



JUNE 17, 2024

RESEARCH REPORT

BIG DATA CHALLENGES IN SMALL AND MEDIUM-SIZED ENTERPRISES IN
EMERGING MARKETS.

DLMCSP01 PROJECT: COMPUTER SCIENCE PROJECT

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1 Abstract

The widespread use of information and communication technologies has empowered customers to express their thoughts and desires online, presenting a valuable opportunity for product designers. Despite this, many small and medium-sized enterprises in emerging markets have yet to tap into these online customer insights for innovative design, even though they play a crucial role in national economic growth. Extracting meaningful business value from the internet's vast and diverse data poses challenges, including dealing with different data types, immense volume, and real-time flow. Research indicates that factors such as complexity, uncertainty, and top-level managerial support, among others, significantly influence the adoption of Big data analytics among these firms. Leadership, technology, and organizational culture also impact the capacity to make informed decisions based on Big data. In today's dynamic business landscape, Big data, predictive analytics, and visual tools are essential in aiding complex business decisions. Unlike traditional data methods and platforms, these techniques offer more accurate, faster, and scalable results in Big data analytics. However, small and medium-sized enterprises in emerging markets face financial constraints to innovate and must adopt low-cost innovations. This study introduces specialized natural language processing techniques tailored for small and medium-sized enterprises in emerging markets to harness online customer insights, aiming to develop an algorithm that extracts product-related online customer reviews and sentiments to enhance the process of product design refinement.

2 Introduction

Big data analytics implies the implementation and procedures applied to large and complex datasets to derive actionable insights (Mikalef et al., 2021). They can enable small and medium-sized enterprises to make accurate decisions and enhance business performance, but their uptake is still low, and it's unclear why it is (Maroufkhani, Tseng, et al., 2020). They can enable businesses to remain competitive in an ever-changing market (Ciampi et al., 2021). They can empower small and medium-sized enterprises to transition from old business models (Rialti et al., 2019). They can enhance innovation in small and medium-sized enterprises (Mikalef et al., 2019). Firms could leverage Big data analytics to understand customer behavior, sentiments, and opinions (Perdana et al., 2022). They could leverage Big data analytics to integrate customer requirements into product design (Shaik Vadla et al., 2024). The Technology- Organization-Environment framework provides three factors that may influence the adoption of information technologies in firms: technological, organizational, and environmental (Na et al., 2022). Human resources, information technology readiness, and others influence digital innovations in small and medium enterprises (Taganoviq et al., 2023). Furthermore, digital business transformation heavily influences low-cost innovations and the resilience of small and medium-sized enterprises in emerging markets (Al Omoush et al., 2023). Frugal innovations are affordable, simple, sustainable, and concentrate on core functionality (Velananda et al., 2023).

3 Related Work

3.1 Tools and Techniques

Kaur and Sharma propose a deep learning-based model using feature extraction to obtain customer insights for business innovation (Kaur & Sharma, 2023). Bharadiya and Bharadiya combine Artificial Intelligence, Machine Learning, and Business Intelligence to foster business competitiveness (Bharadiya & Bharadiya, 2023). Daradkeh suggests that Knowledge Orientation and Business Analytics capabilities significantly influence business innovation (Daradkeh, 2023). There is a low level of digitization in small and medium-sized enterprises in emerging markets, subsequently affecting the adoption of Big data analytics (Mishrif & Khan, 2023). Data quality significantly influences the adoption of Big data analytics in small and medium-sized enterprises in emerging markets (M. Sharma et al., 2023). Iranmanesh and others found that efficiency and cost influence Big data analytics uptake in small and medium-sized enterprises (Iranmanesh et al., 2023).

3.2 Theories and Frameworks

Lufti and others present the drivers for Big data analytics in small and medium-sized enterprises anchored on the Technology-Organization-Environment framework and the resource-based view theory (Lutfi et al., 2023). Technology adoption models and theories like the technology acceptance model (TAM), the Unified Theory of Acceptance and Use of Technology (UTAUT), the Theory of

Reasoned Action (TRA), the Theory of Planned Behavior (TPB), and the Innovations Diffusion Theory (IDT) explain factors influencing the uptake of technological innovations in different settings (FakhrHosseini et al., 2024). Each of these theories has its strengths and limitations, and some scholars integrate at least two theories or extend a given model to enhance the outcomes of their studies (Al-Rahmi et al., 2021). The Technology Acceptance Model is not applicable in intelligent environments (Sagnier et al., 2020). The Technology Acceptance Model handles individual adoption of technology and not organizational-level adoption (C. Wang et al., 2023). The Technology-Organization-Environment framework enhances innovations and management of internal and external drivers (Alraja et al., 2022). It is superior to previous frameworks because it integrates human and non-human factors into a single framework (QALATI et al., 2020). It includes all essential aspects of creativity (Ghaleb et al., 2021). The Technology-Organization-Environment framework and the Resource-based View theory provide the best understanding of factors influencing the adoption of Big data analytics in small and medium-sized enterprises in emerging markets (Rakshit et al., 2024).

