A) It provided the service at a discounted rate.
  - (B) It is an authorized service center.
  - (C) It performed unnecessary work.
  - (D) It finished the job quickly.
- **199.** What did Kellen Clockmakers include with the product warranty?
  - (A) A warranty registration form
  - (B) A catalog of new products
  - (C) A list of service centers
  - (D) A list of instructions for shipment

- **200.** What expense reported by Mr. Bernard will the warranty NOT cover?
  - (A) The cost of labor
  - (B) The cost of a new hour hand
  - (C) The cost of a new calendar
  - (D) The cost of a replacement battery

# UNIT 24: CÁC BÀI ĐỌC KÉP LIÊN QUAN ĐẾN QUẢNG CÁO

Passage 01: Advertisement & e-mail (Questions 186-190, Test 02, ETS 1200)

#### **ANNOUNCEMENT**

Bowler Tech

Job Openings at Bowler Tech

Position: Senior Accountant

Requirements: At least 7 years of related experience. Candidate should have a solid background in accounting, budgeting, and financial reporting.

Position: Security Consultant

Requirements: At least 5 years of related experience. A solid understanding of

security policies and risk assessment is required.

Must be willing to relocate every one to two years for new projects.

Position: Public Relations Director

Requirements: At least 7 years of field experience. Strong communication skills; must include a writing sample with the application.

Position: Project Engineer

Requirements: The ideal candidate will have a university degree in mechanical engineering or chemical engineering and experience overseeing a large-scale expansion project.

How to Apply: E-mail cover letter and resume to Charles Park at jobs@bowlertech.com . Please indicate the position applied for in the cover letter. Resume·must include a list of recent references. Qualified candidates will be invited for an on-site interview.

To: Charles Park (jobs@bowlertech.com)

From: Mary Douglas

Date: May 23

Subject: Position at Bowler Tech

Dear Mr. Park.

My name is Mary Douglas and I am writing in response to your job announcement for the Security Consultant position. I have nine years of experience in the security field and have worked in both risk assessment and policy formation. As a senior manager in my previous job, I have proven myself as an effective team leader with excellent communication skills. I am very interested in this position and would appreciate having the opportunity to discuss it with you further. My resume and a list of references are attached for your review.

Thank you for your consideration. I look forward to hearing from you.

Mary Douglas

- **186.** Which job description mentions educational background?
  - (A) Senior accountant
  - (B) Security consultant
  - (C) Public relations director
  - (D) Project engineer
- **187.** What are applicants NOT asked to do?
  - (A) Call Charles Park
  - (B) E-mail a resume
  - (C) Write a cover letter
  - (D) Provide references
- **188.** What is the purpose of the e-mail?
  - (A) To request a job description
  - (B) To indicate interest in a job
  - (C) To provide a reference for a job applicant
  - (D) To accept a job offer
- **189.** What is a requirement of the position that Ms. Douglas mentions in her e-mail?
  - (A) Good communication skills
  - (B) Project management experience
  - (C) A background in accounting
  - (D) Willingness to relocate
- 190. What is attached to Ms. Douglas' e-mail?
  - (A) An application form
  - (B) A photograph
  - (C) A resume
  - (D) An acceptance letter

Passage 02: Advertisement & Application form (Questions 181-185, Test 03, ETS 1200)

# **Call for Applications**

LANGO Corporation is looking for an energetic, talented individual to direct its international training department. We are a New York-based pharmaceutical company with offices in Madrid, Rome, Tokyo, and Sydney. The ideal candidate will have a bachelor's

degree or higher in a science discipline, as well as some experience (two years minimum) working in the health services profession. Fluency in Spanish or Italian is required. Some Japanese competency is desirable, but not mandatory. Application forms can be printed from our Web site at www.langocorp.com or obtained by writing to us directly. Please send completed forms, including references, to

Recruiting Department, Lango Corp., 58 West Bradley Avenue, New York City, NY Reference #7681.

LANGO Job Ap	plication Form Job Reference #7681
Name	Sophie Beauchamp
Address	1582 Baydale Avenue, New York, NY 10025
Telephone	212-555-2951
Email address	sbeauchamp@email.net
Education	Bannon University, Master of Arts in Spanish Language and Literature American Polytechnic University, Bachelor of Science in Biology
Employment	Senior Researcher, Drexel Health Institute (Dietary Studies Division), 2004 – present Nursing Assistant, Bannon Hospital, 2001-2003 French Instructor, Alton Preparatory School, 1999-2001
References	Dr. James Chen, Drexel Health Institute, jchen@dhinst.med Dr. Kimberly Suzuki, Drexel Health Institute, suzuki@dhinst.med Dr. Marietta Fellini, Bannon Hospital, fellini@bannon.net

- **181.** What position is being advertised?
  - (A) Training director
  - (B) Spanish-language instructor
  - (C) Medical assistant
  - (D) Recruiting manager
- **182.** What is NOT mentioned as a requirement for the position?
  - (A) A university education
  - (B) Knowledge of another language
  - (C) Willingness to travel
  - (D) Experience in a health profession
- **183.** How should applications be submitted?
  - (A) By e-mail
  - (B) By regular mail
  - (C) By fax
  - (D) In person
- **184.** What part of Sophie Beauchamp's background fulfills the job's language requirement?
  - (A) Her work as a language teacher
  - (B) Her experience working in other countries

- (C) Her degree from Bannon University
- (D) Her current employment at Drexel Health Institute
- **185.** What is probably true about Dr. Fellini?
  - (A) She worked with Sophie Beauchamp at a medical facility.
  - (B) She was in the same master's program as Sophie Beauchamp.
  - (C) She has applied for a position at Lango Corporation.
  - (D) She works with Dr. Kimberly Suzuki.

Passage 03: Advertisement & advertisement (Questions 196-200, Test 04, ETS 1200)

Sick of knee-high grass and weed-filled gardens? Call...

## Gilmore Lawn Care

My name is Rudy Gilmore and I have been doing yard work in Rock Springs City for more than 25 years. I have experience mowing lawns, planting gardens, pruning trees, and painting fences and sheds. Unlike most businesses, I still take pride in doing everything personally, so you will always know who's working around your house. As a native of Rock Springs City, I know the environment and will tailor every job to suit your needs.

Lawn work starts at a reasonable \$40.00 an hour, while painting jobs can be negotiated on site. For references, call me anytime at 480-555-3440, and I will provide the names of satisfied customers in your area. For fast and friendly service, *Gilmore Lawn Care* is the best choice.

# Rudy Gilmore rudygilm@gilmorelawn.com

# **Pura Green Landscaping**

**201 West 56th Street, New York, NY, 10009**For 20 years, your premier lawn and landscape service

Dear Home Owner,

Pura Green Landscaping is the country's leading landscape management and lawn care company. We serve over 2.5 million satisfied customers every year, and we are committed to making your garden healthier and greener. Our famous, eight-step lawn analysis is perfect for both residential and commercial locations; a specialist will visit your property to determine what kind of care your garden needs before providing you with a no-obligation free estimate.

