# Database Foundations for Business Analytics

E-commerce Product Recommendation System

# Group 14

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**Abstract**

This project report delineates the idea, design, modelling and implementation phases of the E-Commerce Product Recommendation System, with the aim of enhancing user engagement and boosting sales on an e-commerce platform. The document commences with an executive summary of the idea, providing a comprehensive overview of the project. Section 1 introduces the project, while Section 2 presents the Entity-Relationship (ER/EER) diagram and underlying assumptions. Section 3 expounds on the relational schema derived from the ER/EER diagram, outlining relationships, and accompanied by tabular data format specifications. Functional dependencies and normalization to the third normal form (3NF) are meticulously documented in Section 4. The report concludes with a concise summary, paving the way for the implementation phase and potential future refinements to address practical challenges and evolving requirements in the E-Commerce Product Recommendation System.

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1. **ABOUT THE PROJECT:**
   1. **Objective**

This project seeks to create an E-Commerce Product Recommendation System designed to enrich the shopping experience for users on an e-commerce platform. Our primary objective is to address the challenge of enhancing user engagement, boosting sales, and elevating the shopping experience through personalized product recommendations. This approach aims to stimulate revenue growth, reinforce user loyalty, and establish a competitive edge for the e-commerce platform. We also aim to manage the inventory, by keeping track of the product availability.

* 1. **Information Required:**

To achieve our project goals, we need to gather and analyse various types of data, including:

* User profiles and preferences
* Product details and inventory information
* Brand information
* Product categories
* User interactions with products and categories
* User recommendations and recommendation scores
* Sales and order data
  1. **Role Distribution:**
  + Prathamesh Nagraj: Database Administrator, Documentation
  + Mahadevan Ramanan: Database Designer, Documentation
  + Adharsha Velen: Database Administrator, Database Designer
  + Arwin Kumar Ravi: Database Administrator, Database Designer
  + Barath Kumar Dhanasekar: Database Administrator, Database Designer
  + Jesse Jackson: Data Analyst, Database Administrator
  + Vijay Refkin: Data Analyst, Documentation

1. **LOGIC AND CONCEPTUAL DESIGN:**
   1. **ENTITY RELATIONSHIP DIAGRAM:**

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Fig 2.1 – Entity relationship diagram

* 1. **CARDINALITY AND RELATIONSHIP EXPLANATION:**

|  |  |
| --- | --- |
| **Expression** | **Discussion** |
| Customer(0,N)------------->Orders(N,N) | One customer can place 0 to many orders(0,N). However, each order can be placed only by one customer(N,N) |
| Orders(N,N)------------------>Products(0,N) | Each order can contain one or more products(N,N), and each product may or may not be part of an order.(0,N) |
| Customer(1,N)--------------->Interactions(N,N) | Each user must have at least one interaction.(1,N) Each interaction must be associated with one user(N,N) |
| Products(1,1)------------------------>Brands(1,N) | Each product must belong to exactly one brand (1, 1). Each brand must be associated with at least one product (1, N). |
| Products(1,1)----------------------->Categories(1,N) | Each product must belong to exactly one brand (1, 1). Each category must be associated with at least one product (1, N). |
| Interactions(1,1)----------------->Interaction\_Type | Each interaction must have exactly one interaction type (1, 1), and each interaction type must be associated with at least one interaction (1, N). |

* 1. **RELATIONAL SCHEMA DIAGRAM:**

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**­­**

**2.4 DATA FORMAT FOR EVERY RELATION:**

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Orders | Order\_ID | Integer |
| User\_ID | Integer |
| Product\_ID | Integer |
| Quantity | Integer |
| Total\_Price | Decimal |
| Order\_Date | MM/DD/YYYY, string = 10 chars |

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Products | Product Id | Integer |
| ProductName | String <= 30 |
| Category\_ID | Integer |
| Brand\_ID | Integer |
| Price | Decimal |

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Brand | BrandName | String <= 30 |
| Brand\_ID | Integer |

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Category | Category\_ID | Integer |
| Category\_Name | String <= 30 |

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Interaction\_Type | InteractionName | String <= 30 |
| InteractionID | Integer |
|  | Weightage | Decimal |

|  |  |  |
| --- | --- | --- |
| **Relation Name** | **Attributes** | **Datatype** |
| Interaction | Interaction\_ID | Integer |
| User\_ID | Integer |
| Product\_ID | integer |
| Interaction\_Type\_ID | Integer |
| I\_time | datetime |

|  |  |  |
| --- | --- | --- |
| **Relation Names** | **Attributes** | **Datatype** |
| Recommendation | Interaction\_ID | Integer |
| User\_ID | Integer |
| Product\_ID | Integer |
| Recommendation Score | Decimal |