4 Technical Background

The Technology-Organization-Environment framework groups the challenges to innovations in firms (Mohammad et al., 2019). It identifies the factors influencing innovation in firms (Badi et al., 2021). Based on this framework and the Resource-based View theory, the study seeks to understand the challenges of adopting Big data analytics in small and medium enterprises in emerging markets. In the resource-based view, firms are collections of resources that provide leverage for competitiveness (Ozdemir et al., 2023). It shows relationships between resources and capabilities (Kosiol et al., 2023). It shows how firms can exploit those resources (Varadarajan, 2023). Technological and organizational factors influence the adoption of Big data analytics in small and medium-sized enterprises the most (Maroufkhani, Wan Ismail, et al., 2020). Technology and organization characteristics impact the adoption of Big data analytics the most (Salisu et al., 2021). Technology and organization aspects significantly influence the adoption of Big data analytics in small and medium-sized enterprises in emerging markets (Jere et al., 2020). Technological and organizational contexts are the biggest drivers for the adoption of Big data analytics in small and medium-sized enterprises (Mehedi et al., 2023). However, small and medium-sized enterprises in emerging markets face unique challenges like resource constraints that significantly influence innovation decisions (Chandni et al., 2021). The costs associated with setting up Big data analytics infrastructure are the main barrier to adopting Big data analytics for firms in emerging markets (Chaudhry & Chaudhry, 2023). These firms must formulate and adopt a frugal innovation strategy (Santos et al., 2020).

4.1 Technological Factors

The technological factors affecting the adoption of new technologies in firms are perceived benefits, compatibility, information transparency, and direct customer-to-business interactions (Malik et al., 2021). They are internal and external technologies to the organization and their relative

usefulness, compatibility, and usage (Chittipaka et al., 2022). They enhance firm productivity (Črešnar et al., 2023). Small and medium-sized enterprises in emerging markets face limited resources and infrastructure, which limits the adoption of Big data analytics (Nasrollahi et al., 2021). Open science can alleviate Big data challenges (Brennan et al., 2023). Information and product delivery significantly influence the adoption of Big data analytics in small and medium-sized enterprises (Narwane et al., 2021). Data quality and technological competence significantly influence the adoption of Big data analytics in small and medium-sized enterprises (Park & Kim, 2021). Financial and technological uncertainties hinder the adoption of Big data analytics in small and medium-sized enterprises (Tamvada et al., 2022). Internal programming and data analytics skills significantly influence a firm's adoption of Big data analytics (Bag et al., 2021). The knowledge management practices of small and medium-sized enterprises influence the adoption of Big data analytics (Shabbir & Gardezi, 2020). Technical skills influence the adoption of Big data analytics in small and medium-sized enterprises (AlSharji et al., 2018). Employee digital skills positively influence the adoption of Big data analytics in small and medium-sized enterprises (Gonzalez-Tamayo et al., 2023). Specialized IT skills enable the adoption of Big data analytics (Silvestri et al., 2023). Enterprise architecture could be a significant driver for the adoption of Big data analytics in small and medium-sized enterprises (Gong & Janssen, 2020). Data management influences the adoption of Big data analytics in small and medium-sized enterprises (Bandara et al., 2024). Internal digital systems influence the adoption of Big data analytics in small and medium-sized enterprises (Al-Taie & AL-Khafaji, 2024). Their digital readiness influences Big data analytics adoption (Pingali et al., 2023). Firms with digital tools effortlessly adopt Big data analytics (KUSUMA et al., 2020).

4.2 Organizational Factors

The organizational factors that could impact the adoption of Big data analytics in small to medium-sized enterprises are leadership, culture, innovation, and skills (Chowdhury et al., 2022). Staff technical skills can affect the adoption of big data analytics in small and medium-sized enterprises (Bhalerao & Kumar, 2022). Small and medium-sized enterprises have limited resources and lack the necessary skills to handle Big data analytics (Willetts et al., 2020). Most small and medium-sized enterprises do not have the resources and infrastructure for Big data analytics (Chernova et al., 2023). They have limited resources for Big data analytics (Clemente-Almendros et al., 2024). Small and medium-sized enterprises in emerging markets lack skilled human resources and the capital to adopt Big data analytics (Ta et al., 2023). The individual characteristics of owners of small and medium-sized enterprises in emerging markets could also contribute to the adoption of Big data analytics (Nazir et al., 2021). When managers understand the benefits of Big data analytics, small and medium-sized enterprises effortlessly adopt the technologies (Al-Azzam et al., 2023). Some firms may not have a technology acceptance strategy, which hinders the adoption of new technologies (Jayawardena et al., 2023). Firms without a Big data strategy and skills face challenges in adopting Big data analytics (Justy et al., 2023). Digital marketing strategy influences the adoption of Big data analytics in small and medium-sized enterprises (C. W. Wu et al., 2024). Inadequate

employee training could limit the adoption of big data analytics in small and medium-sized enterprises (Qalati et al., 2022). Firms should implement frequent online reviews to understand and prioritize common customer complaints for their market segment and adopt big data analytics to understand customer sentiments, further strengthening their market position (J. Wu & Zhao, 2023). Short-form video advertising could encourage direct customer engagement and subsequently spur the adoption of big data analytics in understanding customer sentiments (Xiao et al., 2023). Firms seeking a sustainable consumer experience should adopt big data analytics to gain insights into customer behavior and predict buying patterns (Chandra & Verma, 2021).