Imagine watering your garden with the push of a button. Now through September 10, you can have an irrigation system installed and pay no interest for six months. As an additional special offer, receive \$20.00 off your next scheduled maintenance when you refer a friend or neighbor. Call toll-free 800-555-4726 to learn about other offers in your area.

Call Pura Green and find out why people are switching to the best landscape and lawn service available. We look forward to serving you.

Sincerely, Bryant Gunderson, President

- **196.** What does Mr. Gilmore emphasize about his company?
  - (A) He does all the work himself.
  - (B) He offers more services than his competitors.
  - (C) His company cares about the environment.
  - (D) His company has been in business over 40 years.
- **197.** In the Gilmore Lawn Care advertisement, the word "tailor" in paragraph 1, line 5, is closest in meaning to
  - (A) adapt
  - (B) accept
  - (C) trim
  - (D) cover
- **198.** What is one of Pura Green Landscaping's advertised services?
  - (A) Commercial painting
  - (B) Tree trimming
  - (C) Garden maintenance
  - (D) Building repair
- **199.** What is offered to Pura Green customers who refer new clients?
  - (A) A no-obligation estimate
  - (B) A reduced price on an irrigation system
  - (C) Lower interest rates
  - (D) A discount on future lawn care
- **200.** How do Pura Green Landscaping and Gilmore Lawn Care differ?
  - (A) Pura Green offers a money-back guarantee.
  - (B) Pura Green installs fences and sheds.
  - (C) Pura Green is a larger company.
  - (D) Pura Green is an older company.

Passage 04: Advertisement & e-mail (Questions 191-195, Test 02, ETS 5 Tests)

#### Check out these vacation package deals from Canale Travel.

<u>Lake Beauty</u>, 6 days/5 nights: Explore England's famed Lake District. Enjoy some of the area's most picturesque lakes and walking trails. From \$499.

Nature Escape, 5 days/4 nights: Discover aquatic creatures and exotic animals with this Costa Rica package. Tour Monteverde Rainforest and relax on Jaco Beach. From \$499.

<u>Scenic Heritage</u>, *4 days/3 nights:* Go back in time on this visit to Cape Breton Island, one of Canada's most beautiful spots. Enjoy scenic drives and visits to some of the area's historical sites. From \$399.

<u>Southern Safari</u>, *10 days/9 nights:* Witness wildlife at Galana National Park in southern Kenya and see Grand Falon Falls. From \$1099.

Packages include lodging, daily breakfast, and sightseeing tours. Prices listed are per person and may vary based on date of travel and upgrades selected.

Call 907-555-0113 or visit www.canoletravel.com for details.

**Canole Travel** 

To: krosenthal@merinmar.org

From: dee wong@canoletravel.com

Date: October 29

Subject: Your inquiry

Attachment: @ Invoice\_1029103.txt

Dear Mr. Rosenthal,

We are pleased that you have selected from among our exciting package offerings for your next vacation. In order to accommodate your request for a room with ocean views, your three-night stay has been reserved at Bild's Peak Hotel. For more information, I recommend that you go to the hotel's Web site directly (www.bildspeak.ca) or follow the links on Canole Travel's Web site (www.canoletravel.com/hotels).

I have updated your invoice to include the cost of the hotel upgrade; please see the attached file. The bill must be paid in full at least one week before your departure date. Feel free to contact me with any questions you may have.

Sincerely

Dee Wong, Canole Travel

- **191.** According to the advertisement, where will travelers visit a waterfall?
  - (A) In England
  - (B) In Costa Rica
  - (C) In Canada
  - (D) In Kenya
- **192.** What is NOT mentioned as included in the cost of the packages?
  - (A) Accommodations
  - (B) Sightseeing trips
  - (C) A meal
  - (D) Airfare
- **193.** What package did Mr. Rosenthal most likely choose?
  - (A) Lake Beauty
  - (B) Nature Escape
  - (C) Scenic Heritage
  - (D) Southern Safari
- 194. What does Ms. Wong suggest that
  - Mr. Rosenthal do?
  - (A) Call the hotel
  - (B) Visit a Web site
  - (C) Select a different package
  - (D) Book a future vacation
- **195.** What is suggested about the invoice?
  - (A) It has been modified by Ms. Wong.
  - (B) It has been paid by Mr. Rosenthal.
  - (C) It will be sent along with the itinerary.
  - (D) It does not include service fees.

Passage 05: Advertisement & Form (Questions 186-190, Test 05, ETS 5 Tests)

#### McEvan's Supermarkets to Mark its Twentieth Anniversary on October 24!

We would like you to join us on October 24. On this special day, we will be giving you even more ways to save. Plus, there will be live music, free food samples, and contests throughout the day. There are more reasons than ever to come to McEvan's on October 24.

We will offer:

- substantial discounts on hundreds of items from nearly every aisle or department, including the bakery, the dairy farm, and the vegetable garden
- discount vouchers for \$10.00, \$15.00, or \$20.00 to the first 100 customers
- a McEvan's Supermarket trivia contest that includes free t-shirts and other giveaways

To learn more about the special events planned for October 24, go to our Web site at www.mcevansupermarket.com or ask any one of our 200 employees for more information.

# Happy 20th! McEvan's Supermarket October 24 only \$10.00 discount Please present to cashier at time of purchase Title \_\_ms. First Name \_\_Helen \_\_Middle Initial \_\_\_\_ Last Name \_\_Fettner Mailing Address (including apt. number) \_\_\_\_\_145 Briggs Street City \_\_Tilford \_\_State \_\_\_\_AZ \_\_ Zip Code \_\_\_\_\_08521 Would Like to Receive Mail from McEvan's? \_\_\_\_X \_\_ Yes \_\_\_\_\_ No Specials and Information via E-mail? \_\_\_\_\_ Yes \_\_\_\_\_ No E-mail Address \_\_\_\_\_ We pledge to keep your information confidential. It will not be sent to any third party. In the event that your contact information changes, please call us at (520) 555-0318 or e-mail us at info@mcevansupermarket.com.

- **186.** What is advertised in the notice?
  - (A) A new line of products
  - (B) A store remodeling
  - (C) An anniversary celebration
  - (D) An employee picnic
- **187.** What is NOT mentioned about McEvan's Supermarket?
  - (A) It has been in operation for almost twenty years.
  - (B) It is located in downtown Tilford.
  - (C) It has a Web site.
  - (D) It is a business with 200 employees.
- **188.** Why did Ms. Fettner receive a voucher?
  - (A) She was one of the first customers on October 24.
  - (B) She was the winner of an online contest on October 24.
  - (C) She was employee of the month in October.
  - (D) She was the first customer in October.
- **189.** How much will Ms. Fettner save with the voucher?
  - (A) \$10.00
  - (B) \$15.00
  - (C) \$20.00
  - (D) \$25.00
- 190. What is stated on the voucher?
  - (A) All returns must be made within 30 days.
  - (B) The discount is valid for one week.
  - (C) A minimum purchase of \$20.00 is required.
  - (D) Customer information will be kept private.

