

2019 2020 2021 **2022** Est

Q1 Q2 Q3 Q4

Bench Mark (BM)

vs LY

Vs

Target



BUSINESS INSIGHTS 360





Finance











-3472.69K~ LY: -751.71K (+361.97%)

Net Error

6899044 LY: 9780738 (+29.46%)

Absolute Error

Accuracy / Net Error Trend



Key Metrics By Product

- 7	curacy % LY			
7222 AV 2023				*
93.06%	90.40%	-12967	-1.69%	OOS
87.24%	79.99%	-47221	-1.69%	OOS
68.17%	83.23%	-3204280	-31.83%	OOS
71.50%	83.54%	-628266	-25.61%	OOS
87.42%	77.66%	341468	1.72%	EI
87.53%	84.37%	78576	10.24%	EI
81 17%	80.21%	-3472690	-9.48%	oos
	87.53% 81.17%			

	APPROVED A			0				
Key Metrics By Customer								
Customer	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Error %	Risk			
Acclaimed Stores	57.74%	50.69%	83037	10.74%	EI			
All-Out	43.96%	29.09%	-150	-0.32%	oos			
Amazon	73.79%	74.54%	-464694	-9.22%	oos			
Argos (Sainsbury's)	54.78%	56.08%	-23040	-17.60%	oos			
Atlas Stores	49.53%	48.16%	-4182	-2.31%	oos			
Atliq e Store	74.22%	74.59%	-294868	-9.65%	oos			
AtliQ Exclusive	70.35%	71.69%	-359242	-11.91%	oos			
BestBuy	46.60%	35.31%	81179	16.72%	El			
Billa	42.63%	18.29%	3704	3.91%	EI			
Boulanger	52.69%	58.77%	-48802	-20.21%	oos			
Chip 7	34.56%	53,44%	-85293	-35,01%	oos			
Chiptec	50.49%	52.54%	-20102	-11.36%	oos			
Circuit City	46.17%	35.02%	85248	16.55%	El			
Control	52.06%	47.42%	64731	13.01%	EI			
Coolblue	47.66%	52.95%	-34790	-15.34%	oos			
Costco	51.95%	49.42%	101913	15.79%	EI			
Croma	36.58%	42.78%	-77649	-16.54%	oos			
Currys (Dixons Carphone)	54.29%	35.92%	8104	6.00%	El			
Digimarket	28.21%	40.79%	-95328	-46.59%	oos			
Ebay	52.27%	50.49%	-19127	-2.02%	oos			
Electricalsara Stores	48.62%	52.02%	-11256	-11.41%	oos			
Electricalsbea Stores	55.74%	51.56%	-6352	-9.56%	oos			
Total	81.17%	80.21%	-3472690	-9.48%	oos			

YTD: Year To Date | YTG: Year To Go | LY: Last Year | BM: Bench Mark | EI: Excess Inventory | OOS: Out Of Stock.