Swiftly changing data environments within firms could limit the adoption of Big data analytics (Sekli & De La Vega, 2021). Firms should have a clear map of big data applications for successful adoption (Acciarini et al., 2023). Firms with Big data analytics capabilities have a competitive advantage (Alkhatib & Valeri, 2024). Small and medium-sized enterprises can benefit from Big data analytics when they focus on knowledge management instead of complex IT solutions and vast amounts of data (S. Wang & Wang, 2020). Organizational culture can influence the adoption of Big data analytics in small and medium-sized enterprises (Behl, 2022).

4.3 Environmental Factors

Government regulations are the most prominent environmental factor affecting the adoption of information technologies in small and medium-sized enterprises (Zide & Jokonya, 2022). African nations have laws to protect personal data (Daigle, 2021). They require strict data security and protection, a challenge to collect and use large datasets (Brauneck et al., 2023). However, they should promote Big data exploitation to drive economic growth and development (Joubert et al., 2023). The secure-federated learning framework can enable knowledge sharing between different entities without compromising user privacy (Q. Yang et al., 2019). There are some concerns with federated learning to fully comply with data protection regulations (Chalamala et al., 2022). The turbulent business environment in emerging markets affects the adoption of Big data analytics in small and medium enterprises (Asad et al., 2021). Emerging markets experience poor IT infrastructure and a lack of government initiatives limiting the adoption of Big data analytics by small and medium-sized enterprises (Skafi et al., 2020). Poor national infrastructure hinders the adoption of Big data analytics in small and medium-sized firms in emerging markets (Obokoh & Goldman, 2016). Synchronized government IT policy can encourage small and medium-sized enterprises to adopt Big data analytics (Vu & Nguyen, 2022). Supportive government policy positively influences the adoption of Big data analytics in small and medium-sized enterprises in emerging markets (Zayed et al., 2022). Regulatory barriers can hinder the adoption of Big data analytics in small and medium-sized enterprises in emerging markets (Rahman et al., 2020). Competitive pressure influences the adoption of Big data analytics in small and medium-sized enterprises (Shahzad et al., 2023).

5 Methodology

The methodology for this study consists of developing research questions, writing a literature review, collecting data from an e-commerce website, analyzing the collected data, and testing the proposed solution.

5.1 Research questions

RQ1: What technological, organizational, and environmental factors influence the adoption of Big Data analytics within small and medium-sized enterprises operating in emerging markets?

RQ2: What open-source techniques are commonly used in Big Data analytics to extract insights from online customer behavior?

RQ3: What are the primary Big Data analytics tools for analyzing online customer product reviews?

RQ4: Which sentiment analysis technique is predominantly employed to evaluate customer perceptions and opinions regarding products and services?

RQ5: What are the various techniques for implementing aspect-based sentiment analysis?

5.2 Literature Review

5.2.1 Tools and Techniques

Infrastructure capability is essential for digital innovation in small and medium-sized enterprises in emerging markets (Isichei et al., 2020). Systems, tools, and technologies are some of the factors that influence the adoption of Big data analytics in firms (Surbakti et al., 2020). Python is one of the tools that can help firms overcome Big data challenges (Saeed & Ebrahim, 2024). Some scholars utilize supervised clustering and unsupervised learning to analyze customer product reviews (Alsayat, 2023). Techniques for analyzing customer reviews should consider the multidimensional nature of the information contained therein (F. Wang et al., 2023). Some scholars utilize machine learning algorithms to analyze online product reviews (Z. Liu et al., 2023). They can extract and summarise information from Big data (Rodriguez-Garcia et al., 2023). They optimize customer feedback on product features (Rosário & Dias, 2023). It contains information on products, features, and services (Kauffmann et al., 2020).

Web scraping enables businesses to extract online customer opinions about their products and services (Barbera et al., 2023). It extracts large amounts of unstructured data from Websites for further analysis (Sirisuriya, 2023). It enables scholars to extract valuable data from the Internet (Yuan, 2023). Some websites prohibit Web scraping, and one has to be careful with the implementation (Dogra et al., 2023). It is an automated process involving open-source tools (Kumar & Roy, 2023). Python is the regular tool for web scraping (Xie, 2023). Python libraries for Web scraping are the most efficient at data extraction (Ruchitaa Raj et al., 2023). BeautifulSoup is a Python library for extracting data from the internet (Srinivasan et al., 2023). Other Python libraries are Scrapy and Selenium, but BeautifulSoup is appropriate for a low-level data extraction requirement (K. Sharma & Borkar, 2023). One could further apply sentiment analysis techniques to derive further meaning. While sentiment analysis can detect the overall sentiment of a given text, aspect-based sentiment

analysis determines the various features therein and the sentiment associated with each (AL-Smadi et al., 2023).