# UNIT 25: CÁC BÀI ĐỌC KÉP LIÊN QUAN ĐẾN THÔNG BÁO

Passage 01: Announcement & e-mail message (Questions 196-200, Test 05, ETS 1200)

# **TELECOMMUNICATIONS PAPERS**

The editors of the *Journal of Telecommunications* are currently accepting previously unpublished research papers related to wireless personal communication systems and networks. Articles submitted to the journal should be no longer than 7,000 words. Each paper must include an abstract of no more than 200 words. Three printed copies of the manuscript must be submitted, and manuscripts cannot contain any obvious reference to the author. A separate cover page should be provided with the following information: article title, author's name, professional affiliation if any, address, and phone number. If the author is being sponsored for the research, the name of the sponsor should also be included on the cover page.

Manuscripts should be sent to: Dr. Tim Davis, Chief Editor 525 West 48th Street Sydney, NSW 2006, Australia

A current subscription to the journal is required of all authors at the time of submission. If you wish to subscribe to the journal, please contact Mario Ellis (mellis@jotc.org) for more details. Please note that the deadline for submission is April 10. Your paper will be reviewed by the members of our editorial board, arid you will receive official notification regarding acceptance by June 8. Questions concerning submissions can be directed to Carla Gonzales (cgonzales@jotc.org).

Date: Monday, June 15 19:21

From: Yoshiko Kawasaki <ykawasaki@ibaraki.com>

To: Carla Gonzales <cgonzales@jotc.org>

Cc: Noriko Nagai <nnagai@ibaraki.com>

Subject: Acceptance notification?

Dear Ms. Gonzales,

I am an engineer at Ibaraki Telecommunication Laboratory in Japan. My coauthor, Noriko Nagai, and I sent our manuscript to the chief editor of your journal on March 30. According to your announcement, we should have been notified by last week as to whether our paper was accepted or not; however, we have not received any news.

We would be grateful if you could let us know the status of our paper. Thank you in advance for your assistance.

Best.

Yoshiko Kawasaki

- **196.** According to the announcement, what is NOT required on the cover page?
  - (A) The author's address
  - (B) The length of the article
  - (C) The title of the article
  - (D) The author's telephone number
- **197.** What does the announcement say about people who submit papers?
  - (A) They must subscribe to the journal.
  - (B) They must have already published articles.
  - (C) They must hold a degree in a related field.
  - (D) They must be members of a telecommunications club.
- **198.** What is the purpose of the announcement?
  - (A) To offer subscriptions to a journal
  - (B) To notify authors of article acceptance
  - (C) To request journal articles
  - (D) To invite people to review manuscripts
- **199.** To whom did Ms. Kawasaki previously send a document?
  - (A) Tim Davis
  - (B) Mario Ellis
  - (C) Noriko Nagai
  - (D) Carla Gonzales
- **200.** What is the purpose of Ms. Kawasaki's e-mail?
  - (A) To solicit a paper
  - (B) To subscribe to a journal
  - (C) To apply for an editing job
  - (D) To learn the status of a manuscript

Passage 02: Announcement & Letter (Questions 196-200, Test 02, ETS 5 Tests)

#### Calling all artists!

Are you an amateur or professional graphic artist? Would you like to help the Relling Transit system with your original work? RT Center is holding its first ever logo contest. Logos that are related to bus or train travel will be accepted from August 2 to 22 at the RT Central Office, located at Relling Terminal. Thirty finalists will be selected for display in the alcove at Union Street Station. From September 1 to 30, the public will be able to cast a ballot and vote on their favorite logo. Four prizes will be awarded.

**First place: Yellow pass.** Good for unlimited rides on the RT local train or bus for five days

**Second place:** *Blue pass.* Good for unlimited rides on the RT local train for three days

**Third place:** *Green pass.* Good for one round-trip ticket to any destination on the RT express train

**Fourth place:** *Red pass.* Good for one round-trip ticket to any destination on an RT express bus

Maximum two logos per entrant. On the back of each submission, write your name and contact details. See www.rellingtransit.gov for complete guidelines.

#### Octobers

Nadia Ivankova 85 Millbrook Road Relling Township, DE 19800

Dear Ms. Ivankova:

Congratulations on winning Relling Transit Center's Logo Contest. Enclosed is your prize. Please note that the pass does not have a definite start date. It is valid for any five-day period, beginning whenever you wish.

In addition to displaying your logo at Union Street Station, we would like to include the four top entrants in an exhibition at Relling Transit Central Office for the month of December. Please let me know if you have any objection.

On behalf of Relling Transit Center, I would like to thank you for your contribution.

Sincerely,

Ríta Rajwal

Community Relations Manager, Relling Transit Center

**196.** Why is the contest being held?

- (A) To obtain text for an advertisement
- (B) To choose a symbol for an organization
- (C) To raise money to upgrade train services
- (D) To promote a new train line
- **197.** According to the announcement, what will happen in September?
  - (A) Entries will be collected.
  - (B) One winner will be announced.
  - (C) Entries will be returned.
  - (D) Winners will be selected by the public.
- **198.** What is indicated about the image submissions?
  - (A) They must have a travel theme.
  - (B) They must meet the size requirements.
  - (C) They must be submitted online.
  - (D) They must use more than one color.
- 199. What did Ms. Ivankova receive?
  - (A) A yellow pass
  - (B) A blue pass
  - (C) A green pass
  - (D) A red pass
- **200.** Where will the winning entries be displayed temporarily?
  - (A) Inside the train cars
  - (B) On the express bus
  - (C) At Reiling Terminal
  - (D) At Union Street Station

Passage 03: Announcement & E-mail (Questions 181-185, Test 04, ETS 5 Tests)

#### **Archer Hill Lumber**

Back by popular demand is Archer Hill Lumber's **Beginning Woodworking Class.** Learn the basics of measuring, sanding, cutting, and assembling. Each participant will complete a functional birdhouse that can be taken home and painted. Class size is limited to 10 people. Ages 16 and up only.

Date: 9 May

Time: 9:00 AM. to noon

Location: Archer Hill Lumber in workroom #2

Cost: £49 (wood pieces, 1 jar of glue, I box of screws, 1 box of nails, and

decorative hardware).

#### Participants must supply their own tools:

1 screwdriver

1 rubber-head hammer

1 circular saw

1 tape measure

If you do not have tools, we offer a beginner's kit with the above tools for £40. The kit comes equipped with a standard-sized tool belt.

Register in the store or online at www.ahlumber.co.uk.