**2.5 NORMALIZATION:**

The defined schema and relational DB structure is already in normalized form. The below are the functional dependencies –

Customers:  
CustomerID -> {Name, Email, Age, Gender, Address}

Orders:  
Order\_ID -> {CustomerID, Product\_ID, Quantity, Total\_Price, Order\_Date}

Products:  
Product\_ID -> {ProductName, Category\_ID, Brand\_ID, Price}

Brands:  
Brand\_ID -> {BrandName}

Categories:  
Category\_ID -> {CategoryName}

Interaction\_types:  
Interaction\_Type\_ID -> {InteractionName}

Interactions:  
Interaction\_ID -> {CustomerID, Product\_ID, Interaction\_Type\_ID, TimeStamp}

Recommendations:  
Interaction\_ID, CustomerID, Product\_ID -> {RecommendationScore}

1. **IMPLEMENTATION:**

**3.1 FUNCTIONS, TRIGGERS AND STORED PROCEDURES:**

1. Function that takes different prompts and adds data to the orders table.

CREATE FUNCTION CreateOrder()

RETURNS INT

BEGIN

DECLARE userid INT;

DECLARE InproductID INT;

DECLARE quantity INT;

DECLARE totalcost DECIMAL(10,2);

DECLARE continueOrder BOOLEAN DEFAULT TRUE;

WHILE continueOrder DO

SET continueOrder = FALSE;

SET userid = EXISTS (SELECT \* FROM Customers WHERE customerid = INPUT('Enter your customer ID: '));

IF NOT user THEN

SELECT 'Invalid user ID!';

CONTINUE;

END IF;

SET InproductID = INPUT('Enter product ID (or leave blank to finish): ');

IF InproductID IS NULL THEN

LEAVE;

END IF;

SET InproductID = CONVERT\_INT(InproductID);

IF NOT EXISTS (SELECT \* FROM Products WHERE ProductID = InproductID) THEN

SELECT 'Invalid product ID!';

CONTINUE;

END IF;

SET price = (SELECT price FROM Products WHERE ProductID = productID);

-- Quantity and total cost

SET quantity = CONVERT\_INT(INPUT('Enter quantity: '));

SET totalcost = price \* quantity;

SELECT 'Total cost for this item:', totalCost;

-- Confirmation and order details

IF UPPER(INPUT('Do you want to add this item (y/N)? ')) = 'Y' THEN

INSERT INTO Orders (OrderID, CustomerId, ProductID, Quantity, Cost, OrderDate)

VALUES ((SELECT MAX(OrderID) + 1 FROM Orders), Customerid, InproductID, quantity, totalCost, SYSDATE);

-- Trigger stock update and order processing

CALL trigger\_placeorder();

SET continueOrder = True;

END IF;

END WHILE;

RETURN 0; -- Order successfully completed

END;

'

-- Return latest order ID or 0

RETURN IF lastOrderID IS NOT NULL THEN lastOrderID + 1 ELSE 0 END;

END;

1. **Trigger\_placeorder():** This trigger is set to run after every insert into the orders table.   
     
   CREATE TRIGGER trigger\_placeorder

AFTER INSERT ON Orders

FOR EACH ROW

BEGIN

-- Update product stock

UPDATE Products

SET Stock = Stock - NEW.Quantity

WHERE ProductID = NEW.ProductID;

CALL ProcessOrders();

END;

1. **ProcessOrders:** This stored procedure processes the order, and displays the new order ID.

CREATE PROCEDURE ProcessOrders(newOrderID INT)

BEGIN

SELECT 'Order placed successfully! Order ID:', newOrderID;

END;

1. **trigger\_AddProduct:** This trigger is set to run every time a new product has been added to the products table.  
     