5.2.2 Aspect-Based Sentiment Analysis

Aspect-based sentiment analysis (ABSA) comprises data pre-processing, extracting features, and classifying sentiment aspects (Mubarok et al., 2017). It is a part of sentiment analysis that seeks to derive sentiments for different aspects of a given text (Fu et al., 2019). It is best for product reviews because it can associate sentiment with product price, quality, and customer service (Abubakar & Shahzad, 2024). It involves extracting aspects, expressing sentiments, and aggregating aspects (Kasum Yusuf et al., 2024). It splits data into aspects and then extracts the sentiment polarities (Horsa & Tune, 2023). It derives entities like products, services, and topics from customer reviews (Alqaryouti et al., 2024a). Aspects are implicit and explicit (Chatterjee et al., 2023). Implicit elements do not have an explicit keyword and require domain knowledge to extract the terms (Rani & Jain, 2024). Some studies leverage neural networks to derive aspect terms from customer reviews (Mei et al., 2023). Most recent studies leverage graph neural networks for aspect extraction (H. Wu et al., 2023). Graph neural networks in aspect extraction could compromise information preservation (C. Li et al., 2024). While most studies consider aspect extraction and sentiment classification independent tasks, unifying them could improve model performance (Chen et al., 2023). Aspect extraction and sentiment classification should interact to improve aspect-based sentiment analysis outcomes (Zou et al., 2024). Integrating external knowledge could enhance aspect extraction outcomes (Jin, Zhao, Zhang, et al., 2023). Some studies successfully utilize pre-trained BERT models for aspect extraction (X. Zhu, Zhu, et al., 2023). Pre-trained BERT models perform better than other models at aspect extraction (He et al., 2023a). They utilize encoders to extract aspects from text (Agathangelou et al., 2024). They improve aspect-based sentiment analysis outcomes (Huang et al., 2023). They make practical aspect-based sentiment analysis systems possible (Zhang et al., 2023).

Because most product reviews contain more than one aspect, it is necessary to identify the sentiment polarity of each term (Jiang et al., 2023a). Where aspects overlap between sentences in a review, it could lead to an inaccurate sentiment polarity (Jiang et al., 2023b). It is machine learning-based, pattern-based, and deep learning-based (Truşcă & Frasincar, 2022). Its approaches are machine learning-based, lexicon-based, and hybrid methods (Birjali et al., 2021). The several ways of implementing aspect-based sentiment analysis are the neural network model (Gu et al., 2023), graph-based method (Zhong et al., 2023), and knowledge-based method (Alqaryouti et al., 2024b).

Machine learning-based aspect-based sentiment analysis involves supervised and unsupervised techniques (Hajek et al., 2023). It utilizes machine-learning algorithms to obtain aspect categories for each input sentence (Priya & Rao, 2023). Support Vector Machines (SVM) and Naïve Bayes are familiar classification algorithms for supervised machine learning-based aspect-based

sentiment analysis (Singh et al., 2023). They are regular aspect-based sentiment analysis classifiers (Hammi et al., 2023).

Deep learning-based aspect-based sentiment analysis utilizes neural network models to build neural representations for input sentences and their labels to train classifiers for automatic feature extraction (Zheng et al., 2023). It utilizes neural networks, pre-trained, and generative models (Z. Li et al., 2024). Some studies utilize graph neural networks to extract aspects and provide sentiment polarity classification (G. Zhao et al., 2023). Deep learning techniques include Bidirectional Encoder Representations from Transformers (Rizwan Rashid Rana et al., 2023). Neural network models are transformer models, adversarial networks, and generative models (Bandi et al., 2023). The highest-performing are the Bidirectional Encoder Representations from Transformers (BERT) models (Lengkeek et al., 2023). Most neural network models do not offer bidirectional feature extraction from text (He et al., 2023b).

Pattern-based aspect-based sentiment analysis identifies similarities between documents to extract sentence topics and keywords (George & Srividhya, 2023). It utilizes similarity-based lexicons to extract aspects (Ayub et al., 2022). Some studies leverage dependency-based rules to extract nouns, verbs, and aspects from customer reviews (Mishra & Panda, 2023). Pattern-based and machine-learning approaches cannot cope with the volume of data generated on the Internet (H. Liu et al., 2020).