To: Angela Webb <awebb@trilbylink.co.uk>

From: Polly Hobbs <phobbs@ahlumber.co.uk>

Date: 30 April

Subject: Final details

Thank you for your e-mail. We did indeed receive your two online registrations for the Beginning Woodworking Class on 9 May.

In regard to your question about the tool kit for your son, you can purchase one at the store on the day of the class. I will make sure we put one aside for you. The cost is £40.

We are looking forward to seeing you and your son on 9 May.

Yours truly, Polly Hobbs

- 181. What is indicated about the class?
  - (A) It will take place in an outdoor area.
  - (B) It has been offered previously.
  - (C) It is taught by experienced bird-watchers.
  - (D) It will be offered at two different times.
- **182.** What is offered to those who purchase a tool kit?
  - (A) A free class
  - (B) A discount on wood
  - (C) A tool belt
  - (D) An extra hammer
- **183.** What is NOT included in the price of the class?
  - (A) Pieces of wood
  - (B) A screwdriver
  - (C) A jar of glue
  - (D) Nails
- 184. Why did Ms. Hobbs write to Ms. Webb?
  - (A) To inform her of the cost of a class
  - (B) To explain how to make a purchase
  - (C) To remind her to bring supplies to class
  - (D) To recommend a specific brand of tools
- 185. What is implied about Ms. Webb's son?
  - (A) He has his own tools.
  - (B) He is an experienced woodworker.
  - (C) He has registered with a group of friends.
  - (D) He is at least sixteen years old.

Passage 04: Announcement & E-mail (Questions 191-195, Test 05, ETS 5 Tests)

The Camarillo University Medical Center Wednesday Lecture Series Presents

Hospital Management in Urban Areas
Stephen S. Sebastian, Pottstown University
Wednesday, November 12, at 4 P.M.

# Medical Center Lecture Hall A Introduced by Dr. Jann Ericson, Dean of Medicine

Dr. Sebastian is an internationally renowned expert in hospital management and healthcare in urban environments. His latest book on the topic, *Urban Hospitals: New Management Challenges*, has just been published. He teaches hospital administration and public health at the Pottstown University School of Medicine.

His lecture will focus on the challenges presented by urban environments to hospital management and administration, with an emphasis on community relations. He will discuss strategies for leadership and organization in urban communities aimed at helping to build better relationships between hospital administrators and local politicians and community leaders.

The Camarillo University Medical Center Wednesday Lecture Series is funded by a generous gift from the Rosemary Fernandez Memorial Trust. Please contact Dana Goode, assistant to the dean of medicine, by e-mail at dgoode@camarillo.edu if you have any questions about the lecture series.

To: sssebastian@pottstown.edu

From: jzericson@camarillo.edu

Date: October 23

Subject: Final details

#### Dear Stephen,

I'm so pleased that you'll be coming to speak at our next Wednesday lecture series. I just finished reading your latest book, as have several of my colleagues, and we are eager to hear more about the ideas you present in it.

I want to confirm that, as I mentioned when we spoke on the phone recently, my assistant will be meeting you at the train station to take you to the medical center. Also, Dr. Ahmad al-Janabi, our new dean of students here at Camarillo, has asked if you might be available when the lecture ends around 5:30 P.M. to speak for fifteen minutes or so with some of our students who are considering pursuing careers in public health.

Finally, are you still interested in staying to have dinner with some of the faculty here after the lecture? I have made a reservation for dinner at 6:30 P.M. at the Camarillo Inn - you may remember it from your own student days here. One of us will be happy to drive you back to the train station in order for you to get the 8:45 P.M. train back to Pottstown.

Best regards,

Jann

#### 191. Who is the lecturer?

- (A) A hospital administrator
- (B) A public health official

- (C) A medical school professor
- (D) A local politician
- **192.** What will probably be discussed during the lecture?
  - (A) Communication among hospital managers and community leaders
  - (B) The latest trends in hospital construction
  - (C) Ways to obtain funding for lectures at medical centers
  - (D) Strategies for attracting more doctors to work in urban areas
- **193.** Who will take Dr. Sebastian to the medical center?
  - (A) Jann Ericson
  - (B) Rosemary Fernandez
  - (C) Dana Goode
  - (D) Ahmad al-Janabi
- **194.** What will most likely happen at 6:30 P.M. on November 12?
  - (A) Dr. Sebastian's lecture will end.
  - (B) Some faculty members will have dinner together.
  - (C) Some students interested in public health careers will meet Dr. Sebastian.
  - (D) Dr. Sebastian will take a train back to Pottstown.
- 195. What is implied about Dr. Sebastian?
  - (A) He applied for the dean of students position at Camarillo University.
  - (B) He will stay overnight at the Camarillo Inn.
  - (C) He used to be a student at Camarillo University.
  - (D) He will present copies of his latest book to faculty members at Camarillo University

Passage 05: Notice & e-mail (Questions 191-195, Test 10, Economy 03)

# **Recall Notice**

As of March 5, all customers who purchased Xenix laptops (models Xenix LTPC-54 and LTPC-650) are asked to exchange their purchases as soon as possible. Xenix

has issued a recall order for these models owing to faulty hard drives. These hard drives have shown signs of overheating and a tendency to lose data. Recent user complaints have led Xenix to issue a recall for all laptops in the 54 and 650 model series.

All consumers who have purchased Xenix laptops that are NOT the LTPC-54 or LTPC-650 models may have defective batteries that overheat. If you have a laptop with a Xenix laptop battery XAC-40V, please bring in your battery and exchange it for a replacement. You may choose from a Xenix-brand battery or a Xenix-approved third-party battery (Razor, GHUN, or Krimzon batteries are all approved). Choosing the latter option will not void your laptop's warranty unless you choose a non-approved third-party product.

For more information, please go to www.xenix.com/products/recall faqs

From: Robert Kebert <robkebert@xenix.net>
To: Shanti Ganguly <shanty@xenix.net>

Subject: Recalls Date: March 7

I know you've been busy dealing with the public relations side of this recall, but I have some important updates for you. The problem with the hard drives overheating has been confirmed to occur only in the LTPC-54 model. To date, any data loss on the LTPC-650 model has been due to user error. As such, Xenix will only replace laptops for customers who bought the LTPC-54. Customers who purchased the LTPC-65D may have their hard drive replaced for free, but we will not replace the entire laptop itself.

As for the batteries, I would like you to update the list of approved third-party manufacturers. Please add RadioTime to the list and remove Razor from it. It turns out that Razor's batteries are not completely compatible with our brand of laptops. Also, we need to keep stressing that the problem with the XAC-40V battery is not overheating, as initially reported, but its inability to hold a charge for more than one hour.

I've already had a meeting with Bernard Tubayan, and he will take care of alerting retailers. I would appreciate it if you could update the FAQs section on the web so that it reflects these updates.

Thanks.