   CREATE TRIGGER trigger\_AddProduct

AFTER INSERT ON Products

FOR EACH ROW

BEGIN

DECLARE ProductName VARCHAR(255);

DECLARE stock\_quantity INT;

DECLARE ProductID INT ;

DECLARE Price DECIMAL(10,2);

DECLARE CategoryID INT ;

DECLARE CategoryName VARCHAR(255);

SET ProductName = NEW.ProductName;

SET stock\_quantity = NEW.stock\_quantity;

SET ProductID = NEW.ProductID;

SET Price - NEW.Price ;

SET CategoryID = NEW.CategoryID;

SET CategoryName = NEW.CategoryName;

CALL AddProduct(ProductName, stock\_quantity, ProductID,Price, CategoryID, CategoryName);

END;

1. **Add\_Product:** Set of commands that help in inserting data into the products table.  
   CREATE PROCEDURE AddProduct(  
       IN p\_ProductName VARCHAR(255),  
       IN p\_stock\_quantity INT,  
       IN p\_ProductID INT,  
       IN p\_Price DECIMAL(10,2),  
       IN p\_CategoryID INT,  
       IN p\_CategoryName VARCHAR(255)  
   )  
   BEGIN  
       -- Insert into Orders table  
       INSERT INTO products (ProductID, Quantity,p\_stock\_quantity, Cost)  
       VALUES (p\_ProductName, p\_ProductID,p\_stock\_quantity,p\_Price);  
       -- Update stock size in Products table  
       UPDATE Products  
       SET StockSize = StockSize + p\_stock\_quantity  
       WHERE ProductID = p\_ProductID;  
   END
2. **AfterInsertRecommendation:** This trigger is used to run the stored procedure for calculating the recommendations score for each user, for a particular product.  
     
   DELIMITER //

CREATE TRIGGER AfterInsertRecommendation  
AFTER INSERT  
ON interaction FOR EACH ROW  
BEGIN  
    -- Call the stored procedure to calculate and update RecommendationScore  
    CALL CalculateRecommendationScore(NEW.User\_ID, NEW.Product\_ID);  
END //  
DELIMITER ;

1. **CalculateRecommendationScore:** This stored procedure is used to calculate the recommendation score for each user.  
   CREATE DEFINER=`root`@`localhost` PROCEDURE `CalculateRecommendationScore`(IN p\_UserID INT, IN p\_ProductID INT)  
   BEGIN  
       DECLARE mean\_score DECIMAL(5, 2);  
       DECLARE interaction\_id\_value INT;

    -- Calculate the mean of interaction weightages for the specified User\_ID and Product\_ID  
    SELECT AVG(IT.Weightage) INTO mean\_score  
    FROM Interaction I  
    JOIN Interaction\_Type IT ON I.Interaction\_Type\_ID = IT.Interaction\_ID  
    WHERE I.User\_ID = p\_UserID AND I.Product\_ID = p\_ProductID;

    -- Get the Interaction\_ID associated with the latest interaction for the specified User\_ID and Product\_ID  
    SELECT Interaction\_ID INTO interaction\_id\_value  
    FROM Interaction  
    WHERE User\_ID = p\_UserID AND Product\_ID = p\_ProductID  
    ORDER BY TimeStamp DESC  
    LIMIT 1;

    -- Update the Recommendation Table with the calculated RecommendationScore  
    UPDATE recommendationtable  
    SET RecommendationScore = mean\_score, Interaction\_ID = interaction\_id\_value  
    WHERE User\_ID = p\_UserID AND Product\_ID = p\_ProductID;

    -- If there is no existing record, insert a new record  
    IF ROW\_COUNT() = 0 THEN  
        INSERT INTO recommendationtable (User\_ID, Product\_ID, RecommendationScore, Interaction\_ID)  
        VALUES (p\_UserID, p\_ProductID, mean\_score, interaction\_id\_value);  
    END IF;

END

**3.2 SQL Queries for Data Analysis:**

Analysing the dataset will help us in understanding trends and making key business decisions. We have created 10 queries, which are as follows:

1. **Details of top five customers with maximum expenditure:** This query will help identifying the top 5 customers, in terms of expenditure. The idea behind this query is to provide rewards for customers that purchase heavily in order to encourage them to purchase more.  
     
