

# Barfly Ventures

## POS Sales Report

Date Range: 1/1/2020 to 5/20/2020  
Report Group: HopCat - Grand Rapids (DT)  
Stores Reporting: 57%

Show Cash OS Calculation?: No

Show Sale Departments?: Yes

Count Metric: Guest

Sort Order: None

Skip Zero: Yes

Master Sale Department Totals							
Name	Net	%	Gross	Comps	Promos	Taxes	Voids
FOOD	523,719.43	65.75%	578,308.73	17,148.25	0.00	31,461.05	5,980.00
BEER	190,287.38	23.89%	210,633.75	5,918.87	0.00	11,438.00	2,989.50
WINE	2,534.62	0.32%	2,785.60	53.88	0.00	152.10	45.00
LIQUOR	58,769.47	7.38%	64,594.76	1,390.81	0.00	3,525.98	908.50
N/A BEV	18,248.69	2.29%	20,151.79	499.81	0.00	1,094.79	308.50
OTHER	44.91	0.01%	49.90	0.00	0.00	0.00	4.99
RETAIL	2,905.00	0.36%	2,946.70	180.00	0.00	11.70	(150.00)
Unmapped	0.00	0.00%	12.05	0.00	0.00	0.00	12.05
<b>Totals:</b>	<b>796,509.50</b>	<b>100.00%</b>	<b>879,483.28</b>	<b>25,191.62</b>	<b>0.00</b>	<b>47,683.62</b>	<b>10,098.54</b>

Sale Department Totals							
Name	Net	%	Gross	Comps	Promos	Taxes	Voids
All Items	44.91	0.01%	49.90	0.00	0.00	0.00	4.99
Beer	190,287.38	23.89%	210,633.75	5,918.87	0.00	11,438.00	2,989.50
Beverages	18,248.69	2.29%	20,151.79	499.81	0.00	1,094.79	308.50
Food	523,719.43	65.75%	578,308.73	17,148.25	0.00	31,461.05	5,980.00
Liquor	58,769.47	7.38%	64,594.76	1,390.81	0.00	3,525.98	908.50
Retail	2,905.00	0.36%	2,946.70	180.00	0.00	11.70	(150.00)
Round it Up	0.00	0.00%	12.05	0.00	0.00	0.00	12.05
Wine	2,534.62	0.32%	2,785.60	53.88	0.00	152.10	45.00
<b>Totals:</b>	<b>796,509.50</b>	<b>100.00%</b>	<b>879,483.28</b>	<b>25,191.62</b>	<b>0.00</b>	<b>47,683.62</b>	<b>10,098.54</b>

Daypart Breakdown							
Name	Net	%	Gross	Guests	G Avg	Checks	C Avg
LUNCH	190,820.68	23.96%	212,875.74	9,411.00	20.28	7,887.00	24.19
HAPPY HOUR	201,881.75	25.35%	222,565.81	8,639.00	23.37	7,577.00	26.64
DINNER	306,358.37	38.46%	335,834.27	11,984.00	25.56	12,095.00	25.33
LATE NIGHT	97,448.70	12.23%	108,207.46	4,103.00	23.75	5,173.00	18.84
<b>Totals:</b>	<b>796,509.50</b>	<b>100.00%</b>	<b>879,483.28</b>	<b>34,137.00</b>	<b>23.33</b>	<b>32,732.00</b>	<b>24.33</b>

Order Mode Breakdown							
Name	Net	%	Guests	G Avg	Checks	C Avg	
(UnSpecified)	0.00	0.00%	0.00	0.00	19.00	0.00	
As App	22,708.31	2.85%	2,634.00	8.62	211.00	107.62	
Dispatch	392.41	0.05%	0.00	0.00	12.00	32.70	
Don'tnMake	2,366.51	0.30%	98.00	24.15	184.00	12.86	
DoorDash	66,932.58	8.40%	0.00	0.00	3,018.00	22.18	
Online Order	12,134.80	1.52%	0.00	0.00	549.00	22.10	
Send	674,176.52	84.64%	30,782.00	21.90	27,777.00	24.27	
To Go	17,798.37	2.23%	623.00	28.57	962.00	18.50	
<b>Totals:</b>	<b>796,509.50</b>	<b>100.00%</b>	<b>34,137.00</b>	<b>23.33</b>	<b>32,732.00</b>	<b>24.33</b>	

Revenue Center Breakdown							
Name	Net	%	Gross	Guests	G Avg	Checks	C Avg
Bar	141,564.47	17.77%	160,185.58	39.00	3,629.86	7,541.00	18.77
Dining	544,862.32	68.41%	598,412.87	32,586.00	16.72	20,336.00	26.79
Hostess	8,633.98	1.08%	10,817.14	448.00	19.27	504.00	17.13
Lounge	21,979.78	2.76%	25,289.08	1,064.00	20.66	772.00	28.47
Online Order	12,143.96	1.52%	13,374.56	0.00	0.00	549.00	22.12
DoorDash	66,932.58	8.40%	70,955.28	0.00	0.00	3,018.00	22.18
Dispatch	392.41	0.05%	448.77	0.00	0.00	12.00	32.70
<b>Totals:</b>	<b>796,509.50</b>	<b>100.00%</b>	<b>879,483.28</b>	<b>34,137.00</b>	<b>23.33</b>	<b>32,732.00</b>	<b>24.33</b>

