

BARNABÉ DANIELOU

Client Engagement & International Business Development Specialist

Dynamic professional passionate about client success, international project coordination, and strategic relationship management. Skilled at helping clients achieve measurable value from services, fostering long-term partnerships, and driving engagement across multicultural environments. Trilingual in English, Spanish, and French, with international experience in Europe and Latin America. Recognized for adaptability and clear communication.

CONTACT

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barnabedanielou.github.io/Portfolio/

PROFESSIONAL EXPERIENCE

DAHER Aerospace – Nantes, France

2023 - 2025

Junior International Project & Tender Coordinator

- Contributed to successful bids and long-term aerospace contracts in the U.S. market by supporting international tenders and aligning deliverables with client priorities.
- Strengthened relationships with global clients through clear communication and coordination across multicultural teams.
- Developed and implemented project tracking tools, improving transparency, performance monitoring, and client satisfaction.

Tecnológico de Monterrey, Monterrey, México

2022 - 2023

Applied Academic Projects - International Business Development

- Conducted market research and buyer profiling to support international expansion strategies for firms in Mexico and the U.S.
- Led marketing and engagement initiatives that enhanced brand visibility and contributed to client acquisition in multicultural contexts.
- Cultivated intercultural communication and strategic planning skills, delivering projects in English and Spanish to support global growth objectives.

EDUCATION

Université de Nantes, Francia

2023 - 2025

Master's in International Logistics, Procurement & Supply Chain Management

Focus on International Project Management and Calls for Tenders.

Tecnológico de Monterrey, México

2022 - 2023

University Exchange Program, International Business & Management

Training centered on International Business in Multicultural Environments

Aix Marseille Université, Francia

2021 - 2023

Bachelor's in Law, Economics & Business Management

Specialization in Economics, Finance, and Global Business Administration

CERTIFICATIONS

Certifications: Academic and professional certifications from Tecnológico de Monterrey (ITESM) - CS50x Harvard Computer Science (in progress).

PROFESSIONAL & PERSONAL SKILLS

Languages: French (Native), Spanish (Bilingual / Native), English (Professional Proficiency)

Career Objective: Seeking opportunities in client success, account management, international project coordination, and international business development in the United States, with a preference for the **Southwest**. Fully committed to relocating to the U.S. for the right career opportunity.