

BARNABÉ DANIELOU

Junior International Business Development and Sales Specialist

Passionate about markets, business, and international development, with a strong background in international trade and project management. Experienced in multicultural environments, with a strategic mindset focused on driving global growth for organizations.

CONTACT

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barnabedanielou.github.io/Portfolio/

PROFESSIONAL EXPERIENCE

DAHER Aerospace – Nantes, France

2023 -

Junior International Project & Tender Coordinator

- Led calls for tenders and the launch of international projects, with a focus on business development in the U.S. aerospace and aviation sectors
- Designed automated tools to support advanced project tracking and performance monitoring, ensuring efficiency and strategic alignment
- Developed integrated systems using 3D modeling to optimize storage and handling processes, enhancing competitiveness in key markets

Tecnológico de Monterrey, Monterrey, México

2022 - 2023

Junior International Business Development Specialist

- Contributed to business development, international sales, and strategic planning with a global market focus
- Led market research, buyer profiling, financial planning, marketing strategies, and website development for various firms in Mexico and the U.S.
- Gained strong intercultural skills through strategic projects in both English and Spanish

EDUCATION

Université de Nantes, Francia

2023 - 2025

Master's in International Logistics, Procurement & Supply Chain Management

Focus on international project management

Tecnológico de Monterrey, México

2022 - 2023

University Exchange Program, International Business & Management

Training centered on international business in multicultural environments

Aix Marseille Université, Francia

2021 - 2023

Bachelor's in Law, Economics & Business Management

Specialization in economics, finance, and global business administration

CERTIFICATIONS

Legal Status: Permanent resident in Mexico, valid French driver's license

Certifications: Academic and professional certifications from Tecnológico de Monterrey (ITESM)

PROFESSIONAL & PERSONAL SKILLS

Languages: French (native), Spanish (bilingual/native), English (C1+)

Key Competencies: Intercultural communication, international business development, adaptability in multicultural settings