5.2.3 Pre-Trained Models

Transformer models are the prevalent pre-trained models in aspect-based sentiment analysis (Du et al., 2023). They are efficient in aspect-based sentiment analysis tasks (Hu et al., 2023). They perform best in aspect-based sentiment analysis tasks (Al-Jarrah et al., 2023). They have been essential in aspect-based sentiment analysis (Mughal et al., 2024a). It is still difficult to reproduce (H. Yang et al., 2023). They are domain-specific (Mughal et al., 2024b). They are susceptible to backdoor and adversarial attacks (H. Wang et al., 2023). They also require vast training datasets (C. Zhao et al., 2024). They require substantial computational resources and cannot be easily deployed on edge devices (Ur Rahman et al., 2023). Transfer Learning could help overcome some limitations of pre-trained models (Shinde et al., 2021).

5.3 Data Collection

Data is collected from an e-commerce website utilizing the web scraping technique with Python BeautifulSoup Library (Chaib et al., 2020). Web scraping and Web APIs are the prevalent methods of collecting data from the Internet (Boegershausen et al., 2022). Web scraping is forbidden on some websites and could fail, but utilizing proxy servers can help circumvent the limitations. It is more flexible and faster than web APIs in extracting information from websites but is affected by changes in website structure (Dongo et al., 2020). It collects data adequately (Gallagher & Beveridge, 2021). It converts unstructured data into structured data (Khder, 2021). It doesn't require extensive programming knowledge like Web APIs (Alrashed et al., 2020). In some cases, Web scraping is the only available means of collecting data from a Website (Dogucu & Çetinkaya-Rundel, 2021).

BeautifulSoup and Scrapy are some of the prevalent Web scraping tools (Dikilitaş et al., 2024). This study utilizes BeautifulSoup and Requests for data collection (Vijaya et al., 2024).

5.4 Data Analysis

The data collected undergoes aspect-based sentiment analysis to derive actionable insights for stakeholders. Aspect-based sentiment analysis extracts attitudes mentioned about each feature in the given text (Kandhro et al., 2024). It predicts the sentiment polarity for each feature in the given text (H. Liu et al., 2024). Pre-trained BERT models have demonstrated effectiveness in aspect-based sentiment analysis tasks (Jin, Zhao, Liu, et al., 2023). Some aspect-based sentiment analysis subtasks depend on others for their success (Uday et al., 2023).

5.5 Solution Testing

Solution testing has the aim of determining whether the proposed solution is sufficient. We utilize metrics for testing machine learning models. The prevalent evaluation metrics are accuracy, recall, specificity, and precision (Rainio et al., 2024). The F1 - score is another metric for evaluating the performance of a classifier (Shrivastava et al., 2023). It is the harmonic mean of recall and precision (Kuppusamy & Selvaraj, 2023). This study utilizes the scikit-Learn metrics to evaluate model performance (Shawkat, 2023). A comprehensive evaluation of ABSA models includes Precision, Accuracy, Recall, and F1-score (Goud & Garg, 2023).

$$\text{Accuracy} = (\text{TN} + \text{TP}) / (\text{TP} + \text{TN} + \text{FN} + \text{FP})$$

$$\text{Precision} = \text{TP} / (\text{TP} + \text{FP})$$

$$\text{Sensitivity} = \text{Recall} = \text{TP} / (\text{TP} + \text{FN})$$

$$\text{F1-score} = 2 \times (\text{Precision} \times \text{Recall}) / (\text{Precision} + \text{Recall})$$

6 Implementation

The proposed solution utilizes aspect-based sentiment analysis of online customer product reviews to inform business decisions and product design. It comprises Web scraping, pre-processing, and aspect-based sentiment analysis. The aspect-based sentiment analysis involves three sub-tasks: aspect extraction, sentiment classification, and aggregation (Waheeb, 2023).

6.1 Product Choice

Product design translates ideas into reality to meet customer needs (Chitale & Gupta, 2023). Firms can improve performance by considering customer feedback in decision-making (Ismail, 2023). Online reviews are the best source for customer feedback (Joung & Kim, 2023). Product quality is a vital metric in customer feedback (Rane et al., 2023). The price and quality of a product influence customer satisfaction (Zuliawaty Rajasa et al., 2023).

Bottled drinking water is an end product for consumers in the food industry driven by a lack of alternative safe drinking water sources (Dijkstra & de Roda Husman, 2023). Its quality influences the purchasing decisions of consumers (Saldanha Barreto et al., 2023).

6.2 Web Scraping

This stage involves scraping data from an e-commerce website in Kenya utilizing the Python BeautifulSoup Library on the URL below.

<https://www.jumia.co.ke/catalog/productratingsreviews/sku/AQ014DR0PDU7GNAFAMZ/?page=2>

Web scraping requests flow through a proxy server, which then forwards them to the target website to circumvent limitations on scraping. The study obtained 50 reviews of bottled drinking water.