Robert

- 191. What made Xenix issue a recall?
  - (A) Criticism from a trade journal
  - (B) A Government order
  - (C) Negative customer feedback
  - (D Complaints from retailers

- **192.** What is the probable cause of the problem with the LTPC-54?
  - (A) Human error
  - (B) Overheating hard drive
  - (C) Battery malfunction
  - (D) Software incompatibility
- **193.** What company's batteries are NOT approved for use in Xenix laptops?
  - (A) Razor
  - (B) GHUN
  - (C) Krimzon
  - (D) RadioTime
- **194.** What was the problem with the Xenixmade batteries?
  - (A) They would overheat.
  - (B) They would cause data loss.
  - (C) They could not hold a charge very long.
  - (D) They were not compatible with most models.
- 195. What is Shanti Ganguly in charge of?
  - (A) Alerting retailers about the changes to the company's laptops
  - (B) Handling customer feedback
  - (C) Repairing faulty hard drives
  - (D) Updating the company's online content

# UNIT 26: CÁC BÀI ĐỌC KÉP LIÊN QUAN ĐẾN BÀI BÁO

Passage 01: Article & Letter (Questions 181-185, Test 05, ETS 1200)

# NEW LOOK FOR COMPTON STREET AREA

CAPITAL CITY – Following the announcement that the city's art museum will be relocated across town to a larger building on Westing Street, the mayor's office has been soliciting proposals for a new use for the museum's current space on Compton Street. A number of proposals have been submitted by local and national developers. Two proposals in particular are emerging as strong possibilities.

One promising bid came from Varitek Corporation, which is seeking to build a high-rise office building on the site. This project would attract several new businesses and generate local jobs over the next five years. However, this is an ambitious proposal that would take nearly three years to complete. In addition, because business tenants usually require full-day parking privileges for employees, parking in the district could become even more difficult than at present. Varitek, a four-year-old firm headquartered in Chicago, is currently completing similar building projects in Toronto and Ottawa.

Another proposal has come from Marshall Enterprises, a developer of commercial buildings in the city. The company has put forth an elaborate plan for a new shopping center, complete with department stores, restaurants, and a movie theater. This is an attractive option for the city because it would provide residents with a much needed shopping and entertainment area. Marshall Enterprises is best known for its renovation of the city's Canal District.

In a recent poll, Capital City residents were asked which plan they prefer. Results showed a slightly higher level of support for the Marshall Enterprises proposal, although the general feeling among residents is that both plans would be good for the city's economy. One group of residents, however strongly opposes the development of the area for commercial interests and is petitioning the city to reserve the space for a community park.

- Brigit Hoffbauer

Dear Editor,

I would like to comment on Ms. Hoffbauer's article in the *Times* (Jan. 12) on the proposed construction plans for Compton Street. There is one factual error I feel must be corrected for the benefit of your readers.

Under the current proposal, the commercial office building designed by Varitek would be completed in about two years. Moreover, because the structure would be developed in stages, some offices would be available for use as quickly as eighteen months from the start of construction.

I agree with Ms. Hoffbauer that the parking needs of a commercial building pose a potential problem. However, Priya Gupta, vice president of planning at Varitek, has already met several times with council member Robert Franks to discuss possible solutions.

Sincerely, Liang Zhan President, Varitek Corporation

- **181.** What is the purpose of the article?
  - (A) To announce upcoming cultural events
  - (B) To describe the new stores on Compton Street
  - (C) To encourage local residents to write letters about an issue
  - (D) To provide information about possible building projects
- **182.** What is NOT mentioned as a possible new use for the Compton Street area?
  - (A) A public park
  - (B) An art museum
  - (C) A shopping center
  - (D) An office building
- 183. What is implied about Capital City?
  - (A) Its Canal District is in need of renovation.
  - (B) The city has used Varitek Corporation before.
  - (C) It is known for its downtown shopping
  - (D) Parking is considered a problem in the city.
- **184.** What is Mr. Zhan's main complaint about the article?
  - (A) It provided an inaccurate timetable.
  - (B) It misquoted Priya Gupta.
  - (C) It did not report the results of a poll.
  - (D) It did not discuss any benefits of his company's plan.
- **185.** What is suggested about Mr. Zhan?
  - (A) He has an office in Capital City.
  - (B) He recently built a shopping center.
  - (C) He is involved with a project in Toronto.
  - (D) He previously worked for Brigit Hoffbauer.

Passage 02: Program & Article (Questions 196-200, Test 06, ETS 1200)

# Morningtown Community Arts Society presents

#### Midnight in Buenos Aires

Original script by Julia Ortiz

Directed by Seiji Uchida

Starring
Frank Rich \* Rita Mendoza \* Michelle Kim

Costume Designer....Gina Bloom Art Direction.....Giles Jenkins Music......Carla Freccero John Rainolds Civic Center

The society graciously acknowledges the continued generosity of the Stevens Foundation in providing partial funding for this event

#### **Midnight Fun**

John Smith, MORNINGTOWN HERALD

Community theater is alive and well this month, with the Morningtown Community Arts Society's new play *Midnight in Buenos Aires*. This delightful production is the latest installment from regional favorite Seiji Uchida, whose recent productions at the Civic Center have all been well received by the public. In this reviewer's estimation, *Midnight* may very well be the best production by a community organization in Morningtown this year.

The effectiveness of the production was bolstered by an exceptional cast of actors, which includes the talented Rita Mendoza, last seen in *The Late Hour*. The other actors are relatively unknown, but their brilliant performances in this play will surely get them more attention in the future. The costumes were themselves marvelous, full of color without distracting from the excellent acting and direction. If there was a weak point in the production, it was the script, which was occasionally marred by awkward dialogue and inaccessible language.

For those wishing to catch it before it ends, the production runs until December 20, with evening performances on Friday and Saturday, December 18 and 19.

- **196.** What is this program from?
  - (A) An orchestra concert
  - (B) A theatrical play
  - (C) An art exhibit
  - (D) A dance festival
- 197. Who is Gina Bloom?
  - (A) An actor
  - (B) A writer
  - (C) A designer
  - (D) A musician
- **198.** What is suggested about *Midnight in Buenos Aires?* 
  - (A) It is Seiji Uchida's first production.
  - (B) It is being performed internationally.
  - (C) Most of the performers are well-known.
  - (D) There are no evening performances on Sunday.
- **199.** Whose work did NOT receive a positive review in the article?
  - (A) Julia Ortiz
  - (B) Gina Bloom
  - (C) Seiji Uchida
  - (D) Frank Rich
- **200.** In the article, the word "estimation" in paragraph 1, line 8, is closest in meaning to
  - (A) approximation
  - (B) measurement
  - (C) opinion
  - (D) theory

Passage 03: Article & award certificate (Questions 191-195, Test 01, ETS 5 Tests)

CHICAGO, December 5 - To the many awards earned over the 12 years since its founding, Chicago-based Roxina Travel can add another distinction: a NOTA Award. Presented by the National Organization of Travel Agencies (NOTA) at its annual Travel Fair, the award recognizes Roxina Travel for developing the most innovative tour program of the year. The honor was a pleasant surprise for the local agency given the larger size of many of its competitors. Roxina Travel has focused on a unique type of tourism and it has paid off.