Miscellaneous							
Auto Gratuity	1.15	Mode Charges	0.00	Deposit Tenders	104,323.27		
Surcharges	0.00	Tip Share	0.00	All Tips	123,342.44		
Gift Cert/Card	0.00	Refunds	(115.00)	Paid Outs	1,263.46		
GC Comps	0.00	Tip Reduction	0.00	Theo. Deposit	(20,311.87)		
GC Promos	0.00	Commission	0.00	Actual Deposit	(20,368.59)		
External CC	0.00	Deposit Discrepancy	0.00	Calculated Cash O/S	(56.72)		
Non Sales Rev	891.11	Refunded Tax	0.00	Posted Cash O/S	(56.72)		
No Sale Rings	2,925.00						

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Skip Zero: Yes

Tenders		Comps			Promos			Voids			Paid Ins/Outs			Surcharges		
Name	Amount	Name	Qty	Amount	Name	Qty	Amount	Name	Qty	Amount	Name	Qty	Amount	Name	Qty	Amount
Visa	418,052.58	Spilled Beverage	9	51.00	Totals:	0	0.00	Misring Bev	427	2,184.75	r & m	9	511.00	Totals:	0	0.00
M/C	264,042.84	Spilled Food	1	12.50				Misring Food	740	3,367.15	wine	1	37.25			
Amex	52,155.97	Staff Sample	152	386.00				ChangedMindBe	63	368.50	beer	1	(120.00)			
Discover	21,322.77	Server Issue	37	355.25				v			emp incentive	8	179.21			
Cash	104,323.27	Guest WOW	63	765.87				86'd Item	279	1,396.49	grocery	2	42.00			
PXGC Final	23,465.28	Food						ChangedMindFo	291	1,316.86	advertising	1	25.00			
PX GC Auth	24.65	Guest WOW Beverage	107	932.45				FOH / HOH Test	369	1,564.79	supplies	7	249.00			
Non-Redeemed Payment	(0.69)	Bar Issue	23	214.73				IOI Refund	7	(100.00)	chalkboard	3	340.00			
OLO GC PX	207.18	Guest Sample	576	2,339.26				Totals:	2,176	10,098.54	Totals:	32	1,263.46			
OLO Visa	7,214.44	Kitchen Issue	96	1,294.62												
OLO Amex	1,664.71	DNL Beverage	77	571.50												
OLO M/C	4,577.10	Walkout Guest	15	339.15												
OLO Discvr	450.53	Long TT Beverage	6	77.75												
DoorDash	70,955.28															
Totals:	968,455.91	DNL Food	31	342.25												
		Long TT Food	57	856.40												
		Recovery Food	75	965.90												
		Changed Mind Food	52	691.22												
		Walkout Employee	1	11.56												
		Recovery Beverage	55	536.50												
		ROD Food	24	710.60												
		FO in Food	10	110.24												
		Promo (%)	13	160.01												
		Promo (\$)	28	378.80												
		FO in Beverage	1	10.00												
		Emp Meal 50%	255	1,304.85												
		ROD Beverage	4	216.00												
		Changed Mind Bvg	19	153.25												
		Holiday \$10	66	659.00												
		Holiday \$20	3	60.00												
		PX Bday Rwd	115	1,360.24												
		Team WOW	111	1,411.78												
		HopCat Dollars	47	470.00												
		PX Free Cosmik Fries	33	198.00												
		Free Cosmik Fry	82	540.00												
		Emp Meal 100%	176	2,106.00												
		Manager Shift Meal	159	1,747.38												
		Training Shift Meal	26	389.89												
		Service 10%	14	37.58												
		Neighborhood 10%	31	72.38												
		Team 20% Bev	400	795.66												
		Team 20% Food	48	138.60												
		Team 20% Retail	4	4.70												
		BarFly 20% All	201	599.09												
		Reward Error	3	26.00												

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Comps		
Name	Qty	Amount
Marketing	14	433.65
PX OLO 20%	54	290.41
15% Off OLO	1	4.35
GRSSC BEER	8	17.25
GRSSC FRIES	4	42.00
<b>Totals:</b>	<b>3,387</b>	<b>25,191.62</b>

NSR			Taxes		Tax Exempt Sales	
Name	Qty	Amount	Name	Amount	Name	Amount
Gift Card	19	618.36	Food	31,461.05	Food	15.00
Charitable Giving	281	262.77	Beer X	11,438.00	<b>Totals:</b>	<b>15.00</b>
Dispatch Fee	2	9.98	Liq X	3,661.32		
<b>Totals:</b>	<b>302</b>	<b>891.11</b>	Wine X	152.10		
			Retail X	11.70		
			Non-Alcoholic X	959.45		
			<b>Totals:</b>	<b>47,683.62</b>		