**Recap of interview**

1. **Is the data that is kept in data tables from prospects the same as those from who are already clients?**

They want to collect info form company’s when called. If they want our services prospect.

1. **Since you said in the pdf file that you make lots of use of the R&D department, do you wish to communicate with them through the application or share data?**

You want that appointments can be made immediately trough the application, so that development can see an appointment is made right away.

1. **do you want to keep using the word documents or would it be more convenient to put the data instead of a word document in an online table sheet so everything is saved online and because you will be logged in as one account you can always see each other’s progress?**

You don’t want to keep using word and save all data online. And that all data can be entered and then be accessed by other departments.

1. **In the pdf file that was send to us, you gave us info about the main data in your data tables, which of the following data should be accessible by other departments and what?**

All data in the table must be accessible by the sales department this department should also be able to see that the department of finance has a client and if they are approved.

1. **Extra information**

Sales must have access to a list of clients and be able to see if they have paid and if they have a debt so you can call them so you can inform them.