"Diving tourism used to be a small niche, and investing in it was a risk for us," said Terry Mason, Roxina's owner. "But over the years we have attracted an increasing number of customers who are interested in trying something new and experiencing the thrill of exploring the underwater universe." Since it first opened, Roxina Travel has been organizing diving tours to unexpected places such as Egypt, Iceland, and Tanzania. In May of this year it added a Scotland tour to its list of offerings.

The award was presented at this year's Travel Fair, which is now celebrating its 10th year. It is among the leading events for professionals working in the travel and hospitality business and is held every year in New York City, where NOTA is based.

The National Organization of Travel Agencies (NOTA)

is pleased to present

The NOTA Innovation Award

to

Roxina Travel

in recognition of excellence in tourism. Presented to the agency with the most innovative new tour program of the year, "Sabingdon Lake Diving Tour."

Vihaan Kumar

√ihaan Kumar IOTA President
Į

- **191.** What is indicated about the travel fair?
  - (A) It is attended by tourists.
  - (B) It takes place twice a year.
  - (C) It is organized by NOTA.
  - (D) It takes place in Chicago.
- **192.** Why did Roxina Travel not expect to win the award?
  - (A) It has not won any aw ards previously.
  - (B) It was not present at the travel fair.
  - (C) It has recently changed management.
  - (D) It is smaller than similar companies.
- **193.** What does Mr. Mason say about diving tourism?
  - (A) It has become more popular than it was in the past.
  - (B) It attracts participants from around the world.
  - (C) It requires extensive training for participants.
  - (D) It is not a profitable form of tourism.
- **194.** Where is Sabingdon Lake located?
  - (A) In Egypt
  - (B) In Iceland
  - (C) In Scotland
  - (D) In Tanzania
- 195. What is suggested about Mr. Kumar?
  - (A) He is a friend of Mr. Mason.
  - (B) He has an office in New York City.
  - (C) He has held his current position for twelve years.
  - (D) He frequently participates in diving tours.

Passage 04: Article & Schedule (Questions 196-200, Test 03, ETS 5 Tests)

# From the Group Up

Nutrient levels in soil may not be the average reader's idea of an accessible, or even interesting, topic. But agronomist Hyeon Su Park has made it just that in *From the Ground Up*.

This surprise best seller is a discussion of the relationship of soil quality to agricultural development in farming communities. That the book has connected with such a large audience is

no doubt a direct result of its author's technique. Rather than shying away from academic subject matter, Dr. Park conveys it through storytelling methods that a nonacademic audience can appreciate: anecdotes, personal impressions, and poetic descriptions.

Although the quality of the writing alone would explain the success of *From the Ground Up*, surely some credit is due to Sune Lund as well. The acclaimed photographer accompanied Dr. Park throughout her research for the book, and the result is a 30-page spread of breathtaking landscapes from over 20 nations.

The success of *From the Ground Up* may indicate a rise in the popularity of scientific nonfiction. For the last month, Dr. Park has appeared on best-seller lists alongside architect Cecil Crofte, whose *Gravitas* explores the physics behind the architecture of skyscrapers.

#### Portland Festival of Books-Highlights

#### Readings and Discussions, Braithwaite Library Rotunda

- Day 1 25 January, 5 P.M. Hyeon Su Park gives a talk on the research behind her Rafkin Award-winning book *From the Ground Up.*
- Day 2 26 January, 2 P.M. Cecil Crofte gives a multimedia demonstration on his best-selling *Gravitas*.
- Day 3 27 January, 3 P.M. Dieter Neumann, Sally Black, and Gilda Carruthers participate in a round-table discussion on the state of comic books today.

#### **Book Fair, Braithwaite Library, Blake Gallery**

26 & 27 January, noon-7 P.M., Featuring sales booths from major publishers and area bookstores.

- **196.** What is the subject of the article?
  - (A) An author's plans for her next work
  - (B) The popularity of a recent publication
  - (C) Trends in the textbook industry
  - (D) Readers' reactions to an online review
- **197.** How is *From the Ground Up* described?

- (A) It was written by two people.
- (B) It is sold mainly in rural areas.
- (C) It features numerous charts.
- (D) It contains academic subject matter.
- 198. What is indicated about Mr. Lund?
  - (A) He will work with Dr. Park on a future project.
  - (B) He took photographs in multiple countries.
  - (C) He has won awards for his writing.
  - (D) He has lived on a small farm.
- **199.** What will the first day of the festival include?
  - (A) An announcement of nominees for an award
  - (B) A presentation on architectural design
  - (C) A discussion about agriculture
  - (D) A debate about the publishing industry
- **200.** According to the schedule, what can attendees do in the Blake Gallery?
  - (A) Purchase books
  - (B) Meet authors
  - (C) Register for classes
  - (D) Apply for jobs

Passage 05: Information & Article (Questions 191-195, Test 04, ETS 5 Tests)

# Smart Life Center Business Plan Executive Summary

(October 17)-Various studies have shown that people over the age of 55 have a strong desire to remain physically active. Therefore, the goal of the Smart Life Center (SLC) will be to provide low-cost fitness services to individuals age 55 and older. Business analysts consulted by the SLC's owners have estimated that this market, which thus far has remained largely untapped, could generate one million dollars or more in profits for the SLC within the riext five years. The SLC will have state-of-the-art fitness equipment and will offer group exercise classes, personalized training programs, and counseling on modifying one's eating habits. It will also offer courses in preparing healthful foods and have a cafeteria that serves nutritious meals.

WHETSTONE (June 6) – The city of Whetstone has a new business: the Smart Life Center (SLC) opened its doors to the public last Friday. The SLC, whose target group is people age 55 and older, offers a variety of physical exercise programs, including swimming, stretching, and aerobics as well as individualized training programs. The center also has dietitians on staff who conduct health consultations. Membership is available on a monthly, quarterly, or annual basis.

Owners Margaret and Ronalda Lopez are well-known within the Whetstone community. Over the last fifteen years, both worked as practitioners in the field of agemanagement medicine at the Whetstone University Medical Center. Additionally, both were board members of the National Council of Medical Specialists.

In addition to investing their savings in the business venture, the couple received a grant from the Institute for Midlife Health Care (IMHC). The institute decided to award the grant following a presentation by the SLC's owners, during which the SLC's business plan was outlined. The owners had much praise for the IMHC. "We are grateful for the assistance received from the institute and are excited to be able to use our knowledge to help people improve their health and fitness levels," Ms. Lopez said. The Smart Life Center is located at 944 Grandville Avenue, and its owners are the newest members of the Whetstone Chamber of Commerce.