6.3 Manual Content Analysis

Content analysis derives patterns, similarities, and differences in textual data (Kleinheksel et al., 2020). Data from the scraped reviews was subjected to manual content analysis to find the keywords and aspects within the reviews. The study placed the reviews into similar aspect categories and recorded the frequency of occurrence of each aspect. The table below shows the aspects derived from the analysis and the examples of keywords associated with each.

Review	Aspect 1	Keywords	Aspect 2	keywords
Tasted filtered so it was good	Taste	good taste		
I like the water taste	Taste	good taste		
So wet, so clear. Water as it should be.	Quality	wet, clear		
Great taste	Taste	Great taste		
ORIGINAL BOTTLES WERE COMING WITH BLUE CAP WHICH WAS VERY GOOD QUALITY. THE NEW CAP BLACK IN COLOR IS VERY HARD AND BREAKS THE WATER DISPENSER. UNLESS THEY DON'T CHANGE TO THE ORIGINAL I WOULD NOT BUY BECAUSE TO REPAIR THE DISPENSER IS VERY COSTLY. IT IS STUPID AND POUND FOOLISH TO SAVE A FEW COINS THEY USE SUNSTANDARD MATERIAL.	Quality	very hard	price	costly
Very nice	Quality	nice		
I ordered 7 pc 18. 5 litres of aquamist water. For each bottle I was charged 100 shillings per bottle for delivery total 700. Yet the delivery was done once for 7 pc of bottles. I don't understand how this works.	Price	charged		
Tasted filtered so it was good	Taste	good taste		
I like the water taste	Taste	good taste		
So wet, so clear. Water as it should be.	Quality	wet, clear		
Great taste	Taste	great taste		
The water is very nice. The problem is delivery. They don't package it well most of the time and it arrives with seal broken or dusty/ muddy bottle. I think they let it keep rolling in the dusty back of their vans. I stopped ordering but if you package better I will definitely order again.	Quality	very nice water,	safety	muddy bottle
Clean and cool water	Quality	clean, cool		
Good price offer on Jumia	Price	good Price		
Perfect	Quality	perfect		
Good water	Quality	good		
It tastes good not salty	Taste	good taste		
Good deal	Price	good deal		
Try hardening the container like glacier dispenser water	Aesthetics	weak container		
I like it	Quality	like		
Bought this only to find it has a salty taste like borehole water. I feel conned.	Taste	salty taste		
Genuine	Quality	Genuine		
To be delivered with caution...my bottle looks like someone strangled it...it gat depressions and bruises	Aesthetics	bruises, depressions		
Good quality, nice taste- not full of chloride taste.	Taste	nice taste	quality	
I appreciate the cost, unbeatable price to other shops	price	low cost, unbeatable price		
Clean and safe water	Quality	clean	safety	safe
Way cheaper than offline stores.	price	cheap		
As described	quality	expectation		
Good water	quality	good		
Try it's the best water	quality	best		
Pocket friendly prices	price	pocket friendly		
well bottled and refreshing to drink!	quality	well bottled	Taste	refreshing
Purchased 4 of them then I got a free dispenser.				
So good so far, one and year after	price	free dispenser	quality	good

Table of product reviews

# Code	Aspect	Example of Keywords
1	Aesthetics	Bruised, Beautiful, Wrinkled
2	Quality	Clean, Clear, Genuine, Good,
3	Taste	Taste, Salty, Chloride,
4	Safety	Safe, Seal, Muddy
5	Price	Expensive, Cheap, Cost, Deal

Table of aspects and keywords.

# Code	Aspect	Frequency	% reviews	Normalized %
1	Aesthetics	2	4.76190476	5
2	Quality	20	47.6190476	47
3	Taste	10	23.8095238	24
4	Safety	2	4.76190476	5
5	Price	8	19.047619	19

Table of frequency of aspects

6.4 Artificial Data Generation

From the manual content analysis, the study produces categories of the reviews and their distribution in each category. Professional Web scraping is expensive and cannot avail sufficient labeled data to fine-tune a model. The study utilizes GPT3.5 to generate artificial data mimicking real-world reviews of bottled drinking water according to the aspects, keywords, and distributions derived from the manual content analysis. The study generates data from GPT3.5 utilizing prompts.

The first prompt is: Kindly create customer reviews for bottled drinking water with a focus on the following aspects: aesthetics, quality, taste, safety, and price.

The second prompt is: Kindly provide reviews with the following keywords for each aspect; Aesthetics: bruised, beautiful, wrinkled. Quality: clean, clear, genuine, good, nice. Taste: taste, salty, chloride, refreshing, cool. Safety: safe, seal, muddy. Price: expensive, cheap, cost, deal.

The third prompt is: Kindly provide reviews with the following distribution: 5% covering the aesthetics, 47% the quality, 24% the taste, 5% safety, 19% price”.

The three prompts 270 synthetic reviews of bottled drinking water.