   SELECT c.customerid, c.name, c.email, c.age, c.gender, c.address, SUM(o.price) AS total\_purchases  
   FROM customer c  
   JOIN orders o ON c.customerid = o.user\_id  
   GROUP BY c.customerid, c.name, c.email, c.age, c.gender, c.address  
   ORDER BY total\_purchases DESC  
   LIMIT 5;

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1. **Details of the top 5 customers with maximum interactions:** This query will help us identifying top 5 customers, in terms of maximum interactions. This query joins customer table with the interaction table and counts the maximum interactions for each customer.  
   SELECT c.customerid, c.name, c.email, c.age, c.gender, c.address,  
   COUNT(i.interaction\_id) AS total\_interactions  
   FROM customer c  
   JOIN interaction i ON c.customerid = i.user\_id  
   GROUP BY c.customerid, c.name, c.email, c.age, c.gender, c.address  
   ORDER BY total\_interactions DESC  
   LIMIT 5;

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1. **Checking if any customer exists without any purchase:** This query will check for customer without any purchase. The main aim of this query is to check whether there is any customer without any purchase.  
   SELECT c.customerid, c.name, c.email, c.age, c.gender, c.address  
   FROM customer c  
   LEFT JOIN orders o ON c.customerid = o.user\_id  
   WHERE o.order\_id IS NULL;

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1. **Finding the most popular product:** This query will check for the most popular products by considering the product that has been purchased more.SELECT p.product\_id, p.productname, c.categoryname, b.brandsname, p.price, p.inventory, SUM(o.quantity) AS total\_quantity\_sold FROM orders o  
   JOIN products p ON o.product\_id = p.product\_id  
   JOIN category c ON p.category\_id = c.category\_id  
   JOIN brands b ON p.brands\_id = b.brands\_id  
   GROUP BY p.product\_id, p.productname, c.categoryname, b.brandsname, p.price, p.inventory  
   ORDER BY total\_quantity\_sold DESC  
   LIMIT 5;

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1. **Based on each category top 5 sales:** In this query, our goal is to identify the products sold the most across each category.  
   WITH RankedProducts AS (  
   SELECT c.category\_id, c.categoryname, p.product\_id, p.productname, o.quantity, o.price, ROW\_NUMBER() OVER (PARTITION BY c.category\_id ORDER BY o.quantity DESC) AS rank\_within\_category  
   FROM orders o  
   JOIN products p ON o.product\_id = p.product\_id  
   JOIN category c ON p.category\_id = c.category\_id  
   )  
   SELECT product\_id, productname, category\_id, categoryname, quantity, price  
   FROM RankedProducts  
   WHERE rank\_within\_category <= 5;

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1. **Identifying the hour at which maximum interactions were done:** The goal of this query is to identify the hour at which users interacted with the e-commerce platform the most. It will help in understanding the user traffic.   
   SELECT EXTRACT(HOUR FROM i\_date) AS interaction\_hour,COUNT(\*) AS total\_interactions FROM Interaction  
   GROUP BY interaction\_hour  
   ORDER BY total\_interactions DESC   
   LIMIT 1;  
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2. **Identifying products with inventory size less than 200:** This query will identify products that have less than 200 units in the inventory. This output will help in planning the inventory management for products.  
   SELECT p.product\_id, p.productname, c.categoryname, b.brandsname, p.price, p.inventory  
   FROM products p  
   JOIN category c ON p.category\_id = c.category\_id  
   JOIN brands b ON p.brands\_id = b.brands\_id  
   WHERE p.inventory < 200  
   ORDER BY Inventory DESC;  
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3. **Identifying top 3 brands based on sales:** This query will help identify the top 3 brands based on their sales. It will help in determining the top performing brands.  
   SELECT b.brands\_id, b.brandsname, SUM(o.price) AS total\_sales  
   FROM orders o  
   JOIN products p ON o.product\_id = p.product\_id  
   JOIN brands b ON p.brands\_id = b.brands\_id  
   GROUP BY b.brands\_id, b.brandsname  
   ORDER BY total\_sales DESC  
   LIMIT 3;  
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4. **Revenue per gender per category:** This shows the revenue that is coming from each gender, based on categories. This query will help in understanding user behaviour, based on their gender.  
   SELECT c.gender, cat.categoryname, SUM(o.price) AS Total\_Revenue  
   FROM orders o  
   JOIN products p ON o.product\_id = p.product\_id  
   JOIN category cat ON p.category\_id = cat.category\_id  
   JOIN brands b ON p.brands\_id = b.brands\_id  
   JOIN customer c ON o.user\_id = c.customerid  
   GROUP BY c.gender, cat.categoryname  
   ORDER BY c.gender, Total\_Revenue DESC;  
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5. **Conclusion**

In this report, we have explained about how we have designed and developed a database system, how we have implemented the design using functions, stored procedures and triggers that will help in the functioning of the database in an E-Commerce Recommendation platform. We have also created some SQL queries, which can be used for data analysis which in turn can be used to make important business decisions.