#### **191.** What kind of business is the SLC?

- (A) A fitness facility
- (B) A doctor's office
- (C) An investment firm
- (D) A medical research group
- **192.** What is indicated about Mr. and Mrs. Lopez?
  - (A) They invested one million dollars in their business.
  - (B) They followed advice they received from business consultants.
  - (C) They moved to Whetstone fifteen years ago.
  - (D) They attended the same university.
- **193.** What is NOT stated as being available at the SLC?
  - (A) A tennis court
  - (B) Individual training programs
  - (C) A swimming pool
  - (D) Cooking classes
- 194. What is indicated about the SLC?
  - (A) It offers in-home services to customers.
  - (B) It aims to serve customers of all ages.
  - (C) It has opened a second facility in Whetstone.
  - (D) It offers multiple membership options.
- **195.** To whom was the SLC's business plan presented?
  - (A) The Whetstone University Medical Center
  - (B) The National Council of Medical Specialists
  - (C) The Institute for Midlife Health Care
  - (D) The Whetstone Chamber of Commerce

# UNIT 34: CÁC DẠNG BÀI ĐỌC KÉP KHÁC

Passage 01: Claim form & E-mail (Questions 191-195, Test 04, ETS 1200)

# Alltherales.com

**Customer Claim Form** 

**Order Number:** 058-9199

Item Details:

Date: August 15 Name: Sandra Waring History of Atlantis: The Lost Land [paperback] by Frank

Whittman

#### **Claim Details:**

I purchased the above item on July 6from All The Sales and was informed that the estimated delivery date for the order was between July 9 and July 28. When the item hadn't arrived by August 5, I called the customer service number listed on the Web site. I left amessage on the automated recording system but did not receive a response. I left asecond message on August 11 but still received no response. As I need the item right away, I plan to purchase acopy from alocal bookstore. Therefore, I am asking for a full refund for the cost of this order, as the charge has already appeared on my credit card statement.

To: sandra.waring@email.com

From: customerservice@allthesales.com

Date: August 15

Dear Ms. Waring,

Your claim has been received and assigned reference number AZ10114. Please be advised that most claims are resolved within 7 days of the date when the claim is filed.

We apologize for the inconvenience you experienced with your order. Our records indicate that your order was shipped on July 7 via standard ground shipping. We are currently investigating this matter further and will contact you with our findings within 48 hours. If your claim is approved, we will issue a refund in the same form as your original payment was made. Credit card reimbursements take 5 business days to process, while refunds for checks and money orders are sent within 24 hours by special delivery.

Deodre Skehan **Customer Service Department** Allthesales.com

- 191. Why did Ms. Waring fill out the claim form?
  - (A) The item she ordered was damaged.
  - (B) She never received the item she ordered.
  - (C) The seller sent the wrong item.
  - (D) She was charged twice for the same order.
- **192.** What did Ms. Waring do before filling out the claim form?
  - (A) She returned the item.
  - (B) She canceled her payment.
  - (C) She visited a bookstore.
  - (D) She called the seller.
- **193.** What is the purpose of the e-mail?
  - (A) To request more information about the claim
  - (B) To acknowledge that the claim has been received
  - (C) To inform Ms. Waring that her claim will likely be approved
  - (D) To explain that an investigation takes five days to complete
- **194.** In the e-mail, the word "filed" in paragraph 1, line 3, is closest in meaning to
  - (A) cut back
  - (B).lined up
  - (C) sent in
  - (D) put away
- **195.** How will All The Sales probably reimburse Ms. Waring if her claim is valid?
  - (A) By returning the money to her credit card account
  - (B) By using an express delivery service to send her a check
  - (C) By giving her a credit toward a future purchase on the company's W eb site
  - (D) By shipping her a second copy of her order at no charge

Passage 02: Receipt & Information (Questions 181-185, Test 01, ETS 5 Tests)

#### Timko's Garden Center

2 Kingsway Road Lethbridge AB TIJ 455 403-326-0155

Customer name: Ralph LeBlanc Customer club number: 1392988 Date of purchase: February 24

ltem	Quantity	Price
Florangea plants	4	4x\$6.00 = \$24.00
Potting soil - 1 kilogram bag	1	\$6.95
Florangea pots	4	4x\$7.50 = \$30.00
Discount	N/A	-\$15.00
Garden gloves (customer points reward)	1	No charge

Item total:	\$45.95	
Tax:	\$2.30	
Total:	\$48.25	

**Discount details:** Today only, buy any florangea and receive aflorangea pot for half off! These hand-painted pots are specially designed to help your flowers thrive.

Payment: Cash

Employee name and number: Caroline Hsu #72

# **Timko's Tips For Caring For Your Florangeas**

Florangeas are attractive house plants that can offer years of enjoyment. To make sure your florangeas remain healthy and continue to bloom year-round, the following is recommended.

- Ceramic pots work the best and are the only pots we use at Timko's.
- Water the plants regularly. Make sure to use a watering can that will reach down to the soil. Do not moisten the leaves or the flowers. This will cause them to become brown. For best results, use room temperature water.
- Florangeas should never experience temperatures below 15°C. Do not put them in a location where they may be harmed by cool air.
- Expose the plants to indirect sunlight only. Direct sunlight will cause the leaves to grow upward instead of outward.

- 181. What did Mr. LeBlanc receive for free?
  - (A) A florangea plant
  - (B) Potting soil
  - (C) Gardening gloves
  - (D) A guide book for plants
- **182.** What is NOT stated about the pots purchased by Mr. LeBlanc?
  - (A) They are tall and narrow.
  - (B) They are made of ceramic.
  - (C) They were painted by hand.
  - (D) They were sold at a discount.
- **183.** What is indicated about florangeas?
  - (A) They require careful attention in order to bloom.
  - (B) They produce flowers only once a year.
  - (C) They grow faster if they are planted outdoors.
  - (D) They can be eaten in a salad.
- **184.** According to the information, how can owners keep the plants from turning brown?
  - (A) By keeping the plants warm
  - (B) By using a special kind of soil
  - (C) By not applying cold water
  - (D) By keeping the leaves dry
- **185.** According to the information, why should florangeas be placed in indirect sunlight?
  - (A) To keep the plants from getting too big for their pots
  - (B) To maintain the right level of soil moisture
  - (C) To allow the leaves to spread outward
  - (D) To protect the roots from damage

Passage 03: Calendar & E-mail (Questions 181-185, Test 03, ETS 5 Tests)

KQB Design Associates, Conference Room Bschedule for May							
Monday	Tuesday	Wednesday	Thursday	Friday			
		1 All Day Board of Directors Meeting	2 All Day Board of Directors Meeting	3 4:00-4:30 Room Cleaning			
6	7 10:30-12:00 Palomino Client Presentation	8	9	10 4:00-4:30 Room Cleaning			
13	14	9:00-10:30 Marketing Team Meeting	16	17 4:00-4:30 Room Cleaning			
20	21	22	23 10:00-11:00 Workplace Safety Discussion	24 4:00-4:30 Room Cleaning			
27 2:30-4:00 YYB Systems Client Presentation	28	9:00-10:30 Marketing Team Meeting	30	31 4:00-4:30 Room Cleaning			

To reserve a conference room, contact office manager Jeffrey O'Leary atjoleary@kqbdesign.com with the desired date and time. He will ensure that there are no scheduling conflicts. Conference rooms are intended for large group meetings and client meetings only, not for individual design projects. Employees needing extra work space for individual projects may request Rooms 314 and 315.