6.5 Pre-processing

Pre-processing involves cleaning and formatting data (AlMasaud & Al-Baity, 2023). This stage removes unnecessary data and converts each unique word to its vector representation (Tesfa et al., 2024). With the pre-trained BERT models, the pre-processing is automated (Bimaputra & Sutoyo,

2023). This stage removes stop words and punctuations from the text (Ramasamy & Elangovan, 2024). It prepares data for the feature extraction stage (Prabhu & Nashappa, 2024). It labels data in preparation for the supervised learning during the fine-tuning of the BERT model. It adds a label to each review manually. It removes duplicate reviews and splits the data into 80% training and 20% testing datasets.

6.6 Model training

The training data facilitates the fine-tuning of the pre-trained BERT model. This model enables the aspect extraction stage. The study selected a pre-trained BERT model with fewer parameters for fine-tuning to minimize the computational cost and storage requirements during fine-tuning (Ding et al., 2023). The prevalent pre-trained transformer models for text classification tasks include bert-base-cased and bert-base-uncased (Pilicita & Barra, 2023). These models have fewer layers and hidden neurons per layer when compared to the larger BERT models (Agbesi et al., 2023).

6.7 Aspect Extraction Model

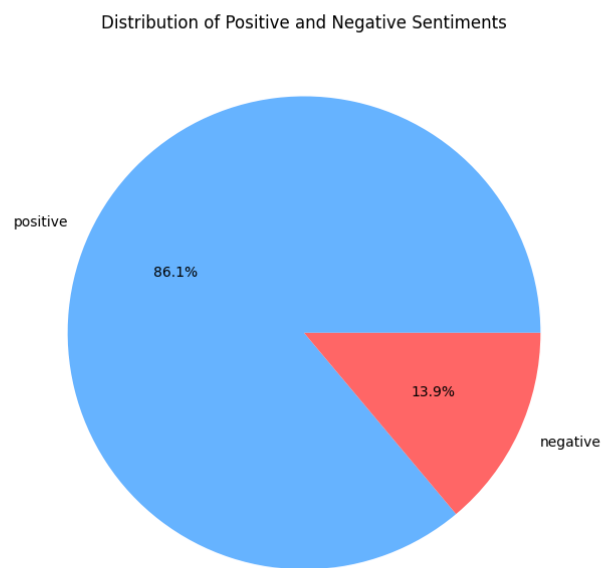
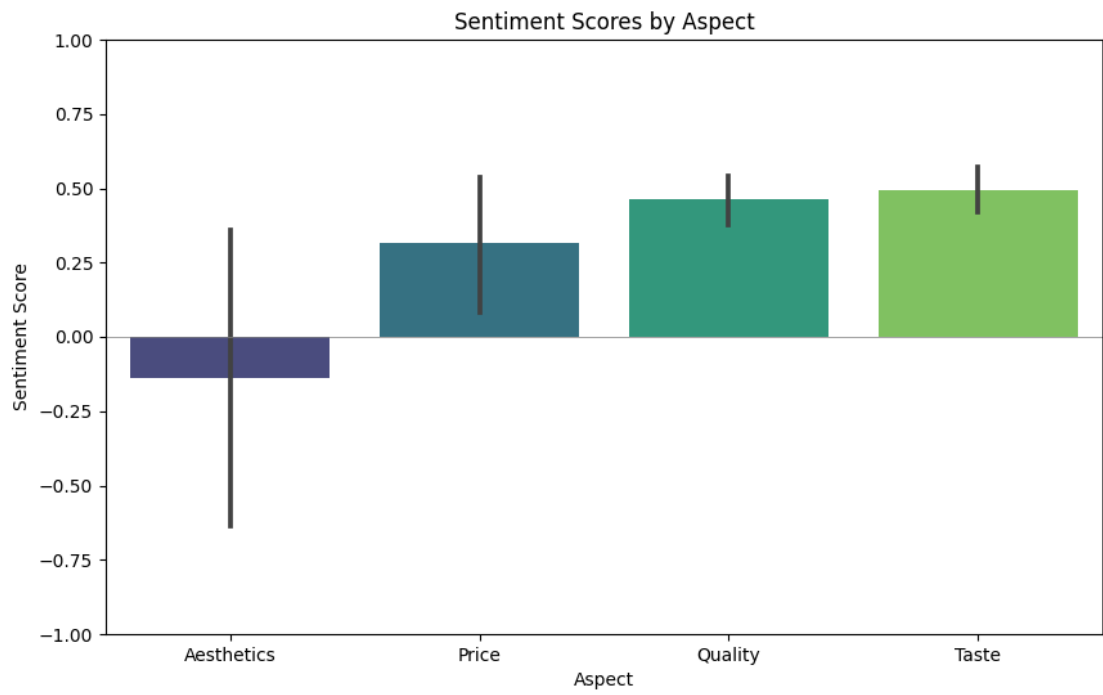
The study combines the synthetic data and the data from web scraping to form a combined dataset. The fine-tuned BERT model predicts the aspects of the combined testing dataset. The sci-kit-learn metrics evaluate the model performance. The small dataset utilized in the fine-tuning impacts the performance of the aspect extraction model.

6.8 Sentiment Classification

Sentiment Classification identifies the sentiment polarity for each aspect term (Ping et al., 2024). They are positive, negative, or neutral (Aziz et al., 2024). Recent studies leverage graph neural networks to derive the sentiment polarity for each aspect term (L. Zhu, Zhu, et al., 2023). Conventional machine learning methods utilize machine learning algorithms to derive the sentiment polarity for each aspect term but are still less accurate than the neural network methods (Hridoy et al., 2021). They are time-consuming and require manual crafting of features (N. Liu et al., 2023). Pre-trained BERT models are effective at sentiment classification (Talaat, 2023). They perform well on positive and negative sentiments but poorly on neutral sentiments (X. Zhu, Kuang, et al., 2023). They could exhibit contextual bias in deriving sentiment polarities towards certain aspects (An et al., 2024). The Valence Aware Dictionary and sEntiment Reasoner (VADER) sentiment analysis tool is an alternative pre-trained model that identifies the sentiment polarity associated with the aspects in the user reviews utilizing rules and lexicons (Samaras et al., 2023). It is a robust sentiment analysis tool (Chatzimina et al., 2023).

6.9 Results Presentation

This stage shares the final results of the aspect-based sentiment analysis with the decision-makers and stakeholders. This stage presents the data in visualizations like word clouds, bar charts, and pie charts. The figures below are a summary of the results presentation to stakeholders.



Quality Quality
 Taste Aesthetics
 Price

7 Testing

The Confusion matrix is the basis for model performance testing (Chukwura & Chukwura Obi, 2023). The testing criteria are accuracy, precision, and F1 Score (Jazuli et al., 2023). Accuracy is a regular measurement of classifier performance (Y. Zhu, Li, et al., 2023). It is the percentage of the correct classifications as a fraction of the total classifications (Busst et al., 2024). Because model training is expensive and often utilizes private datasets (Y. Liu et al., 2019), this study leverages an open-source pre-trained BERT-base model and the VADER sentiment analysis tool for aspect-based sentiment analysis. The figure below shows the ABSA implementation in this study. One can find the source code for the solution in the following repository:

<https://github.com/BarasaWanyama/ABSA-with-BERT>

The solution achieves an accuracy score of 92.86%, precision of 94.07%, Recall of 92.86%, and F1 score of 92.86%.

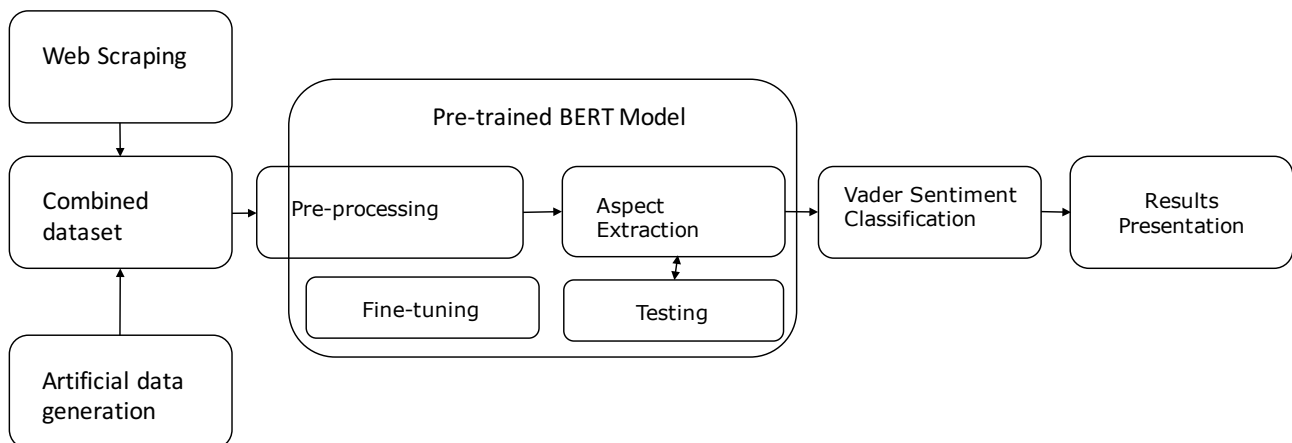


Fig 1. Implementation Summary

8 Conclusion

The proposed solution meets the requirements for frugal innovation in small and medium-sized enterprises in emerging markets by utilizing open-source tools while offering a high-accuracy aspect-based sentiment analysis algorithm that can provide comprehensive customer feedback on any product from an e-commerce website to inform product design and business strategy. It also addresses the organizational factors influencing the adoption of Big data analytics in Small and medium-sized enterprises in emerging markets by addressing employee coding skills. Given more time, the study could have provided an overview of the IT infrastructure required for Big data analytics in a typical small and medium-sized enterprise in emerging markets.

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