From: Jeffrey O'Leary <joleary@kqbdesign.com>

To: Vashti Gupta <vgupta@kqbdesign.com>

Date: May 17, 11:45 A.M

Subject: Conference room

#### Hi Vashti,

I received your request to use Conference Room B. Unfortunately, it is already reserved for the workplace safety discussion at 10 A.M. That discussion will last one hour, so I could schedule your meeting in the very next slot (11 A.M.). Will that time work for you?

Also, remember that we have installed a new projector in this room. It is a little confusing to operate, so I recommend talking to Lee Caison in the IT department-he can set it up for you.

Jeffrey

- **181.** What is indicated about Conference Room B?
  - (A) Shareholder meetings are held there.
  - (B) It is the largest room at the KOB offices.
  - (C) It is cleaned on a weekly basis.
  - (D) The marketing team meets there daily.
- **182.** According to the calendar, how should conference rooms be reserved?
  - (A) By placing a call to a design manager
  - (B) By e-mailing a request to an office manager
  - (C) By marking a reservation on a paper calendar
  - (D) By entering a reservation into an online calendar
- **183.** What is stated about individual projects?
  - (A) Mr. O'Leary will review their progress.
  - (B) They are not a company priority.
  - (C) They must be approved by Mr. Carlson.
  - (D) Room 314 may be available for working on them.
- **184.** What is suggested about Ms. Gupta?
  - (A) She wants to schedule a meeting for May 23.
  - (B) She is about to take a business trip.
  - (C) She is interested in workplace safety issues.
  - (D) She will attend the marketing team meeting on May 29.
- **185.** What does Mr. O'Leary advise Ms. Gupta to do?
  - (A) Replace a piece of equipment
  - (B) Contact a coworker for technical assistance
  - (C) Distribute the agenda for an upcoming meeting
  - (D) Return his copy of the calendar

Passage 04: Instructions and Response card (Questions 186-190, Test 04, ETS 5 Tests)

# McMorris Products Company

#### **Instructions for Taste Testers**

Thank you for participating in a McMorris tasting session! Taste testers help our Research and Development team expand and improve our product line by informing us about consumer preferences. The results of these tests are the single most important factor in determining each year's new product line. By giving us your honest opinion of the products you taste, you help us bring the best possible product to our consumers.

In this tasting session, you will be given small samples of different products. You will taste each sample only once; you do not have to eat the entire sample. After tasting each sample, fill out the corresponding response card. On the response card, there is a set of statements about the product. Next to each statement, assign a number from 1 to 5 based on how much you agree with the statement, with lower numbers signifying agreement. For example, if you strongly agree with the statement, enter 1; if you strongly disagree with the statement, enter 5. If you are undecided, enter 3.

It usually takes about 5 minutes to taste each sample and fill out each response card, but feel free to take more time if you need to; it is important that you do not rush through the test. Also, be sure to drink water from the bottles provided before you taste a new sample; this will help clear your palate so that you can taste each sample independently. If you have questions at any time, do not hesitate to ask the facilitator. The entire session normally lasts about an hour.

Product Sample 9		
Participant: Please fill out the response form according to the instructions.		
The product has a visually appealing color.		
The product has a visually appealing texture.	1	
The product has the right amount of sweetness.	2	
The product has the right amount of saltiness.		
The product has a pleasing texture when eaten.		
The product is pleasantly moist.		
The product would be better if served hot		
The product would be better if served cold.	5	

- **186.** What is suggested about McMorris Products Company?
  - (A) It relies on television advertisements to attract consumers.
  - (B) It is one of the largest food manufacturers in the nation.
  - (C) It introduces new products to the market every year.
  - (D) It is planning to expand its research division.
- **187.** In the instructions, the word "takes" in paragraph 3, line 1, is closest in meaning to
  - (A) follows
  - (B) requires
  - (C) determines
  - (D) lengthens
- **188.** What are participants asked to do?
  - (A) Proceed as quickly as possible
  - (B) Wear comfortable clothing
  - (C) Fill out an online form
  - (D) Drink water regularly
- **189.** What most likely is true about product sample 9?
  - (A) It does not contain salt.
  - (B) It is not yet available for purchase.
  - (C) It was made available twice to participants.
  - (D) It had a bitter taste.
- **190.** What aspect of the product did the participant strongly disagree with?
  - (A) The product will be too expensive.
  - (B) The product is a good color.
  - (C) The product is too moist.
  - (D) The product should be served cold

### Hotel Suite 126

For security purposes, each hotel suite is equipped with an electronic locking device that prevents anyone other than the hotel guest from accessing the suite. Each room key has a special numerical code that is automatically erased at the check-out time on your scheduled date of departure. Should you require a time extension for your room, please phone the front desk to inform the staff of the changes to your departure time. Check-out occurs daily at one o'clock p.m.

Thank you.

Hello, this is Lorne Peters in Suite 126. I was originally scheduled to check out on Sunday, March 3rd, but I have an urgent business meeting on Monday and need to extend my stay. My meeting will not finish until late Monday night, so I think that I had better stay until Tuesday.

I was also wondering if it would be possible to delay the usual check-out time on Tuesday for an additional hour. Please leave me a note at the front desk letting me know whether or not this will be possible. I will pick up the message Monday morning. Finally, I would like to schedule a wake-up call for Monday morning at 6:30.

Thank you.

- **186.** What has been done to make the suites safer?
  - (A) Security guards are posted at all entrances.
  - (B) Cameras are installed in all hallways.
  - (C) Numerical codes on keys are changed often.
  - (D) The front doors of the hotel are locked at 10:30 p.m.
- 187. What is NOT indicated about Mr. Peters?
  - (A) He is staying in Suite 126.
  - (B) He will attend a meeting on Monday.
  - (C) A staff member will wake him up by phone.
  - (D) He will check out on Sunday morning.
- **188.** In the phone message, the word "extend" in paragraph 1, line 3 is closest in meaning to
  - (A) prolong
  - (B) supplement
  - (C) protrude
  - (D) enlarge
- **189.** What time would Mr. Peters like to check out of the hotel on Tuesday?
  - (A) 11 a.m.
  - (B) Noon
  - (C) 1 p.m.
  - (D) 2 p.m.
- **190.** How will the hotel inform Mr. Peters whether or not he can extend his stay?
  - (A) With a phone message
  - (B) By e-mail

- (C) By fax
- (D) With a written message